(I) COMMERCIAL BANK

# Combanking



Our 'way of life'; the ethics we espouse; our practices and processes; our principles and beliefs; our interaction with different communities...all of these speak of a strong culture unique to Commercial Bank. It has evolved over generations and today, the Bank enjoys steady and consistent growth and success because of it.

Stakeholder inclusiveness pervades every facet of the Combank culture and Way. We are shaped and in turn shape our enterprise by listening closely to 'the voice of the stakeholder', learning and taking on board what needs to be done to remain people oriented, successful and sustainable.

Welcome to Combanking!



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### About the Bank-

Commercial Bank of Ceylon PLC is a licensed commercial bank and a public limited liability company with its ordinary shares listed on the Main Board of the Colombo Stock Exchange. As of the end of 2014, the Bank had a market capitalisation of more than US \$1 Bn. – the largest of all financial institutions in Sri Lanka and third among all listed entities. Consistently recognised for excellence by a wide range of professional organisations, Commercial Bank is Sri Lanka's most awarded bank and the only institution in the country included in The Banker magazine's annual ranking of the Top 1000 World Banks for four consecutive years.

### **Our Vision**

To be the most technologically advanced, innovative and customer-friendly financial services organisation in Sri Lanka, poised for further expansion in South Asia.

### Our Mission -

Providing reliable, innovative, customer-friendly financial services, utilising cutting-edge technology and focusing continuously on productivity improvement whilst developing our staff and acquiring necessary expertise to expand locally and regionally.

Commercial Bank performed exceptionally well in 2014, surpassing **Rs. 10.0 Bn.** mark in post-tax profits for the third consecutive year leading the shareholders' equity to grow by over **15%** and enabling the declaration of a **50%** of profit after taxation in total dividends.

The Bank sustained this **solid performance** despite an operating environment characterised by low interest rates, muted credit growth and steadily tightening margins. With our **stable business model, exemplary balance sheet** and the entire organisation working as an **integrated team**, we found innovative and differentiating ways to delight customers, attracting new business while strengthening existing relationships.

Commercial Bank currently has a market share of about <u>11–12%</u> in Sri Lanka, measured by assets, deposits and net advances. Total asset base was nearing <u>Rs. 800 Bn.</u> at the end of 2014, a gain of <u>31%</u> over the previous year. Annual volume growth in both deposits and advances exceeded the Sri Lankan industry average.

Despite sluggish demand for credit throughout 2014, the Bank's lending portfolio grew appreciably, helping to raise overall profits. We continue to benefit from an ongoing demographic shift as we tailor products and services to the needs of an increasingly affluent consumer base. As of December 2014, the Bank had granted new loans totalling **Rs. 84 Bn.**, an increase of **22%** over the previous year.

At the same time, we were able to significantly reduce the Bank's non-performing advances (NPA) ratio by recovering several large-scale advances, auctioning unredeemed pawned articles in a timely manner, closely monitoring non-performing accounts and undertaking effective recovery actions.

Despite shrinking interest margins, we **achieved** growth in net interest income through judicious funds management strategies - notably increased investment in Government Securities. In parallel, as a capital management mechanism, we have implemented a strategy to diversify our activities, with a particular focus on fee-based income. In 2014, the Bank recorded a growth of Rs. 582 Mn. or 14%, in net fees and commission income, mainly from cards and trade finance, as well as remittances from expatriates – a market that grew nationally by 8% over the past year. We also gained additional **fee-based income** from our Bancassurance business line, which signed up several additional insurance partners and launched a campaign of more targeted promotions.

The Bank's geographical footprint continued to grow in 2014, reaching a total of **239 branches**. We also carried on expanding our ATM network, passing the **600-machine** milestone in September. And we opened our first 24-hour automated banking centre en route to our goal of establishing **15** such facilities by the end of 2017.

market in offering alternative banking channels enabled by digital and mobile technologies.

Initiatives launched in 2014 included expansion of our mobile and online offerings, the introduction of cash/cheque deposit machines and innovations such as digital cheque imaging and cash withdrawals using mobile wallets – both unique services in Sri Lanka. In early 2014, we introduced a mobile app for Android smartphones offering similar functionality and features as our earlier Apple iPhone app. And in September we launched a Corporate Online Banking solution designed to be as easy to use as our personal banking platform.

Corporate finance was another area of renewed focus in 2014, fuelled by lower interest rates. **Excellent stock market performance**, following three relatively subdued years, also helped to stimulate activity. To strengthen our broadening scope of services in this area, we relaunched our corporate finance unit as Commercial Bank Investment Banking.

In 2014, the Bank also acquired a 100% stake in Indra Finance Ltd., augmenting our portfolio with vehicle leases and other products designed for a market segment that we have not traditionally served.

In Bangladesh, **Commercial Bank's leadership position** among regional banks has been bolstered by a growing clientele. We have a healthy mix of retail and corporate customers, plus a special focus on small and medium-sized enterprises (SMEs). With an expanded branch network, wider product offering and aggressive marketing, we have improved our deposit base, yielding lower-cost funds and improved profitability.

We have also <u>received a license to open a</u> <u>representative office in Myanmar</u>, which will serve as a stepping-stone to access the Asian markets.

In the area of corporate social responsibility,
Commercial Bank through its **CSR Trust Fund**continued to **empower schoolchildren and university entrants** through our investment in
technology labs, mainly in rural schools where
students lack access to IT education. We also
completed **15 new health care projects** during
the year, along with programmes devoted
to teacher training and various aspects of
community improvement.

The Bank's capital adequacy ratios were well above the minimum ratios stipulated by the Central Bank, leaving a healthy leeway to expand business volumes. We have **developed a formal capital management policy** with clearly defined objectives for maintaining appropriate capital levels, ensuring sufficient leeway for future business expansion while maintaining the required cushion to absorb any potential losses.

Our solid performance reflects a deeper strength that has made Commercial Bank a Sri Lankan leader. To our millions of loyal customers, 'Combanking' represents innovative products and services, proven resilience and accountability, prudent risk management and, above all, our ability to nimbly keep pace with changing financial needs, as evident from a representative sample of stakeholder perceptions depicted throughout this Report.

The Bank's achievements in 2014 were made possible through the unified efforts of employees and management, guided by our clearly defined vision, and by the effective strategic leadership and oversight of the Board. We are the first Sri Lankan bank – and only the third enterprise in any sector – to achieve a market capitalisation of more than US Dollars one billion.

Looking ahead, we expect Commercial Bank's balance sheet to surpass Rupees one trillion in the near future. Based on our solid 2014 results and the continued momentum they reflect, that ambitious target is well within our reach.

# HIGHLIGHTS OF THE YEAR

### **Financial Highlights**

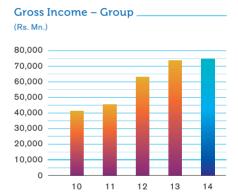
		Group			Bank	
	2014	2013	Change %	2014	2013	Change %
Results for the year (Rs. Mn.)						
Income	74,537.814	73,704.516	1.13	74,441.840	73,736.267	0.96
Profit before Financial VAT and Taxation	18,541.905	16,654.587	11.33	18,425.207	16,479.473	11.81
Profit Before Taxation (PBT)	15,859.917	14,690.918	7.96	15,736.216	14,510.519	8.45
Provision for Taxation	4,617.124	4,117.461	12.14	4,556.035	4,065.008	12.08
Profit After Taxation (PAT)	11,242.793	10,573.457	6.33	11,180.181	10,445.511	7.03
Revenue to the Governments	7,295,545	5,957,636	22.45	7,234.562	5,905.636	22.50
Gross Dividends	5,627.869	5,522.473	1.91	5,627.869	5,522.473	1.91
At the year-end						
Shareholders' Funds (Capital and Reserves)	71,205.835	61,446.228	15.88	70,511.730	60,943.999	15.70
Deposits	529,266.588	451,098.946	17.33	529,361.484	451,152.923	17.34
Gross Loans and Advances	464,899.378	379,237.437	22.59	463,586.297	379,252.897	22.24
Total Assets	797,257.713	606,564.507	31.44	795,609.630	605,987.592	31.29
Information per Ordinary Share (Rs.)						
Earnings (Basic)	13.01	12.24	6.29	12.94	12.10	6.94
Earnings (Diluted)	12.95	12.22	5.97	12.88	12.09	6.53
Dividends - Cash		_	_	4.50	4.50	_
Dividends - Shares		_	_	2.00	2.00	_
Net Assets Value	82.24	72.37	13.54	81.44	71.78	13.46
Market Value at the year-end - Voting	N/A	N/A	_	171.00	120.40	42.03
Market Value at the year-end - Non-Voting	N/A	N/A	_	125.10	93.00	34.52
Ratios						
Return on Average Shareholders' Funds (%)	16.95	18.48	(1.53)	17.01	18.40	(1.39
Return on Average Assets (%)	1.60	1.89	(0.29)	1.60	1.87	(0.27
Price Earnings (times) - Ordinary Voting Shares	N/A	N/A		13.24	9.79	35.24
Price Earnings (times) - Ordinary Non-Voting Shares	N/A	N/A		9.69	7.56	28.17
Year-on-year growth in Earnings (%)	6.33	4.88	1.45	7.03	3.44	3.59
Dividend Yield (%) - Ordinary Voting Shares	N/A	N/A		3.80	5.40	(1.60
Dividend Yield (%) - Ordinary Non-Voting Shares	N/A	N/A		5.20	6.99	(1.79
Dividend Cover on Ordinary Shares (times)	N/A	N/A		1.99	1.89	5.29
Statutory Ratios:						
Liquid Assets (%)	N/A	N/A	-	33.11	34.05	(0.94
0 :: 141						
Capital Adequacy Ratios:						
Capital Adequacy Ratios:  Tier I (%) - Minimum Requirement 5%	13.07	13.30	(0.23)	12.93	13.27	(0.34

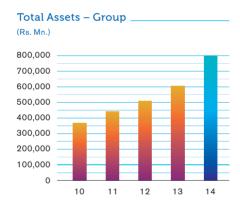
### Financial Goals and Achievements - Bank

	Goal		Ad	chievement		
Financial Indicator		2014	2013	2012	2011	2010
Return on Average Assets (ROA) (%)	Over 2%	1.60	1.87	2.12	1.94	1.60
Return on Average Shareholders' Funds (%)	Over 20%	17.01	18.40	20.96	20.28	17.87
Growth in Income (%)	Over 20%	0.96	15.40	38.25	10.45	(5.07)
Growth in Profit After Taxation (%)	Over 20%	7.03	3.44	28.10	42.72	28.30
Growth in Total Assets (%)	Over 20%	31.29	18.54	15.95	18.95	14.81
Dividend Per Share (DPS) (Rs.)	Over Rs. 5.00	6.50	6.50	6.50	6.00	7.00
Capital Adequacy Ratios:						
Tier I (%) - Minimum Requirement 5%	Over 8%	12.93	13.27	12.64	12.11	10.87
Tier I & II (%) - Minimum Requirement 10%	Over 13%	15.97	16.91	13.85	13.01	12.27

### **Non-Financial Indicators**

		2014	2013	2012	2011	2010
Customers	Growth in No. of Deposits & Advances Accounts (%)	2.14	7.26	12.19	8.93	7.55
	No. of Customer Touch Points					
	Branches - In Sri Lanka	239	235	227	213	187
	Branches - In Bangladesh	18	18	17	17	17
	ATMs - In Sri Lanka	606	585	555	497	401
	ATMs - In Bangladesh	19	19	17	17	13
Employees	Total No. of employees	4,852	4,730	4,602	4,524	4,321
	Average hours of training per employee per year	27.24	32.54	22.59	25.48	22.22
	Employee turnover ratio (%)	4.26	4.29	3.28	3.82	3.36
Business Partners	Assets purchased (other than investments) (Rs. Mn.)	1,164	1,077	997	1,150	831
	No. of Correspondent Banks	48	48	47	47	47
Government Institutions	Taxes to Governments (Rs. Mn.)	7,355	6,110	6,184	4,542	6,515
	Taxes collected on behalf of Governments (Rs. Mn.)	1,382	978	621	499	473
Community	Donations (Rs. Mn.)	55	51	51	110	57





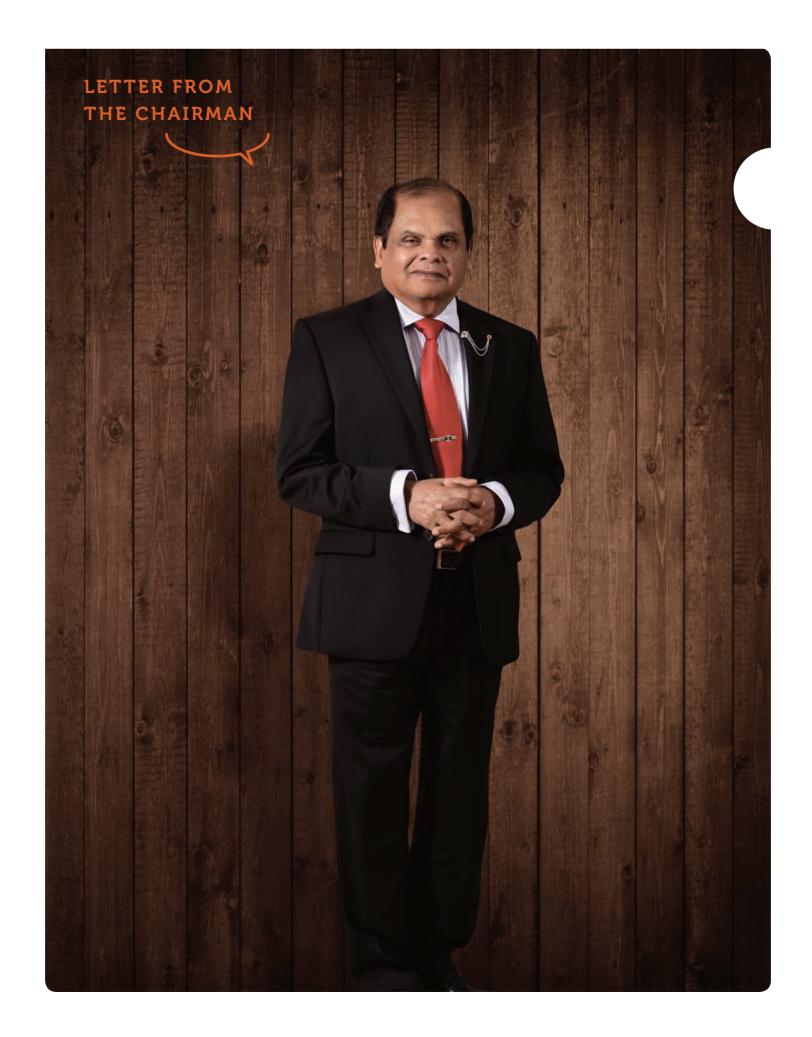


### Operating Highlights

- Only Sri Lankan Bank to be ranked among the Top 1000 Banks in the world for the fourth consecutive year by The Banker
- The only listed financial institution and the third among all listed companies in Sri Lanka to cross the market capitalisation of US \$ 1 Bn. mark
- Number of online banking subscribers surpassed 200,000

- Global Finance adjudged the Bank as The Best Bank in Sri Lanka for the 16th consecutive year
- Installed the 600th ATM while adding 21 ATMs during the year, further strengthening its position as the single largest ATM network operated by a bank in Sri Lanka
- The Bank's Bangladesh
  Operations' credit rating
  re-affirmed at AAA by
  Credit Rating Information
  Services Ltd.

- Trade Finance Magazine UK adjudged the Bank as The Best Local Trade Bank in Sri Lanka
- Opened 24-hour Automated
  Banking Centre at Ward Place
  and installed a ForEx ATM in
  Crescat Boulevard
- Lanka Rating Agency Ltd. upgraded Bank's credit rating to AAA from AA+



## Dear Friends,

Measured by all key performance indicators, 2014 was an exceptionally good year for Commercial Bank, despite the challenging environment in which we carried out our business activities in both Sri Lanka and Bangladesh. Our achievements during the year were made possible through the unified efforts of staff and management, who demonstrated the utmost dedication and commitment in the pursuit of their duties. They were guided by the Bank's clearly defined vision and mission, and by the effective strategic leadership and oversight of the Board.

As in past years, the Bank faced challenges on both domestic and international fronts. We are engaged in financial intermediation: borrowing and lending represent our core business. Therefore the low demand for credit that prevailed during most part of the year had a negative impact on our Bank, and on the sector generally. I do not wish to dwell upon the reasons for low credit growth; that has been a topic of extensive deliberation in many forums. It should simply be noted that rapid growth in the corporate debt market and increased foreign borrowings by Sri Lankan corporates - together with the sharp decline in the value of gold, which hampered the pawning market contributed to the sluggish demand for bank credit. The high level of excess liquidity in the banking system was driven by several other key factors, notably heavy foreign currency inflows on account of offshore debt raised by domestic corporates and banks, as well as the issuance of sovereign bonds, the purchase of Rupee-denominated Government debt by foreign entities and the increased participation of overseas investors in the Sri Lankan stock market.

Nevertheless, thanks to the efforts of our Corporate and Personal Banking teams, Commercial Bank's lending portfolio grew appreciably in the latter part of the year, registering a growth rate considerably higher than the industry average. Against a background of sharply declining interest margins, this healthy expansion of volume acted as a booster shot that raised the Bank's overall profits - a welcome consequence, no doubt appreciated by all shareholders.

Faced with a prevailing market atmosphere in which the Bank's conventional business approach would be difficult to sustain, we developed a strategy to diversify our activities, with a particular focus on fee-based income. In this regard, I would highlight the positive outlook arising from initiatives taken by our Investment Banking team; I am confident that we will realise the full potential of this forte in the medium to long term. In addition, the Bank launched several new products during the year aimed at improving product mix, as we cater to customer needs and preferences in areas such as credit cards, debit cards, loans, advances and savings products - including a new retirement-savings programme, The Future Pension Plan.

The Bank's focus on optimising fee-based income also yielded a new opportunity for our Bancassurance business line, which signed up a few more insurance partners and launched a campaign of more targeted promotions. In other areas of product development, our support for small and medium-sized enterprises (SMEs) during 2014 included a special entrepreneurial skills-development programme, as well as a campaign to promote our *Diribala* Loan Scheme - the only

dedicated credit line offered by a Sri Lankan bank for the benefit of SMEs. These valued customers were also the target of a new agri-business loan programme launched in the second guarter.

Mirroring the high levels of liquidity in the marketplace, the Bank's own liquidity was far in excess of regulatory requirement during the year – due mainly to higher deposit growth compared to a more modest increase in advances. Inevitably, this brought a new dimension to treasury management. The dual-rate system adopted by the Central Bank of Sri Lanka in its Standing Deposit Facility, along with restricted access to the Repo window, definitely posed challenges. On a more positive note, we recognised an opportunity for the Bank's Treasury Department to benefit from capital gains arising from our Government Securities portfolio in light of low and declining interest rates. However, by the end of 2014 interest rates appeared to have bottomed out; in the coming year, any upward movement is likely to generate pressure and make treasury management even more challenging.

As a long term growth strategy, we have undertaken new expansion efforts overseas, encouraged in particular by the success of the Bank's Bangladesh operations. I am pleased to inform shareholders that following successful negotiations, we have received a license to open a representative office in Myanmar. This will serve as a stepping-stone to access the markets of a resourceful country with great potential, and to expand across further frontiers in the region. We have also taken steps to strengthen and consolidate our position in the fast-growing inward remittances market, whose highly diversified origins extend from Korea and Malaysia to Italy and the Middle East.

Efficiency, both in customer service and in key operations, saw significant improvement over the past year as the Bank has adopted and continued to integrate state-of-the-art technology. The many IT-based initiatives launched in 2014 include installation of cash/cheque deposit machines, expansion of our mobile and online banking offerings, upgrading of traditional branches with 24-hour automated banking, and new facilities for withdrawing cash using Mobitel mCash mobile wallets via our cardless ATM network - a unique service in Sri Lanka. At the same time, processing capacity was further enhanced by migrating customers to alternative channels, increasing the number of cash/cheque deposit kiosks and managing faster turnaround times with our newly introduced Teller Cash Recyclers.

Commercial Bank maintained its position as the operator of Sri Lanka's largest ATM network, ending the year with a total of 606 machines. The Bank also continued its five-year industry leadership in protecting customer privacy by meeting and exceeding the globally recognised standards of ISO 27001:2013 certification.

The future of the banking industry will inevitably be shaped by the speed with which customers are embracing mobile technologies. However, branches will continue to be a vital component in the delivery of services. Therefore we must further augment the Bank's branch network to meet customer demand for prompt, personal responses to their financial needs alongside improved self-service options. As pressure increases to expand business volumes and

manage tight interest spreads, we will bring even greater focus to channel migration, process automation and centralisation - all with the aim of improving the cost to income ratio.

In 2014, we took further steps to improve and strengthen the Bank's corporate governance structure, adopting the Code of Best Practices on Related Party Transactions issued by the Securities and Exchange Commission of Sri Lanka. We also established the Related Party Transactions Review Committee as a specialised sub-committee of the Board. In addition, measures were introduced to ensure compliance with new Sri Lanka Financial Reporting Standards (SLFRS/LKAS). In particular, we have moved to address the disclosure requirements for credit, market, operational and liquidity risk management. This includes taking an undiscounted approach to cash flows in disclosing maturity analysis. We have also adopted new disclosure practices for collaterals and impairment, and we are addressing new areas of market risk through sensitivity analysis. Lastly, in compliance with the new SLFRS 13 Accounting Standard relating to fair-value measurement, in 2014 we conducted a valuation of all relevant fixed assets with the goal of further improving the quality of financial reporting.

Also during the past year, we strengthened the Bank's communications policy by establishing a governing framework aimed at maintaining and improving transparency, ethical behaviour, responsibility and responsiveness to stakeholders. At the same time, Commercial Bank's geographical footprint continued to grow, with the total number of branches reaching 239 by the end of 2014. This expansion reflects our efforts to capitalise on economies of scale and more efficient utilisation as we capture new business and strive for a profitable banking model that is optimally sized for the domestic market. We have also added another dimension to that model by acquiring a 100% stake in Indra Finance Ltd., envisioning the potential synergies resulting from adding a product portfolio designed for a market segment that we have not traditionally served.

In the area of corporate social responsibility (CSR), the past year brought a new level of activity in the Bank's focus on education, as we continue to empower school children and university entrants through our investment in technology labs, mainly in rural schools where students lack access to IT education. We opened 36 new IT labs in 2014, bringing the total number donated by the Bank to 158. We also brought online learning capabilities to 46 more schools, doubling the coverage of this ongoing project. We awarded 50 scholarships and laptop computers to undergraduates, a total of 300 students supported to date. And we continued to partner with two key corporate sponsors, working with Cisco Systems to teach students IT essentials and with Microsoft to train teachers on broader technology issues.

Elsewhere within the Bank's CSR purview, we completed 11 new healthcare projects during the year, nearly doubling our impact in that area as well. We funded the training of 200 more English teachers through the British Council, increasing our total complement of teachers to 300. And we invested in a range of community improvement projects, from the renovation of a section of steps

at Sri Pada, to landscaping of the Colombo National Hospital garden, to the continuation of a coral replanting project at Hikkaduwa.

Recognition of Commercial Bank as Sri Lanka's premier financial institution was reinforced by a range of awards over the past year, including 'Best Bank in Sri Lanka' from Global Finance (US), the country's 'Best Trade Bank' from TradeFinance (UK). Sri Lanka's 'Strongest Bank' from Asian Banker, 'Banker of the Year 2014' from The Banker (UK) and most respected bank in Sri Lanka from LMD magazine - to name just a few. Our brand reputation as Sri Lanka's 'Most Awarded Bank' was further evidenced by the many CSR awards received in 2014, which are too numerous to list here.

Commercial Bank has come a long way, consistently achieving greater and greater heights to reach the position we are in today. I wish to take this opportunity to pay tribute to all those who have contributed to our success over the four-and-a-half decades since the Bank was founded. I owe an especially big thank-you to my colleagues on the Board, to the management team, and to each and every employee of the Bank for their collective commitment, cooperation and unstinted dedication.

Commercial Bank's corporate positioning, 'for a better future,'is brought to life through personalised service delivered with disciplined efficacy and customer-oriented efficiency, because our valued customers are the Bank's greatest asset. As the custodians of this enterprise, the Board is committed to safeguard and further the interests of the Bank's owners - our shareholders - at all times.

I wish all of you every success in your various endeavours.

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Dharma Dheerasinghe

Colombo February 23, 2015

Chairman







The continued strong performance of Commercial Bank in 2014 reflects a deeper strength that has made our bank - as this year's annual report theme suggests - an immediately recognisable leader in Sri Lanka's financial services sector. To our millions of loyal customers, 'Combanking' represents innovative products and services, proven resilience and accountability, thoughtful management of risk and, above all, our ability to nimbly keep pace with changing needs. The brand we have built and the trust in which it is grounded, have helped us become not only the largest private bank in Sri Lanka but a significant contributor to economic growth and the quality of life of our people.

The role that our diverse stakeholders have empowered us to play is also reflective of the Bank's own unique culture. Our way of doing business - engaging, collaborative, forward-looking and, above all, focused on creating value for all parties - has not simply evolved over time. It is an approach that we have consciously developed through focused strategic thinking, supported by sound business practices. We have fostered an open, accountable culture in which our commitment to clear communications is matched only by our devotion to listening to what our customers have to say. We have made a concerted effort to identify and respond to emerging needs - especially among younger customers - and the positive results are evident in our financial performance.

### **Our Principled Commitment**

Customers appreciate Commercial Bank's unique culture because they feel it welcomes and includes them. Engaging in genuine conversations with staff who understand their needs and want to help them reach their goals, our customers feel they are part of the Commercial Bank family - especially at the branch level. Even as we lead the industry in offering alternative banking channels, we see that many customers still prefer to visit our branches and interact directly with our helpful, well-informed employees.

This vital relationship-building is at the heart of Combanking and reflects our long-standing commitment to three principles:

Honesty and Integrity: The transactions we conduct are invariably above board and designed to provide customers with the right solutions to their financial needs. We are not fixated on offering only the available answers to the exclusion of all other factors. Rather, we tailor the best possible solution to each customer's unique requirements - in a banking experience that makes people feel understood and valued.

**Transparency:** Maintaining clarity and candour is a fundamental commitment of the Bank. We uphold the highest standards of transparency with regard to our own policies and actions, Government oversight and regulation, and customer expectations.

Competitiveness: Commercial Bank remains consistently close to the marketplace, which means we are able to identify emerging trends and new consumer priorities well ahead of our competitors - and get a head start on crafting appropriate responses. Because we strive to know our customers well, we are ideally positioned to deliver what they need, reinforcing our competitive advantage and creating the positive word-of-mouth that has always been our number one marketing tool.

### **Key Success Factors**

Commercial Bank entered 2014 with a keen sense of focus as the entire organisation geared up for what promised to be a more challenging year. Working as an integrated team, we found innovative and differentiating ways to delight customers, attracting new business while strengthening existing relationships. Branch managers were particularly effective in providing new levels of high-quality, personalised service.

Despite an operating environment characterised by low interest rates, muted credit growth and tightening margins, the Bank delivered another year of solid performance. With our stable business model and exemplary Balance Sheet, we gave many prospective customers the confidence to move their business from other institutions. This ensured a continuous growth of our Balance Sheet, helping to further bolster an already comfortable position in the market.

The past year brought a host of other economic challenges, from the decline in gold prices to the continued turmoil in export markets - particularly daunting for a trade-oriented Bank such as ours. We stayed the course by sticking to our core values and serving our customers better than ever, leveraging those strengths to yield positive results.

### **Our 2014 Performance**

As an institution managed by experienced bankers, we take pride in operating our business to avoid any form of volatility. Our history has been one of steady growth, free from sudden swings and generating reasonable returns. Profit gains have been consistently solid, while growth in our asset base has matched or exceeded industry norms.

Total assets of the Group grew to Rs. 797 Bn. as at December 31, 2014, recording an impressive growth of 31.44% from Rs. 607 Bn. a year before. More than 84% of the growth was funded from the deposits and other borrowings that grew by 41% and 43% respectively during the year. Deposits crossed half a trillion mark in September. Despite the lackluster demand for credit during most part of the year, our loans and advances too grew by 22.59% by the year end. It is noteworthy that the Bank has been able to maintain compound annual growth rates in excess of 17% in both deposits and loans and advances over the past decade.

Although the income from fund-based operations did not keep pace with the growth in assets base primarily due to the net interest margin decreasing again from 4.53% in 2013 to 3.88% in 2014, this was mitigated to some extent by the growth in fee-based income and income from trading and investment related activities. Overall, total operating income grew by 8.11%. In contrast, operating expenses increased by 9.24%, mainly as a result of a change in the accounting policy on depreciation (as explained in Note 19 to the Financial Statements on page 309). Impairment charges for loans and advances decreased by 5.38% due to higher recoveries made and a favourable movement in the risk profile of non-performing loans and advances portfolio. Consequently, the profit after tax for the year grew by 6.33% to Rs. 11.2 Bn., the third consecutive year in excess of Rs. 10.0 Bn.

Cost to income ratio increased marginally to 47.12% from 45.58% in 2013, while NPL ratio improved further to 3.47% from 3.88% in 2013.

Commercial Bank has solid foundations, a growing customer base and a clean Balance Sheet. We are well positioned for continued growth and ready to take advantage of promising opportunities that arise in a fast-moving marketplace.

### The Pillars of Stability

At Commercial Bank, we consciously instill the principles of Good Governance in every area of our operations, both within our organisation and externally as we collaborate with various third parties. At the same time, we have a well-developed Risk Management system designed to support prudent, informed decision-making across the board, from day-to-day interactions with account holders to the disposition of major credit facilities. This Annual Report includes dedicated chapters explaining our approach to Governance and Risk in detail (See pages 127 to 262).

The Bank has developed a formal capital management policy with clearly defined objectives for maintaining an appropriate level of capital adequacy. This ensures sufficient leeway for future business expansion while maintaining the required cushion to absorb any potential losses. As of December 31, 2014, the Bank's Tier I and Tier I & II Capital Adequacy Ratios stood at 12.93% and 15.97% respectively against the minimum stipulated requirements of 5% and 10%.

In short, Commercial Bank is a highly stable institution dedicated to financial sustainability – and we intend to remain so.

### The Outlook for 2015 and Beyond

Commercial Bank has solid foundations, a growing customer base and a clean Balance Sheet. Our talented staff have the capabilities and the will to adapt quickly to changing scenarios. We are well positioned for continued growth and ready to take advantage of promising opportunities that arise in a fast-moving marketplace.

One dimension of our business that has been evolving quickly is our branch expansion model. With consumers' rapid adoption of innovative digital and mobile technologies and as most areas of Sri Lanka are now adequately served by conventional branches, the trend is increasingly towards automating more business processes and offering customers alternative channels for completing transactions and managing their finances. As this trend continues in a highly competitive marketplace, we expect to lead the field.

During the past year, Commercial Bank's market capitalisation exceeded US \$1 Bn. We are the first Sri Lankan Bank - and only the third enterprise in any sector - to achieve this milestone. Looking ahead, we expect the Bank's Balance Sheet to surpass Rs. 1 Tn. in the near future. Based on our 2014 results and the continued momentum they reflect, that ambitious target is well within our reach.

### **Our Gratitude**

In closing, I would like to thank the former Chairman, Mr. Dinesh Weerakkody and my predecessor Managing Director, Mr. Ravi Dias, for their exemplary leadership during their tenure in office. Their energy, acumen and sound strategic thinking contributed significantly to a year of positive achievements. I would also like to express my gratitude to the Chairman and the Board of Directors for their conscientious stewardship and wise counsel. And all of us at the Bank acknowledge the invaluable contribution made by those colleagues who retired in 2014 after long years of dedicated service.

Let me also convey my thanks to the Central Bank of Sri Lanka and its officers for their sound guidance on regulatory matters and to the Bank's External Auditors, KPMG, for their professional expertise and prompt completion of the audit.

And lastly, to the 4,700 employees of the Bank, I can only underline my deep appreciation for the diligence, insight and unwavering loyalty you have brought to ensuring that Combanking is a mutually rewarding experience for Commercial Bank and its customers. As we face both opportunities and challenges in the year ahead - and over many more decades to come, we have the confidence of knowing that the enterprise we so proudly serve, not only embraces the future, but is defining what that future will be.



J. Durairatnam
Managing Director/CEO

Colombo February 23, 2015 16

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Strategic Direction of the Bank



# Management Discussion and Analysis

This chapter elaborates the Bank's financial and operational performance during 2014 in the backdrop of the economic landscape that prevailed and the future outlook. Also given herein are the business model that has worked well for the Bank and the strategic imperatives.

### Global Economy

Despite some setbacks, the uneven global recovery continues. The growth forecast for the world economy was downgraded to 3.3% for 2014, largely due to weaker-than-expected overall activity in the first half of the year. The global growth projection for 2015 has been lowered to 3.5%.

### World Economic Outlook

			Projections		
	2013	2014 %	2015 %	2016 %	
World Output	3.3	3.3	3.5	3.7	
Advanced Economies	1.3	1.8	2.4	2.4	
United States	2.2	2.4	3.6	3.3	
Euro Area	-0.5	0.8	1.2	1.4	
Japan	1.6	0.1	0.6	0.8	
United Kingdom	1.7	2.6	2.7	2.4	
Emerging and					
Developing Asia	6.6	6.5	6.4	6.2	
Russia	1.3	0.6	-3.0	-1.0	
China	7.8	7.4	6.8	6.3	
India	5.0	5.8	6.3	6.5	
ASEAN-5	5.2	4.5	5.2	5.3	

Source: IMF World Economic Outlook Update - January 2015

In advanced economies, the legacies of the pre-crisis boom and the subsequent crisis (including the lingering impact of high private and public debt) continue to cast a shadow on the recovery. Emerging markets are adjusting to rates of economic growth lower than those reached in the pre-crisis and immediate post-crisis periods. Overall, the pace of recovery varies from country to country.

Financial markets have been buoyant, with high equity prices, compressed spreads and very low volatility. However, this situation has not translated into a rise in investment, which - particularly in advanced economies - has remained subdued.

### **Advanced Economies**

Growth is expected to strengthen in 2014-15 across most advanced economies, but once again the pace of recovery will vary across regions. The US is expected to enjoy the strongest rebound in growth, while the post-crisis brakes will ease more slowly in the Euro Area and Japan will continue to grow modestly.

### **Emerging Markets and Developing Economies**

Growth in emerging markets and developing economies was projected to increase modestly through the second half of 2014 and into 2015, supported by stronger domestic demand, as well as a recovery in external demand fuelled by faster growth in advanced economies.

### **Asian Economies**

In China, growth projections have been revised downward slightly for both 2014 and 2015 after first-quarter output was weaker than expected. Chinese authorities deployed policy measures to bolster economic activity. For 2015, the growth rate will likely moderate to 6.4% as the economy moves to a more sustainable path and residential investment slows further.

In India, growth was expected to increase through the end of 2014 and into 2015 as exports and investment continue to pick up, offsetting the damaging effect on agricultural growth of a monsoon earlier in the year.

### The Global Banking Sector

As unlikely as it may seem for an industry that has posted a 70% growth in net income since 2009 - along with strong growth in Return on Equity (ROE) - banks faced major challenges as they headed into 2014. There is no question, the industry has rebounded from the crippling credit crisis of five years ago, when bank failures surged, balance sheets became bloated with bad loans and industry ROE was in the negative at 3.7%. Since that time, banks have slashed payrolls, shed non-core businesses and written-off trillions of Dollars in bad assets.

Still, the earnings improvements of the past several years can be largely attributed to rapidly declining provisions for loan losses and aggressive cost cutting. Today, while problem loans continue to decline, the impact of shrinking loan-loss reserves on the bottom line is diminishing. Given the trend now evident in the credit cycle, this issue could be exacerbated as lending gradually ticks upward, possibly leading to higher credit losses. More aggressive lending, fuelled by competition among financial institutions, could tempt some banks to lower credit standards; this in turn could potentially lead to higher credit costs and even more scrutiny from regulators concerned about deteriorating underwriting standards.

The mergers and acquisitions 'wave' that was widely expected to sweep through the global banking industry over the past several years has amounted to little more than a ripple. There were 162 bank mergers in the US through the first three quarters of 2013, up from 111 in the equivalent period two years earlier. Still, mergers, joint ventures and strategic acquisitions remain a powerful tool for growth.

Some institutions may find that the only way to meet these imperatives is through mergers, acquisitions or joint ventures. Whatever course individual banks may choose to pursue, the way forward will not be easy and in many cases will require a paradigm shift in business culture and yet the alternative is even less palatable: a gradual slide into irrelevance, with lingering regret over an opportunity missed.

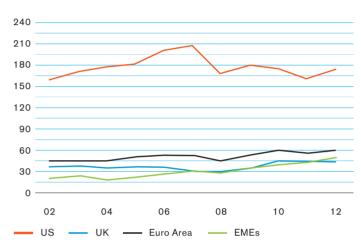
Therefore, transformation is inevitable - and the time to begin is now. (Banking Outlook 2014: An Industry at a Pivot Point - KPMG)

### **Shadow Banking**

The shadow banking system - consisting of financial intermediaries that facilitate the creation of credit across the global financial system without being subject to regulatory oversight - constitutes about one-fourth of all intermediation worldwide. The US, the Euro Area and the UK have the world's largest shadow banking systems, according to Financial Stability Board (FSB) data.

### **Broad Shadow Banking Measures**

# Broad Shadow Banking Measures (Percent of Banking Assets) (%)



Sources: Financial Stability Board; IMF, World Economic Outlook database and IMF staff estimates.

EME = Emerging Market Economy

Since the crisis, global regulatory reforms co-ordinated by the FSB have called for greater disclosure of asset valuations, improved governance, ownership reforms, and stricter oversight and regulation of shadow banks. There are concerns that the ongoing tightening of bank regulations may be encouraging a shift of traditional banking activities into the shadows.

(Global Financial Stability Report, October 2014, IMF)

# Penalties Imposed on US and UK Banks for Irregularities

Fines and settlements paid to US federal and state authorities cost banks more than US \$40 Bn. in 2014, according to Reuters estimates. At the same time, European authorities handed out record fines of more than US \$3 Bn. Two trends are clear: authorities are imposing larger fines on banks in an effort to clean up standards; and regulators appear to be working more effectively with one another as they all strive to share in any material penalties.

As 2015 gets underway, banks in the US still face scrutiny over a long list of issues and when the European Commission imposed a new interest rate settlement, it vowed to keep probing the raterigging issue. Nearly three-quarters of the penalties stemmed from investigations conducted in conjunction with overseas regulators, mainly in the US, who also imposed hefty penalties.

(Sources: Reuters)

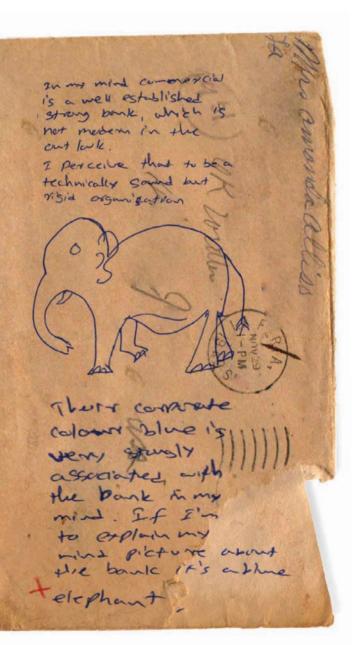
### Developments in the Implementation of Basel III

By the end of 2013, all members of the Basel Committee on Banking Supervision had implemented Basel III risk-based capital regulations. Efforts are now underway to adopt Basel III standards for liquidity and leverage ratios, as well as for global systemically important banks (G-SIBs) and domestic systemically important banks (D-SIBs). As of September 2014, final or draft rules had been issued by 26 members on the liquidity coverage ratio (LCR), by 23 members on the leverage ratio and by 23 members on G-SIB or D-SIB frameworks.

With regard to ongoing implementation efforts, the Committee will continue to emphasise consistency of practices and the rigorous analysis of outcomes to promote financial stability and a level playing field. The key elements of the Committee's implementation strategy for 2014-2016 will be to strengthen monitoring mechanisms while continuing the semi-annual assessment of Banks' progress in meeting the Basel III requirements. The Committee also plans to complete the first round of jurisdictional assessments of Basel III capital standards by 2016, and to begin assessment of LCR and G-SIB and D-SIB standards from 2015 onwards.

Once fully-implemented, the Basel III framework is expected to improve banks' resilience to asset and liquidity stresses and shocks. Having said that, it is too soon to conclude that the industry has achieved stronger creditworthiness. Globally, banks have made substantial improvements in their fundamentals, including reductions in leverage, implementing firm-wide stress testing, and forming more robust liquidity and funding profiles. Nevertheless, many banks remain challenged in meeting full Basel III requirements while at the same time sustaining profitable business models under more stringent regulatory constraints.

(Moody's global review of Basel III implementation highlights progress made and jurisdictional differences, August 3, 2014 Moody's Investors Service)





### **Local Economy**

The Sri Lankan economy has grown at an annual average rate of 7.5% over the past three years. This upward trend is expected to continue, with the services sector as the key driver of GDP growth spurred by export trade and the hotels and other tourism related activities. The ongoing boom in the tourism industry could also result in spin-off benefits to Sri Lanka's construction industry. Construction activity, which represents 10% of GDP, is also buoyant, supported by continued foreign direct investment (FDI).

### Sector Contribution to GDP

		Contribution to GDP Growth (%)		
Sector	1H 2013	1H 2014	1H 2013	1H 2014
Agriculture	1.9	4.6	11.6	11.1
Industry	48.3	49.5	30.7	32.1

The revival in global demand in 2014 supported growth in these sectors and looking ahead, enhanced growth prospects in the US economy could boost the Sri Lankan manufacturing sector over the next few years.

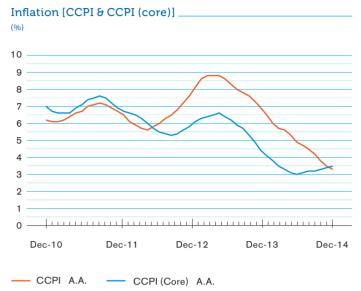
Loan growth, excluding personal loans, is showing signs of improvement, and capital markets activity is on the rise. Sri Lanka has seen two US Dollar-denominated corporate bond issues in 2014. Equity-market capitalisation has increased, with at least five new listings in 2014. Turnover value on the Colombo Stock Exchange almost doubled compared to the previous year.

While rapid economic growth has helped Sri Lanka's Government to reduce the fiscal deficit (as a percentage of GDP) since the end of the civil disturbances in 2009, the public debt burden remains high.

### Inflation

Sri Lanka recorded a single-digit inflation rate for 71 consecutive months as of December 2014. Inflation, as measured by the change in the Colombo Consumers' Price Index (CCPI), was 2.1% on a YoY basis in December 2014. The single-digit inflation rate was largely supported by a sharp reduction in energy prices and lower prices of some key commodities in the international market.

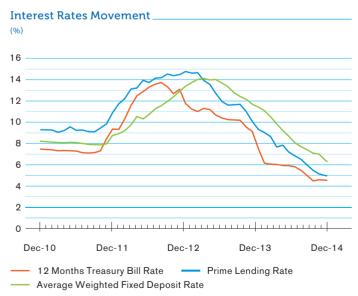
The direct and indirect impact of the recent reduction in the prices of essential items by the Government, lower commodity prices in the international market and also the impact of lower utility costs are likely to reduce inflationary pressures over the short term.



### A.A Annual Average

### **Interest Rates**

Interest rates in Sri Lanka declined during 2014. This trend was helped by the monetary policy measures adopted by the CBSL, which were designed to enhance credit growth and drive the GDP. Over the past year, the interest rates on Government Securities declined significantly in comparison to the interest rates on loans and deposits offered by commercial banks.



### Credit to the Private Sector

The banking sector's YoY growth in credit provided to the private sector declined up to July 2014. The main reasons for this include a drop in pawning advances, falling credit demand from the private sector, the repayment of high interest loans with new loans obtained at lower rates and borrowing by private sector organisations from foreign sources and through corporate bond issues.

However, the private sector credit growth started to pick up from August 2014 onwards due to further relaxation of the monetary policy, introduction of a Credit Guarantee Scheme on Pawning Advances in June 2014 and the increase in the general income level of the people etc.

### **External Sector**

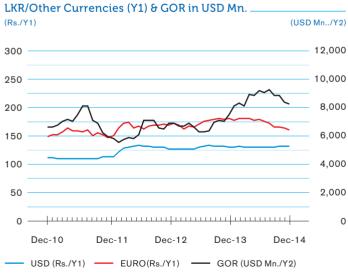
A strong recovery in exports in the second half of 2013 which continued into 2014, combined with declining imports and continued inflow of remittances and services receipts, bolstered Sri Lanka's balance of payments in the past year. This trend, together with issuance of external debt, enabled the CBSL to accumulate international reserves.

### **International Reserve Position**

A reduction in the current account deficit, coupled with global bond issuances, helped to replenish Sri Lanka's foreign exchange reserves. Now the build-up in official international reserves is reducing the nation's near-term vulnerability to external financial shocks.

Sri Lanka's Gross Official Reserves remained high at US \$ 8.8 Bn. as of September 2014, which was equivalent to 5.6 months of imports.

### Exchange Rates and Gross Official Reserves (GOR)



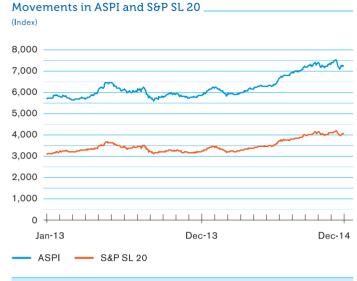
The domestic foreign exchange market remained relatively stable in 2014. The Sri Lankan Rupee held its value against the US Dollar with a marginal depreciation. Based on cross-currency exchange rate movements, the Rupee appreciated against the Euro, the Japanese Yen and the UK Sterling Pound.

### The Share Market

The Colombo Stock Exchange recorded a stellar performance in 2014, surpassing several previous records.

In 2014, the Standard & Poor's Sri Lanka 20 (S&P SL 20) Index crossed the 4,000 mark for the first time since its launch. Total market capitalisation surpassed Rs. 3.0 Tn. mark, closing the year at Rs. 3.105 Tn. The All Share Price Index (ASPI) crossed the 7,500 mark and closed the year at 7,299.

Sri Lanka's stock market also did well compared to global markets. It is one of the six best-performing markets internationally and one of the five best-performing markets in the region, with the ASPI showing a year-to-date growth of 23.4% as of December 31, 2014.



### Key Economic Indicators and their Impact to Commercial Bank

Economic Indicator	Movement During 2014	Cause for Movement	Impact on Commercial Bank
The world economy (World output)	The world economy is estimated to have recorded a growth of 3.3% in 2014 (3.3% in 2013).	Sri Lanka's major export destinations such as US, UK and Euro area are estimated to have recorded better economic growth rates in 2014.	Helped the Bank to record substantial growth in loans and advances.
Local economy (GDP)	The Sri Lankan economy is estimated to have recorded a growth of 7.8% in 2014.	Significant growth recorded in services and industrial sector.	Helped the Bank to increase in business volumes substantially.
Inflation and interest rates	Inflation was maintained mostly at lower single digit levels and a decline in market interest rates.	Lower rate of inflation contributed to a decline in market interest rates.	Helped the Bank to record substantial growth in loans and advances.
Exchange rate (LKR/USD)	The LKR/USD exchange rate moved within a range of Rs. 130 – 132	The Rupee appreciated gradually up to October amidst steady foreign exchange inflows. Thereafter, it depreciated slightly with increased demand for foreign exchange particularly due to higher import demand.	Resulted in reducing the exchange profit of the Bank.
Credit to the private sector by banks	Increase in private sector credit by banks during the latter part of the year.	Low private sector credit by banks during the first half and that trend was reversed during the second half of the year due to an improvement in business sentiments supported by appropriate monetary policy.	Helped the Bank to record substantial growth in loans and advances during the second half of the year.





### **Banking Industry**

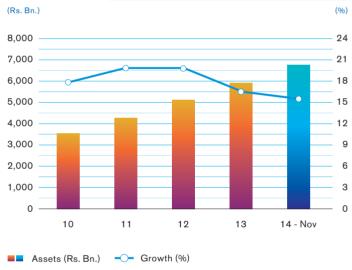
One of the key developments which took place during the year was the implementation of 1st phase of the financial sector consolidation plan proposed by the Central Bank. Under this plan, quite a number of acquisitions and mergers took place in the industry among both Banks and Non-Banking Institutions.

In addition to the above, the following major activities within the sector were witnessed during the year.

### **Total Assets**

The growth of total assets in the banking sector moderated during the first eleven months of 2014, owing to moderation in credit growth. The liquidity position of banks remained healthy. Although profits of the banking sector increased, but profitability decreased marginally.

# Growth in Assets



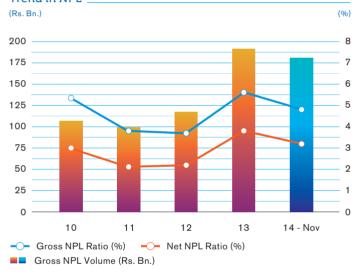
### Credit to Private Sector

In December 2014, credit extended to the private sector by commercial banks grew by 8.8% on a YoY basis, maintaining its upward trend since August 2014. In absolute terms, credit obtained by the private sector recorded a historic high of Rs. 76.5 Bn. during the month of December, resulting in a cumulative increase in private sector credit of Rs. 223.9 Bn. during 2014. The sector-wise classification of credit growth indicates increased credit disbursements to the industrial and services sectors in the latter half of 2014.

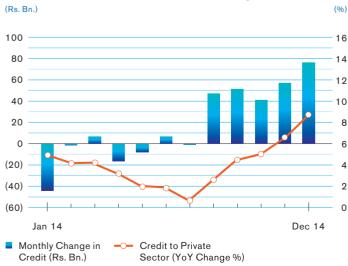
### **Non-Performing Advances**

The overall level of non-performing loans (NPLs) at financial institutions decreased in 2014. This was largely due to a decline in NPLs connected to pawning advances during the year, as well as the efforts of financial institutions to adopt appropriate measures for improving asset quality. Except for pawning, all other major loan products had reported an increase in NPLs during first 11 months of 2014.

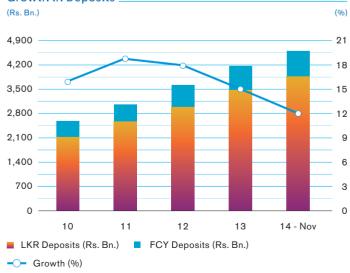
### Trend in NPL



### Credit to Private Sector (Year on Year Change)



### Growth in Deposits



### **Deposits**

The CASA (current and savings account) ratio increased from 34.4% in December 2013 to 38.0% by November 2014. 63.0% of the increase was due to increase in Savings deposits.

### **Borrowing**

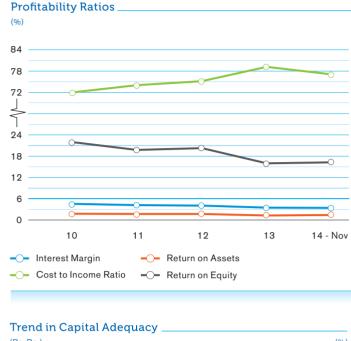
As at end November 2014, foreign currency borrowings in Sri Lanka represented 60% of total borrowings, of which 94.5% was borrowed from foreign sources.

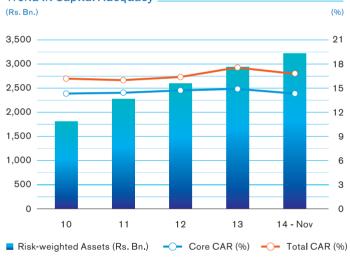
### Growth in Borrowings (Rs. Bn.) (%) 1,400 35 1.200 30 1,000 25 800 20 600 15 400 10 200 5 0 0 10 11 12 13 14 - Nov Growth (%) LKR Borrowings (Rs. Bn.) FCY Borrowings (Rs. Bn.)

### Profitability and Efficiency

Profits in Sri Lanka's banking sector improved in 2014, in comparison to the previous year for several reasons:

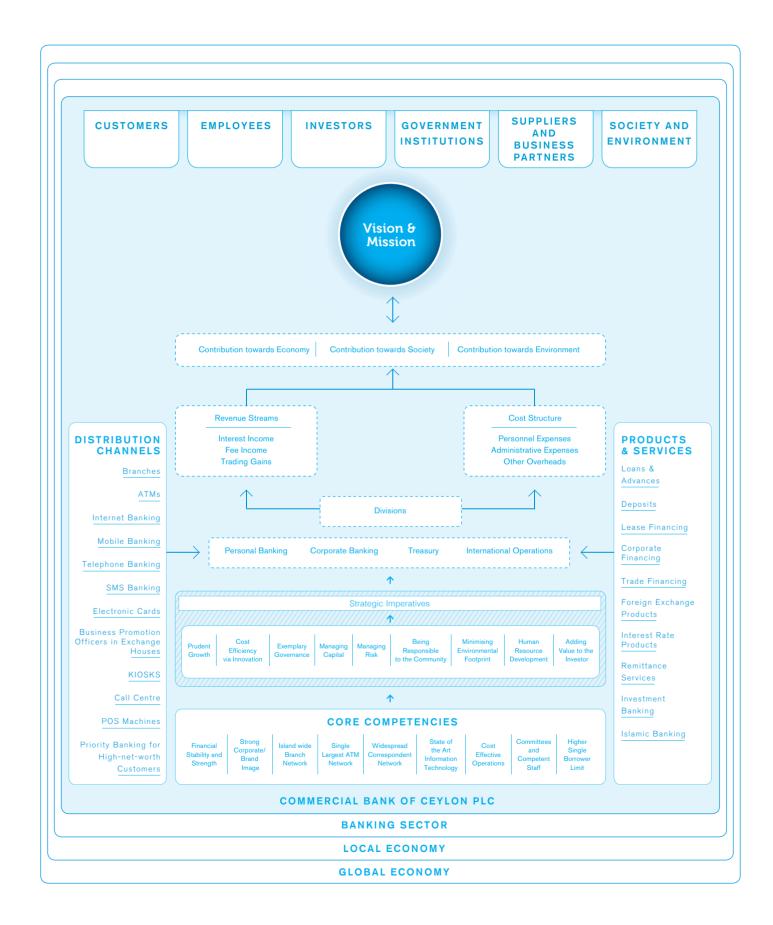
- An increase in net interest income due to delayed effect of rate reductions.
- · Gains on investments in securities with declining yields.
- A lower level of provisions required during 2014 compared to 2013.
- An improvement in efficiency levels due to continued drop in staff expenses in proportion to total operating cost while increasing the total income.





### New Banking-Related Legislation/Policies Adopted in 2014

Further strengthened capital Implemented Standardised Approach for Operational Risk under Basel II planning and risk management Reviewed Internal Capital Adequacy Assessment Process (ICAAP) document submitted by banks under Pillar II of Basel II Issued a Consultation Paper on Basel III - Liquidity Coverage Ratio Issued Guidelines on stress testing of Licensed Commercial Banks (LCBs) and Licensed Specialised Enhanced risk management standards of banks Banks (LSBs) Issued Directions on Regulatory Framework on Valuation of Immovable Property of LCBs and LSBs Focus on Information Introduced the Baseline Security Standard for Information Security Management Security Management Established the Bank Computer Security Incident Response Team Implementation of Financial Financial Sector Consolidation Unit established and guidelines were issued about the consolidation Sector Consolidation plan process of financial institutions Application of new accounting Implementation of SLFRS 13 on 'Fair Value Measurement' which provides guidelines of fair value standards effective from measurement and disclosures January 01, 2014



Our Business Model

Commercial Bank is primarily a retail-funded financial institution, with 77% of our funding mix comprised of deposits and 76% of those deposits provided by individual customers. Focused mainly on traditional banking activities, we leverage our strengths and core competencies through a proven business model - the mechanism by which we deliver value to our stakeholders, derive value in return and capture it for the benefit of our shareholders.

The Bank's business model has been evolving over time in response to significant changes in the operating environment - notably a steadily tightening of regulatory oversight, the rapid development of new information and communication technologies, and constantly changing customer behaviour. As a result, we have been reshaping our operations to become more customer-centric, developing a deeper understanding of individual customers' financial goals and needs. We have segmented the market accordingly and refined our value proposition to meet the expectations of retail and corporate customers that we understand better than ever before. The diverse products and services Commercial Bank offers today, and the range of channels by which we deliver them, reflect this drive to create a more integrated, relevant and valued customer experience.

At the same time, our business model remains simple and clearly aligned with the Bank's strategic objectives. Consciously avoiding complex, structured products, we have achieved consistently steady performance as we advance against our own record (refer the 'Decade at a Glance' on page 412 to 415) and in relation to our peers in Sri Lanka's competitive banking sector. Commercial Bank's success reflects the aptness of our underlying business model.

### A Model of Uniqueness

Banks are in the business of financial intermediation - between depositors and borrowers, between importers and exporters, between remitters and beneficiaries, and also between investors and commercial ventures. The business model of a bank therefore differs significantly from that of any other enterprise.

The principal differentiator is that the Return on Assets (ROA) achieved by a financial institution is far lower than for other businesses; a bank's ROA tends to hover around 2%, in contrast to returns as high as 20% in most other sectors. However, in order to remain attractive to investors, financial institutions must nevertheless generate a ROE comparable to that of other publicly traded entities.

They meet this challenge by applying a greater degree of gearing: banks' ability to accept public deposits makes it possible to gear the ROA higher in relation to shareholders' equity.

The effectiveness of the Bank's business model has enabled us to report acceptable levels of profitability at optimum levels of gearing over the years, as shown in the following table:

	2014	2013	2012	2011	2010
ROA (%)	1.60	1.87	2.12	1.94	1.60
Gearing (times)	10.63	9.84	9.89	10.45	11.17
ROE (%)	17.01	18.40	20.96	20.28	17.87

Gearing in this context is essentially a matter of growing new business by attracting customer deposits and then lending those funds to prospective borrowers. As such, the ability to expand the Bank's operation, deriving sustainable value through growth, invariably depends on our success in subsequently delivering value and/or creating opportunities to do so in the future.

In addition to the organic growth that the Bank has sustained over many years, we are always alert to opportunities for inorganic growth. Recent history provides two such examples: our acquisition of the Bangladesh operation of Credit Agricole Indosuez in 2003, and our pending launch of banking operations in Myanmar - through a representative office - after recently being awarded a banking license by that Nation's Government.

### **We Know Our Customers**

Commercial Bank serves two broad categories of customers: regular and walk-in. Regular customers include depositors and borrowers who maintain an ongoing relationship with the Bank. They enable us to generate revenue from fund-based operations in the form of net interest income - the differential between interest charged and interest paid - as well as from fees and commissions. For walk-in customers, on the other hand, we simply provide over-the-counter services that generate fee-based income.

We have segmented the Bank's regular customer base with a view to better understand their preferences and attitudes in order to offer tailor-made combinations of products and services, delivery channels, benchmarked service standards and streamlined internal processes. This individualised approach has enabled us to maximise customer fulfillment and engagement.

### **Customer Segmentation and Target Market**

Criteria	Corporates	SMEs	Micro Customers	Mass Market	High net-worth Individuals
Income/Size of Relationship/Business Turnover/Exposure	Either Annual Business Turnover > Rs. 600 Mn. or Exposure > Rs. 200 Mn.	Annual Business Turnover < Rs. 600 Mn. and Exposure < Rs. 200 Mn.	Exposure < Rs. 200,000 and availing dedicated products	Individuals not falling into other categories	Individuals with banking relationships above set thresholds
Price sensitivity	High	Moderate	Low	Low	High
Products of interest	Transactional and Trade Finance	Factoring, Leasing and Project Financing	Transactional	Transactional	Investment
No. of transactions	High	Moderate	Low	Low	Low
Level of engagement	High	Moderate	Low	Low	High
Objective	Funding and Growth	Funding and Growth	Funding and Advice	Personal Financial Needs	Wealth Maximisation
Background	Rated, Large Corporates	Medium Business	Self Employed	Salaried Employees	Businessmen/ Professionals
No. of banking relationships	Many	Many	A few	A few	Many
Level of competition from banks	High	Moderate	Low	Moderate	High

### Our Business Model

### Structured for Success

Functionally, the Bank operates four distinct business units. Corporate Banking Division meets the constantly evolving needs of corporations and SMEs. Personal Banking Division serves the full range of micro-level, mass-consumer and high-net-worth customers; it is organised along regional lines to ensure prompt and efficient service. A third unit, Treasury, plays a critical role by managing the Bank's interest rate risk, trading in foreign exchange, facilitating liquidity and funding needs, and investing excess funds. And lastly, our Off-shore Banking Centre and Bangladesh operations come under the purview of International Operations.

We understand that each customer has one or more preferred channels to interact with the Bank. Commercial Bank has deployed multiple channels to connect with our customers. These range from conveniently located bricks-and-mortar branches to alternative distribution channels that increasingly leverage information and communication technologies - including ATM networks, call centre services and Internet Banking and mobile banking. The chart below shows the Bank's channels mix and their primary target segments:

Our business has become increasingly technology-intensive over the past decade, requiring us to work closely with a number of leading-edge IT vendors. These companies partner with us to develop innovative solutions in customer relationship management, multi-channel integration, business process improvement, loans origination and processing, risk management, business intelligence and much more.

As we maintain and enhance a large network of branches and alternative channels, our cost structure consists primarily of human resources expenditure (56%) and administrative and real estate expenses (37%). In addition, we must make adequate provisions for impairment on loans and advances.

With a cost to income ratio of 47.13%, Commercial Bank is one of the most efficient and productive banks in our peer group. That key measure of success is a testament to the soundness of our value proposition, the effectiveness with which we deliver it and, above all, the time-tested business model that provides the foundation for all of our efforts.

### **Channel Mix and Target Market**

Customer Segment	Branches	Internet Banking	ATMs	Call Centre	Mobile Banking	Relationship Managers	Business Promotion Officers	Premier Banking Units
Corporates	Yes	Yes	No	Yes	No	Yes	No	No
SMEs	Yes	Yes	No	Yes	No	No	No	No
Micro	Yes	Yes	Yes	Yes	Yes	No	No	No
Mass	Yes	Yes	Yes	Yes	Yes	No	Yes	No
High-net-worth	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes

Drawing from a broad spectrum of market-sensitive products and services, we can tailor Commercial Bank's value proposition to reflect the priorities and expectations of specific customer segments. The products and services on offer include corporate banking to retail banking and from investment banking to treasury. A detailed list of products and services is given on page 27.

To support the delivery of targeted services cost-effectively, we have been moving increasingly towards a shared-services model for the Bank's central functions. This enables us to take advantage of synergies across the organisation, as various cross-functional working groups share ideas, refine processes and collaborate on joint initiatives.

In addition to our permanent workforce of full-time and part-time employees, we contract the services of outsourced staff for non-core activities. The Bank also operates four subsidiary companies, of which two are primarily engaged in providing support services to our regular operations.

### **Bank's Products and Services Portfolio**

### Personal Banking

### **Deposit Products**

- Current Accounts
- Achievers' Current Accounts
- Regular Savings Accounts
- Power Saver Accounts
- Super Saver Accounts
- Fixed Deposits
- Foreign Currency Deposits
- Money Market Accounts
- Call Deposits
- Udara Senior Citizens' Accounts
- Arunalu Children's Savings Accounts
- Isuru Minors' Savings Accounts
- DotCom Youth Savings Accounts
- Anagi Women's Savings Accounts
- Future Pensions Plan

### **Advances**

- Personal Loans
- Term Loans
- SME Loans
- Housing Loans
- Lease Financing
- Hire Purchase

### **Fee-based Operations**

- Paymaster
- Credit/Debit Card Services
- Utility Bill Payments
- Mobile Phone/SMS Banking
- Internet Banking
- Tele-Banking
- Bancassurance
- e-Exchange

### **Other Services**

- 365/Holiday Banking
- Weekend Banking
- Priority/Elite Banking

### **Corporate Banking**

### **Corporate Banking**

- Term Loans
- Working Capital Financing
- Leasing and Factoring
- Payment Solutions for Corporate Clients
- Investment Advice and Evaluation
- Term Deposits
- Savings Accounts
- Current Accounts

### **Investment Banking**

- Structuring, Managing and Underwriting of Initial Public Offerings and Private Placements of Equity
- Margin Trading Facilities
- Structuring of Corporate Debt Instruments
- Securitisation
- Syndicated Loans
- Escrow Accounts
- Project Financing
- Custodian Services

### **Trade Finance**

- Import/Export Financing
- Shipping and Other Guarantees
- Structured Trade Finance Services
- Facilities for International Trade Payments (i.e., Letters of Credit, Documents against payment, Documents against acceptance, etc.)

### **Others**

- Islamic Banking
- Bullion Trading
- SWIFT Facilities
- Internet Banking

### **Treasury Operation**

### **Derivatives**

- FCY and Interest Rate Swaps
- Forward Exchange Contracts
- LKR and FX Options
- · Caps, Floors and Collars

### **Interest Rate Products**

- Money Market Products
- Fixed Income Securities Trading
- Repurchase Transactions on Government Securities

### **Foreign Exchange Products**

- FX Dealings
- FX Hedging

### **International Operations**

### **Bangladesh Operation**

- Deposit ProductsCurrent Accounts
- Savings Accounts
- Fixed Deposit Accounts
- Margin Accounts
- Money Market Accounts

### Advances

- Personal Loans
- Term Loans
- SME Loans
- Housing Loans
- Auto Loans
- Lease Financing

### **Maldivian Operation**

- Project Financing
- Development Lender in Syndicated Facilities

### Remittance Services

- ComBank e-Exchange
- MoneyGram

### Strategic Imperatives

Commercial Bank has a set of clearly defined priorities that help to focus our collective efforts in support of the Bank's long term strategy. These strategic imperatives encompass all areas of our business, from corporate governance and the management of risk to social responsibility and sustainability - and, of course, the value we deliver to investors. The following overview outlines the key imperatives that will drive our decision-making and operational activities through the coming year and beyond:

### PRUDENT GROWTH

- Improve the product/service portfolio to meet customer needs.
- Promote the Bank's brand image and overall awareness of its offering.
- Increase in fee-based income.
- Expanding the branch network and other distribution channels.
- Enhance the Bank's regional presence.

# **COST-EFFICIENCY VIA**

### INNOVATION

- Achieve greater process efficiency through innovation.
- Automate existing manual functions.
- Centralise core business functions.
- Promote channel migration.
- Strengthen Activity Based Cost allocation

### **EXEMPLARY GOVERNANCE**

- Strict compliance on corporate governance.
- Conduct business adhering to code of ethics of the Bank
- Be a model corporate citizen

### MANAGING RISK

- ° Clearly define the Bank's appetite for risk in all key business areas.
- Set up a comprehensive risk governance framework.
- Implement the Internal Capital Adequacy **Assessment Process.**
- Conduct regular business continuity planning
- Fine-tuning risk-return trade-off.

### BEING RESPONSIBLE TO

### THE COMMUNITY

- Support the Bank's Corporate Social responsibility (CSR) policies.
- Target priority areas in community-focused sustainability.

### MINIMISING OUR

### ENVIRONMENTAL FOOTPRINT

- Apply the criteria of the Bank's Social and **Environmental Management System (SEMS)** to all credit proposals and own activities.
- Continue moving steadily towards the widespread adoption of green banking practices.

### **STRATEGIC IMPERATIVES**

### **HUMAN RESOURCES**

### DEVELOPMENT

- ° Ensure a fair and consistent wage policy.
- ° Manage talent effectively to maximise the employees' potential.
- Staff training and development.
- ° Retain the Bank's position as 'most preferred' employer.

### MANAGING CAPITAL

- capital allocation.
- Balancing shareholder return with future expansion.
- ° Capital augmentation plan as part of the Bank's annual budgeting exercise.
- Manage risk-weighted assets through prudent
   Maintain a reasonable level of provision cover, lower the open credit exposure ratio and enhance unencumbered capital.
  - ° Creating a culture of risk awareness.

### ADDING VALUE TO

### **INVESTORS**

- Direct strategic decision-making towards medium and long term value creation.
- Uphold a win-win dividend policy for the Bank and its shareholders.

### The Bank's Response to Salient Risks and Uncertainties

Risk is omnipresent in a banking environment and managing risk is an integral part of every individual. The risk universe is in a constant flux and the challenges are to adapt and evolve in such an environment whilst managing strategic and business goals.

The types of risks and uncertainties so identified by the Bank (some of which are further elaborated in the section on 'Managing Risk at Commercial Bank' on pages 218 to 245) are tabulated below along with the responses to mitigate the negative consequences arising therefrom.

### Risks and Uncertainties

### I. Stiff Competition

Competition to increase volume and market share will be intense in future. Amid this intense competition within the industry, the Bank is required to maintain its strong competitive position through adopting sustainable growth strategies.

### Bank's Response

- Product Diversification by introducing new products and sophisticated products for high-end corporate customers.
- Market Development by moving into new markets both locally and overseas.
- Driving through state-of-the-art technology stemming from its overall business strategy.
- Customer attraction and retention through strategic positioning and strong corporate brand image.

### 2. Thinning Margins

Intense competition coupled with the pressure from regulators will cast uncertainties on the margins of the banking business. This will demand the Bank to continuously align its strategies to optimise the margins through maintaining the quality of the loan portfolio and mitigating the possible implications to interest margins due to maturity mismatches.

- The Assets and Liabilities Committee of the Bank continuously aligns its strategies to optimise the maturities of assets and liabilities to mitigate the possible impact to interest margin due to maturity mismatches.
- Diversification of the interest income through innovative products, which will enable the Bank to improve interest margins while minimising the associated risks.
- Intensified recovery steps and strong monitoring procedures to minimising the non-performing advances.
- Concentrate more on new fee-based income sources.

### 3. Maintaining the Cost Structure of the Bank

Maintenance of cost structure and the cost to income ratio are used as measures of efficiency among banks across the globe. The Bank will face tremendous pressure in maintaining the desired cost structure in the midst the competition and the constantly increasing operating costs.

- The Bank has adopted an investment approach in managing its costs and seeks to maintain a balance between cost structure and strategic execution.
- Continuous search for internal process improvements of the Bank which will enable the cost efficiencies and increased customer satisfaction.
- Cost conscious culture of the Bank which evaluates costs incurred against the value added by respective cost centre.

### 4. Quality of Assets

The quality of Bank's assets, principally loans and advances depends on the borrowers' credit worthiness and the level of non-performing advances.

 Adopt a holistic approach to lending decisions. Executive Credit Policy and Risk Management Committees establish strategic direction, risk tolerance levels and ethics in asset management.

### 5. Pressure on Capital

Banks are required to ensure that they possess adequate financial strength at all times. Capital adequacy is thus a regulatory benchmark.

- Retention of adequate profits to augment growth.
- Mobilise adequate Tier II capital to supplement the Core Capital.
- Regularly participate in local and regional business forums to attract potential investors.

### Risks and Uncertainties

### Risks and Uncertainties Bank's Response **Financial Disintermediation** Adopting a proactive approach in identifying emerging opportunities Financial disintermediation is one of the main threats to contemporary financial institutions. This will exist created by financial disintermediation. when depositors withdraw their savings from financial Bolster retail banking through geographical expansion. institutions and invest the money directly in the marketplace to earn a higher yield even though at a Instill confidence through recognitions awarded on stability and higher risk. performance of the Bank. Limits on Off-Shore Expansion Constraints on capital requirements and other qualitative Moving into overseas markets through Representative Offices, Business factors may act as obstacles to the Bank's strategy to Promotion Officers (BPOs) and exchange houses. expand into international markets. Continue to seek new overseas opportunities while consolidating Bangladesh operation. **Adverse Macro-Economic Conditions** Macro-economic developments impact disposable Corporate plan and the Budget capture some of the future uncertainties income and savings patterns of customers which in turn in the planning process of the Bank. has a bearing on the Bank's business. A dedicated team engaged in monitoring economic trends and their implications to the industry. • Continually review the suitability of the risk policies and controls. Monitoring the economic impacts on vulnerable sectors. Availability of New Product Development Committee to develop Change in Socio Demographic Aspects and Different Perceptions of Generation Y new products in line with Bank segmentation, targeting and positioning strategies. Continuous evaluation on changes and developments in the external environment to address issues identified while managing the strategic risk of the Bank. 10. Intensified Requirements of Compliance with Availability of Central Regulatory Corresponding Unit including Various Local and International Rules, Anti Money Laundering Unit. Regulations and Requirements Including Availability of a Compliance Officer, a member of Corporate new/revised Sri Lanka Accounting Standards. Management. Obtaining external consultancy as and when required with regard to compliance requirements, especially in terms of

international requirements.

Having a dedicated team of staff members who are continuously

trained/updated on changes in SLFRS/LKAS.

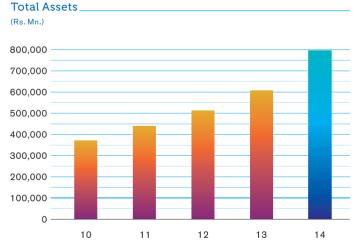
With our long history of proven track record (refer 'Decade at a Glance' on pages 412 to 415), and the recognition and trust that such consistently strong performance has built, Commercial Bank of Ceylon PLC is well-established as Sri Lanka's benchmark private sector bank. Among our valued stakeholders and the public generally, we have been regularly recognised and rewarded for our sound financial management, ethical business practices, good corporate governance, accountability and transparency, and much more.

In Commercial Bank's early years, we catered to a highly specialised market, focusing on trade finance facilities. Today, we are acknowledged leaders in the retail banking arena, responsive to needs of our customers and proud to share in their success. The following indicators demonstrate our progress over the period from 2009 to 2014.

	For the Ye As at Dece		Growth	CAGR***
	2014* Rs. Mn.	2009** Rs. Mn.	Over 2009 Rs. Mn.	(5 Years)
Post-tax profits	11,180.2	4,305.0	6,875.2	21.03
Deposits	529,361.5	234,744.7	294,616.8	17.66
Loans & advances (Gross)	463,586.3	178,891.3	284,695.0	20.98
Interest earning assets	734,661.4	292,042.8	442,618.6	20.26
Interest bearing liabilities	638,787.0	258,195.4	380,591.6	19.86
Total assets	795,609.6	322,314.7	473,294.9	19.81
No. of branches	257	187	70	_
No. of ATMs	625	368	257	_
No. of employees	4,852	4,071	781	_

<sup>\*</sup> Based on SLFRS/LKAS

<sup>\*\*</sup> Based on SLAS



Year after year, the Bank has generated improved results in both profits and business volumes. We have expanded our operations to all areas of the country and also established a presence in Bangladesh. Currently, we have a market share of approximately 11% to 12% within Sri Lanka's banking sector, measured by assets, deposits and advances.

Propelled forward by the momentum from past achievements, we moved into 2014 well-prepared to navigate the seas of strong competition in the banking industry. After setting ambitious targets at the beginning of the year via the Corporate Plan and Budget, we leveraged our extensive resources and focused all of our efforts on achieving budgeted targets through organic growth. A detailed analysis of our 2014 financial performance follows in this section of the Annual Report.

All financial disclosures herein are based on the Sri Lanka Accounting Standards (SLFRS/LKAS), except a few areas which have been analysed based on management accounts prepared in accordance with the Central Bank of Sri Lanka (CBSL) guidelines. Data for 2011 – 2014 is based on SLFRS/LKAS; all results prior to that period were based on previous accounting standards.

### **Profitability**

The Bank performed exceptionally well in 2014, earning more than Rs. 10.0 Bn. in post-tax profits for the third consecutive year. We sustained this high level of performance despite the less-than-conducive macroeconomic conditions affecting Sri Lanka during the year. Continuing the trend that prevailed in the latter part of 2013, the country's banking industry experienced low demand for credit, especially during the first two quarters - mainly because of muted credit growth in the private sector, as revealed in data released by the CBSL. As well, the Bank's restrictive approach to pawning advances contributed to overall slow growth in advances.

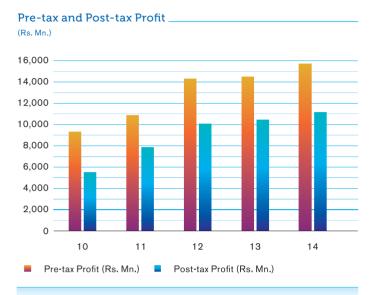
As a result of this situation, earning assets shifted to low-yield Government Securities for most of 2014, as the majority of banks compelled to maintain high liquid asset ratios relative to the statutory minimum of 20%. At the same time, Sri Lanka's banking sector experienced an increase in non-performing advances (NPAs), except pawning.

Growth over the previous year in Bank's pre-tax and post-tax profits is summarised below:

	For the Ye	ar Ended	Growth Over 201		
	2014 Rs. Mn.	2013 Rs. Mn.	Rs. Mn.	%	
Pre-VAT,NBT and Income Tax profit	18,425.2	16,479.5	1,945.7	11.81	
Pre-tax profit	15,736.2	14,510.5	1,225.7	8.45	
Post-tax profit	11,180.2	10,445.5	734.7	7.03	

<sup>\*\*\*</sup> Compound Annual Growth Rate

### Financial Review



### **Quarterly Profits**

Commercial Bank's quarterly profits recorded satisfactory results throughout 2014, when compared with the corresponding quarters of the previous year. The Bank's primary sources of income, both fund-based and fee-based, saw good growth. Despite shrinking interest margins in each quarter relative to the previous quarter, the Bank also grew well at the level of net interest income, mainly owing to our judicious fund management strategies. As well, we were able to maintain our cost structure at its optimum level, which supplemented in recording growth in quarterly profits during the year, as shown below:

Quarter ended	2014				
	March 31	June 30	September 30	December 31	
Pre-VAT, NBT and Income Tax profit (Rs. Mn.)	3,896.9	3,690.1	5,531.7	5,306.5	
Growth over 2013 (%)	4.73	(0.89)	24.54	15.51	
Pre-tax profit (Rs. Mn.)	3,290.6	3,183.6	4,738.6	4,523.4	
Growth over 2013 (%)	1.88	(2.88)	21.62	10.15	
Post-tax profit (Rs. Mn.)	2,278.7	2,200.6	3,325.6	3,375.3	
Growth over 2013 (%)	1.68	(1.35)	20.40	5.10	





Net interest income - the principal source of income from the Bank's fund-based operations - reached Rs. 27,221.8 Mn. in 2014, an increase of Rs. 1,337.0 Mn. or 5.16%, compared to Rs. 25,884.9 Mn. recorded in 2013. This was a noteworthy achievement, given the substantial reduction in interest spread experienced by the Bank over the course of the year - a decrease of 70 basis points, from 4.23% in 2013 to 3.54% in 2014.

Despite substantial growth in interest-earning assets, the Bank's interest income declined by Rs. 931.6 Mn. or 1.48% to Rs. 61,832.0 Mn. in 2014, compared to Rs. 62,763.6 Mn. recorded in the previous year. Reflecting the market-wide drop in interest rates, interest expenses also decreased by Rs. 2,268.6 Mn. or 6.15% to Rs. 34,610.2 Mn., compared to Rs. 36,878.8 Mn. in 2013. The main factor driving the downward trend in both interest income and expenses was the timely re-pricing of Bank's assets and liabilities portfolio several times during the year, as we worked to stay aligned with the general decline in market interest rates.

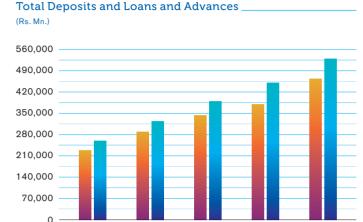
Analysis of net interest income taking into account changes in average volumes and rates compared to the previous year is summarised below:

	Favourable/(Adve		
	Average Volumes Rs. Mn.	Average Rates Rs. Mn.	Total Rs. Mn.
Interest income	17,180.6	(18,112.2)	(931.6)
Interest expenses	(9,819.2)	12,087.8	2,268.6
Net interest income	7,361.4	(6,024.4)	1,337.0

### **Fund-Based Operations**

The Bank recorded satisfactory volume growth in both deposits and advances throughout 2014, exceeding the Sri Lankan industry average. Monthly average growth was more than Rs. 6.5 Bn. for deposits and Rs. 7.0 Bn. for loans and advances.

	As at December 31		Growth Over 2013		CAGR
	2014 Rs. Mn.	2013 Rs. Mn.	Rs. Mn.	%	(5 Years) %
Deposits	529,361.5	451,152.9	78,208.6	17.34	17.66
Loans and advances (gross)	463,586.3	379,252.9	84,333.4	22.24	20.98



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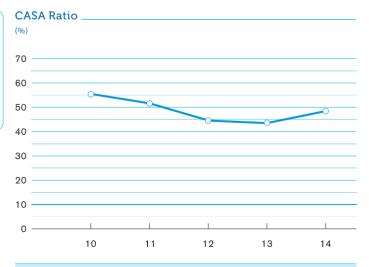
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■ Gross Loans & Advances ■ Total Deposits

Bank was able to substantially improve the ratio of current and savings accounts (CASA) to total deposits when compared with the ratio reported at the end of 2013. Main contributory factors for this improvement were that there is no incentive for depositors to lock into term deposits due to sharp decline recorded in interest rates as well as initiatives taken by the Bank to mobilise low cost deposits which are discussed in detail under Deposit Mobilisation on page 44 in this section.





### Financial Review

	As at December 31,		Growth Over 2013			
	2014 Rs. Mn.	2013 Rs. Mn.	Rs. Mn.	%	CAGR (5 Years) %	
Interest-earning assets	734,661.4	552,971.4	181,690.0	32.86	20.26	
Interest-bearing liabilities	638.787.0	492,694.6	146,092.4	29.65	19.86	

# Interest Earning Assets and Interest Bearing Liabilities \_ (Rs. Mn.)



Over the 5-year period, from 2010 to 2014, Commercial Bank has sustained substantial growth in deposits, other interest-bearing liabilities as well as advances and other interest-earning assets.

The Bank's total assets increased to Rs. 795.6 Bn. at the end of 2014, compared to Rs.606.0 Bn. in 2013. This substantial increase of Rs. 189.6 Bn., or 31.29%, was attributed mainly to growth in loans and advances, as well as in financial assets categorised as available-for-sale. It was funded primarily by increased deposits, as well as by other borrowings during the year.

### **Fee-Based Operations**

In 2014, Commercial Bank recorded a growth of Rs. 581.9 Mn., or 13.69% in net fees and commission income. This was mainly attributable to the substantial increase in fees and commission income from credit/debit cards, trade finance and remittances from overseas customers.

### Net Gains/(Losses) from Trading

The Bank recorded a loss of Rs. 305.5 Mn. in trading activities during the year which represents an improvement of Rs. 1,320.4 Mn. compared to the loss of Rs. 1,625.9 Mn. reported in 2013. This was mainly due to the decline in the foreign exchange loss by Rs. 1,157.1 Mn. consequent to a favourable movement in currency premiums during the year.

### Net Gains/(Losses) from Financial Investments

Financial investments of the Bank recorded a net gain of Rs. 2,272.6 Mn. which was an improvement of Rs. 923.0 Mn. compared to the gain of Rs. 1,349.5 Mn., recorded in 2013. This growth is mainly attributable to gain on disposal of Government Securities catergorised under available-for-sale as a result of favourable movement in interest rates. However, the above favourable impact was partly set off due to the drop of Rs. 787.3 Mn. in capital gains, which was an one-off disposal of equity shares in 2013.

### Other Income (Net)

Other income decreased by Rs. 1,322.5 Mn. or 20.75% year-on-year. This was due to the reduction in net revaluation gain on foreign currency denominated assets and liabilities as a result of the relatively stable exchange rate prevailed throughout the year. Translation gain on account of retained profits from our Off-Shore Banking Centre too dropped compared with 2013. This was due to the lower depreciation of the Sri Lanka Rupee against the US Dollar during the year. The above negative variances were partly set off by the increase in loan recoveries and reversal of provisions as a result of aggressive recovery efforts of the Bank in 2014.

Therefore, non-interest income of the Bank increased to Rs. 11,848.3 Mn. an improvement of 14.53% compared to Rs. 10,345.4 Mn. recorded in 2013. Consequently, the increase of Rs. 2,839.8 Mn. or 7.84%, in the Bank's total operating income during 2014 could be attributed to growths in both fund-based and fee-based operations.

### **Impairment Charges on Loans and Advances**

With the implementation of SLFRS, the Bank moved from time-based provisioning to the incurred-loss methodology, which consists of two main components: individual impairment and collective impairment. The Bank decides threshold limits for individually significant loans and advances, and loans above these limits are subject to individual impairment. Threshold limits are set to cover a reasonable percentage of the total loan portfolio. Loans and advances above these threshold limits are evaluated against predetermined impairment triggers.

Loans that are not subjected to individual impairment as well as loans which are not individually impaired are categorised into groups based on homogeneous risk characteristics of each product. These loans are then subjected to collective impairment based on the historical loss experience of each product portfolio, expressed in terms of (a) Probability of Default (PD), and (b) Loss Given Default (LGD).

	For the Yea		Change Over 2013		
	2014 Rs. Mn.	2013 Rs. Mn.	Rs. Mn.	%	
Individual impairment	390.0	1,070.2	(680.2)	(63.56)	
Collective impairment	4,462.3	4,007.7	454.6	11.34	
Total impairment	4,852.3	5,077.9	(225.6)	(4.44)	

Individual impairment recorded a substantial decline compared to the last year as a result of provision made on account of a few large non-performing customers in 2013.

Collective impairment recorded a substantial increase mainly due to the increase recorded in the volumes of loans subjected to collective impairment. The Bank's total impairment charge recorded a drop of 4.44%, mainly because of (a) the decrease in individual impairment, (b) the decline in collective impairment on account of pawning and (c) the general improvement in credit quality.

The impairment charge for 2014 (which includes both capital and interest), compared to the previous time-based loan-loss provisions of the CBSL was as follows:

	For the Year Ended	December 31,
	2014 Rs. Mn.	2013 Rs. Mn.
Total impairment charge	4,852.3	5,077.9
Total loan-loss provision (CBSL)	3,440.4	3,765.7
Excess of impairment over loan-loss provision	1,411.9	1,312.2

Net operating income after charging the impairment provision amounted to Rs. 34,151.4 Mn., an increase of Rs. 3,125.1 Mn. or 10.07%, compared with Rs. 31,026.3 Mn. in 2013.

Total operating expenses, consisting of personnel, depreciation and amortisation and other operating expenses recorded an increase of Rs. 1,179.4 Mn. or 8.11% compared with 2013. Personnel expenses comprising compensation and benefits paid to employees recorded an increase of 8.76% compared with the last year. Through a continuous rationalisation of the Bank's cost structure, we were able to contain overhead cost at an optimum level. Even so, depreciation and amortisation saw a substantial increase, mainly because of a change in the rate of depreciation on a class of assets to better reflect the future economic benefits associated with such assets.

As a result of the lower increase recorded in operational expenses, the Bank recorded a notable growth of 11.81% or Rs. 1,945.7 Mn. in operating profit before VAT, NBT and Income Tax up from Rs. 16,479.5 Mn. in 2013.

	For the Ye Decemb		Growth Ov	er 2013
	2014 Rs. Mn.	2013 Rs. Mn.	Rs. Mn.	%
Pre-VAT, NBT and Income Tax profit	18,425.2	16,479.5	1,945.7	11.81
Profit before tax	15,736.2	14,510.5	1,225.7	8.45

Financial VAT and NBT on profit showed a substantial increase of 36.57% in 2014, mainly owing to imposition of NBT effective January 1, 2014 and increase in profit. Income tax expenses increased by 12.08% during the year, in line with the increase in profit before VAT and NBT - the baseline for determining the income tax liability.

### Other Comprehensive Income (OCI)

In 2014, consequent to a revaluation of all immovable properties of the Bank by qualified valuers in accordance with guidelines issued by the CBSL, the Bank recorded a net revaluation gain of Rs. 1,500.8 Mn. As mentioned under net gains/(losses) from financial investments, we realised part of the mark to market gain on assets held in the available-for-sale category, which resulted in a decline of the unrealised gain recorded under Sri Lankan Government Securities in OCI.

		ear Ended	Growth Over 201		
	2014 2013 Rs. Mn. Rs. Mn.		Rs. Mn.	%	
Total comprehensive income	13,244.2	12,233.7	1,010.5	8.26	

Total comprehensive income of the Bank, including OCI, amounted to Rs. 13,244.2 Mn., reflecting a growth of Rs. 1,010.5 Mn. or 8.26% over the previous year.

### **Ratios**

### **Credit Quality Ratios**

As discussed under impairment charges in this section, the Bank makes provision for impairment on account of both individual and collective on loans and advances portfolio. Ratios based on impairment are as follows:

	As at December 31,			
	<b>2014</b> %	2013 %	Variance %	
Individual impairment as a % of total loans and advances	1.03	1.11	(0.08)	
Collective impairment as a % of total loans and advances	2.99	3.05	(0.06)	
Total impairment as a % of total loans and advances	4.02	4.16	(0.15)	
Individual impairment as a % of individually-impaired loans and advances	66.19	61.81	4.38	
Collective impairment as a % of loans and advances subjected				
to collective impairment	3.04	3.11	(0.07)	

Impairment in the above table represents cumulative impairment.

### Financial Review

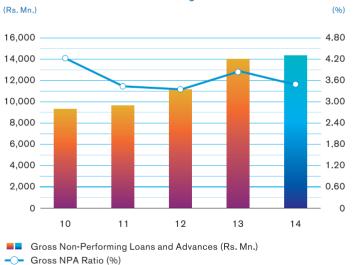
### Non-Performing Advances Ratio

The Bank's core banking system continues to operate under the previous, time-based CBSL provisioning policy, which classifies non-performing advances (NPAs) without any manual intervention. Our provisioning policy is more stringent than the basic requirements stipulated by the CBSL.

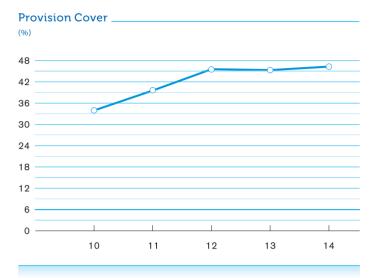
In 2014, the Sri Lankan banking industry experienced an increase in NPAs, specially during the first half of the year. This trend gradually reduced towards the end of the year. The Bank was able to curtail the increase in NPAs through proactive approaches adopted by the branches, with support and guidance from the Central Recoveries Department; the latter's role is discussed in detail towards the end of this Section.

	As at December 31,		
	2014	2013	
Gross non-performing loans and			
advances (Rs. Mn.)	14,385.7	14,040.6	
Gross NPA ratio (%)	3.47	3.88	
Net NPA ratio (%)	1.86	2.12	
Provision cover (%)	46.34	45.41	
Open credit exposure ratio (%)	10.69	11.69	

### Movement of the Non-Performing Loans and Advances



The Bank is constantly keeping an eye on the provision cover to align with that of well-reputed international banks. Provision cover ratio of 46.34% represents an improvement of 12.29% from 34.05% recorded as at December 31, 2010.

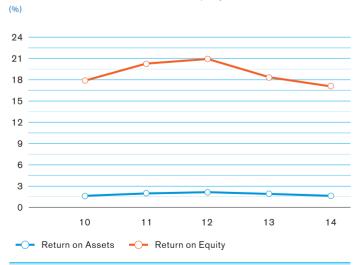


### Profitability Ratios: Return on Assets (ROA) and Return on Equity (ROE)

The increase in the Bank's assets and equity in 2014, at 31.29% and 15.70%, was well above growth in profits, resulting in decreases in ROA and ROE as shown below. However, our ratios remain well above industry averages.

	2014 %	2013 %
ROA (after tax)	1.60	1.87
ROE	17.01	18.40

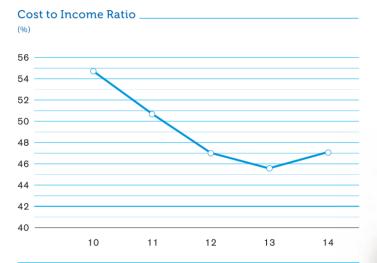
### Return on Assets and Return on Equity\_



### Efficiency Ratios: Cost to Income Ratio

Commercial Bank is recognised as the best private sector bank in Sri Lanka today. One of the main reasons for the Bank's success has been our sustained and exemplary operational excellence over many years. This has been achieved throughout consistent adoption of optimal and rigorously lean cost structures. Last year, with the increase recorded in operational expenses, the cost to income ratio also increased.

	2014	2013	
Cost to income ratio (%)	47.13	45.59	)



### **Equity**

Shareholders' equity of the Bank grew by Rs. 9,567.7 Mn., or 15.70%, during the year. Key contributing factors to this increase were (a) the ploughing-back of profits after payment of the Bank's dividend, and (b) accumulation of Rs. 2/- per share through the issue and allotment of new shares as part of the final dividend of the previous year. In addition, funds transferred to the Investment Fund Account from savings on Income Tax and VAT helped to increase the Bank's capital base. During the year under review, available funds residing in the Investment Fund Account were transferred to the General Reserves account as advised by the CBSL as the above fund ceased to operate. Total shareholders' funds stood at Rs. 70,511.7 Mn. as of December 31, 2014.

These developments in the capital base increased the free capital of the Bank to Rs. 58,864.2 Mn. (Rs. 51,755.8 Mn. in 2013). Single-borrower limit too rose to Rs. 19,289.6 Mn. for individual customers and Rs. 21,218.6 Mn. for group of customers - among the highest thresholds in the Sri Lankan banking industry.



### Financial Review



### Capital Adequacy Ratio

The capital adequacy ratio (CAR) dropped marginally in 2014, mainly because of the increase recorded in the loans and advances portfolio of the Bank. Nevertheless the drop was limited, due to a substantial amount of funds been transferred to Government Securities as a result of lower demand for credit during the year.

	As at Dec	ember 31	Statutory Minimum Ratio
	<b>2014</b> %	2013 %	%
Tier I	12.93	13.27	5.00
Tier I & II	15.97	16.91	10.00

The Bank prepared the Internal Capital Adequacy Assessment Process (ICAAP), a requirement under Pillar 2, the Supervisory Review Process within the Basel II framework, based on figures as of December 31, 2013. The results indicated that the Bank is well within the minimum ratios for the next five years as stipulated under the guidelines of the ICAAP document.

We also assessed liquidity coverage based on the draft guidelines issued by the CBSL - a requirement under Basel III - as of December 31, 2014. Our ratio was well above the minimum requirement applicable as of that date.

### Statutory Liquid Assets Ratio

The Bank's liquid assets ratio was steady around 30% throughout 2014. While our deposit mobilisation efforts generated significant rewards, the banking industry generally did not experience desired levels of credit growth, and as a result, liquidity ratios remained at the same level throughout the year. We are well aware of the trade-off between profitability and liquidity in managing the Bank's operations.

### Dividend

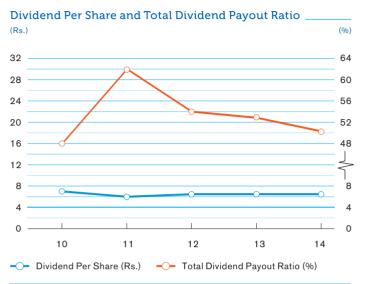
The Bank's dividend policy is designed to address multiple objectives. The main considerations were to maximise the shareholder wealth, increase market capitalisation, ploughing back of additional profits for business expansion and maintaining consistent stream of dividend to shareholders.

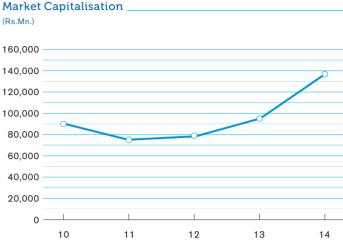
The Bank paid two interim dividends totalling to Rs. 2.50 per share to ordinary shareholders for the year ended December 31, 2014. The Board of Directors of the Bank also recommended Rs. 4.00 per share as final dividend for 2014, Rs. 2.00 to be paid in the form of cash and the balance Rs. 2.00 to be satisfied in the form of issue and allotment of shares, similar to the practice adopted in the last few years. Total dividend payment (paid and proposed) for the year amounts to Rs. 5,627.9 Mn. (Rs. 5,522.5 Mn. in 2013) of which Rs. 3,896.0 Mn. paid/to be paid in cash (Rs. 3,822.5 Mn. in 2013) and the balance Rs. 1,731.9 Mn. to be satisfied in the form of issue and allotment of shares (Rs. 1,699.9 Mn. in 2013). Dividend payments in the form of issuing of new shares, would strengthen the capital base of the Bank.

	Per SI	hare	Divide	end
	2014 Rs.	2013 Rs.	2014 Rs. Mn.	2013 Rs. Mn.
Interim Dividend - Cash	2.50	2.50	2,164.1	2,122.6
Final Dividend				
Cash	2.00	2.00	1,731.9	1,699.9
In the form of issue and allotment of shares	2.00	2.00	1,731.9	1,699.9
Total	6.50	6.50	5,627.9	5,522.4

### Gross Dividend Paid / Proposed

(Rs. Mn.)
6,400
5,600
4,800
4,000
3,200
2,400
1,600
800
0
10 11 12 13 14





The total dividend payout ratio of the Bank was 50.34% compared to 52.87% in 2013. Cash dividend payout ratio was 34.85% compared with 36.60% in 2013.

### Market Capitalisation

Commercial Bank possesses the best market capitalisation among all listed banking and financial institutions operating in the country today. It ranks number 3 among all listed companies in the Colombo Stock Exchange (CSE). The market capitalisation of the Bank's shares increased to Rs. 138.6 Bn. as at December 31, 2014 compared to Rs. 95.6 Bn. as at end 2013.

	As at December 31,		
	2014	2013	
Market price per share			
<ul><li>Voting (Rs.)</li></ul>	171.00	120.40	
- Non-Voting (Rs.)	125.10	93.00	
Price Earnings ratio (Times)			
(Voting Shares)	13.24	9.79	

### **Group Performance**

The Commercial Bank Group, consisting of the Bank and its four subsidiaries – Commercial Development Company PLC (CDC), ONEzero Company Ltd., Commex Sri Lanka S.R.L. – Italy and Indra Finance Ltd. – as well as associated companies Commercial Insurance Brokers (Pvt) Ltd. and Equity Investments Lanka Ltd., recorded satisfactory results in 2014. The operations of these companies are briefly described in the section on 'Subsidiaries and Associates' on pages 60 and 61 though they are not material in terms of their contribution to the Group's overall results and financial position. The Group recorded pre and post-tax profits of Rs. 15,859.9 Mn. and Rs. 11,242.8 Mn. respectively, compared to Rs. 14,690.9 Mn. and Rs. 10,573.4 Mn. reported in 2013. Annual growth rates for pre and post-tax profits were 7.96% and 6.33% respectively.

The Bank's acquisition of Indra Finance Ltd. was completed during the year, guided by the financial sector consolidation road map set out by the CBSL. We are now in the process of strengthening the governance and business practices of the acquired company.

### Summary of Income Statement - Bank

	2014 Rs. Mn.	2013 Rs. Mn.	Variance Rs. Mn.	Main Reason/s	Movement	Amount Rs. Mn.
Net interest income	27,221.9	25,884.9	1,337.0	Change in average volume	1	7,361.4
				Change in average rate	1	6,024.4
Non interest income	11,848.3	10,345.4	1,502.9	Sale of Government Securities due to favourable		
				movement in interest rates		1,652.4
				Drop in revaluation gain on foreign exchange denominated assets and liabilities due to relatively stable exchange rate prevailed in 2014	<b>↓</b>	1,672.0
				Capital gains from equities in 2013	<b>+</b>	787.4
				Net Fees and Commission Income	1	581.9
				Recoveries of loans written-off/provision reversals	1	491.0
				Drop in foreign exchange losses from trading activities due to favourable movements in currency premiums	<b>1</b>	1,157.1
Total expenses	15,726.2	14,546.8	1,179.4	Personnel expenses	1	716.8
				Change in depreciation rate on a class of assets	1	210.2
				Other operating expenses	1	198.2
Impairment charges for loans and	4,918.8	5,204.0	(285.2)	Provision for individual impairment on behalf of a few large customers in 2013	<b>↓</b>	680.0
other losses				Collective impairment due to increase in volumes	1	454.5
Tax expenses	7,245.0	6,034.0	1,211.0	Income Tax and VAT on Financial Services due to increase in profit	1	829.7
				Introduction of Nation Building Tax	1	384.1
Profit after tax	11,180.2	10,445.5	734.7			





### Summary of Statement of Financial Position - Bank

	2014 Rs. Mn.	2013 Rs. Mn.	Variance Rs. Mn.	Main Reason/s	Movement	Amount Rs. Mn.
Assets						
Loans and receivables						
to other customers	497,065.8	410,951.4	86,114.4	Long term Loans		48,581.2
				Securities purchased under resale agreements	1	32,251.8
Financial investments -					_	
Available-for-sale	214,208.4	131,756.5	82,451.9	Investments in Government Securities	1	81,798.8
Total Assets	795,609.6	605,987.6	189,622.0			
Liabilities						
Deposits from customers	529,361.5	451,152.9	78,208.6	Savings deposits	<b>1</b>	51,567.4
				Time deposits	<u> </u>	21,031.8
Other borrowings	136,201.0	54,173.2	82,027.8	Securities sold under repurchase (Repo) agreements	<u> </u>	85,333.9
Total Liabilities	725,097.9	545,043.6	180,054.3			
Total Equity	70,511.7	60,944.0	9,567.7	General Reserves	<b>↑</b>	5,255.0
. ,	,-	,	,	Stated Capital	<u> </u>	1,870.7
				Revaluation Reserve	1	1,500.8



### **Personal Banking**

Key Performance Indicators(*)	Actual 2014 Rs. Mn.	Budget 2014 Rs. Mn.	Actual 2013 Rs. Mn.	Achievement (Actual Over Budget) %
Deposits as at December 31,	407,509.3	382,063.0	342,540.4	106.7
Advances as at December 31,	221,187.8	224,636.5	192,835.4	98.5
Profit before Tax,	7,382.6	7,187.0	7,147.0	102.7
Cost to Income Ratio (%)	48.2	53.1	48.6	
NPA Ratio as at December 31, (%)	6.8	7.0	7.6	

(\*) Based on Management Accounts

Bank's Personal Banking Division is responsible for delivering a complete range of services to both individual customers and small and medium sized enterprises (SMEs), ensuring the timely and accessible support they require to meet their financial goals.

The cornerstone of the Bank's national delivery network remains the physical branch; we continue to make substantial investments in expanding and updating our retail presence. At the same time, we continue to invest in the future, assisting customers discover, for example, the convenience of eBanking by eRemittance.

Refer the 'Network of Delivery Points in Sri Lanka' on page 43 for an overview of the branch network of the Bank.

### **Delivery Points**

We added four new branches to the Bank's national network in 2014, while nine branches were relocated to deliver more services to a larger number of current and potential customers. The branch expansion is gradually slowing down as a result of our presence in every nook and corner of the country. The total delivery points across Sri Lanka was 239 branches at the end of 2014.

In the present context, expansion of service delivery also extends beyond bricks-and-mortar branches, taking advantage of expanding digital connectivity and consumers' embrace of mobile technologies. More and more Commercial Bank customers are taking advantage of the fast, convenient access of mobile banking, online banking and other services supported by the rapid growth of telecommunication and Internet infrastructure in Sri Lanka.

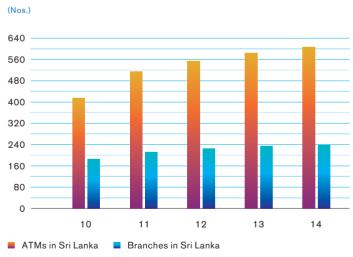
The Bank's national network is organised into 14 administrative regions and supports decentralised decision-making on credit transactions, as well as day-to-day branch operations. To make access to services even more convenient for customers, the Personal Banking Division provides

365-day banking, weekend banking and priority banking services. Highnet-worth and priority banking customers are specially served through an 'Elite' branch of the Bank in Colombo 07.

### Personal Banking Division - Delivery Points

Delivery Points	No.
Total Branches	239
365-day/Holiday Banking Centres - Branches	19
365-day/Holiday Banking Centres - Super Market Branches	28
Weekend Banking Centres	22
Priority Banking Centres	2

### ATMs and Branches in Sri Lanka



### **Network of Delivery Points in Sri Lanka**

### Western Province

Aluthgama
Athurugiriya
Attidiya
Avissawella
Bambalapitiya
Bambalapitiya
(Majestic City) S
Bandaragama
Baseline Road
Battaramulla
Battaramulla
(Arpico Super) S
Beruwala (Minicom) N
Biyagama

Biyagama
Bokundara (Minicom) S
Boralesgamuwa
Boralesgamuwa
(Laugfs Super) S

(Laugfs Super) S Borella D City Office Colombo 07 E

Colombo Gold Centre\* J Dehiwela Dehiwela (Arpico Super) S

Delkanda Divulapitiya Duplication Road

E Banking Ekala Elite D Foreign G

Gampaha D Gampaha (Keells Super) S Ganemulla

Grandpass Hanwella Hendala (Keells Super) S

Homagama Horana Horana (Wijemanna Super) N

Hulftsdorp\*
Hyde Park Corner

(Arpico Super) S Ja-Ela Ja-Ela (K-Zone) S

Kadawatha Kadawatha (Arpico Super) S

Kaduwela Kalutara Kalutara (Arpico Super) S

Kalutara (Arpico Super) & Kandana D Katubedda

Katubedda (K-Zone) S Katukurunda (Minicom) S Katupayake M

Katunayake M Katunayake Ftz Keyzer Street

Kiribathgoda I Kiribathgoda (Laugfs Super) S

Kirindiwela Kirulapone Second S Kirullapone Kochchikade

Kohuwala Kohuwala (Keells Super) S Kollupitiya Kollupitiya (Liberty Plaza) R

Kotahena D Kotikawatte D Kottawa Maharagama D Maharagama (Laugfs Super) S Makola

Malabe Maradana Mattegoda (Laugfs Super) S Matugama F Minuwangoda

Mirigama Moratuwa D Moratuwa (Laugfs Super) S Mount Lavinia

Mutuwal Narahenpita Narahenpita

(Ronan International) S Nawala Nawam Mawatha Nawinna (Arpico Super)\* S

Negombo E Negombo (Arpico Super) S

Negombo Second Nittambuwa Nittambuwa (Nihal Super) K Nugegoda D

Old Moor Street Padukka Panadura Panadura (Minicom) N

Panadura Second Panchikawatte Pelawatte (Laugfs Super) S

Peliyagoda A
Pettah
Pettah Main Street B
Piliyandala

Pita Kotte Raddolugama D Ragama O Rajagiriya

Rajagiriya (Keells Super) S Ramanayake Mawatha Ratmalana

Seeduwa Thalawathugoda Union Place

Reid Avenue I

Union Place Union Place (Keells Super) S Vauxhall Street (Slic)

Wadduwa Ward Place P Wattala

Wattala (Arpico Super) S Weliveriya Wellawatte D

Wellawatte D Wellawatte Second World Trade Centre Yakkala

### Uva Province

Badulla Bandarawela Kataragama Mahiyanganaya Monaragala Passara Welimada Wellawaya

# Mannar Mullativu Vavuniya Vavuniya Solution Anuradhapura Puttalam Mullativu Polonnaruwa Batticaloa Rurunegala

Matale

Badulla

Monaragala

Hambantota

\* Branches Opened in 2014

Kandy 13 25

Nuwara-Eliya

40

Kegalle

Ratnapura

Matara

Gampaha

Colombo

No. of Branches in the District
No. of ATMs in the District

Province	No. of Branches	No. of ATMs
Central	20	44
Eastern	9	19
North Central	7	18
North Western	19	53
Nothern	15	35
Sabaragamuwa	14	29
Southern	24	59
Uva	8	14
Western	123	335
Total	239	606

### Central Province

Akurana (Minicom) N Anniwatte (Nihals Super) S Balagolla (Nihals Super) N Dambulla Digana Galewela Gampola Gelioya (Arpico Super) N Hatton Kandy D Kandy (City Center) Q Katurastota

Katugastota Kundasale (Dumbara Super) N Maskeliya Matale

Nawalapitiya Nuwaraeliya Peradeniya Pilimatalawa Thalawakelle

### Sabaragamuwa Province

Balangoda
Eheliyagoda
Embilipitiya
Godakawela
Kahawatte
Kalawana
Kegalle D
Kuruwita
Mawanella
Pelmadulla
Ratnapura
Ratnapura
(Laugfs Super) S
Ruwanwella
Warakapola

Ampara

### **Southern Province**

Akuressa

Ambalangoda

Ambalantota Baddegama Beliatta Deniyaya Elpitiya
Galle City E Galle Fort Hambantota Hikkaduwa Kamburupitiya Karapitiya Koggala Matara Matara (Keells Super) S Matara City Office Middeniya Neluwa Tangalle Tissamaharama Udugama Urubokka' Weligama

### Eastern Province

Akkaraipattu Ampara Batticaloa H Chenkalady Kalmunai Kattankudy Pottuvil Trincomalee Valaichchenai

### North Central Province

Hingurakgoda Anuradhapura Kaduruwela Kekirawa Thambuttegama Anuradhapura New Town Medawachchiya

### North Western

Alawwa

Chilaw Dankotuwa Giriulla Kuliyapitiya Kurunegala E Kurunegala (Minicom) S Kurunegala City Office Marawila Mawathagama Narammala Nattandiya Nikaweratiya Palavi Pannala Polgahawela Puttlam Wariyapola Wennappuwa

### **Nothern Province**

Achchuvely
Chavakachcheri C
Chunnakam
Jaffna E
Jaffna Stanley Road D
Kilinochchi
Kodikamam
Manipay
Mannar
Mulliyawalai
Nelliady D
Thirunelvely C
Vavuniya D
Velanai

### Banking Hours in Sri Lanka

		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	М	N	0	Р	Q	R	S
Weekdays	9-3	8-2	8-6	8.30-3	9-3	9-3	9-3	9-4	9-4	9-4	9-6	9-6.30	9-9	9-9	9.30-7	10-5	10-5	10-7	10-7.30	10-7.30
Saturday	-	-	9-1.30	_	9-1.30	9-1.30	_	-	9-1.30	9-1.30	-	9-6.30	9-1.30	9-9	9.30-7	10-1.30	10-5	10-7	10-7.30	10-7.30
Sunday	-	-	-	_	-	9-1.30	9-1.30	-	-	9-1.30	-	9-6.30	_	9-9	9.30-7	_	-	10-7	10-5	10-7.30
Bank Holidays/ Poya*	_	_	_	_	_	9-1.30	_	_	_	9-1.30	_	9-6.30	_	9-9	9.30-7	_	_	10-7	10-5*	10-7.30

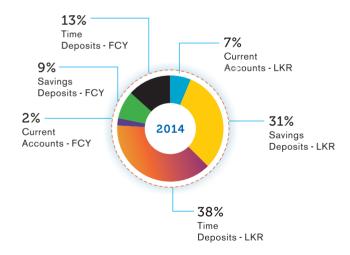
### **Deposit Mobilisation**

Commercial Bank's diversified branch network, stable capitalisation, good governance and strong corporate image have contributed in building a solid deposit base despite the unfavourable environment for mobilisation of deposits due to the low interest rate scenario. The Bank was able to improve its savings deposits substantially during the year, thereby improving its CASA ratio.

While deposit rates across the Sri Lankan banking sector have shown a general decline in recent years, the Bank has identified new avenues of opportunity. For example, we have introduced new business lines to support a national initiative focusing on the benefits of retirement funds, now that the average Sri Lankan consumer has more investment options. In the third quarter of 2014, we launched the Future Pensions Plan – a pioneering programme with five deposit schemes that can be opened by anyone between the ages of 18 and 65. Customers can also take advantage of valuable added features such as an annual bonus scheme and insurance coverage.

In order to retain Commercial Bank's existing deposits clientele, over the past year we launched continuous awareness and promotional campaigns for our specialised deposits schemes, showcasing our ability to offer better value than our direct competitors.

### **Deposit Mix**



### **ATM Network**

In the highly competitive retail banking environment, Commercial Bank's diversified ATM network – the single largest in Sri Lanka – provides a distinct edge, acting as a catalyst for mobilising deposits. We promote ATMs as a convenient way to conduct financial transactions, making customers' lives easier while significantly reducing counter traffic at branches and boosting staff productivity.

Providing reliable and readily accessible service to millions of people across the country, the Bank's ATM network has regularly set records for the volume of cash dispensed and number of transactions processed during peak shopping periods. On April 11, 2014, we established an all-time high for distribution of cash via ATMs in a single day, recording withdrawals of Rs. 2.05 Bn.

In the same note, we continue to grow and improve our ATM network. In September 2014, we reached the 600-machine milestone at the Gold Centre Branch (our 238th retail location in Sri Lanka). Throughout the year, a total of 21 new ATMs were installed – 50% in branches and the rest in convenient off-site locations – including three drive-through ATMs in high-traffic areas.

In 2014, we also installed our first Forex ATM at Crescat Boulevard, one of Colombo's leading shopping malls. This specially designed machine accepts US Dollar and Euro notes and issues their equivalent in Sri Lanka Rupees – a useful and time saving service for customers, particularly tourists, requiring quick foreign exchange transactions.

Automated Deposit Machines have provided another solution for reducing congestion in our branches, allowing customers to quickly and conveniently deposit both cash and cheques. Sixteen such machines were installed in 2014.

Commercial Bank joined the LankaPay network – the largest common ATM network in the country, connecting more than 2,500 machines operated by nine member banks in 2014. In the past, Commercial Bank customers were often reluctant to use their ATM or debit cards at other banks' machines, wary of both the surcharges effected on cash withdrawals and potential security concerns. Now our customers enjoy secure, island-wide access to all LankaPay ATMs at affordable rates.

### Personal Loans

The steady expansion of Sri Lanka's middle class population in recent years has provided many opportunities for banks to expand their service offerings. Commercial Bank has benefitted from this demographic shift, tailoring products and services to the needs of an increasingly affluent consumer base. In particular, we have focused on promoting personal loans to professionals and executives of leading companies, maintaining the high quality of our portfolio while achieving unprecedented growth.

During the year 2014, the Bank had granted 15,505 new loans totalling Rs. 14.5 Bn., an increase of 169% over the previous year. The overall personal loans portfolio surpassed the Rs. 20 Bn. mark at the end of the year.

Despite this substantial growth in the portfolio, the non-performing loans (NPL) increased only marginally, by Rs. 0.81 Mn., reducing the NPL ratio from 4.37% to 3.27% as at end of December 2014. Building on our success in extending personal loans to a larger potential market, we plan to focus more on moderate income earners in the coming year.

### Leasing

The slow rise in credit demand from the private sector that characterised 2013, continued into the subsequent year. This trend was clearly visible from the decline in the number of registrations of new vehicles, which resulted in a very low demand for leasing facilities in 2014. Even so, the Bank had granted 3,075 new leases (including hire purchase facilities and loans granted to import vehicles under permits) with a total value of Rs. 10.6 Bn.

From the end of the third quarter, we saw a positive growth in leasing business driven by three key factors:

- Strategic partnerships with reputed vendors.
- Island-wide marketing campaigns conducted through local branches.
- A branch competition conducted with special interest rates.

In the past, the Value Added Tax (VAT) on vehicle leases hindered business growth. However, the decision, made in Government Budget proposals to exempt such transactions from VAT gave an immediate boost to the number of leases granted for registered motor vehicles during the latter part of the year.

### **Domestic Factoring**

The Bank has adopted a restrained approach to promoting our factoring business. The Bank took measures to reduce the exposure levels of several existing facilities. Given the prevailing low interest rates regime, there has also been a tendency to move factoring customers to other, more cost-effective working capital facilities.

Even with the reduced activity in this segment during the year, the Bank recorded a factoring turnover of Rs. 12.83 Bn., with substantial volumes been brought in by new businesses. Despite low interest rates, we achieved a high rate of return, mainly from the high feebased income earned on such products.

In the future, we expect that factoring will continue to gain traction as a means of providing effective financing for small and medium sized enterprises. We therefore intend to focus more in this area, which promises both high returns and good future prospects.

### Presence

Commercial Bank's footprint is extensive. We operate the single largest ATM network of all banks, reaching far and in depth across the length and breadth of Sri Lanka.

Ours is an incomparable presence, placing us 'next door' to more people than any other bank.

The Bank has installed over 200 ATMs over the past five years. A record distribution of cash via ATMs in a single day of Rs. 2.05 Bn. was made on April 11, 2014.



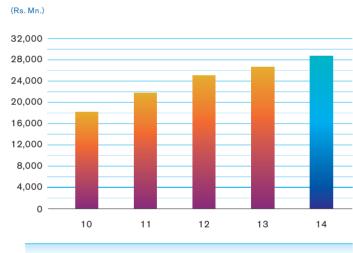
### Home Loans

Since the end of the civil war in 2009, Sri Lanka's construction industry recorded a healthy growth, which in turn spurred economic growth throughout the country. Interest rates applicable on home loans came down substantially during the year. The fixed rate loans were reduced by 4.5%, the floating rate by 5% and the Privilege Home Loans rate by 4.5%. These rate reductions contributed in growing Bank's housing loan portfolio.

Since 2013, demand from high-net-worth customers has driven a boom in condominium construction projects. Taking advantage of our strategic connections with developers, the Bank extended sizeable home loan facilities, especially to Sri Lankans employed abroad.

The Bank also introduced home loans for professionals during the latter part of the year. Bank passes on the tax benefit accruing through this product to professionals by granting loans at discounted rates.

Home Loan Portfolio



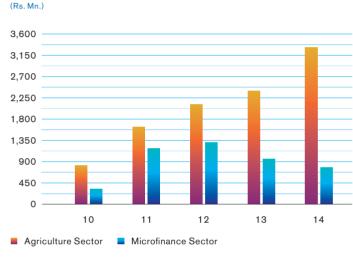
### Agriculture and Microfinance Loans

Lending to the agriculture sector continued to grow in 2014, recording a net increase - in contrast to the Bank's microfinance business, which recorded a negative growth over the year. The net infection ratio of our microfinance portfolio was also marginally higher due to a rise in non-performing loans in the Northern and the Eastern province branches. Notwithstanding these mixed results, the Bank provides a strong support for the agriculture and microfinance sectors, extending services to customers across our national branch network.

The Agriculture and Microfinance Unit, which provides supply chain financing to agriculture and livestock producers, has proven to be one of our most effective credit-delivery mechanisms; it is especially popular in the tea and dairy industries. As well, a wide array of credit schemes – both refinanced and also funded by the Bank have helped in increasing lending to small and medium-sized agricultural businesses, as well as micro enterprises.

Bank continued to participate in five refinance credit schemes and two interest-subsidised credit schemes. All of them were designed to support the agriculture and livestock sectors. Across the country, our microfinance programme is designed to be inclusive of customers in vulnerable groups, providing them with a means of financing their livelihoods.





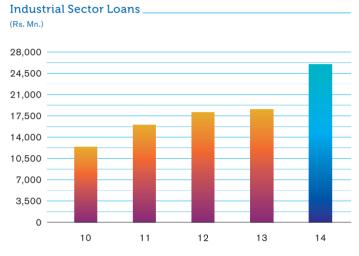
After analysing performance in the agriculture and microfinance areas, we have identified a growing demand for advances from entrepreneurs who are engaged in commercial-scale agricultural and livestock projects. Considering this market development, we observe a tremendous opportunity to promote larger agricultural and livestock project facilities, which in turn will drive national agricultural production in the country. To that end, our new Leasing-Agri product should help to meet rising demand from existing and prospective customers.

### Industrial Loans

In the past year, the Bank operated five credit lines, as well as our own development lending product, the *Diribala* Loan Scheme. *Diribala* is aimed at Small and Medium sized Enterprises (SMEs) and offers flexible terms to facilitate loan repayment. It is the only dedicated credit line offered by a private bank in Sri Lanka designed specifically to benefit SMEs.

Our focus on the SME sector reflects its huge contribution to Sri Lanka's GDP, employment creation and export earnings. During 2014, in line with global trends, we gave priority to developing SMEs, placing special emphasis on extending financing to manufacturing and service oriented businesses through flexible terms.

As of the end of December 2014, the value of the Bank's development lending products portfolio was Rs. 25.95 Bn., with 1,192 new loans granted amounting to Rs. 15.74 Bn.



Moving forward, planned industrial lending activities include:

- Setting up branches to serve as knowledge centres for the SME sector.
- Conducting capacity building programmes for existing and prospective borrowers with the goal of retaining and building businesses.
- Promoting the Bank's development loan products to SMEs via external organisations.

We have also launched a series of awareness programmes to improve financial literacy and entrepreneurship among operators of SMEs and micro enterprises. The programmes are designed to raise general awareness of development lending opportunities provided by the Bank. To date, they have been conducted by a number of branches, providing guidance to approximately 800 aspiring entrepreneurs. Commercial Bank is the first private bank to initiate this type of programme, collaborating with the Central Bank of Sri Lanka.

### **Pawning**

Pawning is a popular loan product among the rural community. This is due to the ease of obtaining funds, by surrendering the gold articles. However, the pawning industry was affected by the sharp drop in global gold prices during 2013 – a trend that continued at a slower pace in 2014. As gold prices continued to fluctuate widely in the market, Loan To Value (LTV) ratio was reduced as a precaution, which led to decline in pawning advances. Responding to the difficult market conditions, several of the Bank's pawning units ceased operations in 2014.

The Central Bank of Sri Lanka (CBSL) recognising the importance of pawning – which mainly serves the rural economy – introduced the Credit Guarantee Scheme of Pawning Advances in a bid to increase disbursements. Under this programme, the LTV ratio has been increased to 80%; the CBSL compensates losses due to falling gold prices up to 65% of LTV. Commercial Bank has entered into an agreement with the CBSL to participate in the new Credit Guarantee Scheme.

### **Payment Cards**

In 2014, the Bank further consolidated its position as the Sri Lankan market leader in debit card spending, achieving 35% growth in transactions compared to 2013, and also driving up interchange income. The EMV Debit Card, launched in 2010, has now been extended to all of our cardholders, protecting them better against counterfeit and fraudulent transactions.

Credit card purchase volumes also saw a double-digit growth in 2014, even as the market overall experienced a lull in spending growth. The Bank's promotional activities throughout the year, as well as our partnerships with various merchants, contributed significantly to increase in credit card use.

Over the past year, we upgraded our cards systems, processing switch, international network gateway applications and ATM systems to conform with the security requirements set out in the Payment Card Industry Data Security Standards Guidelines. We further upgraded our ATM system to allow 'cardless transactions', paving the way to opening up the country's largest ATM network to third parties offering cardless banking services.

### eBanking

As more and more millennials and other customers focused on convenience, banking embrace all digital and mobile technologies, the Bank continues to invest in these channels. More than 5% of the Bank customers now conduct their banking via our online or mobile platforms. Our online banking customer base increased by 28% from 2013, attracted by an array of capabilities and benefits, including augmented safety features, now offered via our secure web portal.

In September 2014, we launched a new Corporate Online Banking solution, developed on the Microsoft .NET platform, that is similar in its functionality to our existing Personal Online Banking solution. This new solution incorporates a range of helpful features demanded by corporate users, including multi-level authorisation, administrator users and single-user IDs for multiple company accounts. The new system allows single, dual or multi-level authorisation for fund transfers, bill payments and letters of credit, helping large companies to automate all single-entry payments. The system can also apply payment limits according to the signature rules of each corporate customer.

Our Bank is the only Sri Lankan bank to offer online cheque-imaging, which allows customers to view digital images of deposited cheques. The system also allows corporate customers to schedule bill payments effective on a future date (typically the due date). In addition, it is now possible to register regular payment beneficiaries and execute instant payments to them (via Commercial Bank accounts), 365 days a year. The system also enables customers to submit letter of credit applications with uploaded supporting documents. And it provides a 'Corporate Administrator' facility, allowing companies to manage internal user authorisations as required.

### Android App for Online Banking Customers

The Bank introduced a mobile banking app for Android smartphone users in early 2014, offering similar functionality and features as the iOS application launched for Apple iPhone users in the fourth quarter of 2013, the new app is compatible with Android version 4.2.2 upwards. Users who are already registered with our online banking facility can adopt the new app with their existing login information.

As this Annual Report goes to press, there have been 20,000 downloads of this Android app, drawing highly favourable customer comments and ratings.

### Enhancements to Personal Online Banking

The Bank's Online Banking Platform now allows personal banking customers to make loan requests and invest in fixed deposits via the Bank's website (where the relevant secure applications are hosted). The loan request is submitted electronically to the appropriate branch for evaluation and processing. A fixed deposit request submitted online is similarly communicated to the appropriate branch. Customers can also monitor the details and progress of their applications online.

<i>,</i>	Growth over 2	013
	Transactions %	Volume %
Internet banking	37.06	7.67
Mobile banking	93.99	56.11

### **PayMaster**

Commercial Bank has been the market leader in facilitating and promoting online payments. ComBank PayMaster is the industry's first comprehensive online payment solution, enabling large corporate clients to make bulk payments using a single mechanism. Our web-based system is now used by more than 2,000 corporate clients, assisting them to quickly and efficiently handle payroll processing, bonuses, agent commissions, interest payments and many other transactions.

The Bank has successfully introduced many other innovative online payment solutions. After a pioneering collaborative effort with Employees Provident Fund (EPF), we now process EPF payments via our web-based banking platform – an innovation that has been welcomed by the corporate sector.

Paymaster Growth	Growth over 2013 %
Customer	11.7
Income	14.7
Transactions	10.2
Volume	8.6

### **Bancassurance**

Commercial Bank partners with ten leading insurance companies to offer life and general insurance. Launched mid-2010, Bancassurance has achieved significant growth over the past four years.



Fee income showed a steady growth rate of more than 40% year over year. In 2014, however, the number of policies issued fell, largely because of an increase in monthly insurance premium. Also, under Bancassurance's revised mandate, life policies can only be issued to account holders of the Bank.

In 2014 the Bank centralised the insurance renewal process and now premiums are recovered from customers as soon as their policy renewals are confirmed at the branch level. And as a further improvement in both customer service and branch efficiency, Bancassurance now offers web-based quotations for new insurance coverage.

### Supermarket Banking

Commercial Bank has led the way in supermarket banking in Sri Lanka, implementing unique, customer-centric operating models that vary by branch type and location. Among the innovations that differentiate our approach is the decision to move some supermarket branches to standalone locations outside the retail environment, which increases customer traffic and banking transactions, and improves business volumes overall. We now operate 28 supermarket outlets across the country, including four new locations opened in 2014. In addition the Bank operates 11 standalone minicom branches.

### Commercial Bank Elite

The Bank's exclusive priority banking service, Commercial Bank Elite, caters to high-net-worth individuals who appreciate an added level of convenience and personalised service. Located in a private residence at No. 7, R.G. Senanayake Mawatha (Gregory's Road), Colombo 07, the business unit has specially trained relationship officers who help customers with the full range of financial products and premium services provided by other partners of the Bank. Commercial Bank Elite also operates an Elite Banking Centre at our Peradeniya branch.



### **Corporate Banking**

Key Performance Indicators (*)	Actual 2014 Rs. Mn.	Budget 2014 Rs. Mn.	Actual 2013 Rs. Mn.	Achievement (Actual Over Budget) %
Advances as at December 31,	155,314.7	151,415.0	135,282.5	102.6
Profit before Tax	5,027.4	5,638.8	5,102.1	89.2
Import turnover	208,103.6	158,270.0	180,729.8	131.5
Export turnover	272,229.0	255,561.4	240,053.8	106.5
Cost to Income Ratio (%)	19.9	22.3	18.8	
NPA Ratio as at December 31, (%)	0.7	1.9	0.9	

### (\*) Based on Management Accounts

Through our Foreign Branch, Investment Banking Unit, Off-shore Banking Centre and Islamic Banking Unit, the Corporate Banking Division of Commercial Bank offers customers a wide range of business-oriented financial services. These include working capital financing, leasing and factoring facilities, project financing and Islamic banking products. To help corporate customers conduct business internationally with their global counterparts, we have a worldwide network of well-established and trusted correspondents.

Over the years, the Foreign Branch has established a reputation for expertise in trade finance, catering to a clientele across wide and varied business spectrum, including large and medium sized Sri Lankan enterprises, blue-chip companies and multinationals operating in the country.

The Corporate Banking Division also oversees our credit operations in Bangladesh and conducts selective lending in the Maldives.

Private sector demand for bank credit was low during the first half of the year. Further, large companies were able to raise funds through debt instruments locally and overseas, taking advantage of low interest rates. These factors caused high excess liquidity among banks, sparking an intense lending competition – which in turn contributed to the decline in the AWPLR.

Since the end of the civil disturbances in 2009, Sri Lanka's economy has been buoyed by two major drivers of growth: mega-infrastructure projects undertaken by the Government and a boom in the tourism sector. Over the past year, the Corporate Banking Division continued lending aimed at the development of the country's road network and water projects, as well as financing a range of factory modernisation and hotel projects.

Most large scale government sector projects have been funded through overseas loans which have to be repaid with the country's foreign exchange reserves. To reduce the outflow of foreign exchange in 2014, Commercial Bank collaborated for the first time with a state bank to facilitate the construction of a new building complex for a state university. The Bank is to fund the entire project, on a guarantee issued by a state bank which will be repaid by the National Treasury.

During the past year, the Corporate Banking Division implemented a fully-automated solution – Kalypto Loan Origination System, to evaluate credit proposals, making the process faster and more efficient.

### Corporate Banking Loans and Advances

(Rs. Bn.)

160

140

120

100

80

60

40

20

0

10

11

12

13

14

### **Import Business**

In its 2014 budget, the Sri Lankan Government introduced customs tariff reductions for certain categories of vehicles, stimulating growth in automobile imports in the latter part of the year. In the last quarter, favourable exchange rates, especially for the Japanese Yen, spurred large scale motor vehicle imports from Japan.

Ongoing tourist development, along with various Government infrastructure and private sector construction projects, led to an increase in imports of heavy-duty machinery. And demand for materials driven by rapid growth among small and medium size businesses also had an indirect effect on imports.

Import Turnover	2014 US \$ Mn.	2013 US \$ Mn.	Growth %
Bank	1,575	1,379	14.1
Country	19,400	17,996	7.0
Bank's market share (%)	8.1		

### **Export Business**

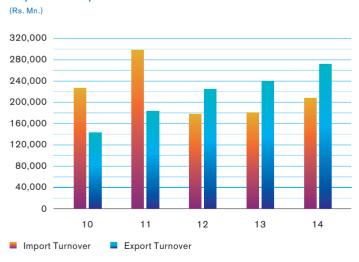
Sri Lanka had a strong year in exports, with year-over-year earnings increasing by 7% during the year 2014. Industrial products led the way, accounting for 74% of exports during this period. The balance was mainly contributed through agricultural exports.

The top five leading markets for Sri Lankan exports were the US (the largest single overseas market), UK, Italy, India and Germany. Garment exports to the European Union and US markets, a longtime staple of the national economy, increased by 21% and 16% respectively (January to October 2014). Rubber products, the second leading contributor to exports, grew by 10% in the same period.

Tea exports were hampered by the stringent UN-backed sanctions imposed on certain Middle Eastern countries. As well, volatility in EU markets in the third quarter of 2014 dampened fisheries exports.

Export Turnover	2014 US \$ Mn.	2013 US \$ Mn.	Growth %
Bank	2,060	1,832	12.4
Country	11,118	10,394	7.0
Bank's market share (%)	18.5		

### **Import and Export Turnover**



### **Investment Banking**

To strengthen our growing investment banking business, and to reflect our expanded scope of related activities and services, in 2014 we re-launched our corporate finance unit as Commercial Bank Investment Banking.

In 2014, investment banking generally benefited from credit growth fuelled by low interest rates. Excellent stock market performance, following three relatively subdued years, also helped to stimulate activity. Substantial market demand for debenture issues was fuelled by a large number of companies that locked in longer-term debt issued at relatively modest rates.

Margin trading operations improved substantially in 2014, with an increase in average portfolio size stemming from substantially improved market performance throughout the year, as well as low interest rates. Customer trading activity levels were also more buoyant, and several new accounts were added during the year.

The equity funds of the Bank recorded noteworthy growth in 2014, capitalising on favourable market movements and timely investments and divestments made during the year. The Bank also initiated several structuring assignments for equity and debt issuances during the year.

Overall, the unit showed a substantial improvement in performance over the previous year, buoyed by our new focus on investment banking and favourable market conditions.

### Islamic Banking

Islamic Sharia law prohibits the charging of interest. Commercial Bank's Islamic Banking service therefore operates on the concept of 'profit and loss sharing' as an alternative to conventional interest-based financial transactions.

Our Islamic banking window, Al Adalah, has been in operation since June 2011. This step has since been followed by other Sri Lankan financial institutions: two private banks introduced Islamic banking offerings in 2014, and other institutions and finance companies will soon be venturing into the field.

The Bank's Islamic Banking operations are supervised by the Central Bank of Sri Lanka and also by a Sharia Supervisory Board, to ensure that all transactions conform to traditional law. The Sharia scholars appointed to the Board help to carry out periodic reviews and audits.

The Islamic banking products we offer throughout Sri Lanka include Mudaraba savings accounts and investment accounts, as well as asset products such as Murabaha, Musharaka, Diminishing Musharaka, Wakala, and Ijara leasing and import financing. Several other Islamic-targeted products are available at select branches.

During 2014, our Islamic banking unit for the first time began providing financing through our offshore banking facility. Moreover, Islamic Banking Unit is in the process of developing a product that supports Islamic export bill discounting.

After less than five years in this sector, Commercial Bank has about a 6% share of the Islamic banking market – a number that we expect will continue to grow as we pursue new initiatives.

### **Treasury**

Key Performance Indicators(*)	Actual 2014 Rs. Mn.	Budget 2014 Rs. Mn.	Actual 2013 Rs. Mn.	Achievement (Actual Over Budget) %
Foreign exchange profit	672.9	1,618.6	1,070.1	41.8
Profit before tax	842.9	714.0	460.9	118.1
Interest earning assets as at December 31,	270,384.2	174,779.5	173,716.7	154.7
Interest bearing liabilities as at December 31,	120,998.5	37,232.2	44,454.9	325.0
Cost to Income Ratio (%)	25.7	39.0	38.9	_

### (\*) Based on Management Accounts

The Bank's Treasury Department manages interest risk, liquidity risk and foreign exchange risk. Its operations are divided into three specialised areas – Forex and Corporate Sales, Fixed Income Securities and ALM Operations – each headed by a chief dealer.

The Central Bank of Sri Lanka (CBSL) policy rates were steady throughout the year; only the reverse repurchase rates were revised downward – by 50 basis points, from 8.5% to 8%, in January 2014. However, even though there were no major changes to the policy rates, the CBSL's Monetary Board made significant changes to its policy-related tools. The traditional open market operations repurchase window, where commercial banks could park their excess liquidity was replaced by the Standing Deposit Facility (SDF) and the Reverse Repurchase Window through which the Central Bank injected overnight liquidity was renamed as Standing Lending Facility (SLF) in January 2014. The Standing Deposit Facility of the CBSL is uncollateralised.

Further, the CBSL restricted banks from depositing excess liquidity with CBSL to a maximum of three times per calendar month at the currently applicable SDF rate of 6.5%, and any deposits at the SDF window exceeding three times by a participant bank was accepted at a reduced interest rate of 5% per annum.

These measures were taken to enhance private sector credit growth at reasonable rates, which in turn would help to sustain the momentum of economic growth, given the low inflationary environment. Private sector credit growth was subdued during the first half of the year, then picked up considerably as a result of low interest rates and substantial excess liquidity in the banking system.

Although the economic conditions were good in 2014, the lack of demand and a low appetite for borrowing in the private sector hampered expansion of the loan book. As a result, Treasury had to manage the Bank's substantial excess liquidity position, primarily by investing in Government Securities. Returns on Government Securities eroded with declining interest rates, resulting in a re-pricing risk at maturity.

AWPLR of commercial banks fell from 10.13% at the beginning of the year to 6.33% in December 2014. During the same period, the Average Weighted Deposit Rate declined from 9.37% to 6.20%.

The Bank's Assets and Liabilities Committee (ALCO) was compelled to revise downward the deposit rates on liabilities several times during the year. This, along with faster downward revision of interest rates of our asset base, resulted in diminishing interest margins. Still, even with continuing low interest rates, our deposit base grew at a healthy pace. A significant increase in the current account and savings account base, compared to the growth in time deposits, helped the Bank to manage the cost of funds more efficiently.

The Sri Lankan Rupee was under pressure to appreciate during the early part of 2014 with healthy foreign currency inflows coming into the stock market and Government Securities. Further overseas borrowings by corporate and financial institutions added to this pressure. However, the CBSL absorbed the major part of these inflows in order to prevent any sharp appreciation and volatility in the currency. The value of the Rupee therefore remained flat for most of the year, then depreciated slightly in the last quarter due to a renewed demand for imports driven by private sector credit growth, reduced vehicle import tariffs and the sharp depreciation of the Japanese Yen.

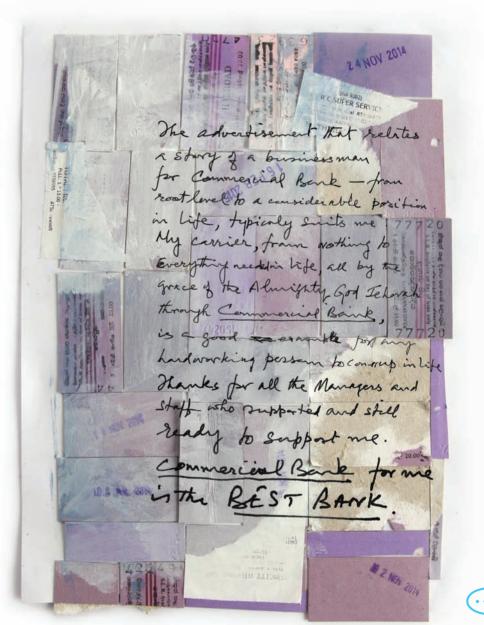
In this context, the growth in foreign exchange income was not impressive; most of the Bank's exchange profit was earned from trade-related transactions and remittances. Corporate sales income also remained flat, mainly because of decreased trade volumes and low margins.

Treasury was again the market leader in Interbank FX operations, providing liquidity in spot, forward and swap transactions. The unit led as well in cross-currency operations and played an integral role, working closely with the Fixed Income Securities Desk, in efficiently managing excess liquidity as low interest rates prevailed. In 2014, Treasury maintained its supporting role to our Personal and Corporate Banking units, meeting their Sri Lanka Rupee funding requirements while managing the foreign currency flows that are vital to their day-to-day business.

Treasury also acts as the funding centre of the Bank, supporting transfer-pricing for all assets and liabilities from other business units. In 2014, Treasury's transfer-pricing income was Rs. 27.6 Bn. and the relevant expense was posted as Rs. 42.2 Bn. The transfer-pricing mechanism is set up to centralise interest rate risk, protecting other business units against market risk on interest rates.

By correctly anticipating interest rate direction and the decline in long-term interest rates for Government Securities, Treasury increased trading gains during the year. The Bank held Rs. 188.3 Bn. in Sri Lankan Rupee-denominated Government Securities and Rs. 46.2 Bn. in US Dollar-denominated government securities as of December 31, 2014.

Treasury provides ALCO with interest and exchange rate updates, as well as data on other macroeconomic developments that support the Bank's asset and liability management process. Based on this information, ALCO sets parameters for the management of maturity mismatch risks in the balance sheet. Treasury also provides direction to the ALCO Sub-Committee on fixing funds transfer-pricing rates based on prevailing market conditions.





### **International Operations**

### **Bangladesh Operation**

	Actual	Budget	Actual	Achievement (Actual Over
Key Performance Indicators(*)	2014 Rs. Mn.	2014 Rs. Mn.	2013 Rs. Mn.	Budget) %
Deposits as at December 31,	44,092.0	43,371.8	41,819.5	101.7
Advances as at December 31,	40,175.3	39,727.6	36,138.0	101.1
Profit before Tax	2,580.4	2,828.6	2,012.3	91.2
Cost to Income Ratio (%)	28.1	35.2	30.9	
NPA Ratio as at December 31, (%)	2.1	1.4	1.5	

### (\*) Based on Management Accounts

Activities discussed under this section encompass Bangladesh operation, e-remittance business of e-banking unit and off-shore operations of the Off-Shore Banking Centre.

### **Bangladesh Economy**

One of the world's most densely populated countries, Bangladesh has a rapidly developing market-based economy. Per capita income, on a population base of 160 Mn. rose to US \$1,190 in the 2013 -14 fiscal year. Bangladeshi economy has grown at a rate of 5.75% to 6.75% per annum over the past several years.

Bangladesh is a nation with enormous unrealised potential. Macroeconomic growth has been driven by exports and remittance; both have increased at a compounded annual growth rate of more than 15% over the past decade, accounting for more than a third of GDP.

More than half of national GDP comes from the services sector. Nearly 50% of Bangladeshis are employed in the agriculture sector; other important products include garments, textiles, pharmaceuticals, jute, leather and leather goods and ceramics. There is also a significant fishing industry.

Remittances from Bangladeshis working overseas, mainly in the Middle East, provide the major source of foreign exchange earnings. Garment and textile exports, jute cultivation, pharmaceuticals and shipbuilding have also been major drivers of economic growth.



Country has not fully recovered from the disruption of economic activities in 2013, during which the ready-made garment industry suffered heavy losses. New investment was at very low levels throughout 2014, and all financial institutions, faced with excess market liquidity and a lack of demand for substantial borrowing, struggled to maintain growth and profitability.

In 2014, Bangladesh achieved a Ba3 stable rating from Moody's Bond Credit Rating Agency for the fifth consecutive year. Standard & Poor's gave the country a BB- sovereign rating with stable outlook for the same period. However, the US \$133 Bn. economy was hurt by election-related issues during the year. As a result, the Bangladeshi economy achieved 5.8% annual GDP growth, falling shy of the 7.5% target set at the beginning of the previous fiscal year. If the country is to reach its goal of achieving middle-income status by 2021, the economy will need to grow at a steady pace of 7.5% to 8% over the next several years.

The 2014 inflation rate is expected to hover around 6.5% to 7% as the result of wage increases and disruptions to food supplies caused by political protests – both factors in driving consumer prices higher. In the aftermath of the worldwide recession and unprecedented capital market volatility, the country suffered political violence throughout 2013, which hurt the Bangladeshi banking industry across the board. These problems continue, exacerbated by a political situation in which the main opposition representatives remain out of Parliament, despite calls from the caretaker Government for a collaborative effort.

During the past year, Bangladesh managed to achieve significant growth in its international reserves, which topped US \$20 Bn. for the first time in history. This was well supported by continued expansion of exports and a decline in imports, coupled with a healthy flow of remittances.

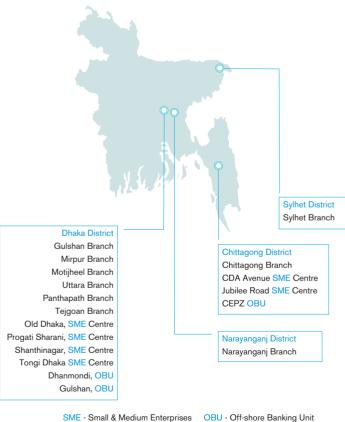
In the course of 2014, the Bangladeshi currency, the Taka, depreciated 0.26% against the US Dollar, towards the latter part of the year due to some large import settlements. However, currency was stable throughout the year 2014. The interbank call money rate was stable during 2014, with sufficient liquidity in the market. Rates ranged from 5.25% to 8.50%, with the peak recorded in October 2014.

### Performance of Bangladesh Operation

The financial system of Bangladesh consists of the Bangladesh Bank; 4 nationalised commercial banks; 4 Government-owned specialised banks; 39 domestic private banks; 9 foreign banks; and 31 non-bank financial institutions. Out of nine foreign banks, three are global – SCB, HSBC and CITI – and the rest operate regionally within South Asia.

Commercial Bank first entered the Bangladesh market in 2003 by acquiring the operations of Credit Agricole Indosuez, a French bank with two branches and two retail booths. In the past 11 years, we have expanded to 10 branches, 6 SME centres and 2 off-shore banking units. We have also built a network of 19 ATMs, including 3 in off-site locations. Commercial Bank has established a leadership position among other regional banks operating in Bangladesh. Our Bangladesh operation caters to a wide-ranging clientele, including a healthy mix of corporate and retail customers.

Commercial Bank has a presence in three main geographical areas - Dhaka, Chittagong, Sylhet and Narayangonj in Bangladesh. Map of the Branch network in Bangladesh is given below:



As a foreign bank, we have a large corporate clientele. But with the expansion of our branch network, we have been able to attract more retail customers, as well as small and medium sized enterprises (SMEs). This has improved our low cost deposit base, resulting in lower cost of funds and improved profitability.

### Past Performance of Bangladesh Operation

Through 11 years of sustained effort in Bangladesh, Commercial Bank has established a position well above other regional banks. While others have reported moderate or lower performance levels, ours have been consistently good. The Bank did well even in the difficult period of recessionary impacts, unprecedented market volatility and countrywide political violence that affected the entire sector in 2013.

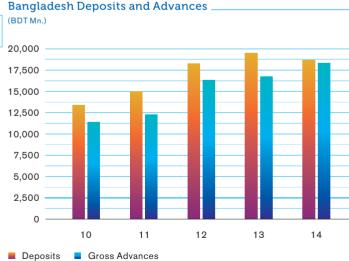
### **Business Volumes**

<b>(</b>			Growth Over 2013				
As at December 31,	2014 BDT Mn.	2013 BDT Mn.	BDT Mn.	%			
Deposits	18,633.8	19,526.6	(892.8)	(4.57)			
Advances	18,328.4	16,705.1	1,623.3	9.72			

BDT - Bangladeshi Taka

Up to December 2014, Bangladeshi deposits decreased by 4.57% compared to December 2013. The market experienced very high surplus liquidity throughout the year, as lending opportunities were very low. This was the result of uncertainty in the market following the general election in January, 2014. Call money rates, as well as Treasury Bill/Bond rates, also dropped substantially, and very low credit growth forced all of the country's banks to reduce deposit rates substantially.

Similarly demand for borrowing reduced throughout the year, though our Bangladesh Operation was managed to show a positive growth of around 10% in advances. The situation was further aggravated by large local corporations borrowing from foreign sources, with the permission of regulators, to take advantage of lower costs.



### **Bangladesh Treasury**

During 2014, the Treasury of our Bangladesh operation was able to maintain a stable balance sheet and revenue targets. However, reduced trade volumes resulting from sluggish market conditions, combined with severe competition, compelled us to operate on thin margins that yielded lower income. We maintained the market dominance in fixed-income securities throughout the year with sound forecasts and an aggressive trading strategy.

### **Operating Costs**

Bangladesh operation continued with optimum resources during the year and thereby was able to sustain the high profitability standards we have set. Despite increase in network of branches and SME centres from four locations in 2003 to 18 in 2014 with a corresponding increase in human resources, we were able to effectively maintain a consistent cost to income ratio around 30% during this period. Nevertheless, operating costs continue to be strained by the shortage of skilled talent in the Bangladeshi banking industry, especially in foreign and local private-sector banks.

The performance of our Bangladesh operation during the last 5 years is tabulated below:

### Awards and Recognition

In 2014, the Credit Rating Information and Services Ltd. awarded Commercial Bank's Bangladesh Operation an AAA rating for the fourth successive year, based on the previous year's financial performance. In addition, the Institute of Cost and Management Accountants of Bangladesh recognised our bank for the fourth time with a Best Corporate Performance Award in the Foreign Bank Category.

	For the Year Ended/as at December 31,				
Key performance indicators(*)	2014	2013	2012	2011	2010
Deposits (BDT Mn.)	18,633.81	19,526.65	18,245.95	14,969.97	13,369.43
Gross advances (BDT Mn.)	18,328.43	16,705.12	16,344.90	12,338.19	11,403.94
Total assets (BDT Mn.)	32,063.52	27,451.21	25,682.73	21,655.37	18,819.10
Net interest income (BDT Mn.)	1,738.99	1,456.74	1,325.47	893.82	892.35
Profit before tax (BDT Mn.)	1,630.56	1,371.00	1,151.02	1,041.51	808.40
Profit after tax (BDT Mn.)	947.49	833.41	648.02	611.51	464.41
Non performing advances ratio (%)	2.11	1.52	0.79	0.68	0.07
Cost to income ratio (%)	28.15	30.91	33.04	32.83	34.89
Return on Assets (%)	5.09	4.99	4.31	4.81	4.3
Return on Capital (%)	14.86	15.21	13.02	15.69	15.22

<sup>\*</sup> Based on Management Accounts

### **eRemittances**

Sri Lanka's overseas workforce continues to be a leading source of foreign exchange earnings for the country, as well as a major source of employment. Commercial Bank is aligned with the national Government's strategy in targeting expatriate workers around the globe and making them aware of our secure and time-tested electronic channels for inward remittances.

As the nation's economy saw its highest-ever revenue stream from overseas workers in 2014, recording more than an 8% growth, Commercial Bank's eExchange inward remittance services also grew significantly.

Remittances were promoted through a range of communication campaigns in new markets such as Malaysia, Israel and Korea. Promotional efforts in established markets included special welcoming ceremonies for Sri Lankan workers in Kuwait and Qatar, sponsorship of cultural events across all overseas markets, and joint campaigns promoting a broad range of events throughout the 15 exchange corridors that the Bank represents. The Bank conducted local seasonal promotions – tied into the Sinhala and Tamil New Year celebrations, as well as Ramadan – aimed at key customer segments of eExchange services.

The Bank also partnered with the four main banks in Korea early in the year, placing our own representatives in their branches to promote remittances to Sri Lanka. As well, we introduced a new Cash to Account product created by MoneyGram, which enables expatriates based in Europe and Canada to route their remittances to any bank account in Sri Lanka.

The Bank's network of overseas business partners expanded from 85 to 99 during the year, increasing coverage of key growth markets such as Israel, Korea, Australia and the UK. We now have 12 Business Promotion Officers, who aggressively promote the Commercial Bank eExchange brand and also cross-sell our other products and services.

	Growth over 2013
ComBank eExchange	%
Income	10.11
Transactions	11.94
Volume	12.34

### Initiatives Taken to Enhance Regional Presence

### Maldivian Operation

At present Commercial Bank conducts selective lending in Maldives under the supervision of Bank's Corporate Banking Unit. Our exposure is mostly concentrated on the tourism sector which is the leading industry in Maldives. Major clients in the portfolio consist of well-established leading entities in the industry.

### Myanmar Operation

The Commercial Bank became the first Sri Lankan bank to be granted a license by the Central Bank of Myanmar to operate a Representative Office in the South East Asian republic of more than 50 Mn. people.

This representative office is expected to assist in increasing bi-lateral trade between Myanmar and Sri Lanka and also to facilitate some of Sri Lanka's leading apparel exporters and other industries who are expecting to set up operations in Myanmar. The Bank is in the process of planning the timelines for setting up its representative office as well as the services it will offer initially in Myanmar. The Bank envisages that this representative office will offer advisory services to Sri Lankan and Bangladeshi businessmen wishing to enter the Myanmar market and to arrange banking and advisory facilities and funds transfer and encashment services, subject to approval of the Central Bank of Myanmar.

The Bank is also exploring the feasibility of setting up its operations in a few other selected regional locations.





### **Support Services**

Effective delivery of our banking products and services in a competitive marketplace depends heavily on the support of various specialised departments across Commercial Bank. Many have become business units in their own right, offering a growing array of invaluable services.

Our Information Technology Department, for example, has helped the Bank fully embrace emerging technologies that will advance both quality of service and operational efficiency. At the same time, our bricks-and-mortar locations remain vital to establishing a strong presence in communities across Sri Lanka. We have made substantial investments to improve our physical infrastructure in recent years.

The following sections review the operating highlights of a few key support services departments:

### **Human Capital**

At Commercial Bank, we understand that our people are our most valuable asset. Human Resources play a vital role in achieving the objectives of the Bank. Their professionalism and proficiency, along with their diverse backgrounds, experience and points of view, have contributed significantly to our success. The detailed analysis of the full spectrum of Human Resource function including compensation and benefits, staff welfare, HR development and labor relations is discussed under the section of 'Human Resources Management' in the Sustainability Report on pages 90 to 101.

### Marketing

Marketing Department plays a key role building the brand Commercial Bank, building its corporate image, strengthening its corporate positioning platform 'For a Better Future', maintaining the presence of the Bank through visual media and promoting the products and services offered by the Bank.

Over the past year, the Bank's Marketing Division had to address the challenge of attracting new clientele and retaining the valuable existing customers in a climate of declining interest rates.

We took the opportunity to enhance our brand image further, launching a refreshing new strategic direction. The goal was to position Commercial Bank as a forward-looking, consumer-focused Bank that caters to customers from all walks of life. A new brand slogan, 'For a Better Future,' conveys the core message that we are dedicated to helping fulfill customers' needs today and tomorrow. And the accompanying integrated communication campaign emphasises our role as a provider of personalised services, with a disciplined focus on ensuring superior quality.

This longstanding commitment to helping create a better future for our customers paved the way for the Bank to becoming the No. 1 Bank in Sri Lanka and sets us squarely on the path to achieving our longer term strategic agenda towards Vision 2020.

### Information Technology

The Bank's Information Technology Department worked diligently over the past year to provide customers with innovative and engaging in-branch banking experience – most notably by leveraging growing

familiarity with touchscreen technology to provide self-service information and transaction Kiosks at selected retail locations.

Our mobile banking channel experienced a high rate of growth, supported by the broad spectrum of mobile technologies introduced at the beginning of the year. In particular, customers embraced anytime anywhere banking allowing for 'Queue Busting' mobile option that allowed faster transactions and standing in line at branches.

Commercial Bank's mobile strategy is set against the broader changes that have been unfolding recently in the Sri Lankan marketplace, as a growing number of non-bank providers support person-to-person mobile payment systems. While these providers have been instrumental in creating consumer interest and building a mobile-payments ecosystem, banks are nevertheless expected to continue playing a central role in this area.

Other highlights of the Bank's efforts to improve the customer experience with technology over the past year include:

- 'Banking at your fingertips': we launched an acclaimed Android mobile banking app to complement the iOS app introduced in the previous year.
- 'Queue Busting': our cheque and cash deposit machines handled on average more than 3,000 transactions per month, with some locations exceeding 8,000 transactions.
- Anytime, anywhere banking: we increased our mobile banking customer base by more than 200% to 200,000.
- Corporate Internet banking: our new system, arguably the best in Sri Lanka, helped to grow our total number of online banking customers by 50%.
- Online applications for loans and fixed deposits: transactions totalling approximately Rs. 750 Mn. in each category were handled through the 24-Hour Automated Branch.
- Consolidated account opening: the single application form launched online in 2013 was extended last year to conventional branches as well.
- ATM network: we offer greater access than any other financial institution, with 606 machines by the end of 2014.
- Cash withdrawals from mobile wallets: customers can now withdraw cash from Mobitel mCash digital wallets using our cardless ATMs – a unique service in Sri Lanka.

In the past year, 217 Commercial Bank branches, as well as a few key departments at Head Office, installed digital signage systems that continuously broadcast interest rates, exchange rates, product updates (with relevant marketing campaign material), branch operating hours, special services and other valuable information. Installed near waiting areas or behind branch teller counters, the cost-effective electronic signs provide customers with real-time information that attracts interest, sparks dialogue and builds loyalty.

### Recoveries

Across the Sri Lankan banking sector in 2014, financial institutions coped with an overall rise in non-performing loans (NPLs) resulting from problems with pawning advances in the first seven months of the year. However, NPLs began to decline after August as interest rates fell and financial institutions adopted appropriate measures to improve their asset quality.

Commercial Bank has a well-defined and rigorously documented process for recoveries that clearly defines the functions of the branches and our Central Recoveries Department. The branch recovery function is activated upon disbursement of the advance. The Branch Credit Monitoring Unit focuses on minimising new additions to the non-performing advances portfolio, constantly monitoring arrears, taking prompt action when required and liaising with the relevant branches.

During 3 to 6 months that an account is in arrears, branch staff co-ordinate with Regional Recovery Officers to follow the account closely and attend everything possible to recover the instalments owing, regularise payments and bring back the advance to the performing category.

The Central Recoveries Department assists the branches in trying to achieve prompt recovery of non-performing advances (NPAs), thereby maintaining our target NPA ratio. The department also monitors loanloss provisions and all rescheduling/restructuring of advances carried out across the Bank.

When borrowers' business ventures fail, it strains their cash flows and affects the timely repayment of credit facilities. We are often able to resolve such situations by restructuring facilities to suit borrowers' revised payment capabilities, and in some cases by encouraging them to compromise on renegotiated settlement terms.

In 2014, we were able to reduce the NPA ratio of the Bank by recovering several large-scale advances, auctioning unredeemed pawned articles, closely monitoring non-performing accounts and undertaking effective recovery actions. Further, we have automated the entire process of classifying and declassifying NPAs to achieve increased efficiency. As a result, we were able to reallocate and saved resources into monitoring of advances, which will help to ensure an even healthier loan portfolio.

### **NPA and Provision Cover**

	As at December 31,	
	2014	2013
	%	%
Gross NPA Ratio		
(Net of Interest in Suspense)	3.47	3.88
Net NPA Ratio (Net of Interest in		
Suspense and Specific Provisions)	1.86	2.12
Provision Cover	46.34	45.41

The Bank adopts a flexible approach in initiating recovery proceedings, evaluating each case on its merits and opting for negotiated settlement of NPAs rather than resorting to legal recourse, as this saves time, money and inconvenience for both parties.

By combining post-sanction monitoring with effective follow-up on large scale non-performing loans, we expect to maintain a low NPA ratio. And as we expand our repertoire of recovery strategies, these efforts should continue to contribute to the Bank's bottom-line growth.

### **Technology**

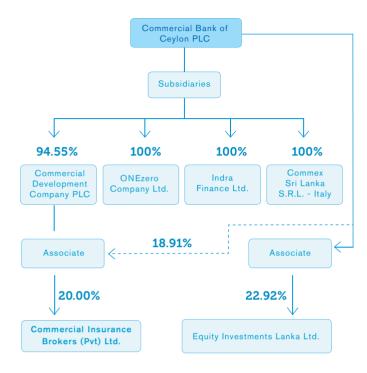
Commercial Bank possesses one of the most advanced and streamlined core banking systems of all banks in the country.

Many years ago, emancipated forward planning envisioned an operating platform that would be ahead of its time and be a 'best fit' for the Bank's plans for advancement.

Today, the Bank's computer system is a benchmark amongst the banking fraternity of Sri Lanka.



### **Subsidiaries and Associates**



### Commercial Development Company PLC

Commercial Development Company PLC (CDC) was formed in 1980 to build the present Head Office building of Commercial Bank. At present, the Bank holds 94.55% of stake of the CDC. Today CDC is one of the principal utility service providers to the Bank. The company derives most of its income from renting space in the Commercial House building, outsourcing staff and hiring vehicles to the Bank.

In 2014, CDC expanded its staff-outsourcing business, realising a significant increase in revenue and profits. The company earned an after-tax profit of Rs. 275.4 Mn. in 2014, 81.92% increase over the last year, arising largely from the fair-value gain on its investment property and increased income from its staff-outsourcing business.

### ONEzero Company Ltd.

ONEzero Company Ltd., a wholly owned subsidiary of Commercial Bank, provides information technology services and solutions to the Bank.

ONEzero has three main lines of business: outsourcing workforce services to the Bank; providing support services from skilled IT professionals and maintenance technicians; and supplying hardware and pre-developed software. This last area of focus has so far contributed minimally to ONEzero's bottom line, as the technology market is highly competitive. However, maintenance of hardware and software services to the Bank expanded further to another region during the year. Moving forward, ONEzero will continue to enhance

the breadth and depth of its offering to match the Bank's evolving requirements – while also coping with the high employee turnover that is characteristic of the IT industry generally.

In 2014, ONEzero recorded a post-tax profit of Rs. 30.29 Mn. an increase of 77.85% compared to 2013 mainly due to expanded support service business to new geographical areas of the Bank.

### Commex Sri Lanka S.R.L. - Italy

Commex Sri Lanka, a fully owned subsidiary of the Bank, incorporated in Rome to serve the funds transfer needs of Sri Lankan expatriates in Italy.

During 2014, Commex tied up with Ria Financial Services offering Sri Lankan expatriates additional ways of remitting their earnings to Sri Lanka, supplementing the services already offered through MoneyGram. The tie up with MoneyGram and Ria permits remittances to all parts of the world through Commex.

In order to meet Italian Regulatory requirements, an Italian National having special expertise in the areas of Anti Money Laundering (AML) and Internal Audit was appointed to the Board of Commex. These steps are also expected to expedite the process of obtaining the Money Transfer License from the Bank of Italy, enabling Commex to undertake funds transfers on its own account.

### Indra Finance Ltd.

In 2014, Commercial Bank acquired the 100% stake in Indra Finance Ltd. (IFL) in one of the first deals to be finalised under the Financial Sector Consolidation Road Map mandated by the Central Bank of Sri Lanka.

Located at No.182, Katugastota Road, Kandy, IFL was incorporated in 1987, licensed as a Specialised Leasing Company in 2007 and became a Licensed Finance Company in 2013. It is principally focused on granting lease facilities, hire purchase, mortgage loans and other credit facilities.

IFL benefits from close affiliation with the Indra Group, as most of its business comes from financing passenger and commercial vehicles sold and distributed by Indra Traders (Pvt) Ltd. IFL currently has offices in 11 locations.

This acquisition of IFL will significantly strengthen the Bank's leasing operations. It enables us to offer lower-priced finance options for customers of Indra Traders, which has a significant share of the motor vehicles import and leasing market.

During the four months period up to December 31, 2014 from the date of acquisition on September 1, 2014, IFL recorded a post-tax profit of Rs. 26.68 Mn.

### Commercial Insurance Brokers (Pvt) Ltd.

The Bank has an indirect stake of 18.91% in Commercial Insurance Brokers (Pvt) Ltd. (CIBL), through its subsidiary company, Commercial Development Company PLC. The Company is one of the country's premier brokering firms for both life and general insurance policies. CIBL has built strong partnerships with US-based CA Technologies, as well as Pronto XI ERP of Australia, making it one of the most tech-savvy firms in the Sri Lankan insurance industry. By leveraging this technology leadership, CIBL ensures that its customers benefit from timely, responsive insurance solutions that reflect global standards.

In 2014, CIBL recorded a post-tax profit of Rs. 7.69 Mn. a decrease of 56.76% compared to 2013.

Venture capital is a comparatively high-risk business, because of the longer-term maturity periods for investments (typically four years or more), and also no collateral or security offered for funding. Even so, in 2014, EQUILL recorded a post-tax profit of Rs. 22.29 Mn., recording a growth of 179% compared to 2013. The company was able to minimise risk by diversifying its portfolio and structuring some of its instruments so that cash flows were more predictable.

Moving forward, EQUILL aims to increase its profits and funding base by seeking new investment opportunities. Its future performance will be driven by the overall performance of the money market, the share market and the economy as a whole.

### Equity Investments Lanka Ltd. (EQUILL)

Commercial Bank holds a 22.92% stake in EQUILL, a pioneering venture capital firm with more than 24 years of experience in the Sri Lankan market.

EQUILL's performance in 2014 was negatively affected by the decline in interest rates offered on Money-Market instruments such as fixed deposits, commercial paper, treasury bills and trust certificates. Even so, the company was able to earn capital gains through the sale of shares in the equity market, taking advantage of favourable conditions on the Colombo Stock Exchange – and, more generally, recent economic developments in Sri Lanka that had a positive impact on publicly traded companies.





### **Future Outlook**

According to IMF, global growth will receive a boost from lower oil prices, attributed primarily to higher supply. This boost is projected to be more than offset by negative factors, including investment weakness as adjustment to diminished expectations about medium-term growth continues in many advanced and emerging market economies.

Global growth in 2015-16 is projected at 3.5% and 3.7%, downward revisions of 0.3% relative to the October 2014 World Economic Outlook update. The revisions reflect a reassessment of prospects in China, Russia, the Euro area and Japan as well as weaker activity in some major oil exporters because of the sharp drop in oil prices.

The United States is the only major economy for which growth projections have been raised. The main upside risk is a greater boost from lower oil prices, although there is uncertainty about the persistence of the oil supply shock. Downside risks relate to shifts in sentiment and volatility in global financial markets, especially in emerging market economies, where lower oil prices have introduced external and balance sheet vulnerabilities in oil exporters. Stagnation and low inflation are still concerns in the Euro area and in Japan.

### Sri Lankan Economy

While 2015 has the potential to bring renewed hope and positive change to the Sri Lankan economy, it will also be fraught with macroeconomic challenges that must be addressed by correct economic policies. The new Government will have to implement appropriate economic and monetary policies aimed at propelling growth if the country is to sustain its middle income status.

The Sri Lankan economy has been growing at an average annual rate of 7.5% over the past three years. Continuing this momentum, GDP is expected to expand by about 7.5%-8% in 2015 – a healthy increase compared to other emerging and developing economies in Asia, which will likely see a growth of 6.4%.

The short-term outlook appears positive across the board. Sri Lanka is well positioned to take advantage of the global economic recovery and the strong growth unfolding in advanced economies. With continued robust export performance, Sri Lanka is expected to narrow its current account deficit further and accumulate additional international reserves.

Performance in Sri Lanka's agriculture sector is predicted to rebound strongly in 2015. Factory-based industries are also expected to gather momentum, thanks to more favourable external and domestic economic conditions.

The rate of inflation should remain at low levels throughout 2015, thanks in large part to the downward trend in fuel prices internationally, which may spark further reductions in domestic pricing. The expected private-sector credit growth, the projected increase in US interest rates and downward pressure on the US \$/LKR exchange rate together are likely to trigger a rise in interest rates in 2015. Private-sector credit growth is expected to improve from January 2015 onwards as a result of measures taken in the previous year, aided by the likely revival of the export sector as principal markets recover.

The salary increment proposed for public sector employees in the Government's 2015 Budget should increase their disposable income. As a result, the demand for products and services is expected to rise, boosting business activity. This in turn should increase demand for credit over the coming year, especially in a scenario characterised by moderate interest rates and inflation.

### Sri Lankan Banking Industry

In 2015, the Sri Lankan banking industry should see a reversal of the negative forces that have impeded progress over the past three years. Improved credit growth reflecting the expansion of GDP, along with a healthier net interest margin supported by an enhanced CASA mix, should also help spark renewed growth in the banking sector.

Expected GDP growth of more than 7% will boost commercial lending, particularly in the SME and construction segments. The appetite for credit is also expected to grow in the import/export, value-added apparel and tourism sectors. An increased demand, supported by low interest rates, should fuel broader growth in consumer credit. Growing confidence in the Nation's commitment to good governance and the rule of law will help to create a more open and free business environment, triggering greater demand for credit to be deployed in both consumption and investment.

Rounding out this hopeful outlook, many financial analysts believe that margins in the banking sector have stopped their descent and will now begin to recover. The problems associated with weakened asset quality should be overcome with the return of more favourable economic conditions. By further diversifying their loan books while sustaining a measured and appropriate tolerance for risk, banks will be able to lower their exposures. Of course, the one proviso qualifying these positive trends is that all banks must comply with unfolding Basel III rules setting out stricter, higher-equity Tier I capital requirements, and their implementation could hurt returns across the Sri Lankan banking industry in the near term.

### Interim Budget 2015 - Proposals that Affect the Banks and Financial Companies

Salient features of the new Sri Lankan Government's revised Budget proposals for 2015 are as follows:

- Super Gains Tax on any company or individual who has earned profits over Rs. 2,000 Mn. in the tax year 2013/14, will be liable to pay 25% of their profit as a one off tax.
- Senior Citizens' Deposits to receive a higher interest rate of 15% per annum for their savings up to a maximum level of Rs. 1 Mn. and higher interest rate of about 5% on NRFC accounts.
- Imposing a cap of 8% over and above the normal lending rate on Credit Cards.
- 50% waiver of advances granted to farmers for a maximum loan capital of Rs. 100,000/- by commercial banks and presently overdue.
- Interest payments and penalties on pawned jewellery to a value not exceeding Rs. 200,000/- held at state banks will be waived off.

### Regulatory/Policy Measures to be Introduced in Future

Adopt Basel III framework in line with the international timeline	Enhance the Quantity and Quality of Capital through  Implementation of Capital Conservation Buffer for Systemically Important Banks.
	Implementation of Leverage Ratio.
	Strengthen Liquidity Risk Management  Implementation of Liquidity Coverage Ratio on a staggered basis
Deposit Insurance Cover and Liquidity Support	<ul> <li>The Deposit Insurance Cover will be increased to Rs. 300,000/- and Liquidity Support Scheme for companies with urgent liquidity needs.</li> </ul>
Resolution Plans	Implementation of resolution plans to resolve any stress situation.
Information Security	<ul> <li>Implementation of Baseline Security Standard for Information Security Management based on ISO 27000.</li> </ul>
Setting up Business Revival Units	Establishing separate units in banks to facilitate revival of businesses.
New Accounting Standards issued but not yet effective	<ul> <li>SLFRS 9 - 'Financial Instruments': replaces the existing guidance in LKAS 39 on 'Financial Instruments Recognition and Measurement'.</li> </ul>

### Strategic Direction of The Bank

Commercial Bank's longer-term strategy rests on three fundamental pillars: strengthening our existing customer base, further improving cost efficiency and seeking new opportunities to expand and diversify our business - all with the ultimate goal of enhancing shareholder value. More specifically, we are focused on:

- Maintaining the Bank's high ratio of current accounts and savings accounts (CASA) by earning and reinforcing customer loyalty. We will achieve this by further enhancing our nationwide distribution channels, including our extensive network of branches and ATMs, and by setting new benchmarks for superior customer service.
- Sustaining our low cost to income ratio by making our business practices and processes more efficient, and by investing in innovative solutions that improve customer experience while helping our employees work more productively. The broad range of efficiency-driving measures currently in development include: process automation and refinement; rationalising and centralising workflow; migrating customers to more cost-effective channels; redesigning operating models to eliminate unnecessary steps (and therefore costs); deploying in-house expertise wherever possible; and promoting a more cost-conscious workplace culture.
- Further diversifying the Bank's sources of operating revenue through a range of initiatives, beginning with deeper penetration of the existing customer base to find additional value. We are developing new products and services while adding more feebased dimensions to our current offering. We are also enhancing our investment banking activities to better leverage the prospects that come with sustained economic growth.
- Commercial Bank has been granted a license by the Central Bank of Myanmar to operate a representative office in that country. We are actively pursuing opportunities to expand further into other regional markets.
- And we expect to further improve the current global agent model
  with the goals of increasing our competitive advantage in the
  profitable overseas remittance business and also we expect that
  the intended activities of the Bank's operations in Italy is expected
  to kick start in 2015.



### Strategic Snapshot

Initiative undertaken by the Bank during the year against identified strategic imperatives along with the planned activities for the future, are listed below:

Strategic Imperative	Achievements during the Year	Future Actions
Prudent Growth	<ul> <li>Grew deposits by 17.34%, advances by 22.24% and profit after tax by 7.03%.</li> <li>Launched new products such as Future Pension Plan and continued to offer tailor-made products to highend customers.</li> <li>Recognised with multiple awards and accolades.</li> <li>Extended the branch network by 4 branches in Sri Lanka.</li> <li>Expanded the ATM network by further 21 machines in Sri Lanka.</li> <li>Acquired Indra Finance Ltd.</li> <li>Obtained license to open a representation office in Myanmar.</li> </ul>	<ul> <li>Maximise profits while managing substantial growth in the lending portfolio and maintaining a quality loan book.</li> <li>Encourage branches to carry out local campaigns with special focus on mega and micro savings.</li> <li>Introduce micro-savings and micro-insurance products.</li> <li>Continue improving communication platforms to promote the wide range of deposit products.</li> <li>Enhance investment banking activities while actively pursuing opportunities in listed equities and corporate debts.</li> <li>Develop new products such as cash management solutions for corporate clients.</li> </ul>
Cost Efficiency via Innovation	<ul> <li>'Queue Busting' with our Cheque and Cash Deposit machines.</li> <li>Introduced Biometric attendance system (a fully automated attendance management system) resulting greater convenience and efficiency.</li> <li>Extended of Automated Banking to traditional branches.</li> <li>Developed web-based quotation module for Bancassurance operations.</li> <li>Centralised of re-finance operations and Bancassurance renewal process.</li> <li>Strengthened Activity Base Cost allocation.</li> </ul>	<ul> <li>Expand to regional markets.</li> <li>Introduce a comprehensive management information system for data mining to enhance productivity.</li> <li>Introduce high-tech cash/cheque deposit machines to offer round-the-clock service.</li> <li>Establish 24/7 automated banking centres at identified locations.</li> <li>Encourage account-opening via electronic platforms targeting specific customer segments.</li> <li>Further improve the centralised approval process and implement centralised loan disbursement.</li> <li>Centralise the post-sanction functions of credit/advances.</li> </ul>
Exemplary Governance	<ul> <li>Refined the self-assessment process of Directors.</li> <li>Complied with all external regulatory requirements governed by the Corporate Governance Directives and Codes (CBSL, CSE, ICASL and SEC).</li> <li>Reviewed the status of compliance of regulatory requirements throughout the year.</li> <li>Set up a new Board Sub-Committee for reviewing all related party transactions carried out by the Bank and its listed subsidiary to strengthen the governance procedures, by early adopting the Code issued by the Securities and Exchange Commission of Sri Lanka.</li> <li>Reiterating the desired standards of behaviour spelled out in the Code of Ethics of the Bank via periodic training to staff.</li> </ul>	<ul> <li>Continue to strengthen the corporate governance mechanism within the Bank.</li> <li>Further strengthen the monitoring mechanism of related party transactions.</li> <li>Ensuring ongoing compliance with all mandatory requirements and encourage to adopt best practices and voluntary requirements.</li> </ul>

### Strategic Direction of The Bank

Strategic Imperative	Achievements during the Year	Future Actions
Managing Capital	<ul> <li>Managed the risk-weighted assets through prudent capital allocation.</li> <li>Declared Rs. 2/- per share to be satisfied in the form of issue and allotment of new shares as part of the final dividend for 2013.</li> </ul>	<ul> <li>Manage and maintain the capital levels consistent with the risk profile of the Bank.</li> <li>Maintain a sound Capital Adequacy Ratio to support future expansion plans of the Bank.</li> </ul>
		<ul> <li>Maintain the Bank's dividend policy in line with the overall goals of the Bank (Declared Rs. 2/- per share to be satisfied in the form of issue and allotment of new shares as part of the final dividend for 2014).</li> </ul>
Managing Risk	<ul> <li>Implemented a complete software solution for carrying out advanced risk management measures such as Value at Risk (VaR).</li> </ul>	Expand the framework and capabilities of risk management across the Bank.
	Further strengthened the Integrated Risk Management Department of the Bank.	<ul> <li>Implement an advanced approach to risk management reflecting the Basel II and Basel III guidelines.</li> </ul>
	<ul> <li>Conducted Business Continuity Plan drills covering all business units to ensure smooth functioning of business in case of emergency.</li> </ul>	<ul> <li>Co-ordinate all risk-related efforts carried out to improve decision-making.</li> </ul>
Being Responsible to the Community	<ul> <li>Completed nine capacity building programmes for the Agriculture and Microfinance sectors, with the objective of introducing new technology, cultivation methods and financial literacy to these sectors.</li> </ul>	<ul> <li>CSR Trust to shift its focus from IT labs to conduct skill development programmes towards improving employability.</li> </ul>
	<ul> <li>Carried out CSR projects aimed at enhancing education levels, skill development and IT literacy (Completed - 53, Ongoing - 23, Scholarships - 50).</li> </ul>	<ul> <li>Engage with identified projects with sustained positive impact to the communities.</li> <li>Improve on agricultural and microfinancing lending</li> </ul>
	<ul> <li>Carried out CSR projects on health care (Completed - 11, Ongoing - 5).</li> </ul>	<ul><li>and to continue capacity building programmes for targeted sectors.</li><li>Continue with its contribution to the CSR</li></ul>
	<ul> <li>Undertook other community programmes (Completed - 10, Ongoing - 7).</li> </ul>	Trust Fund.
Minimising Environmental Footprint	Continued to evaluate the large credit proposals against the criteria specified in the Social and Environmental Management System (SEMS)	Continue to follow criteria specified in SEMS in extending finance.
	of the Bank.	<ul> <li>Develop smart buildings which use space and natural lightening efficiently.</li> </ul>
	<ul> <li>Carried out process developments to reduce use of paper.</li> </ul>	<ul> <li>Stepping up the coral planting project by connecting various stakeholders to reap benefits</li> </ul>
	<ul> <li>Improved procurement practices and policies for reduction of energy use and minimise waste.</li> </ul>	to the local community and continue to undertake CSR projects to preserve environment.
	<ul> <li>Undertook a green project at National Hospital of Sri Lanka through our CSR Trust Fund.</li> </ul>	

Strategic Imperative	Achievements during the Year	Future Actions
Human Resources Development	<ul> <li>Committed to maintain an equitable and consistent reward structure for staff and initiatives were taken to benchmark the salaries of the staff through</li> </ul>	<ul> <li>Relaunch the executive trainee programme with enhanced retention strategies.</li> </ul>
	collective agreement.	Enhance the managerial competencies of all executive officers based on identified leadership
	Provided the Bank's workforce with essential	competencies.
	information, training opportunities and resources, helping them to enhance their productivity and achieve new levels of professional success.	<ul> <li>Establish cross-functional teams as a means of development for high-potential employees at all levels.</li> </ul>
	<ul> <li>Spent around 27.24 hours of training per employee per year.</li> </ul>	Maintain effective management of the performance appraisal system and the variable pay plan.
	<ul> <li>Spent around Rs. 41.0 Mn. on staff training and development.</li> </ul>	<ul> <li>Continue the evaluation of existing welfare services and identify initiatives to enhance staff well-being,</li> </ul>
	<ul> <li>Carried out various sports and recreational activities throughout the year.</li> </ul>	taking into consideration branch expansion and current economic and social conditions.

All of the above strategic imperatives and initiatives taken by the Bank will ultimately add value to investors.

Strategic Imperative	Achievements during the Year	Future Actions
Adding Value to Investors	<ul> <li>Consistent dividend stream.</li> <li>Attractive dividend payout ratio - 50.34%.</li> <li>Market capitalisation of the Bank improved by Rs. 43.0 Bn. and gained 3rd position among all listed companies.</li> </ul>	<ul> <li>Maintain the Bank's dividend policy in line with overall strategic goals.</li> <li>Retain/improve the Bank's ranking in terms of market capitalisation.</li> </ul>
	• Economic value addition rose by Rs. 2.4 Bn.	
	<ul> <li>Maintained ROA and ROE above industry averages.</li> </ul>	

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accordance" Core



### Sustainability Report

Structured on the basis of the GRI G4 Guidelines, this Report provides a detailed account of the Bank's initiatives and efforts towards being responsible in the economic, social and environmental spheres.

### **Reporting Parameters**

### Report Scope

This Report covers the economic, social and environmental performance of Commercial Bank of Ceylon PLC for the fiscal year ended December 31, 2014. In reporting both financial and non-financial matters, we have acted in compliance with the provisions stipulated by the Central Bank of Sri Lanka (CBSL) and Bangladesh Bank, as well as with those of The Institute of Chartered Accountants of Sri Lanka, the Companies Act No. 07 of 2007 and the Listing Rules of the Colombo Stock Exchange.

This Report also adopts the Global Reporting Initiative (GRI) Guidelines, version G4 and the GRI's G4 Financial Services Sector Supplement for sustainability reporting. This year too we have prepared our Sustainability Report based on GRI G4 'in-accordance' - Core option of the guidelines.

This Sustainability Report has been approved by the Board of Directors of the Bank.

### Inclusivity

In preparing this Report, we took into account key aspirations and concerns discovered through our structured stakeholder engagements, in our day-to-day interactions and from the community at large. It reviews the Bank's direct impacts on sustainability, as well as Corporate Social Responsibility (CSR) initiatives undertaken by the Bank's CSR Trust Fund, which are designed to foster greater prosperity in the communities where we operate and to promote a healthier natural environment.

The stakeholder engagement process is discussed on pages 75 to 78.

### Materiality

This Report covers aspects identified as having at least a moderate impact on sustainability, either in the Bank's view or from the perspective of one or more stakeholder groups. The aspects identified as 'material' and the process for determining materiality are discussed on pages 71 to 73.

### Coverage and Boundary of Aspects

This Report primarily covers sustainability impacts, risks and opportunities arising from the Bank's activities in Sri Lanka and in Bangladesh.

The activities and performance data of Commercial Bank's four Subsidiaries – Commercial Development Company PLC, ONEzero Co. Ltd., Indra Finance Ltd. and Commex Sri Lanka SRL– as well as the operations of our two Associate companies, Equity Investments Lanka Ltd. and Commercial Insurance Brokers (Pvt) Ltd., are not included in this report, as the results of operations of these entities are insignificant compared to the overall results of the group. Moreover, we believe that the low-scale operations of these businesses produce negligible social, economic and environmental impacts, and therefore do not warrant inclusion.

### Reporting Cycle

The Bank's sustainability impacts have been published in our Annual Report since 2009, initially based on GRI G3 guidelines. In 2013, we early adopted GRI G4 guidelines and sector disclosures. The Annual Report is published within the time frames stipulated by the Bank's Articles of Association, the Companies Act and the Listing Rules of the Colombo Stock Exchange. This Report and the previous Report for the financial year ending December 31, 2013 can be accessed through our website at <a href="https://www.combank.lk/newweb/investor-relations">www.combank.lk/newweb/investor-relations</a>

### Report Quality

We take every effort to ensure that our corporate reporting meets widely accepted quality criteria, including:

- Completeness: We include key material sustainability impacts
  within and under the direct control of the Bank; impacts outside the
  organisation that are indirectly influenced through our engagement
  with stakeholders; and broader sustainability initiatives undertaken
  through the CSR Trust Fund in co-operation with Government
  organisations and other groups.
- Comparability: We provide results from both current and previous reporting periods.
- Accuracy and consistency: Our information-gathering process includes verification by internal authorities and external assurance providers.
- Clarity: We provide both quantitative and qualitative information, accompanied by tables and graphs where appropriate.
- Balance: We report all relevant information; nothing is withheld.
- Credibility and Reliability: We seek external confirmation from reputed assurance providers.

### Policy in Seeking External Assurance

Commercial Bank appoints a reputable audit firm to act as the independent External Auditor. The Auditors' remuneration is determined according to the Board of Directors' recommendation and is approved by the shareholders at the Annual General Meeting. The Bank's policy is to rotate External Auditors every five years.

We began seeking external assurance with the publication of our second Sustainability Report to enhance its credibility. This year's report received external verification and assurance by DNV GL, represented by DNV Business Assurance Lanka (Pvt.) Limited. We also retained the services of Messrs KPMG to gain appropriate assurance of financial performance data, as well as some key performance indicators. These independent assurance reports appear on pages 113 to 118.

## Material Aspects and Boundaries

Commercial Bank of Ceylon PLC, including the Board of Directors and senior management, does not have any relationship with DNV GL or KPMG, apart from the latter's engagement as the Independent External Auditor of the Group. The Bank's Managing Director, who is an Executive Director of the Board and members of the Corporate Management of the Bank are responsible for sustainability practices and disclosures reviewed in this Report; worked with the external assurance providers on the Report content. We plan to continue seeking independent external assurance for future sustainability reports, to ensure continued credibility.

## **Precautionary Approach**

Bank manages the social and environmental impacts in our products and services through the Social and Environment Management System (SEMS) and also channelling new product developments through the Bank's product development committee. Refer page 88 under section 'Product Responsibility' for Bank's procedures in place for new product developments and SEMS.

Bank also manages the social and environmental impacts in our Supply chain through the supplier selection and evaluation process. The process includes a technical review, which encompasses social and environmental aspects. Refer page 110 for details on Supplier Assessment.

# Bank's Subscription to External Charters and Principles

Commercial Bank is committed to uphold the principles of United Nations Global Compact and International Finance Corporation guidelines and performance standards that reflect our operating values, principles and commitments to stakeholders.

## Memberships in Associations

The Bank has general memberships in a number of sectoral, industrial and professional organisations and associations. Although, the Bank does not hold positions on the governance bodies of these institutions, we extend our fullest support for their activities.

- Sri Lanka Banks' Association (Guarantee) Ltd.
- Institute of Bankers of Sri Lanka (IBSL)
- The Ceylon Chamber of Commerce, Sri Lanka
- The National Chamber of Commerce, Sri Lanka
- · Association of Banking Sector Risk Professionals
- Association of Compliance officers of Banks, Sri Lanka

## **MATERIAL ASPECTS AND BOUNDARIES**

# Our Approach to Defining Report Content and the Aspect Boundaries

We believe it is vital to align the Bank's business strategy with the expectations of our stakeholders, given the strong connection between our sustainability commitment and our overall goals as an enterprise. The content of this Report therefore considers the full range of the Bank's business activities, along with our economic, environmental and social impacts and also the views expressed by our stakeholders, as outlined in the section 'Stakeholder Engagement Process' on pages 75 to 78.

The methodology used to determine report content is based primarily on the strategic imperatives and the GRI G4 guidelines and follows a two-step process:

## Step 1 – Identify Relevant Aspects and Their Boundaries

We have identified aspects with broad sustainability significance collected via the stakeholder engagement process and established 'boundaries' to isolate those impacts that are most relevant to Commercial Bank and our stakeholders.

We evaluated aspects according to their impact on, and contribution to, areas of sustainability related to the Bank's business strategy and operations. They were also assessed in the light of stakeholder expectations – again, as gathered through the engagement process.

Aspects were categorised according to three levels of significance: high, moderate and low. We applied the following criteria to measure impacts and boundaries:

- The level of influence that the Bank has over each aspect.
- The extent to which a resource is used in our operations.
- The degree of various stakeholders' interactions and their levels of expectation.
- The Bank's responsibility as a good corporate citizen.
- The impacts of the activities of our customers and suppliers.
- The value that the Bank can potentially deliver in relation to each aspect.

#### Step 2 – Establishing Material Aspects and Prioritisation

We evaluated and ranked 'material aspects' based on their importance to the Bank's operations, as well as the expectations of our stakeholders and the applicability of relevant local and international laws, regulations and treaties. At the same time, for each material aspect, we identified a boundary encompassing its most significant impacts.

To establish an aspect's 'materiality' or direct importance, we prioritised its relevance (again, with rankings of high, medium and low) from two perspectives:

- (1) The importance of the aspect to our pursuit of the Bank's strategic objectives (set out in the Corporate Plan) as we fulfill our responsibilities to the economy, the natural environment and society as a whole.
- (2) The importance of the aspect to specific stakeholder groups, and the influence it could have on how they assess their relationship with the Bank.

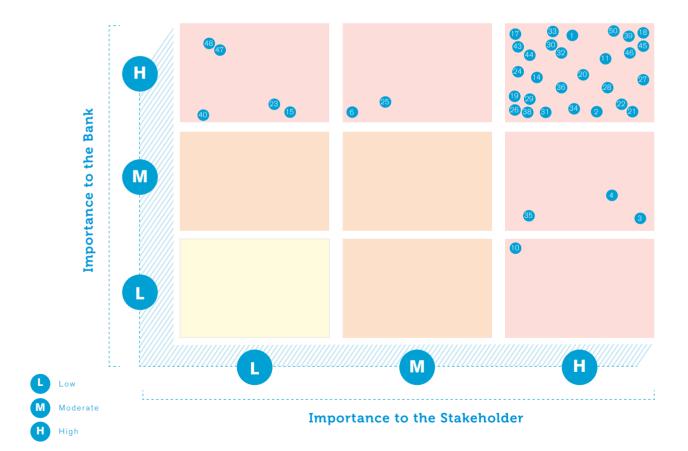
## SUSTAINABILITY REPORT

## Material Aspects and Boundaries

The following table shows the levels of significance accorded to various aspects relative to the triple bottom lines of sustainability.

		As		Aspect Boundary						
		Internal			Externa		Materiality			
Aspect	Significance to Bank's Operations		Bangladesh	Customers	Communities	Suppliers	To the Bank	To the Stakeholder		
Economic										
Economic performance	High	*	*				High	High		
2. Market presence	High	*					High	High		
3. Indirect economic impact	Moderate			*			Moderate	High		
4. Procurement practices	Moderate	*					Moderate	High		
Environmental										
5. Materials	Low									
6. Energy	Moderate	*	*				High	Moderate		
7. Water	Low						Ü			
8. Biodiversity	Low									
9. Emissions	Low									
10. Effluents and waste	Moderate	*				*	Low	High		
11. Products and services	Moderate			*			High	High		
12. Compliance	Low						Ţ.			
13. Transport	Low									
14. Overall	Low									
15. Supplier environment assessment	Moderate					*	High	Low		
16. Environment grievance mechanisms	Low									
Social: Labour Practices and Decent Work										
17. Employment	High	*	*			*	High	High		
18. Labour/management relations	High		*				High	High		
Occupational health and safety	Moderate		*				High	High		
20. Training and education	High		*				High	High		
21. Diversity and equal opportunity	High	*	*				High	High		
22. Equal remuneration for women and men	High	*	*				High	High		
23. Supplier assessment for labour practices	High					*	High	Low		
24. Labour practices grievance mechanisms	High	*	*				High	High		
							1 11911			
Social: Human Rights										
25. Investment	Moderate	*					High	Moderate		
26. Non-discrimination	High	*	*				High	High		
27. Freedom of association and collective bargaining	High	<del>*</del>	*				High	High		
28. Child labour	High	*	*				High	High		
29. Forced or compulsory labour	High	*	*				High	High		
30. Security practices	Moderate	*	*				High	High		
31. Indigenous rights	Low						I Carla	11:1		
32. Human rights assessment	High	*	*				High	High		
33. Supplier human rights assessment	High					*	High	High		
34. Human rights grievance mechanisms	High	*	*				High	High		
Social: Society										
35. Local communities	Moderate	*					Moderate	High		
36. Anti-corruption	High	*					High	High		
37. Public policy	Low									
38. Anti-competitive behaviour	Low									
39. Compliance	High	*	*				High	High		
40. Supplier assessment for impacts on society	Moderate					*	High	Low		
41. Grievance mechanisms for impacts on society	Low									

		Aspect Boundary						
		Internal			External		- Materiality	
Aspect	Significance to Bank's Operations	Sri Lanka	Bangladesh	Customers	Communities	Suppliers	To the Bank	To the Stakeholder
Social: Product Responsibility								
42. Customer health and safety	Low							
43. Product and service labelling	High	*	*				High	High
44. Marketing communications	High	*	*				High	High
45. Customer privacy	High	*	*				High	High
46. Compliance	High	*	*				High	High
47. Product portfolio	High	*	*				High	Low
48. Audit	High	*	*				High	Low
49. Active ownership	Low							
Other Topics								
50. Bank's CSR activities	High	*					High	High



There were neither material restatement of information provided in earlier reports nor any material change in the scope nor in the aspect boundaries of the report with regard to reporting on sustainability impacts of the Bank.



We consider a 'stakeholder' to be any person, group or entity that is affected by, or that we expect to be affected by the Bank's activities or their engagement with our organisation.

Accordingly, we identify the groups listed below as our key stakeholders, all of whom have an expressed interest in our economic, social and environmental performance:

- Investors (including shareholders and analysts)
- Customers
- Employees (including employee associations)
- Government institutions (including legislators and regulators)
- Suppliers and other business partners
- Society in general
- The natural environment

The governance structure of the Bank demands active engagement with stakeholders to achieve our mission.

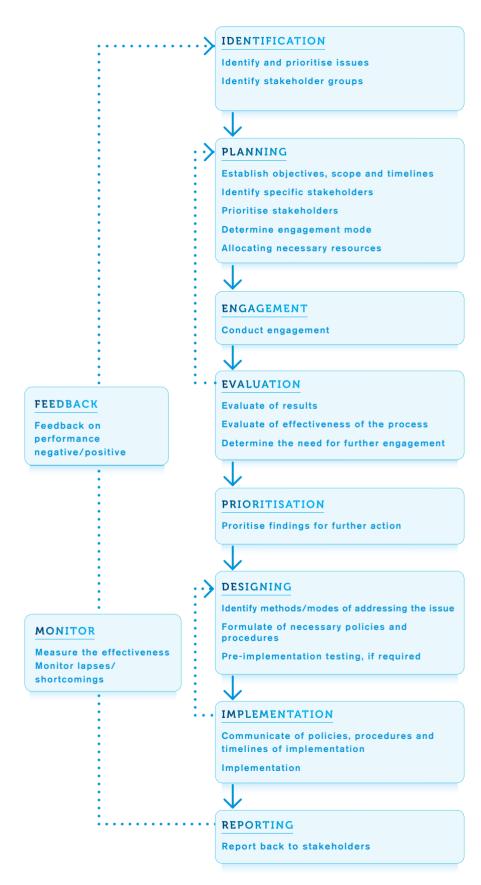
A constructive dialogue with stakeholders helps us to understand their expectations so we can better manage risk, innovation and process improvements. Maintaining an ongoing conversation also helps us to identify current and emerging issues, recognise opportunities to develop new products and services and improve performance while ensuring that our responses are in the best interest of our stakeholders.

Most of the Bank's engagement efforts are conducted in the normal course of business, in day-to-day interactions with customers, suppliers and other stakeholders. We also carry out more structured engagements, as discussed below.

## The Stakeholder Engagement Process

The process is designed to promote inclusiveness and ensure that any critical concerns are brought swiftly to the attention of the Board of Directors and senior management, prompting effective action. The Bank did not encounter any critical stakeholder concerns during 2014.

The Bank's stakeholder engagement process is explained in the following diagram.



## Stakeholder Engagement

## How We Connect with Stakeholder Groups

Dialogue with the Bank's stakeholders is our primary method of understanding important current and emerging issues. For each of our stakeholder groups, we ensure appropriate engagement mechanisms are in place (as demonstrated in the chart below), so we can better understand their key issues.

## 1. Investors, Including Shareholders and Analysts

Mode of Engagement	Frequency of Engagement	Key Topics Discussed and Concerns Raised	Methodologies Employed to Respond
Annual reports	Annually	Key topics discussed:	Concerns of existing and prospective shareholders
Annual general meeting	Annually	<ul> <li>Interim and annual results</li> </ul>	are addressed (provided they are not related to commercial secrets) during the engagement
Extraordinary general meetings	As required	Plans to improve key performance indicators	process. Transparency, accountability and regular communications are among our top priorities.
Interim financial statements	Quarterly	Business expansion plans, locally and internationally.	
Press conferences and media releases	As required	internationally  • Liquidity management	
Investor presentations	As required	Proposals for further enhancing services	
Announcements made to the Colombo Stock Exchange	As required	offered by the Bank • Sustainable growth	
One-to-one discussions	As required	Concerns raised:	
Participation at road shows	As required	Quality of assets	
Corporate website: www.combank.lk	Continuous	Sensitivity analysis on interest rates and exchange rates	

## 2. Customers

Mode of Engagement	Frequency of Engagement	Key Topics Discussed and Concerns Raised	Methodologies Employed to Respond				
Customer satisfaction	Annually	Key topics discussed:	Opinions and multiple expectations of customers,				
survey		<ul> <li>Innovation in products and services</li> </ul>	gathered through various forms of engagement, are considered in developing new products and services.				
Touch points	As required	<ul> <li>Interest rate trends, securities, terms and</li> </ul>					
Relationship managers' engagement with	As required	conditions, etc.	Prompt communications to all staff through internal circulars – covering interest rates, as well as the				
corporate customers		<ul> <li>Fees and charges</li> </ul>	terms and conditions that apply to our banking				
Complaint Resolution Officer	As required	Branch openings/relocations	products – equips our employees to better handle a wide variety of customer requests.				
Customer workshops	As required	Services available through online banking	The Bank conducts annual customer surveys to				
Media advertisements	As required	Concerns raised:	obtain feedback on satisfaction levels and areas of				
Corporate website:	Continuous	<ul> <li>Reduction in interest rates on deposits</li> </ul>	potential improvement in existing services.				
www.combank.lk		Customer service lapses	Other measures to enhance customer satisfaction include improved information security, responsible				
		<ul> <li>Factors promoting greater customer convenience, including branch layout, availability of a wide range of products and</li> </ul>	marketing communications, innovative and environmentally friendly products and assisting in customers' business development processes.				
		services, well-trained staff, etc.	To resolve customer complaints, a member of the				
		Amicable resolution of disputes	Bank's corporate management team has been named				
			the Complaint Resolution Officer as part of the				
			voluntary Financial Ombudsman program established by the Central Bank of Sri Lanka (CBSL).				

## 3. Employees, including Employee Associations

Mode of Engagement	Frequency of Engagement	Key Topics Discussed and Concerns Raised	Methodologies Employed to Respond
Managers' conference	Annually	Key topics discussed:	The Bank conducts training and awareness sessions
Relationship-building with employee	Annually	<ul> <li>Collective Agreement 2015–17</li> <li>Aligning values with corporate culture</li> </ul>	and sends instructions via circulars to increase employee awareness of the latest developments in the industry.
associations  Special events such as quiz contests, children's parties, staff get-togethers, art and	Annually	Compliance with national regulations     Updates on rules and regulations of the CBSL	The performance-driven culture of the Bank rewards employees based on their achievement of defined targets.  The Bank signed a collective agreement with the
sports events, etc.  Regional review meetings	Quarterly	<ul><li>Future plans</li><li>Diversity and inclusion</li></ul>	Ceylon Bank Employees Union before the deadline for concluding negotiations.
Internal newsletter - Com Pulse	Quarterly	Whistle-blowing mechanism  Concerns raised:	
Operational updates to staff via email	Daily	Remuneration, including compensation	
Feedback from cross- functional training programmes	As required	<ul> <li>Staff welfare measures</li> </ul>	
Negotiations with employees and their associations	As required		
Intranet site of the HR division	Continuous		

## 4. Government Institutions, including Legislators and Regulators \*

Mode of Engagement	Frequency of Engagement	Key Topics Discussed and Concerns Raised	Methodologies Employed to Respond
On-site surveillance by the CBSL and the Bangladesh Bank	by the CBSL and the	Key topics discussed:  The CBSL's regulations pertaining to licensed commercial banks	The Bank has an ongoing dialogue with regulators. We have put in place systems and procedures to assure regulatory compliance in both letter and spirit,
Directives and circulars	As required	Compliance with codes of best practices	strengthening our relationship with other public and
Filing of returns	Within statutory	Nithin statutory on corporate governance	professional institutions.
Consultations As required	deadlines	Compliance with anti-money-laundering	
	As required	and know-your-customer requirements	
Press releases	s releases As required	<ul> <li>Other government regulations, including</li> </ul>	
Meetings	As required	tax rules	
Official email address: info@combank.net	Continuous	• Factors that affect the well-being of Bank's employees	
		<ul> <li>Mergers and acquisitions</li> </ul>	
		Overseas expansion	
		Concerns raised:	
		<ul> <li>Access to finance by small and medium- sized enterprises (SMEs)</li> </ul>	
		Consolidation of the financial sector	

<sup>\*</sup> Government institutions include the Central Bank of Sri Lanka (CBSL), Bangladesh Bank, the Department of Inland Revenue, the Ministry of Finance, the Registrar of Companies, the Colombo Stock Exchange, the Securities and Exchange Commission of Sri Lanka, the Ceylon Chamber of Commerce, External Auditors and the Sri Lanka Accounting and Auditing Standards Monitoring Board, as well as professional organisations such as The Institute of Chartered Accountants of Sri Lanka and other Government groups.

## Stakeholder Engagement

## 5. Suppliers and Other Business Partners

Mode of Engagement	Frequency of Engagement	Key Topics Discussed and Concerns Raised	Methodologies Employed to Respond		
Supplier relationship	As required	Key topics discussed:	The Bank maintains a list of registered suppliers.		
On-site visits and meetings	As required	Responsible procurement opportunities offered by the Bank	We encourage an ongoing dialogue to ensure that value is created for both our suppliers and our own business. Reliability and mutual trust are key to		
meetings		<ul> <li>Engagement with a preferred supplier database</li> </ul>	building strong relationships.		
		Concerns raised:			
		Contractual performance			

## 6. Society & Environment

Mode of Engagement	Frequency of Engagement	Key Topics Discussed and Concerns Raised	Methodologies Employed to Respond				
Widespread network of delivery channels	Continuous	Key topics discussed:  Corporate responsibility initiatives	We contribute to local economic development through the full range of banking activities, from				
Press releases	As required		deposit taking and investments to personal lending				
Press conferences and media briefing	As required	<ul> <li>Providing access to fair and affordable banking</li> </ul>	and commercial finance, delivered via the Bank's nationwide branch and ATM network. Committed to being transparent in our activities, we keep the				
Informal briefings and	As required	Community investment	public informed of our sustainable performance and				
		<ul> <li>Youth-targeted sponsorships</li> </ul>	other relevant developments. We also support local communities and some of the most needy members				
Communications with the general public	As required	<ul> <li>Raising the Bank's brand profile internationally through sports and arts</li> </ul>	of society through sponsorship of the CSR Trust				
Public events	As required	, , ,	Fund, whose initiatives include scholarships for underprivileged students.				
Call centre	Continuous	<ul> <li>Recognition for excellence by various external parties</li> </ul>	underprivileged students.				
Corporate website: www.combank.lk	Continuous	external parties  Concerns raised:  Staff recruitment  Financial inclusion  Micro-financing and SME development					

At Commercial Bank, we have always strived to repay the trust shareholders have placed in us by returning maximum value. At the same time, in our quest for sustainable growth we work with a variety stakeholders - including customers, employees and suppliers - to help them achieve their aspirations. We conduct the Bank's business in a transparent and in an ethical manner, managing risk and pursuing opportunities while adhering to the principles of good governance.

The Board of Directors guides Commercial Bank's approach to economic sustainability with a comprehensive corporate plan. This plan reflects the inputs of all key strategic business units – Personal Banking, Corporate Banking, Treasury and International Operations – as well as other support service units. The needs of each business unit are addressed in the annual budget, which is prepared according to a rolling five-year plan. Our detailed budgeting includes specific goals for each unit, with resources allocated according to the Bank's overall strategic objectives.

The sections of this Annual Report devoted to 'Corporate Governance' (Refer pages 142 to 182) and 'Managing Risk at Commercial Bank' (Refer pages 218 to 245) discuss in detail how we govern our business and manage risk, respectively.

The Bank's performance in achieving defined economic targets is discussed in detail in the report section devoted to 'Operational Review by Division' (Refer pages 42 to 61) within the section 'Management Discussion and Analysis' and also the 'Highlights of the Year' that are given on page 6.

We have put in place various mechanisms to monitor our progress towards goals set out in the Corporate Plan and Budget:

 Detailed management accounts, including key performance data, are submitted to monthly meetings of the Board of Directors, with explanations of material variances. The Bank prepares interim and annual Financial Statements according to the requirements of the Sri Lanka Accounting Standards (SLFRS/LKAS), which are fully congruent with the International Financial Reporting Standards (IFRS).

- At Board meetings, the Heads of the Bank's main strategic business units discuss recommended action plans to improve performance.
- The Board has established eight Sub-Committees four of them mandatory – to support Directors in their efforts and to ensure good governance. These Board Sub-Committees are in turn backed by several other management committees headed by the Managing Director. The proceedings of these Board Sub-Committees are duly communicated to the Board.

The composition of all Board Sub-Committees, their mandates and how each committee functions are disclosed in the reports of each Sub-Committee on pages 183 to 193. In addition 'The Investor Relations Supplement' which appears on pages 246 to 262 discusses key information required by the stakeholders, mainly, the shareholders.

- An effective internal audit function covers Commercial Bank's entire scope of operations in Sri Lanka and in Bangladesh.
- Annual external audits of Financial Statements are conducted by reputable firms of chartered accountants. Other statutory audits are undertaken by regulators such as the Central Bank of Sri Lanka (CBSL), Bangladesh Bank, the Sri Lanka Accounting and Auditing Standards Monitoring Board and the Inland Revenue Department.



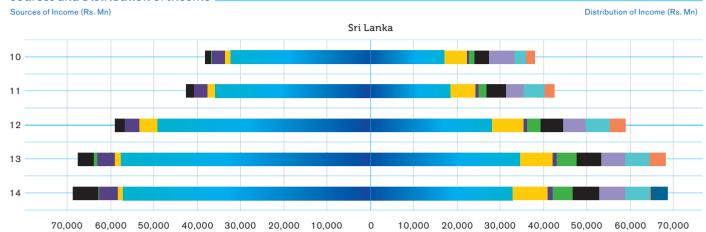
## Direct Economic Value Generated and Distributed

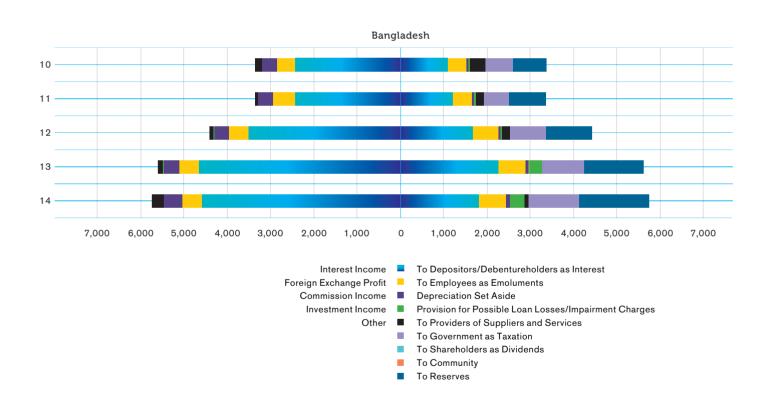
The table below shows the Bank's contribution to the Sri Lankan and Bangladesh economies in the past five years.

	Sri Lanka Operation					Bangladesh Operation				
For the year ended December 31,	2014 Rs. Mn.	2013 Rs. Mn.	2012 Rs. Mn.	2011 Rs. Mn.	2010 Rs. Mn.	2014 Rs. Mn.	2013 Rs. Mn.	2012 Rs. Mn.	2011 Rs. Mn.	2010 Rs. Mn.
Source of Income										
Interest Income	57,244	57,534	49,169	35,914	32,293	4,588	4,653	3,516	2,442	2,447
Foreign Exchange Profit	1,029	1,541	4,246	1,811	1,329	452	455	448	510	412
Commission Income	4,405	3,876	3,253	2,977	2,886	426	374	345	348	334
Investment Income	99	873	103	81	188	14	14	16	_	19
Other	5,932	3,722	2,201	1,715	1,468	253	118	98	61	146
	68,709	67,546	58,972	42,498	38,164	5,733	5,614	4,423	3,361	3,358
Distribution of Income										
To Depositors/Debenture										
Holders as Interest	32,812	34,617	28,148	18,452	17,241	1,798	2,262	1,682	1,198	1,087
To Employees as Emoluments	8,255	7,555	7,190	5,834	5,162	648	631	580	456	426
Depreciation Set Aside	1,119	881	987	699	485	82	55	48	49	54
Provision for Possible Loan Losses/										
Impairment Charges	4,571	4,606	3,155	1,763	1,163	348	21	42	45	29
To Providers of Supplies and Services	6,131	5,629	5.046	4,661	3,402	88	297	183	167	377
To Government as Taxation	6.185	5,149	5.357	3,946	5,885	1,170	961	827	596	630
- Income Tax	3.386	3.104	3.370	2.418	3.164	1,170	961	827	596	630
- VAT and NBT on		-,	-,	_,						
Financial Services	2,689	1,969	1,987	1,523	2,709	_	_	-	_	_
- Crop Insurance Levy	110	76	_	_	_	-	_	_	_	-
- Debits Tax	-	_	_	5	12	-	_	_	_	_
To Shareholders as Dividends	5,628	5,519	5,418	4,905	2,642	_	_	_	-	_
To Community	53	51	51	110	57	2	_	1	-	1
To Reserves	3,955	3,539	3,620	2,128	2,127	1,597	1,387	1,060	850	754
	68,709	67,546	58,972	42,498	38,164	5,733	5,614	4,423	3.361	3,358

Note: Data for 2011–2014 has been derived from the audited Financial Statements that were prepared based on the Sri Lanka Accounting Standards (SLFRS/LKAS), while data for 2010 is from statements based on the Sri Lanka Accounting Standards (SLAS).







### **Economic Sustainability**

#### **Economic Value Added (EVA)**

EVA is a measure of profitability based on the cost of total invested equity. It provides an indication of the true economic value created for shareholders, as opposed to accounting profits. The Bank is deeply committed to delivering optimum and consistent value to our shareholders. The EVA created during 2014 amounts to Rs. 8,962 Mn., while cumulative EVA created over the past five years totals Rs. 28,457 Mn. We remain one of the few enterprises in Sri Lanka that has embraced EVA as a measure of performance.

For the year ended December 31,	2014 Rs. Mn.	2013 Rs. Mn.	2012 Rs. Mn.	2011 Rs. Mn.	2010 Rs. Mn.
Invested Equity					
Shareholders' Funds	70,512	60,944	52,577	43,766	33,302
Add: Cumulative Loan Loss Provision/Provision for Impairment	16,956	15,787	13,501	11,601	4,900
Total	87,468	76,731	66,078	55,367	38,202
Earnings					
Profit after Tax and Dividends on Preference Shares	11,180	10,446	10,098	7,883	5,523
Add: Loan Losses and Provisions/Impairment Provision	4,919	5,204	3,197	1,808	1,192
Less: Loan Losses Written-Off	(27)	(99)	(5)	(24)	(6
Total	16,072	15,551	13,290	9,667	6,709
Cost of Equity (Based on 12 Months Weighted Average					
Treasury Bill Rate Plus 2% for the Risk Premium)	8.66%	12.63%	13.97%	9.53%	10.49%
Cost of Average Equity	7,110	9,018	8,483	4,459	3,761
Economic Value Added	8,962	6,532	4,807	5,208	2,948

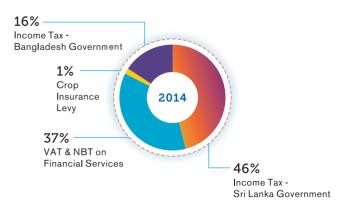
## **Our Indirect Economic Impact**

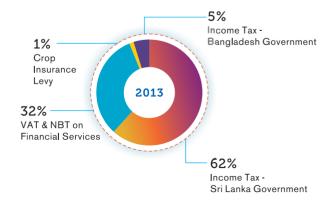
At Commercial Bank we are mindful of our responsibilities as one of Sri Lanka's leading banks, accounting for approximately 10% of the total assets of the banking and finance industry in Sri Lanka. We have a strong obligation to prudently manage risks we face to ensure the continuity of our own business, so as not to send shock waves to the stability of the country's economy.

Commercial Bank through its Corporate Banking Division finances many large infrastructure projects that help to fuel the country's economic growth, creating many trickle-down benefits to the society, as well as the environment. Indirect economic impacts are equally important to us as we pursue the goals of sustainable performance. The Bank did not take part in any such new projects during 2014 but only continued with the previous commitments.

### Contribution to Government

### Contribution to Government





**Economic Sustainability** 

### **Business Continuity Management**

Continuity of critical business operations is vital to the Bank's success and continued growth. Our Business Continuity Management Steering Committee, which includes several representatives of corporate and senior management, provides overall guidance to the Business Continuity Planning (BCP) Committee, which is comprised of senior officers representing key business and service units of the Bank.

The BCP Committee has developed a formal Business Continuity Plan, in-line with the requirements and guidelines provided by the CBSL, which has been formally approved by the Board. In addition, to comply with the CBSL requirements, the plan helps the Bank remain ahead in the industry and reinforces our international presence. It addresses operational risks and strives to minimise any threats posed by shortcomings or failures of internal processes and systems, as well as external events, including natural disasters.

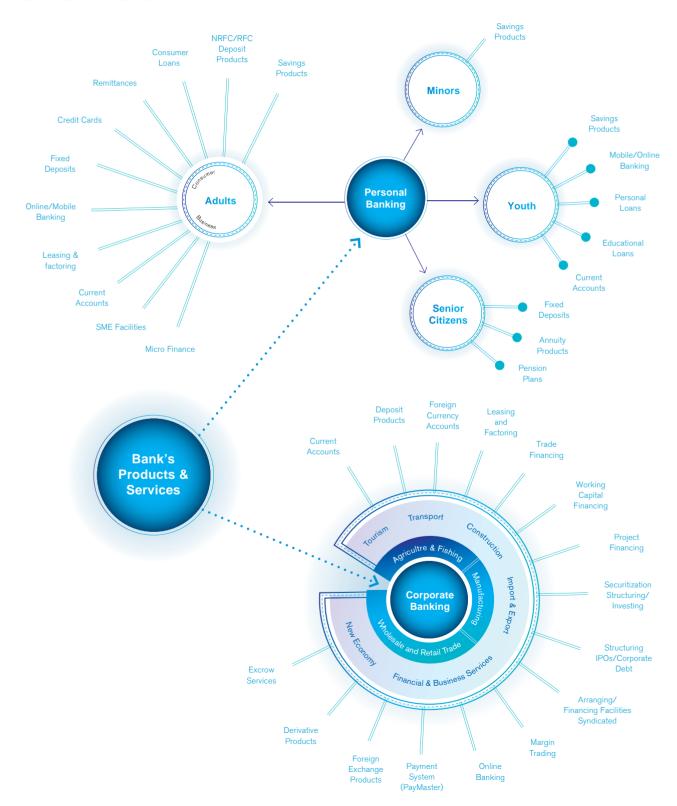
As the Bank rely heavily on information technology, we have put in place disaster recovery sites at remote locations and periodic roleswap exercises are carried out to test the Bank's ability to withstand any disaster situation. These exercises are aimed at identifying issues in switching machines and minimising the down time and loss of data.



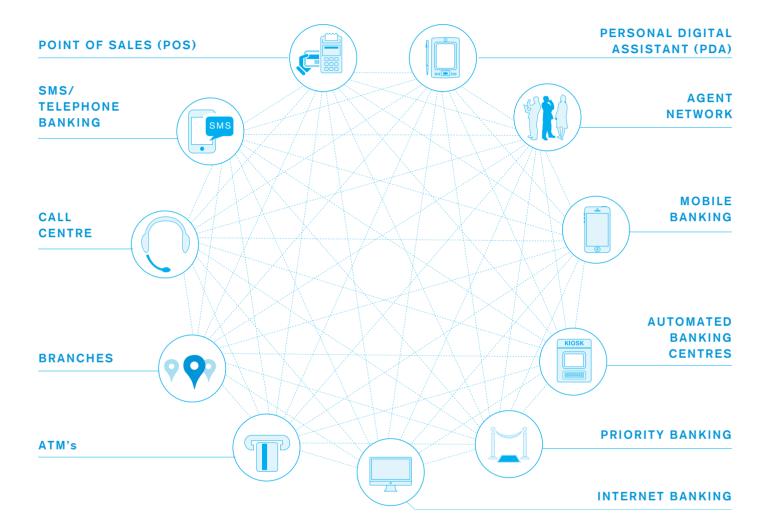


## **Product Responsibility**

The Bank offers a wide range of products and services designed to meet a spectrum of customer needs. We constantly refine our existing products and develop new products and services addressing the evolving requirements of our customers, as well as technological change, market competition and economic and demographic developments. Flexible options within our offering enable customers to tailor products and services to their exact needs.



The Bank's mix of delivery channels has been a strong factor in our growth and success, strengthening customer loyalty. By offering an array of channels, we ensure that our products and services are readily and easily accessible. Customers can conveniently connect with us in a variety of ways, at any time of the day and from wherever they are.



The Bank serves customers' banking needs 365 days a year, through special holiday banking services at selected branches. Our supermarket banking outlets further extend banking services for added convenience. Refer to page 43 for details on banking hours.

We are proactive in making service improvements, introducing state-of-the-art technology into our processes and channels to enhance our reach and efficiency in delivery. We opened our first 24-hour automated banking centre at Ward Place in 2014 and intend to open five more centres in the coming year as we pursue our target of 15 centres by the end of 2017. We launched a new mobile application (App) for Smartphone users to access 'Combank Online' facility conveniently through their hand phone devices.

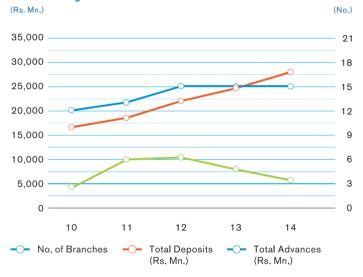
With our robust product portfolio and island-wide network of branches and ATMs, Commercial Bank supports the Sri Lankan economy and fosters inclusiveness by providing financial solutions and infrastructure across the country. It is essential that we sustain our business operations, products and services in order to play our part in the country's long-term economic growth and help improve the living standards of our people, especially in low-population and economically disadvantaged areas.

### **Product Responsibility**

## Access Points in Low-Populated or Economically Disadvantaged Areas

Sri Lanka's 30-year civil war deprived a significant part of the country of vital economic activity. The Northern and the Eastern provinces in particular were not able to benefit from opportunities available to the rest of the country. Since the end of the war in 2009, we have expanded our operations in the two provinces by opening new branches and installing ATMs, revitalising communities and helping the disadvantaged to revive their prospects. The following table summarises the number of branches and ATMs in operation as of December 31, 2014 and related business volumes, underlining the Bank's contribution to these recovering communities:

## Access Points in Low Populated or Economically Disadvantaged Areas - Northern Province



## Access Points in Low Populated or Economically Disadvantaged Areas - Eastern Province

(Rs. Mn.	)					(No.)
7,000						<u> </u>
6,000						<u> </u>
5,000						_ 10 _
4,000		8	8			- 8
3,000						_ 6 _
2,000						_ 4
1,000						_ 2 _
0						— O
	10	11	12	13	14	
<b>-</b> ○- N	o. of Branches	<del>-</del>	Total Deposits (Rs. Mn.)	<del>-</del>	Total Advances (Rs. Mn.)	

As at December 31,	2014	2013	2012
Northern Province			
No. of Branches	15	15	15
No. of ATMs	35	34	33
Deposits (Rs. Mn.)	27,857	24,573	21,907
Advances (Rs. Mn.)	5,705	7,914	10,459
Eastern Province			
No. of Branches	9	9	8
No. of ATMs	19	18	17
Deposits (Rs. Mn.)	5,898	4,870	4,501
Advances (Rs. Mn.)	3,010	3,596	3,873

# Initiatives to Improve Access to Financial Services for Disadvantaged People

Commercial Bank has undertaken several initiatives to make financial services more readily available to disadvantaged customers, including:

- Executing advertising materials in three languages Sinhala, Tamil and English.
- Deploying staff in the Northern and in the Eastern provinces who can communicate in all three languages.
- Providing access for wheelchairs in branches where such facilities can be accommodated. Wheelchair accessibility will be a key consideration as we open new branches and relocate existing ones. Currently, 118 branches have wheelchair access (up from 66 in 2013) and all branches have lower counters.

#### **Products Designed to Benefit Society**

During 2014, the Bank arranged financial facilities through our development lending arm, using a group lending model for micro-entrepreneurs and agriculturists who were unable to secure conventional loans due to a lack of acceptable collateral. Financial assistance was provided through both Bank-funded and refinance loan schemes.

We granted loans amounting to Rs. 39 Mn., drawn from the Bank's own funds, to customers in the timber-milling industry. This financing was used to purchase equipment that will yield environmental benefits, including reductions in natural resource consumption, energy use and waste.

The table below provides details of loans and lease facilities granted to the agricultural and microfinance sector during 2014:

griculture	Funded	d by the Bank	Funded throug Refinance Scheme		
Sector/Type	No. of Loans	Amount Rs. Mn.	No. of Loans	Amount Rs. Mn.	
Agriculture	805	3,160	3,094	762	
Agriculture - Leasing	35	73	-	-	
Microfinance	701	282	570	95	
Total	1,541	3,515	3,664	857	

# Product/Service Labelling and Marketing Communications

At Commercial Bank, we believe in ethical marketing practices and ensure that our products and services are clearly explained, consistently branded and directed to all sectors of the public. We disseminate clear, accurate, timely and relevant information about interest rates – both nominal and annual effective – as well as fees, commissions, charges, tariffs, terms and conditions.

Up-to-date information on products and services is available through our website, as well as through our information centre, which operates from 8.30 a.m. to 5.00 p.m. on all business days. In the countries where the Bank has a significant presence, we ensure that all forms of communications are offered in languages that are widely used.

The Marketing Department, headed by the Deputy General Manager – Marketing, ensures that marketing communications materials meet the following criteria:

- Comply with corporate and information security policies.
- · Reflect and support the corporate image of the Bank.
- Avoid exposing the Bank to potential litigation.
- Avoid racial content or inappropriate imagery and information.
- Are transparent and do not mislead customers.
- Present clear and consistent messaging.
- Use suitable language/s reflective of cultural awareness.
- Include information required and mandated by the Customer Charter of the CBSL.
- · Avoid infringing intellectual property rights.
- Have product logos that are registered with National Intellectual Properties of Sri Lanka, in order to maintain the rights of such properties with the Bank.
- Are open to feedback from the media, as well as key media target groups.

In addition, the Bank respects the following requirements:

- Approvals by both external and internal parties prior to the launch and communication of any customer or employee related promotional activity.
- Rules and regulations concerning displays, public-address systems, branding signage and similar materials.
- Approval from the relevant Heads of departments for communications materials and website changes.
- Assurance from a designated department that information posted on the Bank's website is current, accurate and appropriate.

## Sale of Banned or Disputed Products

As a matter of strict policy, the Bank does not sell or market products or services that are banned in any market or are the subject of stakeholder queries or public debate. Neither do we finance any project that is deemed illegal or that involves production of, or trade in, the following items: weapons and ammunition; radioactive material; unbounded asbestos fibre (i.e., with more than 20% asbestos content); gambling, casino or equivalent enterprises; and drift-net fishing using nets in excess of 2.5 km in length.

We also work to ensure that the Bank's total lending to industries engaged in tobacco and alcohol production, as well as wood-based and forestry operations, will remain below 3% of our overall loans portfolio.

The Bank provides a set of products and services that are highly regularised, duly registered and operate in strict compliance with the CBSL Customer Charter, especially with regard to labelling and dissemination of marketing information. Although we operate in certain overseas markets through fully-fledged banking operations, as well as via Business Promotions Officers, the products and services on offer – including features, pricing, rates and tariffs – are likewise strictly monitored and duly approved by the governing laws of each country.

## **Product Responsibility**





### **Customer Privacy**

Safeguarding customer privacy is of paramount concern to Commercial Bank as we handle large volumes of sensitive information arising from a wide range of transactions. We have therefore put in place systems and procedures designed to protect customers' private information and ensure confidentiality. Key measures include:

- An oath of secrecy sworn by all employees.
- Restrictions on the disclosure of account information to any third party.
- Continuous improvements in the protection of online privacy.
- Assurance of email privacy.
- Maintenance of accurate customer information.
- Preventing access to banking transactions for underage children unless a parent has given consent.
- Limitations and controls on employees' access to personal information of customers.

The Bank remains vigilant about possible threats to security of information communicated through potentially vulnerable electronic media. We are constantly strengthening the security of products and services that rely on digital transmission of data, including Internet banking, mobile banking and point-of-sales transactions. The Bank's Integrated Risk Management Department, Inspection Department and the Information Technology Department play pivotal roles in this respect through constant monitoring and applying new security precautionary measures where necessary. There were no substantiated complaints regarding breaches of customer privacy and losses of data during the reporting period.

### Market Surveys on Customer Satisfaction

The Bank carries out a customer satisfaction survey annually with the following objectives:

- Assessing the needs and expectations of customers.
- Determining current satisfaction levels in relation to set customer service requirements.
- Evaluating the relative impact of specific responses on overall customer loyalty.
- Providing strategic direction for improvement in critical areas.
- Identifying opportunities that can be leveraged for competitive advantage.

The annual survey reveals current loyalty scores while also measuring year-over-year shifts in loyalty, customer satisfaction, future potential and much more. The data collected helps us improve quality standards, process efficiency and our communications outlook.

Though this survey results revealed a shift from the 'Truly Loyal' segment to the 'Trapped' segment in comparison with the previous year's results, a significant proportion as high as 74% (81% in 2013) of customers continued to be 'Truly Loyal'. The 'Trapped' segment scored 19% as against 16% in 2013. The survey also showed

a similar trend in the comparable banks too. We exceeded the established norms for customer commitment and continuity, while scores related to discontinuing relationships and customer 'inertia' remained significantly low. The survey also revealed very good scores in operational/process areas, including rankings related to account openings and loan acquisition, as well as the availability of new banking channels and communication effectiveness.

## **Product Development Committee**

The Bank's Product Development Committee is responsible for assuring that our products and services conform to applicable laws and regulations, and reflect ethical practices. The committee, headed by the Chief Operating Officer, includes those officers holding the highest positions in the Bank's main business lines, as well as in the divisions responsible for internal audit, information technology, marketing, compliance, legal and finance. They have the expertise and authority to conduct thorough evaluations of all new development, along with any changes to our current offering, ensuring that products and services meet the following criteria:

- Properly designed to capture and deliver expected benefits to their target market.
- Financially and technically viable.
- Compliant with industry and legal requirements.
- · Avoid infringement of any intellectual property rights.
- Supported with proper process instructions, procedures, controls and monitoring frameworks.
- Free of any negative impact on society and the environment when used by customers.

# Managing the Social and Environmental Impacts of Products and Services

Activities undertaken directly by the Bank conform to effective social and environmental management practices. In addition, the potential impacts of activities and businesses that we assist to finance are also considered during credit evaluation. Lending decisions must be aligned with Social and Environmental Management System (SEMS), as well as applicable national laws and regulations on environmental and social issues. We make every effort to assist our customers to be in compliance with regulations, rather than simply rejecting outright proposals that do not meet current standards.

Procedures implemented under the Bank's SEMS enable us to review and manage the social and environmental issues and risks associated with investments. These procedures are applicable to any form of finance extended by the Bank; however, we do allow a certain degree of leniency when it comes to short-term financing, including working capital and trade finance facilities in which financing is provided for a year or less.

We strive constantly to ensure that effective social and environmental management practices are adopted in the Bank's activities, products and services, with a special focus on the following:

- Ensuring that projects and activities are reviewed against the applicable requirements of the Bank's Social and Environmental Policy.
- Only financing projects that will be designed, built, operated and maintained in a manner consistent with the applicable requirements of our policy.
- Making our best effort to ensure that projects are operated in compliance with the applicable requirements on an ongoing basis, during the currency of Bank's financing.
- Maintaining transparency in activities of the Bank.
- Ensuring that customers understand the policy commitments we uphold in the area of social and environmental management.

The SEMS Co-ordinator, under the purview of the Chief Manager - Risk, enables the Integrated Risk Management function to validate SEMS compliance on credit proposals of Rs. 100 Mn. or more that require a risk evaluation. The SEMS Co-ordinator is required to submit periodic confirmations – subject to audit by the Inspection Department – that the relevant financing deals comply with the terms and conditions established by the International Finance Corporation.

The Bank's lending officers also undertake desk reviews on an ongoing basis and visit financed projects sites to evaluate their environmental and social impacts, as well as how well our clients are fulfilling their related and agreed objectives. As a result of these reviews, borrowers may be obliged to take mitigating actions aligning projects in a timely manner with sustainability standards. The Bank's lending officers are required to record a summary of discussions and interactions in face-to-face encounters during client project visits.

The mandate of Commercial Bank's SEMS Co-ordinator is to ensure compliance with relevant procedures on every project. The Co-ordinator receives ongoing training to continuously update required skills. We also leverage the Co-ordinator's expertise – augmented by external support as needed – to instruct and mobilise Bank staff on environmental and other sustainability issues. As well, we take every possible step to ensure that our employees, along with the decision-makers at client firms, understand and agree to the principles outlined in the SEMS. Given below is a summary of the SEMS evaluations carried out during the reporting period.

Number of Credit Proposals Evaluated	3,063
Number of Credit Proposals Rejected	None
Number of Credit Proposals Approved Subject to Conditions	None
Number of Non-Compliance Incidents Observed	None

## **Human Resources Management**

At Commercial Bank, we understand that our people are our most valuable asset. Their professionalism and proficiency, along with their diverse backgrounds, experience and points of view, have contributed significantly to our success. We in turn, encourage our employees by providing equal opportunity and remuneration, and by guiding them towards their personal and professional goals through training and skills development.

We also strive to help our people achieve work-life balance. While staff relations are governed by the Shop and Office Employees Act, the Bank goes beyond these regulations in what we offer employees. Their welfare, progress and contentment are among our core priorities. We strongly believe that an effective collective bargaining process covering employee compensation and human rights concerns helps to foster strong bonds with trade unions and the executive association, which in turn ensures the long-term viability of our enterprise.

## **Employment**

The Bank's employment policy dictates that we must recruit the candidates best suited for open positions, applying fair, objective and internationally accepted evaluation methods. We provide equal opportunity to all those who meet minimum educational and age requirements to join our organisation. New employees are recruited as either banking or management trainees. Some specialised jobs call for mid-career recruitment, although we endeavour wherever possible to fill such vacancies from our internal talent pool. New employees are made aware of the Bank's philosophy, goals, policies, procedures, rules, regulations and day-to-day business practices through orientation programmes designed to help them integrate smoothly into their roles.

#### Total Number and Rates of New Employee Hires by Age Group and Gender - Sri Lanka

For the year ended December 31,		20	14			20	13			20	12	
	New En			Rate of New Employee Hired %		New Employee Hired		f New Hired %	New Employee Hired		Rate of New Employee Hired %	
Category/Age Group	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Corporate Management												
Below 30 Years	-	-	-	-	-	_	-	-	-	-	-	-
30 - 50 Years	-	-	_	-	_	-	_	-	_	-	_	-
51 - 60 Years	-	-	-	-	_	-	_	_	_	-	_	_
<b>Executive Officers</b>												
Below 30 Years	3	3	0.22	0.67	1	2	0.08	0.46	_	1	_	0.23
30 - 50 Years	5	3	0.36	0.67	1	1	0.08	0.23	2	_	0.16	_
51 - 60 Years	1	_	0.07	_	_	_	_	_	_	_	_	_
Junior Executive Assistant and Allied												
Below 30 Years	-	-	-	-	-	_	_	-	_	_	_	_
30 - 50 Years	_	_	-	_	1	1	0.06	0.21	_	_	_	-
51 - 60 Years	-	-	-	_	_	-	_	_	_	_	_	_
Banking Trainees												
Below 30 Years	216	84	60.34	51.22	206	95	67.76	43.58	106	101	22.70	61.96
30 - 50 Years	-	-	-	_	_	_	_	_	_	_	_	_
51 - 60 Years	-	-	_	-	_	_	_	_	_	_	_	_
Office Assistants and Others												
Below 30 Years	-	-	_		_	_	_		_	-	_	_
30 - 50 Years	-	-	_	_	_	_	_	_	_	_	_	-
51 - 60 Years	-	_	_	_	_	_	_	_	_	-	_	-
Total	225	90	6.52	7.56	209	99	6.20	8.63	108	102	3.26	9.38

#### Total Number and Rates of New Employee Hires by Age Group and Gender - Bangladesh

For the year ended December 31,		20	14			20	13			20	12	
	New En			of New e Hired %	New Em		Rate o		New En		Rate o Employee	
Category/Age Group	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Corporate Management												
Below 30 Years	-	-	-	-	-	-	-	-	-	-	-	-
30 - 50 Years	-	-	-	-	_	-	_	_	-	-	-	_
51 - 60 Years	_	_	-	_		_	_	_	_	_	_	_
<b>Executive Officers</b>												
Below 30 Years	-	-	-	-	-	_	_	-	1	-	0.98	-
30 - 50 Years	-	-	-	_	1	_	0.98	_	2	_	1.96	_
51 - 60 Years	_	_	_	_	_	-	_	_	_	_	_	-
Junior Executive Assistance and Allied												
Below 30 Years	10	3	12.82	3.85	18	4	32.14	21.05	9	6	16.07	31.58
30 - 50 Years	1	_	1.28	_	_	_	_	_	2	_	3.57	_
51 - 60 Years	_	-	-	_	_	-	_	_	_	_	-	-
Banking Trainees												
Below 30 Years	-	-	-	-	-	-	-	-	-	-	-	-
30 - 50 Years	-	-	-	-	_	-	-	_	-	-	-	-
51 - 60 Years	_	_	-			_	_		_	-	_	-
Office Assistants and Others												
Below 30 Years	-	_	_		_	_	_		_	_	_	-
30 - 50 Years	_	_	_	_	_	-	_	_	_	-	_	-
51 - 60 Years	_	_		_	_	-	_	_	_	_	-	_
Total	11	3	14.10	1.42	19	4	11.38	9.09	14	6	8.86	13.64

The Bank employs more than 4,800 permanent and full-time employees, along with nearly 500 people on fixed-term contracts. Certain non-core functions are outsourced, based on business imperatives, with a view towards enhancing productivity and remaining competitive. In this regard, security and janitorial staff, stenographers, typists, telephone operators, multi-task assistants, drivers and office assistants are outsourced. As a policy, the Bank does not recruit employees on a part-time basis.

## Human Resources Management

#### Total Number of Employees by Employment Contract, Gender and by Significant Location

	No.	of Employees		Compo	Composition of Employees				
As at December 31,	2014	2013	2012	2014	2013	2012			
Sri Lanka									
Full-time employees - Male	3,449	3,372	3,312	74.35	74.62	75.27			
Full-time employees - Female	1,191	1,147	1,088	25.65	25.38	24.73			
Total	4,640	4,519	4,400	100.00	100.00	100.00			
Outsourced employees - Male	352	358	344	61.00	60.58	56.39			
Outsourced employees - Female	225	233	266	39.00	39.42	43.61			
Total	577	591	610	100.00	100.00	100.00			
Bangladesh									
Full-time employees - Male	168	167	158	79.25	79.15	78.22			
Full-time employees - Female	44	44	44	20.75	20.85	21.78			
Total	212	211	202	100.00	100.00	100.00			
Outsourced employees - Male	_	_	_	_	_	_			
Outsourced employees - Female	_	_	_	_	_	-			
Total	_	_	_	_	_	-			

## Proportion of Senior Management Hired from the Local Community

All recruits to the Bank's corporate management and senior management roles are citizens of the countries in which we operate. The sole exception is in our Bangladesh operation, where two of total nine members of the corporate management team are seconded from Sri Lanka. Therefore, 100% of our Sri Lankan corporate and senior management ranks are drawn from the local community, while in Bangladesh corporate management is comprised of 22% Sri Lankans and 78% Bangladeshis – with 100% of senior management drawn from Bangladesh.

## Return to Work and Retention Rate After Maternity Leave

Country and Description	2014	2013	2012
Sri Lanka			
No. of employees entitled to maternity leave	1,191	1,147	1,088
No. of employees who took maternity leave	51	60	58
No. of employees who returned to work after maternity leave	39	58	60
No. of employees who are still employed for the 12-months after they return from maternity leave	58	60	70
Return to work rate (%)	100	98	100
Retention rate (%)	100	100	100
Bangladesh			
No. of employees entitled for maternity leave	35	33	30
No. of employees who took maternity leave	3	5	4
No. of employees who returned to work after maternity leave	1	5	4
No. of employees who are still employed for the 12-months after they return from maternity leave	5	4	3
Return to work rate (%)	100	100	100
Retention rate (%)	100	100	100

#### **Human Resources Development**

#### Performance Evaluation

We consider the performance review to be a critical tool in effective employee development. The Bank's current performance appraisal system, which was established several years ago, helps us to build and maintain a target-driven culture – a key factor shaping our success as an industry leader. All permanent employees of the Bank are subject to an annual performance evaluation that has been carefully designed to yield a fair and balanced assessment of their performance. The performance measurement mechanism assesses the following factors:

- Achievement of key performance indicators (for executive grades).
- Job knowledge and expertise, measured by both quality and quantity of work.
- Customer orientation.
- Communications and interpersonal skills.
- Planning, administration and organisation.
- Creative thinking.
- Self-development and growth.
- Emotional dimensions of workplace performance.
- Areas for improvement and further training.
- Potential for growth.

## IN-CLASS Special contributions towards the TRAINING betterment of the Bank. OUTBOUND EXTERNAL TRAINING TRAINING E-LEARNING OVERSEAS TRAINING LIBRARY IT TRAINING **FACILITIES** CENTRE SUPPORT PROGRAMMES FOR INTERNAL AND QUIZ COMPETITIONS **PROFESSIONAL** EXAMINATIONS

## Training and Education

Commercial Bank is fully committed to training and developing our employees so they can achieve their full potential and face future challenges effectively. We provide a nurturing work environment that is conducive to learning and development, encouraging our people to acquire knowledge, competencies and attitudes that will add value to their working experience.

Our Staff Development Centre (SDC) provides the Bank's workforce with essential information, training opportunities and resources, helping them to enhance their productivity and achieve new levels of professional success. The SDC helps employees realise their potential by linking learning to practice, fostering a cycle of continuous development that extends individual horizons and boosts overall morale.

The following diagram depicts the reporting structure of the SDC, including its tools and methodologies. To fulfill its responsibilities in developing the workforce, the SDC each year conducts a comprehensive needs assessment and then prepares a training calendar for employees at all levels.



## Human Resources Management

The following table provides a snapshot of the various types of training the Bank provides in Sri Lanka, by employee category and gender.

For the year ended December 31,			)14 g Hours				013 g Hours		2012 Training Hours			
Employee Category and Type of Programme	Male	Female	Total	Per Employee	Male	Female	Total	Per Employee	Male	Female	Total	Per Employee
Corporate Management	970	34	1,004	43.65	1,312	78	1,390	42.12	1,454	38	1,491	43.85
Technical	418	20	438	19.04	782	66	848	25.20	825	38	863	25.38
Soft Skills	208	14	222	9.65	234	12	246	7.45	156	-	156	4.59
Overseas	344	-	344	14.96	296	-	296	8.97	472	-	472	13.88
<b>Executive Officers</b>	23,926	8,608	32,534	17.78	32,275	9,037	41,311	21.99	29,489	8,527	38,016	20.58
Technical	13,586	4,198	17,784	9.72	24,887	6,641	31,527	16.78	25,891	6,793	32,684	17.70
Soft Skills	9,284	3,946	13,230	7.23	6,716	2,204	8,920	4.75	2,654	1,454	4,108	2.22
Overseas	1,056	464	1,520	0.83	672	192	864	0.46	944	280	1,224	0.66
Junior Executive Assistants and Allied Grades	41,392	12,998	54,390	25.01	59,588	9,846	69,074	31.45	19,423	3,014	22,437	11.33
Technical	37,860	11,990	49,850	22.92	55,388	8,418	63,806	29.06	18,295	2,596	20,891	10.55
Soft Skills	3,532	1,008	4,540	2.09	4,072	1,068	5,140	2.34	1,128	418	1,546	0.78
Overseas	_	-	-	_	128	_	128	0.06		_	-	-
Banking Trainees	26,606	11,880	38,486	73.73	30,169	11,984	42,153	80.75	29,360	12,652	42,012	66.69
Technical	26,070	11,592	37,662	72.15	28,381	11,392	39,773	76.19	28,104	12,336	40,440	64.19
Soft Skills	536	288	824	1.58	1,788	592	2,380	4.56	1,256	316	1,572	2.50
Total	92,894	33,520	126,414	27.24	123,344	30,584	153,928	32.54	79,726	24,231	103,956	22.59

## Reward Management

Commercial Bank is committed to maintaining an equitable and consistent reward structure to ensure that employees' contributions to the business are recognised in different ways. This helps us to attract and retain staff while encouraging their efforts towards the achievement of the Bank's strategic goals.

There is no regulation under Sri Lanka's Shop & Office Employees Act governing the minimum wage for covered employees. However, through collective bargaining and ongoing dialogue with employee organisations, as well as discussions with labour authorities and our corporate peers, the Bank stays abreast of current trends relating to wage practices in the banking industry and in the mercantile sector generally. Our wage policy is based mainly on collective agreements – which cover specific employee categories – as well as periodic market surveys examining wage ranges in the current marketplace.

For executive officers, salaries and perks are largely decided by considering the market rates applicable for similar categories and roles. The Bank has a well-established, target-driven culture focused on achieving the goals set out in our corporate plan. Executive Directors of the Board, along with key management personnel and other executive officers, are offered incentives and receive recognition for promotions based on how well they achieve mutually agreed targets. Our approach to performance evaluation is fully aligned with the Bank's business goals and supported by a reward mechanism that recognises multiple levels of performance keyed to an incentive matrix.

Remuneration, incentives and other perks for non-executive grades are decided based on the collective bargaining process between the Bank and the Ceylon Bank Employees Union. Promotions within non-executive and executive grades are awarded through a process involving written and oral examinations, as well as individual performance evaluations.

The Bank's two employee associations – the Executive Association and the Ceylon Bank Employees Union – maintain a regular dialogue on remuneration with the Board and management, and their views are given due consideration in the formulation of relevant policies and proposals.

The wages and perks of employees who serve as Business Promotion Officers in Italy, South Korea and the Middle East are the same as for comparable roles in Sri Lanka, although these officers also receive a special allowance to cover extraordinary expenses incurred abroad.

The wages and perks of Bangladeshi staff are determined based on market practices and, as in Sri Lanka, these employees receive increments, incentives and promotions based on the results of their annual performance evaluations.

Commercial Bank's governance structure requires that any changes made to remuneration policies and procedures must be passed through the Human Resources and Remuneration Committee of the Board, which is responsible for evaluating proposals and recommending any changes to the full Board.

#### Benefits Provided to Full-Time Employees

As a matter of policy, the Bank does not recruit part-time employees. Our permanent employees of Sri Lanka as well as Bangladesh operations receive the following benefits:

- Bonuses reflective of performance or decided under the collective bargaining agreement.
- Fuel allowance for executives and transportation allowance for nonexecutive roles.
- Holiday bungalows.
- Staff loans at below-market interest rates.
- Medical benefits, including special health insurance coverage for critical illnesses.
- A death gratuity scheme extending to the legitimate dependants of a confirmed employee.
- A personal accident insurance scheme.
- Provision of free accommodation and/or subsidised transportation, or house rent or other special allowances, for employees working at locations that pose logistical, housing and cost-of-living challenges.
- Retirement benefits.

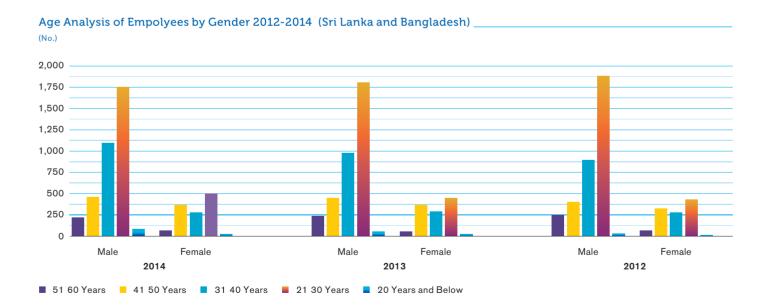
The Bank also helps branches and departments to organise annual staff get-togethers or excursions by providing an annual allowance for such events to every employee.

Although employees hired by the Bank through outsourcing are not entitled to the above benefits, the Human Resources Department ensures that they are paid at least the minimum wage under applicable statutes. We also ensure that mandatory contributions are made to defined contribution plans such as the Employees' Provident Fund and the Employees' Trust Fund, in addition to providing remuneration governed by the Payment of Gratuities Act.

### Diversity, Equal Opportunity and Equal Remuneration

Commercial Bank is dedicated to upholding the principle of equality in offering our employees both career opportunities and competitive remuneration. We seek the most qualified, educated and talented candidates and do not discriminate with regard to race, language, religious beliefs, gender or age. We only consider employees' relevant skills and competencies, as those are the attributes that create sustainable value. By advancing employees according to merit, we improve their overall personal and professional satisfaction – key components of stakeholder value.

Sri Lankan operations being the largest of our operations employs staff from various ethnicities. In certain instances, in order to serve our customers with a homely atmosphere, preference is given when hiring and deploying staff at branches based on composition of the community and the language widely used in such locality.



### **Human Resources Management**

#### Composition of the Board and Employees by Category

As at December 31,			2014			2013					
	Gende	er (%)	Age Group (%)			Gende	er (%)	Age Group (%)			
	Male	Female	Below 30 Years	30 - 50 Years	Over 50 Years	Male	Female	Below 30 Years	30 - 50 Years	Over 50 Years	
Board of Directors	100.00	-	-	-	100.00	100.00	_	_	_	100.00	
Corporate Management	91.30	8.70	-	43.47	56.53	87.50	12.50	_	33.33	66.67	
Executive Officers	75.40	24.60	15.54	75.13	9.33	74.66	25.34	16.39	73.44	10.17	
Junior Executive Assistants and Allied Grades	73.65	26.35	68.83	29.65	1.52	77.27	22.73	69.35	28.64	2.01	
Banking Trainees	68.58	31.42	100.00	_	_	58.24	41.76	100.00	_	_	
Office Assistants and Others	100.00	_	_	53.33	46.67	100.00	_	_	58.00	42.00	

#### Equal Remuneration for Women and Men: Basic Salary Ratio by Employee Category

orate Management		Ratio for Basic Salary Women to Men		
As at December 31,	2014	2013	2012	
Corporate Management	1:0.84	1:0.87	1:0.97	
Executive Officers	1:0.93	1:0.98	1:0.96	
Junior Executive Assistants and Allied Grades	1:0.91	1:0.85	1:0.88	
Banking Trainees	1:1.00	1:0.98	1:1.06	

#### Staff Welfare

Because we consider Commercial Bank's employees to be our most valuable asset, we are committed to maintaining and boosting staff morale – the springboard, in our view, of operational efficiency.

#### Commercial Bank Sports and Recreation Club

We believe that sports, recreation and physical fitness programmes help employees better meet the heavy demands of serving our customers well. Promoting sportsmanship and disciplined self-improvement also helps to build character. The Bank provides employees with encouragement and, in some cases, material assistance to participate in different sports. In the gym and on the playing field, they develop their personal strength, courage and dedication.

We also give an annual grant to the Commercial Bank Sports & Recreation Club and provide facilities for the Club's activities. And we provide another grant for an annual get-together of employees' children, usually held in December.

## Employee and Labour Relationship Management

We strive always to cultivate a sense of belonging and shared purpose among the Bank's employees, maintaining harmonious relations based on trust, common values and mutual understanding. We encourage open and frank dialogue throughout the organisation, garnering constructive suggestions that help to promote both individual and organisation-wide well-being. As our business grows, we will continue to provide the vital mechanisms, support and guidance that foster self-development, team building, grievance resolution and camaraderie among our dedicated people.

### **Employee Changes**

Activities related to employees' career advancement, transfers, termination, dismissal or retirement are enacted according to the policies and current requirements of the Bank. For example, it is our policy to identify suitable employees to fill any vacancies that arise, provided such vacancies can be filled directly.

### **Promotions**

We are mindful of the need to keep employees at all levels of the organisation motivated, providing them with opportunities to progress in their careers and receive promotions. The potential for advancement depends on employees' growth in their current roles and a demonstrated ability to perform their duties at a level commensurate with the grade they aspire to.

Promotions for the non-executive cadre, including junior executive assistant and allied grades, are made in accordance with procedures set out in the collective agreement. All vacancies in the first tier of executive grades are filled internally by way of promotions – following a written test and two interviews. Candidates reach the second executive tier by achieving consistently strong performance reports and successfully completing two interviews. Promotions to higher executive tiers are governed by a formal performance appraisal process extending over three years, during which time a candidate must demonstrate that he or she has developed the specialised knowledge and skills required for the position in question.

#### **Transfers**

Transfers provide employees with valuable exposure to the full spectrum of the Bank's operations – and in some cases are used to limit the time spent in difficult postings. We do all that we can to reduce the inconvenience caused when employees must be transferred, because of business imperatives, to locations at a significant distance from their home stations.

Other than in some specialised positions, five years is the maximum length for a posting to a particular location. This helps to keep employees stimulated by new opportunities, free of the potential for complacency that can arise when a job becomes too familiar. As well, the Bank's transfer policy ensures that employees receive horizon-broadening exposure to various aspects of banking, enabling them to explore their full potential.

#### Separation

The Bank executes any employment separations in full compliance with applicable labour laws. Considerations of race, gender, religion or the nature of the position do not play into such decisions.

#### Reasons for separation include:

- Resignation/Retirement
- Termination of contract
- Violation of contract
- Dismissal due to unsatisfactory performance or misconduct
- Redundancy
- Poor health/Death

### **Employee Turnover by Reason for Separation**

		Sri Lanka		E	Bangladesh	า
	Male	Female	Total	Male	Female	Total
Resignations	106	35	141	8	3	11
Retirements	33	8	41	2		2
Deceased	1	1	2	_	_	-
Terminations	5	1	6	_	-	-
Premature Retirement on						
Medical Grounds	3	1	4	-	-	-
Total	148	46	194	10	3	13

### Total Number and Percentage of Employee Attrition by Age Group and Gender - Sri Lanka

For the year ended December 31,		20	14			20	13		2012				
	Employee	Attrition	Rate of At	trition (%)	Employee	Attrition	Rate of Att	rition (%)	Employee	Attrition	Rate of Att	trition (%)	
Category/Age Group	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	
Corporate Management													
Below 30 Years	-	-	_	-	-	-	-	-	_	_	-	-	
30 - 50 Years	-	-	_	_	_	_	_	_	_	_	_	-	
51 - 60 Years	4	1	19.05	50.00	3	_	13.64	_	3	_	13.64	-	
Executive Officers													
Below 30 Years	1	3	0.07	0.67	5	1	0.38	0.23	4	5	0.31	1.14	
30 - 50 Years	5	8	0.36	1.77	20	4	1.53	0.90	16	5	1.25	1.14	
51 - 60 Years	24	4	1.74	0.89	21	5	1.61	1.13	17	3	1.33	0.69	
Junior Executive Assistant and Allied													
Below 30 Years	38	5	2.37	0.87	34	9	2.07	1.87	19	9	1.33	1.86	
30 - 50 Years	9	5	0.56	0.87	5	3	0.31	0.62	2	5	0.14	1.03	
51 - 60 Years	5	5	0.31	0.87	4	4	0.24	0.83	1	3	0.07	0.62	
Banking Trainees													
Below 30 Years	52	15	14.53	9.15	49	14	16.12	6.42	23	9	4.93	5.52	
30 - 50 Years	_	_	_	_	_	_	_	_	1	_	0.21	_	
51 - 60 Years	_	-	_	_	_	_	_	_	_	_	_	-	
Office Assistants and Others													
Below 30 Years	-	-	-	-	_	_	-	-	_	_	-	-	
30 - 50 Years	_	_	_	_	_	_	_	_	1	_	0.90	-	
51 - 60 Years	10	_	11.11	_	8	_	8.00	_	9	_	8.11	-	
Total	148	46	4.23	3.90	149	40	4.42	3.49	96	39	2.90	3.58	

## Total Number and Percentage of Employee Attrition by Age Group and Gender - Bangladesh

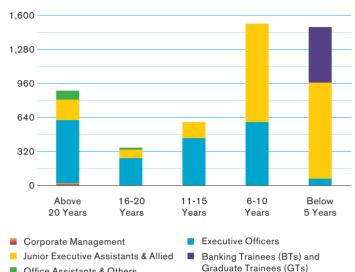
For the year ended December 31,		20	14			20	13		2012				
	Employe	e Attrition	Rate of At	trition (%)	Employee	Attrition	Rate of At	trition (%)	Employee	Attrition	Rate of At	trition (%	
Category/Age Group	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	
Corporate Management													
Below 30 Years	-	-	-	-	-	-	-	-	-	-	-	-	
30 - 50 Years	_	-	_	_	_	_	_	_	_	_	-	-	
51 - 60 Years	_	-	_	_	_	-	_	_	_	_	_	_	
Executive Officers													
Below 30 Years	-	-	-	-	9	3	8.82	12.00	-	-	-	-	
30 - 50 Years	2	-	1.96	-	1	1	0.98	4.00	7	5	6.86	20.00	
51 - 60 Years	-	-	-	-	_	_	_	_	_	_	_	_	
Junior Executive Assistant and Allied													
Below 30 Years	8	3	13.33	16.67	-	-	-	-	-	-	-	-	
30 - 50 Years	-	-	-	-	_	_	-	-	3	1	5.36	5.26	
51 - 60 Years	-	-	_	-		_		_				_	
Banking Trainees													
Below 30 Years	_	-	_	-	_	_		_	_	_		-	
30 - 50 Years	-	-	-	-	_	_	_	_	_	_	_	-	
51 - 60 Years	-	-	-	-	_	-	_	-	-	-	_	-	
Office Assistants and Others													
Below 30 Years		_	_	_	_	_	_		_	_	_	_	
30 - 50 Years	_	-	-	_	_	_	_	_	_	_	_	_	
51 - 60 Years	_	_	-	_	_	_	_	_	_	_	_	-	
Total	10	3	5.95	6.82	10	4	6.33	9.09	10	4	6.33	13.64	

The age of retirement is 60 for staff who have joined the Bank since 2003. Those who were employed before this date were given the option to decide and fix the age of retirement to be either 55 or 60. A staff member may also retire within a five-year period before the official retirement age and still receive benefits, provided he or she has 10 years or more of service and has secured the agreement of management.

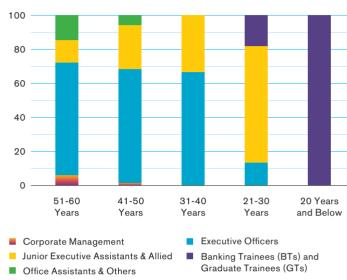


## Service Analysis of Employees by Category 2014 (Sri Lanka and Bangladesh)





## Age Analysis of Employees by Category 2014 (Sri Lanka and Bangladesh)



## Minimum Notice Period for Operational Changes

Office Assistants & Others

Type of Change	Minimum Notice Period		
Collective Bargaining	36 weeks		
Transfers	2 weeks		
Terminations	4 - 12 weeks		
Retirements	3 - 4 weeks		
Dismissals	Immediate		
Voluntarily Resignations Scheme	As specified in the scheme		

#### Industrial Relations

At Commercial Bank, we appreciate the important and constructive role that employee organisations and trade unions play in acting for the individual and collective good. We work with these bodies respectfully, recognising that by maintaining a meaningful dialogue on material issues, we further the achievement of our overall business goals. We do not engage in any measures that are detrimental to the interests and growth of the Bank, nor would we ever expect these organisations to do so. We take steps to ensure industrial harmony and encourage the resolution of disputes through a constructive process of negotiation, conciliation and consensus building.

More than 80% of our permanent workforce in Sri Lanka is represented by one of the two employee associations. Both the Bank and our employees have benefited from a history of consistent and cordial engagement leading to amicable solutions. Our workforce in Bangladesh does not have any employee associations.

As at December 31,	2014		2013		2012	
Name of Employee Association	No.	%	No.	%	No.	%
Ceylon Bank Employees' Union	3,260	70.21	3,102	69.04	2,928	63.62
Commercial Bank Executive Association	616	13.27	590	13.13	588	12.78
Total	3,876	83.48	3,692	82.17	3,516	76.40

## Human Resources Management

#### Occupational Health and Safety

People are the focus of the Bank's Human Capital Policy. We manage employees' work-life balance issues responsibly, remaining sensitive to specific needs while making accurate assessments of individual capabilities, attitude and potential. We place a high value on the physical and mental health of our staff and are mindful of the stressful effects of a performance-driven culture. For this reason, effective counselling is provided for any employees who need it. Ensuring the well-being of our employees is our most important long term investment.

To maintain a healthy workforce, the Bank offers a comprehensive medical insurance scheme for all permanent employees covering both in-house treatment and reimbursement of outside medical costs. In addition to this insurance scheme, employees covered under the collective agreement who have reached the age of 40 are entitled to claim the expenses incurred during full medical check-ups, without being admitted to a hospital, subject to a maximum threshold.

The Bank's front-line employees receive training on how to respond to emergencies such as robberies and other aggressive acts. In 2014, a Commercial Bank branch, operating 24x7, was robbed in the late hours of the day, and one staff member working at the counter received a stabbing injury. The employee's life was spared because he followed proper procedure for such a rare and catastrophic event. Bank management acted immediately to provide medical treatment and paid leave until the employee had made a full recovery, as well as certain other steps to assist the employee and his family to recover from the trauma. In addition, the management decided to restrict the banking hours of the affected branch.

To reduce the likelihood of comparable traumatic situations, we had taken several steps across our branch network, including the deployment of trained security personnel at customer locations, installing alarm systems and CCTV cameras, and ensuring prompt support from specialised departments for branches in need of assistance. The Bank's Integrated Risk Management Department reports such events to the Executive Integrated Risk Management Committee, along with actions taken to prevent such situations from recurring.

In 2014, the Bank established a procedure for working with law enforcement officials who periodically visit our branches and departments requesting information. If a staff member is asked to appear at the offices of a law enforcement authority to assist with an inquiry or investigation, or to record a statement, we will first determine that the request is relevant to his or her official duties at the Bank. We will further ensure that any such employee has sufficient guidance and necessary professional advice to fulfill the authorities' request confidently and comfortably.

Employees can easily access the intranet site of the Bank's Security Department, which clearly spells out procedures to be followed in case of an emergency. The department conducts periodic fire drills at our Head Office and Union Place locations to ensure that employees can respond appropriately in the event of a real threat. After each drill, an email is sent to all staff with feedback, including observed lapses and recommendations to remedy them. The Security Department has also identified dedicated teams within each business/service unit of the Bank to supplement its work, providing them with comprehensive training on how to respond to emergencies such as robberies, fires and earthquakes.

### Handling of Grievances

The Bank has an open-door policy when it comes to addressing urgent workplace issues, initiating immediate discussions with the two employee associations. We encourage employees at all levels to bring forward any grievances, so together we can prevent small problems from becoming big issues or possibly formal disputes. If we are unable to reach an amicable resolution with the associations, they have the option of referring matters to the Commissioner of Labour.

Through the 'Speak Out' web portal maintained by the Bank's Human Resources Department, employees can air any concerns regarding workplace conditions and labour practices. They can also bring any potential violation of human rights directly to the attention of the officer responsible for employee relations in the Human Resources Department. Representatives from the Department also make regular branch visits, inviting staff to address issues relating to their welfare. These visits help us to identify risks, uncover potential rights violations and address any other issues of concern.

There were no substantiated grievances lobbied by the employees during the reporting period.

## Societal Responsibility

#### **Human Rights**

Commercial Bank's employment practices reflect the standards enshrined in the Universal Declaration of Human Rights proclaimed by the United Nations, as well as the Conventions of the International Labour Organisation. These include:

- Freedom of association and the right to collective bargaining.
- The elimination of all forms of compulsory labour.
- The effective abolition of child labour.
- The elimination of sexual harassment in the workplace.
- The elimination of discrimination with respect to employment.

The Bank has pledged to uphold the 10 principles of UN Global Compact when formulating policies and procedures. We are committed to safeguarding human rights and to preserving appropriate values and practices in our operations. We follow widely accepted best practices governing aspects of human rights, including minimum working age, working hours, health and safety in the workplace, and collective bargaining principles. The Bank does not condone or support any form of forced or compulsory labour, child labour, discrimination or sexual harassment.

Our Human Resources Department, business line heads, departmental heads and branch managers are all held responsible for upholding human rights at all times. They are expected to be vigilant and report promptly on any breach or violation affecting any dimension of human rights. Moreover, the Bank's Whistleblower Charter mandates staff members to shed light on potential human rights issues. Any breach or violation is subject to a formal inquiry, which can lead to corrective or disciplinary action as required – including, where warranted, the dismissal of any staff member(s) found guilty of such violations.

Our Inspection Department conducts periodic verifications to ensure that aspects of human rights are being properly handled and managed by the Human Resources Department in line with established policies. When necessary, the Inspection Department determines whether the grievance-handling procedure has been appropriately applied in an unbiased manner, in line with procedures set out in the Bank's official guidelines.

There were no incidents of human rights violations reported during 2014.

#### SOCIETAL RESPONSIBILITY

For Commercial Bank, the scope of corporate responsibility extends to many areas of society. We make every effort to ensure that our enterprise and partners in our supply chain conduct business in a manner that avoids moral hazards, corruption and anti-competitive behaviour.

We recognise our duty to serve underprivileged people, who are often neglected by the financial industry because they are perceived to be high-risk borrowers. We are able to serve such customers with a deep understanding of the communities where they live and work, thanks to our widespread branch network. And with the guidance of our Development Credit Department, we are able to offer agricultural, industrial and housing loan products at reasonable interest rates. As with all of the Bank's lending, our repayment plans are designed to match such customers' unique cash flow constraints, requiring minimal collateral and offering longer repayment periods.

Communities benefit in two ways from our commitment to serving disadvantaged customers. First, by offering direct financing to small-scale cultivators, farmers and low-income earners for their working capital and housing needs, we help them prosper and contribute more to the local economy. And when we provide financing to small and medium-scale entrepreneurs, their success creates jobs in the surrounding region.

Moreover, we extend our support even further by providing entrepreneurial customers with industry-specific technical expertise, along with help in managing their finances. We are committed to increasing Commercial Bank's microfinancing operations, as we believe there are tremendous opportunities in this untapped market. The Bank's 12 dedicated agricultural and microfinancing units are a testament to our belief in its future potential.

## Agriculture and Microfinance Sector – Capacity-Building Programmes

Our Development Credit Department, in collaboration with various regulatory authorities and entities, implemented nine capacity-building programmes in 2014, targeting agricultural customers – cultivators, farmers, producers and traders – in various parts of the country. Our goal was to introduce these customers to new technologies, the latest scientific cultivation methods, improved productivity measures and various forms of risk-mitigation insurance – and, of course, to showcase our lending products in these sectors while helping to boost financial literacy.

Programme	Target Group	Number of Participants	
Introduction to the Bank's lending products for the agriculture sector	Members of Traders Association - Warakapola	30	
Awareness programme for tea small-holders	Green leaves suppliers - Ratnapura	41	
Awareness programme for grape cultivation	Grapes cultivators - Manipay, Jaffna	44	
Awareness programme for vegetable cultivation	Vegetable cultivators - Maskeliya	38	
Awareness programme for seaweed cultivation	Seaweed cultivators - Jaffna	88	
Awareness programme for coconut cultivation	Members of the Coconut Producers Cooperative Society - Marawila	48	
Cinnamon oil processing	Cinnamon oil processing businessmen – Baddegama	30	
Tea cultivation and microfinance product promotion	Tea small-holders and suppliers - Akuressa	40	
Dairy farming	Commercial scale dairy farmers – Tissamaharama	23	

### **Operations with Negative Impacts**

The Bank closely monitors funding requests for projects that have potential negative impacts, such as wind power generation projects that could require resettlement of local communities. We only provide funding when a borrower can show that necessary clearances have been obtained from the appropriate authorities.

Loan proposals identified in our primary investigations as having possible negative impacts on either society or the environment are routed through the Social and Environmental Management System (SEMS) Co-ordinator. Any disbursement of loans is subject to conditions imposed by the SEMS screening process. The Bank also carries out reviews even after a loan is granted in order to ensure that the borrower fulfills all agreed commitments.

## **CSR Trust Fund Initiatives**

CSR PROJECTS IN 2014 – TOTAL FUNDS UTILISED: RS. 88.58 MN. TOTAL NO. OF PROJECTS COMPLETED: 75					
Education	Health Care	Community	Other Projects		
Funds Utilised: Rs. 55.60 Mn.	Funds Utilised: Rs. 14.35 Mn.	Funds Utilised: Rs. 6.77 Mn.	Funds Utilised: Rs. 11.86 Mn.		
IT Labs	Main Health Care	Main Community	Culture & Heritage		
Completed: 36	Completed: 09	Completed: 02	Ongoing: 01		
Ongoing: 15	Ongoing: 05	Ongoing: 04	Funds Utilised: Rs. 2.72 Mn.		
Funds Utilised: Rs. 35.44 Mn.	Funds Utilised: Rs. 13.91 Mn.	Funds Utilised: Rs. 3.94 Mn.			
Skills Development	Regional CSR (Health Care)	Disaster Relief	Environment		
Completed: 09	Completed: 02	Completed: 03	Ongoing: 03		
Ongoing: 02	Funds Utilised: Rs. 0.44 Mn.	Funds Utilised: Rs. 2.50 Mn.	Funds Utilised: Rs. 2.10 Mn.		
Funds Utilised: Rs. 8.97 Mn.					
		Regional CSR (Community)	Support of War Heroes		
Online Learning		Completed: 03	Completed : 02		
Completed : 46		Ongoing: 02	Funds Utilised: Rs. 7.04 Mn.		
Funds Utilised: Rs. 1.08 Mn.		Funds Utilised: Rs. 0.33 Mn.			
Scholarships Granted to					
University Students					
Awarded during the year - 50					
In Force as at 31.12.2014 - 86					
(Laptops Awarded - 50)					
Funds Utilised: Rs. 8.88 Mn.	_				
Regional CSR (Education)					
Completed: 07					
Ongoing: 06					
Funds Utilised: Rs. 1.23 Mn.					

Establish in 2004, the CSR Trust Fund receives its allocation of funds from the Bank annually, an amount up to 1% of the post-tax profits of the Bank constitutes the CSR Trust's Fund allocation. The Bank provided Rs. 52.5 Mn. from its previous year's post-tax profits to the CSR Trust in 2014. The Bank's CSR initiatives are focused on six key areas, namely, education, health care, culture & heritage, rehabilitation of war heroes, regional social initiatives, disaster relief and environment. Our main focus has been on the advancement of education of children in the country as we believe that the future of our Nation is determined by the children of today.

Apart from education many other notable projects were also undertaken during the year. The CSR Trust has invested Rs. 88.58 Mn. for its 75 CSR initiatives carried out during the year 2014.

## Method of Identification of Projects and Selection Process

Generally, projects are selected for their significance to the community and for their ability to deliver sustainable long term benefits to direct recipients and to the country at large. Our staff members from the island-wide branch network are voluntarily involved in identifying project proposals from their localities.

These include IT labs to government schools, essential medical equipment to government hospitals, disaster relief measures and regional CSR initiatives. In addition, the CSR Trust continuously engages in identifying sustainable projects having a national importance through various sources from the society. All such proposals are evaluated by the CSR Coordinator and her team for conformity with the laid down guidelines of the CSR Trust. The shortlisted proposals are tabled at the monthly meeting of the Board of Trustees for their evaluation and ratification. Approved projects are implemented with the voluntary participation of staff at respective branches and in support service divisions of the Bank including IT, Procurement, Logistics, Premises and Marketing.

# Brief Account of the Projects Undertaken: Education

The Bank's main focus areas within the realm of education has been the promotion of IT skills amongst children, strengthening English language education in the country and providing scholarships and laptops for deserving undergraduates, with a view to improve their employability.

#### IT Education

With the aim of empowering a higher IT literacy rate in the country the Bank continued its efforts in providing fully-equipped IT labs to government schools and non-fee levying institutions across the country. Our assistance includes providing brand new computer equipment with warranty and licensed software (inclusive of UPS units for each computer and a printer for each IT lab), furniture (computer tables and chairs) and expenditure for renovation of IT labs. During the year, 36 IT labs were established and a total of Rs. 35.44 Mn. was spent on this project. Overall, the Bank has setup 158 IT labs investing Rs. 109.83 Mn. by the end of 2014, benefiting more than 115,000 students in different communities of the country covering many rural areas as well.

Phase II of this ongoing project was started in September 2013 by introducing a web based online learning programme to schools equipped with IT labs donated by the Bank, to facilitate both students and teachers to use the Internet in their learning and teaching more effectively. In this regard the Bank entered into a strategic partnership with the University of Colombo for designing a web interface on selected lessons in mathematics and science by a group of 3rd year undergraduates from the Science Faculty. This move met the aspirations of both institutions as the undergraduates are assessed in their community skills by the University under a 'Service Learning' project done voluntarily with a corporate entity. The components of the online learning project were designed based on the national school curriculum integrating free educational websites such as the world renowned Khan Academy. University students have so far conducted online learning sessions in 66 schools having IT labs donated by the Bank, of which 46 were conducted in 2014.

Furthermore, two strategic partnerships were entered into with Microsoft Sri Lanka and Cisco Systems Inc. during the ensuing period to add further value to our effort. Information and Communication Technology (ICT) is an important tool in education for increasing

productivity. Specialised businesses and industries, including the banking sector and the BPO industry strategically uses ICT as an enabling technology. We are looking at offering ICT education to school children via our IT labs to give them required knowledge and skills in computing and communication devices, software that operates them, applications that run on them and systems that are built with them. Two pilot projects were carried out for teachers to give them required qualifications in order to train their students at respective schools. A group of 12 teachers selected from 6 schools have successfully followed a certificate course in CISCO IT Essentials - Instructor at the CISCO Networking Centre - University of Moratuwa. Five schools have already commenced the CISCO IT Essentials course for the students of grade 9 and above using the IT labs provided by the Bank. Around 130 students are presently following this course. The other group of teachers from 10 schools has followed a certificate course in Microsoft Office & Free Tools at the Gateway Institute Colombo. These teachers are also entrusted to offer relevant training modules to students at their respective schools.



Online learning session at Bandagiriya Maha Vidiyalaya, Hambantota

## **English Education**

The Sri Lankan youth must have a good knowledge of English in order to take on and outsmart the global competition. Having identified this need the CSR Trust has offered English language training programmes for students and teachers since 2012. The Bank started sponsoring the British Council's 'Road Show', a one day workshop designed for English teachers in 2013. The Teacher Training Programme was considered more sustainable as the teachers could immediately apply new methods and ideas they learnt from the training in their school lessons to enhance the English Language skills of students. We have successfully conducted our second programme with the British Council in May 2014 at the Kingswood College Kandy for a group of 200 teachers, chosen from 153 schools from the Kandy District. Overall, more than 300 English teachers have been trained to date under this initiative. The CSR Trust has spent Rs. 0.87 Mn. on this project.

### Societal Responsibility



Teacher training programme conducted by the British Council at the Kingswood College, Kandy



The CSR Trust awarded another 50 undergraduates selected from seven state universities with scholarships and laptops under the 'Sarasaviyata Nawa Saviyak' community initiative. This was the seventh undergraduates scholarships presentation made by the Bank under the above programme.

Selection of scholarships recipients are done with the assistance of the University Grants Commission (UGC). Being ineligible for 'Mahapola' or any other scholarship programme, number of attempts made at the GCE A/L examination, number of school-going children in the family, parental income and distance between the university and the student's home are some of the factors that are taken into consideration in identifying recipients.

The Bank has awarded 300 scholarships to date. In addition, 125 laptops have been gifted to scholarship recipients since 2012. With the latest batch of 50, 86 undergraduates will continue to receive the scholarship grant as the rest has already completed their degree. The bursary is remitted to the recipients' bank accounts on quarterly basis upon obtaining confirmation from the Registrars of the respective universities regarding their attendance and other relevant details. The CSR Trust has spent Rs. 8.88 Mn. on this project.



Scholarship and laptop awarding ceremony for selected undergraduates under the 'Sarasaviyata Nawa Saviyak' community initiative

# Laptop Computers for Visually Handicapped Undergraduates

Responding to a request made by the 'Centre for Sight' unit of the Ophthalmology Department of Teaching Hospital Kandy, the CSR Trust supported 20 visually handicapped undergraduates from Ruhuna, Peradeniya, Colombo, Sri Jayawardenepura, Kelaniya and Jaffna Universities by providing laptop computers enabling them to pursue their tertiary education. Selection of these students was done by the specialist doctors who work in the centre. According to the doctors, these students can use the laptops to take down notes and study reading materials with enlarged texts and installation of specialised software. They can also learn and use other accessibility options available in computers to enhance their knowledge in the field of IT. The CSR Trust has spent Rs. 1.88 Mn. on this project.

## Health care

CSR Trust continued to invest in community health care projects to enhance medical facilities at Government Hospitals. Our assistance under this sector includes providing essential medical and other equipment required for multiple usage and renovation of hospital premises. During the year Rs.13.91 Mn. worth of essential medical equipment were provided to nine Government Hospitals. The largest investment made under this was the donation of a Colour Doppler Ultra Sound Scanner to the General Hospital (Teaching) Karapitiya for the benefit of kidney patients in and around the Southern Province. Without a scanning machine these patients had to travel to Colombo for necessary testing. Amount invested on this was Rs. 3.9 Mn. Other major donations include; two Incubators to the Neonatal Intensive Care Unit of Teaching Hospital, Peradeniya, a Hysteroscope to the Castle Street (Teaching) Hospital for Women, a Neonatal Life Saving Machine to the District General Hospital, Negombo and an Auto Refractometer to the Eye Unit of the Ashraff Memorial Hospital, Kalmunai. Essential medical and other equipment also donated to Base Hospital, Mirigama, Rehabilitation Hospital, Digana, Divisional Hospital, Karaveddy and Base Hospital, Thambuttegama.

Societal Responsibility

#### Culture and Heritage

Preservation of our valuable historical and cultural heritage is one of the main objectives of the Bank's CSR Trust. In response to a request made by the Basnayake Nilame of Sabaragamu Maha Saman Devalaya, Ratnapura, the CSR Trust commenced the renovation of the flight of steps to Sri Pada (Adam's Peak) from 'Gangula Thenna' to 'Seetha Gangula' in May 2014. This is the second occasion that the Bank has undertaken restoration of the pathway of Sri Pada. Pathway between 'Seetha Gangula' and 'Thenna' was reconstructed by the Bank in 2008.

Sri Pada is revered as a holy site by several religions and annually thousands of pilgrims climb the steps up this holy mountain to worship. It is of particular significance to the Buddhists due to the belief that the foot print of Lord Buddha is imprinted on top of the mountain.

The renovation work is carried out under the supervision of the engineers of our Premises Department. The Civil Security Department (CSD) attached to the Sri Pada provides labour at a concessionary rate. Our Maskeliya Branch volunteered to coordinate this project by liaising with the suppliers to arrange building materials as and when required by the CSD. Approximately 80% of the work is now completed and the balance work is to be completed before March 2015. Estimated expenditure of the project is around Rs.10.4 Mn. The CSR Trust has spent Rs. 2.66 Mn. thus far on this project.

#### Regional CSR

Regional level CSR initiatives include development of local infrastructure, assistance to children and the aged and those needing medical attention and responding to essential common needs of the community. Identification of projects is done through our branch network with the voluntary engagement of our employees.

Assistance provided under this sphere includes construction of a separate scanning room and installation of an air-conditioner for the Dengue Treatment Unit at the District General Hospital Negombo, construction of a playing area for differently-abled children, renovation of rest room facilities at a home for elders, donation of 3 photocopy machines to government schools, donation of a water purifier for a cluster of residents in Kebithigollewa and donation of books to a school library. The CSR Trust has allocated Rs. 2.14 Mn. for projects undertaken during the year.

### Disaster Relief

The CSR Trust donated 90 units of 1,000 litre water storage tanks and dry rations to the people of Kaduruwela, Ampara, Anuradhapura, Dambulla, Kekirawa and Nikaweratiya and deployed 10,000 litre water bowsers for 30 days in the Mullaitivu District, in a project to help families survive the severe drought affecting these areas.

The CSR Trust also assisted people affected by floods in some of the worst hit areas of the country such as Horana, Bandaragama, Elpitiya, Kalutara, Matugama and Anuradhapura with timely distribution of emergency relief. Packs of dry rations were distributed with the assistance of local authorities to families affected by the floods in some of these areas. Clothes were provided to needy people while children who lost their school requirements were provided with exercise books, stationery, mathematical instruments, school bags and water bottles.

Relief was also provided to the Koslanda landslide victims with the assistance of the Haldulmmulla Government Agent. Packs of dry rations and clothes were distributed for the displaced.

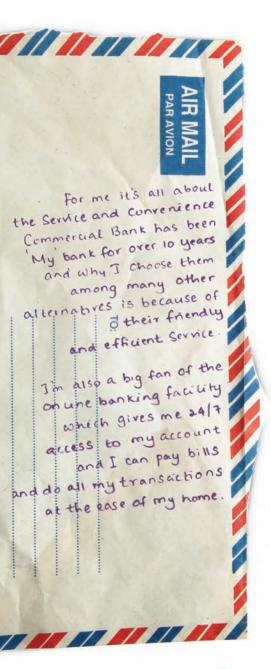
Our branches operating in and around the affected areas were voluntarily involved in distribution of the disaster relief. The CSR Trust has spent Rs. 2.50 Mn. for the relief measures undertaken during the year.

#### Environment

### Coral Replanting Project

The joint environmental conservation project undertaken by the CSR Trust to replant coral in the Hikkaduwa Marine National Park, in partnership with the Department of Wildlife Conservation, has progressed into the phase II of the project. This initiative involves in replanting of corals in an extent of 1,000 square feet in the Walduwa area of the marine park, using techniques perfected in the Philippines. The original coral in this protected area was damaged in 1998 due to the warming of the ocean due to the 'El Niño' southern oscillation and the tsunami in 2004. Under the second phase, the process was to attach live corals to the sunken plaques containing dead corals. However, this had to be stalled temporarily as the scientists were predicting an 'El Niño' attack in 2014, according to an article published in the Time Magazine. Another reason being, that some of the cement plaques that were set down on the sea bed have got dislocated due to sand filling. As a precautionary measure it was decided to move cement plaques to the shallow waters of the Marine Park. Live corals subsequently collected from Roomassala area have been replanted thus commencing phase II of the project. As a shallow stretch has been chosen, better monitoring of the growth of the corals as well as protecting the corals from any disturbances from the boats carrying tourists to view the coral reef is ensured. Arrangements are under way to spread the replantation to a further 300 square metres, using wire mesh casings to induce quicker propagation and prevent sand filling.

By supporting the re-growth of corals in Hikkaduwa the Bank will indirectly sustain a positive impact on improving tourism in the area. Tourism was and is the main livelihood of the general public of Hikkaduwa. The arrival of tourists will provide the locals with job opportunities and entrepreneurship to promote the cultural activities and sell their products. Improved livelihood impacts the Bank's business positively. Estimated expenditure of the project is around Rs. 0.76 Mn. The CSR Trust has spent Rs. 0.46 Mn. so far on this project.







A scene from the ongoing coral re-planting project commenced by the Bank in 2013 in Hikkaduwa

Greening Project at National Hospital of Sri Lanka (NHSL)

The National Hospital of Sri Lanka (NHSL), formerly known as the General Hospital, Colombo, was established in 1864. To commemorate the 150th Anniversary, the hospital authorities initiated a project to create a patient friendly tranquil environment, in keeping with their Mission statement. The Bank, accepting the invitation from this premier healthcare institution of the country, undertook to develop and landscape 44,000 sq.ft of the hospital precincts.

The NHSL occupies 32 acres in the heart of Colombo and is the largest teaching hospital in Sri Lanka and the final referral centre in the country. Consisting of 3500 beds, 75 wards, 35 Operating Theaters and 12 Intensive Care Units the NHSL serves over 10,000 outpatients daily.

According to a study carried out by a five member cabinet Sub-Committee, 60% of the air pollution in the city of Colombo is due to the greater dependence on fossil fuel as a source of energy. In the use of fossil fuels carbon dioxide (CO<sub>2</sub>) is produced and increase in atmospheric carbon dioxide can cause major adverse effects.

The project includes planting of CO<sub>2</sub> -absorbent trees in specified plots of land belonging to the hospital to minimise carbon dioxide emissions in its immediate environs which will also facilitate the mental well-being of patients as well. In addition to existing trees in the garden, more mango and jack trees are to be planted. The existing ponds have been cleaned and repaired along with the benches. Lush lawns will be produced to enhance the aesthetic and environmental values of the property to facelitate the mental well-being of patients. The contractor entrusted with the work will also maintain the landscaped areas for a period of five years. The monitoring of the project is being done under the supervision of the Engineers of our Premises Department. Estimated value of the project is Rs.5.0 Mn. The CSR Trust has spent Rs. 1.90 Mn. so far on this on going project.

#### Community Development

#### Melinchimunai Project

Melinchimunai is a village located in the Kayts Island, which consists of 225 families whose sole livelihood is fishing. They were facing with a severe scarcity of drinking water for many years due to non-availability of a natural water resource. Each family had to manage with a daily ration of 5-10 litres of drinking water distributed through the bowsers of the local Provincial Council which was hardly sufficient for drinking. The CSR Trust donated a Massey Ferguson 4-wheel tractor with a 4,000 - litre water bowser to ease the suffering of more than 400 inhabitants of the village. The Parish Priest of the 'Christ the King Church' who tirelessly engages in community services for the benefit of these villagers, along with the Melinchimunai Development Society, have taken the responsibility of distributing water to these families from 02 deep wells located about 12 Km from the Church. For this purpose a tractor which had been repossessed by the Bank due to non-repayment of a lease was purchased at a reasonable cost.

Besides helping the village to minimise its water problem, the Bank also organised awareness programmes to introduce a micro finance project on seaweed and sea cucumber farming for export to encourage the fishing communities of the islands of Jaffna to develop an alternate source of income. This programme was attended by a large number of fishermen from the islands of Kayts, Mandathivu, Punkuduthivu, Nagadeepa, Delft and Analaithivu. The project was jointly coordinated by the Development Credit Department of the Commercial Bank and the staff of the Bank's Velanai branch. The CSR Trust has invested Rs. 1.3 Mn. for both these projects.



A resident of Melinchimunai village drawing water form the bowser donated by the Bank

#### Rehabilitation of War Heroes

#### Abhimansala 3

We are in debt to our war heroes for safeguarding our country. As part of our ongoing efforts to support the war heroes, the CSR Trust provided patronage for the construction of a fully-furnished Villa at 'Abhimansala 3' – the Life Long Care Centre for disabled war heroes in Pangolla, Kurunegala, which was ceremonially declared open by the former President in April 2014.

The villa, which is one of eight such villas at the centre, comprises of two bedrooms, a living room cum TV lounge and bathrooms custom designed and equipped for the use of disabled military personnel. It can accommodate four occupants at a time.

In all, 'Abhimansala 3' will accommodate 52 disabled war heroes, 32 of them in eight villas donated by corporate entities including Commercial Bank, and 20 in a hospital within the complex. The centre also has a therapy swimming pool and other facilities including a gym and an Ayurveda therapy centre and several cottages for visiting families of resident war heroes. Abhimansala projects are managed by the Brave Heart Foundation which is affiliated to the Army Branch of the Seva Vanitha Foundation. Total investment of the project is Rs. 6.0 Mn.



A picture of 'Abhimansala 3' donated by the Bank

#### Two Houses for War Heroes

Responding to a request made by the Civil Security Department (CSD) financial assistance was provided to build two homes for deserving members of CSD. During the civil war few years back, it was the soldiers of the CSD who protected the border villages from terrorist attacks. Most of these soldiers are from poor rural families and do not have a house of their own. Further, the CSD unit attached to Sri Pada is currently providing labour at a very concessionary rate for the ongoing CSR Project at Sri Pada. The CSR Trust has contributed Rs. 1.0 Mn. for this project.

#### Societal Responsibility

### Fighting Against Corruption Through Audits

The Bank has strict internal controls in place aiming to eliminate any form of corruption across the organisation. Our efforts in this regard are implemented by the Inspection Department, which carries out onsite and online investigations of the Bank's operations in both Sri Lanka and Bangladesh. While majority of the audits of branches and departments in Sri Lanka are carried out by our Inspection Department, the Bank also engages its External Auditors in meeting the Bank's Annual Audit Plan. Audits of Bangladesh operations are carried out by a team of Auditors in Bangladesh with the assistance of visiting teams from Sri Lanka. We adopt a risk-based approach through which the scope and frequency of audits for each branch or department is established. The following table provides a summary of investigations in 2014.

Location	Onsite	Online
Sri Lanka		
- Branches	191	192
- Departments and Divisions	40	5
Bangladesh	33	16

In 2014, there were three reported incidents of corruption involving financial losses. All were internal fraudulent acts involving unauthorised fund transfers. Subsequent investigation of these incidents revealed that the frauds were abetted by non-adherence to existing controls, as opposed to problems with the controls themselves. As a result, appropriate disciplinary actions were imposed on staff members who were directly and indirectly involved with the incidents.

#### Money Laundering

The Bank has an ongoing programme that actively works to prevent money laundering and any activity that facilitates the financing of terrorism and other unlawful criminal activities. Our Anti-Money Laundering (AML) Unit, headed by the AML Compliance Officer (a senior Bank official), centrally monitors transactions to detect suspicious activities. Any alerts are reported to the Financial Intelligence Unit (FIU) of the Central Bank of Sri Lanka. The programme also requires every Bank business unit to bring any questionable transactions to the attention of the AML Compliance Officer.

We constantly train staff on AML issues, providing regular updates on the Bank's internal controls and corrective procedures – both through specifically targeted training programmes and as part of the general induction sessions conducted by our Staff Development Centre.

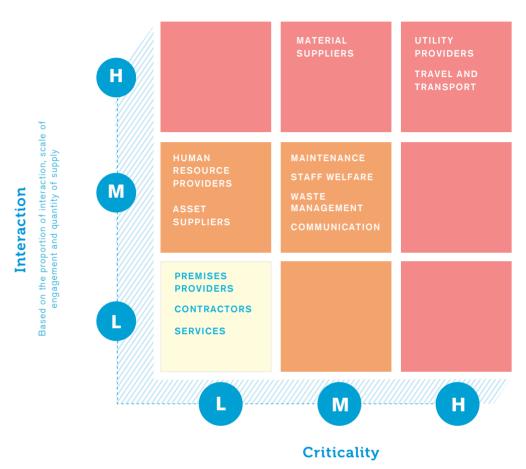
#### Supply Chain

Suppliers and Service Providers

The Bank works with a wide variety of firms, organisations and individuals in support of our business activities. We view our suppliers and service providers as important stakeholders who are vital to our success.

Suppliers and Service Providers
Utility service providers
Energy (electricity and fuels)
Telecommunication (data connections)
Material suppliers
Providers of various materials, including paper, IT-related supplies and other
stationery items
Premises providers
Individual building owners
Firms renting office space
Supermarket chains
Contractors
Building
Interior decoration and partitioning
Wiring and plumbing
Travel and transportation
Courier services (domestic and international)
Cash transporters
Goods transporters
Car rental companies
Air travel, including support services such as ticketing agencies
Human resources
Suppliers of outsourced employees
Maintenance
IT equipment/software maintenance companies
Office equipment maintenance companies  Janitorial services
Staff welfare
Water suppliers
Food and beverage providers  Trainers and consultants
Assets suppliers
Vehicle suppliers
IT equipment/software vendors
Waste management
Waster paper management agents/companies
Waste food management agents/companies
Used furniture and equipment management agents/companies
Communication
Media
General post
Telecommunication (voice connections)
Services
Insurance companies
Lawyers and law firms
Auditors
Valuers

Our engagements may be routine or ad hoc, large-scale or small-scale, critical or non-critical to the normal course of business – but all create important links in the supply chain that ultimately delivers value to our stakeholders.



Based on number of days that the organisation could sustain its operations without the support of the supplier or service provider



These engagements present challenges with regard to sustainability some specific to certain types of suppliers and others common to all outside partners. The business activities of some suppliers are more vital than others to the Bank's operations. The following chart summarises material aspects by supplier type:

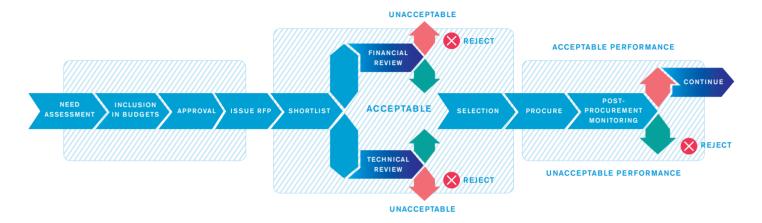
Type of Supplier	Material Aspect
Contractors	Health and Safety
Travel and Transport	Emissions
Human Resources	Labour Practices
	Human Rights
Maintenance	Effluents and Waste
Waste Management	Effluents and Waste

#### Societal Responsibility

We believe in partnering with suppliers that deliver the best value proposition to the Bank. Our procurement practices look beyond monetary value to gauge ethical behaviour and sustainable practices as equally important in forging a successful partnership.

#### Supplier Assessment

The Bank has established a process to promote sustainable practices within our supply chain. In addition to a financial evaluation, our standard procurement procedures include an independent technical review. This assesses a prospective supplier's technical know-how, after-sales service, experience in the field and compliance with environmental regulations and standards, as well as accepted labour and social practices.



**BUILDING THE BUSINESS CASE** 

INDEPENDENT EVALUATION

POST-PROCUREMENT MONITORING

Requests for Proposal (RFPs) issued to potential suppliers include the following compliance and responsibility requirements:

- · Compliance with environmental standards
  - Compliance with the RoHS (Restriction of Hazardous Substances) Directive
  - Energy Star Rating
- Adherence to software piracy regulations (Intellectual Property Act No. 36 of 2003 and the Computer Crimes Act No. 24 of 2007)
- Adherence to the 10th Principle of the United Nations Global Compact.
- Adoption of health and safety standards (for suppliers with workers at risk of injury or disease)

Non-adherence to these requirements results in disqualification from the RFP process and may lead to the vendor's removal from the list of registered suppliers.

Much of the Bank's procurement is done locally. In 2014, the proportion of our spending on local suppliers was 99%. Although many of the software solutions we purchase are developed by global players, we also give local IT service providers opportunities to work with us on smaller projects. These engagements help Sri Lankan firms enhance their marketability in the IT industry while also opening the door to more immediate business prospects.

## **Ensuring Well-Being of Our Outsourced Staff**

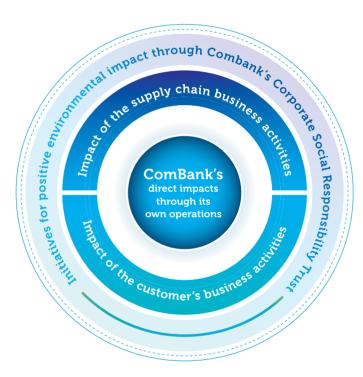
Commercial Bank outsources non-critical functions to reputable agencies that meet the Bank's selection criteria. A rigorously documented screening process is in place to enable the Bank to scrutinise organisations that supply outsourced workers. Aspects such as compliance with applicable labour laws, including those covering minimum pay, whether they are paid on due dates and provided with salary slips with adequate details, working hours, leaves, payment of statutory levies, child labour are looked into in this screening. In addition, a screening process vets suppliers before contracts are offered to ensure they are not involved in corrupt activities such as money laundering.

The Bank's Human Resources Department continuously monitors labour practices and procedures to ensure protection of human rights. We ensure that half-yearly Employees' Provident Fund and Employees' Trust Fund return statements are submitted to us for scrutiny. As well, our Security Department confirms that outsourced security officers are paid the statutory minimum wage by their employers. Further, the Internal Audit Department of the Bank undertakes periodic reviews to ensure that relevant procedures related to the foregoing areas are followed.

#### **Environmental Responsibility**

Commercial Bank's environmental management strategies focus on three aspects:

- Our direct environmental footprint related to energy consumption and the sourcing and disposal of goods.
- The indirect impact from the operations of our customers and supply-chain partners.
- CSR Trust Fund projects and initiatives designed to create an enhanced environmental footprint.



#### Managing our Direct Environmental Impact

Compared to many industries, banking has a negligible direct environmental footprint. Our day-to-day business activities consume minimal natural resources and do not generate high volumes of emissions or waste. In the case of Commercial Bank, our consumption of natural resources is primarily focused on energy and paper. We are conscious of the negative effects of waste on the environment, including from the disposal of IT equipment.

#### Reduction of Paper Usage

In 2014, we continued our efforts to minimise paper use and its negative environmental impacts by expanding the automation and centralisation of our business processes:

 The Bank's email system was made more robust through the implementation of a parallel system connecting more than 2,000 Junior Executive Assistants, which has streamlined internal communication and reduced paper use.

- To improve accuracy and efficiency while reducing paper-based administrative work, we also began rolling out a biometrics attendance system during the Reporting period. However, the existing paper-based system will continue to be used until the new technology has been fully implemented, and is expected to be completed by the end of the first quarter of 2015.
- Wherever possible, we continued to replace existing paper-based manual processes with digital media and tools.
- We continued to raise employee awareness of the paperless office concept, discouraging any unnecessary printing of documents.

#### **Reduction of Energy Consumption**

While the Bank's efforts to reduce paper use have succeeded, we're aware that they may have led to increased power consumption. However, we assume the net impact on the environment is positive especially in light of the following steps taken to reduce energy consumption:

- Procurement of ATMs and IT equipment that have Energy Star 5 ratings and are compliant with the RoHS standards.
- Investing in energy-efficient lighting and air conditioning equipment, conserving energy over the long term.
- Completed the server virtualisation and consolidation project to further reduce energy use.
- · Designing new branches to use more natural lighting.
- Giving procurement preference to ATMs that can function without an air-conditioned environment.

The following table indicate the electricity consumption pattern over the last three years.

For the year ended December 31, Measurement Unit	2014 Gigajoule	2013 Gigajoule	2012 Gigajoule
Location			
Sri Lanka	52.866	51.592	54.241
Bangladesh	3.078	3.488	4.205

#### Waste Management

Because most of the Bank business processes are driven by information technology, we recognise our duty to minimise the hazardous environmental impacts from using and disposing of computer equipment and peripherals. The Bank has a programme to returns used IT equipment to vendors that follow internationally recognised disposal practices.

The heads of the Bank's Logistics/Procurement and Information Technology Departments monitor compliance to ensure these activities are carried out diligently. We have also taken steps to confirm that employees responsible for procuring and disposing of assets carry out their roles in an environmentally sensitive manner.

The Bank has introduced several other initiatives to minimise the environmental impact of water usage, emissions, effluents and waste disposal. And our Staff Development Centre, when designing and conducting training programmes, ensures that employees are up to speed on the latest environmental initiatives affecting areas such as credit, operations, housekeeping and compliance.

#### **Environmental Responsibility**

We are determined to carry on expanding Commercial Bank's steadfast commitment to protecting the environment.

#### Waste Disposals by Type

For the year ended December 31,	2014 in Kg	2013 in Kg	2012 in Kg
e-waste	Nil	Nil	13,200
Paper*	130,335	Unavailable	Unavailable

<sup>\*</sup>Bank started measuring disposal of paper only since 2014.

#### Managing Our Indirect Environmental Impacts

While the business operations of the Bank do not have a significant negative impact on the environment, the activities of our customers and suppliers may. We have therefore implemented procedures to mitigate the indirect impact caused by business and industrial activities that we help to finance, as well as by our supply-chain partners.

#### Managing Impacts in Our Customer Business Activities

Through our Social and Environmental Management System (SEMS), we work to ensure that any financing we extend to customers is used to support operations that are environmentally sustainable. Refer to the section 'Managing the Social and Environmental Impacts of Products and Service' on page 88 for more details on how the SEMS helps us manage the Bank's indirect environmental impact.

#### **Supporting Environment Through Our Products**

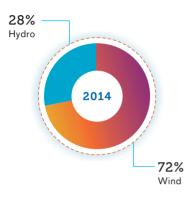
Our Investment Banking Unit and the Development Credit Department provide financial support and technical expertise for projects and business activities that create environmental benefits through reducing the use of natural resources and minimising waste. These funding were largely aimed at renewable energy generation projects and installation of modern machinery in the timber milling industry. The efficiency of these machines enables to reduce the electricity consumption by 60% and wastage by 30% respectively. This will decelerate deforestation and minimise the pollution caused by disposal of sawdust.

# Loans Granted for Renewable Energy Projects by Source of Energy

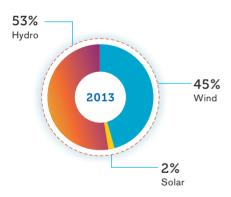
For the year ended December 31,		2014		2013
	Amount Disbursed Rs. Mn	Amount Outstanding Rs. Mn	Amount Disbursed Rs. Mn	Amount Outstanding Rs. Mn
Source of Energy				
Wind	1,543	2,101	634	1,091
Solar	-	_	_	46
Hydro	11	819	_	1,263
Total	1,554	2,920	634	2,400

Apart from above we have extended banking facilities to many other business entities, who are engaged in providing renewable energygenerating solutions.

# Loans Granted for Renewable Energy Projects (outstanding as at December 31, 2014)



# Loans Granted For Renewable Energy Projects (outstanding as at December 31, 2013)



#### Managing Impacts in Our Supply Chain

All of the Bank's preferred product and service providers are subject to a stringent evaluation process before being included on our approved list. Assessing the commitment of these supply chain partners to eliminate or mitigate negative impacts on the environment is an essential part of our sustainability process. Refer to the section 'Supply Chain' on page 108 for more information on how we promote sustainability at every step in the Bank's supply chain.

### **CSR Trust Fund Initiatives**

As described earlier in this Report, the CSR Trust Fund is focused on environmental protection and conservation and the initiatives taken in this regard are detailed on pages 105.

## Independent Assurance Report to Commercial Bank of Cevlon PLC



KPMG

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#### On the elements of Sustainability Reporting in the Annual Report for the year ended December 31, 2014

#### Introduction

We were engaged by the Board of Directors of Commercial Bank of Ceylon PLC ("Company") to provide assurance on the following elements of the Sustainability Reporting in the Annual Report for the year ended December 31, 2014 of Commercial Bank of Ceylon PLC ("Report").

- · Reasonable assurance on the data on Financial Highlights, as reported on page 6 of this Report.
- Limited assurance on the Non-Financial Indicators specified on page 7, Key Performance Indicators on page 115 and the information provided on the following stakeholder groups as detailed below.

Stakeholder Disclosures	Annual Report Page
Investors	79 to 82
Customers	84 to 89
Employees	90 to 101
Society	101 to 108
Suppliers	108 to 110
Environment	111 to 112

#### Our conclusions

#### (a) Data on financial performance:

In our opinion, the data on Financial Highlights, as reported on page 6 of the Annual Report 2014 are properly derived from the Financial Statements of the Company for the year ended December 31, 2014.

### (b) Key Performance Indicators and stakeholder disclosures:

Based on the limited assurance procedures performed, as described below, nothing has come to our attention that causes us to believe that the Non-Financial Indicators specified on page 7, Key Performance Indicators on page 115 and the information provided on the stakeholder groups as described in the pages set out above, have not in all material respects, been prepared and presented in accordance with the Sustainability Reporting Guidelines as described on page 70 of this Report.

## Managements' responsibility

Management is responsible for the preparation and presentation of the Report in accordance with the Global Reporting Initiative (GRI) G4 Principles for Defining Report Content and Quality.

These responsibilities includes the identification of stakeholders and material aspects and for establishing such internal controls as management determines are necessary to enable the preparation of the reported performance information and other information in the report that are free from material misstatement whether due to fraud or error.

#### Our responsibilities and compliance with SLSAE 3000

Our responsibility is to carry out a reasonable and limited assurance engagement and to express a conclusion based on the work performed. We conducted our engagement in accordance with Sri Lanka Standard on Assurance Engagements SLSAE 3000: Assurance Engagements other than Audits or Reviews of Historical Financial Information, issued by The Institute of Chartered Accountants of Sri Lanka.

That Standard requires that we comply with applicable ethical requirements, including independence requirements, and plan and perform the engagement to obtain reasonable and limited assurance about whether the Report is free from material misstatement.

#### Summary of work performed

### Financial Data

A reasonable assurance engagement on Financial Highlights reported on page 6 of this Report involves verification that they were properly derived from Audited Financial Statements of the Company for the year ended December 31, 2014.

#### Key Performance Indicators

Our limited assurance engagement on the Key Performance Indicators included in the Report consisted of making enquiries, primarily of persons responsible for the management, monitoring and preparation of the Key Performance Indicators presented in

# Independent Assurance Report to Commercial Bank of Ceylon PLC

the Report, and applying analytical and other evidence gathering procedures, as appropriate. These procedures included:

- Interviews with senior management and relevant staff at corporate and selected site level concerning sustainability strategy and policies for material issues, and the implementation of these across the business;
- Enquiries of management to gain an understanding of Company's processes for determining material issues for Company's key stakeholder groups;
- Enquiries of relevant staff at corporate level responsible for the preparation of the Report;
- Enquiries about the design and implementation of the systems and methods used to collect and report the information, including the aggregation of the reported information;
- Comparing the information presented in the Report to relevant underlying sources on a sample basis to determine whether all the relevant information has been appropriately included in the Report;
- Reading the Key Performance Indicators presented within the Report to determine whether they are in line with our overall knowledge of, and experience with, the sustainability performance of the Company;
- Reading the remainder of the sections in relation to sustainability included in the Report to determine whether there are any material misstatements of fact or material inconsistencies based on our understanding obtained as part of our assurance engagement.

A limited assurance engagement is substantially less in scope than a reasonable assurance engagement or an audit conducted in accordance with Sri Lanka Standards on Auditing and Assurance Engagements, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit or a reasonable assurance engagement. Accordingly, we do not express a reasonable assurance conclusion on the Key Performance Indicators.

#### Use of this report

Our assurance report is made solely to Commercial Bank of Ceylon PLC in accordance with the terms of our engagement. Our work has been undertaken so that we might state to Commercial Bank of Ceylon PLC those matters we have been engaged to state in this assurance report and for no other purpose. We do not accept or assume responsibility to anyone other than Commercial Bank of Ceylon PLC for our work, for this assurance report, or for the conclusions we have reached.

**Chartered Accountants** 

Colombo February 23, 2015

# Key Performance Indicators (KPIs) - 2014

Key Sustainability Aspects	Key Performance Indicators Verified	Page Reference in the Report
Economic	Financial and non-financial highlights	6 & 7
	Direct economic value generated and distributed	80
	Economic Value Added (EVA)	82
Environment	Reduction of energy consumption (Sri Lankan Operation)	111
Labour Practice and Decent Work	Total number and rates of new employee hires by age group and gender (Sri Lankan Operation)	90
	Total number of employees by employment contract and gender and by significant location (Sri Lankan Operation)	92
	Return to work and retention rate after maturity leave	92
	Training hours by type of programme, by employee category and gender	94
	Composition of the Board and employee ranks by category	96
	Equal remuneration for women and men: basic salary ratio by employee category	96
	Employee turnover by reason for separation (Sri Lankan operation)	97
	Total number and percentage of employee attrition by age group and gender (Sri Lankan operation)	97
	Service analysis of employees by category	99
	Age analysis of employees by category	99
	Composition of main Board and Sub-Committees as at December 31, 2014	152
Society	Access points in low populated or economically disadvantaged areas	87
	Fighting against corruption through audits - Investigations carried out by the Inspection Department	108
Product Responsibility	Products designed to benefit society-loans and lease facilities granted to the agricultural and micro finance sector during 2014	86
	Loans granted for renewable energy projects by source of energy	112
Other Topics	CSR Trust fund initiatives	102
	Bank's contribution to CSR Trust Fund in 2014	102

# Independent Assurance Statement on Non-Financial Reporting

# **DNV-GL**

#### Introduction

DNV GL represented by DNV Business Assurance Lanka (Private) Limited has been commissioned by the management of Commercial Bank of Ceylon PLC ('Commercial Bank' or 'the Bank') to carry out an independent assurance engagement (Type 2, Moderate level) for the non-financial - qualitative and quantitative information (sustainability performance) reported in Commercial Bank's printed Annual Report - 2014 ('the Report'). The Report is prepared based on GRI G4 guidelines 'in accordance' - Core option and Financial Services Sector Disclosures. This engagement focused on verification of sustainability performance disclosed in the Report, and underlying management system and reporting processes. The engagement was carried out against AccountAbility's AA1000 Assurance Standard 2008 (AA 1000AS), the DNV GL Protocol for Verification of Sustainability Reporting ('VeriSustain' - <a href="https://www.dnv.com/moreondnv/cr/">www.dnv.com/moreondnv/cr/</a>; available on request).

The intended users of this assurance statement are the management of Commercial Bank ('the management'). The management is responsible for all information provided in the Report as well as the processes for collecting, analyzing and reporting the information presented in the report. Our responsibility in performing this work is regarding the verification of the sustainability performance reported in the printed Annual Report - 2014 only, in accordance with the scope of work agreed with the management of the Commercial Bank. The assurance engagement is based on the assumption that the data and information provided to us is complete, sufficient and true. We disclaim any liability or responsibility to a third party for decisions, whether investment or otherwise, based on this assurance statement. Our assurance engagement was planned and carried out in January - February 2015.

#### Scope, Aspect Boundary and Limitations of Assurance

The scope of assurance included the review of sustainability performance covering the Economic, Environment and Social information in the Report. In particular the assurance engagement included:

- The verification of the qualitative and quantitative sustainability performance reported in the Annual Report prepared by the Commercial Bank based on the GRI G4 guidelines, covering economic, environmental and social performance for the activities undertaken by Commercial Bank over the reporting period 1st January 2014 to 31st December 2014 and reported in this Annual Report;
- Review of the policies, initiatives, practices and performance described in the sustainability performance reported in Commercial Bank's Annual Report - 2014 as well as references made in the report;
- Evaluation of the disclosed information in the Report, both general and specific standard disclosures 'in accordance' - Core reporting requirements covering the systems and the processes the Commercial Bank has in place for adherence to reporting principles set out in the Global Reporting Initiative Sustainability Reporting Guidelines 2013 (GRI G4);

- Evaluation with respect to the AccountAbility principles and specified performance information, for a Type 2, moderate level of assurance, in accordance with the requirements of AA1000AS (2008):
  - information relating to the issues, responses, performance data, case studies and underlying systems for the management of such information and data;
  - information relating to materiality assessment and stakeholder engagement processes;
- The sustainability disclosures related to GRI G4 'in accordance' -Core as declared by Commercial Bank.

The reporting aspect boundary is based on internal and external materiality assessment covering the banking and associated operations in Sri Lanka and Bangladesh, including selected supply chain activities as set out in the Report in the section 'Material Aspects and Boundaries'. During the assurance process, we did not come across limitations to the scope of the agreed assurance engagement. The Report does not include performance data and information related to the activities of Commercial Bank's four subsidiaries – Commercial Development Co. PLC, ONEzero Co. Ltd., Indra Finance Ltd. and *Commex Sri Lanka SRL* – and the operations of its two associates, Equity Investments Lanka Ltd. and Commercial Insurance Brokers (Pvt.) Ltd. as the results of their operations are not significant (<1 % revenue) compared to the overall results of the group. No external stakeholders were interviewed as part of this assurance engagement.

#### **Verification Methodology**

This assurance engagement was planned and carried out in accordance with the AA1000AS (2008) i.e. Type 2, Moderate and the DNV-GL Protocol for Verification of Sustainability Reporting ('VeriSustain'). The report has been evaluated against the following criteria:

- Adherence to the principles of Inclusivity, Materiality and Responsiveness, as well as Reliability of specified sustainability performance information, as set out in the AA1000AS (2008);
- Application of the principle of materiality as per GRI G4;
- Adherence to additional principles of Completeness and Neutrality, as set out in DNV-GL's Protocol;
- The GRI G4 requirements 'in accordance' Core.

During the assurance engagement, we have taken a risk-based approach, meaning we concentrated our verification efforts on the issues of high material relevance to Commercial Bank's business and its stakeholders. We have verified the statements and claims made in the Report and assessed the robustness of the underlying data management system, information flow and controls. In doing so, we have:

 Reviewed the approach to stakeholder engagement and its materiality determination process;

# **DNV-GL**

- Verified the sustainability-related statements and claims made in the Report and assessed the robustness of the data management system, information flow and controls;
- Examined and reviewed documents, data and other information made available by the Commercial Bank and visited the Head office at Colombo and two branch offices at Colombo and one in Dhaka, Bangladesh;
- Conducted interviews with key representatives including data owners and decision-makers from different functions of the Commercial Bank;
- Performed sample-based reviews of the mechanisms for implementing the sustainability related policies, as described in the Report;
- Performed sample-based checks of the processes for generating, gathering and managing the quantitative data and qualitative information included in the Report.

#### Conclusions

The Commercial Bank has implemented management systems with sustainability as the focus, to manage its key sustainability parameters. In our opinion, based on the scope of this assurance engagement, the sustainability performance reported in Commercial Bank's Annual Report - 2014 and referenced information provides a fair representation of the sustainability related strategies, management system and performance and meets the general content and quality requirements of the GRI G4 i.e.,

- General Standard Disclosures: We reviewed the General Standard Disclosures reported in this Report and we are of the opinion that the reported information generally meets the reporting requirement for 'in accordance' - Core based on GRI G4.
- Specific Standard Disclosures: We reviewed the Specific Standard Disclosures reported in this Report and we are of the opinion that the reported information generally meets the reporting requirement for 'in accordance' - Core based on GRI G4 and Financial Services Sector disclosures covering generic Disclosures on Management Approach (DMA) and Performance Indicators for identified material Aspects as below:

#### **Economic**

- Economic Performance G4-EC1;
- Market Presence G4-EC5, G4-EC6;
- Indirect Economic Impacts G4-EC7;

#### **Environmental**

- Energy G4-EN6;
- Effluents and Waste G4-EN23:
- Products and Services G4-EN27;
- Supplier Environmental Assessment G4-EN32;

#### Social

#### Labour Practices and Decent Work

- Employment G4-LA1, G4-LA2, G4-LA3;
- Labour/Management Relations G4-LA4;
- Occupational Health and Safety G4-LA8;
- Training and Education G4-LA9, G4-LA11;
- Diversity and Equal Opportunity G4-LA12;
- Equal Remuneration for Women and Men G4-LA13;
- Supplier Assessment for Labour Practices G4-LA14;
- Labour Practices and Grievance Mechanisms G4-LA16;

#### Human Rights

- Non-Discrimination G4-HR3;
- Freedom of Association and Collective Bargaining -G4-HR4;
- Child Labour G4-HR5;
- · Forced or Compulsory Labour G4-HR6;
- Security Practices G4-HR7;
- Assessment G4-HR9;
- Supplier Human Rights Assessment G4-HR10;
- Human Rights Grievance Mechanisms G4-HR12;

#### Society

- Local Communities G4-SO1, G4-SO2, FS13, FS14;
- Anti-Corruption G4-SO3, G4-SO4, G4-SO5;
- Compliance G4-SO8;
- Supplier Assessment for Impacts on Society G4-SO9;

#### **Product Responsibility**

- Product and Service Labeling G4-PR3,G4-PR4,G4-PR5;
- Marketing Communications G4-PR6,G4-PR7;
- Customer Privacy G4-PR8;
- Compliance G4-PR9;
- Product Portfolio FS7, FS8.

We have evaluated the Report's adherence to the following principles on a scale of 'Good', 'Acceptable' and 'Needs Improvement':

#### AA1000AS (2008) principles

**Inclusivity:** The stakeholder identification and engagement process includes formal and informal engagement with key stakeholders to identify sustainability challenges and concerns through various channels. The material issues emerging from the stakeholder engagement were collected and prioritized, and the results are fairly reflected in the Report. In our view, the level at which the Report adheres to this principle is **"Good"**.

# Independent Assurance Statement on Non-Financial Reporting

**DNV-GL** 

Materiality: The process of materiality assessment has been carried out based on requirements of GRI G4 and Financial Services Sector Disclosures. The process considered the aspects that are internal and external to the organization and prioritized the aspects for sustainability management. The materiality of the aspects is fairly explained in the Report along with the management and monitoring systems. In our view, the level at which the Report adheres to this principles is "Good".

**Responsiveness:** We consider that the response to key stakeholder concerns, through its policies and management systems including governance are fairly reflected in the Report through appropriate disclosures on management approach and strategy for risk impact mitigation. In our view, the level at which the Report adheres to this principle is "Good".

Reliability: The majority of data and information verified at Head office and at branch sites at Colombo and Dhaka were found to be fairly accurate. Some of the data inaccuracies identified during the verification process were found to be attributable to transcription, interpretation and aggregation errors and the errors have been corrected; Hence in accordance with the AA1000AS (2008) requirements for a Type 2, moderate level assurance engagement, we conclude that the specified sustainability data and information presented in the Report is reliable and acceptable. In our view, the level at which the Report adheres to this principle is "Good".

# Specific Evaluation of the Information on Sustainability Performances

We consider the methodology and process for gathering information developed by the Commercial Bank, for its sustainability performance reporting is appropriate and the qualitative and quantitative data included in the Report, was found to be identifiable and traceable; the personnel responsible was able to demonstrate the origin and interpretation of the data and its reliability. We observed that the Report presents a faithful description of the reported sustainability activities for the reporting period.

## Additional principles as per DNV GL's Protocol

Completeness: The Report has fairly attempted to disclose the General and Specific Standard Disclosures including the disclosure on management approach covering the sustainability strategy, management approach, monitoring systems and sustainability performances indicators against the GRI G4 – 'in accordance' – Core. However certain performance indictors - internal and external to the Commercial Bank like energy, waste, occupational health and safety etc.— are partially reported due to complexity/ challenges in data aggregation and formal data aggregation systems are being deployed across all entities; In our view, the level at which the Report adheres to this principle is "Acceptable".

**Neutrality:** The disclosures related to sustainability issues and performances are reported in a neutral tone, in terms of content and presentation. In our view, the level at which the Report adheres to the principle of Neutrality is "Good".

#### **Opportunities for Improvement**

The following is an excerpt from the observations and further opportunities for improvement reported to the management of Commercial Bank and are not considered for drawing our conclusion on the Report; however, they are generally consistent with the Management's objectives:

- Bank may consider topics beyond GRI aspects related to foreign direct investment in infrastructure and other sectors, green banking, business continuity and other national and international charters to which bank and the peers subscribes in the geo locations of operations.
- Disclosures on sustainability opportunities, impacts and strategy to mitigate impacts and risks related to Commercial Bank's international operations with significant operational or financial control and influence may be carried out, to further improve completeness of reported disclosures.
- Commercial Bank may further disclose its key goals and targets with regard to identified material Aspects within the Report, so as to further improve its responsiveness to interested stakeholders.

#### Our Competence and Independence

We are a global provider of sustainability services, with qualified environmental and social assurance specialists working in over 100 countries. We were not involved in the preparation of any statements or data included in the Report except for this Assurance Statement. DNV GL maintains complete impartiality towards any people interviewed.

For DNV GL

Kiran Radhakrishnan

Project Manager

DNV GL Business Assurance India Private limited, India.

Vadakepatth Nandkumar

Assurance Reviewer

Regional Sustainability Manager

DNV GL Business Assurance India Private limited, India.

February 23, 2015, Colombo, Sri Lanka.



GRI Indicator	Description	Page Number/Explanations	External Assurance
Strategy	and Analysis		
G4-1	Statement from the Chairman	8	Yes
G4-3	Name of the Organisation	Inner back cover	Yes
G4-3	Primary Brands, Products and/or Services	27	Yes
G4-5	Location of Organisation's Head Quarters	Inner back cover	Yes
G4-6	Number of countries where the Organisation operates and names of countries with	- Hiller back cover	163
Q+ 0	either major operations or that are specifically relevant to the sustainability issues covered in the Report	70	Yes
G4-7	Nature of ownership and legal form	Ownership - 144	
		Legal form - Inner back cover	Yes
G4-8	Markets served	84	Yes
G4-9	Scale of the Reporting Organisation	6 and 7	Yes
G4-10	Total workforce by employment type, employment contract and region broken down by gender	92	Yes
G4-11	Percentage of employees covered by collective bargaining agreements	99	Yes
G4-12	Organisation's supply chain	108	Yes
G4-13	Significant changes during the reporting period regarding size, structure or ownership	60	Yes
G4-14	Explanation of whether and how the precautionary approach or principle is addressed by the organisation	70	Yes
G4-15	Externally developed economic, environmental and social charters and principles or other initiatives to which the organisation subscribes or endorses	71	Yes
G4-16	Memberships in associations and/or national/international advocacy organisations	71	Yes
Identified	Material Aspects and Boundaries		
G4-17	Organisation's entities covered by the report	70	Yes
G4-18	Process for Defining Report Content	71	Yes
G4-19	Material Aspects identified for Report Content	72	Yes
G4-20	Aspect Boundary for identified Material Aspects within the organisation	72	Yes
G4-21	Aspect Boundary for identified Material Aspects outside the organisation	72	Yes
G4-22	Explanation of the effect of any restatement of information provided in earlier reports and the reason for such restatement	73	Yes
G4-23	Significant changes from previous reporting periods in the Scope, Aspect boundaries in the Report	73	Yes
Stakehol	der Engagement		
G4-24	List of stakeholder groups engaged by the Organisation	75	Yes
G4-25	Basis for identification and selection of stakeholders with whom to engage	75	Yes
G4-26	Approaches to stakeholder engagement, including frequency of engagement by type and by stakeholder group	76	Ye
G4-27	Key topics and concerns raised through stakeholder engagements and how the Organisation responded to them	76	Yes

GRI Indicator	Description	Page Number/Explanations	External Assurance
Report P	rofile		
G4-28	Reporting period	70	Yes
G4-29	Date of most recent previous report	70	Yes
G4-30	Reporting cycle	70	Yes
G4-31	Contact point for questions regarding the Report or its Contents	Inner back cover	Yes
G4-32	Compliance with GRI G4 Guidelines, GRI Content Index and the External Assurance Report	Compliance - Page 70 Index - This table serves the purpose of this requirement External Assurance - Page 113, 116	Yes
G4-33	Policy and current practice with regard to seeking external assurance for the Report	70	Yes
Governa	nce		
G4-34	Governance Structure of the Organisation, including committees under the highest governance body responsible for decision-making on economic, environment and social impacts	146, 152	Yes
G4-35	Process for delegating authority for economic, environment and social topics from the highest governance body	181	
G4-36	Whether the organisation has appointed an executive-level position(s) with responsibility for economic, environment and social topics and whether the post holder(s) report directly to the highest governance body	181	
G4-38	Composition of the highest governance body and its committee	129 (Board Profiles), 152	
G4-39	Indicate whether the Chair of the highest governance body is also an Executive Officer	159	
G4-40	Process and criteria used for nomination and selection of members to the highest governance body and its committees.	187 (Board Nomination Committee Report)	
G4-41	Processes in place for the highest governing body to ensure conflicts of interests are avoided and managed	165	
G4-51	The remuneration policies for the highest governance body and senior executive officers and the performance criteria in the remuneration policy related to the economic, environmental and social topics	184 (Board Human Resource and Remuneration Committee Report)	
Ethics ar	nd Integrity		
G4-56	The values, principles, standards and norms of behaviour	150	Yes
G4-57	The internal and external mechanisms for seeking advice on ethical and lawful behaviour and matters related to organisational integrity.	150	
G4-58	The internal and external mechanisms for reporting concerns about unethical and unlawful behaviour and matters related to organisational integrity.	150	

DMA and				D(a)	Funlandian	
Indicators		Page Number	Identified	Reason(s) for	Explanation for	External
	Material Aspects	(or link)	Omission(s)	Omission(s)	Omission(s)	Assurance
Category: Econon	nic					
Material Aspect:	Economic Performance					
G4 - DMA		79				Yes
G4-EC1	Direct economic value generated, distributed					
	and retained	80				Yes
Material Aspect:	Market Presence					
G4 - DMA		94				Yes
G4-EC5	Ratios of standard entry level wage by gender compared to local minimum wage at significant locations of operation	94				Yes
G4-EC6	Proportion of senior management hired from the local community at significant locations of operation	92				Yes
Material Aspect:	Indirect Economic Impact					
G4 - DMA		82				Yes
G4-EC7	Development and impact of infrastructure investments and services supported	82				Yes
Category: Environ	ment					
Material Aspect:	Energy					
G4 - DMA		111				Yes
G4-EN6	Reduction of energy consumption	111				Yes
Material Aspect:	Effluents and Waste					
G4 - DMA		111				Yes
G4-EN23	Total weight of waste by type and disposal method	112				Yes
Material Aspect:	Products and Services					
G4 - DMA		88				Yes
G4-EN27	Extent of impact mitigation of environmental impacts of products and services	89				Yes
Material Aspect:	Supplier Environment Assessment					
G4 - DMA		110				Yes
G4-EN32	Percentage of new suppliers that were screened using environmental criteria	110				Yes

SPECIFIC STANDAR DMA and	AS BIOCEOUNIES			Danaar(a)	Funlanation	
Indicators	Material Aspects	Page Number (or link)	Identified Omission(s)	Reason(s) for Omission(s)	Explanation for Omission(s)	Externa Assurance
Category: Social						
Sub-Category: Lal	bour Practices and Decent Work					
Material Aspect:	Employment					
G4 - DMA		90				Yes
G4-LA1	Total number and rate of new employee hires and employee					
	turnover by age group, gender and region	90				Yes
G4 - DMA		94				Yes
G4-LA2	Benefits provided to full-time employees that are not provided to temporary or part-time employees by significant locations of operation	95				Yes
G4-LA3	Return to work and retention rates after parental leave by gender	92				Yes
Material Aspect:	Labour/Management Relations					
G4 - DMA	-	99				Yes
G4-LA4	Minimum notice periods regarding operational changes, including whether it is specified in collective agreements	99				Yes
Material Aspect:	Occupational Health and Safety					
G4 - DMA		100				Yes
G4-LA8	Health and safety topics covered in formal agreements with trade unions	100				Yes
Material Aspect:	Training and Education					
G4 - DMA		93				Yes
G4-LA9	Average hours of training per year per employee by gender and by employee category	94				Yes
G4-LA10	Programmes for skills management and lifelong learning that support the continued employability of employees and assist them in managing career endings	93				Yes
G4-LA11	Percentage of employees receiving regular performance and career development reviews by gender and employee category	93				Yes
Material Aspect:	Diversity and Equal Opportunity					
G4 - DMA		95				Yes
G4-LA12	Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership and other indicators of diversity	96				Yes
Material Aspect:	Equal Remuneration for Women and Men					
G4 - DMA	4	95				Yes
G4-LA13	Ratio of basic salary and remuneration of women to men by employee category by significant locations of operation	96				Yes
Material Aspect:	Supplier Assessment for Labour Practices					
G4 - DMA		110				Yes
G4-LA14	Percentage of new suppliers that were screened using labour practices criteria	110				Yes
Material Aspect:	Labour Practices and Grievance Mechanisms					
G4 - DMA		100				Yes
G4-LA16	Number of grievances about labour practices filed, addressed and resolved through formal grievance mechanisms	100				Yes

Material Aspects	Page Number (or link)	Identified Omission(s)	Reason(s) for Omission(s)	Explanation for Omission(s)	External Assurance
ıman Rights					
Non-Discrimination					
	101				Yes
Total number of incidents of discrimination and corrective actions taken	101				Yes
Freedom of Association and Collective Bargaining					
	99				Yes
Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk and measures taken to support these rights	99				Yes
Child Labour					
	101				Yes
Operations and suppliers identified as having significant risk for incidents of child labour and measures taken to contribute to the effective abolition of child labour	101				Yes
Forced or Compulsory Labour					
	101				Yes
Operations and significant suppliers identified as having significant risk of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour.	101				Yes
• •					165
Supplier Human Rights Assessment	110				Yes
Percentage of new suppliers that were screened using human					163
rights criteria	110				Yes
Human Rights Grievance Mechanisms					
	100				Yes
					.,
<u> </u>	100				Yes
•					
Local Communities	101 100				
					Voo
Percentage of operations with implemented local community	allu 00				Yes
	101				Yes
Operations with significant actual and potential negative impacts					Yes
	102				163
areas by type	86				Yes
Initiatives to improved access to financial services for disadvantaged people	86				Yes
	Total number of incidents of discrimination and corrective actions taken  Freedom of Association and Collective Bargaining  Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk and measures taken to support these rights  Child Labour  Operations and suppliers identified as having significant risk for incidents of child labour and measures taken to contribute to the effective abolition of child labour  Forced or Compulsory Labour  Operations and significant suppliers identified as having significant risk of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour  Supplier Human Rights Assessment  Percentage of new suppliers that were screened using human rights criteria  Human Rights Grievance Mechanisms  Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms inciety  Local Communities  Percentage of operations with implemented local community engagement, impact assessments and development programmes Operations with significant actual and potential negative impacts on local communities  Access points in low-populated or economically disadvantaged areas by type  Initiatives to improved access to financial services for	Iman Rights  Non-Discrimination  Total number of incidents of discrimination and corrective actions taken  Preedom of Association and Collective Bargaining  Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk and measures taken to support these rights  Child Labour  Operations and suppliers identified as having significant risk for incidents of child labour and measures taken to contribute to the effective abolition of child labour  Forced or Compulsory Labour  Operations and significant suppliers identified as having significant risk of forced or compulsory labour  Topications and significant suppliers identified as having significant risk of forced or compulsory labour  Operations and significant suppliers identified as having significant risk of forced or compulsory labour  Percentage of new suppliers that were screened using human rights criteria  Human Rights Grievance Mechanisms  100  Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms  100  Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms  100  Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms  100  Percentage of operations with implemented local community engagement, impact assessments and development programmes  101, 102  2 and 86  Percentage of operations with implemented local community engagement, impact assessments and development programmes  101  Access points in low-populated or economically disadvantaged areas by type  Initiatives to improved access to financial services for	Amarerial Aspects  Aman Rights  Non-Discrimination  Total number of incidents of discrimination and corrective actions taken  Freedom of Association and Collective Bargaining  Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk and measures taken to support these rights  Operations and suppliers identified as having significant risk for incidents of child labour  Operations and suppliers identified as having significant risk for incidents of child labour  Forced or Compulsory Labour  Forced or Compulsory Labour  Operations and significant suppliers identified as having significant risk of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour  Supplier Human Rights Assessment  Percentage of new suppliers that were screened using human rights criteria  Human Rights Grievance Mechanisms  100  Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms  101  Percentage of operations with implemented local community engagement, impact assessments and development programmes  Operations with significant actual and potential negative impacts on local communities  102  Access points in low-populated or economically disadvantaged areas by type  Initiatives to improved access to financial services for	Material Aspects  Iman Rights  Non-Discrimination  Total number of incidents of discrimination and corrective actions taken  Total number of incidents of discrimination and corrective actions taken  Preedom of Association and Collective Bargaining  Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk and measures taken to support these rights  Operations and suppliers identified as having significant risk for incidents of child labour and measures taken to contribute to the effective abolition of child labour  Forced or Compulsory Labour  Forced or Compulsory Labour  Forced or Compulsory Labour  Forced or Compulsory Labour  Percentage of new suppliers that were screened using human rights criteria  Human Rights Grievance Mechanisms  Number of grievances about human rights impacts filed, addressed and resolved through formal grievance mechanisms  Local Communities  Percentage of operations with implemented local community engagement, impact assessments and development programmes  Operations with significant actual and potential negative impacts on local communities  Access points in love-populated or economically disadvantaged areas by type  Initiatives to improved access to financial services for	Material Aspects  Material Aspects  Material Aspects  Mon-Discrimination  Total number of incidents of discrimination and corrective actions taken  Freedom of Association and Collective Bargaining  Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk and measures taken to support these rights  Child Labour  Operations and suppliers identified as having significant risk for incidents of child labour and measures taken to contribute to the effective abolition of child labour  Forced or Compulsory Labour  Operations and significant suppliers identified as having significant risk of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour and measures to contribute to the elimination of all forms of forced or compulsory labour and measures to contribute to the elimination 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SPECIFIC STANDAR	RD DISCLOSURES					
DMA and Indicators	Material Aspects	Page Number (or link)	Identified Omission(s)	Reason(s) for Omission(s)	Explanation for Omission(s)	Externa Assurance
Material Aspect:	Anti-Corruption					
G4 - DMA	And Conspice.	108				Yes
G4-SO3	Total number and percentage of operations assessed for risks					
a 1 000	related to corruption and the significant risks identified	108				Yes
G4-SO4	Communication and training on anti-corruption policies					
	and procedures	108				Yes
G4-SO5	Confirmed incidents of corruption and actions taken					Yes
Material Aspect:	Compliance					
G4 - DMA		181				Yes
G4-SO8	Monetary value of significant fines and total number of non- monetary sanctions for non-compliance with laws and regulations	182				Yes
Material Aspect:	Supplier Assessment for Impacts on Society					
G4 - DMA		110				Yes
G4-SO9	Percentage of new suppliers that were screened using criteria for impacts on society	110				Yes
Sub-Category: Pro	oduct Responsibility					
Material Aspect:	Product and Service Labelling					
G4 - DMA	Troduct and Service Easening	87				Yes
G4-PR3	Type of product and service information required by the organisation's procedures for product and service information and labelling and percentage of significant product and service	87				Van
G4-PR4	categories subject to such information requirements  Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labelling by type of outcomes	182				Yes
G4-PR5	Results of surveys measuring customer satisfaction	88				Yes
Material Aspect:	Marketing Communications					
G4 - DMA		87				Yes
G4-PR6	Sale of banned or disputed products	87				Yes
G4-PR7	Total number of incidents of non-compliance with regulations and voluntary codes concerning marketing communications, including advertising, promotion and sponsorship by type of outcomes	182				Yes
Material Aspect:	Customer Privacy					
G4 - DMA		88				Yes
G4-PR8	Total number of substantiated complaints					168
G4 1 10	regarding breaches of customer privacy and losses of customer data	88				Yes
Material Aspect:	Compliance					
G4 - DMA		181				Yes
G4-PR9	Monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products					
	and services	182				Yes

DMA and Indicators	Material Aspects	Page Number (or link)	Identified Omission(s)	Reason(s) for Omission(s)	Explanation for Omission(s)	External Assurance
Material Aspect:	Product Portfolio					
G4 - DMA		88				Yes
G4-FS1	Policies with specific environmental and social components applied to business lines	88				Yes
G4-FS2	Procedures for assessing and screening environmental and social risks in business lines	88				Yes
G4-FS3	Processes for monitoring clients' implementation of compliance with environment and social requirements included in the agreements or transactions	88				Yes
G4-FS4	Processes for improving staff competency to implement the environmental and social policies and procedures as applied to business lines	88				Yes
G4-FS5	Interactions with clients/investees/business partners regarding environmental and social risks and opportunities	88				Yes
G4-FS6	Percentage of the portfolio for business lines by specific region, size and by sector	372				Yes
G4-FS7	Monetary value of products and services designed to deliver a specific social benefit for each business line broken down by purpose	86				Yes
G4-FS8	Monetary value of products and services designed to deliver a specific environmental benefit for each business line broken down by purpose	112				Yes
G4-FS9	Coverage and frequency of audits to assess implementation of environmental and social policies and risk assessment.	108				Yes

# UNGC Principles - GRI Indicators Cross Reference

Issue Areas	GC Principles	Relevant GRI Indicators		
Human Rights	Principle 1	_		
	Businesses should support and respect the protection of internationally-proclaimed human rights	EC 5, LA 4, LA9, LA 14, HR 3, SO 5		
	Principle 2			
	Businesses should make sure that they are not complicit in human rights abuses	HR 3, HR 5, HR 6, HR 10, HR 12		
Labour	Principle 3			
	Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining	LA 4, HR 4		
	Principle 4			
	Businesses should uphold the elimination of all forms of forced and compulsory labour	HR 6		
	Principle 5			
	Businesses should uphold the effective abolition of child labour	HR 5		
	Principle 6			
	Businesses should uphold the elimination of discrimination in respect of employment and occupation	HR 3, LA 12, LA 13		
Environment	Principle 7			
	Businesses should support a precautionary approach to environmental challenges	EN 6, EN 23		
	Principle 8			
	Businesses should undertake initiatives to promote greater environmental responsibility	FS 1, FS 5		
	Principle 9			
	Businesses should encourage the development and diffusion of environmentally- friendly technologies	EN 6		
Anti-Corruption	Principle 10			
	Businesses should work against corruption in all its forms, including extortion and bribery	SO 3, SO 4, SO 5		

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188 Board Audit Committee Report	191 Board Credit Committee Report	192 Board Technology Committee Report	192 Board Investment Committee Report	193 Board Related Party Transactions Review Committee Report	194 Annual Report of the Board of Directors	206 Statement of Directors' Responsibility
208 Directors' Statement on Internal Control	210 Assurance Report on Internal Control	211  Managing  Director's and  Chief Financial  Officer's  Statement of	<b>212</b> Directors' Interest in Contracts with the Bank	213 Other Disclosure Requirements Under the Prescribed Format Issued by the Central Bank of Sri Lanka for Preparation of Annual Financial Statements of		<b>218</b> Managing Risk at Commercial Bank

Licensed Commercial Banks

Responsibility

246 Investo

Relations Supplement



As a responsible corporate citizen accountable to all its stakeholders, the Bank is in compliance with the best practices in corporate governance and has in place a sound risk management framework.





#### K.G.D.D. DHEERASINGHE

Chairman

Dharma Dheerasinghe, joined the Board on December 20, 2011. Prior to his appointment as the Chairman on July 29, 2014, he was the Deputy Chairman of the Bank. He is also the Chairman of Commex Sri Lanka S.R.L - Italy, Indra Finance Ltd. which are subsidiaries of the Bank. He also serves as the Chairman of Board Human Resources and Remuneration Committee, Board Nomination Committee, Board Credit Committee, Board Investment Committee and Board Related Party Transactions Review Committee of the Bank.

Dheerasinghe, an eminent Economist with a distinguished career of over 40 years in the banking industry. Previously, he was the Senior Deputy Governor of the Central Bank of Sri Lanka and was also the Chairman of the Monetary Policy Committee, Sovereign Ratings Committee and Secretary to the Monetary Board. He was also the Alternate Executive Director for Bangladesh, Bhutan, India and Sri Lanka at the International Monetary Fund.

He was an Independent Non-Executive Chairman of Bartleet Finance PLC. Dheerasinghe has published widely on many aspects of economics including debt capital markets and financial globalisation and has over 30 referred articles in reputed journals and as book chapters in Sri Lanka and overseas. He has presented more than 50 papers at international seminars. He has been a Visiting Lecturer and Moderator/Examiner in Universities of Colombo, Kelaniya, Sri Jayewardenepura and Moratuwa and several professional bodies in Sri Lanka. He has made a significant contribution to the development of the Government debt securities market by innovating and structuring key financial instruments and developing its institutional framework.

He is a graduate of the University of Colombo where he obtained B. Com. and B. Phil (Econ.) with first class honours. He has obtained M.A. (Econ.) from the University of Leeds, UK. He is an Honorary Fellow of the Institute of Bankers of Sri Lanka and holder of Honorary ACI Diploma.

He holds 20,653 Voting Shares.



#### M.P. JAYAWARDENA

Deputy Chairman

Preethi Jayawardena was first appointed to the Board on December 28, 2011 and was appointed as the Deputy Chairman of the Bank on July 29, 2014. He is the Chairman of Board Integrated Risk Management Committee.

He is a Fellow of The Institute of Chartered Accountants of Sri Lanka. He serves as the group consultant at Chemanex PLC and a Group Director of CIC Holdings PLC. He is also the Chairman of Lanka Ratings Ltd., Commercial Insurance Brokers (Pvt) Ltd., Cal Exports Lanka (Pvt) Ltd., Chemanex Exports (Pvt) Ltd., and serves on the Boards of many other public and private companies. Prior to joining Chemanex PLC, he served in Zambia Consolidated Copper Mines in Africa for over 13 years in various senior positions including Head of Treasury, managing a loan portfolio in excess of US \$ 2 Bn. He is a Member of the Monetary Policy Consultative Committee of the Central Bank of Sri Lanka and the Vice-Chairman of The Sri Lanka Institute of Directors.



#### J DURAIRATNAM

Managing Director/Chief Executive Officer

Jegan Durairatnam was first appointed to the Board on April 28, 2012. He was appointed as the Managing Director/CEO of the Bank on July 17, 2014. Prior to that, he functioned as the Chief Operating Officer of the Bank from April 2012 to July 2014.

He is also the Managing Director of Commercial Development Company PLC, a Director of Lanka Financial Services Bureau Ltd. and Lanka Clear (Pvt) Ltd.

He possesses substantial professional experience in Banking, out of which 9 years as a member of Corporate Management. His Banking experience covers all aspects of International Trade, Off-shore Banking, Credit, Operations and Information Technology. He has served the Bank in several management positions, including Deputy General Manager, Assistant General Manager - International Division and Head of Imports. He holds a Bachelor's Degree from the University of Peradeniya.

He holds 379,087 Voting Shares.

#### **Board of Directors**



#### PROF. U.P. LIYANAGE

Prof. Uditha Liyanage was first appointed to the Board on December 14, 2010. He is the Chairman of the Board Technology Committee.

He is a Fellow of the Chartered Institute of Marketing, UK and holds an MBA and Ph.D. in Business Management from the Postgraduate Institute of Management (PIM), University of Sri Jayewardenepura. He is the Chairman of OneZero Co. Ltd. and also a Director of Richard Peiris Co. (Arpico - Plastic Sector), Chemanex PLC, Ceylon Cold Stores PLC, Singer Sri Lanka PLC, Thalawakelle Tea Estate PLC and Diesel and Motor Engineering PLC. He is presently the Professor of Management of the PIM. He counts 18 years executive experience in 3 leading private sector organisations. He possesses 21 years of teaching/research experience in Marketing/Management at postgraduate level. He has published widely on branding and strategic marketing and addressed numerous local and international conferences.



#### L. HULUGALLE

Lakshman Hulugalle was first appointed to the Board on March 30, 2011. He is the Deputy High Commissioner for Sri Lanka High Commission in Australia. He is a Director of SATNET (Pvt) Ltd and Waters Edge Ltd.

He was the Director General of the NGO and INGO Secretariat of the Ministry of Defense and the Deputy Chairman of National Livestock Development Board. He is also the Advisor to the Provincial Council of Sabaragamuwa. He holds a degree in Hotel Management from the Sri Lanka Hotel School and a Diploma in Marketing and Advertising of the Sri Lanka Institute of Marketing.

He has also served as the Director General of Media Centre for National Security (2006-13), Vice-Chairman of Ceylon Fisheries Corporation (2006-10), Consultant to the Ministry of Youth Affairs, Sports and Rural Development (1995), Co-ordinating Secretary to Hon. Mahinda Rajapaksa, Minister of Labour and Vocational Training (1994), Co-ordinating Secretary of Hon. Gamini Dissanayake at the Ministry of Lands, Land Development and Ministry of Mahaweli Development (1978-89) and Ministry of Plantations (1989-90). He is the former Chairman of Star TV Lanka (Pvt) Ltd., (2001-05). He has also represented the Government of Sri Lanka in many international conferences and workshops.



#### S. SWARNAJOTHI

S. Swarnajothi was first appointed to the Board on August 20, 2012. He is the Chairman of the Board Audit Committee.

He is a Fellow of the Institute of Chartered Accountants of Sri Lanka and a Fellow of the Certified Management Accountants of Sri Lanka and also a member of the Institute of Certified Management Accountants of Australia. He holds a B.Sc. Degree in Management from the University of Sri Jayewardenepura and a M.Sc. in Project Management from the University of Moratuwa.

Swarnajothi held office as Auditor General of Sri Lanka from January 2008 to August 2010 and prior to that held many senior positions in the Public Sector as well as in the Private Sector. He currently functions as a member of the Tax Appeals Commission which position he had held since May 2014.

He holds 8,490 Non-Voting Shares.



#### H.J. WILSON

Hakan John Wilson was first appointed to the Board on July 3, 2014. He is currently the Head of Banking and Chief Banking Specialist of the IFC/World Bank Group.

A holder of a Master's Degree in Economics and Political Science from Uppsala University, Sweden and a Master of Public Administration (MPA) Degree from Princeton University USA, Mr. Wilson is a Swedish national resident in Nairobi, Kenya.

He has held several key positions over a period of nine years as Vice President and Senior Vice-President at Swedbank, the largest retail bank in Sweden, overseeing Exports, Project Finance, Structured Finance, Equity Capital Markets, International Strategy, Mergers and Acquisitions and Investor Relations.

Mr. Wilson has also served as Managing Director and Head of Investment Banking for the Swedish operations of a large retail Bank. He has been with the IFC/World Bank Group since January 2009.



#### S. RENGANATHAN

Sivakrishnarajah Renganathan was first appointed to the Board on July 17, 2014. Since July 2014 he functions as the Executive Director and Chief Operating Officer of the Bank.

Renganathan who has served Commercial Bank throughout the entirety of his career for more than 33 years and has held several key positions in the Bank.

In July 2003, he led the Bank's acquisition of the Bangladesh operations of Credit Agricole Indosuez (CAI), Commercial Bank's first ever acquisition of a banking operation, and was appointed Country Manager - Bangladesh, in which capacity he led the Bangladesh team of staff over a five year tenure, building up the Bank's operations in Bangladesh. On his return to the country, he was appointed as the Bank's first Chief Risk Officer (CRO) and was responsible for preparing and implementing the Bank's Integrated Risk Management Policy.

In April 2011, he was appointed to the pivotal position of Deputy General Manager - Personal Banking Division.

He has served among others, as a Member of the General Council of the Institute of Bankers of Bangladesh, founder President of the Sri Lanka Bangladesh Chamber of Commerce and Industry, Executive member of the Foreign Investors Chamber of Commerce and Industry in Bangladesh and as Assistant Treasurer of the Sri Lanka - India Society.

S. Renganathan is a Fellow of the Chartered Institute of Management Accountants, UK (FCMA), Fellow of the IFS School of Finance, UK (Fifs) and a Fellow of the Institute of Bankers Sri Lanka (FIB). He is also an associate member of Financial Services Institute of Australasia. He has received extensive Leadership, Management and Banking training in the USA, London, Japan, Thailand, Abu Dhabi, India and many other countries.

He holds 190,034 Voting and 10,190 Non-Voting Shares.



#### K.M.M. SIRIWARDANA

Mahinda Siriwardana was first appointed to the Board on August 28, 2014.

He is the Director General of Department of Fiscal Policy and Ministry of Finance and Planning where he involved in the activities related to tax policy, government revenue and overall macro-fiscal management.

He is also involved in co-ordinating with public, private and international agencies, including International Monetary Fund (IMF), World Bank (WB) and International Rating Agencies, mainly on matters related to fiscal policy as well as overall macro-economy.

Prior to joining the Ministry of Finance and Planning in 2010, Mr. Siriwardana served in the Central Bank of Sri Lanka for over 20 years where he also held the position as an Additional Director of the Economic Research Department.

Mr. Siriwardana has served on many Boards, including Bank of Ceylon (BOC), and at present, he serves on the Board of Directors of Export Development Board (EDB), Sri Lanka Export Credit Insurance Corporation (SLECIC) and Hotel Developers (Lanka) PLC (Hilton - Colombo).

He holds a Bachelor of Arts (BA) Degree in Economics from the University of Kelaniya, and a Master of Arts (MA) Degree in Economics and a Postgraduate Diploma in Economic Development from the Vanderbilt University, USA.

Mr. Siriwardana ceased to hold office w.e.f. February 23, 2015.



#### Ms. J.R. GAMAGE

Company Secretary

Ranjani Gamage, is an Attorney-at-Law who counts over 15 years experience at the Bank. She was appointed as the Company Secretary of Commercial Bank in May 2014. She has received extensive training on secretarial and legal fields at a leading Law firm prior to joining the Bank.

#### Acknowledgments

The Chairman and the Board of Directors would like to acknowledge the yeomen services rendered by the former Chairman, Mr. D.S. Weerakkody and former Managing Director, Mr. W.M.R.S. Dias and deeply appreciate the valuable contribution made by them. The Board of Directors warmly welcome Mr. H.J. Wilson, Mr. S. Renganathan and Mr. K.M.M. Siriwardana to the Board.

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# Corporate Management



Jegan Durairatnam

Managing Director/Chief Executive Officer



**S. Renganathan**Chief Operating Officer



Nandika Buddhipala Chief Financial Officer





**Chandana Gunasekera**Deputy General Manager - Personal Banking



**Sanath Manatunge**Deputy General Manager - Corporate Banking



**Richard Rodrigo**Assistant General Manager - Plan Implementation/Compliance Officer

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Chief Information Officer

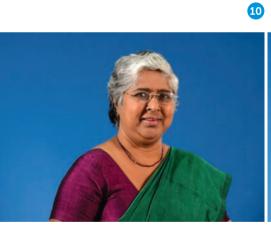
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**Isuru Tillakawardana**Deputy General Manager Human Resource Management



**Hasrath Munasinghe**Deputy General Manager - Marketing







**Felician Perera**Assistant General Manager - Recoveries



**Prins Perera** Head of Global Markets





**Sandra Walgama** Assistant General Manager - Personal Banking I

**Krishan Gamage**Assistant General Manager - Information Technology

**Palitha Perera**Assistant General Manager - Operations







**S. Prabagar**Assistant General Manager - Management Audit



**Asela Wijesiriwardane** Head of Global Treasury

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Prasanna Indrajith Assistant General Manager - Finance

Chinthaka Dharmasena Assistant General Manager - Services

17

Naveen Sooriyarachchi Assistant General Manager -Corporate and Investment Banking







Niran De Costa Assistant General Manager - International Assistant General Manager - Personal Banking III/SME

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# Senior Management

# Personal Banking





Roshan Perera Senior Regional Manager -Colombo Metro





Leel Rodrigo Senior Regional Manager -Colombo South



Priyantha De Silva Head of Branch Credit Monitoring



Ivan Fernando Senior Regional Manager -Greater Colombo





Thusitha Suraweera Chief Manager - Card Centre

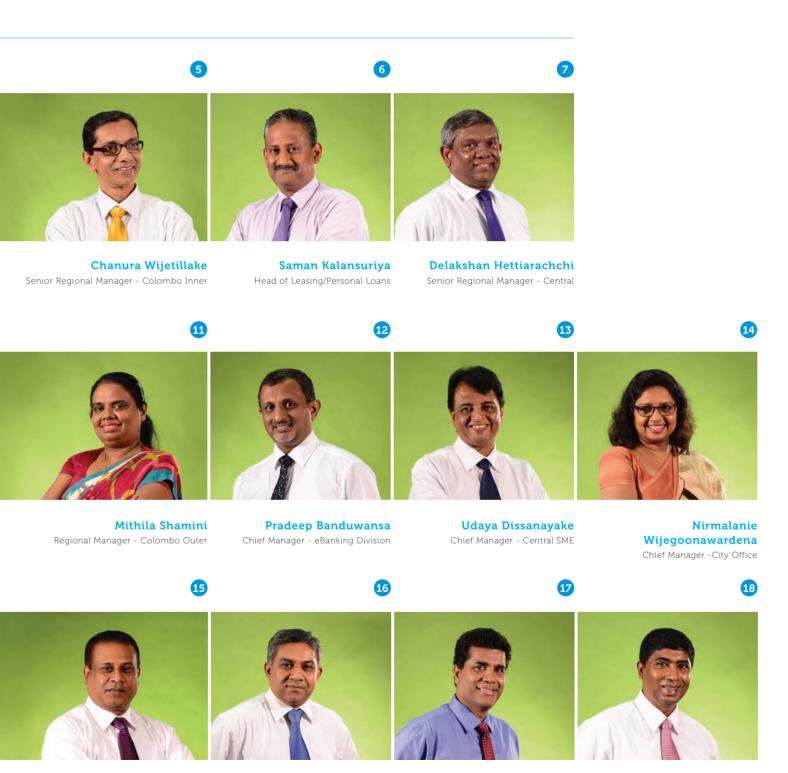




Yasmin Weerasuriya Regional Manager - South Western



Darshanie Perera Regional Manager - Colombo North



**Palitha Jagoda**Chief Manager - Super Market Banking

**Saneth Jayasundara** Regional Manager - North Central

**Amal Alles**Regional Manager - Wayamba

**S. Ganeshan** Regional Manager - Eastern

## Corporate Banking





B.A.H.S. Preena Head of Corporate Banking





**Eric Bastian** Chief Manager - Exports





Sidath Pananwala Chief Manager - Corporate Banking

Bangladesh Operations



Kelum Amarasinghe



Chief Manager - Travels and NRFC



Dilrukshi Nanayakkara Chief Manager - Corporate Banking





Sushara Vidyasagara Chief Manager - Investment Banking





Ajith Naranpanawe Country Manager



D. Das Gupta Senior General Manager





Mahmood Rashid Senior Assistant General Manager -Internal Control and Compliance



**Mostafa Anowar Sohel** Senior Assistant General Manager -Human Resources

# Treasury













Anura Wickramarachchi Chief Manager - Foreign Operations



Mahinda Wijeratne Chief Manager - Off-Shore Banking Centre



Feroza Ameen Chief Manager - Islamic Banking



C.P. Fernando Chief Manager - Treasury Processing







Dilan Rajapakse Chief Operating Officer



A.K. Nandy Senior Deputy General Manager -Chittagong



**Binoy Gopal Roy** Deputy General Manager - Finance and





**Reaz Wahid** Senior Assistant General Manager -International Trade

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# **Support Services**





**Vajira Thotagammana**Head of Information Technology
Operations





**S. Yoganandasivam**Head of Information Technology Research and Development





**Amitha Munasinghe**Head of Information Systems Audit



**S. Shanmugarajah** Head of ICBS

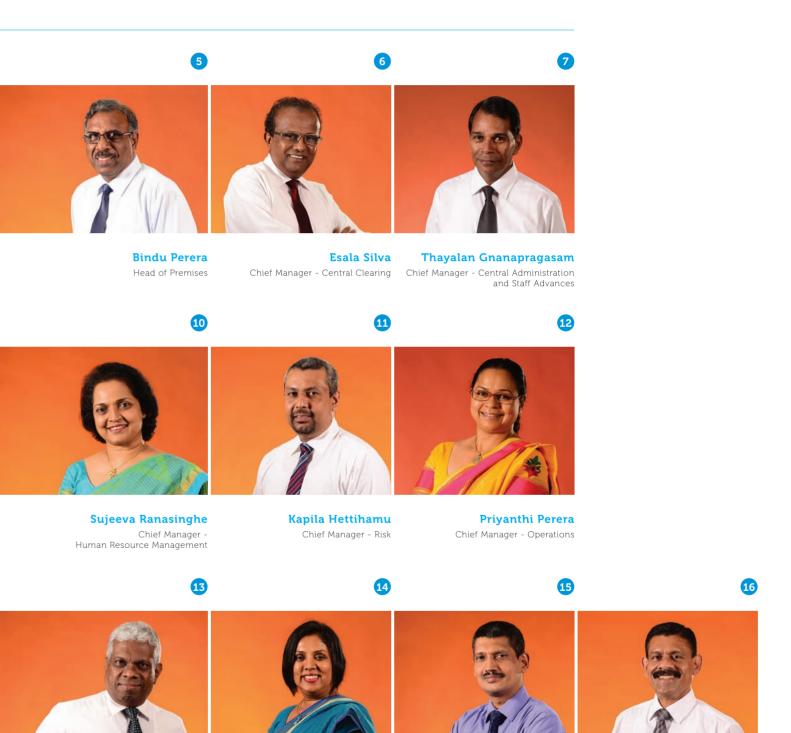




**M.P. Dharmasiri** Chief Manager - Finance



**John Premanath**Chief Manager - Inspection



**Udayakanth Fernando** Chief Manager - Staff Development Centre

**Namal Gamage** Chief Manager - Legal

**Shanthikumar Fernando**Chief Manager - Research and

Development

**Sampath Weerasuriya** Chief Manager - Security and Safety

### Corporate Governance

#### **Chairman's Statement**

Dear Stakeholder,

We believe that good governance contributes to the long term success of a company, creating trust and engagement between the company and its stakeholders. In this regard I am proud to state that your Bank was able to successfully meet the challenges in relation to all aspects of governance in 2014 as well.

This section of the Annual Report demonstrates the governance framework in place at Commercial Bank and how it ensures adherence to the requirements of the Banking Act Direction No. 11 of 2007 and amendments thereto, on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka' issued by the Central Bank of Sri Lanka and the Code of Best Practice on Corporate Governance issued jointly by The Institute of Chartered Accountants of Sri Lanka (ICASL) and the Securities and Exchange Commission of Sri Lanka (SEC).

As you are well aware, the Governance Structure of the Commercial Bank is aimed at satisfying the legitimate claims of all stakeholders and to fulfill the Bank's economic, social and environmental responsibilities in an exemplary and transparent manner. We are fully aware that exemplary governance is key to our long term success, enabling us to deliver sustainable shareholder value. We trust that good ethical behaviour and sound ethical culture are central to achieving above objectives. Hence, your Board has put in place systems and procedures that the right strategies and controls are in place in order to deliver value to all stakeholders in achieving the above goal.

At Commercial Bank we strive to align business practices with the best interests of all our stakeholders, and to maximise transparency through timely disclosure of information and maintain quality and accuracy in financial reporting.

Board diversity remains a key consideration for us and we continue to take a forward-looking approach to refreshing our Board composition. Your Board has a diverse mix of individuals with skills, experience in different industries, to maximise its effectiveness and enable us to respond appropriately to the greater demands currently being placed on Board members.

I take this opportunity to thank Mr. D.S. Weerakkody, former Chairman, who relinquished his duties as a Board Member in keeping with regulatory requirements and Mr. W.M.R.S. Dias, former Managing Director/CEO, who resigned from the Board with his retirement from the Bank after serving the Bank for over four decades. I wish to thank both of them for their enormous contribution and value added to the Board and the success of the Bank and wish them good luck. I am delighted to welcome Mr. S. Renganathan, Mr. H.J. Wilson and Mr. K.M.M. Siriwardana who joined the Board during the year. They bring significant business leadership, industrial, financial and accounting experience to the Board and complement our existing Board membership.

Whilst assuring you that we take every effort to continuously improve our Corporate Governance Philosophy, we hope that this brief message will be of value to you in assessing how the regulatory requirements and best practices are being put into action within your Bank. We welcome your valuable feedback to continue with our commitment to promote and practice good governance at the highest levels at Commercial Bank.

As the Chairman of the Bank, I wish to assure all our stakeholders that your Board of Directors is fully committed to raise the bar to realise the Bank's strategy through ethical behaviour and promoting good governance practices across all units of the Bank.

Yours Sincerely,

K.G.D.D. Dheerasinghe

Chairman Colombo

January 23, 2015

## Highlights of 2014

45th Annual General Meeting held on March 31, 2014.

#### Elections/Re-elections to the Board

- 1 Mr. D.S. Weerakkody , Chairman of the Bank, was reelected to the Board as the Chairman upon his re-election as a Director. Mr. Weerakkody relinquished his duties w.e.f. July 28, 2014. Mr. Weerakkody was an Independent Non-Executive Director.
- 2 Mr. K.G.D.D. Dheerasinghe, Deputy Chairman of the Bank was appointed as the Chairman. Mr. K.G.D.D. Dheerasighe is an Independent Non-Executive Director.
- 3 Mr. M.P. Jayawardena, a member of the Board since December 28, 2011 was re-elected to the Board and appointed as the Deputy Chairman upon his re-election as a Director.
  - Mr. Jayawardena is an Independent Non-Executive Director.
- 4 Mr. J. Durairatnam, the former Chief Operating Officer/ Executive Director of the Bank was appointed as the Managing Director/Chief Executive Officer.
- Mr. R. Renganathan was appointed as a Executive Director to the Board upon his appointment as Chief Operating Officer of the Bank.
- 6 Mr. H.J. Wilson and Mr. K.M.M. Siriwardana were appointed to the Board as Non-Executive Directors, both of them are Independent Non-Executive Directors.

# **Key Areas of Focus and Major Developments to Strengthen the Governing Mechanism**

- \* Refining the self-assessment process of the Directors.
- \* Maintain the Governance structure which comprises of a total independent Board of Directors.
- \* Setting up of a new Board Sub-Committee by the Board for reviewing all related party transactions carried out by the Bank and its listed subsidiary to strengthen the governance procedures in by early adopting the Code of Best Practice on Related Party Transactions issued by the Securities and Exchange Commission (SEC) which is now a part of the Continuing Listing Requirements of the Colombo Stock Exchange (CSE).

## **Annual General Meeting 2014**

The Bank's 45th Annual General Meeting (AGM) was held on March 31, 2014. At the AGM, 387 voting shareholders (345 in 2013) and 148 non-voting shareholders (130 in 2013) were present by person or by proxy.

The following Resolutions were passed at the 45th AGM:

- Approval of Annual Report of the Board of Directors on the affairs
  of the Company and Statement of Compliance and the Financial
  Statements for the year ended December 31, 2013 and the Report
  of the Auditors thereon.
- Approval of a Final Dividend of Rs. 4/- for 2013 (Satisfied by way of Rs. 2/- in cash and Rs. 2/- in shares).
- Re-appointment/re-election of two Directors in place of those vacating, retiring by rotation or otherwise.
- Appointment of Messrs KPMG, Chartered Accountants, as the External Auditor of the Bank for 2014 and authorisation of the Directors to approve their remuneration.
- Authorisation of the Board of Directors to determine donations for 2014.

#### Major External Steering Instruments on Governance

- Companies Act No. 07 of 2007.
- Banking Act No. 30 of 1988 and amendments thereto.
- Banking Act Direction No. 11 of 2007 of the Central Bank of Sri Lanka on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka' and amendments thereto.
- Code of Best Practice on Corporate Governance issued jointly by The Institute of Chartered Accountants of Sri Lanka and the Securities and Exchange Commission of Sri Lanka (a voluntary Code).
- · Listing Rules of the Colombo Stock Exchange.
- Securities and Exchange Commission of Sri Lanka Act No. 36 of 1987 and amendments thereto.

#### Major Internal Steering Instruments on Governance

- Articles of Association of the Bank.
- Board of Directors' working procedure.
- Board approved policies on all major operational aspects.
- Policy for secrecy of information, credit and other internal manuals.
- Integrated risk management procedures.
- Processes for anti-money laundering.
- Processes for internal controls.
- Bank's Code of Ethics.
- Bank's whistleblowers charter.
- Internal Circulars on ethical/operational practices.
- · Communication policy of the Bank.

#### Reference Web Links for Further Information

Banking Act:

http://www.cbsl.gov.lk/pics\_n\_docs/09\_lr/\_docs/acts/banking\_act\_7th\_rev\_latest.pdf

- Banking Act Direction No. 11 of 2007:
  - http://www.cbsl.gov.lk/pics\_n\_docs/09\_lr/\_docs/directions/bsd/BSD\_2013/bsd\_LCB\_up\_to\_30\_Nov\_2013.pdf
- Listing Rules of the Colombo Stock Exchange: http://www.cse.lk/listing\_rules.do
- Companies Act:

http://www.drc.gov.lk/App/ComReg. nsf/200392d5acdb66c246256b76001be7d8/\$FILE/Act%20 7%20of%202007%20(English).pdf

 Securities and Exchange Commission of Sri Lanka Act: http://www.sec.gov.lk/wp-content/uploads/SEC-Act-Revised-Edition-2009.pdf

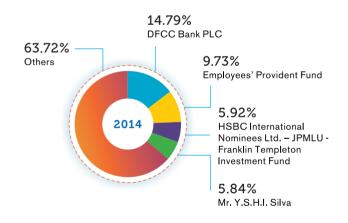
#### **Ownership Structure**

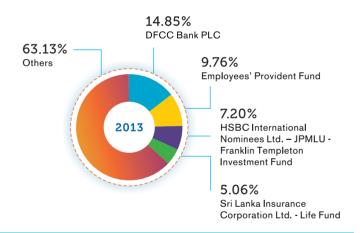
As per the share register at end of 2014, the Bank had a total of 8,374 voting shareholders (9,091 voting shareholders as at end 2013). DFCC Bank PLC continued to be the largest shareholder, with a stake of 14.79% of the Ordinary Voting Shares of the Bank (14.85% in 2013). The top 20 voting shareholders of the Bank accounted for 69.80% of the total shareholding of the Bank (68.83% in 2013). These statistics amply demonstrates the strong confidence these shareholders have placed in the Bank. Details of the ownership structure are found on Item 4 of the Section on 'Investor Relations Supplement' on pages 254 and 255 including the names of the Twenty Largest Shareholders (both voting and non-voting) of the Bank as at end 2014.

All voting shareholders have the right to exercise their votes to impact decisions at the Annual General Meeting of the Bank and the Extraordinary General Meetings are called upon when required.

The information on ownership structure is published in the Interim Financial Statements of the Bank as well, which is available on the Bank's website, http://www.combank.net/newweb/interim-financials

#### Ownership Structure





#### **Statement of Compliance**

Your Bank is committed to deliver exemplary corporate governance across all business units and its subsidiaries. Our aim is to provide insight into how we meet the spirit of corporate governance through adopting a discursive approach to our disclosures.

We are happy to inform you that the Bank is fully compliant with the requirements of the Banking Act Direction No. 11 of 2007 on 'Corporate Governance for the Licensed Commercial Banks in Sri Lanka' and subsequent amendments thereto issued by the Central Bank of Sri Lanka. Refer the tables on pages 154 to 167 for the requirements of the 'Corporate Governance Principles' and the response of the Bank on its degree of compliance.

In addition, tables appearing on pages 168 to 180 demonstrate the Bank's adherence to the requirements of the Code of Best Practice on Corporate Governance issued jointly by The Institute of Chartered Accountants of Sri Lanka (ICASL) and the Securities and Exchange Commission (SEC) of Sri Lanka.

Further, the Board of Directors wish to confirm that they have met all requirements of the Companies Act No. 07 of 2007 and also wish to confirm to the best of their knowledge and belief and satisfied that all statutory payments due to the Government, other regulatory institutions and those payments related to employees, have been made on time. The full Statement of Directors' Responsibility is appearing on pages 206 and 207.

A diagram depicting the Governance Structure of the Bank is illustrated on page 146 of this Annual Report.

### **Summary of Compliance**

The tables on the right depict the requirements of the Direction No. 11 of 2007 and amendments thereto of the Central Bank of Sri Lanka and the Governance Code issued jointly by the ICASL and the SEC of Sri Lanka.

Since the Bank is in compliance with the requirements of the aforesaid Direction of the Central Bank of Sri Lanka, the Colombo Stock Exchange exempted the Bank from complying with the requirements stipulated in Section 7.10 on 'Corporate Governance' of the Continuing Listing Requirements of the Colombo Stock Exchange issued in 2010.

Summary of Requirements as per the Direction	Orde Def	De verte
of the Central Bank of Sri Lanka	Code Ref.	Page/s
Responsibilities of the Board	3 (1)	154
The Board's Composition	3 (2)	157
Criteria to Assess the Fitness and		
Propriety of Directors	3 (3)	159
Management Functions Delegated		
by the Board	3 (4)	159
Chairman and Chief Executive Officer	3 (5)	159
Board Appointed Committees	3 (6)	160
Related Party Transactions	3 (7)	165
Disclosures	3 (8)	166
Transitional and Other General Provisions	3 (9)	167

Summary of Requirements as per the Joint Code of the CA Sri Lanka and the SEC	Code Ref.	Page/s
Chairman and Chief Executive		
Officer	A.2.1 & A.5.7	169 & 171
Board Balance	A.5.1	170
Nomination Committee	A.7.1	171
Appointment of New Directors	A.7.3	172
Appraisal of Board Performance	A.9.3	173
Board-Related Disclosures	A.10.1	173
Disclosure of Remuneration	B.3 & B.3.1	175
Major and Material Transactions	C.3 & C.3.1	176
Audit Committee	D.3.4	178
Code of Business Conduct		
and Ethics	D.4.1 & D.4.2	179
Going Concern	D.1.5	177
Communication with Shareholders	C.2.2 - C.2.7	176
Members of Remuneration		
Committee	B.1.3	173
Directors' Report	D.1.2	177
Financial Statements	D.1.3	177
Related Party Transactions	D.1.7	177
Management Report	D.1.4	177
Corporate Governance Report	D.5.1	179
Audit Committee Report	D.3.3	178
Statement on Internal Control	D.1.3 & D.2.3	177 & 178
Sustainability Reporting	G.1.1 - G.1.7	180

This is not an exhaustive list and is provided purely for the convenience of the readers of this Report to assess the governance requirements applicable to the Bank arising from the aforesaid Direction/Code and the degree of compliance.

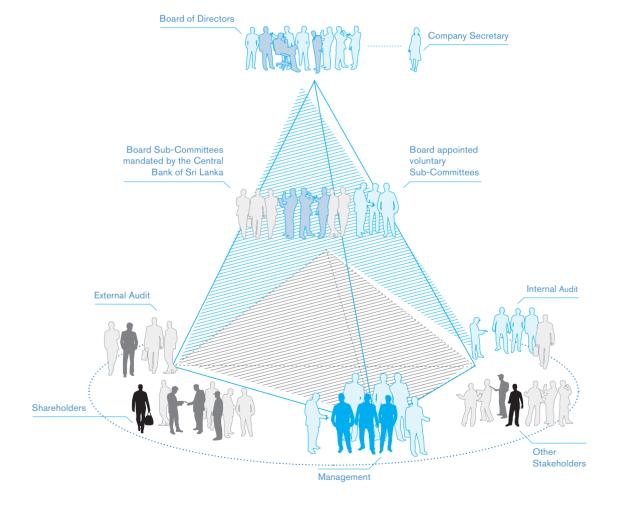
### **Corporate Governance**

"Those seeking to strengthen Corporate Governance and enhance the Board's oversight often look for (and recommend) 'leading' or 'best' practices - and with good reason; they suggest processes, policies and approaches that work".

The Directors' Prism: Building Better Boards - KPMG Audit Committee Institute

The governance practices of one organisation would not be appropriate for another as corporate cultures, financial reporting risks and governance needs would vary dramatically from one entity to another. The Board of Directors of any organisation is considered to sit at the pinnacle of the organisation structure with a close relationship with the management, Internal Auditors and External Auditors to meet the objectives expected by the stakeholders in a dynamic environment.

Constructing an ideal Board of Directors will depend primarily on the tone set at the top of any Governance Structure and the Board's mission to continually improve and enhance the effectiveness of the Board. Accordingly, set-out below is the Governance Structure of the Bank within which the Board endeavours to construct an efficient and effective Governance Structure.



The Board of the Bank strives to add value in addition to achieving the basic compliance requirements and hence discharges its oversight responsibilities very effectively and efficiently to meet the objectives of all its stakeholders. The Board members possess a wide range of knowledge, skills and personal attributes which inculcates sound judgment, integrity and high ethical standards and more so the ability and willingness to challenge and probe into the day-to-day operational decisions of the Bank.

Further, to fulfill the governance responsibilities, the Board should also have clear lines of sight into management's decision-making and risk-management processes. In the Governance structure present at the Bank, the Board is able to establish clear lines of sight of the decisions made by the management and the risk exposures that may arise from same.

The Bank's Governance Structure also addresses the complexity inherent in governance due to multiple business units/products available in the Bank and ensures effective co-ordination is prevalent at all times. It also ensures balancing considerations regarding centralisation versus decentralisation and considering local business, customer, compliance, legal and other stakeholder needs.

The Board appointed Sub-Committees play a key role in assisting the Board in this regard.

### **Integrated Risk Management at Commercial Bank**

Risk Governance and Policy framework enshrine integrity and effectiveness of the Risk Management structure of the Bank. A structured process for monitoring, identification, assessment, mitigation of key risks and proper communication across the Bank is in place. Periodic overview of risk measures and summary of emerging risk that require attention of the Board Integrated Risk Management Committee (BIRMC) is shared by the Risk Management Department. The Executive Integrated Risk Management Committee (EIRMC) is entrusted with the management of risk at Management level. The impact of changes in the environment on the strategy from risk perspective is under constant discussion and the relevant policies and limits are assured of getting linked inextricably to such strategic changes coming under management oversight. Risk matters are assured to be addressed appropriately and timely manner. The BIRMC undertakes self-evaluation on effectiveness of risk oversight process annually to determine adherence to its responsibilities.

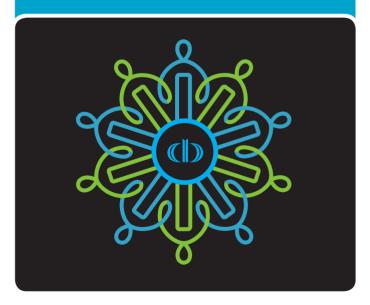
The Board of Directors of the Bank is primarily responsible for exercising oversight over the effective management of the overall Risk Profile of the Bank. The Board will be assisted in fulfilling the oversight obligation by the BIRMC which was appointed as per Direction No. 11 of 2007 on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka' under Section 46 (1) of the Banking Act No. 30 of 1988. The Integrated Risk Management System of

## Single-minded

Commercial Bank works to one agenda...from Board Room to 'shop floor' everyone 'walks to a single drum', pursuing a common goal.

Such cohesion of intent and purpose distinguishes the Bank in an environment often volatile and uncertain.

The Bank has eight Board Sub-Committees, out of which four are voluntary. These ensure that the Board and the Management (representing the staff) are working in sync to achieve the set goals and targets.



the Bank steered by the aforesaid Board Sub-Committee with the assistance of the Integrated Risk Management Team ensures timely identification and management of significant risks including exposure to Credit, Market and Operational Risks.

A full report on the Bank's Risk Management Mechanism is found in the Section on 'Managing Risk at Commercial Bank' on pages 218 to 245 of this Stewardship section. Report of the Board Integrated Risk Management Committee is given on pages 185 and 186.

#### **Information Technology Governance**

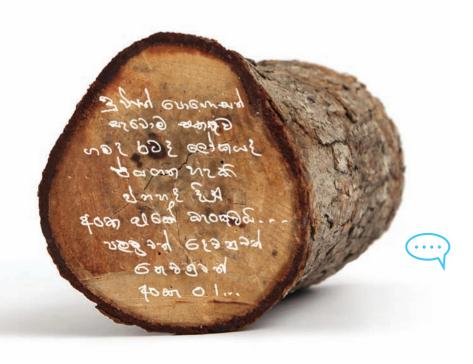
Information Technology has become the backbone for conducting the business of banking, with almost exclusive reliance on the use of Information and Communication Technology. Increasing complexity and inter-dependency of technology, demand the Bank to adopt effective IT Governance.

As such, proper alignment of technology with Bank business objectives is ensured by the Information Technology Governance Mechanism in place at the Bank. IT Governance which forms an integral part of the Bank's Corporate Governance, deals primarily with optimising the linkage between Strategic Direction and Information Systems Management of the Bank. In this regard, having an organisation structure with well-defined roles for those responsible for information, business processes, applications, infrastructure, etc., ensures generation of value for our stakeholders while mitigating risks associated with incorrect deployment and use of Information Technology.

The Board Technology Committee took several measures to further strengthen IT Governance at the Bank, including responsibility for ensuring implementation of the Mechanism illustrated below.

The core objectives of the Bank's Strategic Information Technology Governance that impact the diverse functional areas of the Bank are set out below:

Objective	IT Governance Mechanism
Compliance	Investing in and deploying Licensed Software with a view towards educating all stakeholders on Intellectual Property Laws as well as the risk posed to the Bank by malware.
Operations Efficiency	Streamlining of payments process so that integrity is maintained across value chain through near real-time processing where possible.
	Use of a world-renowned Enterprise Resource Planning System to assist Management Reporting.
Reliable Financial Reporting	Close integration of the different IT systems used by various units of the Bank.
	Use of a world-renowned Enterprise Resource Planning System for Financial Reporting.



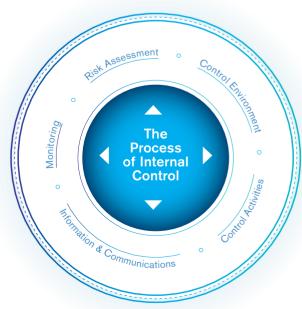
Objective	IT Governance Mechanism					
Information Security Management	Achieving ISO/IEC 27001:2013 certification in 2013, reaffirming our commitment to customer confidentiality.					
	Ensuring that information security extends throughout the Bank and beyond as a means of proactive management of information security risks and controls.					
Prudent Capital Expenditure	All major IT-related procurement is reviewed by an independent 3rd party Evaluation Committee.					
	Final approval of IT capital expenditure is sought from the Board of Directors of the Bank based on value and recommendations of the Assistant General Manager - Services, the Chief Information Officer, the Chief Operating Officer and the Managing Director.					
Customer Convenience	A constant drive for improvement and a commitment to high quality uninterrupted service levels to ensure systems availability translating to customer convenience at each of our delivery channels.					
	Ensuring process efficiencies and disciplines through certification to increase the contribution to customer convenience.					
IT Risk Management	Integrated Risk Management Department of the Bank identifies IT-related risks as a part of its continuous risk assessment procedures.					
	Existing risk management processes are further strengthened and where appropriate new processes are designed to understand risks and implement controls to effectively manage them to mitigate the risk exposure.					
	The IT experts of the Bank's External Auditors carryout a comprehensive health check on the operational aspects of the Bank's computer system prior to commencement of the year-end audit.					
'Green' IT	Protecting the environment by reducing the carbon footprint through migration to e-Statements, Document Workflow and Soft Copy and Electronic Banking channels.					
	Returning used IT equipment to recyclers certified by the Central Environmental Authority to dispose them as per international standards.					

The above objectives and strong IT governance structure in place at the Bank ensure that investments made by the Bank for IT infrastructure deliver quantifiable business return with the right balance between financial performance and IT enablement.

#### **Internal Control Mechanism**

The internal control framework of the Bank assists the management to deal with rapidly changing economic and competitive environments, shifting customer demands and priorities, and restructuring for future growth, ensuring achievement of goals and objectives. Internal controls promote efficiency, good governance and ethical behaviour, reduce the risk of asset loss, help to ensure the reliability of Financial Reporting and compliance with laws and regulations. Further, the management has a better ability to provide the Board of Directors with an overview of the management's pursuit of achieving the operational and financial objectives whilst operating within the confines of the relevant legal and regulatory requirements and reliable financial reporting.

The Internal Control process of the Bank, diagrammatically presented on the right depicts the process in place at the Bank which encompasses assessing the control environment on an on-going basis to ensure the existing control activities prevalent are evaluated regularly to mitigate current and perceived risks and communicating same to the Board. Further, monitoring the effectiveness of the controls in place, assessing and following up of the probable risks of breach or lapses on an on-going basis are also effective processes established at the Bank.



This process ensures effective communication within the Bank and contributes to ensuring that the right business decisions are made. The status of activities of the Bank's control system is followed up continuously through periodic reporting to the Management and to the Board Audit Committee.

The Bank's internal audit function is headed by the Assistant General Manager - Management Audit and is responsible for providing an independent, objective assurance and an oversight role over internal control mechanism, in order to systematically evaluate and recommend improvements for more effective internal control procedures, governance process, information system controls and risk management.

Observations/findings at internal audits are tabled at the meetings of the Board Audit Committee of the Bank for review and discussion in furtherance of the effectiveness of control mechanism.

As mandated by the Banking Act Direction No. 11 of 2007, the Board provides a report on the Bank's internal control mechanism which confirms that the financial reporting system of the Bank has been designed to provide reasonable assurance regarding the reliability of financial reporting, and that the preparation of Financial Statements for external purposes is carried out in accordance with relevant accounting principles and regulatory requirements.

The Bank's External Auditors' Report also provide the Board with the evidence that enables it to conclude whether the Bank's Internal Control Mechanism is appropriately designed and is operating effectively.

The Report of the Board Audit Committee which sets out its terms of reference, objectives and function is given on pages 188 to 190.

## **Ethics and Integrity**

The Bank pays close attention to the moral concerns in order to effect the correct ethical decisions on a day-to-day basis over and above observing the law. We believe that upholding an ethical culture in banking is of critical interest to the customers, employees, regulators, alike and to the Bank itself as a secured, reliable and efficient banking system is one of the pillars of economic stability of any country. Hence, nurturing and maintaining an ethical culture is of utmost importance for banks. Our core ethical values include honesty, integrity, fairness, responsible citizenship and accountability.

The Bank has compiled a 'Code of Conduct and Business Ethics', which encompasses the core values of the Bank, relating to lawful and ethical conduct in business. This Code applies to all employees and should be strictly adhered to at any given circumstances. Whilst the Board, the Chairman and the Managing Director have the ultimate responsibility, the day-to-day responsibility lies with the line management and irrespective of one's position in the Bank every staff member is personally responsible for ensuring that they act fully in accordance with the Bank's standards.

Enforcing a Corporate Code of Ethics requires understanding and active participation by everyone in the Bank since the Code spells out the expected standards of behaviour and sets the operating principles to be followed. This effort is strengthened regularly through:

- Consistent application of core values and principles of the code.
- Communicating the contents to all employees and even making the Code available to those outside the Bank.
- Introduction and making the Code available to all new recruits during induction programmes.
- Reiterating during management development programmes conducted for prospective and newly appointed managers.
- Promoting a culture among the senior staff to be vigilant for any symptoms of malpractices, by paying attention to the behaviour of their subordinates.
- Expecting the Managers to know his staff and customers well, to be vigilant to detect warning signals and serve as role models for compliance.
- A transparent system of fair reward and punishment.

We adopt the 'ETHICS PLUS Decision-Making Model' in addressing ethical issues, which helps us to reach a course of action or a sound decision in a structured and systematic way. We encourage our staff to report any malpractice and have made available the following channels for reporting:

- · Escalation through line management.
- Direct reporting to Compliance Officer or referral to Managing Director and/or Chairman, if necessary.
- · 'Speak out' Grievance handling mechanism.
- Whistleblowers Charter.

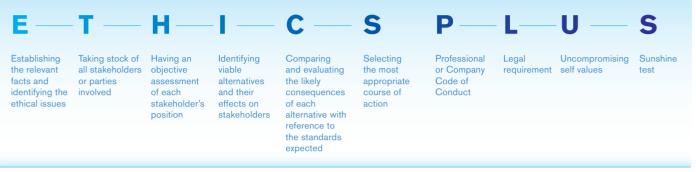
In all such reporting we assure total confidentiality pertaining to the reporter's anonymity and protection from any harassment. Complaints when received are dealt with quickly and follow up action taken as and when necessary, through disciplinary procedures. Where there are doubts to be cleared, the employees are encouraged to consult either the Head of the Department/Branch, Senior Officers or the Compliance Officer. In cases of suspected corruption, fraud or other forms of criminality, we take steps to report to the regulatory and/or relevant law enforcement authorities.

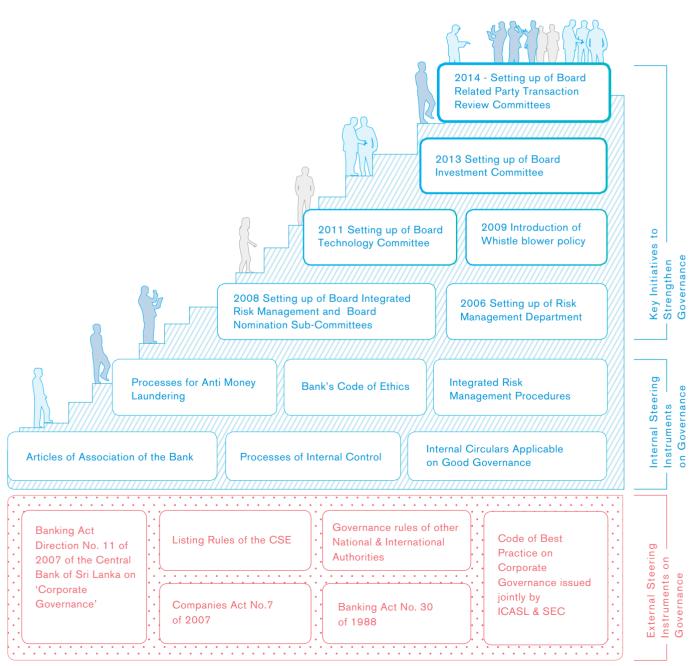
In a nutshell, our business ethics means, "Choosing the good over the bad, the right over the wrong, the fair over the unfair and the truth over the untruth". Also amongst the guiding principles of the Bank's Code of Ethics are strict compliance, confidentiality, avoidance of conflicts of interest, encouraging the reporting by the Officers of the Bank on illegal and unethical behaviour.

Refer the web link for Bank's Code of Ethics:

http://www.combank.net/newweb/info/104

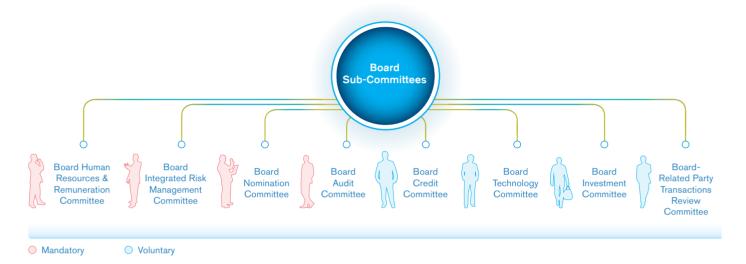
### **Ethic PLUS Decision-Making Model**





#### The Board and its Sub-Committees

The Bank has in place a number of mandatory and voluntary Board Sub-Committees to fulfill regulatory requirements, for better governance and to assist the Board. These Committees meet regularly to consider and discuss matters falling within respective Charters and their recommendations are duly communicated to the main Board. These Committees consist of permitted number of Executive and Non-Executive Directors as per the Banking Act Direction aforesaid and the Continuing Listing Requirements of the Colombo Stock Exchange as set out below:



## Composition of Main Board and Board Sub-Committees as at December 31, 2014

					Ge	nder	Age Gr	oup
Name of Committee	Executive Members	Non-Executive Members	Independent Members	Non-Independent Members	Male	Female	Below 50 Years	Over 50 Years
Main Board	02	07	07	02	09	Nil	Nil	09
Board Human Resources and Remuneration Committee	01*	03	03	01	04	Nil	Nil	04
Board Integrated Risk Management Committee	02	05	05	02	07	Nil	Nil	07
Board Nomination Committee	01*	03	03	01	04	Nil	Nil	04
Board Audit Committee	02*	03	03	02	05	Nil	Nil	05
Board Credit Committee	02	01	01	02	03	Nil	Nil	03
Board Technology Committee	02	01	01	02	03	Nil	Nil	03
Board Investment Committee	02	02	02	02	04	Nil	Nil	04
Board-Related Party Transactions Review Committee	02	02	02	02	04	Nil	Nil	04

<sup>\*</sup> Attended by invitation

### Details of members of the Main Board and Board Sub-Committees as at December 31, 2014

Name of Committee	Ma	ain Board	Res Rei	ard Human sources and muneration committee	Risk N	I Integrated Ianagement Immittee	No	Board omination ommittee		Board Audit ommittee		ard Credit	Ted	Board chnology mmittee		I Investment	Party T	d Related ransactions Committee
Name of Director	Status	DOA	Status	DOA	Status	DOA	Status	DOA	Status	DOA	Status	DOA	Status	DOA	Status	DOA	Status	DOA
Mr. D.S. Weerakkody	C*	29.07.2005	C*	30.12.2011			C*	30.12.2011										
Mr. K.G.D.D. Dheerasinghe	C*	20.12.2011	C*	30.12.2011	C**	30.12.2011	C*	30.12.2011			С	30.12.2011			С	13.03.2013	С	26.12.2014
Prof. U.P. Liyanage	М	14.12.2010	М	30.12.2011	М	01.04.2011	М	25.11.2011	M*	30.12.2011			С	30.12.2011				
Mr. W.M.R.S. Dias*	М	14.12.2010	В	14.12.2010	М	27.02.2009	В	14.12.2010	В	14.12.2010	М	20.04.2011			М	13.03.2013		
Mr. L. Hulugalle	М	30.03.2011			М	01.04.2011			М	27.05.2011								
Mr. M.P. Jayawardena	М	28.12.2011	М	29.08.2014	C**	30.12.2011	М	29.08.2014	M*	30.12.2011	M*	30.12.2011						
Mr. J. Durairatnam	М	28.04.2012	В	29.08.2014	М	28.04.2012	В	29.08.2014	В	28.04.2012	М	29.08.2014	М	18.06.2012	М	13.03.2013	М	26.12.2014
Mr. S. Swarnajothi	М	20.08.2012			М	24.08.2012			С	24.08.2012							М	26.12.2014
Mr. H.J Wilson	М	03.07.2014													М	29.08.2014		
Mr. S. Renganathan	М	17.07.2014			В	29.08.2014			В	17.07.2014	М	25.11.2014	М	29.08.2014	В	29.08.2014	М	26.12.2014
Mr. K.M.M. Siriwardana	М	28.08.2014			М	29.08.2014			М	29.08.2014	M*	29.08.2014						

DOA - Date of Appointment

Status - C - Chairman/ M - Member/ B - Participated by Invitation

Mr. D.S. Weerakkody - C\* until July 28, 2014 Mr. K.G.D.D. Dheerasinghe - C\* from August 29, 2014, C\*\* until August 28, 2014

Mr. W.M.R.S. Dias\* - until July 16, 2014

Mr. M.P. Jayawardena - C\*\* from August 29, 2014, M\* until August 28, 2014

Mr. K.M.M. Siriwardana - M\* until November 25, 2014 Prof. U.P. Liyanage - M\* until October 31, 2014

## **Number of Meetings Held and Attendance**

Name of Committee	Main	Board	Resour	Human rces and neration mittee	Risk Ma	ntegrated nagement mittee		lomination nmittee		d Audit mittee		Credit mittee		echnology mittee		nvestment mittee	Party Tra	Related ansactions Committee
Name of Director	Eligible to Attend	Attended	Eligible to Attend	Attended	Eligible to Attend	Attended	Eligible to Attend		Eligible to Attend	Attended	Eligible to Attend	Attended	Eligible to Attend	Attended	Eligible to Attend	Attended	Eligible to Attend	
Mr. D.S Weerakkody	13	13	5	5			3	3										
Mr. K.G.D.D. Dheerasinghe	18	18	7	7	2	2	5	5			12	12			10	10	1	1
Prof. U.P. Liyanage	18	13	7	6	4	2	5	3	7	1			4	2				
Mr. W.M.R.S. Dias	12	12	4	4	2	1	2	2	6	6	6	6			5	5		
Mr. L. Hulugalle	18	17			4	3			8	5								
Mr. M.P. Jayawardena	18	17	4	3	4	3	2	2	7	7	8	8						
Mr. J. Durairatnam	18	18	4	4	4	3	2	2	8	7	4	4	4	3	10	10	1	1
Mr. S. Swarnajothi	18	17			4	2			8	7							1	1
Mr. S. Renganathan	6	6			2	2			2	2	1	0	2	2	5	4	1	1
Mr. H.J. Wilson	6	5													4	4		
Mr. K.M.M. Siriwardana	5	4			2	2			1	1	3	2						

Following members of the Management attended the Board Audit Committee meetings by Invitation:

- 1. Mr. K.D.N. Buddhipala Chief Financial Officer
- 2. Mr. R. Rodrigo Compliance Officer
- 3. Mr. K.D.N. Luxshman Deputy General Manager Management Audit/ Secretary (from January 01, 2014 - June 30, 2014)
- 4. Mr. S. Prabagar Assistant General Manager Management Audit/ Secretary (from July 01, 2014 - December 31, 2014)
- Mr. S.C.U. Manatunga Chief Risk Officer from January 01, 2014 -July 30,2014
- Mr. S.K.K. Hettihamu Chief Manager Integrated Risk Management (from October 01, 2014 - December 31, 2014)
- 7. Mr. S.M.A. Jayasinghe Consultant attended 7 out of 8 meetings

Note: Mr. K.M.M. Siriwardana ceased to hold office w.e.f. February 23, 2015

## Bank's Compliance with Direction No. 11 of 2007, issued by the Central Bank of Sri Lanka on the subject 'Corporate Governance for Licensed Commercial Banks in Sri Lanka'

Annual Corporate Governance Report of Commercial Bank of Ceylon PLC ('the Bank') for the year ended December 31, 2014 is given below:

In terms of Section 46 (1) of the Banking Act No. 30 of 1988, subsequently amended, the Monetary Board has been empowered to issue Directions to Licensed Commercial Banks, regarding the manner in which the business of such banks is to be conducted, in order to ensure the soundness of the banking system. In the exercise of the powers conferred by the above Section, the Monetary Board has issued Banking Act Direction No. 11 of 2007 on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka'.

The aforesaid Direction consists of two distinct parts viz., Direction 2 and Direction 3. Direction 2 consists of eight principles, for explanatory purposes and/or clarification purposes only. Strict compliance is necessary for the rules that are set out in Direction 3. The Bank made every endeavour to comply with the rules of Corporate Governance as indicated in Direction 3 of the Corporate Governance Direction. Details of such compliance for the year 2014 are fully disclosed below against each requirement of Direction 3.

Relevant Section	Rule	Degree of Compliance
3 (1) - Respoi	nsibilities of the Board	
3 (1) (i)	The Board shall strengthen the safety	and soundness of the Bank by ensuring the implementation of the following:
	(a) Approve and oversee the strategic objectives and corporate values;	Complied with.  Approving, overseeing, and monitoring the execution of the strategic objectives, corporate values, overall business strategy and policies are handled directly by the Board. Board's views relating to the above are communicated throughout the Bank.
	(b) Approve Overall Business Strategy including Risk Policy and Risk Management procedures and mechanisms;	Complied with.  Corporate Strategic Plan for the 5 year period of 2014-2018 was approved by the Board on February 17, 2014 after discussing related issues in detail with the Corporate Management. Corporate Plan has been aligned to the overall Risk Strategy of the Bank through the involvement of Independent Risk Management Committee. Risk appetite of the Bank emanated throughout the corporate strategy by way of capital allocation, adoption of risk matrix to measure the risk levels and governance and compliance embedded into Bank wide Risk Management Policy framework. Refer 'Board Integrated Risk Management Committee Report' on pages 185 and 186 Bank's Strategic Plan for 2015-2019 was approved on January 12, 2015 by the Board.
	(c) Identifying principal risks and implementation of Risk Management procedures;	Complied with.  Identifying principal risks, approving overall risk policy and Risk Management procedures are carried out mainly through the Board Integrated Risk Management Committee which is reviewed annually. Refer 'Board Integrated Risk Management Committee Report' on pages 185 and 186.
	(d) Policy of communication with shareholders and borrowers;	Complied with.  A Board approved Communication Policy is available and reviewed, as and when required. Annual General Meeting is also used to have an effective dialogue with the shareholders on matters which are relevant and of concern to the general membership.
	(e) Review Bank's Internal Control Systems and Management Information Systems;	Complied with.  Adequacy and the integrity of the Bank's Internal Control Systems and Management Information Systems are reviewed by the Board Audit Committee. Board Audit Committee reports are submitted to the Board periodically for review.

Relevant Section	Rule	Degree of Compliance
	(f) Identify and designate Key	Complied with.
	Management Personnel;	For financial reporting purposes, the Bank has defined the Board of Directors as KMPs after assessing the definition provided in LKAS 24 on 'Related Party Disclosures'.
		For Corporate Governance reporting and monitoring purposes, the Bank has included selected members of the Corporate Management in addition to the Board of Directors as KMPs of the Bank.
		The definition of the KMP is reviewed as and when necessary.
	(g) Define areas of authority and	Complied with.
	key responsibilities of the Board and Key Management Personnel;	Bank has a Board approved Formal Schedule which is the Board Charter for matters specifically reserved for Board, defining the areas of authority and key responsibilities of the Board of Directors. Areas of authority and key responsibilities for members of the Corporate Management are stated in the Job Descriptions of each member.
	(h) Ensure appropriate oversight	Complied with.
	of the affairs of Key Management Personnel;	Affairs of the Bank are regularly discussed and monitored by the Directors at the Board level and by the Members of Corporate Management at Management level.
	(i) Periodically assess the	Complied with.
	effectiveness of the Board of Directors' own Governance practices:	An evaluation form specifically designed to cover the related areas was completed by the Directors for the purpose of evaluating the effectiveness of Governance practices for 2014. Responses of Directors were discussed for necessary action at a Nomination Committee meeting and a subsequent Board meeting. Directors make declarations on areas of interests at the time of applying to the Bank's Board and subsequently as and when it is needed. Conflict of interest (if any) is managed based on this information.
		A quarterly report is sent to the Board on possible areas of conflict (if any).
	(j) Ensure an appropriate	Complied with.
	succession plan for Key Management Personnel;	Succession plan is reviewed at regular intervals to ensure that the Bank has named successors for the Key Management Personnel in the Bank and has development plans to ensure their readiness.
	(k) Meeting regularly with the Key	Complied with.
	Management Personnel;	The Members of the Corporate Management regularly make presentations and take part in discussions on their areas of responsibility and to monitor progress made towards achieving corporate objectives at Board meetings.
	(I) Understand the regulatory environment;	Complied with.
	(m) Exercise due diligence in the	Complied with.
	hiring and oversight of External Auditors;	The Board has adopted a Policy of Rotation of Auditors, once in every 5 years, in keeping with the principles of Good Corporate Governance. At the end of the 5-year period, quotations are called from suitable Audit Firms, prior to the recommendation of new Auditors as per the Rotation Policy. In addition to this, External Auditors submit a statement annually confirming their independence as required by Section 163 (3) of the Companies Act No. 07 of 2007 in connection with external audit.

Relevant Section	Rule	Degree of Compliance
3 (1) (ii)	Board shall appoint a Chairperson and CEO and define and approve responsibilities;	Complied with.  Positions of the Chairman and the Managing Director (MD)/Chief Executive Officer (CEO) are separated. Further, functions and responsibilities of the Chairman and the CEO are properly defined and approved in line with Direction 3 (5) of these Directions.  Refer Direction 3 (5) on pages 159 and 160 of this Report for details.
3 (1) (iii)	Board shall meet regularly at Board meetings with active participation in person by majority of the Directors;	Complied with.  Board meetings are held monthly, mainly to review the performance of the Bank and its Subsidiaries and other relevant matters referred to the Board by the Heads of respective divisions, while special Board meetings are convened whenever necessary. During 2014, the Board met 18 times. These meetings ensure that prompt action is taken to align the business processes to achieve the expectations of all stakeholders.  Refer 'Number of Meetings Held and Attendance' on page 153.
3 (1) (iv)	Arrangements to be in place for inclusion of matters and proposals by all Directors in the agenda;	Complied with.  All Board members are given an equal opportunity to include matters and proposals in the agenda, where such proposals relate to the promotion of business and the management of risks of the Bank.
3 (1) (v)	Adequate Notice of Board meetings;	Complied with.  Monthly Board meetings are generally scheduled for the last Friday of the month and Notices are sent one week before the date of the meeting. For any other Special Board meeting, adequate Notice is given.
3 (1) (vi)	Action taken for not attending Board meetings;	All Directors have attended at least two-thirds of the meetings held during 2014.
3 (1) (vii) and (viii)	Appointment and setting responsibilities of the Board Secretary who's advice and service should be accessible to all Directors;	Complied with.  An Attorney-at-Law functions as the Secretary of the Board and she has taken steps to duly comply with the requirements under the Banking Act No. 30 of 1988. She has also ensured that proper Board procedures are followed and that applicable rules and regulations are adhered to.  All Board members have full access, to the assistance of the Company Secretary to ensure that proper Board procedures are followed and all applicable rules and regulations are complied with.
3 (1) (ix) and (x)	Maintaining minutes of the Board meetings with sufficient detail;	Complied with.  The Company Secretary maintains the minutes of the Board meetings with sufficient details and the minutes are open for inspection by any Director. Draft minutes prepared by the Company Secretary are approved by the Chief Executive Officer and Chairman and then circulated among other Directors for their observations. Necessary amendments are made thereto based on the issues raised by such other Directors.
3 (1) (xi)	Seeking Independent Professional Advice;	Complied with.  The Directors are permitted to seek independent professional advice at the Bank's expense. A Board approved procedure is in place in this connection.

Relevant Section	Rule	Degree of Compliance
3 (1) (xii)	Avoid conflicts of interest due to other commitments to other organisations and related parties;	Complied with.  Directors make declarations on areas of interests at the time of applying to the Bank Board and subsequently as and when it is needed. Conflict of interest (if any) is managed based on this information. A quarterly report is sent to the Board on possible areas of conflict (if any). Directors do not participate in making decisions on matters, in which they have an interest and avoid conflicts of interest with the activities of the Bank. Such Directors' presence is disregarded in counting the quorum for agenda of meetings at which such issues are considered.
3 (1) (xiii)	Formal schedule of matters to ensure proper direction and control of the Bank;	Complied with.  The Board has put in place systems and controls to facilitate the effective discharge of Board functions.  Pre-set agenda of meetings ensures the direction and control of the Bank is firmly under Board's control and authority.
3 (1) (xiv)	Inform Director Bank Supervision in a possible situation of Insolvency;	No such situations have arisen.  The Bank has a Board approved procedure to take action in the event of such a possibility.
3 (1) (xv)	Ensure Bank is adequately capitalised at levels required by the Monitory Board;	Complied with.  The Bank has duly complied with Capital Adequacy requirements and requirements under other prudential grounds throughout the year.
3 (1) (xvi)	Publish a Corporate Governance Report;	Complied with.  This Report serves the said requirement.
3 (1) (xvii)	Adopt a Self-Assessment of Directors;	Complied with.  The Bank has adopted a system of self-assessment, to be undertaken by each Director, annually. Each member of the Board carried out a self-assessment of his/her own effectiveness as an individual as well as the effectiveness of the Board as a whole. Further, each Director carries out an assessment of 'fitness and propriety' to serve as a Director.
3 (2) - The Bo	pard's Composition	
3 (2) (i)	Number of Directors not less than 7 or more than 13;	Complied with.  During the year ended December 31, 2014 there were 9 Directors on the Board.
3 (2) (ii)	Total period of service of a Director shall not exceed 9 years;	Complied with.  The period of service of all the Non-Executive Directors are within 9 years.
3 (2) (iii)	Appointment of Employee as a Directors;	Complied with.  There are two Executive Directors namely the Managing Director and the Chief Operating Officer on the Board. Accordingly, the number of Executive Directors does not exceed one-third of the total number of Directors of the Board.

Relevant Section	Rule	Degree of Compliance
3 (2) (iv)	Board to consist of at least three Independent Non-Executive Directors or one-thirds of the total Directors; Independence determined under the rules set-out in the code;	Complied with.  Independent Non-Executive Directors during the year under review were:  Mr. D.S. Weerakkody (up to July 28, 2014)  Mr. K.G.D.D. Dheerasinghe  Mr. M.P. Jayawardena  Prof. U.P. Liyanage  Mr. L. Hulugalle  Mr. S. Swarnajothi  Mr. H.J. Wilson (from July 03, 2014)  Mr. K.M.M. Siriwardana (from August 28, 2014)
3 (2) (v)	Appointment of Alternate Director;	No such situation has arisen.
3 (2) (vi)	Credibility, skills and experience of Non-Executive Directors	Complied with.  The profiles of all Directors including Non-Executive Directors are found on pages 129 to 131 detailing their skills and experience.
3 (2) (vii)	Presence of Non-Executive Directors with necessary skill and experience in the Board;	Complied with.  All Board meetings held during 2014 were duly constituted with the presence of all the Non-Executive Directors.  Refer 'Number of Meetings Held and Attendance' on page 153.
3 (2) (viii)	Expressly indentify and provide details of Independent Non-Executive Directors;	Complied with.  Refer Note 1 that appears on page 182.  Profiles of the Non-Executive Directors are given on pages 129 to 131.
3 (2) (ix)	Formal and transparent procedure for the appointment of new Directors;	Complied with.  New appointments to the Board and re-elections of Directors are based on the recommendations of the Board Nomination Committee.  There is a procedure in place for the orderly succession of appointments to the Board.  Appointment of the 3 Directors who joined the Board during the year, complied with the above procedure.  Refer page 187 for the 'Board Nomination Committee Report'.
3 (2) (x)	Directors appointed to fill a casual vacancy to be subject to election at first AGM;	Complied with.  All Directors appointed to the Board are subject to re-election by shareholders at the first Annual General Meeting after their appointment.
3 (2) (xi)	Proper procedure to be followed for Resignation/Removal of a Director;	Mr. W.M.R.S. Dias (retired w.e.f. July 16, 2014, upon reaching the age of retirement).  Mr. D.S. Weerakkody relinquished his office as the Chairman on July 28, 2014 having served the Board for 9 years.  No removal or resignation of Directors took place during the year. However, there is a procedure in place to deal with such situations.
3 (2) (xii)	Appointments to other Banks;	None of the present Directors of the Bank acts as a Director of another bank. Refer the Profiles of Directors on pages 129 to 131.

Relevant Section	Rule	Degree of Compliance			
3 (3) - Criteri	3 (3) - Criteria to Assess the Fitness and Propriety of Directors				
and propriety of a	a person who serves or wishes to serve	ot No. 30 of 1988, the criteria set out below shall apply to determine the fitness as a Director of a Bank. Non-Compliance with any one of the criteria as set out or nominated as a Director or to continue as a Director.			
3 (3) (i)	Directors age shall not exceed 70 years of age;	All Directors are below 70 years of age.			
3 (3) (ii)	Directors shall not hold of office in more than 20 companies;	No Director holds directorships of more than 20 companies/entities/institutions inclusive of Subsidiaries or Associate Companies of the Bank.			
3 (4) - Manag	ement Functions Delegated by	the Board			
3 (4) (i)	The Directors shall understand the delegation arrangements in place;	Complied with.			
3 (4) (ii)	Extent of delegation to be within appropriate limits;	The Board is empowered by the Articles of Association to delegate to the MD/CEO any of the powers vested with the Board, upon such terms and conditions and with such restrictions as the Board may think fit.			
3 (4) (iii)	Review the delegation process;	Complied with.  A delegation process is in place and the delegated powers are reviewed periodically to ensure that they remain relevant to the needs of the Bank.			
3 (5) - The Ch	nairman and Chief Executive C	officer			
3 (5) (i)	Division of roles of the Chairman and Chief Executive Officer;	Complied with.  There is a clear separation of duties between the roles of the Chairman and the CEO, thereby preventing unfettered powers for decision-making being vested with one person.			
3 (5) (ii)	Chairman preferably be an Independent Director and if not designate a Senior Director;	Complied with.  Chairman is an Independent Non-Executive Director.			
3 (5) (iii)	Relationship between Chairman, CEO and other Directors;	Complied with.  The Board is aware that there are no relationships whatsoever, including financial, business, family, any other material/relevant relationship between the Chairman and the CEO. Similarly, no relationships prevail among the other members of the Board.  Refer Note 2 appearing on page 182 for further details.			
3 (5) (iv) - (viii)	The Role of Chairman and CEO to be in line with the duties and responsibility set-out in this Directive;	Complied with.  Board approved List of Functions and Responsibilities of Chairman include, 'Providing Leadership to the Board' as a responsibility of the Chairman. The Board's Annual Assessment Form includes an area to measure the 'Effectiveness of the Chairman in facilitating the effective discharge of Board functions'.  All key and appropriate issues are discussed by the Board on a timely basis.			

Relevant Section	Rule	Degree of Compliance
3 (5) (ix)	The Chairman, shall not engage in activities of direct supervision of Key Management Personnel or other executive duties;	Complied with.  The Chairman does not directly get involved in the supervision of Key Management Personnel or any other executive duties.
3 (5) (x)	The Chairman shall ensure effective communication with shareholders and views of shareholders are communicated to the Board;	Complied with.  At the Annual General Meeting the shareholders are given the opportunity to take up matters for which clarification is needed. These matters are adequately clarified by the Chairman and/or CEO and/or any other officer.
3 (5) (xi)	The Chief Executive Officer to function as the apex executive-in-charge of the day-to-day management of the Bank;	Complied with.  The CEO is supported by the members of the Corporate Management to manage the day-to-day management of the Bank's operations and business.
3 (6) - Board	Appointed Committees	
3 (6) (i)	Each Bank shall have at least four Board appointed Sub-Committees reporting to the Board;	Complied with.  The following mandatory Board Sub-Committees have been appointed by the Board, which requires each such committee to report to the Board:
		Board Human Resources and Remuneration Committee     Board Integrated Risk Management Committee     Board Nomination Committee     Board Audit Committee
		In addition, the Board has appointed the following Sub-Committees too:  1. Board Credit Committee  2. Board Technology Committee  3. Board Investment Committee  4. Board Related Party Transactions Review Committee  Refer pages 183 to 193 for the Reports of the Board Sub-Committees.
3 (6) (ii)	The following rules shall apply in relation to the Audit Committee:	Refer Sections of Composition, Charter, Meetings and the Methodology of the Board Audit Committee Report on pages 188 to 190.
	(a) Chairman of the Audit Committee shall be an Independent Non-Executive Director with relevant experience;	Complied with.  Chairman of the Committee Mr. S. Swarnajothi is an Independent Non-Executive Director. He is a Fellow of The Institute of Chartered Accountants of Sri Lanka and a Fellow of the Certified Management Accountants of Sri Lanka and also a member of the Institute of Certified Management Accountants of Australia. He holds a B.Sc. Degree in Management from the University of Sri Jayewardenepura and a M.Sc. in Project Management from the University of Moratuwa.  He held office as Auditor General of Sri Lanka from January 2008 to August 2010. He currently functions as a member of the Tax Appeals Commission.
	(b) Composition of the Audit Committee;	Complied with.  The Committee comprises of two other Independent Non-Executive Directors.  Refer Audit Committee Report on pages 188 to 190.

Relevant Section	Rule	Degree of Compliance	
	appointment of the External Auditor,	Complied with.	
		Prior to the appointment of External Auditors for audit services, necessary action is taken to ensure compliance with applicable legal and statutory requirements.	
	the relevant accounting standards and service period, audit fee and any resignation or dismissal of the Auditor;	The evaluation is carried out by the Board Audit Committee in consultation with the Chief Financial Officer.	
	(d) Review and monitor the External Auditor's independence and objectivity and the effectiveness of the audit processes;	Complied with.  The Board has adopted a policy of rotation of Auditors, once in every 5 years, in keeping with the principles of good Corporate Governance.	
	(e) Develop and implement a	Complied with.	
	policy on the engagement of an External Auditor to provide non-audit services. Ensure that the provision	Following action is taken prior to the assignment of non-audit services to External Auditors by the Bank:	
	by an External Auditor of non- audit services does not impair the External Auditor's independence	(a) If the management is of the view that the independence is likely to be impaired with the assignment of any non-audit services to External Auditors, no assignment will be made to obtain such services.	
	or objectivity;	(b) Further, relevant information is obtained from External Auditors to ensure that their independence is not impaired, as a result of providing any non-audit services.	
		(c) Assigning such non-audit services to External Auditors is discussed at Board Audit Committee meeting/s and required approval is obtained to that effect.	
	(f) Discuss with External Auditor nature and scope of auditor;	Complied with.  The Auditors make a presentation at the Board Audit Committee meeting with details of the proposed Audit Plan and the Scope, which includes the external	
		audit scope, review of Directors' Statement of Internal Control and agreed upon procedures on Corporate Governance Code. Members of the Board Audit Committee obtain clarifications in respect of the contents of the presentation, if deemed necessary.	
	(g) Review of Financial Information	Complied with.	
	of the Bank;	Quarterly Financial Statements as well as year end Financial Statements are circulated to all members of the Board Audit Committee.	
		A detailed discussion takes place at the Board Audit Committee meeting regarding such Financial Statements. Once the members of the Board Audit Committee have obtained required clarifications in respect of all aspects included in the Financial Statements, such Financial Statements are recommended for approval by the Board of Directors.	
	(h) Discuss issues, problems	Complied with.	
	and reservations arising from the interim and final audits with External Auditors;	External Auditor discussed the audit progress, issues noted during interim and year-end audits with the Board Audit Committee.	
		The Committee met the External Auditors twice during the year without the presence of the Executive Directors and Corporate Management.	

Relevant Section	Rule	Degree of Compliance
	(i) Review the External Auditor's Management Letter and management's response thereto;	Complied with.  Upon receipt of the interim Management Letter and year-end Management Letters, Auditors are invited to make a presentation at a Board Audit Committee meeting to discuss significant findings which have arisen during the audit. Thereafter, the Board Audit Committee decides on remedial action to be taken in respect of such findings, if any, and relevant Heads of Departments are instructed to take such action.
	(j) Review the adequacy of the scope, functions and resources of the Internal Audit Department;	Complied with.  The Annual Audit Plan prepared by the Internal Audit Department is submitted to the Board Audit Committee for approval. This plan covers the scope and resource requirement relating to the Audit Plan.  The services of five audit firms have been obtained to assist the Internal Audit Department to carry out the audit function. Prior approval of the Board Audit Committee has been obtained in this regard.  Internal Audit Department reports directly to the Assistant General Manager - Management Audit who will be reporting directly to the Board Audit Committee. Hence, it is independent. The audits are performed with impartiality, proficiency and due professional care.
	(k) Consider the major findings of internal investigations and management's responses thereto;	Complied with.  Significant findings of investigations carried out by the Internal Audit Department along with the responses of the management are tabled and discussed at Board Audit Committee meetings.
	(I) The Chief Financial Officer, the Chief Internal Auditor and External Auditors may attend meetings. Board Members and the Chief Executive Officer to attend meetings upon invitation. Committee to meet with the External Auditors without the Executive Directors being present	Complied with.  The immediate requirement of two meetings between the Board Audit Committee and External Auditors has been met. In addition, the Non-Executive Directors have been provided with an opportunity of discussing matters relating to audit on a private basis.
	(m) Terms of reference of the Committee;	Complied with.  Refer 'Board Audit Committee Report' on pages 188 to 190.
	(n) Regular Committee meetings	Complied with.  Refer 'Board Audit Committee Report' on pages 188 to 190.
	(o) The Board shall disclose details of the activities, Number of Committee meetings held and details of attendance to Committee meetings;	Complied with.  Refer 'Board Audit Committee Report' on pages 188 to 190.

Relevant Section	Rule	Degree of Compliance	
	(p) Secretary of the Committee;	Complied with.	
		The Secretary of the Committee records and maintains all minutes of the meetings.	
	<ul> <li>(q) Review arrangements by which employees of the Bank may, in confidence, raise concerns about possible improprieties in financial reporting, internal control or other matters;</li> </ul>	Complied with.  The Bank has a Whistleblowing Policy which has been reviewed and approved by the Board Audit Committee and the Board of Directors. Board's responsibility towards encouraging communication on any non-compliance and unethical practices were addressed in the Board Charter.  A process is in place and proper arrangements are in effect to conduct fair and independent investigation and appropriate follow up action regarding any concerns raised by the employees of the Bank, in relation to possible inappropriate financial reporting, internal controls or other matters.	
3 (6) (iii)	Human Resources and Remuneration Committee:	Mr. K.G.D.D. Dheerasinghe, Chairman of the Bank is the Chairman of the Human Resources and Remuneration Committee and has two other Independent, Non-Executive Directors as its members.  Refer Sections of Composition, Charter, Meetings and the Methodology of the 'Board Human Resources and Remuneration Committee Report' on pages 183 and 184.	
	The Committee shall determine the remuneration policy, set goals and targets to evaluate performance relating to the performance of Directors, Chief Executive Officer (CEO) and Key Management Personnel of the Bank;	Complied with.  The Bank has a formal process for annual performance evaluation for the CEO and Key Management Personnel. The performance evaluations for a particular year are formally approved before April in the subsequent year.  The Committee met seven times during the year.  Refer 'Board Human Resources and Remuneration Committee Report' on pages 183 and 184.	
3 (6) (iv)	The Board Nomination Committee shall attend to the following: Implement a procedure to select/appoint new Directors, CEO and Key Management Personnel. Recommend (or not recommend) the re-election of current Directors and set the criteria for eligibility to be considered for appointment or promotion to the post of CEO and the key management positions;	Complied with.  The Board Nomination Committee is chaired by the Chairman of the Bank and the Committee comprises of two other Independent Non-Executive Directors.  Refer Sections of Composition, Charter, Meetings and the Methodology of the 'Board Nomination Committee Report' on page 187.	
	Ensure that Directors, CEO and Key Management Personnel are fit and proper persons to hold office;	Complied with.  The Board Nomination Committee ensures that all Directors are fit and proper persons to hold office as specified in the Direction.  The Board Human Resources and Remuneration Sub-Committee ensures that Key Management Personnel are fit and proper persons to hold office as specified in the Direction.	

Relevant Section	Rule	Degree of Compliance
	Consider and recommend additional/new expertise and the succession arrangements for retiring Directors and Key Management Personnel;	For Directors - Complied with.  For Key Management Personnel - This activity is handled by the Board Human Resources and Remuneration Committee. The Bank has complied with the above requirement.
	Committee shall be chaired by an Independent Director. The CEO may be present at meetings by invitation;	Committee was chaired by an Independent Director.  CEO was present at meetings by invitation.
3 (6) (v)	The following rules shall apply in relation to the Integrated Risk Management Committee:	Refer Sections of Composition, Charter, Meetings and the Methodology of the 'Board Integrated Risk Management Committee Report' on pages 185 and 186.
	The Committee to consist of at least three Non-Executive Directors, Chief Executive Officer and Key Management Personnel supervising broad risk categories;	Complied with.  Members of the Board Integrated Risk Management Committee (BIRMC) are given below:  Mr. M.P. Jayawardena - Chairman Prof. U.P. Liyanage Mr. L. Hulugalle Mr. S. Swarnajothi Mr. K.M.M. Siriwardana Mr. J. Durairatnam Mr. S.K.K. Hettihamu
	Assess all risks of the Bank, review adequacy and effectiveness of all management level committees;	Complied with.  The Committee minutes evidence that all risk indicators such as key operational risk indicators, non-financial operating risk indicators, analysis of NPA ratio and default ratios, high risk sector advances/NPA segmentation by industry and risk grading, cross border and counterparty risk exposures have been reviewed on a monthly basis.  Further, adequacy and effectiveness of all management level risk-related committees such as Executive Integrated Risk Management Committee, ALCO, Credit Policy Committee and Executive Committee on Monitoring NPAs are reviewed by the BIRMC annually.
	Take prompt corrective action to mitigate the effects of specific risks in the case such risks are at levels beyond the prudent levels decided by the Committee on the basis of the Bank's policies and regulatory and supervisory requirements;	Complied with.  Actual exposure levels under each risk category are monitored against the tolerance levels when preparation of 'Risk Profile Dashboard' of the Bank which is circulated among members of the BIRMC on a monthly basis and discussed in detail at quarterly meetings.  Recommendations/suggestions are also discussed if any risk indicator exceeds the tolerance limits and the progress of rectification of the position and implementation of the recommendations are being monitored closely.

Relevant Section	Rule	Degree of Compliance
	Meet at least quarterly to assess	Complied with.
	all aspects of risk management including updated business continuity plans;	The Committee meets quarterly to review risks associated with various business segments and takes appropriate decisions in managing risks across all the business units of the Bank. The BIRMC reviews risk management policies and procedures of the Bank including Business Continuity Plans and make appropriate recommendations to the Board of Directors. Further, BIRMC assess Key Risk Indicators relating to Credit, Market and Operational Risks on a monthly basis with a view to identify adverse trends in advance and take appropriate action to avoid the same.
		During the year Committee met 04 times.
	Take appropriate actions against the officers responsible for failure to identify specific risks;	Committee refers such matters, if any, to the Human Resources Department for necessary action.
	Submit a Risk Assessment Report within a week of each meeting to the Board;	Complied with.
	Establish a compliance function	Complied with.
	to assess the Bank's compliance with laws, regulations, regulatory guidelines, internal controls and approved policies on all areas of business operations. A dedicated Compliance Officer selected from Key Management Personnel shall carry out the compliance function and report to the Committee periodically;	Compliance function is in place to assess the Bank's compliance with external and internal regulations. The Compliance Officer submits a Positive Assurance Certificate on Compliance with Mandatory Banking and Other Statutory Requirements on quarterly basis to the Board Audit Committee and the Board Integrated Risk Management Committee. Any significant matters are discussed in detail at the Committee meetings and instructions are issued to respective departments for remedial action.
3 (7) - Related	d Party Transactions	
3 (7) (i) and (ii)	The Board shall take the necessary steps to avoid any conflicts of interest that may arise from any transaction of the Bank with	All members of the Board are required to make declaration of the positions held with related parties at the time of appointment and thereafter this is further reviewed annually. This information is provided to the Finance Division enabling them to capture relevant transactions.
	any person;	In the event of any change (during the year) the Directors are required to make a further declaration to the Company Secretary. The Bank is taking initiatives to further strengthen the monitoring mechanism.
		Directors refrain from participating at relevant sessions in which lending to related entities are discussed to avoid any kind of an influence.
		Transactions carried out with related parties as defined by LKAS 24 on 'Related Party Disclosures' in the normal course of business are disclosed in Note 60 to the Financial Statements on 'Related Party Disclosures' on pages 374 to 378.
		Directors' in contracts which do not fall into the definition of related party transactions as per LKAS 24 are reported separately in the Annual Report, outside the Financial Statements.
		A Board approved process is in place to ensure compliance with the requirement.
		As an effort to further strengthen the monitoring mechanism of related party transactions Board has formed the Related Party Transactions Review Sub-Committee during the year 2014. The declarations made by the Directors at Board meeting are provided to the Secretary of the Related Party Transactions Review Committee to monitor and capture required information.

Relevant Section	Rule	Degree of Compliance
3 (7) (iii)	The Board shall ensure that transactions carried out with related parties as defined in Direction 3 (7) (i) of the code are of arm's length basis;	Board approved process is in place to ensure compliance with the requirements. In order to further strengthen the process, the Board Related Party Transactions Review Committee (BRPTRC) was formed towards the end of 2014 on a voluntary basis which comprise of the following members:  Mr. K.G.D.D. Dheerasinghe (Chairman)  Mr. S. Swarnajothi  Mr. J. Durairatnam  Mr. S. Renganathan
3 (7) (iv)	Accommodation by the Bank to a Director or a close relation of a Director, has to be sanctioned by not less than two-thirds of the Board voting in favour other than the Director concerned;	All accommodations to Directors and/or their close relatives are approved either at a Board meeting or through circulation of Board Papers. All accommodations to Directors and/or their close relatives are secured by security which is prescribed by the Monetary Board.
3 (7) (v)	Appointment of Director subsequent to approval of facilities to him/her;	No such situation has arisen during the year.
3 (7) (vi) and (vii)	Accommodation to employees, close relations or any concern in which the employee or close relation has a substantial interest;	Accommodation specified in this Direction was granted to employees only under 'Staff Benefit Schemes' of the Bank.
3 (8) - Disclos	sures	
3 (8) (i)	Financial reporting, statutory and regulatory reporting;	Complied with.  Annual Audited Financial Statements and Interim Financial Statements of the Bank were prepared and published during 2014 in the newspapers (in Sinhala, Tamil and English) in accordance with the formats prescribed by the Supervisory and Regulatory Authorities and applicable accounting standards.
3 (8) (ii)	The Board shall ensure that the following minimum disclosures are made in the Annual Report:	
	(a) A statement confirming that the Annual Audited Financial Statements has been prepared in accordance with accounting standards and regulatory requirements;	Complied with.  Disclosures on the compliance with the applicable accounting standards and regulatory requirements in preparation of the Annual Audited Financial Statements have been made in the 'Statement of Directors' Responsibility', 'Managing Director's and Chief Financial Officer's Statement of Responsibility'. Refer page 211.
	(b) A Report by the Board confirming the Bank's internal control mechanism leading to financial reporting provides reasonable assurance on the reliability of financial reporting, and the published Financial Statements are prepared in accordance with accounting principles and regulatory requirements;	Complied with.  Report by the Board on the effectiveness of the Bank's internal control mechanism to ensure that the financial reporting system has been designed to provide reasonable assurance regarding the reliability of financial reporting, is given on 'Directors' Statement of Internal Control' on pages 208 and 209 that the preparation of Financial Statements for external purposes has been done in accordance with relevant accounting principles and regulatory requirements is given on pages 206 and 207 on 'Statement of Directors' Responsibility'.  In addition, all Directors have signed the 'Annual Report of Board of Directors' found on pages 194 to 204, wherein all Directors have collectively taken the responsibility for the above requirement.

Relevant Section	Rule	Degree of Compliance		
	(c) The External Auditor's	Complied with.		
	certification on the effectiveness of the internal control mechanism;	The Bank obtained an assurance report from the Externa effectiveness of the internal control mechanism referred (b) above. Refer page 210.		
	(d) Details of Directors, including	Complied with.		
	names, fitness and propriety, transactions with the Bank and the total of fees/remuneration paid by the Bank;	Profiles of Directors are given on pages 129 to 131, trandirectors with the Bank are given in the 'Directors' Interestant' on page 212 and the total of fees/remuneration pathe Bank is given in Note 20 to the Financial Statements	est in Contracts valid to the Directo	
	(e) Total net accommodation	Complied with.		
	granted to related parties and the percentage of such accommodation to the Bank's regulatory capital;	Total net accommodations granted to each category of r given in Note 60 to the Financial Statements on pages 3 accommodations granted to each category of related pathe Bank's regulatory capital are given below:	74 to 378 The n	et
		Direct and indirect accommodation to related parties:		
		Category of Related Party Transactions	% of the Regulate	
			2014	2013
		Key Management Personnel & Close Family Members (*)  Key Management Personnel & Close Family Members (**)	0.02	0.01
		Subsidiaries	1.00	0.03
		Associates	0.00	0.00
		(*) As defined in LKAS 24 on 'Related Party Disclosures' (for Finance (**) Board and selected members of Corporate Management	cial Reporting)	
	(f) The aggregate amount of	Complied with.		
	remuneration paid by the Bank, transactions engaged by the Bank with its Key Management Personnel	The aggregate values of remuneration paid and transacti by Key Management Personnel as defined by LKAS 24 for purposes are given in Note 60 to the Financial Statemen	or financial repor	ting
		Further, in addition to the above, total Deposits and repu held and total Direct and Indirect facilities obtained as at by the Key Management Personnel (Board and selected Management) amounted to Rs. 142.1 Mn. and Rs. 113.9	December 31, 2 members of Cor	2014 porate
	(g) The External Auditor's	Complied with.		
	Certification;	The factual findings report has been issued by the External Auditors on the level of compliance with the requirements of these Directions.		
		The findings presented in their report addressed to the Einconsistencies to those reported above.	Board did not ide	ntify any
	(h) A report on compliance and	Complied with.		
	measures taken to rectify any material non-compliance;	Refer 'Statement of Directors' Responsibility' on pages 206 the compliance with prudential requirements, regulations, la		
	(i) A statement on the regulatory/	Not Applicable.		
	supervisory concerns on lapses in the Bank's risk management, or non-compliance.	There were no significant supervisory concerns on lapse management or non-compliance with this Direction that I by the Director of Bank Supervision of Central Bank of S by the Monetary Board to be disclosed to the public.	nave been pointe	ed out
3 (9) - Transi	tional and Other General	The Bank has complied with this requirement.		

## Bank's adherence with Code of Best Practice on Corporate Governance issued jointly by The Institute of Chartered Accountants of Sri Lanka and the Securities and Exchange Commission of Sri Lanka ('Code').

'The purpose of Corporate Governance is to facilitate effective, entrepreneurial and prudent management that can deliver long-term success of the company' (UK Combined Code 2010). Hence, a good Corporate Governance Code needs to address the needs of both the Company (the Bank) and its shareholders. In this regard, it is pertinent to mention that the 'Code of Best Practice on Corporate Governance' issued jointly by The Institute of Chartered Accountants of Sri Lanka (ICASL) and the Securities and Exchange Commission of Sri Lanka (SEC) focuses adequately on fulfilling the aspirations of both parties mentioned above. The Bank has incorporated the requirements of amendments made to the said Code in September 2013.

We have categorised extent of adherence by the Bank to the requirements of the six fundamental principles laid down in the aforesaid Code, into two sections, purely for the convenience of our stakeholders. Hence, Section 1 and Section 2 and the governance structures in place are tabulated below:

Section 1 of the Code deals with the Company (the Bank) and it mainly covers the governance aspects in regard to Company Directors, their remuneration, relations with shareholders and accountability and audit. (Refer pages 168 and 179).

Section 2 of the Code deals with the Shareholders and discusses how a good corporate citizen discharges its responsibilities towards both Institutional Investors and other Investors. (Refer pages 179 and 180).

## Section 1: The Company (The Bank)

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#### A. Directors

#### A.1 The Board

The Bank is headed by an effective Board of Directors with local and international experience (professionals/business leaders) drawn from different backgrounds *inter alia* banking, accounting, management, marketing and human resources. Their leadership skills, direction provided and controls put in place ensure the achievement of the objectives of the Bank set out in the Corporate Plan and the Budget, which aims to satisfy the expectations of all stakeholders. (Summary of the profiles of Directors are given on pages 129 to 131).

which aims to satisfy the expectations of all stakeholders. (duffinally of the profiles of Directors are given on pages 129 to 131).		
Board Meetings	A.1.1	Complied with.  During the year the Board met 18 times. Circulation of Board Papers to obtain Board's consent was minimised and these decisions were confirmed at the immediately succeeding Board meeting. Refer response to requirement 3 (1) (iii) and (iv) of the Banking Act Direction No. 11 of 2007 on page 156 for details.  Refer 'Number of Meetings Held and Attendance' on page 153.
Role of the Board	A.1.2	Complied with.  Refer response to requirement 3 (1) (ii) of the Banking Act Direction No. 11 of 2007 on page 156 for details.  Refer 'Directors' Statement on Internal Control' that appears on pages 208 and 209 for details on compliance on above aspects.
Compliance with Laws and seeking Independent Professional Advice	A.1.3	Complied with.  The Board collectively and Directors individually complied with the laws of the country as applicable to the Bank.  Refer response to requirement 3 (1) (xi) of the Banking Act Direction No. 11 of 2007 on page 156 for further details.  Refer pages 183 to 193 for Reports of all Board appointed Sub-Committees for further details.

Corporate Governance Principle	Reference to Code	Degree of Compliance
Access to advice and services	A.1.4	Complied with.
of the Company Secretary		Refer response to requirement 3 (1) (vii) to (ix) of the Banking Act Direction No. 11 of 2007 on page 156 for details on advice and services of Company Secretary. The removal of the Company Secretary is a matter to be considered by the Board as a whole.
Independent Judgment of Directors	A.1.5	Complied with.  All Directors exercise independent judgment in decisions made by the Board on issues of strategy, performance, resource allocation and the conduct of business.
Dedicating Adequate Time and Effort by the Directors	A.1.6	Complied with.  All Directors of the Bank dedicate adequate time and effort to fulfill their duties as Directors of the Bank (both before and after the Board meetings), to ensure that the duties and responsibilities owed to the Bank are satisfactorily discharged.  In addition, Directors will function as members of one or more Sub-Committees of the Board (details of which are found on page 153) and ensure that they allocate adequate time for the fulfillment of their duties as members of such Board Sub-Committees.  Refer 'Number of Meetings Held and Attendance' on page 153.
Training for New and Existing Directors	A.1.7	Complied with.  Both new and existing Directors of the Bank are provided with guidelines on general aspects of directorships and industry specific matters. In this regard, the Directors have recognised the need for continuous training, expansion of knowledge and to take part in such professional development as and when they consider necessary which would assist them to carry out their duties as Directors. The training and development needs of Directors are reviewed periodically for this purpose.
A.2 Chairman and Chief Executive Officer (CEO)  There is a clear division of responsibilities between conducting the business of the Board and day-to-day operations of the Bank, in order to ensure a balance of power and authority. The Chairman is responsible for leading the Board and for its effectiveness. The CEO's role is primarily to conduct the business operations of the Bank with the help of the Corporate Management. Hence, the roles of the Chairman and CEO are clearly distinct from one another. The Chairman is also the ultimate point of contact for shareholders, particularly on matters related to Corporate Governance.		
Separation of the Roles of Chairman and MD/CEO	A.2.1	Complied with.  Refer response to requirement 3 (5) (i) of the Banking Act Direction No. 11 of 2007 on page 159 for details.
A.3 Chairman's Role  Chairman is responsible for providing leadership and effectively managing the Board while preserving the order and facilitating effective discharge of Board functions. The Chairman also takes timely action to preserve good Corporate Governance by the Board.		
Role of the Chairman	A.3.1	Complied with.

2007 on pages 159 and 160 for details.

Refer response to requirement 3 (5) (i) to 3 (5) (x) of the Banking Act Direction No. 11 of

Corporate Governance Principle	Reference to Code	Degree of Compliance		
A.4 Financial Acumen  The Code requires that the Board comprises of members with sufficient financial acumen and knowledge to offer guidance on matters of finance. The Board of the Bank has met the above requirement as some of the Board members are Qualified Accountants having professional qualifications and are equipped with sufficient financial acumen and knowledge to offer guidance on matters of finance.				
Financial Acumen and Knowledge	A.4	Complied with.  The Board comprises of members with academic and professional qualifications in Accounting, Business Finance, Management and Law and experience gained from both private and public enterprises.  Refer pages 129 and 131 for the Profiles of the Directors.		
A.5 Board Balance  The Code requires that balance is maintained between the Executive and Non-Executive Directors (NEDs) so that no individual or a small group of individual Directors are able to dominate the Board's Decision-Making.				
Presence of a Strong Team of NEDs	A.5.1	Complied with.  All Directors except CEO and COO are NEDs. Refer response to requirement 3 (2) (iv) of the Banking Act Direction No. 11 of 2007 on page 158 for details.		
Independence of NEDs	A.5.2 & A.5.3	Complied with.  All seven NEDs were Independent by the end of 2014 and this is well above the minimum prescribed by this Code, which is two NEDs or NEDs equivalent to one-third of the total number of NEDs, whichever is higher. All seven Directors were independent throughout the year and were independent of management and free of any business or other relationship that could impair their independence.		
Annual Declaration of NEDs	A.5.4	Complied with.  Every NED of the Bank has made written submissions as to their independence against the specified criteria set out by the Bank, which is in line with the requirements of Schedule J of the Code.		
Annual determination by the Board on the Independence of NEDs	A.5.5	Complied with.  The Board has determined the independence of Directors based on the declarations submitted by the NEDs, as to their independence, as a fair representation and will continue to evaluate their independence on this basis annually. No circumstances have arisen for the determination of independence by the Board, beyond the criteria set out in the Code. Independent Non-Executive Directors during the year under review were –  Mr. D.S. Weerakkody - relinquished office on July 28, 2014 Mr. K.G.D.D. Dheerasinghe Mr. M.P. Jayawardena Prof. U.P. Liyanage Mr. L. Hulugalle Mr. S. Swarnajothi Mr. H.J. Wilson Mr. K.M.M. Siriwardana		
Appointment of an Alternate Director	A.5.6	No such situation arose during the year under review.		

Corporate Governance Principle	Reference to Code	Degree of Compliance
Requirement to appoint a 'Senior Non-Executive Director' and making himself available for confidential discussions	A.5.7 & A.5.8	There is no requirement to appoint a 'Senior Non-Executive Director' as the positions of the Chairman and the CEO are separated and the Chairman is an Independent Director.
Conducting meetings with	A.5.9	Complied with.
NEDs only		Chairman meets with the NEDs without the presence of Executive Directors, whenever necessary.
Recording in Board minutes of concerns which cannot be unanimously resolved	A.5.10	Concerns of the Directors which cannot be unanimously resolved by the Directors if any, are recorded in the minutes of Board meetings with adequate details by the Company Secretary. This would be approved by the Chairman and the other members of the Board.
		However, there were no such issues during the year.
A.6 Supply of Information		
The Code requires the Bank's which would enable them to dis	-	to submit timely information to the Board with sufficient information for making decisions, r duties.
Obligation of the management	A.6.1	Complied with.
to provide appropriate and timely information to the Board		The Bank ensures that the Directors receive adequate information in a timely manner. On urgent matters, every effort is made to provide information as early as possible. The Board Papers are prepared by the Heads of the respective banking departments and other divisions to provide adequate information to the Board enabling it to deliberate on all key issues concerning the Bank. Further, Directors are free to raise inquiries for additional information, whenever necessary. In addition, members of the Corporate Management make presentation on issues of importance. The Chairman ensures that all Directors are briefed adequately on issues arising at Board meetings.
Adequate Notice for Board	A.6.2	Complied with.
Meetings		Refer response to requirement 3 (1) (v) of the Banking Act Direction No. 11 of 2007 on page 156 for details.
A.7 Appointments to the E The Code requires having a for		sparent procedure in place for the appointment of new Directors to the Board.
Presence of a Nomination	A.7.1 &	Complied with.
Committee and annual assessment of composition of the Board	A.7.2	New appointments to the Board and Re-Elections of Directors are considered and recommended by the Nomination Committee and based on such recommendations, final decisions are made by the Board in a formal and transparent manner. Further, this Committee annually assesses the composition of the Board to ensure that the combined knowledge and experience of the Board matches the strategic demands faced by the Bank. Mr. D.S. Weerakkody served as the Chairman of the Nomination Committee up to July 28, 2014. Thereafter Mr. K.G.D.D. Dheerasinghe was appointed as the Chairman of the Committee.
		Refer page 187 for the 'Board Nomination Committee Report' for the terms of reference and the composition of members of this Committee.

Corporate Governance Principle	Reference to Code	Degree of Compliance	
Disclosure of required details	A.7.3	Complied with.	
to Shareholders on new appointments to the Board		When new Directors are appointed, a brief resumé of each such Director, including the nature of his or her expertise, the names of other companies in which the Director holds directorships, etc., are informed to the Central Bank of Sri Lanka (CBSL) and the Colombo Stock Exchange (CSE), in addition to disclosing this information subsequently in the Annual Report. Further, the required information is published in a few selected newspapers for the information of interested parties. Any changes in the details provided by the Directors are disseminated to the CSE without delay.	
A.8 Re-election The Code requires all Directors	s to submit th	nemselves for re-election, on regular intervals and at least once in every three years.	
Re-election of Non-Executive Directors including Chairman	A.8.1 & A.8.2	Complied with.  Directors to retire at the Annual General Meeting (AGM):	
and Directors		<ol> <li>(i) Directors to Retire by Rotation -         In terms of Article 85 of the Articles of Association, 2 Directors are required to retire by rotation at each AGM. Article 86 provides that the Directors to retire by rotation at an AGM shall be those who, (being subject to retirement by rotation) have been longest in office, since their last election or appointment.     </li> </ol>	
		<ul><li>(ii) The Directors who have been longest in office (subject to retirement by rotation):</li><li>Mr. L. Hulugalle at the AGM held in March 2012</li></ul>	
		- Mr. K.G.D.D. Dheerasinghe and Prof. U.P. Liyanage at the AGM held in March 2013.	
		(iii) Accordingly, two Directors, out of the above three Directors are required to retire by rotation at the next AGM.	
		(iv) It is stated in Article 86 that as between persons who became or were last Re-elected Directors on the same day, the Directors to retire shall (unless they otherwise agree among themselves) be determined by lot.  Under the circumstances, Mr. L. Hulugalle and Prof. U.P. Liyanage offered themselves for re-election by rotation at the next AGM.	
		The Board recommended the re-election of Mr. L. Hulugalle and Prof. U.P. Liyanage after considering the contents of the Affidavits and Declarations submitted by them and all other related issues, including the contribution made by them.	
		<ol> <li>The following Directors were appointed to fill casual vacancies during the year under review:</li> <li>(i) Mr. H.J. Wilson</li> <li>(ii) Mr. S. Renganathan</li> <li>(iii) Mr. K.M.M. Siriwardana</li> </ol>	
		Refer brief resumés of the aforementioned Directors on pages 129 and 131.	
A.9 Appraisal of Board Performance  The Code requires the Board to appraise its own performance periodically to ensure that its responsibilities are satisfactorily discharged.			
Annual appraisal of the	A.9.1 &	Complied with.	
Board's performance and the performance of its Sub- Committees	A.9.2	The performance of the Board is evaluated by the Nomination Committee and Board. A self-assessment was carried out by the Directors at the end of the year and the appraisal forms were first submitted to the Nomination Committee and then to the Board, in order to ensure that the Board functions effectively and efficiently and also to facilitate continuous improvement.	

Corporate Governance Principle	Reference to Code	Degree of Compliance
Disclosure of Criteria used for the Performance Evaluation	A.9.3	Complied with.
		Refer 'Report of the Board Human Resources and Remuneration Committee' on pages 183 and 184 for details of the criteria considered for performance evaluation of the Board.
A.10 Disclosure of Informa	ation in res	spect of Directors
The Code requires that details	of the Direct	tors be disclosed in the Annual Report for information of the Shareholders.
Disclosure of information on	A.10.1	Complied with.
Directors in the Annual Report		The following details pertaining to each Director are disclosed as follows:
		(a) Brief profile with expertise and experience - pages 129 to 131.
		(b) Other business interests - page 212. (c) Remuneration - Note 20 on page 309.
		(d) Status of independence - Note 1 on page 182.
		Details of Board meetings and Board Committee meetings held during the year are indicated
		on page 153.
A.11 Appraisal of Chief Exe	ecutive Off	iicer (CEO)
The Code requires the Board to pre-set Financial and Non-Financial		performance of the CEO at least annually to ascertain degree to which the CEO meets the
Setting annual targets and	A.11.1 & A.11.2	Complied with.
the appraisal of performance of the CEO		The Bank has a formal process for annual performance evaluation of the CEO. At the beginning of each financial year, the Board, supported by the Board Human Resources and Remuneration Committee discusses with the CEO and establish criteria to evaluate and assess the performance of the CEO. Assessment of performance of the CEO is carried out by the Board at the end of each year to ensure that pre-agreed targets have been achieved or if not whether there are acceptable reasons for not achieving them. The performance evaluation for particular year is formally approved before April in the subsequent year.
B Directors' Remunerat	tion	
B.1 Remuneration Procedu	ıre	
		tablish a formal and transparent procedure in place for developing an effective remuneration e Directors where no Director is involved in deciding his/her own remuneration to avoid
Establishment of a	B.1.1	Complied with.
Remuneration Committee		Refer response to requirement 3 (6) (iii) of the Banking Act Direction No. 11 of 2007 on page 163 for details.
		Refer 'Board Human Resources and Remuneration Committee Report' for the Terms of Reference on pages 183 and 184.
Composition of the	B.1.2 & B.1.3	Complied with.
Committee		As prescribed in this Code, all members of the Board Human Resources and Remuneration Committee are Non-Executive Directors. Chairman of the Committee is appointed by the Board. The CEO attends meetings by invitation. Refer pages 183 and 184 of the 'Board
		Human Resources and Remuneration Committee Report' for details of the Chairman and the Members of the Board Human Resources and Remuneration Committee.

Corporate Governance Principle	Reference to Code	Degree of Compliance	
Determination of the Remuneration of Non- Executive Directors	B.1.4	Complied with.  Refer response to requirement 3 (6) (iii) of the Banking Act Direction No. 11 of 2007 on page 163 for details.	
Ability to consult the Chairman and/or CEO and to seek professional advice by the Committee	B.1.5	Complied with.  Each Committee has the authority to seek internal and external independent professional advice on remuneration of other Executive Directors and also on matters falling within its purview at the Bank's expense. Views of Chairmen of each Committee are obtained, in addition to the views of the CEO.	
B.2 Level and make-up of Remuneration  The Bank ensures that the remuneration of Executive and Non-Executive Directors is at a satisfactory level to attract and retain the services of Directors.  The proportion of remuneration of Executive Directors is linked to corporate and individual performance.			
Remuneration packages of Executive Directors	B.2.1	Complied with.  The Board Human Resources and Remuneration Committee and the Main Board ensures that two Executive Directors namely, the Managing Director and the Chief Operating Officer who are on the Board are provided with a suitable remuneration package.	
Competitiveness of levels of Remuneration	B.2.2	Complied with.  The Board Human Resources and Remuneration Committee reviews information relating to executive pay from time to time to ensure same is on par with the market/industry rates as well as is aligned to the strategic objectives of the Bank.	
Comparison of Remuneration with other Companies in the Group	B.2.3	Complied with.  The Bank looks at market rates for the key positions in the Bank every three years by carrying out a market survey. The information of which is used for the annual revisions.	
Designing the Performance based Remuneration of Executive Directors	B.2.4	Complied with.  Objectives for two Executive Directors are set at the beginning of the year to align their interest with those of the Bank and the remuneration including the performance bonus is decided based upon the degree of achievement of such pre-set targets.	
Executive Share Options	B.2.5	Complied with.  Share options were offered to Executive Directors and Corporate/Senior Members of the management. The details of which are given in Notes 50.2 of the Financial Statements on page 362.	
Designing the Performance- Related Remuneration of Executive Directors	B.2.6	Complied with.  For details refer 'Board Human Resources and Remuneration Committee Report' on pages 183 and 184	
Early Termination of Executive Directors	B.2.7 & B.2.8	Not applicable.  Terminations of Executive Directors, (MD/CEO and Chief Operating Officer) are governed by their contracts of service/employment.	

Corporate Governance Principle	Reference to Code	Degree of Compliance	
Levels of Remuneration of Non-Executive Directors	B.2.9	Complied with.	
		Non-Executive Directors of the Bank are paid a fee commensurate with their time and role in the Bank. They are not entitled to receive shares under the existing Employee Share Option Schemes of the Bank.	
B.3 Disclosure of Remune The Code requires the Bank to		ts Annual Report the details of the remuneration of the Board and the Remuneration Policy.	
Disclosure of Remuneration	B.3.1	Complied with.	
		Refer 'Board Human Resources and Remuneration Committee Report' on pages 183 and 184 for disclosures on the names of the Remuneration Committee members and the Remuneration Policy of the Bank.	
		Also refer Note 20 to the Financial Statements on page 309 for the aggregate remuneration paid to Executive and Non-Executive Directors.	
C Relations with Shareh	nolders		
C.1 Constructive use of Annual General Meeting (AGM) and Conduct of General Meetings  The Code requires the Board to use the AGM which is a major event in the Bank's calendar to communicate with shareholders and encourage their active participation. In this regard, all shareholders of the Bank receive the Notice of Meeting within the statutory due dates.			
Use of Proxy Votes	C.1.1	Complied with.	
		The Bank has in place an effective mechanism to count all proxy votes to indicate to the Chairman the level of proxies lodged on each resolution and the number of votes for and against such resolution.	
Separate Resolutions for	C.1.2	Complied with.	
substantially separate issues and adoption of Annual Report and Accounts		Separate resolutions are proposed for all substantially separate issues to provide shareholders with the opportunity to deal with each significant matter separately. This mechanism promotes better stewardship while assuring the transparency in all activities of the Bank.	
		Further, adoption of the Annual Report of the Board of Directors on the Affairs of the Company, Statement of Compliance and the Financial Statements together with the Report of the Auditors thereon are considered as a separate resolution.	
Availability of Chairmen of	C.1.3	Complied with.	
Board Committees		The Chairman of the Bank ensures that Chairmen of all Board appointed Sub-Committees namely, Audit, Human Resources and Remuneration, Nomination, Integrated Risk Management, Related Party Transactions Review, Credit, Investment and Technology are present at the AGM to answer the questions under their purview.	
Adequate Notice of AGM to	C.1.4 & C.1.5	Complied with.	
Shareholders together with the summary of the procedure		A Form of Proxy and a copy of the Annual Report are dispatched to each shareholder of the Bank together with the Notice of Meeting detailing the summary of procedure as per legal requirements giving 15 working days notice as per the Companies Act to shareholders, together with a summary of the procedures governing voting at General Meetings. This provides opportunity to all shareholders to attend the AGM irrespective of their voting status and obtain clarifications for the matters of interest to them.	

Corporate Governance Principle	Reference to Code	Degree of Compliance
C.2 Communication with The Board should Implement E		
A channel to disseminate timely communication to the shareholders	C.2.1	Complied with.  The primary modes of communication with shareholders are the Annual Report and AGM.  Refer pages 75 to 78 on 'Stakeholder Engagement' in the Sustainability Report for a complete list of the communication channels available at the Bank to disseminate timely communication to shareholders.
Disclosure of the Policy and Methodology of communication and Implementation	C.2.2 & C.2.3	Complied with.  Bank's Communication Policy which is available in the Intranet discloses the Policy and Methodology of Communication and Implementation.
Disclosure of the contact person of communication	C.2.4	Complied with.  Contact persons for the different stakeholders at the Bank are specified in the Communication Policy of the Bank via the Company Secretary.
Process to make Directors aware of the issues and concerns of Shareholders and disclosing same	C.2.5	Complied with.  All major issues and concerns of shareholders are recorded and referred to the Board of Directors with the views of the management.
Person of contact for shareholder matters	C.2.6	Complied with.  Persons to contact in relation to shareholders is the Company Secretary and in the absence of her, the Managing Director.
Disclosure process for responding to shareholder matters	C.2.7	Complied with.  Disclosure process of responding to shareholders are specified in the Communication Policy of the Bank.
C.3 Major and Material Transactions  The Code requires the Directors to disclose to shareholders all proposed material transactions which would materially alter the net asset position of the Bank and Group, if entered into.		
Disclosures on proposed Major Transactions	C.3.1	There were no major transactions involving acquisition or disposal of greater than half of the net value of the Bank or its subsidiaries entered into by the Bank during the year. Transactions which materially affect the net assets base of the Bank are/will be disclosed in the Quarterly/Annual Financial Statements, if any.
D Accountability and Audit		

## Accountability and Audit

## D.1 Financial Reporting

The Code requires the Board of Directors to present a balanced and understandable assessment of the Bank's financial position, performance and prospects.

Corporate Governance Principle	Reference to Code	Degree of Compliance
Board's responsibility for Statutory and Regulatory Reporting	D.1.1	Complied with.
		The Board is well aware of its responsibility to present regulatory and statutory reporting in a balanced and understandable manner and a statement to this effect is given on pages 206 and 207 confirming this position.
		The Bank has strictly complied with the requirements of the Companies Act No. 07 of 2007, the Banking Act No. 30 of 1988 and amendments thereto, in the preparation of Interim and Annual Financial Statements, which are prepared and presented in conformity with Sri Lanka Accounting Standards. In addition, the Bank has also complied with the reporting requirements prescribed by the regulatory authorities such as CBSL, SEC, CSE.
Declarations by Directors in the Directors' Report	D.1.2	Complied with.
and Directors Tropers		The Directors have made all required declarations in the 'Annual Report of the Board of Directors'.
		Refer the 'Annual Report of the Board of Directors' on pages 194 to 204 for the required declarations.
Statements by Directors and	D.1.3	Complied with.
Auditors on Responsibility for Financial Reporting		The 'Statement of Directors' Responsibility' is given on pages 206 and 207.
		Refer 'Independent Auditors' Report' on page 266 for the reporting responsibility of Auditors.
Management Discussion and	D.1.4	Complied with.
Analysis		Refer 'Management Discussion and Analysis' on pages 15 to 68.
Declaration by Board on	D.1.5	Complied with.
the Going Concern of the Business		Refer item 25 of the 'Annual Report of the Board of Directors' on page 203 and the 'Statement of Directors' Responsibility' on pages 206 and 207 for the required declarations.
Requirement to summon an Extraordinary General Meeting (EGM) to notify serious loss in Net Assets (capital)	D.1.6	Likelihood of such occurrence is remote. However, should the situation arise, an EGM will be called for and shareholders will be notified.
Disclosure of Related Party	D 1.7	Complied with.
Transactions adequately and accurately	2	Refer response to requirement 3 (7) (i) of the Banking Act Direction No. 11 of 2007 on page 165 for details.
D.2 Internal Control		
The Code requires the Bank's Board to ensure a process of effective risk management and a sound system of internal controls, which safeguards the shareholders' investments and Bank's assets. Broadly, risk management and internal control is a process, affected by a Company's Board of Directors and management, designed to provide reasonable assurance regarding the achievement of Company's objectives.		
Directors to conduct an	D.2.1	Complied with.
annual review of the Risks faced by the Bank and the effectiveness of Internal Controls		The Bank obtained the External Auditors' Certification on the effectiveness of the internal control mechanism over financial reporting.

Corporate Governance Principle	Reference to Code	Degree of Compliance
Need for an Internal Audit function for Companies with no such function	D.2.2	This is not applicable as the Bank already has its own in-house Internal Audit Department, which is responsible for internal audit function.
Audit Committee to carryout reviews of the process and effectiveness of risk management and Internal Controls and document to the Board	D 2.3	Complied with.  The Board Audit Committee of the Bank reviews internal control issues and risk management measures identified by the Internal Audit Division and evaluate the adequacy and effectiveness of the risk management and internal control systems.  The minutes of the Board Audit Committee meetings are tabled at the meetings of the Board of Directors of the Bank on a periodic basis.  Refer pages 208 and 209 for 'Directors' Statement on Internal Controls' for further details.
		al and transparent arrangements in selecting and applying the accounting policies, financial I maintaining an appropriate relationship with the Bank's External Auditor.
Composition of the Committee	D.3.1	Complied with.  All members of the Board Audit Committee, including the Chairman are Non-Executive Directors and two of the members are Independent Directors.  Details of the members, invitees and the Secretary of the Committee are found on pages 188 to 190 of the 'Board Audit Committee Report' under the heading 'Composition of the Committee'.
Duties of the Committee	D.3.2	Complied with.  As stated in the Report of the Board Audit Committee of the Bank, it regularly reviews scope, results and effectiveness of the audit. It also ensures the balance among objectivity, independence and value for money of the services provided by the Bank's Auditors, with special attention to provision of non-audit services by the Auditors.
Terms of Reference of the Committee	D.3.3	Complied with.  Terms of Reference of the Board Audit Committee are clearly defined in the Charter of the Audit Committee approved by the Board of Directors, which was last revised in 2014. This clearly explains the purpose of the Committee, its duties and responsibilities together with the scope and functions of the Committee. The Committee mainly deals with the matters pertaining to statutory and regulatory compliance in financial reporting, matters with regard to the External Auditors, Internal Audit and Risk Management procedures of the Bank.
Disclosure of Names of the Members of the Committee	D.3.4	Complied with.  Names of the members of the Audit Committee are given on page 188 under the heading on 'The Composition of the Committee' and disclosure on the independence of the Auditors is found on pages 189 and 190 under the Section on 'External Audit' in the 'Board Audit Committee Report'.

## D.4 Code of Business Conduct and Ethics

The Code requires the Bank to adopt an Internal Code of Conduct and Ethics to be adhered to by all Directors and Key Management Personnel and must promptly disclose any waivers of the Code for Directors or others.

Corporate Governance Principle	Reference to Code	Degree of Compliance	
Disclosures on presence of Code of Business Conduct and Ethics		Complied with, for Executive Directors and Key Management Personnel.  The Bank has an internally developed Code of Conduct for its employees including Key Management Personnel and the two Executive Directors. This Code addresses conflicts of interest, bribery and corruption, entertainment and gifts, accurate accounting and record-keeping and corporate opportunities, confidentiality of information, fair dealing, protecting and proper use of the Company's assets, compliance with laws and regulations and encouraging the reporting of any illegal or unethical behaviour, etc. Details of the Banks' Code of Ethics, including Governing Principles are found on pages 150 and 151.	
Affirmative Statement by the Chairman	D.4.2	Complied with.  Refer the 'Letter from the Chairman' on pages 9 to 11 for required details.	
Institute of Chartered Accounta	annually the ants of Sri La Bank of Sri L	Bank's adherence to the Code of Best Practice on Corporate Governance issued jointly by The inka and the Securities and Exchange Commission of Sri Lanka and the Banking Act Direction anka on Corporate Governance for Licensed Commercial Banks in Sri Lanka and subsequent	

This Report from pages 142 to 182 serves this requirement.

# Section 2: Shareholders

Due weight by Institutional

Investors

Governance Report in the

D.5.1

E.2.1

Complied with.

Complied with.

and composition.

Annual Corporate

**Annual Report** 

Corporate Governance Principle	Reference to Code	Degree of Compliance
E Institutional Investor	rs	
E.1 Shareholder Voting		
The Code requires the institution are translated into practice	onal shareho	ders to make considered use of their votes and encourage to ensure that their voting intentions
Communication with Shareholders	E.1.1	Complied with.  In order to avoid conflicts of interest by nurturing mutual understanding, the Board carries out dialogues with its shareholders at general meetings. In this regard, the AGM of the Bank plays a critical role. Voting of the shareholders is crucial in carrying a resolution at the AGM. The Chairman, who plays the role of the agent, communicates the views and queries of the shareholders to the Board and the senior management, in order to ensure that the views are properly communicated to the Bank.
E.2 Evaluation of Governa The Code requires the Bank to		sures nstitutional investors to give due weight to all relevant factors drawn to their attention.

The Institutional Investors are at liberty to give due weight on matters relating to the Board structure and composition, when they consider resolutions relating to Board structure

# Corporate Governance

Corporate Governance Principle	Reference to Code	Degree of Compliance
F Other Investors		
F.1 Investing/Divesting De	cisions	
Seek Independent Advice	F.1.1	Complied with.  Individual shareholders are at liberty to carry out adequate analysis or seek independent advice (not at the cost of the Bank) before making investing or divesting decisions.
F.2 Shareholder Voting		
Encourage Voting by Individual Investors	F.2.1	Complied with.  Individual shareholders are encouraged to participate in general meetings of the Bank and exercise their voting rights. The Bank adequately communicates with all shareholders by ensuring that they are informed of this position by dispatching necessary Notices on time.
	pility Repor	rting ollowing principles in Sustainability Reporting to ensure the maintenance of policies and less environment and to make disclosures on sustainability.
Principle 1 - Reporting of Economic Sustainability	G.1.1	Complied with.  Refer pages 79 to 82 of the 'Sustainability Report' for this requirement.
Principle 2 - Reporting on the Environment	G.1.2	Complied with.  Refer pages 111 and 112 of the 'Sustainability Report' for this requirement.
Principle 3 - Reporting on Labour Practices	G.1.3	Complied with.  Refer pages 90 to 101 of the 'Sustainability Report' for this requirement.
Principle 4 - Reporting on Society	G.1.4	Complied with.  Refer pages 101 to 110 of the 'Sustainability Report' for this requirement.
Principle 5 - Reporting on Product Responsibility	G.1.5	Complied with.  Refer pages 84 to 89 of the 'Sustainability Report' for this requirement.
Principle 6 - Reporting on Stakeholder identification, engagement and effective communication	G.1.6	Complied with.  Refer pages 75 to 78 of the 'Sustainability Report' for this requirement.
Principle 7 - Sustainable reporting to be formalised as part of the reporting process and to take place regularly	G.1.7	Complied with.  The 'Sustainability Report' pages 69 to 126 serves this requirement.

### **Sustainability Governance and Compliance**

The Board of Directors of the Bank manages its economic, social and environmental impacts by delegating authority and responsibility through the relevant divisions, which directly engage with the specific stakeholders and by holding relevant divisional heads accountable for managing them. Moreover, the Board has mandated several committees such as Assets & Liability Committee, Management Committee, Credit Policy Committee, Human Resource Steering Committee, Procurement Committee, etc., to effectively manage different aspects with more focus on relevant topics of sustainability. These Committees comprise a cross section of members of the corporate management enabling the Committees to make sound judgements by evaluating associated risks.

As a responsible corporate citizen we demonstrate an equal commitment to conduct our business activities in a manner that sustains our license to operate. Operating in conformity with the national as well as international laws, regulations and treaties is a

norm with Commercial Bank and is a key aspect of our culture. Being recognised as the most respected entity and an employer of choice in Sri Lanka from time to time endorses our commitment to sustainable existence.

We take a step further and make an effort to engage with suppliers who display similar conformity and also ensure our customers who we provide financing to, also operate in compliance to applicable laws and regulations.

The process of managing the Bank's sustainability impacts is supported through the laid down policies, procedures and controls. The Board of Directors reviews the performance of key areas such as economic performance, compliance, risk management and audit regularly. The Integrated Risk Management Department, the Inspection Department and the Compliance Officer provide support and report regularly to the Board of Directors on the performance and compliance by the functional heads.



# **GRI-G4** Compliance Indicators

Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with environmental laws and regulations	Nil
Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations	Nil
Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labelling.	Nil
Total number of incidents of non-compliance with regulations and voluntary codes concerning marketing communication, including advertising, promotions and sponsorships.	Nil
Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data	Nil
Monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products and services	Nil

# Note 1

The following table lists out the composition of the Board, by category of Directors for the year ended December 31, 2014.

Name of the Director	Independence/ Non-Independence Status
Chairman Mr. D.S. Weerakkody (Non-Executive Director) relinquished the office on July 28, 2014	Independent
Mr. K.G.D.D. Dheerasinghe was appointed as the Chairman w.e.f. July 29, 2014	Independent
Executive Directors:	
Mr. W.M.R.S. Dias retired on July 16, 2014	
Mr. J. Durairatnam appointed to the Board on July 17, 2014	Executive and Non-Independent
Mr. S. Renganathan appointed to the Board on July 17, 2014	Executive and Non-Independent
Other Non-Executive Directors:	
Mr. M.P. Jayawardena was appointed as the Deputy Chairman on July 29, 2014	Independent
Prof. U.P. Liyanage	Independent
Mr. L. Hulugalle	Independent
Mr. S. Swarnajothi	Independent
Mr. H.J. Wilson appointed to the Board on July 03, 2014	Independent
Mr. K.M.M. Siriwardana (*) was appointed to the Board on August 28, 2014	Independent

<sup>\*</sup> Mr. K.M.M. Siriwardana ceased to hold office w.e.f. February 23, 2015.

# Note 2

Disclosure under Section 3 (5) (iii) of the Direction No. 11 of 2007 by the Board of Directors of Commercial Bank of Ceylon PLC.

1. Name of Chairman	Mr. K.G.D.D. Dheerasinghe
2. Name of Chief Executive Officer	Mr. J. Durairatnam
3. Any relationship including financial/business, family or other material/relevant relationship between the Chairman and the Chief Executive Officer	Nil
4. Any relationship including financial/business, family or other material/relevant relationship between members of the Board, including Chairman and Chief Executive Officer	Nil

# Board Human Resources and Remuneration Committee Report

### Composition of the Committee

The Board appointed Human Resources and Remuneration Committee comprises of three Non-Executive Directors. The Managing Director of the Bank will be present on invitation.

Mr. D.S. Weerakkody (Chairman) - until July 28, 2014

Mr. K.G.D.D. Dheerasinghe (Deputy Chairman and Chairman) - since July 29, 2014

Prof. U.P. Liyanage (Director)

Mr. M.P. Jayawardena (Director)

Mr. W.M.R.S. Dias (Managing Director/CEO) - until July 16, 2014 - By invitation

Mr. J. Durairatnam (Managing Director/CEO) - from July 17, 2014 - By invitation

Brief profiles of each member are given on pages 129 to 131.

The Managing Director who is responsible for the overall management of the Bank provides information to the Committee and participates in all deliberations. The Managing Director took part in all deliberations except in relation to those matters where the outcome had an impact on him.

#### **Charter of the Committee**

The Committee is vested with power to evaluate, assess, decide and recommend to the Board of Directors on any matter that may affect the Human Resources Management of the Bank and shall specifically include -

- Determining the compensation of the Chairman, Deputy Chairman, Managing Director and other members of the Board of Directors of the Bank, while ensuring that no Director is involved in setting his or her own remuneration.
- Determining the compensation and benefits of the Key Management Personnel and establishing performance parameters in setting their individual goals and targets.
- Formulate guidelines, policies and parameters for the compensation structures for all executive staff of the Bank and oversee the implementation thereof.
- Review information related to executive pay from time to time to ensure same is in par with the market/industry rates or as per the strategy of the Bank.
- Evaluate the performance of the Managing Director and Key Management Personnel against the pre-agreed targets and goals.
- Make recommendations to the Board of Directors from time to time of the additional/new expertise required by the Bank.
- Assess and recommend to the Board of Directors of the promotions of the Key Management Personnel, address succession planning and issues connected to the organisational structure.

- Evaluate, assess and make recommendations and provide directions pertaining to the Board of Trustees and the management of the Private Provident Fund of the Bank.
- Make recommendations/decisions/directions pertaining to the statutory payments made by the Bank on behalf of its employees (EPF, ETF, Terminal Benefits, etc.), ensuring the effective fulfillment of all commitments arising as a result of the employeremployee relationship.
- Recommend/decide/give directions on disciplinary matters resulting in a significant financial loss to the Bank caused by Key Management Personnel of the Bank.
- Formulating formal and transparent procedures for developing policy on remuneration for Executives and Directors.
- Approving annual increments, bonuses, changes in perquisites and incentives.

# **Guiding Principles**

The overall focus of the Committee:

- Setting guidelines and policies to formulate compensation packages, which are attractive, motivating and capable of retaining qualified and experienced employees in the Bank. In this regard, the Committee sets the criteria such as qualifications, experience and the skills and competencies required, to be considered for appointment or promotion to the post of Managing Director and to Key Management positions.
- Setting guidelines and policies to ensure that the Bank upholds and adhere to the provisions of the Laws of the Land particularly those provisions of the Banking Act No. 30 of 1988, including the Directions issued by the Monetary Board/Director of Bank Supervision in accordance of the provisions of such Act.
- Providing guidance and policy direction for relevant matters connected to general areas of Human Resources Management of the Bank.
- Ensuring that the performance related element of remuneration is designed and tailored to align employee interests with those of the Bank and its main stakeholders and support sustainable growth.
- Structuring remuneration packages to ensure that a significant portion of the remuneration is linked to performance, to promote a pay for performance culture.
- Promoting a culture of regular performance reviews to enable staff to obtain feedback from their superiors in furtherance of achieving their objectives and development goals.
- To develop a robust pipeline of raising talent capable and available to fill key positions in the Bank.

# Board Human Resources and Remuneration Committee Report

# **Committee Meetings**

The Committee held seven meetings during the year under review. The attendance of Committee members at meetings is stated in the table on page 153 The Chairman of the Committee can convene a special meeting in the event a requirement arises provided all members are given sufficient notice of such special meeting. The quorum for a meeting is two (2) members.

Members of the Corporate Management were invited to participate at the sittings of the Committee meetings as and when required by the Chairman, considering the topics for deliberation at such meeting.

The proceedings of the Committee meetings were regularly reported to the Board of Directors.

# Methodology used by the Committee

The Committee recognised rewards as one of the key drivers influencing employee behaviour, thereby impacting business results. Therefore, the reward progammes are designed to attract and retain and to motivate employees to perform by linking performance to demonstrable performance based criteria. In this regard, the Committee evaluates the performance of the Managing Director and Key Management Personnel against the pre-agreed targets and goals that balance short term and long term financial and strategic objectives.

The Bank's variable (bonus) pay plan is determined according to the overall achievements of the Bank and pre-agreed individual targets, which are based on various performance parameters. The level of variable pay is set to ensure that individual rewards reflect the performance of the Bank overall, the particular business unit and individual performance. The Committee makes appropriate adjustments to the bonus pool in the event of over or under achievement against pre-determined targets. In this regard, the Committee can seek external independent professional advice on matters falling within its purview.

Further, the Committee may seek external agencies to carry out salary surveys to determine the salaries paid to staff vis-à-vis the market position, enabling the Committee to make informed decisions regarding the salaries in the Bank. Moreover, the Committee also ascertains the engagement levels of staff through Staff Engagement Surveys.

During the year, the Committee interviewed - based on the succession plan, suitable candidates to fill the vacancies in the Corporate Management and such recommendations were accordingly approved by the Board of Directors and appointments were effected. The recent changes in the Key Management Positions and the ability of the Bank to ensure a smooth transition in each of these cases, signifies the importance of and the attention paid to the talent management process of the Bank. It is in this context that the Bank rolled out the Leadership Competencies with the behavioural indicators for the senior officers of Chief Manager grade and above, covering the members of the Corporate Management as well under the guidance of the Committee. In all promotions to the Corporate Management grade, the Committee applied these competencies to judge the suitability of the candidates.

The year under review also saw the smooth transition of a new Managing Director/Chief Executive Officer and a new Chief Operating Officer assumed duties as planned under the succession plan of the Bank.

With the Collective Agreement due for renewal in 2015, the Management was advised to proceed with the conduct of a Compensation & Benefits Survey through an external agency. The current market position of all grades as per the findings of the survey were noted by the Committee in considering the proposed salary and other related benefits by the Management, consequent to the negotiations. Under the guidance of the Committee and with approval of the Board Collective Agreement was signed with the Ceylon Bank Employees Union in December 2014 covering a period of three years i.e. 2015 to 2017.



K.G.D.D. Dheerasinghe

Chairman - Board Human Resources and Remuneration Committee

# Board Integrated Risk Management Committee Report

### Composition of the Committee

The Board appointed Integrated Risk Management Committee (BIRMC) as at the end of the year comprised of the following members:

Mr. M.P. Jayawardena\* (Chairman)

Prof. U.P. Liyanage\* (Director)

Mr. L. Hulugalle\* (Director)

Mr. S. Swarnajothi\* (Director)

Mr K.M.M. Siriwardana\* (Director) -

(Ceased to hold office w.e.f. February 23, 2015)

Mr. J. Durairatnam (Managing Director/CEO)

Mr. S.K.K. Hettihamu (Chief Manager - Risk)

\*Independent Non-Executive Director

Refer pages 129 to 131 for the profiles of the Board members.

#### **Charter of the Committee**

The BIRMC was established by the Board of Directors, in compliance with the Section 3 (6) of the Direction No. 11 of 2007, on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka', issued by the Monetary Board of the Central Bank of Sri Lanka under powers vested in the Monetary Board, in terms of the Banking Act No. 30 of 1988. The composition and the scope of work of the Committee is in conformity with the provisions of the Section 3 (6) (v) of the aforesaid Direction.

The Charter of the BIRMC was reviewed by the Board of Directors in December 2014. The BIRMC Charter clearly sets out the membership, source of authority, duties and responsibilities of the BIRMC. Functions of the BIRMC in the Bank's overall Risk management framework have been discussed in detail under 'Managing Risk at Commercial Bank' from pages 218 to 245 of this Annual Report.

## **Committee Meetings and Methodology**

The Committee held four Meetings on a quarterly basis, during the year under review. The attendance of Committee Members at Meetings is stated in the table on page 153. The BIRMC assists Board of Directors in performing its oversight function in relation to different types of risks faced by the Bank in its business operations and ensures adequacy of effectiveness of the risk management framework of the Bank. The Committee submits a risk assessment report within a week of each meeting to the Board of Directors. Duties of the BIRMC include determining the adequacy and effectiveness of such measures and to ensure that the actual overall risk profile of the Bank conforms to the desirable risk profile of the Bank, as defined by the Board.

The Committee assess all key risks such as Credit, Operational, Market, Liquidity etc., on a monthly basis through a set of risk indicators.

The Committee continued to work very closely with the Key Management Personnel and the Board in fulfilling its statutory, fiduciary and regulatory responsibilities for Risk Management.

### **Activities of the Committee**

In order to discharge the above duties and responsibilities, the Committee undertakes to carryout the following:

- Reviewing the terms of reference of all Management Committees dealing with specific risks or some aspect of risk, such as the Executive Integrated Risk Management Committee, The Executive Committee on Monitoring NPAs, the Credit Policy Committee and the Assets and Liabilities Committee.
- Monitoring the actions initiated by Senior Management to test the effectiveness of the measures taken by the respective Committees referred to above.
- Reviewing the annual work plan, related strategies, policies and framework of the above Committees, to ensure that the Committees have a good understanding of their mandate and adequate mechanism to identify, measure, avoid, mitigate, transfer or manage the risks within the qualitative and quantitative parameters set by the BIRMC.
- Maintaining a continuous dialogue with the Management Committees directly or indirectly dealing with specific risks, so that the BIRMC is immediately informed of any hindrance, obstacle, discouragement or constraint in the performance of their functions and/or the implementation of their decisions.
- Periodically reviewing and approving the Internal Capital Adequacy Assessment Process (ICAAP) framework and ensure that ICAAP is subject to comprehensive internal audit oversight.
- Reviewing and improving the effectiveness of the risk related policy framework of the Bank.
- Reviewing risk profiles of subsidiaries of the Bank.
- Taking appropriate actions to implement software solutions to support the risk management function of the Bank in order to migrate into advance approaches in Basel II/Basel III in the future.
- Reviewing the risk indicators designed to monitor the level of specific risks at any given time, with a view of determining the adequacy of such indicators to serve the intended risk management objectives.
- Reviewing the actual results computed monthly against each risk indicator and take prompt corrective action/s to mitigate the effects of specific risks, in case such risks are exceeding the prudent thresholds defined by the Board of Directors.

# Board Integrated Risk Management Committee Report

- Reviewing and approving the parameters and limits set by the Management against various categories of risk and ascertain whether they are in accordance with the relevant laws and regulations as well as the desired policy levels stipulated by the Board of Directors.
- Taking appropriate actions against the failures of the officers responsible for risk management functionality to improve the overall effectiveness of risk management at the Bank.
- Monitoring the effectiveness and the independence of the risk management function within the Bank and ensure that adequate resources are deployed for this purpose.
- Reviewing the effectiveness of the Compliance function, to assess the Bank's compliance with laws, regulations, regulatory guidelines, internal controls and approved policies in all areas of business operations.
- Reviewing the updated Business continuity and Disaster Recovery Plan annually.

During the year 2014, the BIRMC supported execution of the overall business strategy within a set of prudent risk parameters that are reinforced by an effective risk management framework.

M.P. Jayawardena

Chairman - Board Integrated Risk Management Committee

# **Board Nomination Committee Report**

### Composition of the Committee

The Board Nomination Committee as at the end of the year comprised of the following Independent Non-Executive Directors of the Bank:

Mr. K.G.D.D. Dheerasinghe (*Chairman*) Mr. M.P. Jayawardena (*Director*) Prof. U.P. Liyanage (*Director*)

Mr. J. Durairatnam, Managing Director/CEO attended meetings of the Committee by invitation. Ms. J.R. Gamage, the Company Secretary of the Bank, functioned as the Secretary of the Committee.

Brief profiles of the members of the Committee are given on pages 129 to 131.

#### Terms of Reference of the Committee

### (a) Purpose of Establishing the Committee

Nomination Committee was established by the Board in compliance with sub-direction 3 (6) of the Direction No. 11 of 2007 (subsequently amended) on Corporate Governance for Licensed Commercial Banks in Sri Lanka issued by the Monetary Board of the Central Bank under Section 46(1) of the Banking Act No. 30 of 1988, as amended, to ensure Board's oversight and control over 'Selection of Directors, Chief Executive Officer and Key Management Personnel'.

Matters relating to Key Management Personnel may be dealt with by the Board Human Resources and Remuneration Sub-Committee.

# (b) Composition of the Committee

- The Committee shall be chaired by an Independent Director who has adequate experience in the relevant subject and be constituted with a majority of Independent Directors from the Board to ensure that the responsibilities of the Committee are discharged effectively.
- Chief Executive Officer may be present at meetings by invitation.

#### (c) Authority of the Committee

- The Committee has the authority to discuss issues under its purview and report back to the Board with recommendations, enabling the Board to take a final decision on the matter.
- If a need arises, professionals from outside may be invited for advice on specific issues.
- Bank staff may be present at Committee meetings for advice or special assignments on invitation.

# (d) Meetings of Committee

- There shall be a quorum of two thirds of the members of the Committee to hold a meeting.
- The Committee shall meet as an when a need arises.

#### **Charter of the Committee**

The mandate of the Committee includes inter-alia the following:

- To implement a procedure to select/appoint new Directors, Chief Executive Officer and Key Management Personnel.
- To consider and recommend (or not recommend) the re-election of current Directors, taking into account the performance and contribution made by them towards the overall discharge of the Board's responsibilities.
- To set the criteria such as qualifications, experience and key attributes required for eligibility to be considered for appointment or promotion to the post of Chief Executive Officer and key management positions.
- To ensure that Directors, Chief Executive Officer and Key Management Personnel are fit and proper persons to hold office as per the criteria set out in the Direction issued by the Central Bank of Sri Lanka and relevant statues.
- To consider and recommend, from time to time, the requirements of additional/new expertise and the succession arrangements for retiring Directors and Key Management Personnel.
- To make recommendations on any other matter/s referred to it by the Board of Directors.

Matters relating to Key Management Personnel may be dealt with by the Human Resources Sub-Committee.

# **Committee Meetings**

Five Committee meetings were held during the year under review. Attendance of the Committee members at the meeting is given on page 153 Proceedings of the Committee meetings are regularly reported to the Board of Directors.

## Methodology Adopted by the Committee

The Committee continued to work closely with the Board of Directors on matters assigned to the Committee and reported back to the Board of Directors with its recommendations.



K.G.D.D. Dheerasinghe

Chairman - Board Nomination Committee

# **Board Audit Committee Report**

### Composition of the Committee

The Committee is appointed by the Board and as at the end of the year comprised of the following Non-Executive Directors of the Bank:

Mr. S. Swarnajothi (Chairman)

Mr. L. Hulugalle (Director)

Mr. K.M.M. Siriwardana (Director)\*

\*(Ceased to hold office w.e.f. February 23, 2015)

The Chairman of the Committee, Mr. S. Swarnajothi, an Independent Non-Executive Director, is a former Auditor General of Sri Lanka and possesses considerable experience in the field of Auditing and Finance. He is a Fellow of The Institute of Chartered Accountants of Sri Lanka (FCA) and a Fellow of the Institute of Certified Management Accountants of Sri Lanka (FCMA).

Other members of the Committee, namely, Messrs. L. Hulugalle and K.M.M. Siriwardana are also Independent Non-Executive Directors.

The profiles of the members are given on pages 129 to 131.

Mr. Manil Jayesinghe serves the Committee in the capacity of a Consultant and is invited to attend its meetings. He is a practicing senior Chartered Accountant with long years of experience in Auditing, Accounting Standards and Financial Reporting.

Assistant General Manager of the Bank, in charge of Management Audit, functions as the Secretary of the Committee.

### **Charter of the Committee**

The Audit Committee Charter is periodically reviewed and revised with the concurrence of the Board of Directors. The Terms of Reference of the Committee are clearly defined in the Charter of the Audit Committee. This process ensures that new developments and concerns are adequately addressed. The Committee is responsible to the Board of Directors and reports on its activities regularly. The functions of the Committee are geared to assist the Board of Directors in its general oversight on financial reporting, internal audit, internal controls and external audit.

The Banking Act Direction No. 11 of 2007 (hereinafter referred as the Direction) on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka' and its subsequent amendments, 'Rules on Corporate Governance under Listing Rules of the Colombo Stock Exchange' and 'Code of Best Practice on Corporate Governance' issued jointly by The Institute of Chartered Accountants of Sri Lanka and the Securities and Exchange Commission of Sri Lanka further regulate the composition, roles and functions of the Board Audit Committee.

### **Conduct of Meetings**

The Committee held eight meetings during the financial year ended December 31, 2014. The proceedings of these meetings, with adequate details of matters discussed, are regularly reported to the Board of Directors. Managing Director, Chief Operating Officer, Chief Financial Officer, Chief Risk Officer, Compliance Officer and Assistant General Manager - Management Audit attended the Committee meetings by invitation. Representatives of the Bank's External Auditors M/s. KPMG also participated in five meetings during the year by invitation. The Committee also invited members of the Senior Management of the Bank to participate in the meetings from time to time based on necessity.

The attendance of Committee members is stated in the table appearing on page 153.

# The Objective and Role

The Audit Committee assists the Board of Directors to effectively carry out its supervisory oversight responsibilities on accounting and financial reporting processes and the audit of the Financial Statements of the Bank. The Committee is empowered to -

- Examine any matter relating to the financial and other connected affairs of the Bank.
- Ensure that efficient and sound financial reporting systems are in place and are well-managed in order to provide accurate, appropriate and timely information to the Board of Directors, Regulatory Authorities, the Management and other Stakeholders.
- Review the quality and the appropriateness of accounting policies and their adherence to statutory and regulatory compliance requirements and applicable Accounting Standards.
- Ensure that the Bank has adopted and adhere to policies which firmly commits the Bank to achieve the highest standards of good Corporate Governance practices so that its operations conform to the highest ethical standards, good industry practices and in the best interest of all stakeholders.
- Evaluate the adequacy, efficiency and effectiveness of Risk Management measures, Internal Controls and Governance Processes in place to avoid, mitigate or transfer current and evolving risks.
- Monitor all internal and external audit and inspection programmes, review internal and external audit/inspection reports and follow up on their findings and recommendations.
- Review the Interim Financial Statements and Annual Financial Statements of the Bank in order to monitor the integrity of such Statements prepared for disclosure, prior to submission to the Board of Directors.

The Bank has complied with the requirements specified in the Section 3(6)(ii) of the aforesaid Direction. The Committee's functions in discharging the above responsibilities have more fully been described below:

# **Reporting of Financial Position and Performance**

The Board Audit Committee supports the Board of Directors in its oversight on the preparation of Financial Statements that evidence a true and fair view on financial position and performance, based on the Bank's accounting records and in accordance with the stipulated requirements of the Sri Lanka Accounting Standards. In accordance with the mandate mentioned above, the Committee reviews the following:

- Adequacy and effectiveness of the Internal Controls, Systems and Procedures to provide reasonable assurance that all transactions are accurately and completely recorded in the books of account.
- Effectiveness of the Financial Reporting Systems in place to ensure reliability of the information provided to the stakeholders.
- Selection of most appropriate Accounting Policies after considering the alternatives available.
- Processes by which compliance with Sri Lanka Accounting Standards (SLFRS/LKAS) and other regulatory provisions relating to financial reporting and disclosures are ensured.
- Financial Statements in Annual Report and Interim Financial Statements prepared for publication, prior to submission to the Board.

The prevailing Internal Controls, Systems and Procedures were assessed by the Committee, and it expressed the view that adequate controls and procedures are in place to provide reasonable assurance that the Bank's assets are safeguarded and that the financial position of the Bank is well monitored and accurately reported.

# **Oversight on Regulatory Compliance**

The Committee closely scrutinises compliance with mandatory banking and other statutory requirements and the systems and procedures are in place to ensure compliance with such requirements. The quarterly reports submitted by the Compliance Officer are being used by the Committee to monitor compliance with all such legal and statutory requirements. The Bank's inspection function has been mandated to conduct independent test checks covering all regulatory compliance requirements, as a further monitoring measure.

# **Identification of Risks and Control Measures**

In view of the fact that the Bank has adopted a risk-based audit approach, the effectiveness of the internal control procedures in place to identify and manage all significant risks are being reviewed by the Committee. A Risk Grading Matrix has been adopted for assessing and measuring the operational risks identified during inspections. The Committee seeks and obtains the required assurances from the Business Units on the remedial action in respect of the identified risks in order to maintain the effectiveness of internal control procedures in place.

### **Internal Audit and Inspection**

The Committee ensures that the Internal Audit function is independent of the activities it audits and that it is performed with impartiality, proficiency and due professional care.

The Bank's Inspection Department carries out online and onsite inspections of local business units including subsidiaries and Bangladesh operations. With the concurrence of the Board of Directors, the Bank continues to engage the services of five firms of Chartered Accountants approved by the Central Bank of Sri Lanka in order to supplement Bank's Inspection Department in carrying out such inspections.

The Committee regularly reviews the programme of inspection formulated for the purpose and its implementation and closely monitors the internal audit and the inspection functions. 616 inspection reports on Branches, other Business Units and Departments received the attention of the Committee and the operational deficiencies, lapses highlighted and the recommendations were given due attention. Members of the Committee visited some of the branches to get a better understanding of the branch operations. Major findings of internal investigations with recommendations of the Management were considered and appropriate instructions issued. The Committee also invited representatives from the Audit Firms assisting in inspections to make presentations on their observations and findings.

#### **External Audit**

In regard to the external audit function of the Bank, the role played by the Committee is as follows:

- Assisting the Board of Directors to implement the processes of engaging External Auditors for audit services in compliance with the provisions of the Direction and agree on their remuneration with the approval of the Shareholders.
- Monitor and assess the independence of the External Auditor.

### **Board Audit Committee Report**

- Reviewing non-audit services provided by the Auditors with a view to ensuring that such functions do not fall within the restricted services and provision of such services will not impair the External Auditors' independence and objectivity.
- Discussing with the Auditors their audit plan, scope and the methodology proposed to be adopted in conducting the audit prior to commencement of the Annual Audit.
- Discussing all relevant matters arising from the interim and final audits, and any matters the Auditor may wish to discuss including matters that may need to be discussed in the absence of the Key Management Personnel.
- Reviewing the External Auditor's Management Letter and the management's response thereto.

The Auditors were also provided with the opportunities of meeting the Non-Executive Directors separately, without any Executive being present, to ensure that the Auditors had the independence to discuss and express their opinions on any matter and also for the Committee to have the assurance that the Management has fully provided all information and explanations requested by the Auditors.

At the conclusion of the audit, the Committee also met the Auditors to review the Auditor's Management Letter before it is submitted to the Board of Directors and to the Central Bank of Sri Lanka.

## **Mechanism of Internal Controls**

Sections 3(8)(ii) (b) and (c) of the Banking Act Direction No. 11 of 2007 stipulates the requirements to be complied with by the Bank to ensure reliability of the financial reporting system in place at the Bank. The Committee is assisted by the External Auditors to closely monitor the procedures designed to maintain an effective internal control mechanism to provide reasonable assurance that this requirement is being complied with.

In addition, the Committee regularly monitors all exceptional items charged to the Income Statement, long outstanding items in the Bank's Chart of Accounts, Credit Quality, Risk Management procedures and adherence to classification of nonperforming loans and provisioning requirements specified by the Central Bank of Sri Lanka. The Committee also reviewed the Credit monitoring and follow up procedures and the Internal Control Procedures in place to ensure that necessary control and mitigating measures are available in respect of newly identified risks.

#### **Ethics and Good Governance**

The Committee continuously emphasised on upholding ethical values of the staff members. In this regard, a Code of Ethics and Whistle-Blowers Charter was put in place and followed for educating and encouraging all members of staff to resort to whistle-blowing if they suspect wrong doings or other improprieties. Highest standards of Corporate Governance and adherence to the Bank's Code of Ethics are ensured. All appropriate procedures are in place to conduct independent investigations into incidents reported through whistle-blowing or identified through other means. The Whistle-Blowers Charter guarantees the maintenance of strict confidentiality of the identity of the whistle-blowers.

# Sri Lanka Accounting Standards

The Committee continued to monitor the progress of the mandatory implementation of Sri Lanka Accounting Standards (SLFRS/LKAS) which converged with International Financial Reporting Standards (IFRS) effective from January 1, 2012.

Committee reviewed the revised policy decisions relating to adoption of new and revised Sri Lanka Accounting Standards (SLFRS/LKAS) applicable to the Bank and made recommendation to the Board of Directors.

The Committee would continue to monitor the compliance with relevant Accounting Standards and keep the Board of Directors informed at regular intervals.

### **Evaluation of the Committee**

An independent evaluation of the effectiveness of the Committee was carried out by the other Members of the Board during the year. Considering the overall conduct of the Committee and its contribution on the overall performance of the Bank, the Committee has been rated as highly effective.

A. A.

S. Swarnajothi

Chairman - Board Audit Committee

# **Board Credit Committee Report**

## Composition of the Committee

Board Credit Committee (BCC) consists of the following members:

Mr. K.G.D.D. Dheerasinghe (Chairman)

Mr. J. Durairatnam (Managing Director/CEO)

Mr. S. Renganathan (Executive Director/Chief Operating Officer)

Mr. W.M.R.S. Dias who was a member of the Committee relinquished duties as Director of the Bank with effect from July 16, 2014.

Mr. M.P. Jayawardena was a member of the Committee up to August 29, 2014.

Mr. K.M.M. Siriwardana was a member of the Committee from August 29, 2014 to November 25, 2014.

Mr. R.A.P. Rajapaksha, Assistant Company Secretary of the Bank, functions as the Secretary of the Committee.

A brief profile of each member of the Committee is given on pages 129 to 131.

#### Mandate and Role of the Committee

The Board Credit Committee assists the Board of Directors in effectively fulfilling its responsibilities relating to the Credit Direction, Credit Policy and Lending Guidelines of the Bank in order to inculcate healthy lending standards and practices and ensure relevant regulations are complied with.

The Committee is empowered to:

- Review and consider changes proposed from time to time to the Credit Policy and the Lending Guidelines of the Bank.
- Analyse and review the credit risk control measures in the lending areas, the pricing of lending proposals and also ensure that credit proposals are within relevant regulatory frameworks.
- Evaluate, assess and make recommendations on credit propositions submitted to the Board of Directors.
- Evaluate and recommend sector exposures and cross boarder exposures.
- Monitor Non-Performing Advances and recommend provision cover as required.
- Monitor and evaluate special reports called for by the Board of Directors.
- Set lending directions based on the current economic climate.

### **Committee Meetings**

Twelve BCC meetings were held during the year under review. Attendance of the Committee members at meetings of BCC is given on page 153. Proceedings of the Committee meetings are regularly reported to the Board of Directors.

### Methodology used by the Committee

The Committee will meet on a monthly basis and approve credit proposals above a predetermined limit.

Credit proposals and other credit reports intended for approval/ perusal by the Board of Directors are scrutinised and/or recommended as required.

Credit proposals are evaluated in the perspective of the Bank's lending policies and appetite.

Close monitoring is exercised on exposures which are considered to generate a high quantum of potential credit risk to the Bank.

The BCC operates in consultation with the scope of the Bank's Credit Risk Management to ensure that the lending portfolios are managed in line with the stipulated credit risk parameters.



K.G.D.D. Dheerasinghe

Chairman - Board Credit Committee

# **Board Technology Committee Report**

# **Board Investment Committee Report**

### Composition of the Committee

The Committee as at the end of the year comprised of the following members:

Prof. U.P. Liyanage (Chairman)

Mr. J. Durairatnam (Managing Director/CEO)

Mr. S. Renganathan (Executive Director/Chief Operating Officer)

Mr. A.R.M. Muttiah (Chief Information Officer)

Mr. L.H. Munasinghe (Deputy General Manager - Marketing)

Mr. D.B. Sapramadu (Consultant)

Refer pages 129 to 131 for profiles of the Board Members.

### Charter of the Committee

The Committee was established by the Board of Directors in recognition of the degree of reliance of the Bank on technology and the growing demands of IT Governance.

The Committee has been empowered to -

- Set the overall technology strategy and track progress of the objectives to meet this strategy.
- Review significant technology procurements prior to them being sent to the Board of Directors for approval.
- Analyse emerging technology and its potential use.

# **Committee Meetings**

There were four Committee meetings during the year with attendance of members listed on page 153.

Periodic updates are given to the Board of Directors on the progress of Board Technology Committee objectives.

## Methodology Adopted by the Committee

The Committee endeavours to meet every quarter, and review progress of strategic objectives. The Committee also reviews significant items for procurement and recommends them for approval by the Board of Directors.



Prof. U.P. Liyanage

Chairman - Board Technology Committee

Colombo February 23, 2015

#### **Composition of the Committee**

The Committee as at the end of the year comprised of the following members:

Mr. K.G.D.D. Dheerasinghe (Chairman)

Mr. J. Durairatnam (Managing Director/Chief Executive Officer)

Mr. S. Renganathan (Executive Director/Chief Operating Officer)

Mr. H.J. Wilson (Director)

Mr. K.D.N. Buddhipala (Chief Financial Officer)

Mr. K.A.P. Perera (Head of Global Markets)

Mr. A.N.P. Sooriyaarachchi (Assistant General Manager - Corporate and Investment Banking)

Mr. A. Wijesiriwardane (Head of Global Treasury/ Secretary of the Committee)

Mr. S.K.K. Hettihamu (Chief Manager - Risk)

Refer pages 129 to 131 for profiles of the Board Members.

### **Charter of the Committee**

The Committee oversees the investment activities of the Bank by providing assistance and guidance to the management in accordance with the investment policies of the Bank. In particular the Committee monitors the Bank's investments in Government Securities, corporate debt and equities, while evaluating the new business proposals in these areas and offering guidance where required.

The Committee is expected to -

- Have a broad discussion on economic and market environment before arriving at any investment decisions.
- Evaluate important investment proposals of the Bank, in detail before being submitted to the Board for approval.
- Discuss the impact of investment decisions on the Statement of Financial Position of the Bank.
- Review overall performance of the Bank particularly that of Treasury operations.

### **Committee Meetings**

The Committee held ten meetings during the year with attendance of members listed on page 153.

# Methodology Adopted by the Committee

The Committee endeavours to meet monthly and review progress of strategic investments, liquidity situation of the Bank and country's economic outlook. The Committee also reviews the monthly performance of treasury and investment banking division, where the interest rate risk, repricing risk and other market risks are discussed.



K.G.D.D. Dheerasinghe

Chairman - Board Investment Committee

# Board Related Party Transactions Review Committee Report

## **Composition of the Committee**

The Bank established the Board Related Party Transactions Review Committee (BRPTRC) and as at the end of the year the BRPTRC comprised of the following Directors of the Bank:

Mr. K.G.D.D. Dheerasinghe (Chairman)

Mr. S. Swarnajothi (Director)

Mr. J. Durairatnam (Managing Director/CEO)

Mr. S. Renganathan (Executive Director/Chief Operating Officer)

Mr. K.G.D.D. Dheerasinghe, the Chairman of the Bank and Mr. S. Swarnajothi, the Chairman of the Board Audit Committee are Independent Non-Executive Directors.

Mr. L.W.P. Indrajith, the Assistant General Manager (Finance) of the Bank, functions as the Secretary of the Committee.

Brief profiles of each member of the Committee are given on pages 129 to 131.

## Terms of Reference of the Committee

The BRPTRC was formed by the Board to assist the Board in reviewing all related party transactions carried out by the Bank and its listed companies in the Group by early adopting of the Code of Best Practice on Related Party Transactions as issued by the Securities and Exchange Commission of Sri Lanka (SEC).

The mandate of the Committee includes inter-alia the following:

- Developing, and recommending for adoption by the Board of Directors of the Bank and its listed subsidiaries, a Related Party Transaction Policy consistent with that proposed by the SEC.
- Updating the Board of Directors on the related party transactions of each of the listed companies of the Group on a quarterly basis.

- Making immediate market disclosures on applicable related party transactions as required by Section 9 of the Continuing Listing Requirements of the Colombo Stock Exchange (CSE).
- Making appropriate disclosures on related party transactions in the Annual Report as required by Section 9 of the Continuing Listing Requirements of the CSE.

# **Committee Meetings**

A Committee meeting was held during the year under review. Attendance of the Committee members at the meeting is given on page 153. Proceedings of the Committee meetings are regularly reported to the Board of Directors.

## Methodology Adopted by the Committee

The Committee endeavours to meet at least quarterly, review and report to the Board on matters involving related party transactions falling under its Terms of Reference.



K.G.D.D. Dheerasinghe

Chairman - Board Related Party Transactions Review Committee

# Annual Report of the Board of Directors

ANNUAL REPORT OF THE BOARD OF DIRECTORS ON THE AFFAIRS OF THE COMPANY AND STATEMENT OF COMPLIANCE OF THE CONTENTS OF THE ANNUAL REPORT AS REQUIRED BY SECTION 168 OF THE COMPANIES ACT NO. 07 OF 2007

#### 1. General

The Directors have pleasure in presenting to the shareholders 46th Annual Report of your Company together with the Audited Financial Statements and the Audited Consolidated Financial Statements for the year ended December 31, 2014 of the Bank and the Group and the Auditors' Report on those Financial Statements conforming to all relevant statutory requirements. This Report provides the information as required by the Companies Act No. 07 of 2007, Banking Act No. 30 of 1988 and amendments thereto and the Directions issued thereunder including the Banking Act Direction No. 11 of 2007 on 'Corporate Governance for Licensed Commercial Banks' in Sri Lanka and subsequent amendments thereto, the Listing Rules of the Colombo Stock Exchange and the recommended best practices.

This Report was approved by the Board of Directors on February 23, 2015. The appropriate number of copies of the Annual Report will be submitted to the Colombo Stock Exchange and to the Sri Lanka Accounting and Auditing Standards Monitoring Board within the statutory deadlines.

Commercial Bank of Ceylon PLC (the Bank) is a Licensed Commercial Bank registered under the Banking Act No. 30 of 1988 and was incorporated as a public limited liability company in Sri Lanka on June 25, 1969 under the Companies Ordinance No. 51 of 1938 and was re-registered as per the requirements of the Companies Act No. 07 of 2007 on January 23, 2008, under the Company Registration No. PQ 116. The registered office of the Bank is at No. 21, 'Commercial House', Sir Razik Fareed Mawatha, Colombo 01, where the Bank's Head Office too is situated.

The ordinary shares (both voting and non-voting) of the Bank are quoted on the Main Board of the Colombo Stock Exchange since March 1970. The unsecured subordinated redeemable debentures issued by the Bank are also listed on the Colombo Stock Exchange. Fitch Ratings Lanka has once again affirmed Bank's National long term rating at 'AA(lka)' with a stable outlook and subordinated debentures at 'AA-(lka)'. Lanka Rating Agency Limited (formerly known as RAM Ratings Lanka Ltd.) upgraded Bank's long term financial institution ratings, from AA+ to AAA with a stable outlook while the short-term rating was reaffirmed as P1.

As required by the Section 168 of the Companies Act No. 07 of 2007, the following information is disclosed in this Annual Report prepared for the year ended December 31, 2014:

Inform	nation required to be disclosed as per the Companies Act No. 07 of 2007	Reference to the Companies Act	Extent of Compliance by the Bank
(i)	The nature of the business of the Group and the Bank together with any change thereof during the accounting period	Section 168 (1) (a)	Refer Item 2.2.1 on page 195
(ii)	Signed Financial Statements of the Group and the Bank for the accounting period completed	Section 168 (1) (b)	Refer Item 2.3 on page 195
(iii)	Auditors' Report on Financial Statements of the Group and the Bank	Section 168 (1) (c)	Refer Item 2.5 on page 195
(iv)	Accounting Policies and any changes therein (Group also included)	Section 168 (1) (d)	Refer Item 2.6 on page 195
(v)	Particulars of the entries made in the Interests Registers of the Bank and its Subsidiaries during the accounting period	Section 168 (1) (e)	Refer Item 2.7 on page 195
(vi)	Remuneration and other benefits paid to Directors of the Bank and its Subsidiaries during the accounting period	Section 168 (1) (f)	Refer Item 2.8 on page 196
(vii)	Total amount of donations made by the Bank and its Subsidiaries during the accounting period	Section 168 (1) (g)	Refer Item 2.9 on page 196
(viii)	Information on Directorate of the Bank and its Subsidiaries during and at the end of the accounting period	Section 168 (1) (h)	Refer Item 11.1 on page 199
(ix)	Separate disclosure on amounts payable to the Auditors as Audit Fees and Fees for other services rendered during the accounting period by the Bank and its Subsidiaries	Section 168 (1) (i)	Refer Item 21 on page 203
(x)	Auditors' relationship or any interest with the Bank and its Subsidiaries	Section 168 (1) (j)	Refer Item 21 on page 203
(xi)	Acknowledgement of the Contents of this Report/Signatures on behalf of the Board	Section 168 (1) (k)	Refer Item 31 on page 204

#### 2. Review of Business

### 2.1 Vision, Mission and Corporate Conduct

The business activities of the Group and the Bank are conducted maintaining the highest level of ethical standards in achieving its Vision and Mission, which reflects our commitment to high standards of business conduct and ethics. The Bank's Vision and Mission Statements are exhibited on page 3.

The Bank issues a copy of its Code of Ethics to each and every staff member and all employees are required to abide by the Bank's Code of Conduct.

### 2.2 Review on Operations of the Group and the Bank

The 'Letter from the Chairman' on pages 8 to 11 the 'Managing Director's Review' on pages 12 to 14, and the 'Management Discussion and Analysis' on pages 15 to 68, together with Audited Financial Statements provide an overall assessment on the financial performance and financial position of the Group and the Bank and the state of affairs together with important events that took place during the year as required by the Section 168 of the Companies Act No. 07 of 2007 and the recommended best accounting practices. These sections form an integral part of the Annual Report.

Segment wise contribution to Group revenue, results, assets and liabilities is disclosed in Note 59 to the Financial Statements, on page 372.

# 2.2.1 Principal Business Activities of the Group and the Bank

The Companies within the Group and the nature of the principal business activities of each entity are disclosed as required by the Section 168 (1) (a) of the Companies Act No. 07 of 2007 in Note 1.3 to the Financial Statements and are found on page 277. On September 01, 2014, the Bank acquired 100% ownership of Indra Finance Ltd. (IFL), a Licensed Finance Company registered under the Finance Business Act No. 42 of 2011 at a total purchase consideration of Rs. 916.046 Mn. The carrying value of the net assets of IFL as at the date of acquisition was Rs. 516.001 Mn. Except for the above transactions, there were no significant changes in the nature of the principal business activities of the Group and the Bank during the financial year under review.

# 2.3 Financial Statements of the Group and the Bank

In compliance with the requirements of the Sections 151, 152 and 168 (1) (b) of the Companies Act No. 07 of 2007, the Financial Statements of the Group and the Bank have been duly certified by the Chief Financial Officer and approved by the Board of Directors and signed by three members of the Board of Directors including the Chairman and the Deputy Chairman, together with the Company Secretary are appearing on pages 269 to 276.

### 2.4 Directors' Responsibility for Financial Reporting

The Directors are responsible for the preparation of the Financial Statements of the Group and the Bank, which reflect a true and fair view of the financial position and performance of the Bank. The Directors are of the view that the Income Statement, Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flow, Significant Accounting Policies and Notes thereto appearing on pages 269 to 405 have been prepared in conformity with the requirements of the Sri Lanka Accounting Standards (SLFRS/LKAS) as mandated by the Sri Lanka Accounting and Auditing Standards Act No. 15 of 1995 and the Companies Act No. 07 of 2007. Further, these Financial Statements also comply with the requirements of the Banking Act No. 30 of 1988 and amendments thereto and the Listing Rules of the Colombo Stock Exchange. The 'Statement of Directors' Responsibility' appearing on pages 206 and 207 forms an integral part of this Report.

# 2.5 Auditors' Report

The Group's Auditors, Messrs KPMG performed the audit on the Separate and Consolidated Financial Statements for the year ended December 31, 2014, and the Auditors' Report issued thereon is appearing on page 266 as required by the Section 168 (1) (c) of the Companies Act No. 07 of 2007.

### 2.6 Accounting Policies and Changes during the Year

For all periods up to and including the year ended December 31, 2014, the Group prepared its Financial Statements in accordance with Sri Lanka Accounting Standards (SLFRS/LKAS) which have materially converged with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). As required by the Section 168 (1) (d) of the Companies Act No. 07 of 2007, the Board of Directors wish to confirm that there were no changes to the Accounting Policies used by the Group and the Bank during the year. Significant Accounting Policies adopted in the preparation of the Financial Statements of the Group and the Bank are given on pages 285 to 303.

# 2.7 Entries in the Interests Register

As required by the Section 168 (1) (e) of the Companies Act No. 07 of 2007, the Bank and all its Subsidiaries maintain Interests Registers. We wish to confirm that all Directors have made declarations as required by the Sections 192 (1) and (2) of the Companies Act aforesaid and all related entries were made in the Interests Register during the year under review. The share ownership of Directors is disclosed on page 201. The Interests Register is available for inspection by shareholders or their authorised representatives as required by the Section 119 (1) (d) of the Companies Act No. 07 of 2007.

# Annual Report of the Board of Directors

#### 2.8 Directors' Remuneration and Other Benefits

As required by the Section 168 (1) (f) of the Companies Act No. 07 of 2007, the Directors' remuneration and other benefits in respect of the Group and the Bank for the financial year ended December 31, 2014, are disclosed in Note 20 to the Financial Statements on page 309.

# 2.9 Corporate Donations by the Bank

During the year, the Bank made donations amounting to Rs. 54,582,772/- (Rs. 51,319,012/- in 2013) in terms of the Resolution passed at the last Annual General Meeting. The information given above on donations forms an integral part of the Report of the Board of Directors as required by the Section 168 (1) (g) of the Companies Act No. 07 of 2007.

The Commercial Bank's Corporate Social Responsibility Trust formed in 2004, handles most of the Bank's CSR initiatives and activities. The Trust manages a range of programmes that underpin its key principle of acting responsibly in all areas of business to bring about sustainable development. The CSR initiatives, including completed and ongoing projects, are detailed in the section on 'Sustainability Report' on pages 69 to 126. In quantifying the Bank's contribution to charities, no account has been taken of 'in-house' costs or management time.

# 3. Future Developments and Current Standing

The Bank has already established delivery points in all districts of the country. During the year, 04 new delivery points were added (08 in 2013), bringing the total number of delivery points in Sri Lanka to 239 at the end of 2014 (235 at the end of 2013). In addition, the Bank installed 21 new ATMs (30 in 2013) bringing the total number of ATMs in Sri Lanka to 606 by the end of 2014 (585 at the end of 2013). The Bank's ATM network is the single largest ATM network in the country. The Bank also has 18 delivery points (18 in 2013) and 19 ATMs (19 in 2013) at the end of 2014, in Bangladesh.

The Bank continuously promotes the use of Online Internet Banking, Mobile Banking and Online Bill payment features to enable customers' easy access to most banking services 24/7. This is reflected by customer accounts of 200,000 and 150,000 respectively for Mobile Banking and Online Banking at the end of the year.

The Bank intends to expand its network of delivery channels both in Sri Lanka and in Bangladesh by employing client-focused strategy with effective management of capital, liquidity and risks. The Bank will continue to develop its customer-centric model for doing business with the objective of delighting its customers. Refer sections on 'Letter from the Chairman' on pages 8 to 11, 'Managing Director's Review' on pages 12 to 14 and 'Management Discussion and Analysis' on pages 15 to 68 for initiatives taken in this regard.

#### 4. Gross Income

The gross income of the Group for 2014 was Rs. 74.538 Bn. (Rs. 73.705 Bn. in 2013) while the Bank's gross income was Rs. 74.442 Bn. (Rs. 73.736 Bn. in 2013).

The sources of external operating income, net operating profit and asset allocation of the Group among different business segments together with their proportions are given in Note 59 to the Financial Statements on page 372.

### 5. Results and Appropriations

# 5.1 Performance of the Bank and the Group and Transfers to Reserves

The net profit before tax of the Group and the Bank amounted to Rs. 15.860 Bn. and Rs. 15.736 Bn. respectively in 2014 (Rs. 14.691 Bn. and Rs. 14.511 Bn. in 2013) and this was an increase of 7.96% and 8.45%, (2.65% and 1.51% in 2013). Further, the net profit after tax of the Group and the Bank amounted to Rs. 11.243 Bn. and Rs. 11.180 Bn. respectively in 2014 (Rs. 10.573 Bn. and Rs. 10.446 Bn.) and this was an increase of 6.33% and 7.03%, (4.88% and 3.44% in 2013).



Details of appropriation of Profit of the Bank are given below:

	2014	2013
	Rs' 000	Rs' 000
Profit for the year after payment of all expenses of management and providing for depreciation,		
impairment on loans and advances, VAT on Financial Services and contingencies	15,736,216	14,510,519
Less: provision for taxation	(4,556,035)	(4,065,008)
Net profit after taxation	11,180,181	10,445,511
Balance brought forward from previous year	5,053	6,822
Profit available for appropriation	11,185,234	10,452,333
Less: Appropriations		
Transfer to the Statutory Reserve Fund	(559,009)	(522,276)
Transfer to Special Risk Reserve of Primary Dealer Unit	-	(78,943)
Transfer to the Special Reserve of Primary Dealer Unit	-	(236,830)
Transfer to the Investment Fund Account	(388,446)	(1,991,758)
Transfer to General Reserve	(4,600,000)	(2,095,000)
Dividends on Ordinary Shares		
1st Interim Dividend paid - Rs. 1.50 per share in cash (Rs. 1.50 in 2013)	(1,298,154)	(1,273,491)
2nd Interim Dividend paid - Rs. 1.00 per share in cash (Rs. 1.00 in 2013)	(865,943)	(849,148)
Proposed Final Dividend - Rs. 2.00 per share in cash (Rs. 2.00 in 2013)	(1,731,886)	(1,699,917)
- Rs. 2.00 per share in shares (Rs. 2.00 in 2013)	(1,731,886)	(1,699,917)
Balance carried forward	9,910	5,053

On this basis, the cash dividend payout ratio amounts to 34.85% of the profit after tax of 2014, compared to 36.60% for 2013, while total dividend payout ratio amounts to 50.34% for 2014 compared to 52.87% for 2013. This is well above the minimum dividend payout ratio of 10%, (10% in 2013) stipulated in the Deemed Dividend Tax Rule.

# 5.2 Dividends on Ordinary Shares

The Directors recommend a dividend of Rs. 4.00 per share as the final dividend for the year 2014 which consists of a cash dividend of Rs. 2.00 per share and the balance entitlement of Rs. 2.00 per share satisfied in the form of issue and allotment of new shares. (The Bank paid a final dividend of Rs. 4.00 per share in 2013 and this was satisfied by way of Rs. 2.00 per share in the form of cash and the balance entitlement of Rs 2.00 per share in the form of issue and allotment of new shares.) The Bank paid two interim dividends i.e., Rs. 1.50 per share and Rs. 1.00 per share each in cash on November 21, 2014 and on February 05, 2015, respectively (two interim dividends of Rs. 1.50 and Rs. 1.00 per share each in cash were paid on November 19, 2013 and on January 27, 2014). Details of Information on dividends are given in Note 23 to the Financial Statements on page 312.

The interim dividends were paid out of the profits of the Bank, hence, subjected to a 10% withholding tax.

The Directors recommend to pay a final dividend of Rs. 4.00 per share of which Rs. 2.00 is to be paid in cash which will be paid partly out of dividends received and partly out of Exempt/Taxable profits of the Bank. The dividends paid out of taxable profits of the Bank will be subject to a 10% withholding tax. The balance dividend of Rs. 2.00 per share is proposed to be satisfied by issue and allotment of new shares, subject to a 10% withholding tax.

The Board of Directors provided the Statement of Solvency to the Auditors and obtained Certificates of Solvency from the Auditors in respect of each dividend payment in terms of Section 56 (2) of the Companies Act No. 07 of 2007.

The Board of Directors also fulfilled the requirement of the Solvency Test in terms of Section 56 (3) of the Companies Act No. 07 of 2007 immediately after the payment of interim dividends and will ensure the compliance of Solvency Test after the payment of aforesaid final dividend proposed to be paid in April 2015.

# Annual Report of the Board of Directors

#### 5.3 Reserves

A summary of the Group's reserves is given below:

	2014	2013
	Rs' 000	Rs' 000
Statutory Reserve Fund	4,327,103	3,768,094
Special Risk Reserve of Primary Dealer Unit	-	266,520
Special Reserve of Primary Dealer Unit	-	1,082,513
Revaluation Reserve	6,246,960	4,615,947
General Reserve	32,474,478	21,298,306
Foreign Currency Translation Reserve	(454,188)	(393,758)
Available-for-Sale Reserve	2,735,569	2,023,468
Investment Fund Reserve	_	4,838,693
Retained Earnings	4,418,412	4,359,632
Total	49,748,334	41,859,415

Information on the movement of reserves is given in the Statement of Changes in Equity on pages 272 to 275 and in Notes 51 to 53 respectively to the Financial Statements on pages 363 to 366.

### 5.4 Provision for Taxation

The Income Tax rate applicable on the profits earned in Sri Lanka (i.e., the profits of both Domestic Banking Operation and the profits of the Off-Shore Banking Centre) is 28% (28% in 2013). The profit of the Bank's Bangladesh Operation is taxed at 42.5% (42.5% in 2013). The profit of the Sri Lankan Operation of the Bank is also liable for Value Added Tax on Financial Services at the rate of 12% (12% in 2013), Crop Insurance Levy of 1% and Nation Building Tax on 2% which was introduced from January 2014.

The Group has also provided deferred tax on all known temporary differences under the liability method, as permitted by the Sri Lanka Accounting Standard - LKAS 12 on 'Income Taxes'.

Information on Income Tax Expense and Deferred Taxes of the Group and the Bank are given in Notes 21 and 45 to the Financial Statements on pages 310 and 352, respectively.

# 6. Property, Plant and Equipment, Intangible Assets and Leasehold Property

The total value of Property, Plant and Equipment, Intangible Assets and Leasehold Property of the Bank as at Reporting Date amounted to Rs. 15,493.095 Mn., Rs. 1,668.461 Mn. and Rs. 84.840 Mn. respectively (Rs. 13,499.527 Mn., Rs. 1,524.096 Mn., and Rs. 84.840 Mn., respectively in 2013). Capital expenditure incurred during 2014 on Property, Plant and Equipment (including Capital Work-in-Progress), Intangible Assets and Leasehold Property of the Bank amounted to Rs. 1,020.312 Mn., Rs. 144.417 Mn., and Rs. Nil, respectively (Rs. 958.204 Mn., Rs. 119.449 Mn., and Rs. Nil, in 2013), details of which are given in Notes 36, 37 and 38 to the Financial Statements on pages 336, 347 and 349 respectively.

Specific information on extent, location, valuations of the land and buildings held by the Bank are given in Note 36.5 (a) and (b) to the Financial Statements on pages 340 to 346.

The details of capital expenditure approved and contracted for are given in Note 55.3 to the Financial Statements on page 368.

### 7. Market Value of Properties

### 7.1 Property, Plant and Equipment

Bank carried out a revaluation of all its freehold land and buildings as at December 31, 2014 as required by Section 7.1 (b) of the Central Bank Direction No. 1 of 2014 on 'Valuation of Immovable Property of Licensed Commercial Banks', and recognised the surplus on revaluation in the Financial Statements.

The revaluation process for the land and buildings of the Bank was carried out by professionally qualified independent valuers as per the aforesaid Direction and the Board of Directors of the Bank are of the opinion that the revalued amounts are not in excess of the current market values of such properties. The last revaluation exercise on the freehold land and buildings of the Bank was carried out as at December 31, 2011.

Details of freehold properties of the Bank are given in Note 36.5 (a) to the Financial Statements on page 340.

### 7.2 Investment Property

Investment properties of any Group companies when significantly occupied by the other companies in the Group are classified under Property, Plant and Equipment in the Consolidated Financial Statements in accordance with LKAS 40 on 'Investment Property'.

### 8. Issue of Shares and Debentures

### 8.1 Issue of Shares and Debentures by the Bank

Details of the shares issued by the Bank are given in the table below:

			2014		2013
Reason for the Issue	Details of the Share Issue	Voting Ordinary Shares	Non-Voting Ordinary Shares	Voting Ordinary Shares	Non-Voting Ordinary Shares
Part of final dividend amounting to Rs. 2.00 per share satisfied in the form of issue and allotment	Number of Shares Issued	12,504,344	1,036,724	13,076,189	1,069,474
of new shares	Consideration (Rs. '000)	1,431,747	98,178	1,405,690	96,253
	Number of Shares Issued	3,237,566	N/A	1,445,398	N/A
Exercise of options by employees under the Employee Share Option Plans	Consideration Received (Rs. '000)	340,763	N/A	76,074	N/A

The Bank did not issue any debentures during the year 2014 or in 2013.

# 8.2 Issue of Shares and Debentures by the Subsidiaries and Associates

The Subsidiaries and Associates of the Bank did not make any share or debenture issues during the year.

#### 8.3 Stated Capital and Debentures

The Stated Capital as at December 31, 2014 was Rs. 21,457.501 Mn., comprising of 810,277,729 ordinary voting shares and 55,579,946 ordinary non-voting shares (Rs. 19,586.813 Mn. as at December 31, 2013 comprising of 794,535,819 ordinary voting shares and 54,543,222 ordinary non-voting shares). The details of the Stated Capital are given in Note 50 to the Financial Statements on page 361.

The Bank had in issue 972,660 unsecured, subordinated, redeemable debentures of Rs. 1,000/- each to the value of Rs. 972.660 Mn., as at December 31, 2014 (972,660 debentures to the value of Rs. 972.660 Mn., as at December 31, 2013). The details of debentures redeemed during the year 2014 and those outstanding as at December 31, 2014 are given in Note 49 to the Financial Statements on page 360.

The debenture issues addressed the needs in relation to long term funds required for bridging the maturity gaps and to strengthen the supplementary capital base of the Bank at the time of issue.

### 9. Share Information

### 9.1 Distribution Schedule of Shareholdings

Information on the distribution of shareholding and the respective percentages are given in the Section on 'Investor Relations Supplement' on pages 246 and 262.

# 9.2 Information on Earnings, Dividend, Net Assets and Market Value

Information relating to earnings, dividend, net assets and market value per share is given in 'Financial Highlights' on page 6 Information on the trading of the shares and movement in the number of shares represented by the Stated Capital of the Bank is given in the Section on 'Investor Relations Supplement' on pages 246 to 262.

### 10. Substantial Shareholdings

Names of the top twenty shareholders for both voting and non-voting ordinary shares, percentages of their respective holdings and percentage holding of the public, etc are given in the Section on 'Investor Relations Supplement' on pages 246 and 262.

#### 11. Directors

# 11.1 Information on Directors of the Group and the Bank

## 11.1.1 List of Directors

The Board of Directors of the Bank as at December 31, 2014 consisted of nine Directors (eight Directors as at December 31, 2013) with wide financial and commercial knowledge and experience. The qualifications and experience of the Directors are given in the 'Board of Directors - Profiles' on pages 129 and 131.

# Annual Report of the Board of Directors

Names of the Directors of the Bank as at the end of 2014, as required by the Section 168 (1) (h) of the Companies Act No. 07 of 2007 are given below:

Name of the Director	Executive/ Non-Executive Status	Independence/ Non-Independence Status
Mr. K.G.D.D. Dheerasinghe ( <i>Chairman</i> )	Non-Executive	Independent
Mr. M.P. Jayawardena (Deputy Chairman)	Non-Executive	Independent
Mr. J. Durairatnam (Managing Director/Chief Executive Officer)	Executive	Non-Independent
Prof. U.P. Liyanage	Non-Executive	Independent
Mr. L. Hulugalle	Non-Executive	Independent
Mr. S. Swarnajothi	Non-Executive	Independent
Mr. H.J. Wilson	Non-Executive	Independent
Mr. S. Renganathan	Executive	Non-Independent
Mr. K.M.M. Siriwardana (Ceased to hold office w.e.f. February 23, 2015)	Non-Executive	Independent

#### 11.1.2 New Appointments and Resignations

The information on new appointments and resignations to and from the Board of Directors of the Bank given below forms an integral part of this 'Annual Report of the Board of Directors' in terms of the Section 168 (1) (h) of the Companies Act No. 07 of 2007.

# New Appointments during 2014 -

- Mr. H.J. Wilson (Appointed w.e.f. July 3, 2014)
- Mr. J. Durairatnam as the Managing Director/Chief Executive Officer (Appointed w.e.f. July 17, 2014).
- Mr. S. Renganathan as an Executive Director/Chief Operating Officer (Appointed w.e.f. July 17, 2014).
- Mr. K.G.D.D. Dheerasinghe, as the Chairman of the Board (Appointed w.e.f. July 29, 2014).
- Mr. M.P. Jayawardena, as the Deputy Chairman of the Board (Appointed w.e.f July 29, 2014).
- Mr. K.M.M. Siriwardana (Appointed w.e.f. August 28, 2014).

### Resignations/Relinquishments/Cessations during 2014 -

- Mr. W.M.R.S. Dias Former Managing Director/CEO (Retired w.e.f. July 16, 2014)
- Mr. D.S. Weerakkody Former Chairman-(Relinquished w.e.f. July 28, 2014)

# 11.1.3 List of Directors of Subsidiaries and Associates of the Bank

Names of the Directors of all Subsidiaries and Associates of the Bank are given in the section on 'Group Structure' on page 408.

## 11.1.4 Recommendations for Re-election

### Directors who were Appointed to fill Casual Vacancies

Mr. H.J. Wilson (Appointed w.e.f. July 3, 2014)

Mr. S. Renganathan (Appointed w.e.f. July 17, 2014)

Mr. K.M.M. Siriwardana (Appointed w.e.f. August 28, 2014)

#### **Directors to Retire by Rotation**

- (i) In terms of Article 85 of the Articles of Association, 2 Directors are required to retire by rotation at each AGM. Article 86 provides that the Directors to retire by rotation at an AGM shall be those who, (being subject to retirement by rotation), have been longest in office, since their last election or appointment.
- (ii) The Board recommended the re-election of the following Directors, after considering the contents of the affidavits and declarations submitted by them and all other related issues:
- (a) Directors to Retire by Rotation

Mr. L. Hulugalle

Prof. U.P. Liyanage

(b) Directors Appointed to fill Casual Vacancies

Mr. H.J. Wilson

Mr. S. Renganathan

## Directors who served on the Board for over 9 years.

(In terms of the Banking Act Direction No. 11 of 2007 (Corporate Governance for Licensed Commercial Banks in Sri Lanka), the total period of service of a Director (other than a Director who holds the position of Chief Executive Officer) shall not exceed 9 years).

None.

#### 11.1.5 Directors' Meetings

Details of Directors' meetings which comprised Board meetings and all Board Sub-Committee meetings are presented on page 153.

### 11.1.6 Board Sub-Committees

The Board of Directors of the Bank formed four mandatory Board Sub-Committees as required by the Banking Act Direction No. 11 of 2007 issued by the Monetary Board on 'Corporate Governance for Licensed Commercial Banks in Sri Lanka'. The Board of Directors also has formed four other Board Sub-Committees to assist the Board. These committees play a critical role in order to ensure that the activities of the Bank at all times are conducted with the highest ethical standards and in the best interest of all its stakeholders. The Terms of Reference of these Sub-Committees conform to the recommendations made by various regulatory bodies, such as the Central Bank of Sri Lanka, The Institute of Chartered Accountants of Sri Lanka, the Securities and Exchange Commission of Sri Lanka and the Colombo Stock Exchange.

During the year the Board of Directors formed a new Board Sub-Committee, namely, Board Related Party Transactions Review Committee, to assist the Board in reviewing all related party transactions carried out by the Bank and its listed companies in the Group by early adopting of the Code of Best Practice on Related Party Transactions as issued by the Securities and Exchange Commission of Sri Lanka (SEC).

The composition of the four mandatory Sub-Committees (Nomination Committee, Remuneration Committee, Integrated Risk Management Committee and Audit Committee) and five other Board Sub-Committees, as at December 31, 2014 and the details of the attendance by Directors at meetings are found on page 153 while the Reports of these Sub-Committees are found on pages 183 to 193.

# 12. Disclosure of Directors' Dealing in Shares and Debentures

# 12.1 Directors' Interests in Ordinary Voting Shares of the Bank

Individual ordinary voting and non-voting shareholdings of persons who were Directors of the Bank at any time during the financial year are as follows:

	Ordinary Voting Shares		Ordinary Non-Voting Shares	
As at December 31,	2014	2013	2014	2013
Mr. K.G.D.D. Dheerasinghe (Chairman)	20,653	20,334	Nil	Nil
Mr. M.P. Jayawardena (Deputy Chairman)	Nil	Nil	Nil	Nil
Mr. J. Durairatnam (Managing Director/CEO)	379,087	344,336	Nil	Nil
Prof. U.P. Liyanage	Nil	Nil	Nil	Nil
Mr. L. Hulugalle	Nil	Nil	Nil	Nil
Mr. S. Swarnajothi	Nil	Nil	8,490	8,332
Mr. H.J. Wilson (Appointed w.e.f. July 3, 2014)	Nil	N/A	Nil	N/A
Mr. S. Renganathan (Appointed w.e.f. July 17, 2014)	190,034	197,093	10,190	N/A
Mr. K.M.M. Siriwardana (Appointed w.e.f. August 28, 2014)	Nil	N/A	Nil	N/A
Mr. D.S. Weerakkody (Former Chairman - Relinquished Office w.e.f. July 28, 2014)	N/A	26,452	N/A	12,220
Mr. W.M.R.S. Dias (Former Managing Director - Retired w.e.f. July 16, 2014)	N/A	696,594	N/A	Nil

Note: Mr. K.M.M. Siriwardana ceased to hold office w.e.f. February 23, 2015.

### Annual Report of the Board of Directors

Directors' shareholdings in ordinary voting shares and ordinary non-voting Shares have not changed subsequently to the date of the Statement of Financial Position up to February 9, 2015, the date being one month prior to the date of Notice of the Annual General Meeting.

#### 12.2 Directors' Interests in Debentures

There were no debentures registered in the name of any Director as at the beginning and at the end of the year.

# 13. Employee Share Option Plans and Profit Sharing Plans

The Bank implemented an Employee Share Option Plan for the Corporate Management and the Executive Officers in Grade III and above in 2008, based on the Bank achieving certain pre-determined performance criteria. The approval of the shareholders was obtained for this scheme to offer share options up to 3% of the ordinary voting shares of the Bank.

The details of the existing Employee Share Option Plan is given in Note 50.2 to the Financial Statements on page 362.

The Group and the Bank do not have any employee profit sharing plan, except the Variable Bonus Scheme.

# 14. Directors' Interests in Contracts or Proposed Contracts

Directors' interests in contracts or proposed contracts with the Bank, both direct and indirect are disclosed on page 212. These interests have been declared quarterly at Directors' meetings. As a practice, Directors have refrained from voting on matters in which they were materially interested. Directors have no direct or indirect interest in any other contract or proposed contract with the Bank.

There are no arrangements enabling the Non-Executive Directors of the Group and the Bank to acquire shares or debentures of the Bank or its Subsidiaries, other than via the market.

Tabulated below are the details of Options Available/Exercised by the Executive Directors under the Employee Share Option Plan of the Bank: Directors' remuneration and other benefits, in respect of the Group and the Bank for the financial year ended December 31, 2014 are given in Note 20 to the Financial Statements on page 309.

As per Section 217 of the Companies Act No. 07 of 2007, there are no restrictions on the approval of loans to Directors in the Bank's ordinary course of business, subject to compliance with all applicable regulations.

### 15. Directors' and Officers' Insurance

The Bank has, during the financial year, paid an insurance premium in respect of an insurance policy for the benefit of the Bank and the Directors, secretaries, officers and certain employees of the Bank and related body corporates as defined in the insurance policy. In accordance with commercial practice, the insurance policy prohibits disclosure of the terms of the policy, including the nature of the liability insured against and the amount of the premium.

#### 16. Environmental Protection

The Group and the Bank have not, to the best of their knowledge, engaged in any activity, which was detrimental to the environment. Specific measures taken to protect the environment are given in the section on 'Environmental Responsibility' in the 'Sustainability Report' on pages 111 and 112.

### 17. Statutory Payments

The Directors, to the best of their knowledge and belief are satisfied that all statutory payments due to the Government, other regulatory institutions and related to the employees have been made on time.

# 18. Events After the date of the Statement of Financial Position

No event of material significance that require adjustments to the Financial Statements, has occurred subsequent to the date of the Statement of Financial Position, other than those disclosed in Note 66 to the Financial Statements on page 405.

		2014		2013
	Mr. J. Durairatnam	Mr. S. Renganathan	Mr. J. Durairatnam	Mr. S. Renganathan
Total Options available to exercise as at January 01,	138,645	69,669	113,043	86,995
Options vested during the year	54,486	46,721	54,486	46,721
Options exercised during the year	(28,884)	Nil	(28,884)	(64,047)
Options expired during the year	Nil	Nil	Nil	Nil
Total options available to exercise as at December 31,	164,247	116,390	138,645	69,669

## 19. Going Concern

The Directors have made an assessment of the Bank's ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, the Directors are not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern, such as restrictions or plans to curtail operations.

# 20. Appointment of Auditors

The Board of Directors of the Bank decided to adopt a Policy of Rotation of Auditors, once in every five years, in keeping with the principles of good Corporate Governance. Accordingly, the present Auditors, Messrs KPMG were appointed as Auditors of the Bank at the Annual General Meeting held in March 2012 to carry out the audit of the Bank for the year ended December 31, 2012. Thereafter they were appointed as Auditors of the Bank at the Annual General Meetings held in March 2013 and 2014 to carryout the audits of the Bank for the years ended December 31, 2013 and 2014.

The retiring Auditors, Messrs KPMG have signified their willingness to continue to function as the Auditor to the Bank.

A resolution to re-appoint KPMG as Auditors and granting authority to the Directors to fix their remuneration will be proposed at the forthcoming Annual General Meeting.

# 21. Auditors' Remuneration and Interest in Contracts with the Bank

The Auditors, Messrs KPMG were paid Rs. 9,032 Mn. for the year ended December 31, 2014 (Rs. 8.596 Mn. in 2013) as audit fees by the Bank. In addition, they were paid Rs. 12.493 Mn., (Rs. 11.294 Mn. in 2013) by the Bank, for permitted non-audit-related services including tax consultancy services as disclosed in Note 20 to the Financial Statements on page 309. This information is disclosed as required by the Section 168 (1) (i) of the Companies Act No. 07 of 2007.

As far as the Directors are aware, the Auditors do not have any other relationship or interest in contracts with the Bank, or any of its Subsidiaries or Associates other than being the Auditors for Bank's Subsidiaries and Associates. This information is disclosed as required by the Section 168 (1) (j) of the Companies Act No. 07 of 2007.

## 22. Lead Auditor's Independence Declaration

Independence Confirmation has been provided by Messrs KPMG as required by Section 163 (3) of the Companies Act No. 07 of 2007, in connection with the audit for the year ended December 31, 2014 confirming that KPMG is not aware of any relationship with or interest in the Bank or any subsidiaries audited by KPMG that in their judgment, may reasonably be thought to have a bearing on our independence within the meaning of the Code of Professional Conduct and Ethics issued by The Institute of Chartered Accountants of Sri Lanka, applicable as at Reporting Date.

# 23. Information on Ratios, Market Prices of Shares and Credit Ratings

Information that require disclosures as per Rule 7.6 (xi) of the Listing Rules of the Colombo Stock Exchange are given in the Section on 'Investor Relations Supplement' on pages 246 to 262.

# 24. Risk Management and System of Internal Controls

The Bank has an ongoing process in place to identify, evaluate and manage the risks that are faced by the Bank. The Directors continuously review this process through the Board Integrated Risk Management Committee. Specific steps taken by the Bank in managing both banking and non-banking risks are detailed in the Section on 'Managing Risk at Commercial Bank' on pages 218 to 245, in the 'Board Integrated Risk Management Committee Report' that appears on pages 185 and 186 and in Note 65 to the Financial Statements on 'Financial Risk Review' on pages 380 to 405.

# 25. Corporate Governance

#### Directors' Declarations

The Directors declare that -

- (a) the Bank complied with all applicable laws and regulations in conducting its business and have not engaged in any activity contravening the relevant laws and regulations. Officers responsible for ensuring compliance with the provisions in various laws and regulations, confirm compliance in each quarter to the Board Integrated Risk Management Committee;
- (b) the Directors have declared all material interests in contracts involving the Bank and refrained from voting on matters in which they were materially interested;
- (c) all endeavours have been made to ensure that shareholders in each category have been treated equitably in accordance with the original Terms of Issue;
- (d) the business is a Going Concern with supporting assumptions or qualifications as necessary, and that the Board of Directors has reviewed the Bank's Corporate/Business plans and is satisfied that the Bank has adequate resources to continue its operations in the foreseeable future. Accordingly, the Financial Statements of the Bank, its Subsidiaries and Associates are prepared based on the Going Concern concept; and
- (e) they have conducted a review of internal controls covering financial, operational and compliance controls, risk management and have obtained a reasonable assurance of their effectiveness and proper adherence.

The measures taken and the extent to which the Bank has complied with the Code of Best Practice on Corporate Governance issued by The Institute of Chartered Accountants of Sri Lanka and the Securities and Exchange Commission of Sri Lanka, the Colombo Stock Exchange and the Central Bank of Sri Lanka are given in the section on 'Corporate Governance' on pages 142 to 182.

# Annual Report of the Board of Directors

#### 26. Human Resources

The Bank continues to invest in Human Capital Development and implement effective Human Resource Practices and Policies to improve work force efficiency, effectiveness and productivity and also to foster collaborative partnerships that enrich the work and learning environment for our staff.

Specific measures taken in this regard are detailed in the 'Board Human Resources and Remuneration Committee Report' appearing on pages 183 to 184.

The Human Resources and Remuneration Committee ensures that employees are fairly rewarded for their contributions to the performance of the Bank. The provision of performance bonuses is the sole discretion of the Board.

# 27. Technology

Our Bank's business processes are underpinned by technology. All of our processes involve information technology, and we use technology to deliver superior products and services to our customers. Correspondingly, the nature of the business is more heavily intertwined with technology than ever before.

Key achievements for the year are detailed in the 'Board Technology Committee Report' appearing on page 192.

## 28. Operational Excellence

To increase efficiency and reduce operating cost the Bank has ongoing initiatives to drive policy and process standardisation and to optimise the use of existing technology platforms.

### 29. Outstanding Litigation

In the opinion of the Directors and in consultation with the Bank's lawyers, litigation currently pending against the Bank will not have a material impact on the reported financial results or future operations of the Bank. Details of litigations pending against the Bank are given in Note 57 to the Financial Statements on pages 368 and 369.

# **30.** The Annual General Meeting and the Notice of Meeting

The 46th Annual General Meeting of the Bank will be held at Galadari Hotel, 'Grand Ballroom', No. 64, Lotus Road, Colombo 01, on Tuesday, March 31, 2015 at 2.00 p.m.

Notice relating to the 46th Annual General Meeting of the Bank is enclosed at the end of this Annual Report.

### 31. Acknowledgement of the Contents of the Report

As required by the Section 168 (1) (k) of the Companies Act No. 07 of 2007, the Board of Directors does hereby acknowledge the contents of this Annual Report.

Signed in accordance with a resolution adopted by the Directors.

Zala

K.G.D.D. Dheerasinghe
Chairman

J.M.

J. Durairatnam

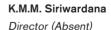
Managing Director/CEO



L. Hulugalle
Director



H.J. Wilson
Director



Colombo February 23, 2015 Dun

M.P. Jayawardena
Deputy Chairman

Lelization

Prof. U.P. Liyanage
Director



S. Swarnajothi
Director



S. Renganathan

Director

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Ms. J.R. Gamage
Company Secretary





# Statement of Directors' Responsibility

The statement sets out the responsibility of the Directors, in relation to the Financial Statements of the Commercial Bank of Ceylon PLC (Bank) and the Consolidated Financial Statements of the Bank and its Subsidiaries (Group). The responsibilities of the External Auditors in relation to the Financial Statements are set out in the 'Auditors' Report' given on page 266.

In terms of Sections 150 (1), 151, 152 and 153 (1) & (2) of the Companies Act No. 07 of 2007, the Directors of the Bank are responsible for ensuring that the Group and the Bank keep proper books of account of all the transactions and prepare Financial Statements that give a true and fair view of the financial position of the Bank and the Group as at end of each financial year and of the financial performance of the Bank and the Group for each financial year and place them before a general meeting. The Financial Statements comprise of the Statement of Financial Position as at December 31, 2014, the Statement of Comprehensive Income, Statement of Changes in Equity, Statement of Cash Flows for the year then ended and notes thereto.

Accordingly, the Directors confirm that the Financial Statements of the Bank and the Group give a true and fair view of -

- (a) the financial position of the Bank and the Group as at December 31, 2014; and
- (b) the financial performance of the Bank and the Group for the financial year then ended.

# **Compliance Report**

The Board of Directors also wishes to confirm that -

- (a) appropriate Accounting Policies have been selected and applied in preparing the Financial Statements exhibited on pages 285 to 303 based on the latest financial reporting framework on a consistent basis, while reasonable and prudent judgments have been made so that the form and substance of transactions are properly reflected and material departures, if any, have been disclosed and explained;
- (b) the Financial Statements for the year 2014, prepared and presented in this Annual Report have been prepared based on Sri Lanka Accounting Standards (SLFRS/LKAS) are in agreement with the underlying books of account and are in conformity with the requirements of the Sri Lanka Accounting Standards, Companies Act No. 07 of 2007, Sri Lanka Accounting and Auditing Standards Act No. 15 of 1995, Banking Act No. 30 of 1988 and amendments thereto, the Listing Rules of the Colombo Stock Exchange and the Code of Best Practice on Corporate Governance issued jointly by The Institute of Chartered Accountants of Sri Lanka (ICASL) and the Securities and Exchange Commission of Sri Lanka (SEC);
- (c) these Financial Statements comply with the prescribed format issued by the Central Bank of Sri Lanka for the preparation of annual Financial Statements of licensed commercial banks;

- (d) proper accounting records which correctly record and explain the Bank's transactions have been maintained as required by the Section 148 (1) of the Companies Act to determine at any point of time the Bank's financial position, with reasonable accuracy, enabling preparation of the Financial Statements, in accordance with the Act to facilitate proper audit of the Financial Statements;
- (e) the Directors have taken appropriate steps to ensure that the Bank and the Group maintain proper books of account and review the financial reporting system directly by them at their regular meetings and also through the Board Audit Committee, the Report of the said Committee is given on pages 188 to 190. The Board of Directors also approves the Interim Financial Statements prior to their release, following a review and recommendation by the Board Audit Committee;
- (f) the Board of Directors accepts responsibility for the integrity and objectivity of the Financial Statements presented in this Annual Report;
- (g) the Directors also have taken reasonable measures to safeguard the assets of the Bank and the Group and to prevent and detect frauds and other irregularities. In this regard, the Directors have instituted an effective and comprehensive system of internal controls comprising of internal checks, internal audit and financial and other controls required to carry on the business of banking in an orderly manner and safeguard its assets and secure as far as practicable, the accuracy and reliability of the records. The Directors' Statement on Internal Control is given on pages 208 and 209 of this Annual Report;
- (h) to the best of their knowledge, all taxes, duties and levies payable by the Bank and its Subsidiaries, all contributions, levies and taxes payable on behalf of and in respect of the employees of the Bank and its Subsidiaries, and all other known statutory dues as were due and payable by the Bank and its Subsidiaries as at the Reporting Date have been paid or, where relevant, provided for, except as specified in Note 57 to the Financial Statements on 'Litigation against the Bank' on page 368.
- (i) as required by the Section 56 (2) of the Companies Act No. 07 of 2007, they have authorised distribution of the dividends paid and proposed upon being satisfied that the Bank and all its Subsidiaries would satisfy the solvency test after such distributions are made in accordance with the Section 57 of the Companies Act No. 07 of 2007 and have obtained in respect of dividends paid and proposed, and also for which approval is now sought, necessary certificates of solvency from the External Auditors;
- (j) as required by the Sections 166 (1) and 167 (1) of the Companies Act, they have prepared this Annual Report in time and ensured that a copy thereof is sent to every shareholder of the Bank, who have expressed desire to receive a hard copy or to other shareholders a soft copy each in a CD containing the Annual Report within the stipulated period of time as required by the Rule No. 7.5 (a) and (b) on Continuing Listing Requirements of the Listing Rules of the Colombo Stock Exchange;

- (k) that all shareholders in each category have been treated equitably in accordance with the original terms of issue;
- (I) that the Bank and its quoted Subsidiary have met all the requirements under the Section 7 on Continuing Listing Requirements of the Listing Rules of the Colombo Stock Exchange, where applicable;
- (m) that after considering the financial position, operating conditions, regulatory and other factors and such matters required to be addressed in the 'Code on Corporate Governance' issued jointly by the ICASL and the SEC, the Directors have a reasonable expectation that the Bank and its Subsidiaries possess adequate resources to continue in operation for the foreseeable future. For this reason, we continue to adopt the going concern basis in preparing the Financial Statements;
- (n) the Financial Statements of the Bank and the Group have been certified by the Bank's Chief Financial Officer, the officer responsible for their preparation, as required by the Sections 150 (1) (b) and 152 (1) (b) of the Companies Act and also have been signed by three Directors and the Company Secretary of the Bank on February 23, 2015 as required by the Sections 150 (1) (c) and 152 (1) (c) of the Companies Act and other regulatory requirements; and
- (o) the Bank's External Auditors, Messrs KPMG who were appointed in terms of the Section 158 of the Companies Act and in accordance with a resolution passed at the last Annual General Meeting, were provided with every opportunity to undertake the inspections they considered appropriate. They carried out reviews and sample checks on the system of internal controls as they

considered appropriate and necessary for expressing their opinion on the Financial Statements and maintaining accounting records. They have examined the Financial Statements made available to them by the Board of Directors of the Bank together with all the financial records, related data and minutes of shareholders' and Directors' meetings and expressed their opinion which appears as reported by them on page 210.

Accordingly, the Directors are of the view that they have discharged their responsibilities as set out in this statement.

By Order of the Board,

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Ms. J.R. Gamage
Company Secretary

### Directors' Statement on Internal Control

### Responsibility

In line with the Section 3 (8) (ii) (b) of the Banking Act Direction No. 11 of 2007 the Board of Directors presents this Report on Internal Control.

The Board of Directors (Board) is responsible for the adequacy and effectiveness of the Commercial Bank of Ceylon PLC's ('the Bank') system of internal controls. However, such a system is designed to manage the Bank's key areas of risk within an acceptable risk profile, rather than to eliminate the risk of failure to achieve the policies and business objectives of the Bank. Accordingly, the system of internal controls can only provide reasonable but not absolute assurance against material misstatement of management and financial information and records or against financial losses or fraud.

The Board has established an ongoing process for identifying, evaluating and managing the significant risks faced by the Bank and this process includes enhancing the system of internal controls as and when there are changes to business environment or regulatory guidelines. The process is regularly reviewed by the Board and accords with the Guidance for Directors of Banks on the Directors' Statement on Internal Control issued by The Institute of Chartered Accountants of Sri Lanka. The Board has assessed the internal control system taking into account principles for the assessment of internal control system as given in that guidance.

The Board is of the view that the system of internal controls in place is sound and adequate to provide reasonable assurance regarding the reliability of financial reporting, and that the preparation of Financial Statements for external purposes and is in accordance with relevant accounting principles and regulatory requirements.

The management assists the Board in the implementation of the Board's policies and procedures on risk and control by identifying and assessing the risks faced, and in the design, operation and monitoring of suitable internal controls to mitigate and control these risks.

# Key Features of the Process Adopted in Applying and Reviewing the Design and Effectiveness of the Internal Control System on Financial Reporting

The key processes that have been established in reviewing the adequacy and integrity of the system of internal controls with respect to financial reporting include the following:

- Various appointed committees are established by the Board to assist the Board in ensuring the effectiveness of Bank's daily operations and that the Bank's operations are in accordance with the corporate objectives, strategies and the annual budget as well as the policies and business directions that have been approved.
- The internal audit division of the Bank checks for compliance with policies and procedures and the effectiveness of the internal control systems on an ongoing basis using samples and rotational procedures and highlight significant findings in respect of any non-compliance. Audits are carried out on all units and branches, in accordance with the annual audit plan approved by the Board Audit Committee. The frequency of audits of branches is determined by the level of risk assessed, to provide an independent and objective report. The annual audit plan is reviewed and approved by the Board Audit Committee. Findings of the internal audit are submitted to the Board Audit Committee for review at their periodic meetings.
- The Board Audit Committee of the Bank reviews internal control issues identified by the Internal Audit Division, regulatory authorities and management, and evaluates the adequacy and effectiveness of the risk management and internal control systems. They also review the internal audit functions with particular emphasis on the scope of audits and quality of internal audits. The minutes of the Board Audit Committee meetings are tabled at the meetings of the Board of Directors of the Bank on a periodic basis. Details of the activities undertaken by the Board Audit Committee of the Bank are set out in the 'Board Audit Committee Report' which appears on pages 188 to 190.
- In assessing the internal control system, identified officers of the Bank continued to review and update all procedures and controls that are connected with significant accounts and disclosures of the Financial Statements of the Bank. The Internal Audit Department of the Bank continued to verify the suitability of design and effectiveness of these procedures and controls on an ongoing basis. The assessment included Subsidiaries of the Bank as well.

Since the adoption of new Sri Lanka Accounting Standards comprising SLFRS and LKAS in 2012, processes that are required to comply with new requirements of recognition, measurement, presentation and disclosures were introduced and implemented in 2013. Continuous monitoring is in progress and steps are being taken to make improvements to the processes where required, to enhance effectiveness and efficiency. The Banks' Internal Audit Department commenced testing these processes since first quarter 2013 and continued to do so in 2014 as well. The Board is evaluating the need to automate the processes referred to above within a suitable time plan. The Board will also take into consideration the requirements of the Accounting Standard SLFRS 9 on 'Financial Instruments' that has been issued in 2014 but not yet effective, as it could have a significant impact on the calculation of impairment of financial instruments on an expected credit loss basis compared to the incurred credit loss basis that is currently being applied under LKAS 39 on 'Financial Instruments - Recognition and Measurement'.

- The comments made by External Auditors in connection with the internal control system during the financial year 2013 were taken into consideration and appropriate steps have been taken to incorporate them where appropriate.
- The Assurance Report of the External Auditors in connection with internal control over financial reporting is appearing on page 210.

### Confirmation

Based on the above processes, the Board of Directors confirms that the financial reporting system of the Bank has been designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes has been done in accordance with the Sri Lanka Accounting Standards and regulatory requirements of the Central Bank of Sri Lanka.

# **Review of the Statement by External Auditors**

The External Auditors have reviewed the above Directors' Statement on Internal Control included in this Annual Report of the Bank for the year ended December 31, 2014 and reported to the Board that nothing has come to their attention that causes them to believe that the statement is inconsistent with their understanding of the process adopted by the Board in the review of the design and effectiveness of the internal control system over financial reporting of the Bank.

By order of the Board,

Zooling.

K.G.D.D. Dheerasinghe

Chairman

Jum

M.P. Jayawardena

Deputy Chairman

J. Durairatnam

Managing Director/CEO

Colombo

February 23, 2015

# Assurance Report on Internal Control



**KPMG** 

(Chartered Accountants) 32A, Sir Mohamed Macan Markar Mawatha, P. O. Box 186, Colombo 00300, Sri Lanka. Tel : +94 - 11 542 6426 Fax : +94 - 11 244 5872

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Internet : www.lk.kpmg.com

# To the Board of Directors of Commercial Bank of Ceylon PLC

We were engaged by the Board of Directors of Commercial Bank of Ceylon PLC ("the Company") to provide assurance on the Directors' Statement on Internal Control ("Statement") for the year ended December 31, 2014, as set out on pages 208 to 209 of this Annual Report.

# Management's responsibility for the Statement on Internal Control

Management is responsible for the preparation and presentation of the Statement in accordance with the 'Guidance for Directors of Banks on the Directors' Statement on Internal Control' issued in compliance with the section 3(8)(ii)(b) of the Banking Act Direction No. 11 of 2007, by the Institute of Chartered Accountants of Sri Lanka.

Scope of the engagement in compliance with SLSAE 3050 Our responsibility is to issue a report to the Board on the Statement based on the work performed. We conducted our engagement in accordance with Sri Lanka Standard on Assurance Engagements SLSAE 3050 – Assurance Report for Banks on Directors' Statement on Internal Control issued by the Institute of Chartered Accountants of Sri Lanka.

## **Summary of Work Performed**

Our engagement has been conducted to assess whether the Statement is both supported by the documentation prepared by or for Directors and appropriately reflects the process the Directors have adopted in reviewing the system of internal control for the Company.

To achieve this objective, appropriate evidence has been obtained by performing the following procedures:

- (a) Enquired of the Directors to obtain an understanding of the process defined by the Board of Directors for their review of design and effectiveness of internal control and compared their understanding to the Statement made by the Directors in the annual report.
- (b) Reviewed the documentation prepared by the Directors to support their Statement made.

- (c) Related the Statement made by the Directors to our knowledge of the Company obtained during the audit of the Financial Statements.
- (d) Reviewed the minutes of the meetings of the Board of Directors and of relevant Board Committees.
- (e) Attended meetings of the audit committee at which the annual report, including the Statement on Internal Control is considered and approved for submission to the Board of Directors.
- (f) Considered whether the Directors' Statement on Internal Control covers the year under review and that adequate processes are in place to identify any significant matters arising.
- (g) Obtained written representations from Directors on matters material to the Statement on Internal Control where other sufficient appropriate audit evidence cannot reasonably be expected to exist.

SLSAE 3050 does not require us to consider whether the Statement covers all risks and controls or to form an opinion on the effectiveness of the Company's risk and control procedures. SLSAE 3050 also does not require us to consider whether the processes described to deal with material internal control aspects of any significant problems disclosed in the annual report will, in fact, remedy the problems.

## **Our Conclusion**

Based on the procedures performed, nothing has come to our attention that causes us to believe that the Statement included in this Annual Report on pages 208 to 209 is inconsistent with our understanding of the process the Board of Directors have adopted in the review of the design and effectiveness of internal control system over the financial reporting of the Company.

**Chartered Accountants** 

# Managing Director's and Chief Financial Officer's Statement of Responsibility

The Financial Statements of the Commercial Bank of Ceylon PLC (Bank) and the Consolidated Financial Statements of the Bank and its Subsidiaries (Group) as at December 31, 2014 are prepared and presented in conformity with the requirements of the following:

- Sri Lanka Accounting Standards issued by The Institute of Chartered Accountants of Sri Lanka,
- Companies Act No. 07 of 2007,
- Sri Lanka Accounting and Auditing Standards Act No. 15 of 1995,
- Banking Act No. 30 of 1988 and amendments thereto and the Directions, Determinations and Guidelines issued by the Central Bank of Sri Lanka,
- Listing Rules of the Colombo Stock Exchange and
- Code of Best Practice on Corporate Governance issued jointly by The Institute of Chartered Accountants of Sri Lanka and the Securities and Exchange Commission of Sri Lanka.

The formats used in the preparation of the Financial Statements and disclosures made comply with the specified formats prescribed by the Central Bank of Sri Lanka. The Group presents the financial results to its shareholders on a quarterly basis.

The Significant Accounting Policies have been consistently applied by the Group. Application of Significant Accounting Policies and estimates that involve a high degree of judgment and complexity were discussed with the Board Audit Committee and Bank's External Auditors. Comparative information has been restated to comply with the current presentation, where applicable. We confirm that to the best of our knowledge, the Financial Statements, Significant Accounting Policies and other financial information included in this Annual Report, fairly present in all material respects the financial condition, results of the operations and the Cash Flows of the Group during the year under review. We also confirm that the Group has adequate resources to continue in operation and have applied the Going Concern basis in preparing these Financial Statements.

We are responsible for establishing, implementing and maintaining Internal Controls and Procedures within the Bank and all of its Subsidiaries. We ensure that effective Internal Controls and Procedures are in place, ensuring material information relating to the Group are made known to us for safeguarding assets, preventing and detecting fraud and/ or error as well as other irregularities, which is reviewed, evaluated and updated on an ongoing basis. We have evaluated the Internal Controls and Procedures of the Group for the financial period under review and are satisfied that there were no significant deficiencies and weaknesses in the design or operation of the Internal Controls and Procedures, to the best of our knowledge. We confirm, based on our evaluations that there were no significant deficiencies and material weaknesses in the design or operation of internal controls and fraud that involves management or other employees. The Bank's Internal Audit Department also conducts periodic reviews to ensure that the Internal Controls and Procedures are consistently followed.

The Financial Statements of the Group were audited by Messrs KPMG, Chartered Accountants and their Report is given on page 266 The Board Audit Committee pre-approves the audit and non-audit services provided by Messrs KPMG, in order to ensure that the provision of such services does not contravene with the guidelines issued by the Central Bank of Sri Lanka on permitted non-audit services or impair KPMG's independence and objectivity.

The Bank's Board Audit Committee, inter alia, reviewed all the Internal and External Audit and Inspection Programmes, the efficiency of Internal Control Systems and Procedures and also reviewed the quality of Significant Accounting Policies and their adherence to Statutory and Regulatory requirements, the details of which are given in the 'Board Audit Committee Report' appearing on pages 188 to 190 The Board Audit Committee regularly examined the major decisions taken by the Assets and Liabilities Committee (ALCO) and Credit Policy Committee of the Bank, during the year. The Bank engaged the services of five firms of Chartered Accountants, approved by the Central Bank of Sri Lanka, to strengthen the audit and inspection functions. The continuous inspection and audit functions, engagement of firms of Chartered Accountants and effective functioning of Board Audit Committee, ensure that the Internal Controls and Procedures are followed consistently. To ensure complete independence, the External Auditors and the Internal Auditors have full and free access to members of the Board Audit Committee to discuss any matter of substance. However, there are inherent limitations that should be recognised in weighing the assurances provided by any system of internal control and accounting.

It is also declared and confirmed that the Bank and the group have complied with and ensured compliance with the guidelines for the audit of listed companies where mandatory compliance is required.

We confirm that to the best of our knowledge:

- The Group has complied with all applicable laws and regulations and guidelines and there is no material litigation against the Group other than those disclosed in Note 57 on page 368 of the Financial Statements.
- All taxes, duties, levies and all statutory payments by the Group and all contributions, levies and taxes payable on behalf of and in respect of the employees of the Group as at December 31, 2014 have been paid, or where relevant provided for.

J. Durairatnam

Managing Director/CEO

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K.D.N. Buddhipala Chief Financial Officer

# Directors' Interest in Contracts with the Bank

Related party disclosures as per Sri Lanka Accounting Standard - LKRS 24 on 'Related party Disclosures' is disclosed in Note 60 to the Financial Statements on pages 374 to 378 of this Annual Report. In addition, the Bank carries out transactions in the ordinary course of business on an arm's length basis with entities where the Chairman or a Director of the Bank is the Chairman or a Director of such entities.

The results of such transactions at the Reporting date is given below:

	Director/Company	Accommodation Granted/Deposits	Current Limit	Balance/Outstandin	
			31.12.2014	31.12.2014	31.12.201
			Rs '000	Rs '000	Rs'00
a)	Prof. U.P. Liyanage				
	Diesel & Motor Engineering Company PLC	Loans & Advances	4,877,567	1,857,251	1,674,65
		Off-Balance Sheet Accommodations	4,077,007	1,291,687	1,547,38
		Deposits		130,036	72,66
	Chemanex PLC	Loans & Advances	310,000	67,287	298,58
		Off-Balance Sheet Accommodations	105,000	8,384	10,29
		Deposits		38	1
	Ceylon Cold Stores PLC	Loans & Advances	10,000		
		Deposits		2,076	11
	Talawakelle Tea Estates PLC	Loans & Advances	165,000	27,000	8,18
		Off-Balance Sheet Accommodations	10,000		
		Deposits		11,430	3,47
	RPC Polymers (Pvt) Ltd.	Deposits		3,797	4,49
	Arpitech (Pvt) Ltd.	Deposits		1,733	5,76
	Singer (Sri Lanka) PLC	Loans & Advances	2,324,623	874,623	1,640,2
		Off-Balance Sheet Accommodations	620,087	397,976	722,00
		Deposits		70,144	20,89
<b>)</b>	Mr. L. Hulugalle				
•	Waters Edge Hotel PLC	Loans & Advances	200.000	140.970	193,7
		Deposits			68,5
	Satnet (Pvt) Ltd.	Deposits			394.0
٠,	Mr. K.M.M. Siriwardana*			0_,010	00.,0
٠,	Hotel Developers (Lanka) PLC	Deposits		61	41
		200000		•	
J)	Mr. M.P. Jayawardena Cal Exports Lanka (Pvt) Ltd.	Loans & Advances	8,590	2,076 27,000 11,430 3,797 1,733 874,623 397,976	_
	Cai Exporto Lama (i Vi) Eta.	Off-Balance Sheet Accommodations	79,290		12,68
		Deposits	10,200	*	7,3
	Yasui Lanka (Pvt) Ltd.	Loans & Advances	2,643	,	4,4
	rada Lama (177) Eta.	Off-Balance Sheet Accommodations	52,860	4 365	6,3
		Deposits	02,000		5,1
	Chemanex Exports (Pvt) Ltd.	Loans & Advances	10,000	-	-
	Chomanox Exports (171) Eta.	Off-Balance Sheet Accommodations	29,000	8 206	10,00
		Deposits	20,000		2,30
	CIC Holdings PLC	Loans & Advances	990,450	-	1,069,5
		Off-Balance Sheet Accommodations	250,000	*	53,70
(		Deposits	200,000		3,90
	CIC Vetcare (Pvt) Ltd.	Loans & Advances	100,000	-	80,2
		Off-Balance Sheet Accommodations	150,000		33,6
		Deposits	. 50,000		33,0
-	CIC Poultry Farms Ltd.	Loans & Advances	1,098,128	972,658	341,38
	Old Foundy Familio Eta.	Off-Balance Sheet Accommodations	50,000	35,072	221,29
		Deposits	30,000	24	221,23
		Doposito		24	4
	EAP Films & Theatres (Pvt) Ltd.	Deposits		11,490	9,14

<sup>\*</sup>Mr. K.M.M. Siriwardana, ceased to hold office w.e.f. February 23, 2015.

Comparative figures for 2013 are disclosed only if outstandings are available as at 31.12.2014.

Other Disclosure Requirements Under the Prescribed Format Issued by the Central Bank of Sri Lanka for Preparation of Annual Financial Statements of Licensed Commercial Banks

Disclo	sure Requirements	Description	Page No.
1. In	formation about the Significance of Finance	cial Instruments for Financial Position and Perforr	nance
1.1	Statement of Financial Position		
1.1.1	Disclosures on categories of financial assets and financial liabilities.	Notes to the Financial Statements:  Note 24 - Classification of Financial Assets and Financial Liabilities	313-315
1.1.2	Other Disclosures		
value through profit or loss, including disclosures through Profit or Loss		Note 5.3.3.1.2 - Financial Assets Designated at Fair Value through Profit or Loss  Note 5.3.4.1.2 - Financial Liabilities at Designated at Fair	288 290
	(ii) Reclassifications of financial instruments from one category to another.	Significant Accounting Policies:  Note 5.3.5 - Reclassification of Financial Assets and Liabilities	290 & 291
	(iii) Information about financial assets pledged as collateral and about financial or non-financial assets held as collateral.	Notes to the Financial Statements:  Note 65.1.3 - Collateral Held and Other Credit Enhancements	388
	(iv) Reconciliation of the allowance account for credit losses by class of financial assets.	Notes to the Financial Statements:  Note 32.2 - Movement in Provision for Individual and Collective Impairment during the year.	325
	(v) Information about compound financial instruments with multiple embedded derivatives.	The Bank does not have compound financial instruments with multiple embedded derivatives.	
	(vi) Breaches of terms of loan agreements.	None	-
1.2	Statement of Comprehensive Income		
1.2.1	Disclosures on items of income, expense, gains and losses.	Notes to the Financial Statements:  Notes 11 - 21 to the Financial Statements	304-311
1.2.2	Other Disclosures		
	(i) Total interest income and total interest expense for those financial instruments that are not measured at fair value through profit and loss.	Notes to the Financial Statements:  Note 12 - Net Interest Income	
	(ii) Fee income and expense.	Note to the Financial Statements:  Note 13 - Net Fees and Commission Income	306
	(iii) Amount of impairment losses by class of financial assets.	Notes to the Financial Statements:  Note 17 - Impairment Charges for Loans and Other Losses	308
	(iv) Interest income on impaired financial assets.	Notes to the Financial Statements:  Note 12.1 - Interest Income from Impaired Loans and Receivables to Other Customers	304

Other Disclosure Requirements Under the Prescribed Format Issued by the Central Bank of Sri Lanka for Preparation of Annual Financial Statements of Licensed Commercial Banks

Disclosure Requirements Description		Description	Page No.				
1.3	Other Disclosures						
1.3.1	Accounting Policies for financial instruments.	Significant Accounting Policies:  Note 5.3 - Financial Instruments – Initial Recognition, Classification and Subsequent Measurement	287-293				
1.3.2	Information on hedge accounting	The Bank did not elect to follow hedge accounting.	_				
1.3.3	Information about the fair values of each class of financial asset and financial liability, along with:						
	(i) Comparable carrying amounts.	Notes to the Financial Statements:  Note 25 - Assets and Liabilities Measured at Fair Value and Fair Value Hierarchy	315-318				
	(ii) Description of how fair value was determined.	Significant Accounting Policies:  Note 4 - Fair Value Measurement	283 & 284				
	(iii) The level of inputs used in determining fair value.	Notes to the Financial Statements:  Note 25.2 - Financial Instruments Not Measured at Fair Value - Fair Value Hierarchy	317 & 318				
		Note 25.5 - Valuation Techniques and Inputs Used in Measuring the Fair Values of Assets and Liabilities in the Level 2	318				
		Note 36.5 (b) - Information on Valuations of Freehold Land and Buildings of the Bank	341-346				
	(iv) (a) Reconciliations of movements between levels of fair value measurement hierarchy.	There were no movements between levels of fair value hierarchy during the period under review.	-				
	(b) Additional disclosures for financial instruments that fair value is determined using level 3 inputs.	Notes to the Financial Statements:  Note 25.3 - Significant Unobservable Inputs Used as at December 31, 2014 in measuring fair value of land and buildings categorised as Level 3	317				
	(v) Information if fair value cannot be reliably measured.	Notes to the Financial Statements:  Note 33 - Financial Investments – Available-for-Sale	329-332				
2. Ir	2. Information about the Nature and Extent of Risks Arising from Financial Instruments						
2.1	Qualitative Disclosures						
2.1.1	Risk exposures for each type of financial instrument.	Significant Accounting Policies:  Note 3 - Financial Risk Management	281-283				
		Notes to the Financial Statements:  Note 65 - Financial Risk Review	280-405				
2.1.2	Management's objectives, policies and processes for managing those risks.	Significant Accounting Policies:  Note 3 - Financial Risk Management	281-283				
		Refer the section relating to 'Managing Risk at Commercial Bank' for comprehensive disclosure of management's objectives, policies and processes.	218-245				

Other Disclosure Requirements Under the Prescribed Format Issued by the Central Bank of Sri Lanka for Preparation of Annual Financial Statements of Licensed Commercial Banks

Jisclos	sure Requirements	Description	Page No
2.1.3	Changes from the prior period.	There were no major policy changes during the period under review.	_
2.2	Quantitative Disclosures		
2.2.1	Summary of quantitative data about exposure to each risk at the Reporting date.	Notes to the Financial Statements:  Note 65 - Financial Risk Review	380-405
2.2.2	Disclosures about credit risk, liquidity risk, market risk, operational risk, interest rate risk and how these risks are managed.		-
	(i) Credit Risk		
	(a) Maximum amount of exposure (before deducting the value of collateral), description of collateral, information about credit quality of financial assets that are neither past due nor impaired and information about credit quality of financial assets.	Notes to the Financial Statements:  Note 65.1.1 - Credit Quality Analysis  Note 65.1.3 - Collateral Held and Other Credit Enhancements	381-387 388
	(b) For financial assets that are past due or impaired, disclosures on age, factors considered in determining as impaired and the description of collateral on each class of financial asset.	Notes to the Financial Statements:  Note 65.1.1 (b) - Age Analysis by Class of Financial Assets  Significant Accounting Policies:  Note 5.3.10 - Identification and Measurement of Impairment of Financial Assets for Factors Considered in Determining the	38
	(c) Information about collateral or other credit enhancements obtained or called.	Financial Assets as Impaired and for Description of Collaterals  Notes to the Financial Statements:  Note 65.1.3 - Collateral Held and Other Credit Enhancements	291-29
	(d) Other disclosures (as required by the Section H of the Banking Act Direction No. 7 of 2011 on Integrated Risk Management Framework for Licensed Banks).	Refer the section relating to 'Managing Risk at Commercial Bank'.	218-24
	(ii) Liquidity Risk		
	(a) A maturity analysis of financial liabilities.	Notes to the Financial Statements:  Note 58 - Maturity Analysis - Group  Note 65.2.2 - Maturity Analysis of Financial Assets and Liabilities - Bank	369-37 394-39
	(b) Description of approach to risk management.	Significant Accounting Policies:  Note 3 - Financial Risk Management  Refer the section relating to 'Managing Risk at	281-28 218-24
	(c) Other disclosures (As per Section H of the Banking Act Direction No. 7 of 2011 on Integrated Risk Management Framework for Licensed Banks).	Commercial Bank'.  Refer the section relating to 'Managing Risk at Commercial Bank'.	218-24

# **STEWARDSHIP**

Other Disclosure Requirements Under the Prescribed Format Issued by the Central Bank of Sri Lanka for Preparation of Annual Financial Statements of Licensed Commercial Banks

Blosure Requirements	Description	Page N
(iii) Market Risk		
(a) A sensitivity analysis of each type of market risk to which the Bank is exposed.	Notes to the Financial Statements:  Note 65.3.2 - Sensitivity analysis	399-40
(b) Additional information, if the sensitivity analysis is not representative of the entity's risk exposure.	None	-
(c) Other disclosures (As required by the Section H of the Banking Act Direction No. 7 of 2011 on Integrated Risk Management Framework for Licensed Banks).	Notes to the Financial Statements:  Note 65.4 - Operational Risk.  Refer the section relating to 'Managing Risk at Commercial Bank'.	40 218-24
(iv) Operational Risk Disclosures as required by the Section H of the Banking Act Direction No. 7 of 2011 on Integrated Risk Management Framework for Licensed Banks.	Refer the section relating to 'Managing Risk at Commercial Bank'.	218-24
(v) Equity Risk in the Banking Book		
(a) Qualitative Disclosures		
Differentiation between holdings on which capital gains are expected and those taken under other objectives including for relationship and strategic reasons.	Significant Accounting Policies:  Note 5.3.3.1.1 - Financial Assets – Held-for-Trading  Notes to the Financial Statements:	287 & 2
	Note 5.3.3.4 - Financial Investments – Available-for-Sale	28
Discussion of important policies covering the valuation and accounting of equity holdings in the banking book.	Notes to the Financial Statements:  Note 4 - Fair Value Measurement	283 & 2
(b) Quantitative Disclosures		
Value disclosed in the Statement of Financial Position of investments, as well as the fair value of those investments; for quoted securities, a comparison to publicly quoted share values where the share price is materially different from fair value.  The types and nature of investments.  The cumulative realised gains/(losses) arising from sales and liquidations in the reporting period.	Notes to the Financial Statements:  Note 30.2 - Equity Securities - Group and Bank Note 33 - Financial Investments - Available-for-Sale Note 34 - Investments in Subsidiaries Note 35 - Investments in Associates  Note 14 - Net Gains/(Losses) from Trading Note 15 - Net Gains/(Losses) from Financial Investments	319-3: 329-3: 333 & 3 3: 3:
(vi) Interest Rate Risk in the Banking Book		
(a) Qualitative Disclosures		
Nature of interest rate risk in the banking book (IRRBB) and key assumptions.	Notes to the Financial Statements:  Note 65.3.1 - Exposure to Market Risk - Trading and Non-Trading Portfolios	398 & 3

Other Disclosure Requirements Under the Prescribed Format Issued by the Central Bank of Sri Lanka for Preparation of Annual Financial Statements of Licensed Commercial Banks

Disclo	sure Requirements	Description	Page No.
	(b) Quantitative Disclosures		
	The increase/(decline) in earnings or economic value (or relevant measure used by management) for upward and downward rate shocks according to management's method for measuring IRRBB, broken down by currency (as relevant).	Notes to the Financial Statements:  Note 65.3.2 - Exposure to Interest Rate Risk – Sensitivity Analysis  Refer the section relating to 'Managing Risk at Commercial Bank'.	399-401 219-245
2.2.3	Information on concentrations of risk.	Notes to the Financial Statements:  Note 65.1.4 - Concentrations of Credit Risk	389-392
<b>3</b> . O	ther Disclosures		
3.1	Capital		
3.1.1	Capital Structure		
	(i) Qualitative Disclosures		
	Summary information on the terms and conditions of the main features of all capital instruments, especially in the case of innovative, complex or hybrid capital instruments.	Notes to the Financial Statements:  Note 65.5 - Capital Management	404 & 405
	(ii) Quantitative Disclosure		
	(a) The amount of Tier I capital, with separate disclosure of: - Paid-up share capital/common stock - Reserves - Non-controlling interests in the equity of subsidiaries - Innovative instruments - Other capital instruments - Deductions from Tier I capital (b) The total amount of Tier II and Tier III capital (c) Other deductions from capital (d) Total eligible capital	Notes to the Financial Statements:  Note 65.5 - Capital Management	404 & 405
3.1.2	Capital Adequacy		_
	(i) Qualitative Disclosures		
	A summary discussion of the Bank's approach to assessing the adequacy of its capital to support current and future activities.	Notes to the Financial Statements:  Note 65.5 - Capital Management  Refer the section relating to 'Managing Risk at Commercial Bank'	404 & 405 218-245
	(ii) Quantitative Disclosures		
	<ul><li>(a) Capital requirements for credit risk, market risk and operational risk</li><li>(b) Total and Tier I capital ratio</li></ul>	Refer the section relating to 'Managing Risk at Commercial Bank'	218-245

## Scope of Risk and the Risk Management Framework

At Commercial Bank, the management of risk plays a pivotal part in all its business activities. The identification, evaluation, measurement, mitigation, monitoring and reporting of risks associated with products, processes, systems and services of the Bank is an integral part that forms the scope of risk management when fulfilling requirements of its customers and counterparties.

The risk management function of the Bank comes under the direct supervision of the Board Integrated Risk Management Committee (BIRMC) where its independence from the business lines is ensured. In the course of its business activities, the Bank is constantly exposed to risks that include but are not limited to Credit Risk, Market Risk,

Liquidity Risk and Operational Risk. The Bank is aware of a wide spectrum of risks that it is exposed to and provides attention to each and every risk factor that could hinder the achievement of Bank's overall objectives. The risk management function strives therefore to manage the enterprise-wide risks optimized through risk adjusted returns within the risk appetite of the Bank.

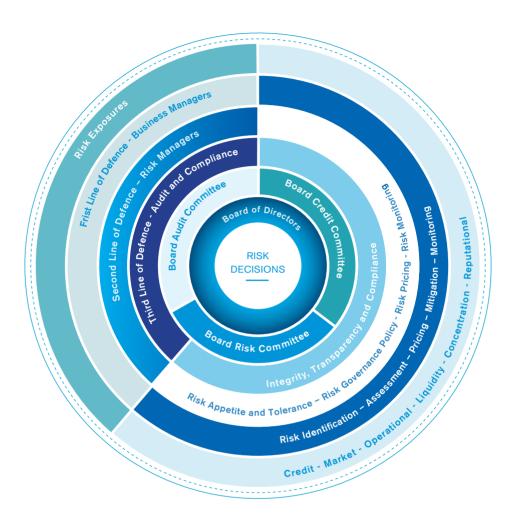
The Bank has put in place structures and processes to address these risks which are vested in different sections, officers and risk-related committees of the Bank.

Risk related committees of the Bank are listed below;

Committees	Key Objectives	Represented by
Board Integrated Risk Management Committee (BIRMC)	To ensure that the Bank-wide risks are managed within the risk strategy and appetite established by the Board of Directors.	Refer pages 185 and 186.
Board Credit Committee(BCC)	To assist the Board to analyse and review the credit risk control measures in the lending area, evaluate and recommend high value credit proposals and comply with CBSL regulations.	Refer page 191.
Executive Integrated Risk Management Committee (EIRMC)	To monitor and review all the risk exposures and risk-related policies and procedures affecting credit, market and operational areas in line with the directives from BIRMC.	Risk Management, Personal Banking, Corporate Banking, Treasury, Inspection/ Audit, Compliance and Finance.
Assets and Liabilities Committee (ALCO)	To optimise the Bank's financial goals, while maintaining market and liquidity risks within the Bank's risk appetite.	Treasury, Corporate Banking, Personal Banking, Risk Management and Finance
Credit Policy Committee	To review and approve credit policies and procedures to ensure that all credit portfolios are properly managed within the lending strategies of the Bank.	Corporate Banking, Personal Banking, Risk Management, Inspection, Recoveries and Branch Credit Monitoring.
Executive Committee on Monitoring NPAs	To review and monitor the Bank's Non- performing Advances (NPAs) above Rs. 5.0 Mn. to initiate timely corrective actions to prevent and reduce credit losses.	Corporate Banking, Personal Banking, Recoveries and Risk Management.
Business Continuity Management Steering Committee (BCMSC)	To direct, guide and oversee the activities of the Business Continuity Plan (BCP) of the Bank which aligns with the strategic direction provided by the Board with regard to BCP development and maintenance.	Key members in the Bank's Corporate Management covering all business lines that come under their purview.
Information Security Council (ISC)	To support in continuously meeting the information security objectives and requirements of the Bank.	IT, Operations, Risk Management and Inspection/Audit.

Managing Director is a member of all above Committees except for BCMSC and ISC, while Chief Operating Officer is a member of all above committees except for ISC.

These committees carry out independent risk evaluations both qualitative and quantitative and the results are shared with Line Managers, Senior Management and Board of Directors in order to initiate mitigatory measures.



# **Three Lines of Defence**

In achieving its goals, the Bank deploys risk management and internal control structure referred to as the 'three lines of defence', wherein roles between Line Management, Risk Management and Inspection/Audit are segregated.

Line Management	Cultivates a culture of risk awareness and embed it as a part of role description for all employees.
Risk Management	Reviews and challenges the self-assessment of risks and controls developed by the business units and independently oversees the implementation and adherence to the policies by the Line Management.
Inspection/Audit	Conducts periodic and independent review of all material risks and assess the appropriateness of the internal controls.

#### **Risk Profile Dashboard**

The Bank has established policy parameters on tolerance limits on a number of identified key risk indicators. These encompass compliance with CBSL and other regulatory frameworks as well as Bank-wide focus on targets such as capital adequacy, overall external rating, profitability and growth from a strategic perspective. Credit Risk aspects are evaluated through numerous types of concentrations and asset quality levels whereas Market Risk aspects focus on liquidity, interest rate, Foreign Exchange and concentration of products and markets. Operational Risk aspects focus on major risk types under Basel II guidelines as well as IT Risk parameters in arriving at the overall risk profile.

Aggregation and monitoring of risk tolerances ensure that the Bank operates in line with its desired overall risk profile. The overall risk appetite of the Bank will be monitored through a high-level risk appetite and tolerance dashboard for the Senior Management and the Board of Directors as well as individual dashboards for major business units.

The desired level under each indicator is being monitored against achievement on a regular basis to provide a clear perspective of the risk profile of the Bank to support taking proactive measures in achieving strategic objectives of the Bank.

## **Basel II Framework**

The Basel II framework is built on three Pillars and the progress made by the Bank in achieving these standards are discussed below;

	First Pillar	Second Pillar	Third Pillar
Concept	Maintenance of minimum regulatory capital for credit risk, market risk and operational risk	Supervisory review process to evaluate the activities and risk profile of the Bank to determine whether the Bank should hold higher level of capital than the minimum requirement in Pillar I. This mechanism is commonly known as ICAAP (Internal Capital Adequacy Assessment Process).	Complements the minimum capital requirement and the supervisory review process (i.e. the first and second Pillars) by developing a set of disclosure requirements to facilitate market participants to assess the risk exposures of banks and the way in which the risks are managed.
Progress Made by the Bank	Computation of capital adequacy as per regulatory requirements (Refer page 223)	The Bank has implemented a comprehensive ICAAP framework since December, 2013 with the assistance of an overseas risk consultancy firm.	The Bank started providing a comprehensive set of Risk Management disclosures from 2012 in line with the regulatory requirements to enhance market discipline.

In addition to meeting the requirements stated in the Risk Management Framework prescribed by the regulator, the Bank has progressed well in implementing the International Best Practices of Risk Management by acquiring risk management software systems for credit, market and operational risks.

## **Basel III and Beyond**

In compliance with the regulatory requirements, the Bank has initiated establishing one of the standards prescribed under Basel III Framework - Liquidity Coverage Ratio (LCR). Accordingly, test calculations are being shared with the Central Bank of Sri Lanka on a monthly basis and the Bank is confident of falling in line with the Basel III Road Map of the Regulator. In addition, the Bank is getting itself geared to embrace other salient features of Basel III requirements as and when they are to be implemented in Sri Lanka.

# **Bank's Risk Appetite Framework**

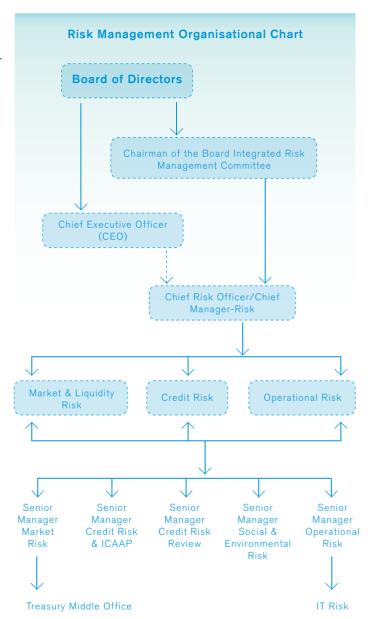
In volatile financial markets, it is important to understand the accurate risk profile of the Bank and compare that with the desired risk profile on an ongoing basis. The Bank therefore, has implemented a comprehensive risk appetite framework that helps to better understand and manage the risks by translating risk matrix and methods into strategic decisions, reporting and day-to-day business decisions.

Risk appetite defines the aggregate quantum of risk the Bank is willing to assume in different areas of business in achieving its strategic objectives while maintaining the desired risk profile.

Tolerance limits for various types of risks such as credit risk, market risk and operational risk including IT risk has been established by the Bank and these limits are periodically reviewed to capture factors such as:

- · Evolving business and strategic objectives of the Bank.
- Changing local and global economic conditions.
- Changes in regulatory requirements.
- Dynamic and competitive business environment.
- Internal budgets and forecasts.
- · Behaviour of historical loss data.
- Adequacy of existing systems and controls.

A comprehensive limit system is adopted to translate the risk appetite of the Bank so that it is understandable and practical to implement, while catering to current sophisticated level of the operations.



Risk Type	Approaches Prescribed by Basel II	Approaches Adopted by CBC	Future Plan	
Credit Risk	Basel Accord prescribes three approaches of increasing sophistication:	Presently the Bank follows the Standarised Approach in calculating the capital requirement for Credit Risk.	The Bank is in the process of migrating to Basel II advanced approaches in measuring Credit Risk	
	1. Standardised Approach		for capital calculations.	
	Internal Rating Based (Foundation)     Approach (F-IRB)			
	Internal Rating Based (Advanced)     Approach (A-IRB)			
Market Risk	Basel II allows two approaches for determining capital requirement for Market Risk	ent for Standardised Approach in estimating the minimum capital requirement for its Market Risk exposures.	The Bank commenced calculating Market Risk VaR at portfolio level. This will pave the path for the Bank	
	Standardised Measurement     Method		to progress towards Internal Model Approach in calculating the capital	
	Internal Models Approach - Value at Risk (VaR) Models		requirement for Market Risk	
Operational Risk	The Operational Risk capital could be calculated under three approaches;	, ,	The Bank is in the process of migrating to TSA while due	
	Basic Indicator Approach (BIA)     Operational	Operational Risk capital requirements.	consideration is being given to ASA.	
	a. The Standardised Approach (TSA)		Further, the Bank also commenced collecting data and fulfilling other requirements for AMA, with the	
	<ul> <li>Alternative Standardised</li> <li>Approach (ASA)</li> </ul>		implementation of Operational Risk Management software system.	
	3. Advanced Measurement Approach (AMA)		·	

# Pillar I Capital Calculation

# **Capital Adequacy Computation – Group**

As at December 31,	2014	2013
	Rs. '000	Rs. '000

# 1. Capital Adequacy Ratios

# 1.1 Core Capital Ratio

Total Eligible Core Capital (Tier I Capital) (Refer Note 2.1)	58,662,124	51,649,064
Total Risk-Weighted Assets (Refer Note 3)	448,906,025	388,384,247
Total Eligible Core Capital (Tier I Capital) (Minimum Requirement 5%) (%)	13.07	13.30

# 1.2 Total Capital Ratio

Total Capital Base (Refer Note 2.2)	72,832,325	65,747,955
Total Risk-Weighted Assets (Refer Note 3)	448,906,025	388,384,247
Total Capital Ratio (Minimum Requirement 10%) (%)	16.22	16.93

# 2. Computation of Capital

# 2.1 Computation of Eligible Core Capital (Tier I Capital)

Paid-up Ordinary Shares/Common Stock/Assigned Capital	21,457,501	19,586,813
Statutory Reserve Fund	4,327,103	3,768,094
Published Retained Profits/(Accumulated Losses)	1,667,087	1,642,360
General and Other Reserves	32,020,287	27,092,271
Minority Interests (consistent with the above capital constituents)	47,564	38,778
Less: Deductions/Adjustments		
· ·		
Goodwill Other intangible assets	400,045 456,185	477,728
Goodwill Other intangible assets		- 477,728 1,122
Goodwill	456,185	
Goodwill Other intangible assets Advances granted to employees of the Bank for the purchase of shares of the Bank (ESOP)	456,185	

# 2.2 Computation of Total Capital Base (Regulatory Capital)

Total Eligible Core Capital (Tier I Capital) (Refer Note 2.1 above)	58,662,124	51,649,064
Supplementary Capital		
Revaluation Reserves (as approved by Central Bank of Sri Lanka)	2,034,231	2,034,23
General Provisions	1,836,058	1,656,46
Approved Subordinated Term Debt	10,300,314	10,408,59
Less: Deductions/Adjustments		
50% of Investments in Unconsolidated Banking and Financial Subsidiary Companies	-	-
50% Investments in the Capital of Other Banks and Financial Institutions	402	40:
Total Capital Base	72.832.325	65.747.95

As at December 31,	2014 Rs. '000	2013 <b>Rs. '00</b> 0
3. Computation of Risk-Weighted Assets - RWA		
Credit Risk		
RWA of On-balance sheet assets (Refer Note 4.1)	357,895,337	312,948,832
RWA of Off-balance sheet assets (Refer Note 4.2)	36,624,440	29,150,668
Total RWA for Credit Risk (a)	394,519,777	342,099,500
Market Risk		
Capital Charge for Interest Rate Risk	525,669	290,331
Capital Charge for Equity	70,347	63,000
Capital Charge for Foreign Exchange & Gold	123,188	177,95
Total Capital Charge for Market Risk	719,204	531,286
Total RWA for Market Risk (Total Capital Charge for Market Risk x 10) (b)	7,192,045	5,312,861
Operational Risk		
Gross Income		
Year 1	32,989,114	23,166,112
Year 2	24,964,114	25,763,77
Year 3	36,435,177	33,013,888
Average Gross Income	31,462,802	27,314,590
Total Capital Charge for Operational Risk - (Average Gross Income x 15%)	4,719,420	4,097,189
Total RWA for Operational Risk - (Total Capital Charge for Operational Risk x 10) (c)	47,194,203	40,971,880
Total Risk-Weighted Assets (a+b+c)	448,906,025	388,384,24

# 4. Computation of RWA of On-Balance sheet and Off-Balance Sheet Assets

# 4.1. Computation of RWA of On-Balance Sheet Assets

As at December 31,		2014		20	13
	Risk-weight Factor	On-Balance Sheet Assets	Risk-weighted Assets	On-Balance Sheet Assets	Risk-weighted Assets
	%	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Claims on Government of Sri Lanka and Central Bank of Sri Lanka	0	296,402,175	_	186,224,330	_
Claims on Foreign sovereigns and their Central Banks	0-150	14,474,568	14,474,568	13,013,457	13,013,457
Claims on Public Sector Entities (PSEs)	20-150	2,001,386	2,001,386	1,106,695	1,106,695
Claims on Banks	0-150	22,000,718	9,123,717	7,431,018	3,171,564
Claims on Financial Institutions	20-150	6,717,256	2,595,421	3,483,253	1,421,616
Claims on Corporates	20-150	180,382,044	163,169,705	201,017,165	189,954,336
Retail claims	75-100	128,387,920	106,252,471	63,087,735	47,321,629
Claims Secured by Residential Property	50-100	34,128,075	27,615,834	31,696,981	26,829,841
Non-performing Assets (NPAs)	50-150	7,673,647	10,687,124	7,731,921	10,914,776
Cash Items	0-20	13,678,575	950	11,514,318	854
Property, Plant & Equipment	100	11,243,805	11,243,805	9,285,554	9,285,554
Other Assets	100	10,730,355	10,730,355	9,928,510	9,928,510
Total		727,820,525	357,895,337	545,520,938	312,948,832

# 4.2. Computation of RWA of Off-Balance Sheet Assets

As at December 31,		20	14	201	3
	Risk-weight Factor	Principal Amount of Off-Balance Sheet Assets	Risk-Weighted Assets (*)	Principal Amount of Off-Balance Sheet Assets	Risk-Weighted Assets (*)
	%	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Claims on Banks	0-150				
(a) Foreign Exchange Contracts		110,163,778	1,478,510	104,154,205	1,505,166
i. Original Maturity-less than one year		110,163,778	1,478,510	104,154,205	1,505,166
Claims on Corporates	20-150				
(a) Direct Credit Substitutes		19,339,591	18,094,265	16,529,443	13,981,424
i. General Guarantees of Indebtedness		19,339,591	18,094,265	16,529,443	13,981,424
(b) Transaction-related Contingencies		9,655,456	4,825,310	9,678,648	4,529,379
i. Performance Bonds, Bid Bonds & Warranties		9,650,119	4,822,641	9,678,648	4,529,379
ii. Others		5,337	2,669	_	_
(c) Short-Term Self-Liquidating Trade-Related Contingencies		44,215,017	8,725,516	39,474,904	7,409,905
i. Shipping Guarantees		2,042,463	386,509	1,621,825	192,981
ii. Documentary Letters of Credit		19,629,284	3,830,353	20,059,254	3,658,159
iii. Trade related acceptances		1,663,030	332,606		
iv. Others		20,880,240	4,176,048	17,793,825	3,558,765
(d) Foreign Exchange Contracts		19,457,853	374,013	30,850,547	479,518
i. Original Maturity-less than one year		19,259,628	364,102	30,850,547	479,518
ii. Original Maturity-More than one year and less than Two years		198,225	9,911	_	_
Retail claims	75-100				
(a) Direct Credit Substitutes		5,220,140	1,840,022	2,604,851	902,476
i. General Guarantees of Indebtedness		5,220,140	1,840,022	2,604,851	902,476
(b) Transaction-related Contingencies		2,387,898	454,785	1,157,244	221,400
i. Performance Bonds, Bid Bonds & Warranties		2,387,898	454,785	1,157,244	221,400
(c) Short-Term Self-Liquidating Trade-Related Contingencies		5,785,464	832,019	1,084,871	121,400
i. Shipping Guarantees		128,185	17,394	131,287	11,391
ii. Documentary Letters of Credit		5,657,279	814,625	953,584	110,009
Other Commitments with an Original maturity of up to one year or which can be unconditionally		07.000.455		60,004,511	
cancelled at any time Undrawn Term Loans	0	97,266,455	_	68,984,511	
		15,766,856		7,840,263	
Undrawn Overdraft Facilities/Unused Credit Card Lines Others		56,599,992	_	46,409,303	_
		24,899,607		14,734,945	-
Total		313,491,652	36,624,440	274,519,224	29,150,668

(\*) Risk weighted figures of Off Balance Sheet assets are arrived at after using Credit Conversion Factors (CCF) prescribed under Basel II guidelines issued by the Central Bank of Sri Lanka and net of cash securities.

The Bank has used the following External Credit Assessment Institutions (ECAI) in the standardised approach for credit risk.

- 1. Fitch Ratings Lanka Ltd.
- 2. Lanka Rating Agency Ltd.
- 3. Moody's
- 4. Standard & Poor's
- 5. ICRA Lanka Ltd.

There have been no changes in the ECAIs used during the Reporting period. The Bank has used the standard mapping published by the Regulator.

#### **CREDIT RISK**

#### 1. Overview

Credit Risk is the potential loss that could arise when a counterparty or borrower fails to meet its obligations under a contract. Though a credit risk arises mainly from direct lending reflected as 'On-Balance Sheet' transactions, it could also arise from 'Off-Balance Sheet' transactions such as Letters of Credit, Guarantees, Documents Against Acceptance etc. A deterioration of counterparty credit quality and/or market volatility can lead to potential credit risk related losses for the Bank. This will not only affect the profitability of the Bank but also could deteriorate the overall credit risk profile of the Bank.

# 2. Management Process

The Bank has a well-structured credit risk management process that involves assessing, quantifying, monitoring, pricing and mitigating credit risk exposures in line with the established policy framework which has been approved by the Board of Directors.

The Credit Risk Management Framework includes comprehensive policies, procedures including well-defined approval hierarchy and different committees to address various aspects of the credit risk management process in order to maintain the quality of the credit portfolio of the Bank.

The policies ensure quality, consistency and transparency in the credit risk approvals at all times. They also promote a disciplined credit culture in the Bank firmly embedded into high ethical standards.

The Bank considers the credit risk management as a value enhancing activity that goes beyond regulatory compliance. Therefore risk optimisation, a sound credit approval process based on highest ethical standards, an appropriate credit administration, measurement and monitoring process and adequate controls over credit risk on a continuous basis are made essential components of same.

The Board of Directors has approved the hierarchy for granting credit approvals. The exposures beyond certain predetermined levels require independent risk evaluation and final risk sign off before sanctioning. The Bank also has a robust post approval monitoring function of its credit portfolio.

## 3. Credit Risk Appetite

The Board of Directors set the credit risk appetite of the Bank in order to manage the credit risk, where limits on maximum exposures to industry sectors, products and geographies are defined after a thorough qualitative and quantitative assessment. The Credit Policy and the Lending Guidelines of the Bank have documented the credit risk appetite. The Bank has classified the sectors which are of limited appeal or of no credit appetite into two main categories; i.e. 'High Risk' and 'Prohibited Appetite'. While proposals coming under 'High Risk' category are approved only under exceptional circumstances with a strong business rationale and with adequate risk mitigants, the proposals falling under 'Prohibited Appetite' category are not entertained at all.

Bank has introduced a comprehensive and robust risk rating system compliant with Basel II guidelines. It is capable of representing diverse risk factors through a single point of indicator and predicting the 'Probability of Default' (PD) based on borrower and transaction specific criteria. These indicators complement Lending Officers to measure the risk profile of the credit portfolios in an objective manner, while supporting the Bank's endevours in the direction of progressing from the present Basel II Standardised Approach towards more advanced Internal Rating Based (IRB) approach.

Bank's general policy is to assume credit exposures with short to medium term maturities. This reduces the overall credit risk in the portfolios, to a great extent. The overall credit risk exposure on certain risk categories (i.e. single borrower, industry sectors, products etc.) are monitored and controlled through a set of prudential exposure limits established by the Board of Directors.

## 4. Functionalities of Credit Risk Management

Credit risk management comprises of three main functional components namely, Credit Risk Management, Credit Risk Review and the Environmental Risk Review. While the Credit Risk Management evaluates proposals at the pre-sanction stage, the Credit Risk Review Function assesses the proposals at post-sanction stage.

Environmental Risk Review Function plays a role at both pre- and post-sanction stages to ensure that the Bank's lending activities are in conformity with the Bank's 'Social and Environmental Management System (SEMS)' Policy. Bank's social and environmental risks arise from its customers due to the inherent nature of operations of those customers. These risks are not static but rather dynamic and subject to change over time. SEMS framework ensures that all projects financed by the Bank are designed, built, operated and maintained in a manner consistent with the requirements of SEMS and the borrowing firms understand, agree and are able to comply with same. It also ensures that transparency is maintained in all social and environmental related activities. The integration of SEMS into the credit evaluation process ensures the due consideration is given for environmental and social aspects which not only enriches the credit culture of the Bank but also contributes in preserving the social and environmental aspects of the society at large.

## 5. Credit Risk Mitigation and Monitoring

Lending Officers are primarily entrusted with timely recovery of the advances granted. Advances with potential vulnerabilities which require close monitoring or improved risk mitigants are duly identified with the assistance of the Branch Credit Monitoring Unit. Meanwhile, the Key Credit Risk Indicators (KCRIs) which include the loans and advances segmentation by business lines and products, risk rating, economic sectors, exposures, analysis of NPL portfolio and default ratios, analysis of high risk segments, concentration and cross border exposures etc. are prepared on a monthly basis. Credit Risk Management Function analyzes the risks of the overall credit portfolio of the Bank in an objective manner, comparing same against established policy parameters to ensure an effective credit risk monitoring mechanism.

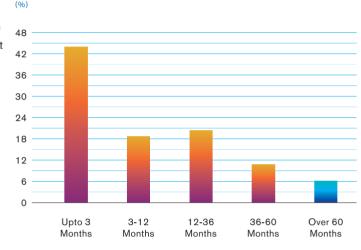
At portfolio level, the Bank monitors the advances at the highest possible granularity to effectively capture portfolio characteristics and possible correlations between portfolios and environmental factors. Further, the Bank tracks the quality of the loan book on a regular basis by analysing the trends in different lending portfolios. This process also enables the Bank to identify any emerging risks in the individual credit portfolios and to take suitable, timely corrective actions. Another main focus of credit portfolio management process is to derive the maximum benefit associated with the diversification of the Bank's advances portfolio into thriving economic segments, whilst reducing the overall credit concentration and optimising returns.

Credit Risk Management Unit (CRMU) of the Integrated Risk Management Department (IRMD) makes recommendations for suitable amendments if required, after reviewing the existing credit policy framework. CRMU independently verifies that the proposals with exposures above identified threshold levels fall within the established credit risk framework of the Bank and that they are in compliance with the internal as well as regulatory requirements.

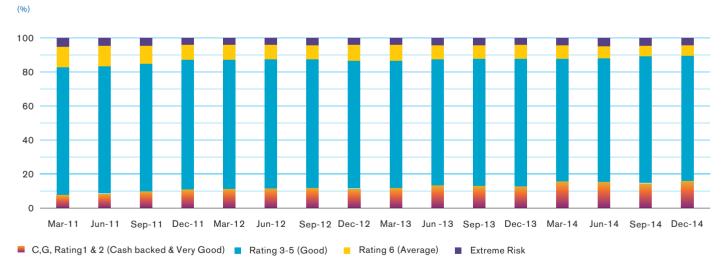
Internal Audit Function ensures that the Credit Risk Management Function is properly carried out through an independent review.

# **Quantitative Disclosures in relation to Credit Risk Monitoring**

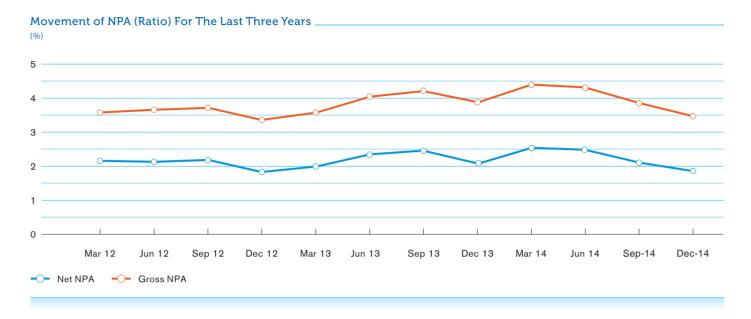
Tenor-wise Breakdown of Loans and Receivables Portfolio (Net of Individual Impairment) as at December 31, 2014 (Sri Lanka and Bangladesh Operations)



Risk Migration of Loans and Overdrafts Portfolio 2011 to 2014 (Sri Lanka and Bangladesh Operations)

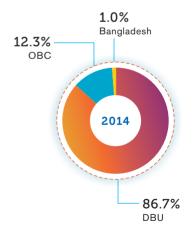


Approximately 90% of the advances portfolio is above Risk Rating 5 (i.e. Better than average).



Both Gross and Net NPA have recorded a downward trend from the second quarter of the year and have ended on an improved position compared to the 4th quarter of 2013.

# Distribution of Specific Provisions as at December 31, 2014



Bulk of the specific provisions have been made on account of borrowers of Sri Lankan Domestic Banking Unit operation corresponding to the active size of the portfolio.

As a prudent measure, the Bank adopts internal policies which are at times more stringent than the regulatory requirements where the Non-Performing Advances portfolio is concerned.

On identified exposures the Bank takes a more stringent approach than the Regulator on Specific Provisions, Haircut Provisions and Special Provisions. Segmentation of NPA Portfolios as at December 31, 2014 by Industry Sector (Sri Lanka Operation).

Industry Sector	Outstanding Rs. Mn.	Specific Provision Rs. Mn.	Amount Written-Off Rs. Mn.
Exports	977.33	325.39	19.69
Imports	2,298.06	700.82	51.09
Wholesale and Retail Trading	985.52	396.49	10.37
Construction Industry	1,750.85	284.47	2.11
Industrial	2,091.08	732.80	47.53
Agriculture	928.43	536.71	21.73
Housing	444.29	209.51	0.44
Tourism and allied	1,083.95	849.55	0.69
Personal	3,239.29	1,797.09	50.19
Services	1,150.51	431.24	17.18
Holding companies	5.44	3.08	_
Non-Banking financial institutions	47.75	28.07	_
State institutions	0.02		_
Any other commercial activity	575.22	220.92	4.99
Miscellaneous	265.13	85.08	1.11
Total	15,842.89	6,601.23	227.11

Note: The above figures have been prepared based on SLAS and may differ from SLFRS figures.

Segmentation of NPA Portfolio as at December 31, 2014 by Geographic Area (Sri Lanka and Bangladesh Operations).

Province	Total NPA	Specific Provisions for Bad Debts	General Provision
	Rs. Mn.	Rs. Mn.	Rs. Mn.
Central Province	615.17	280.08	75.69
Eastern Province	220.34	118.43	12.16
North Central Province	481.20	195.50	22.81
Northern Province	829.60	443.69	18.39
North Western Province	1,294.08	528.27	75.70
Sabaragamuwa Province	446.27	182.44	37.81
Southern Province	1,647.97	701.49	87.11
Uva Province	190.24	68.64	22.72
Western Province	10,118.01	4,082.70	1,397.29
Bangladesh	652.36	65.23	86.39
Maldives		_	_
Other Foreign Geographies			_
Total	16,495.25	6,666.47	1,836.07

Note: The above figures have been prepared based on SLAS and may differ from SLFRS figures.

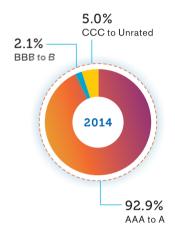
#### **Concentration Risk**

## **Counterparty Exposures**

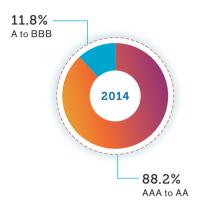
The Bank has laid down policies and procedures to manage the credit risk on local and foreign counterparty banks including a comprehensive set of limits. These exposures to counterparty banks are monitored at frequent intervals against the established prudent limits as well as market information on the financial and/or economic

performance of these counterparties. The concentration levels on the said limits are closely monitored by the Credit Risk Management Unit and the exposures are reported to the Senior Management and Board Committees on a regular basis. Exposure limits are reduced, suspended or cancelled upon adverse market information that might hamper performance of a counterparty bank.

The Concentration of Counterparty \_ Exposures in Sri Lanka, Fitch Rating-Wise as at December 31, 2014



The Concentration of Counterparty \_ Exposures in Bangladesh, CRAB \* Rating-Wise as at December 31, 2014



\* Equal CRISL ratings are given where CRAB ratings are unavailable.

The Bank in its normal course of business strives to deal with other local banks (counterparties) with high International credit ratings in order to minimise risk on its exposures.

A similar approach is adopted in managing the counterparty risk in Bangladesh as well.

The Bank had not encountered any counterparty bank default locally or overseas during 2014.

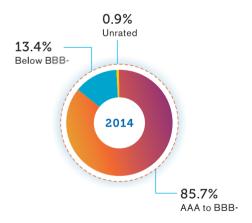
## **Cross-Border Exposures**

In addition to counterparty exposures, the Bank is also exposed to cross-border risks - the risk that Bank will be unable to obtain payment from its customers or third parties on their contractual obligations as a result of certain actions taken by foreign governments, mainly relating to convertibility and transferability of foreign currency.

Cross-border assets comprise of loans and advances, interestbearing deposits with other banks, trade and other bills and acceptances which predominantly relate to short-term money market activities.

Cross-border exposures are subjected to a limit structure to minimise risk arising from over concentration and possible settlement risk. Selection of counterparties has been carried out using stringent evaluation and imposing different threshold levels to facilitate monitoring and timely action to suspend limits to countries due to global economic and/or political developments when necessary.

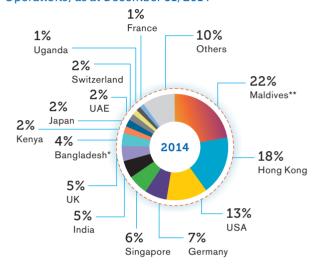
Concentration of Cross-border Exposure\* (Sri Lanka and Bangladesh Operations) S & P Rating-wise as at December 31, 2014



<sup>\*</sup>Excluding the Investment in Bangladesh Operations and Direct Lending in Maldives.

The Bank has exposure to country risk through a spread of counterparties based across the globe. The Bank keeps a vigilant watch on the developments that might have an impact on settlement of its exposures and relies on independent risk ratings as a criterion for evaluating cross-border risk.

Concentration of Cross-border Exposure\*
Country-wise (Sri Lanka and Bangladesh
Operations) as at December 31, 2014



\*Excluding the Investment in Bangladesh Operations and Direct Lending in Maldives.

\*\*Maldives exposure comprises of Direct Lending which account for a major part.

The high level of cross-border exposures to Hong Kong, USA, Germany and Singapore reflects the intensity in our transactions with counterparties in these countries.

## **Collateral Management and Valuation**

The primary source of repayment of credit exposures is the cash flows while the collaterals obtained by the Bank act as a possible secondary recourse. Collateral generally include cash, marketable securities, properties, stocks, trade debtors, other receivables machinery and equipment and other physical or financial assets.

Clear guidelines are in place to determine the suitability of collateral in credit risk mitigation based on their different characteristics and for valuation, to ensure the collaterals will continue to provide the anticipated secondary source of repayment in an eventuality. The Bank has a panel of appointed professional valuers in order to obtain valuation of the properties, machinery and vehicles obtained as collaterals against credit exposures.

Periodic estimation of values of collateral ensures that they will continue to provide the expected repayment source in an event where the primary source has not materialised. The collaterals vulnerable to frequent fluctuations in values are subject to stringent haircuts and/ or more frequent valuations.

The Bank also accepts personal and/or corporate Guarantees, Guarantees from other banks and credit-worthy bodies as collateral for credit facilities. The financial strength of guarantors as against their cash flows, net worth, etc. is taken into consideration to establish their capacity to repay the facilities in case of a default.

# **MARKET RISK**

# 1. Overview

Market risk is the potential of an adverse impact on Bank's earnings or capital due to changes in interest rates, foreign exchange rates, commodity prices or equity and debt prices. During the normal course of its business, Bank deals in financial products such as loans, deposits, securities, short-term borrowings, long-term debt etc., to facilitate both customer-driven and proprietary transactions which expose the Bank to market risk in varying degrees.

## 2. Management Process

Risk Management Framework of the Bank ensures the appropriate management of the market risks within the overall risk appetite so that adverse changes in market risk parameters, do not materially impact the Bank's profitability, capital or the risk profile.

Upon recognising various sources of risks, their characteristics and possible outcomes resulting from transactions undertaken by the Bank, Market Risk Management process functions in compliance with the Board approved Market Risk Management Policy.

In addition, policies such as Asset and Liability Management (ALM) Policy, Foreign Exchange (FX) Risk Management Policy, Derivative Policy, Treasury Policy and Stress Testing Policy also define exposure limits and procedures within which such transactions are required to be undertaken. Market risk limits set out in the above policies are regularly reviewed by Asset and Liability Management Committee (ALCO) and Executive Integrated Risk Management Committee (EIRMC). In addition to limits, Management Actions Triggers (MATs) are also in place either at portfolio level or at risk factor level. Bank uses a range of techniques including sensitivity analysis, stress testing, marking-to-market and Value-at-Risk (VaR) calculations to assess market risk across portfolios.

ALCO is the core management committee that regularly monitors market risk exposures and initiates appropriate action to optimise overall market risk exposures within the overall risk appetite of the Bank. In this regard, the major functions carried out by ALCO include:

- proactive managing of liquidity risk profile of the Bank,
- articulating interest rate review of the Bank and deciding on future business strategies and pricing,
  - maintaining an appropriate Balance Sheet mix to suit the current market and potential trends, competition and the Bank's strategies,
    - monitoring asset and liability gaps, and rate shock results on Net Interest Income (NII) to initiate appropriate measures such as changing interest rate structure of the Balance Sheet, launching suitable long-term and short term products and improving funding policies.



# 3. Functionalities of Market Risk Management

The Market Risk Management governance structure is based on the understanding that each Business Head is responsible for the detection and verification of market risk sources, i.e. events, causes and consequences in relation to their business line. Market Risk Management Unit (MRMU) of the IRMD is responsible for coordinating and performing daily Market Risk Management activities including measuring, monitoring and reporting of market risk exposures, and reviewing Bank's market risk related policies and exposure limits at least annually. It also provides independent reviews on market risks associated with new investment proposals and products, thus facilitating efficient decision-making through optimising risk-return trade off.

Treasury Middle Office (TMO) is an integral part of MRMU and functions independently from both the Treasury Front Office (i.e. trading unit) and Treasury Back Office (i.e. settlement unit). TMO independently monitors, measures and analyses market risk exposures as per the comprehensive limit framework pertaining to Treasury transactions. Further it reports on MATs, which alert of imminent limit breaches and recurring loss events, to initiate preventive measures to mitigate potential losses.

In addition the Bank conducts stress testing on market risk factors monthly, quarterly or on need basis to estimate potentially significant future losses that might arise from extreme market moves or scenarios. Such results provide Senior Management with a clear perspective of how resilient the Bank is to sudden plausible market changes.

# 4. Market Risk Mitigation and Monitoring

During the year 2014, the Bank did not have any exposure to commodity related price risk and only a negligible exposure on equity and debt price risk which was less than 1.6% of the total risk weighted exposure for market risk. Therefore, market risk exposure was measured mainly in terms of Interest Rate Risk (IRR) and Foreign Exchange (FX) Risk.

#### **INTEREST RATE RISK (IRR)**

IRR is the exposure of the Bank's financial condition against movements in interest rates. Extreme down side movements in interest rates could pose a severe threat to the Bank's Net Interest Income and also affect the underlying value of assets, liabilities and Off-Balance Sheet items. The main types of IRR to which the Bank is exposed to are re-pricing risk, yield curve risk and basis risk.

Re-pricing risk occurs due to differences in amounts of assets and liabilities getting re-priced at the same time or due to timing differences in the fixed rate maturities and appropriately re-pricing of floating rate assets, liabilities and Off-Balance Sheet instruments. Bank monitors this risk through internally set re-pricing gap limits and interest rate sensitivity limits on a regular basis.

Yield curve risk arises due to unanticipated changes in shape and gradient of the yield curve, while basis risk arises due to differences in the relative movement of rate indices used for pricing instruments with similar characteristics, both of which contribute to IRR of the Bank. These risks are managed by appropriately re-balancing and/or re-pricing portfolios.

The IRR of the Bank is measured independently and managed by Treasury in a consolidated manner through Funds Transfer Pricing (FTP) mechanism under the guidance of ALCO.

The Bank uses several tools such as gap analysis (income perspective) and duration analysis (value perspective) to monitor IRR on an ongoing basis taking into consideration re-pricing characteristics of all assets and liabilities of the Bank's Balance Sheet. The Bank assesses IRR exposure based on both the Earnings at Risk (EAR) approach focusing on the impact of interest rate changes on its near-term earnings and the Economic Value of Equity (EVE) approach, focusing on the value of the Bank's net cash flows.

# **Market Risk Portfolio Analysis**

# Interest Rate Sensitivity Gap Analysis of Assets and Liabilities [Sri Lanka and Bangladesh Operations]

Up to 1 Month	1-3 Months	3-6 Months	6-12 Months	1-3 Years	3-5 Years	Over 5 Years	Non- Sensitive	Total
Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.
_	_	_	_	_	_	_	13,266	13,266
167	_	_	_	_	_	_	19,467	19,634
								-
21,123	198	1,057	_	_	_	_	_	22,378
51,577	11,660	21,082	22,740	34,469	73,045	51,277	2,435	268,285
7,342	_	-	_	_	_	_	_	7,342
44,753	10,144	3,325	7,641	3	_	_	_	65,866
154,285	28,293	26,203	55,909	39,692	19,706	7,193	_	331,281
_	_	_	_	_	_	_	1,391	1,391
_	_	_	_	_	_	_	10,392	10,392
-	_	_	_	_	_	_	_	-
-	-	-	-	_	_	_	-	-
_	_	_	_	_	_	_	10,788	10,788
32,502	7,521	1,175	_	_	_	_	_	41,198
_	_	_	_	_	_	_	_	_
-	_	_	_	_	_	_	-	-
-	_	_	_	_	_	_	-	-
-	-	-	-	_	_	_	-	-
-	-	-	-	_	_	_	-	-
311,749	57,816	52,842	86,290	74,164	92,751	58,470	57,739	791,821
-	-	-	-	_	_	-	48,960	48,960
198,607	-	-	-	-	-	-	-	198,607
47,471	68,285	50,383	80,832	11,311	6,261	8,578	-	273,121
-	-	-	-	_	_	_	-	_
_	_	_	_	_	_	_	_	_
18,071	89	3,304	1,322				_	22,786
326	24	23	101	247	53	_	_	774
2,660	6,921	584	376	674	_	310	_	11,525
_	_	_	_	_	_	_	_	_
_	_	_	_	_	_	_	_	_
_		_	_	_		_		16,107
_				_	_			-
							21.458	21,458
								31,827
							15,239	15,239
	Month Rs. Mn.  - 167  21,123 51,577 7,342 44,753 154,285 32,502 311,749 - 198,607 47,471 - 18,071 326 2,660	Month Rs. Mn.         Months Rs. Mn.           -         -           167         -           21,123         198           51,577         11,660           7,342         -           44,753         10,144           154,285         28,293           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           32,502         7,521           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -         -           -	Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.           -         -         -           167         -         -           21,123         198         1,057           51,577         11,660         21,082           7,342         -         -           44,753         10,144         3,325           154,285         28,293         26,203           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           32,502         7,521         1,175           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -	Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.           -         -         -         -           167         -         -         -           21,123         198         1,057         -           51,577         11,660         21,082         22,740           7,342         -         -         -           44,753         10,144         3,325         7,641           154,285         28,293         26,203         55,909           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           32,502         7,521         1,175         -           -         -         -         -           -         -         -         -           198,607         -         -         -           -         -         -         - <td>Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Years Rs. Mn.           -         -         -         -         -         -           167         -         -         -         -         -           21,123         198         1,057         -         -         -           51,577         11,660         21,082         22,740         34,469         -         &lt;</td> <td>Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Years Rs. Mn.         Years Rs. Mn.           -</td> <td>Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Rs.</td> <td>Month Rs. Mn.         Months Rs. Mn.         Rs. Mn.</td>	Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Years Rs. Mn.           -         -         -         -         -         -           167         -         -         -         -         -           21,123         198         1,057         -         -         -           51,577         11,660         21,082         22,740         34,469         -         <	Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Years Rs. Mn.         Years Rs. Mn.           -	Month Rs. Mn.         Months Rs. Mn.         Months Rs. Mn.         Rs.	Month Rs. Mn.         Months Rs. Mn.         Rs. Mn.

	Up to 1 Month Rs. Mn.	1-3 Months Rs. Mn.	3-6 Months Rs. Mn.	6-12 Months Rs. Mn.	1-3 Years Rs. Mn.	3-5 Years Rs. Mn.	Over 5 Years Rs. Mn.	Non- Sensitive Rs. Mn.	Total Rs. Mn.
Subordinated Debt	9,911	_			972			_	10,883
Other Liabilities	_	_	_	_	_	_	_	13,612	13,612
Repos	68,592	17,547	22,349	16,564	1,870	_	_	_	126,922
FRAs	_	_	_	-	_	_	_	_	_
Futures		_	_	_	_	_	_	_	_
SWAPs	_	_	_	_	_	_	_	_	_
Options	_	_	_	_	_	_	_	_	_
Total	345,638	92,866	76,643	99,195	15,074	6,314	8,888	147,203	791,821
Period Gap	(33,889)	(35,050)	(23,801)	(12,905)	59,090	86,437	49,582	_	_
Cumulative Gap	(33,889)	(68,939)	(92,740)	(105,645)	(46,555)	39,882	89,464	_	_
RSA/RSL	0.90	0.62	0.69	0.87	4.92	14.69	6.58	_	_

The above gap report is prepared by stratifying Rate Sensitive Assets (RSA), Rate Sensitive Liabilities (RSL), and Off-Balance Sheet items into various time bands according to maturity (if fixed rates) or time remaining to their next re-pricing (if floating rate). The gap between RSA and RSL indicates the vulnerabilities the Bank is exposed to with changing interest rate scenarios in the market.

Impact on NII due to rate shocks on LKR and FCY is continuously monitored to ascertain the Bank's vulnerability to sudden interest rate movement (Refer Note 65.3.2). Following table depicts the sensitivity of projected NII to interest rate changes for 2013 and 2014.

# Sensitivity to projected NII

	20	14	20	13
	100 bp Parallel Up Rs. '000	100 bp Parallel Down Rs. '000	100 bp Parallel Up Rs. '000	100 bp Parallel Down Rs. '000
As at December 31st	494,488	(495,461)	936,178	(875,597)
Average for the Year	751,326	(753,968)	821,239	(805,472
Maximum for the Year	893,537	(901,327)	936,178	(894,456
Minimum for the Year	494,488	(495,461)	677,595	(676,712

Bank conducts regular stress tests on Interest Rate Risk in Banking Book (IRRBB) encompassing changing positions and new economic variables together with systemic and specific stress scenarios. Change in value of the Fixed Income Securities (FIS) portfolio in Held-for-Trading (HFT) category due to abnormal market movements is measured using both Economic Value of Equity (EVE) and Earnings at Risk (EAR) perspectives. Results of stress test on IRR are analyzed to identify the impact of such scenarios on Bank profitability and capital.

# Foreign Exchange (FX) Risk

Foreign Exchange risk is the possible impact on earnings or capital, due to movements in exchange rates arising out of maturity mismatches in foreign currency positions other than the base currency, Sri Lankan Rupee (LKR). The Bank has set stringent risk tolerance limits for individual currency exposures as well as aggregate exposures within the regulatory limits to ensure that potential losses arising out of fluctuations in FX rates are minimized and maintained within the Bank's risk appetite.

USD/LKR exchange rate fluctuated between a low of Rs.130.17 and a high of Rs.131.30 (source: Bloomberg) during the period under review and the annual Rupee depreciation was recorded at approximately 0.90%. Although the movement in the exchange rate was marginal in 2014, the Bank continued to monitor the sensitivity of the Net Open Position (NOP) to changes in USD/LKR exchange rates by applying appropriate exchange rate shocks (Refer Note 65.3.3).

In addition, stress testing is conducted on NOP by applying rate shocks ranging from 6% to 15% in order to estimate the impact on profitability and capital adequacy of the Bank (Refer Note 65.3.3).

#### **EQUITY RISK**

Equity and Debt price risks result from being exposed to changes in prices and volatilities of individual equities. Although the Bank's exposure to this risk is negligible, mark-to-market calculations are conducted either daily or quarterly on held-for-trading and available-for sale portfolios respectively, to identify the impact due to changes in equity prices. The Bank has also commenced VaR calculations on equity portfolio.

## **COMMODITY RISK**

Commodity price risks result from exposures to changes in prices and volatilities of individual commodities. However, the Bank does not have any exposure in commodity risk.

## LIQUIDITY RISK

Liquidity risk is the Bank's inability to meet 'On' or 'Off' Balance Sheet contractual and contingent financial obligations as they fall due, without incurring unacceptable losses. Banks in general are vulnerable to liquidity and solvency problems resulting from asset and liability mismatches. Therefore, the principle objective in liquidity risk management is to assess the need for funds to meet obligations and to ensure the availability of adequate funding to fulfill those needs at the appropriate time, both under normal and stressed conditions.

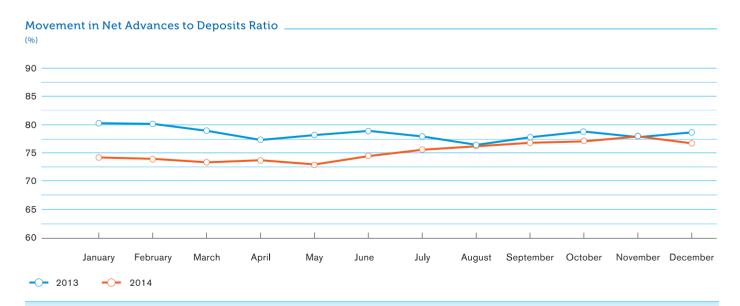
In this regard, the Bank continuously analyses and monitors its liquidity profile, maintains an adequate margin of safety in high quality liquid assets and access to diverse funding sources such as interbank market, wholesale and retail repurchase agreements, assets and investments available-for-sale and has contingency funding agreements with peer banks to meet liquidity requirements. The Bank thereby ensures availability of adequate liquidity to fund its existing asset base and grow its business whilst maintaining sufficient liquidity buffers to operate smoothly under varying market conditions including any short-term, medium or long-term market disruptions.

ALCO, being the main stakeholder meets at least fortnightly and plays an important role in the Bank's liquidity management function. ALCO's main responsibilities include establishing and monitoring liquidity targets together with strategies and tactics to meet those targets, ensuring availability of sufficient liquidity for unanticipated contingencies by focusing on effective diversification in sources and tenors of funding, monitoring Off-Balance Sheet activity related liquidity impact and diversifying deposit maturity base avoiding concentration of resources.

Exposures against tolerance limits and liquidity ratios are regularly monitored by ALCO to take informed decisions with regard to the Bank's liquidity position and potential funding requirements.

In monitoring its liquidity profile, the Bank uses numerous methods within both stock (based on key ratios) and flow (based on cash inflows and outflows in time bands) approaches. The range of key liquidity risk indicators used by the Bank to assess adequacy of its liquidity position includes, Statutory Liquid Asset Ratio (SLAR), Net Advances to Deposit Ratio, Dynamic and Static (Structural) Liquidity Gap Summary, Core Funding Ratio, Funding Concentration and Commitments Vs Funding Sources. Furthermore, the Bank has in place a more stringent internal limit for maintaining SLAR as compared to the statutory requirement of 20% of total liabilities excluding contingent liabilities.

Net Advances to Deposits Ratio is regularly monitored by ALCO to ensure that the asset and liability portfolios of the Bank are geared to maintain a healthy liquidity position. The following graph depicts the movement in Net Advances to Deposits Ratio during the years 2013 and 2014.



# Maturity Gap Analysis as at December 31, 2014 [Sri Lanka and Bangladesh Operations]

	Up to 1 Month	1-3 Months	3-6 Months	6-12 Months	1-3 Years	3-5 Years	Over 5 Years	Tota
As at December 31, 2014	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mi
Cash on Hand	13,266	_	_	_	_	_	_	13,26
Deposits with Central Banks	1,990	2,573	2,015	2,309	2,098	1,801	6,848	19,63
Balances due from Head Office,		· · ·	,	,	,			
Affiliates and own branches	-	-	-	-	-	-	-	-
Balances due from other banks	21,123	198	1,057	_	_	_	_	22,37
Investments	12,453	13,804	32,771	25,605	53,210	77,701	52,741	268,28
Bills of Exchange	7,342	_	_	_	_	_	_	7,34
Overdrafts	4,940	4,940	4,940	9,880	13,667	13,667	13,832	65,86
Loans and Advances	32,907	47,394	37,464	39,014	93,391	50,366	30,745	331,28
NPLs	_	-	_	348	_	_	1,043	1,39
Net Inter-Branch Transactions	_	-	_	_	_	_	_	_
Other Assets	9,529	24	34	59	186	674	10,674	21,18
ines of Credit committed							<u> </u>	
from institutions	1,000	-	-	-	-	-	-	1,00
Others (Reverse Repos)	32,502	7,521	1,175	_	_	_	_	41,19
Total Total	137,052	76,454	79,456	77,215	162,552	144,209	115,883	792,82
Domand Domasite	0.700	0.700	7.044	0.700			10.040	40.00
Demand Deposits	9,792	9,792	7,344	9,792	40.CE0	40.050	12,240	48,96
Savings Deposits	9,930	9,930	9,930	19,861	49,652	49,652	49,652	198,60
Balances due to Head Office, Affiliates and own branches								
Balances due to other banks	18,071	89	3,304	1,322				22,78
Time Deposits	33,230	47,799	35,268	32,333	7,918	4,383	112,190	273,12
Certificate of Deposits, Borrowings and Bonds	353	533	1,212	1,540	6,259	2,297	10,988	23,18
Net Inter-Branch Transactions	_	_	_	_	_	_	_	_
Bills payable	_	_	_	_	_	_	_	_
nterest payable	9,607	1,705	1,507	1,652	1,297	314	25	16,10
Provisions other than NPLs and Depreciation of Investments		_	_	_	_			_
Other Liabilities	8,012	1,362	1,702	_	110	1,944	482	13,61
ines of Credit committed to institutions	1,000			_	_			1,00
Unutilised portion of Overdrafts and	22,211	3,857	3,857	7,714	10,671	10,671	13,387	72,36
Advances  Letters of Credit/Guarantees/		5,657	5,657	7,714	10,071	10,071	13,367	12,30
Acceptance	24,134	26,737	16,809	13,107	6,493	1,953	2	89,23
Repos/Bills Rediscounted/SWAPs/		1		1	, 3	,		
Forward contracts	113,702	52,381	44,358	44,179	2,068	-	-	256,68
Others		_	_	_	_	_	68,522	68,52
otal	250,042	154,185	125,291	131,500	84,468	71,214	267,488	1,084,18
Period Gap	(112,990)	(77,731)	(45,835)	(54,285)	78,084	72,995	(151,605)	_
Cumulative Gap	(112,990)	(190,721)	(236,556)	(290,841)	(212,757)	(139,762)	(291,367)	_
Cumulative Liabilities	250,042	404,227	529,518	661,018	745,486	816,700	1,084,188	
Cumulative Gap as a percentage (%) of Cumulative Liabilities	(45)	(47)	(45)	(44)	(29)	(17)	(27)	

Maturity analysis of financial assets and financial liabilities of the Bank does not indicate any adverse situation giving due cognizance to the fact that cash out flows in the overnight tenor include savings deposits which can be considered as a quasi stable source of funds based on historical behavioural patterns of such depositors.

Core Funding Ratio, an indicator of the stability of funding sources compared to loans and advances granted was maintained well above the policy threshold of 90%, which is considered healthy to support the Bank's business model and growth.

In addition to above the mentioned measures in monitoring its liquidity position, the Bank also monitors regulatory liquidity ratios on a quarterly basis (Refer Note 65.2).

Funding concentration for both LKR and FCY is measured against the appropriate deposit base to ascertain whether potential risks are within the threshold limits. Potential liquidity commitments resulting from loan disbursements and undrawn overdrafts were well below available funding sources during the year under review. This indicates a very remote possibility of potential liquidity risk from undrawn commitments as the Bank generally does not have any credit limits having irrevocable commitments.

The Bank conducts regular liquidity stress tests and scenario analysis to evaluate the potential impact of sudden and severe stress events on the Bank's liquidity position. This enables the Bank to proactively identify appropriate funding arrangements that can be used to manage such stress situations with a minimum financial and/or reputational impact.

The Contingency Funding Plan of the Bank provides guidance in managing liquidity crisis. It outlines various ways in which the Bank monitors assets and liabilities of the Bank, while emphasising ways to avoid any major crisis in liquidity. It also details out the procedure to address unlikely but possible events of either short or long-term funding crisis, forecast funding needs as well as funding sources under different market situations including aggressive asset growth or loan rollover, rapid liability erosion or sharp decline in deposits during a 3-month time period, which is considered the most critical time span in a liquidity crisis. Management and reporting framework with early warning signals and means to avoid and mitigate possible crisis promptly, Management Action Plan with alternative sources of inflows and trigger levels for action, communication plan to prevent further escalation or contagion and regular sources of liquidity supplemented with contingent sources in detail are among other things covered under this document.

#### Value-at-Risk Measurements (VaR)

The Bank carries out VaR calculations on four portfolios categorised as Held-for-Trading (HFT), using a market risk software solution. This solution has the capability of computing VaR in three methodologies namely, Historical Simulation, Monte Carlo Simulation and Variance-Covariance in order to measure its market risk exposure in an efficient manner and to meet regulatory compliance. The Bank computes VaR in line with Basel II Market Risk framework, considering a 99% 'Confidence Interval' and a 10-trading-days Holding Period. VaR, a quantitative measure depicts the maximum loss the Bank shall incur, under specific conditions during a given period due to changes in interest rates, exchange rates, debt and equity prices as well as price of financial products.

## **OPERATIONAL RISK**

#### 1. Overview

The Bank, in its normal conduct of business activities is exposed to Operational Risk, which is inherent in all banking products and processes. Operational Risk is defined as the risk of losses stemming from inadequate or failed internal processes, people and systems, or from external events such as natural disasters, social or political events. Operational Risk includes Legal Risk but excludes Strategic and Reputational Risk.

Failure to manage Operational Risk effectively often results in significant financial losses, as well as reputational damage which could aggravate such adverse impact leading to brand erosion and could give rise to regulatory penalties, all of which directly impact shareholder value.

By its nature, Operational Risk cannot be totally eliminated. However, the Bank has established a robust methodology in managing Operational Risk in the form of an 'Operational Risk Management Framework' which defines the Bank's approach in identifying, assessing, mitigating, monitoring and reporting the Operational Risks which may impact the achievement of the Bank's business objectives.

The Bank manages its Operational Risk based on an organizationwide consistent framework that enables determination of its Operational Risk profile in comparison to its risk appetite and systematically identifies Operational Risk themes and concentrations to define risk mitigating measures and priorities.

The Operational Risk Management Framework approved by the Board of Directors is implemented by an independent Operational Risk Management Unit under the supervision of Executive Integrated Risk Management Committee (EIRMC), in co-ordination with other essential elements of the Bank's control framework such as Internal Audit, Information Security and Business Continuity.



During the year under review the Bank continued to enhance its Operational Risk Management Framework including organisational structures, risk identification process and systems in support of effective mitigation and control of Operational Risk.

## 2. Management Process

Operational Risk Management in the Bank is governed by the well-defined Operational Risk Management Policy that is clearly communicated across the Bank. The Risk Management responsibilities and obligations of the Board of Directors, Corporate Management, Operational Risk Management Unit (ORMU) and all other Risk Owners are clearly specified in the policy which is reviewed annually.

# 3. Identification and Assessment of Operational Risk

Risk and Control Self-Assessment (RCSA) is a key component of the Bank's Operational Risk Management Framework. It involves each business function within the Bank proactively identifying and assessing its significant Operational Risks and the controls in place to manage those risks, on a half-yearly basis. The findings from the RCSA exercise is used to formulate appropriate action plans to address identified control gaps which are monitored as part of the overall Operational Risk Management exercise. The Bank is in the process of enhancing this exercise with the assistance of the newly implemented Operational Risk Management System, where the identified risks and the mitigating actions can be effectively tracked.

The Operational Risk Management Unit (ORMU) also reviews and ensures that risks associated with the introduction of new products, processes, systems and services are identified, analysed and addressed prior to launch and/or implementation.

# 4. Mitigation of Operational Risk

The Bank operates within a robust system of internal controls that seeks to ensure business is transacted and risks assumed without exposure to unacceptable potential losses or reputational damage.

Once Operational Risks are identified, mitigation is planned following the 'as low as reasonably practicable (ALARP)' principle by balancing the cost of mitigation with the benefits thereof and formally accepting the Residual Risk. Several risk mitigation policies and programmes are in place to maintain a sound operating environment within the established risk appetite of the Bank.

Insurance coverage is used as an external mitigant for 'low probability – high impact' events and uncontrollable Operational Risk events such as damage to physical assets by natural disasters, fire etc. Accordingly, the Bank has transferred insurable risks by obtaining insurance policies from reputed insurance providers, which are periodically reviewed comprehensively by the ORMU for adequacy.

The policy and procedures relating to outsourcing of business activities of the Bank ensures that all significant risks arising from outsourcing arrangements of the Bank are identified and effectively managed on a continuous basis. Details of all outsourced functions are reported to Central Bank of Sri Lanka annually. Due diligence

tests of outsourced vendors are carried out by respective risk owners prior to entering into new agreements and renewal of existing agreements. Assistance of Information Systems (IS) Audit Unit is obtained when conducting due diligence tests of outsourced parties who provide IT services.

Technology Risk is managed in a systematic and consistent manner to avoid potential operational losses to the Bank resulting from technological obsolescence. Accordingly, existing Information Technology systems including the core-banking system are upgraded and new software solutions are implemented in a timely and appropriate manner.

The Bank has a comprehensive Business Continuity Plan (BCP) and Disaster Recovery Plan (DRP) to assure the immediate continuity of all essential operations in case of a disaster and the eventual continuity of all other operations. This plan is continuously updated and tested to ensure ongoing readiness. Further, BCP and DRP are subject to annual independent reviews of ORMU and Internal Audit.

Continuous emphasis through training programmes and creating risk awareness across the Bank, together with high standards of ethics and integrity also boost Bank's risk mitigatory measures.

## 5. Monitoring and Reporting of Operational Risk

Monitoring and reporting under the Bank's Operational Risk Management Framework centers around the functions relating to monitoring of Key Operational Risk Indicators (KORIs) against the corresponding tolerance levels and reporting same to designated committees as appropriate. Further, the key functions of Operational Risk Management includes monitoring and reporting of compliance with mandatory banking and other statutory requirements, abnormal transactions including Anti-Money Laundering and Terrorist Financing activities, and internal and external reporting of Operational Risk events.

KORIs are statistical data collected and monitored by the ORMU on an ongoing basis to enable early detection of potential risks and possible operational control weaknesses. The indicators are related to both financial and non-financial events. A database of Operational Risk events and losses, including losses without any financial impact and 'near misses' has been established to facilitate the analysis of loss trends and root causes.

The Bank has collected loss data and has recorded the same according to the different risk event types under each business line as prescribed in the Basel II. Bank has successfully collected loss data over a period which is one of the major components in moving towards advanced approaches in Operational Risk capital calculations in future.

The Bank has a low appetite for Operational Risks for which it is exposed to. Accordingly, the Bank has established tolerance levels for all material Operational Risk loss types by considering several factors which include historical loss data, budgets and forecasts, performance of the Bank, existing systems and controls governing Bank operations etc.

The Bank has established following thresholds for monitoring purposes, considering audited financials:

- Alert Level 03% of the average gross income for the last three years.
- Maximum Level 05% of the average gross income for the last three years.

In addition to the above, thresholds for selected non-financial Operational Risk Indicators such as staff turnover, system failures etc. are also in force.

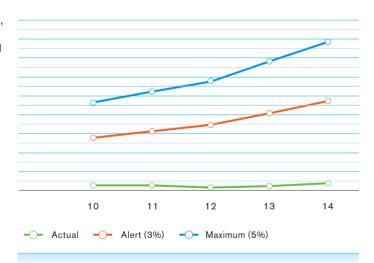
ORMU of the Bank closely monitors and reports the actual operational losses against the above tolerance levels on a monthly basis to the EIRMC and BIRMC. The unit initiates necessary actions to review the existing controls relating to all unusual operational loss events including 'near misses' and events with possible losses even though they are within alert levels, and proposes additional controls if the existing controls are deemed to be inadequate.

## **Analysis of Operational Risk Loss Events**

As illustrated in the following graph, actual operational losses for the current year (2014) is mere 0.24% (of average audited gross income for last three years), which is well within the internal Alert Level of 03%. Further, Bank's consistency in maintaining losses at minimal levels over the period of the last five years is evident from the graph.

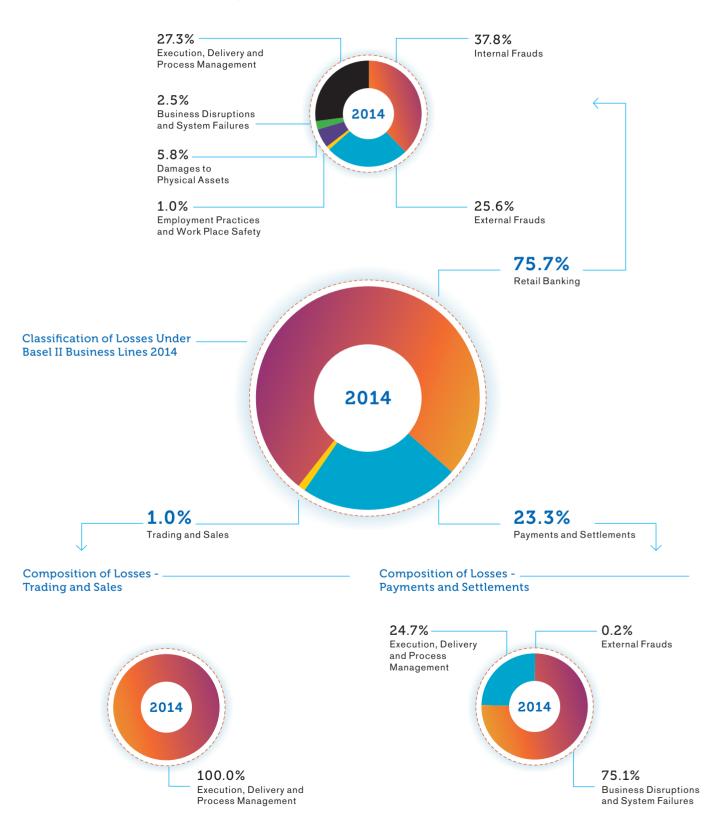
# Actual Operational Losses Against Internal Alert Levels For Years 2010-2014

(Loss Value as a % of Gross Income)



Following charts drill-down on the Operational Risk losses incurred by the Bank under each business line/category during the year 2014.



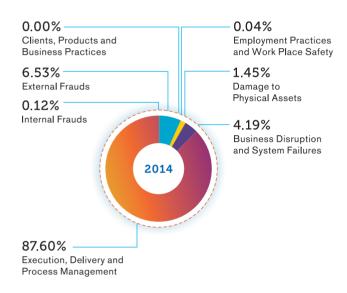


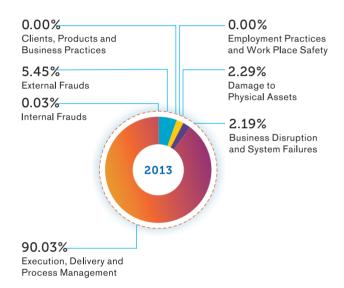
When analysing the losses incurred during 2014 under the Basel II defined business lines, it is evident that the composition remains consistent with the previous years where the majority (76%) of losses with financial impact falls under the 'Retail Banking' business line, followed by the losses reported under the business line of 'Payment and Settlements'. Losses relating to other business lines remain negligible.

The following graphs depict the comparison of operational losses reported during the last two years under each Basel II loss event type both in terms of number of occurrences and value.

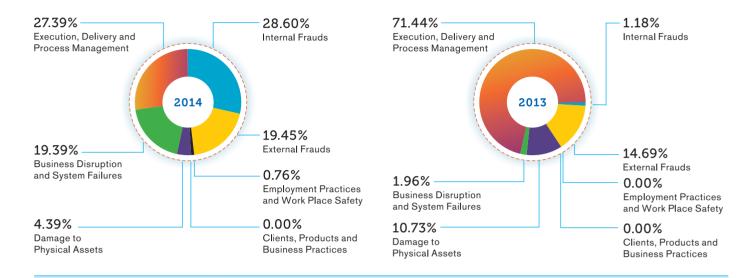
Majority of the losses encountered by the Bank during 2014 consists of 'high frequency-low financial impact' events mainly falling under the loss type 'Execution, Delivery and Process Management'. These low value events are mainly related to cash and ATM operations of the Bank's service delivery network consisting of over 880 points across Sri Lanka and Bangladesh. Individual events with monetary values less than Rs. 100,000/- account for more than 97% of the total loss events for the year. Also, the average number of loss events for the year stands at a mere 0.001% when compared to the average number of transactions performed during the year, which is a further improvement compared to the last year's statistics.

## Composition of Losses by Type-Based on Number of Events





# Composition of Losses by Type-Based on Value



When considering the values of the losses incurred by the Bank during the period under review, they can be mainly categorised under internal and external frauds, execution, delivery and process management-related, and business disruptions and system failures. Nevertheless, as described earlier, total of the actual operational risk-related losses for 2014 remains at a mere 0.24% of the average audited gross income for last three years, as compared to the capital allocation of 15% under the 'Basic Indicator Approach' (BIA) of capital computation as per Basel II. This trend of exceptionally low levels of Operational Risk losses of the Bank bears testimony to the effectiveness of the Bank's Operational Risk Management Framework and the internal control environment.

#### Stress Testing of Operational Risk

The Bank commenced conducting of Stress Testing on operational losses during the year 2014 by considering the historical data as per the scenarios proposed in the Stress Testing Policy of the Bank. This exercise is being carried out quarterly by the Bank as an additional measure to confirm its sound position.

## IT Risk

Information Technology (IT) Risk is defined as the business risk associated with the use, ownership, operation, involvement, influence and adoption of IT within an organisation. IT systems have become critical to every aspect of the Bank's business and operations, resulting in IT Risk to become a major component of Operational Risk. IT Risk consists of IT-related events such as system interruptions, errors, frauds through system manipulations, obsolescence in applications, falling behind competitors concerning the technology, etc. that could potentially impact the business as a

whole. It can occur with both uncertain frequency and magnitude, and it creates challenges in meeting strategic goals and objectives of the organisation.

In this context, the Bank has implemented an Information Technology Risk Management Framework whereby all significant IT risks are managed in a consistent and effective manner across the organisation. As part of this initiative, the Bank has introduced a dedicated, independent IT Risk Function under the ORMU in 2012, which will ultimately enhance the controls relating to IT Risk.

Under the framework, an IT Risk Management Policy which complements the Information Security Policy, the related processes, objectives and procedures relevant for managing risk and improving information security of the Bank has been implemented.

The IT Risk Management process of the Bank follows the same established structure of the Operational Risk Management process. Accordingly, RCSA is used as the core mechanism for IT Risk identification and assessment, while the IT Risk Unit carries out independent IT Risk reviews both separately and in conjunction with regular Operational Risk reviews. Results of these independent IT Risk assessments together with audit findings, analysis of information security incidents, internal and external loss data are also employed for IT Risk identification and assessment purposes.

IT Risk mitigation involves prioritising, evaluating and implementing the appropriate risk-reducing controls or risk treatment techniques recommended from the risk identification and assessment process. The Bank has implemented a range of controls including technical, operational and management controls required to mitigate its

identified IT Risks and potential vulnerabilities, strengthened by the Bank's implementation of an Information Security Management System (ISMS) established as per ISO 27001:2013 Information Security Standard.

The Bank has defined a list of Key IT Risk Indicators (KIRIs) along with corresponding thresholds that are set according to what level is deemed 'Tolerable', 'Alert' and 'Unacceptable'. The IT Risk Unit carries out continuous monitoring of the KIRIs, which involves comparing estimated risks with established criteria where risks that are outside set thresholds receive a differential level of management attention in order to initiate corrective action as necessary.

## Legal Risk

Legal Risk, an integral part of Operational Risk, arises out of the legal implications of failed systems, people, processes or external events. Legal Risk includes, but is not limited to, exposure to fines, penalties, or punitive damages resulting from supervisory actions, as well as private settlements.

Legal Risk is managed by ensuring that applicable regulations are fully taken into consideration in all relations and contracts with individuals and institutions who maintain business relationships with the Bank, and that they are supported by required documentation whereas risk of breaching the rules and regulations are managed by establishing and operating a sufficient mechanism for verification of conformity of operations with applicable regulations.

# Compliance and Regulatory Risk

Regulatory Compliance Risk refers to the potential risk of incurring regulatory sanctions, financial and/or reputational damage arising from failure to comply with applicable laws, rules and regulations and codes of conduct applicable to banking activities. This risk is identified, monitored and managed by the Bank through a structured framework of policies and procedures. The Compliance Function is in place to assess the Bank's compliance with external and internal regulations and a comprehensive Compliance Policy has been implemented to strengthen the Compliance Function.

## Other Related Risks

# Strategic Risk

Strategic Risks are those that either affect or are created by strategic decisions. They could materialise due to internal or external factors that can cause reduction in shareholder value, loss of earnings, etc.

In the Bank, Strategic Risk is managed by critically reviewing the strategic goals in the Bank's well defined Corporate Planning and Budgeting process and aligning those with the Vision and Mission statements to set a clear strategic direction. The detailed Scorecard based qualitative model aligned to ICAAP is used to measure and monitor Strategic Risk of the Bank. This Scorecard based approach takes into consideration a range of factors, including the size and sophistication of the organisation, the nature and complexity of its activities in measuring Strategic Risk and highlights the areas that need emphasis to mitigate potential Strategic Risks.

# **Expansive**

With a highly successful and sustainable business model in place, Commercial Bank made a judicious and strategic foray beyond our shores.

Today, the Bank is present in Bangladesh and many other countries through Business Promotion Officers, proving the effectiveness and suitability of our core banking prospects in countries beyond our home.

As of today, Bangladesh operation contributes 13% to the Bank's bottom-line.



## Reputational Risk

Reputational Risk is the risk of adverse impact on earnings or organisational value arising from negative stakeholder perception of the Bank's business practices, activities and financial condition. The Bank recognises that Reputational Risk is driven by a wide range of other business risks that must all be actively managed.

Accordingly, Reputational Risk is broadly managed through the systems and controls adopted for all other risk types such as Credit, Market, Operational Risk etc. Further, Reputational Risk is measured through the detailed Scorecard-based model developed by the Bank to measure and monitor Reputational Risk under ICAAP. Timely actions are initiated to mitigate potential Reputational Risks by critically evaluating the criteria given in the said Scorecard.

# Basel II Pillar 2 and Internal Capital Adequacy Assessment Process (ICAAP)

The Bank implemented an ICAAP Framework which introduced a process for assessing total overall capital adequacy in relation to its risk profile.

The primary objective of ICAAP is supporting the regulatory review process through valuable inputs for evaluating the required capital in line with future business plans. It integrates strategic plans and risk management plans with the capital plan in a meaningful manner. It also supports profit optimisation through proactive decisions on exposures both current and potential through measurement of vulnerabilities by carrying out stress testing and scenario-based analysis. Another business benefit for the Bank arising out of ICAAP is the identification of gaps in managing qualitative and quantitative aspects of reputational risk and strategic risk which are not covered under Pillar 1 of Basel II.

## Stress Testing

Stress testing refers to various techniques (quantitative and qualitative) used by the Bank to gauge its vulnerability to exceptional but plausible events. It is also considered as an integral part of ICAAP under Pillar 2. Stress testing considers the size of the Bank, sophistication and diversification of its activities, materiality of different risk types and the Bank's vulnerability to such type of risk factors.

Since it provides a broader view of all risks borne by the Bank in relation to its risk tolerance and strategy in a hypothetical stress situation, stress testing has become an effective communication tool to Senior Management, Risk Owners and Risk Managers as well as Supervisors and Regulators.

In deciding the scenarios for stress testing, the Bank has taken into consideration a number of factors such as historical data, the current portfolio mix, desired portfolios etc. Stress testing framework has also focused on forward looking hypothetical scenarios that cover issues and risks which may not be identified by evaluating past and present data alone.

The stress testing framework covers all the material risks such as Credit Risk, Credit Concentration Risk, Operational Risk, Liquidity Risk, Foreign Exchange Risk, Interest Rate Risk in the Banking Book using Economic Value of Equity (EVE) and Earnings at Risk (EAR) perspectives.

The results of the stress testing are reported to the EIRMC and BIRMC on a quarterly basis for appropriate, proactive decision-making.



# **Investor Relations Supplement**

#### Dear Investor.

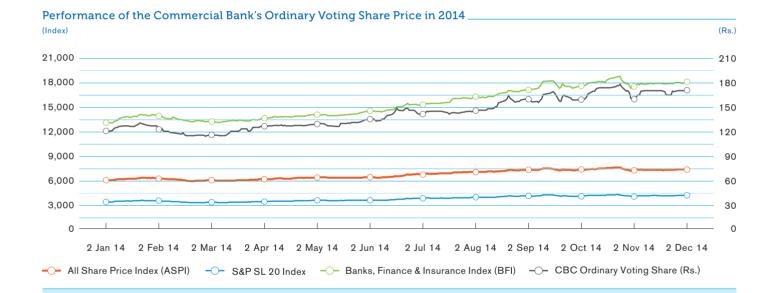
As you are aware this 'Investor Relations Supplement' is presented to you in recognition of your continual support to the success of the Bank. We consider this as an important part of our corporate responsibility to have an effective dialogue with investors. Furthermore, it enables us to provide timely, transparent, accurate and consistent information to the investing public as part of our shareholder engagement process.

Through shareholder engagement, we expect you to actively seek to influence the behaviour of your Bank within your investment portfolio to improve the performance of areas such as environmental, social and governance. Another goal of this engagement is to create a productive dialog to address the risks related to above factors and thereby improve Long Term corporate performance.

The full Annual Report together with audited accounts and the interim Financial Statements are available on the Bank's website (http://www.combank.lk/newweb/investor-relations). Alternatively, shareholders are able to elect to receive a mailed copy of the Annual Report on request. The Company Secretary of the Bank responds to individual letters received from shareholders.

#### **Our Stock**

The shares of the Commercial Bank of Ceylon are listed on the Main Board of the Colombo Stock Exchange (CSE), under the ticker symbol 'COMB'. Details of trading activity and daily share prices are published in most daily newspapers, including the Daily FT, Daily News, The Island and Daily Mirror generally under the abbreviation of Commercial Bank or COMB.



## Major Achievements in 2014

Commercial Bank in World's Top 1000 Banks for 4th successive year





The Commercial Bank of Ceylon has been ranked among the Top 1000 Banks of the World for a fourth successive year in 2014, becoming the only Sri Lankan bank to achieve this feat. This prestigious ranking published annually by 'The Banker' magazine of the UK, is an important endorsement of the consistent growth and key performance indicators achieved by Sri Lanka's largest private bank. The Top 1000 World Banks ranking is compiled from a database of over 5,000 of the world's biggest banks and is acknowledged by the global financial community as the definitive guide to bank rankings and analysis.

Making the Top 1000 list is a noteworthy achievement by itself, but staying there for four years in a row despite the challenging conditions we operate in, reflects well on the strength and stability of the Bank. A noteworthy feature of the 2014 ranking is the rise to the number one position of Industrial Commercial Bank of China (ICBC), displacing last year's top ranked banks, Bank of America and JPMorgan Chase & Co., which have now taken third and second places respectively, and are followed by HSBC in fourth place.

'Best Bank In Sri Lanka' title for the 15th consecutive year



The Commercial Bank of Ceylon has been rated the Best Bank in Sri Lanka by Global Finance, one of the world's leading publications serving the international business community. This benchmark ranking published annually by Global Finance for 21 years, names Commercial Bank among the best emerging markets banks in 30 countries in the Asia Pacific region in 2014, reaffirming the Bank's consistent country-leading performance.

Criteria for choosing the winners included growth in assets, profitability, strategic relationships, customer service, competitive pricing, and innovative products. In addition, for the first time, a poll of Global Finance's corporate readership was conducted in order to increase the accuracy and reliability of the results.

Ranked alongside Commercial Bank as the best banks in 2014 in their respective countries are China Merchants Bank (China), HDFC Bank (India), Shinhan Financial Group (South Korea), Public Bank (Malaysia), Standard Chartered Bank (Nepal), Siam Commercial Bank (Thailand) and Bank Central Asia (Indonesia).

Commercial Bank ranked 'The Strongest Bank in Sri Lanka in 2014 '

# THE ASIAN BANKER

The Commercial Bank of Ceylon has added another prestigious international accolade to its collection, being adjudged 'The Strongest Bank in Sri Lanka in 2014' by The Asian Banker, a leading provider of strategic intelligence on the financial services industry. The award is based on a detailed and transparent scorecard that ranks commercial banks on six areas of Balance Sheet financial performance: the ability to scale, Balance Sheet growth, risk profile, profitability, asset quality and liquidity.

This ranking as Sri Lanka's strongest bank places Commercial Bank among The Asian Banker '500 Largest and Strongest Banks' - a ranking widely followed by investors, analysts and the media as the leading source to assess the financial strength of commercial banks in the region.

Ranked alongside Commercial Bank in The Asian Banker 500 as the strongest banks in their respective countries are Westpac Banking Corporation (Australia), Janata Bank (Bangladesh), China Construction Bank Corporation (China), HDFC Bank (India), Sumitomo Mitsui Financial Group (Japan), Maybank (Malaysia), ANZ Bank New Zealand (New Zealand), MCB Bank (Pakistan), DBS Group (Singapore), Shinhan Financial Group (South Korea), Cathay United Bank (Taiwan) Siam Commercial Bank (Thailand) and Standard Bank Group (South Africa).

# **Investor Relations Supplement**

# 'Sri Lanka's Bank of the Year in 2014' by The Banker Magazine



As its financial year draws to a close, the Commercial Bank of Ceylon has achieved yet another milestone, being declared Sri Lanka's 'Bank of the Year' by the respected UK-based 'The Banker' Magazine. This is the ninth Bank of the Year award presented to Commercial Bank by 'The Banker' – the magazine that is also responsible for the annual ranking of the Top 1,000 Banks of the World. The Bank of the Year Award also referred to as 'Bracken' is considered the 'Oscar' of the international banking industry, and is decided on performance across diverse key indicators.

Performance in key areas covers qualitative achievements, strategic initiatives, financial results, growth rates and performance data as well as other aspects such as technology and key strategic developments. Other Bank of the Year Award winners ranked alongside Commercial Bank in 2014 included those of the calibre of Westpac, Royal Bank of Canada, Raiffeisen Bank and Axis Bank.

# Commercial Bank's Annual Report Best among private banks in South Asia



The 2013 Annual Report of the Commercial Bank of Ceylon PLC has won two key awards at the Best Presented Annual Report Awards presented by the South Asian Federation of Accountants (SAFA), reaffirming the high quality of the Bank's financial reporting standards.

The Bank was also adjudged the winner in the 'Private Sector Banks' category and was the first runner-up for the SAARC Anniversary Award for Corporate Governance Disclosures, at this prestigious event. The SAFA Awards, presented annually under different categories, are conferred on the basis of evaluations administered by the Federation's Committee for Improvement in Transparency, Accountability and Governance, of the published Annual Reports of entries from South Asian countries.

In second and third place among private sector banks in the South Asian region were MCB Bank Limited of Pakistan and Prime Bank Limited of Bangladesh.

# Commercial Bank wins 'Top 10' Award at the 2014 Best Corporate Citizen Awards



The Commercial Bank's status as one of Sri Lanka's leading corporate citizens was emphatically reaffirmed by the Ceylon Chamber of Commerce presented the country's largest private bank with the Runner-Up award at the 2014 Best Corporate Citizen Sustainability Awards, along with seven more accolades.

While retaining its position as one of the Top 10 Best Corporate Citizens in Sri Lanka, the Bank emerged the winner in the category award for 'Economic Contribution,' took the award for 'Economic Sustainability' in the Triple Bottom Line category and was awarded as the winner in 'Financial Services' in the sector awards. Under the project category the Bank was recognised with a special Long Term Project Award for its efforts to support the national healthcare system. This was the only award that was presented in this category and was a special honour for the Bank's consistent and ongoing efforts to support the national healthcare system. Commercial Bank also received a Merit Award for its coral replanting project in Hikkaduwa.

The Long Term Project Award presented to Commercial Bank at the Best Corporate Citizen awards is in respect of the Bank's on-going programme of donations of critical care equipment and other facilities to Government hospitals around the country, alongside support to refurbish buildings where necessary

# Commercial Bank rated Most Respected Bank in Sri Lanka



The Commercial Bank of Ceylon has been rated as the most respected bank in Sri Lanka for the 10th consecutive year and the second 'Most Respected' corporate entity in the country for the fourth consecutive year in the annual LMD rankings. Additionally, the Bank was ranked No. 1 in Sri Lanka for 'Honesty' for the second successive year, topping the category that is most important to businesses in the financial services sector.

Commercial Bank is the only bank among the Top 5 Most Respected entities in Sri Lanka, and is ranked among the Top 3 in several other key aspects such as Financial Performance, Quality Consciousness, Management Profile, CSR and Vision. The Bank has been the Most Respected Bank in the list since its inception in 2005.

The 2014 and tenth edition of this prestigious list of Sri Lanka's most respected companies includes the most diversified conglomerates in the country and some of the world's best-known multinationals.

# Commercial Bank Sweeps the Board at Brand Excellence 2014



The Commercial Bank of Ceylon won the coveted 'Service Brand of the Year' and three other accolades at the 2014 SLIM Brand Excellence Awards to become the bank that won the most awards at this prestigious event conducted by the Sri Lanka Institute of Marketing.

Sri Lanka's largest private bank took the Golds in the 'Service Brand' category and in the 'Best New Entrant' category for its 'Anagi' Savings Account for Women, as well as the Silver in the 'Best Local Brand' and the Bronze in the 'CSR Brand of the Year' categories in a dominant showing at this annual gala.

Held for the 13th successive year, SLIM Brand Excellence Awards honour the brand building efforts of organisations. It is a keenly contested event and this year the entries reached an all time high of over 100 applications from more than 40 industries.

A summary of 'Awards and Accolades' won by the Bank during the recent past is given on page 409.

## Compliance Report on the Contents of Annual Report in Terms of the Listing Rules of the CSE

This year too, we are pleased to inform you that your Bank has complied with all the requirements of the Section 7.6 of the Listing Rules of the CSE on the contents of the Annual Report and Accounts of a Listed Entity.

The table below provides reference to the relevant sections of this Annual Report where specified information is found together with page references for the convenience of the readers:

Rule No.	Disclosure Requirement	Section/Reference	Page/s
7.6 (i)	Names of persons who held the position of Directors during the financial year	Annual Report of the Board of Directors	194-204
7.6 (ii)	Principal activities of the Bank and its Subsidiaries during the year and any changes therein	Note 1.3 of the Accounting Policies     Group Structure	277-408
7.6 (iii)	The names and the number of shares held by the 20 largest holders of voting and non-voting shares and the percentage of such shares held as at the end of the year	Item 4 of the Investor Relations Supplement	254 & 255
7.6 (iv)	The public holding percentage	Item 4 of the Investor Relations Supplement	254 & 255

# **Investor Relations Supplement**

Rule No.	Disclosure Requirement	Section/Reference	Page/s
7.6 (v)	Directors' and Chief Executive Officer's holding in shares at the beginning and at the end of the financial year	<ul><li> Item 5 of the Investor Relations Supplement</li><li> Annual Report of the Board of Directors</li></ul>	255 194-204
7.6 (vi)	Information pertaining to material foreseeable risk factors	Item 6 of the Investor Relations Supplement	256
7.6 (vii)	Details of material issues pertaining to employees and industrial relations	Item 7 of the Investor Relations Supplement	256
7.6 (viii)	Extents, locations, valuations and the number of buildings of the land holdings and investment properties	Note 36 to the Financial Statements on 'Property, Plant and Equipment'	336
7.6 (ix)	Number of shares representing the stated capital	<ul> <li>Note 50 to the Financial Statements on 'Stated Capital'</li> <li>Item 8 of the Investor Relations Supplement</li> </ul>	361 256 & 257
7.6 (x)	A distribution schedule of the number of holders in each class of equity securities, and the percentage of their total holdings	Item 9 of the Investor Relations Supplement	257
7.6 (xi)	Ratios and market price information:		
	<ul> <li>Equity - Dividend per share, dividend payout ratio, net asset value per share, market value per share</li> </ul>	• Items 10 (a) and 10 (b) of the Investor Relations Supplement	258
	<ul> <li>Debt - Interest rate of comparable Government Security, debt equity ratio, interest cover and quick asset ratio, market prices and yields during the year</li> </ul>	<ul> <li>Items 10 (c) and 10 (d) of the Investor Relations Supplement</li> </ul>	259
	Any changes in credit rating	<ul> <li>Items 10 (e) and 10(f) of the Investor Relations Supplement</li> </ul>	259
7.6 (xii)	Significant changes in the Bank or its Subsidiaries fixed assets and the market value of land, if the value differs substantially from the book value	Note 36 to the Financial Statements on 'Property, Plant and Equipment'	336
7.6 (xiii)	Details of funds raised through Public Issues, Rights Issues, and Private Placements during the year	Note 50 to the Financial Statements on 'Stated Capital'	361
7.6 (xiv)	Information in respect of Employee Share Option Schemes:		
	<ul> <li>Total number of shares allotted during the financial year, price at which shares were allotted and the details of funding granted to employees (if any)</li> </ul>	• Note 50.2 to the Financial Statements on 'Employee Share Option Plan - 2008', respectively	362
	Highest, lowest and closing price of the share recorded during the financial year	• Item 10 (b) of the Investor Relations Supplement	258
7.6 (xv)	Disclosures pertaining to Corporate Governance practices in terms of Rules 7.10.3, 7.10.5 (c) and 7.10.6 (c). of Section 7 of the Listing Rules	Not applicable since the Bank received an exemption in terms of Section 7.10 ( c) of the Listing Rules	-
7.6 (xvi)	Disclosures on Related Party Transactions exceeding 10% of the Equity or 5% of the total assets of the Entity as per Audited Financial Statements, whichever is lower	<ul> <li>The Bank did not have any related party transaction exceeding this threshold as at end 2014.</li> </ul>	-

## 1. Quarterly Performance – 2014 Compared to 2013

## **Summary of the Income Statements**

			2014					2013		
	1st Quarter Mar. 31	2nd Quarter Jun. 30	3rd Quarter Sept. 30	4th Quarter Dec. 31	Total	1st Quarter Mar. 31	2nd Quarter Jun. 30	3rd Quarter Sept. 30	4th Quarter Dec. 31	Tota
	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn.	Rs. Mn
Group										
Net Interest Income	6,575.9	6,448.7	6,974.0	7,321.3	27,319.9	6,303.3	6,365.4	6,728.4	6,501.8	25,898.9
Net Fees and										
Commission Income	1,047.7	1,148.0	1,298.5	1,355.2	4,849.4	909.0	1,012.9	1,225.2	1,105.7	4,252.8
Other Operating Income (Net)	1,295.4	1,105.5	2,503.9	2,086.4	6,991.2	1,244.1	1,096.1	1,399.9	2,330.2	6,070.3
Less: Impairment Charges for Loans and Other Losses	1,144.8	1,197.1	1,254.6	1,301.9	4,898.4	1,198.9	1,263.4	1,293.1	1,421.5	5,176.9
Net Operating Income	7,774.2	7,505.1	9,521.8	9,461.1	34,262.1	7,257.5	7,211.0	8,060.4	8,516.2	31,045.1
Less: Expenses	4,450.4	4,294.1	4,765.3	4,898.8	18,408.6	4,004.1	3,918.9	4,161.6	4,274.9	16,359.4
Operating Profit	3,323.8	3,211.0	4,756.5	4,562.2	15,853.5	3,253.4	3,292.1	3,898.8	4,241.4	14,685.7
Add: Share of Profits/ (Losses) of Associate		,	,	,				•	,	
Companies	0.9	6.2	1.0	(1.6)	6.5	1.8	1.1	2.0	0.3	5.3
Profit Before Income Tax	3,324.7	3,217.2	4,757.5	4,560.6	15,860.0	3,255.2	3,293.2	3,900.9	4,241.7	14,691.0
Less: Income Tax Expense	1,022.6	999.5	1,425.9	1,169.2	4,617.2	998.4	1,060.0	1,144.3	914.8	4,117.5
Profit for the Period	2,302.1	2,217.8	3,331.6	3,391.4	11,242.8	2,256.8	2,233.2	2,756.6	3,326.9	10,573.
Quarterly profit as a % of the profit after tax	20.5	19.7	29.6	30.2	100.0	21.3	21.1	26.1	31.5	100.0
Cumulative quarterly profit as a % of the profit after tax	20.5	40.2	69.8	100.0		21.3	42.5	68.5	100.0	
<u> </u>	20.0	-10.2	00.0	100.0		21.0	12.0	00.0	100.0	
Bank										
Net Interest Income	6,571.4	6,444.4	6,945.9	7,260.2	27,221.9	6,300.7	6,362.2	6,723.5	6,498.6	25,885.0
Net Fees and Commission Income	1,046.6	1,146.9	1,297.4	1,340.4	4,831.3	908.1	1,012.3	1,224.2	1,104.7	4,249.3
Other Operating Income (Net)	1,277.3	1,094.2	2,503.6	2,142.0	7,017.1	1,224.4	1,101.0	1,408.3	2,362.3	6,096.0
Less: Impairment Charges for Loans										
and Other Losses	1,151.2	1,217.1	1,246.6	1,303.8	4,918.7	1,204.8	1,269.8	1,302.0	1,427.4	5,204.0
Net Operating Income	7,744.1	7,468.4	9,500.3	9,438.8	34,151.6	7,228.4	7,205.7	8,054.0	8,538.2	31,026.
Less: Expenses	4,453.6	4,284.9	4,761.6	4,915.4	18,415.5	3,998.7	3,927.8	4,157.7	4,431.6	16,515.
Profit Before Income Tax	3,290.5	3,183.5	4,738.7	4,523.4	15,736.1	3,229.7	3,277.9	3,896.4	4,106.6	14,510.
Less: Income Tax Expense	1,011.9	983.1	1,413.0	1,148.0	4,556.0	989.0	1,047.1	1,134.0	894.9	4,065.0
Profit for the Period	2,278.6	2,200.4	3,325.7	3,375.4	11,180.1	2,240.7	2,230.8	2,762.3	3,211.7	10,445.5
Quarterly profit as a % of the profit after tax	20.4	19.7	29.7	30.2	100.0	21.5	21.4	26.4	30.7	100.0
Cumulative quarterly profit as a % of the profit after tax	20.4	40.1	69.8	100.0		21.5	42.9	69.3	100.0	

## **Investor Relations Supplement**

## Summary of the Statement of Financial Position

		2014				20	13	
	As at Mar. 31 Rs. Mn.	As at Jun. 30 Rs. Mn.	As at Sept. 30 Rs. Mn.	As at Dec. 31 Rs. Mn.	As at Mar. 31 Rs. Mn.	As at Jun. 30 Rs. Mn.	As at Sept. 30 Rs. Mn.	As at Dec. 31 Rs. Mn.
Group								
Cash and Cash Equivalents	18,538.0	15,332.2	15,789.1	20,617.0	17,320.3	17,242.3	12,441.8	14,263.3
Placements with Banks	7,190.8	4,981.5	4,774.8	14,512.6	18,392.4	1,657.1	4,949.3	4,131.8
Other Financial Assets - Held-for-Trading	15,241.7	14,941.2	9,834.4	6,326.6	9,822.8	10,474.9	10,000.5	6,379.1
Loans and Receivables to Banks and Other Customers	418,474.5	438,204.2	483,937.2	498,165.4	389,317.2	390,085.5	400,159.1	410,936.0
Financial Investments - Available-for-Sale	148,107.3	167,359.0	189,901.9	214,225.0	59,246.9	96,484.7	122,607.3	131,756.5
Other Assets	41,051.4	43,350.3	44,408.8	43,411.0	43,138.1	42,618.8	41,752.7	39,097.8
	648,603.7	684,168.2	748,647.3	797,257.7	537,237.6	558,563.3	591,910.7	606.564.5
Due to Banks	9,165.4	15,964.1	26,791.0	25,669.1	3,698.4	12,254.3	13,474.0	14,194.2
Due to Other Customers								
Deposit from Customers	472,175.2	487,506.2	504,103.2	529,266.6	405,173.1	417,223.9	435,394.0	451,098.9
Other Borrowings	74,948.0	85,329.3	114,042.7	136,027.6	46,797.1	47,958.5	54,684.5	53,997.5
Subordinated Liabilities	11,084.1	10,937.8	11,374.2	11,262.6	10,512.1	10,934.5	11,250.1	10,944.4
Other Liabilities	19,967.7	21,140.3	22,646.8	23,778.5	18,062.0	14,587.3	18,817.6	14,844.4
Shareholders' Funds	61,263.3	63,290.5	69,689.3	71,253.4	52,994.9	55,604.8	58,290.5	61,485.0
	648,603.7	684,168.2	748,647.3	797,257.7	537,237.6	558,563.3	591,910.7	606,564.5
Bank								
Cash and Cash Equivalents	18,521.8	15,316.8	15,732.4	20,591.9	17,345.6	17,231.6	12,434.9	14,261.5
Placements with Banks	7,190.8	4,981.5	4,774.8	14,507.9	18,392.4	1,657.1	4,949.3	4,131.8
Other Financial Assets - Held-for-Trading	15,241.7	14,941.2	9,834.4	6,326.6	9,822.8	10,474.9	10,000.5	6,379.1
Loans and Receivables to Banks and								
Other Customers	418,483.0	438,209.4	482,940.4	497,065.8	389,450.7	390,119.4	400,182.9	410,951.4
Financial Investments - Available-for-Sale	148,107.3	167,359.0	189,885.5	214,208.4	59,246.9	96,484.7	122,607.3	131,765.5
Other Assets	40,478.3	42,772.1	44,121.9	42,909.1	42,627.0	42,143.8	41,314.9	38,507.3
	648,023.0	683,579.9	747,289.5	795,609.6	536,885.3	558,111.5	591,489.7	605,987.6
Due to Banks	9,165.4	15,964.1	26,423.8	25,261.0	3,698.4	12,254.3	13,474.0	14,194.2
Due to Other Customers	472,244.6	487,598.8	504,161.2	529,361.5	405,246.7	417,282.8	435,469.3	451,152.9
Other Borrowings	46,947.7	85,507.3	114,228.1	136,201.1	46,947.7	48,111.8	54,867.2	54,173.2
Subordinated Liabilities	11,084.1	10,937.8	11,156.4	11,044.8	10,512.1	10,934.5	11,250.1	10,944.4
Other Liabilities	47,882.0	20,859.3	22,236.3	23,229.6	17,922.0	14,371.9	18,581.2	14,578.9
Shareholders' Funds	60,699.2	62,712.6	69,083.8	70,511.7	52,558.4	55,156.2	57,848.0	60,944.0
	648,023.0	683,579.9	747,289.5	795,609.6	536,885.3	558,111.5	591,489.7	605,987.6

#### 2. Stock Exchange Listing

The following Securities of the Bank are listed on the Main Board of the CSE:

Shares	Ordinary Shares - Voting	
	Ordinary Shares - Non-Voting	
Debentures	Fixed Rate	<ul> <li>December 2006/16</li> </ul>
	Floating Rate	• December 2006/16

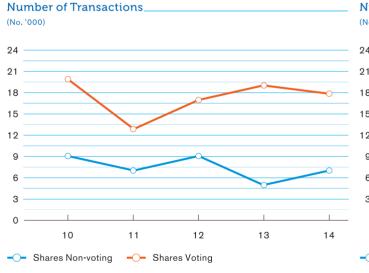
The unaudited Interim Financial Statements for the first three quarters of 2014 were submitted to the CSE within 45 days from the respective quarter ends as required by the Rule No. 7.4 (a) (i) of the Listing Rules of the CSE. (The Bank duly complied with this requirement for 2013).

The unaudited Interim Financial Statements for the fourth quarter of 2014 was submitted to the CSE on February 23, 2015, as required by the Rule No. 7.4 (a) (i) of the Listing Rules of the CSE. (The Bank duly complied with this requirement for 2013).

The Audited Income Statement for the year ended December 31, 2014 and the Audited Statement of Financial Position as at December 31, 2014 will be submitted to the CSE within three months from the year end, which is well within the required deadline as required by the Rule No. 7.5 (a) of the Listing Rules of the CSE. (The Bank duly complied with this requirement for 2013).

#### 3. Information on Share Trading

	Ordi	Ordinary Shares Voting		hares Non-Voting
	2014	2013	2014	2013
Number of Transactions	17,846	18,733	7,382	5,341
Number of Shares Traded	129,328,356	198,501,282	19,648,816	6,769,927
Value of Shares Traded (Rs. Bn.)	18.34	22.04	2.09	0.63





# 4. The Names, Number and Percentage of Shares held by Twenty Largest Shareholders (As per Rule No. 7.6 (iii) of the Listing Rules of the CSE).

As a	t December 31,		2014		2013(*)
Ordi	nary Shares Voting	No. of Shareholders	%	No. of Shareholders	%
1.	DFCC Bank A/C 1	119,806,122	14.79	117,951,857	14.85
2.	Employees' Provident Fund	78,806,032	9.73	77,586,335	9.76
3.	HSBC International Nominees Ltd JPMLU - Franklin Templeton Investment Funds	47,984,547	5.92	57,224,769	7.20
4.	Mr. Y.S.H.I. Silva	47,355,714	5.84	36,000,446	4.53
5.	Sri Lanka Insurance Corporation Ltd Life Fund	40,851,867	5.04	40,219,594	5.06
6.	CB NY S/A International Finance Corporation	40,381,198	4.98	39,756,210	5.00
7.	Sri Lanka Insurance Corporation Ltd General Fund	35,126,985	4.34	34,583,318	4.35
8.	HSBC International Nominees Ltd SSBT- Wasatch Frontier - Emerging Small Countries Fund	20,383,126	2.52	15,136,477	1.92
9.	Melstacorp Ltd.	18,989,272	2.34	1,346,563	0.17
10.	HSBC International Nominees Ltd BPSS - LUX - Aberdeen Global - Asian Smaller Companies Fund	15,177,533	1.87	17,786,191	2.24
11.	Ms. L.E.M. Yaseen	14,000,030	1.73	11,675,901	1.47
12.	HSBC International Nominees Ltd - JPMLU - Schroder International Selection Fund	12,012,366	1.48	2,520,212	0.32
13.	HSBC International Nominees Ltd SSBT - Morgan Stanley Institutional Fund, Inc. Frontier Emerging Markets Portfolio	11,295,245	1.39	3,303,524	0.42
14.	Northern Trust Co S/A Harding Loevner Frontier Emerging Markets Portfolio	11,250,000	1.39	6,850,000	0.86
15.	HSBC International Nominees Ltd BPSS - LUX - Aberdeen Global Asia Pacific Equity Fund	10,905,077	1.35	10,736,297	1.35
16.	Mercantile Investments and Finance PLC	10,405,566	1.28	10,244,517	1.29
17.	The Bank of New York Mellon SA/NV - CF Ruffer Total Return Fund	8,198,498	1.01	8,071,609	1.02
18.	HSBC International Nominees Ltd SSBT - Morgan Stanley Asset Management SA Acting on behalf of Morgan Stanley Galaxy Fund	8,094,018	1.00	7,398,991	0.93
19.	HSBC International Nominees Ltd SSBT - Aberdeen Institutional Commingled Funds, LLC	7,769,156	0.96	6,960,323	0.89
20.	HSBC International Nominees Ltd BP2S London- Aberdeen Asia Smaller Companies Investment Trust	6,777,581	0.84	6,672,683	0.84
	Sub Total	565,569,933	69.80	512,025,817	64.46
	Other Shareholders	244,707,796	30.20	282,510,002	35.54
	Total	810,277,729	100.00	794,535,819	100.00

As per Rule No. 7.6 (iv) of the Listing Rules of the CSE, percentage of public holding of voting shares as at December 31, 2014 was 99.57% (85.01% as at December 31, 2013).

As per Rule No. 7.13.1 of the Listing Rules of the CSE, No. of shareholders representing public holding as at December 31, 2014 - 8,349 (9,072 as at December 31, 2013).

<sup>\*</sup> Comparative shareholdings as at December 31, 2013 of the twenty largest shareholders as at December 31, 2014.

	As at December 31,		2014		2013 (*)
		No. of		No. of	
	Ordinary Shares Non Voting	Shareholders	%	Shareholders	%
1.	HSBC International Nominees Ltd JPMLU - Franklin Templeton				
	Investment Funds	3,215,179	5.78	3,286,705	6.03
2.	Mr.Y.S.H.I. Indrakumara	2,360,842	4.25	_	_
3.	Citibank NY S/A Forward International Dividend Fund	1,926,649	3.47	1,800,733	3.30
4.	GF Capital Global Ltd.	1,545,795	2.78	1,516,962	2.78
5.	HINL - JPMCB - Butterfield Trust (Bermuda) Ltd.	1,379,083	2.48	1,353,360	2.48
6.	Mr. J.D. Bandaranayake	1,098,285	1.98	1,077,799	1.98
7.	Citibank NY S/A Forward Select EM Dividend Fund	1,016,446	1.83	618,000	1.13
8.	Waldock Mackenzie Ltd. / Mr. S.N.P. Palihena and Ms. A.S. Palihena	1,000,000	1.80	1,000,000	1.83
9.	M.J.F. Exports Ltd.	950,795	1.71	933,060	1.71
10.	Northern Trust Company S/A Polar Capital Funds PLC	919,031	1.65	778,280	1.43
11.	Employees' Trust Fund Board	882,181	1.59	126,470	0.23
12.	Saboor Chatoor (Pvt) Ltd.	751,000	1.35	687,000	1.26
13.	Mr. M.F. Hashim	746,733	1.34	689,800	1.26
14.	Beta Holdings Ltd.	698,000	1.26	_	-
15.	Ms. L.V.C. Samarasinha	600,000	1.08	457,144	0.8
16.	Union Assurance PLC - A/C 01	565,107	1.02	429,739	0.79
17.	Akbar Brothers (Pvt) Ltd. A/C 1	560,349	1.01	487,940	0.89
18.	Asian Alliance Insurance PLC - A/C 02 - Life Fund	504,482	0.91	495,072	0.91
19.	Dr. A.K.A. Jayawardene	490,623	0.88	481,472	0.89
20.	Mr. G.R. Mallawaaratchy/Ms. B.G.P. Mallawaaratchy	446,527	0.80	433,880	0.80
	Sub Total	21,657,107	38.97	16,653,416	30.52
	Other Shareholders	33,922,839	61.03	37,889,806	69.48
	Total	55,579,946	100.00	54,543,222	100.00

As per Rule No. 7.6 (iv) of the Listing Rules of the CSE, percentage of public holding of non-voting shares as at December 31, 2014 was 99.79% (99.94% as at December 31, 2013).

As per Rule No. 7.13.1 of the Listing Rules of the CSE, No. of shareholders representing public holding as at December 31, 2014 - 4,131 (4,331 as at December 31, 2013).

# 5. Directors' Shareholding Including the Chief Executive Officer's Shareholding (As per Rule No. 7.6 (V) of the Listing Rules of the Colombo Stock Exchange)

	Ordinary S	Shares Voting	Ordinary Shares	Non-Voting
As at December 31,	2014	2013	2014	2013
1. Mr. K.G.D.D. Dheerasinghe (Chairman)	20,653	20,334	Nil	Nil
2. Mr. M.P. Jayawardena (Deputy Chairman)	Nil	Nil	Nil	Nil
3. Mr. J. Durairatnam (MD/CEO)	379,087	344,336	Nil	Nil
4. Prof. U.P. Liyanage	Nil	Nil	Nil	Nil
5. Mr. L. Hulugalle	Nil	Nil	Nil	Nil
6. Mr. S. Swarnajothi	Nil	Nil	8,490	8,332
7. Mr. H.J. Wilson	Nil	Nil	Nil	Nil
8. Mr. S. Renganathan	190,034	197,093	10,190	Nil
9. Mr. K.M.M. Siriwardana (Ceased to hold office w.e.f. February 23, 2015)	Nil	Nil	Nil	Nil

<sup>\*</sup> Comparative shareholdings as at December 31, 2013 of the twenty largest shareholders as at December 31, 2014.

#### 6. Material Foreseeable Risk Factors

#### (As per Rule No. 7.6 (vi) of the Listing Rules of the Colombo Stock Exchange)

Information pertaining to the material foreseeable risk factors, that require disclosures as per the Rule No. 7.6 (vi) of the Listing Rules of the CSE are discussed in the section on 'Managing Risk at Commercial Bank' on pages 218 to 245.

# 7. Material Issues Pertaining to Employees and Industrial Relations Pertaining to the Bank (As per Rule No. 7.6 (vii) of the Listing Rules of the Colombo Stock Exchange)

There were no material issues pertaining to employees and industrial relations pertaining to the Bank that occurred during the year under review which need to be disclosed.

# 8. Information on Movement in Number of Shares Represented by the Stated Capital (As per Rule No. 7.6 (ix) of the Listing Rules of the Colombo Stock Exchange)

						No. of Shares	
Year	Details		Basis	No. of Shares Issued/ ( Redeemed)	Ordinary Shares Voting	Ordinary Shares Non-Voting	Cumulative Redeemable Preference Share
1987	As at December 31, 1987				3,000,000	_	-
1988	Bonus Issue	Voting	2 for 3	2,000,000	5,000,000	_	_
1990	Bonus Issue	Voting	1 for 1	5,000,000	10,000,000	_	_
1993	Rights Issue	Voting	1 for 4	2,500,000	12,500,000	_	_
1996	Bonus Issue	Voting	3 for 5	7,500,000	20,000,000	_	_
	Rights Issue	Voting	1 for 4	5,000,000	25,000,000	_	_
	Share Swap	Non-Voting		894,275	25,000,000	894,275	_
	Bonus Issue	Non-Voting	3 for 5	536,565	25,000,000	1,430,840	_
	Rights Issue	Non-Voting	1 for 4	357,710	25,000,000	1,788,550	_
1998	Bonus Issue	Voting	3 for 10	7,500,000	32,500,000	1,788,550	_
	Bonus Issue	Non-Voting	3 for 10	536,565	32,500,000	2,325,115	_
2001	Bonus Issue	Voting	1 for 5	6,500,000	39,000,000	2,325,115	_
	Bonus Issue	Non-Voting	1 for 5	465,023	39,000,000	2,790,138	_
	Issue of Cumulative Redeemable Preference Shares			90,655,500	39,000,000	2,790,138	90,655,500
2003	Bonus Issue	Voting	1 for 3	13,000,000	52,000,000	2,790,138	90,655,500
	Rights Issue	Voting	1 for 4	13,000,000	65,000,000	2,790,138	90,655,500
	Bonus Issue	Non-Voting	1 for 3	930,046	65,000,000	3,720,184	90,655,500
	Rights Issue	Non-Voting	1 for 4	930,046	65,000,000	4,650,230	90,655,500
	Issue of Cumulative Redeemable Preference Shares			100,000,000	65,000,000	4,650,230	190,655,500
2004	ESOP	Voting		29,769	65,029,769	4,650,230	190,655,500
2005	ESOP	Voting		1,361,591	66,391,360	4,650,230	190,655,500
	Bonus Issue	Voting	1 for 1	66,389,162	132,780,522	4,650,230	190,655,500
	Bonus Issue	Non-Voting	1 for 1	4,650,230	132,780,522	9,300,460	190,655,500
2006	ESOP	Voting		737,742	133,518,264	9,300,460	190,655,500
	Redemption of Cumulative Redeemable Preference Shares			(90,655,500)	133,518,264	9,300,460	100,000,000
2007	Rights Issue	Voting	3 for 10	40,288,996	173,807,260	9,300,460	100,000,000
	Bonus Issue	Voting	1 for 3	58,204,268	232,011,528	9,300,460	100,000,000
	ESOP	Voting		919,649	232,931,177	9,300,460	100,000,000
	Rights Issue	Non-Voting	3 for 10	2,790,138	232,931,177	12,090,598	100,000,000
	Bonus Issue	Non-Voting	1 for 3	4,030,199	232,931,177	16,120,797	100,000,000

						No. of Shares	
Year	Details		Basis	No. of Shares Issued/ ( Redeemed)	Ordinary Shares Voting	Ordinary Shares Non-Voting	Cumulative Redeemable Preference Shares
2008	Redemption of Cumulative Redeemable Preference Shares			(100,000,000)	232,931,177	16,120,797	-
	ESOP	Voting		350,049	233,281,226	16,120,797	-
2009	ESOP	Voting		540,045	233,821,271	16,120,797	_
2010	Share Split	Voting	1 for 2	117,402,608	351,223,879	16,120,797	_
	Share Split	Non-Voting	1 for 2	8,060,398	351,223,879	24,181,195	_
	ESOP	Voting		2,081,508	353,305,387	24,181,195	_
2011	Scrip Issue for Final Dividend 2010	Voting		2,277,195	355,582,582	24,181,195	_
	Scrip Issue for Final Dividend 2010	Non-Voting		255,734	355,582,582	24,436,929	_
	ESOP	Voting		1,457,645	357,040,227	24,436,929	_
	Rights Issue	Voting	1 for 14	25,502,433	382,542,660	24,436,929	_
	Rights Issue	Non-Voting	1 for 14	1,745,494	382,542,660	26,182,423	_
	Share Split	Voting	1 for 1	382,542,660	765,085,320	26,182,423	_
	Share Split	Non-Voting	1 for 1	26,182,423	765,085,320	52,364,846	-
2012	Scrip Issue for Final Dividend 2011	Voting		13,587,144	778,672,464	52,364,846	-
	Scrip Issue for Final Dividend 2011	Non-Voting		1,108,902	778,672,464	53,473,748	-
	ESOP	Voting		1,341,768	780,014,232	53,473,748	-
2013	Scrip issue for Final Dividend 2012	Voting		13,076,189	793,090,421	53,473,748	-
	Scrip issue for Final Dividend 2012	Non-Voting		1,069,474	793,090,421	54,543,222	-
	ESOP	Voting		1,445,398	794,535,819	54,543,222	-
2014	Scrip issue for Final Dividend 2013	Voting		12,504,344	807,040,163	54,543,222	-
	Scrip issue for Final Dividend 2013	Non-Voting		1,036,724	807,040,163	55,579,946	-
	ESOP	Voting		3,237,566	810,277,729	55,579,946	_

# 9. Distribution Schedule of the Number of Holders and Percentage of Holding in Each Class of Equity Securities (As Per Rule No. 7.6 (X) of the Listing Rules Colombo Stock Exchange)

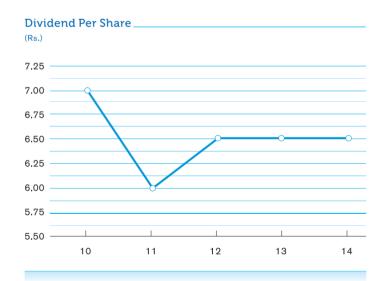
		A	s at Decem	nber 31, 2014		A	s at Decem	ber 31, 2013	
		No. of Shareholders	%	No. of Shares	%	No. of Shareholders	%	No. of Shares	%
Ordinary Shares	Voting								
1	- 1,000	4,033	48.16	985,748	0.12	4,257	46.83	1,070,676	0.13
1,001	- 10,000	2,683	32.04	10,067,965	1.24	3,028	33.31	11,127,681	1.40
10,001	- 100,000	1,380	16.48	40,455,736	4.99	1,503	16.53	43,110,082	5.43
100,001	- 1,000,000	206	2.46	61,331,081	7.57	229	2.52	63,934,905	8.05
Over	1,000,000	72	0.86	697,437,199	86.08	74	0.81	675,292,475	84.99
Total		8,374	100.00	810,277,729	100.00	9,091	100.00	794,535,819	100.00
Ordinary Shares	Non-Voting								
1	- 1,000	2,163	52.24	564,960	1.02	2,274	52.44	604,911	1.11
1,001	- 10,000	1,359	32.83	4,533,671	8.15	1,424	32.84	4,798,522	8.79
10,001	- 100,000	515	12.44	14,051,351	25.28	534	12.32	14,655,746	26.87
100,001	- 1,000,000	96	2.32	23,887,685	42.99	98	2.26	24,145,146	44.27
Over	1,000,000	7	0.17	12,542,279	22.56	6	0.14	10,338,897	18.96
Total		4,140	100.00	55,579,946	100.00	4,336	100.00	54,543,222	100.00

# 10. Information on Ratios, Market Prices of Shares and Credit Ratings (As per Rule No. 7.6 (XI) of the Listing Rules of the Colombo Stock Exchange)

#### (a) Information on Ratios

			2014	2013
Dividend per Share (Rs.)	Cash	First Interim Paid	1.50	1.50
		Second Interim Paid	1.00	1.00
		Final Proposed*/Paid	2.00	2.00
		Total	4.50	4.50
	Issue and Allotment of Shares	Final Proposed*/Allotted	2.00	2.00
	Total Dividend		6.50	6.50
Dividend Payout Ratio (%)	Cash		34.85	36.60
	Total (Cash and Shares)		50.34	52.87
Net Assets Value per Share (Rs.)			81.44	71.78

<sup>\*</sup> The Board of Directors of the Bank has recommended a final dividend of Rs. 4.00 per ordinary share, which consists of a cash dividend of Rs. 2.00 per share and the balance entitlement of Rs. 2.00 per share satisfied in the form of issue and allotment of new shares for both voting and non-voting shareholders of the Bank for the year ended December 31, 2014 for approval by the shareholders at the 46th Annual General Meeting (AGM), to be held on March 31, 2015. (The Bank declared a final dividend of Rs. 4.00 per share for the year ended December 31, 2013 which consists of a cash dividend of Rs. 2.00 per share and balance entitlement of Rs. 2.00 per share satisfied in the form of issue and allotment of new shares).



#### (b) Market Prices

	Ordinar	Ordinary Shares Voting		ares Non-Voting
	2014 Rs.	2013 Rs.	2014 Rs.	2013 Rs.
Highest Price	179.90	126.00	125.50	102.00
Date of the Highest Price	(18.11.2014)	(21.05.2013)	(31.12.2014)	(21.05.2013)
Lowest Price	113.50	103.20	91.30	87.00
Date of the Lowest Price	(24.02.2014)	(02.01.2013)	(01.04.2014)	(04.12.2013)
Year-end Price	171.00	120.40	125.10	93.00

#### (c) Other Ratios

	2014	2013
Debt Equity Ratio (%)	25.97	33.17
Interest Cover (Times)	28.31	20.25
Liquid Assets Ratio (%) (Minimum 20%)	33.11	34.05

#### (d) Debenture Composition

			Fixed	Interest Rate	Floating	Interest Rate
		2014		2013	2014	2013
Type of Issue	Private	Public	Private	Public	Public	Public
Debenture Type	- N/A -	Type 'A'	- N/A -	Type 'A'	Type 'D'	Type 'D'
CSE Listing	Not listed	Listed	Not listed	Listed	Listed	Listed
Issue Date	May 2006	Dec. 2006	May 2006	Dec. 2006	Dec. 2006	Dec. 2006
Maturity Date	May 2016	Dec. 2016	May 2016	Dec. 2016	Dec. 2016	Dec. 2016
Interest Payable Frequency	Annually	Annually	Annually	Annually	Annually	Annually
					12 Months	12 Months
					TB Rate	TB Rate
					(Gross) +	(Gross) +
Offered Interest Rate	13.25% p.a.	14.00% p.a.	13.25% p.a.	14.00% p.a.	1% p.a.	1% p.a.
Amount (Rs. Mn.)	505.000	467.260	505.000	467.260	0.400	0.400
Market Values						
- Highest (Rs.)	- N/A -	Not traded	- N/A -	Not traded	Not traded	Not traded
- Lowest (Rs.)	- N/A -	during the	- N/A -	during the	during the	during the
- Year-end (Rs.)	- N/A -	year	- N/A -	year	year	year
Interest Rates					•	
- Coupon Rate (%)	13.25	14.00	13.25	14.00	10.21	13.99
- Effective Annual Yield (%)	13.25	14.00	13.25	14.00	10.21	13.99
Interest rate of comparable Government Security	6.35	6.70	8.85	9.10	7.70	10.20
Other Ratios as at date of last trade						
		Not traded		Not traded	Not traded	Not traded
- Interest Yield (%)	- N/A -	during the	- N/A -	during the	during the	during the
- Yield to Maturity (%)	- N/A -	year	- N/A -	year	year	year

12 months TB rate (Gross) - Twelve months Treasury Bill rate before 10% withholding tax rate as published by the Central Bank of Sri Lanka immediately prior to the commencement of each interest period.

#### (e) Credit Ratings

- The Bank's credit rating, AA(lka) was reaffirmed by Fitch Ratings Lanka Ltd. in 2014
- The Bank's credit rating, AAA was affirmed by Lanka Rating Agency Ltd. [formally known as RAM Ratings (Lanka) Ltd.] in 2014.
- The Bank's Bangladesh operation's credit rating was reaffirmed as AAA by Credit Rating Information Services Ltd. in 2014

#### (f) Credit Ratings - Debentures

• The credit rating of the Bank's subordinated debentures, AA- (lka) too reaffirmed in 2014 by Fitch Ratings Lanka Ltd.

## 11. Information on Scrip Issues, Rights Issues and Share Splits

Year/Month	Details
2014 April	Issue of ordinary shares to satisfy a part of the final dividend for 2013 of Rs. 2.00 per ordinary share
2013 April	Issue of ordinary shares to satisfy a part of the final dividend for 2012 of Rs. 2.00 per ordinary share
2012 April	Issue of ordinary shares to satisfy a part of the final dividend for 2011 of Rs. 2.00 per ordinary share
2011 September	Share split of one ordinary share for every one ordinary share held immediately after the right issue
2011 August	Rights issue of one ordinary share for every fourteen ordinary shares held
2011 April	Issue of ordinary shares to satisfy a part of the final dividend for 2010 of Rs. 2.00 per ordinary share
2010 June	Share split of one ordinary share for every two ordinary shares held
2007 June	Scrip issue of one ordinary share for every three ordinary shares held
2007 April	Rights issue of three ordinary shares for every ten ordinary shares held
2005 June	Scrip issue of one ordinary share for every one ordinary share held
2003 October	Rights issue of one ordinary share for every four ordinary shares held
2003 May	Scrip issue of one ordinary share for every three ordinary shares held
2001 May	Scrip issue of one ordinary share for every five ordinary shares held
1998 June	Scrip issue of three ordinary shares for every ten ordinary shares held

#### 12. Shareholder Base

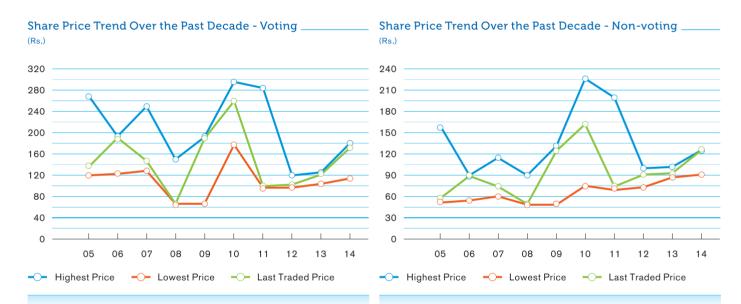
8,374	9,091
4,140	4,336
12,514	13,427
	4,140

## 13. Composition of Shareholders

	A	ber 31, 2014	A	s at Decemb	per 31, 2013			
	No. of Shareholders	%	No. of Shares	%	No. of Shareholders	%	No. of Shares	%
Ordinary Shares Voting								
Resident	8,065	96.31	504,235,468	62.23	8,789	96.68	511,640,873	64.39
Non-Resident	309	3.69	306,042,261	37.77	302	3.32	282,894,946	35.61
Total	8,374	100.00	810,277,729	100.00	9,091	100.00	794,535,819	100.00
Individuals	7,878	94.08	149,595,615	18.46	8,546	94.01	142,086,949	17.88
Institutions	496	5.92	660,682,114	81.54	545	5.99	652,448,870	82.12
Total	8,374	100.00	810,277,729	100.00	9,091	100.00	794,535,819	100.00
Ordinary Shares Non-Voting								
Resident	4,057	98.00	43,842,309	78.88	4,233	97.62	42,218,874	77.40
Non-Resident	83	2.00	11,737,637	21.12	103	2.38	12,324,348	22.60
Total	4,140	100.00	55,579,946	100.00	4,336	100.00	54,543,222	100.00
Individuals	3,941	95.19	34,736,840	62.50	4,119	95.00	32,321,004	59.26
Institutions	199	4.81	20,843,106	37.50	217	5.00	22,222,218	40.74
Total	4,140	100.00	55,579,946	100.00	4,336	100.00	54,543,222	100.00

#### 14. Share Price Trend Over Last Ten Years

Year	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Ordinary Shares Voting										
Highest Price (Rs.)	179.90	126.00	119.50	284.00	295.00	192.00	149.75	250.00	192.50	269.00
Lowest Price (Rs.)	113.50	103.20	96.80	97.00	178.00	66.00	66.25	128.00	123.00	120.00
Last Traded Price (Rs.)	171.00	120.40	103.00	100.00	259.90	189.50	67.00	147.00	190.00	135.50
Ordinary Shares Non-Voting										
Highest Price (Rs.)	125.50	102.00	99.50	200.00	226.00	131.25	89.50	114.50	90.00	160.00
Lowest Price (Rs.)	91.30	87.00	73.00	69.10	75.00	48.25	48.00	60.00	54.00	51.00
Last Traded Price (Rs.)	125.10	93.00	91.10	74.50	162.00	124.75	49.00	74.50	89.00	57.50



## 15. Information on Shareholders' Funds and Market Capitalisation

	Shareholders' Funds	Com Bank's Market Capitalisation (*)	Total Market Capitalisation of the CSE	Com Bank's Market Capitalisation as a % of CSE Market Capitalisation	Com Bank's Market Capitalisation Ranking
As at December 31,	Rs. Mn.	Rs. Mn.	Rs. Mn.	%	Rank
2014	70,512	138,557	3,104,864	4.76	3
2013	60,944	95,654	2,286,320	4.11	4
2012	52,577	80,341	2,167,581	3.71	5
2011	43,765	76,509	2,268,854	3.37	6
2010	33,965	91,824	2,280,874	4.03	4
2009	28,499	44,309	1,092,138	4.06	5
2008	25,891	15,630	488,813	3.20	4
2007	23,937	34,234	820,652	4.17	4
2006	15,843	25,368	834,763	3.04	5
2005	15,768	17,991	583,786	3.08	4

<sup>\*</sup> Commercial Bank's Market Capitalization includes only Voting Ordinary Shares.



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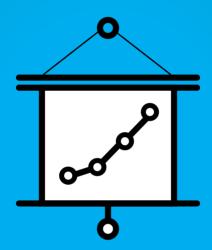
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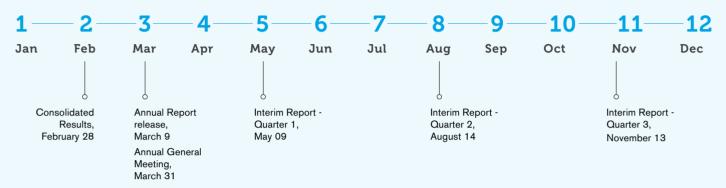
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# Financial Reports

The Financial Statements presented herein have been prepared in compliance with all the applicable rules and regulations including the Sri Lanka Accounting Standards, the Companies Act No. 07 of 2007 and the Listing Rules of the Colombo Stock Exchange.

## 2014



	2014	2015
Final Dividend for the previous year paid/payable	On April 09, 2014	On April 10, 2015
Interim Dividends for the year paid/payable	On November 21, 2014	
	On February 05, 2015	In the second half 2015
Annual Report and Accounts for the year signed/to be signed	On February 23, 2015	In February 2016
Annual General Meeting to be held	On March 31, 2015	In March 2016
Final Dividend for the year to be proposed	On March 31, 2015	In March 2016
Final Dividend for the year to be paid	On April 10, 2015	In April 2016

Submission of the Interim Financial Statements in Terms of the Rule 7.4 of the Colombo Stock Exchange and as per the Requirements of the Central Bank of Sri Lanka

	2014 Submitted on	2015 To be submitted on or before
For the 3 months ended March 31, (unaudited)	May 09, 2014	May 15, 2015
For the 3 and 6 months ended June 30, (unaudited)	(*) August 14, 2014	August 15, 2015
For the 3 and 9 months ended September 30, (unaudited)	November 13, 2014	November 15, 2015
For the 3 months and year ended December 31, (unaudited)	February 23, 2015	February 29, 2016

<sup>(\*)</sup> The Financial Statements of the Bank were audited.

#### Independent Auditors' Report



**KPMG** 

(Chartered Accountants) 32A, Sir Mohamed Macan Markar Mawatha, P. O. Box 186, Colombo 00300, Sri Lanka. Tel : +94 - 11 542 6426 Fax : +94 - 11 244 5872

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#### TO THE SHAREHOLDERS OF COMMERCIAL BANK OF CEYLON PLC

#### Report on the Financial Statements

We have audited the accompanying financial statements of Commercial Bank of Ceylon PLC ("the Company") and the consolidated financial statements of the Company and its subsidiaries ("Group"), which comprise the statements of financial position as at December 31, 2014, the income statement, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 269 to 405.

#### **Board Responsibility for the Financial Statements**

The Board of Directors ("Board") is responsible for the preparation of these financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standards, and for such internal control as Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Sri Lanka Auditing Standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Board, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at December 31, 2014, and of its financial performance and cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.

#### Report on Other Legal and Regulatory Requirements

As required by section 163(2) of the Companies Act No. 07 of 2007, we state the following:

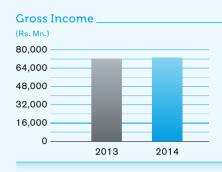
- (a) The basis of opinion and scope and limitations of the audit are as stated above
- (b) In our opinion:
  - we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Company,
  - The financial statements of the Company give a true and fair view of its financial position as at December 31, 2014, and of its financial performance and cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.
  - The financial statements of the Company, and the Group comply with the requirements of sections 151 and 153 of the Companies Act No. 07 of 2007.

**Chartered Accountants** 

Colombo February 23, 2015

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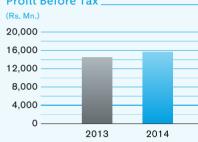


0.96% 个 Growth

2014: Rs. 74,442 Mn.

2013: Rs. 73,736 Mn.

**Profit Before Tax** 



8.45%个 Growth

2014: Rs. 15,736 Mn.

2013: Rs. 14,511 Mn.

**Profit After Tax** 



7.03% 个 Growth

2014: Rs. 11,180 Mn.

2013: Rs. 10,446 Mn.

Basic Earnings per Ordinary Share



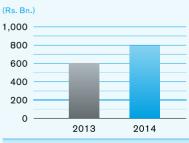
6.94%个

Growth

2014: Rs. 12.94

2013: Rs. 12.10

**Total Assets** 



**31.29%** ↑ <sup>2014: Rs. 795,610 Mn.</sup>

2013: Rs. 605,988 Mn.

			GROUP			BANK	
For the year ended December 31,	Note	2014 Rs. '000	2013 Rs. '000	Change %	2014 Rs. '000	2013 Rs. '000	Change %
Gross income	11	74,537,814	73,704,516	1.13	74,441,840	73,736,267	0.96
Interest income		61,932,876	62,754,147	(1.31)	61,832,018	62,763,644	(1.48)
Less: Interest expenses		34,613,052	36,855,204	(6.08)	34,610,179	36,878,755	(6.15)
Net interest income	12	27,319,824	25,898,943	5.49	27,221,839	25,884,889	5.16
Fees and commission income		5,613,684	4,880,093	15.03	5,592,744	4,876,517	14.69
Less: Fees and commission expenses		764,322	627,235	21.86	761,527	627,235	21.41
Net fees and commission income	13	4,849,362	4,252,858	14.03	4,831,217	4,249,282	13.69
Net gains/(losses) from trading	14	(305,492)	(1,625,926)	81.21	(305,492)	(1,625,926)	81.21
Net gains/(losses) from financial instruments designated at fair value through profit or loss		_	-	_	_	-	-
Net gains/(losses) from financial investments	15	2,272,575	1,349,517	68.40	2,272,575	1,349,517	68.40
Other income (net)	16	5,024,171	6,346,685	(20.84)	5,049,995	6,372,515	(20.75)
Total operating income		39,160,440	36,222,077	8.11	39,070,134	36,230,277	7.84
Impairment charges for loans and other losses	17	4,898,249	5,177,019	(5.38)	4,918,755	5,204,012	(5.48)
Net operating income		34,262,191	31,045,058	10.36	34,151,379	31,026,265	10.07
Less: Expenses							
Personnel expenses	18	8,956,323	8,221,265	8.94	8,903,048	8,186,205	8.76
Depreciation and amortisation	19	1,262,000	868,382	45.33	1,200,546	936,257	28.23
Other operating expenses	20	5,501,963	5,300,824	3.79	5,622,578	5,424,330	3.65
Operating profit before Value Added Tax (VAT) on financial services and Nation Building Tax (NBT)		18,541,905	16,654,587	11.33	18,425,207	16,479,473	11.81
Less: Value Added Tax (VAT) on financial services and Nation Building Tax (NBT)		2,688,551	1,968,954	36.55	2,688,991	1,968,954	36.57
Operating Profit after Value Added Tax (VAT) on financial services and Nation Building Tax (NBT)		15,853,354	14,685,633	7.95	15,736,216	14,510,519	8.45
Share of profits of associates, net of tax		6,563	5,285	24.18	_	-	-
Profit before tax		15,859,917	14,690,918	7.96	15,736,216	14,510,519	8.45
Less: Income tax expense	21	4,617,124	4,117,461	12.14	4,556,035	4,065,008	12.08
Profit for the year		11,242,793	10,573,457	6.33	11,180,181	10,445,511	7.03
Profit Attributable to:							
Equity holders of the Bank		11,238,892	10,563,378	6.39	11,180,181	10,445,511	7.03
Non-controlling interest		3,901	10,079	(61.30)		_	_
Profit for the year		11,242,793	10,573,457	6.33	11,180,181	10,445,511	7.03
Earnings per Share							
Basic earnings per ordinary share (Rs.)	22	13.01	12.24	6.29	12.94	12.10	6.94
Diluted earnings per ordinary share (Rs.)	22	12.95	12.22	5.97	12.88	12.09	6.53

# Statement of Profit or Loss and Other Comprehensive Income

		GROUP			BANK	
For the year ended December 31,	2014 Rs. '000	2013 Rs. '000	Change %	2014 Rs. '000	2013 Rs. '000	Change %
Profit for the year	11,242,793	10,573,457	6.33	11,180,181	10,445,511	7.03
Other comprehensive income, net of tax Items that will never be reclassified to profit or loss						
Net actuarial gains/(losses) on defined benefit plans	(60,828)	(21,409)	(184.12)	(60,667)	(20,668)	(193.53)
Remeasurement of defined benefit liability/(asset)	(84,484)	(29,088)	(190.44)	(84,259)	(28,705)	(193.53)
Less: Deferred tax charge/(reversal) on actuarial gains/(losses)	(23,656)	(7,679)	(208.06)	(23,592)	(8,037)	(193.54)
Net change in revaluation surplus	1,638,518	(121,178)	1,452.16	1,500,805	(121,178)	1,338.51
Changes in revaluation surplus/(deficit)	1,812,757	_	_	1,621,489	_	_
Less: Deferred tax charge/(reversal) on revaluation surplus	174,239	121,178	43.79	120,684	121,178	(0.41)
Items that are or may be reclassified to profit or loss  Net gains/(losses) arising from translating the Financial Statements of the foreign operation	(60,430)	361,343	(116.72)	(57,151)	350,969	(116.28)
Net fair value gains/(losses) on re-measuring Financial investments - Available-for-sale	681,002	1,579,100	(56.87)	681,011	1,579,100	(56.87)
Sri Lanka Government Securities	640,437	1,437,346	(55.44)	640,446	1,437,346	(55.44)
Fair value gains/(losses) arose during the year, net of tax	2,247,787	1,982,249	13.40	2,247,796	1,982,249	13.40
Fair value gains/(losses) realised and recycled to the Income Statement on disposal, net of tax	(1,607,350)	(544,903)	(194.98)	(1,607,350)	(544,903)	(194.98)
Equity Securities	40,565	141,754	(71.38)	40,565	141,754	(71.38)
Fair value gains/(losses) arose during the year, net of tax	40,565	141,754	(71.38)	40,565	141,754	(71.38)
Fair value gains/(losses) realised and recycled to the Income Statement on disposal, net of tax	_	_ ]	_	-	_	_
Share of other comprehensive income of associates, net of tax	6,402	(2,132)	400.28			_
Other comprehensive income for the year, net of tax	2,204,664	1,795,724	22.77	2,063,998	1,788,223	15.42
Total comprehensive income for the year	13,447,457	12,369,181	8.72	13,244,179	12,233,734	8.26
Attributable to:						
Equity holders of the Bank	13,436,055	12,359,090	8.71	13,244,179	12,233,734	8.26
Non-controlling interest	11,402	10,091	12.99	_	_	-
Total comprehensive income for the year	13,447,457	12,369,181	8.72	13,244,179	12,233,734	8.26

			GROUP		BANK			
As at December 31,	Note	2014 Rs. '000	2013 Rs. '000	Change %	2014 Rs. '000	2013 Rs. '000	Change %	
Assets								
Cash and cash equivalents	26	20,621,778	14,263,533	44.58	20,591,867	14,261,549	44.39	
Balances with Central Banks	27	19,633,746	18,431,936	6.52	19,633,746	18,431,936	6.52	
Placements with banks	28	14,507,861	4,131,814	251.13	14,507,861	4,131,814	251.13	
Derivative financial assets	29	459,510	837,694	(45.15)	459,510	837,694	(45.15)	
Other financial instruments – Held-for-trading	30	6,326,636	6,379,058	(0.82)	6,326,636	6,379,058	(0.82)	
Loans and receivables to banks	31	551,066	546,270	0.88	551,066	546,270	0.88	
Loans and receivables to other customers	32	498,165,419	410,935,979	21.23	497,065,787	410,951,440	20.95	
Financial investments - Available-for-sale	33	214,225,017	131,756,525	62.59	214,208,370	131,756,525	62.58	
Financial investments - Held-to-maturity		-	_	_	-	_	_	
Investments in subsidiaries	34	-	_	_	1,211,000	288,946	319.11	
Investments in associates	35	106,287	94,173	12.86	44,331	44,331	-	
Property, plant & equipment	36	11,134,861	9,175,225	21.36	9,953,091	8,387,344	18.67	
Intangible assets	37	856,230	477,728	79.23	439,128	467,593	(6.09)	
Leasehold property	38	108,872	110,324	(1.32)	75,420	76,362	(1.23)	
Other assets	39	10,560,430	9,424,248	12.06	10,541,817	9,426,730	11.83	
Total assets		797,257,713	606,564,507	31.44	795,609,630	605,987,592	31.29	
Liabilities								
Due to banks	40	25,669,025	14,194,219	80.84	25,260,976	14,194,219	77.97	
Derivative financial liabilities	41	1,193,139	1,411,916	(15.50)	1,193,139	1,411,916	(15.50)	
Other financial liabilities - Held-for-trading		-	_	-	_	_	_	
Due to other customers/Deposits from customers	42	529,266,588	451,098,946	17.33	529,361,484	451,152,923	17.34	
Other borrowings	43	136,027,625	53,997,503	151.91	136,201,082	54,173,175	151.42	
Current tax liabilities	44	2,037,388	1,780,867	14.40	1,997,990	1,758,574	13.61	
Deferred tax liabilities	45	2,876,199	1,763,414	63.10	2,573,760	1,563,070	64.66	
Other provisions	46	1,874	2,409	(22.21)	1,874	2,409	(22.21)	
Other liabilities	47	17,669,903	9,885,815	78.74	17,443,531	9,827,209	77.50	
Due to subsidiaries	48	-	_		19,289	15,686	22.97	
Subordinated liabilities	49	11,262,573	10,944,412	2.91	11,044,775	10,944,412	0.92	
Total liabilities		726,004,314	545,079,501	33.19	725,097,900	545,043,593	33.03	
Equity								
Stated capital	50	21,457,501	19,586,813	9.55	21,457,501	19,586,813	9.55	
Statutory reserves	51	4,327,103	4,034,614	7.25	4,327,103	4,034,614	7.25	
Retained earnings	52	4,418,412	4,359,632	1.35	4,258,287	4,233,364	0.59	
Other reserves	53	41,002,819	33,465,169	22.52	40,468,839	33,089,208	22.30	
Total equity attributable to equity holders of the Bank		71,205,835	61,446,228	15.88	70,511,730	60,943,999	15.70	
Non-controlling interest	54	47,564	38,778	22.66	-		-	
Total equity		71,253,399	61,485,006	15.89	70,511,730	60,943,999	15.70	
Total liabilities and equity		797,257,713	606,564,507	31.44	795,609,630	605,987,592	31.29	
Contingent liabilities and commitments	55	352,453,452	295,451,955	19.29	352,453,452	295,451,955	19.29	
Net assets value per ordinary share (Rs.)	56	82.24	72.37	13.64	81.44	71.78	13.46	

The Notes appearing on pages 277 to 405 form an integral part of these Financial Statements.

#### Certification

These Financial Statements have been prepared in compliance with requirements of the Companies Act No. 07 of 2007.

K.D.N. Buddhipala

Chief Financial Officer

Monda 3. 299/la

The Board of Directors is responsible for the preparation and presentation of these Financial Statements.

Approved and signed for and on behalf of the Board,

K.G.D.D. Dheerasinghe

February 23, 2015

Chairman Colombo

M.P. Jayawardena Deputy Chairman

J. Durairatnam Managing Director Mrs. J.R. Gamage Company Secretary

### Statement of Changes in Equity – Group

		Statutory Reserves		
	Stated Capital	Statutory Reserve Fund	Primary Dealer Special Risk Reserve	
	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01, 2013	18,008,796	3,245,818	187,577	
Total comprehensive income for the year 2013				
Profit for the year	_	_	_	
Other comprehensive income, net of tax	_	_	_	
Net actuarial gains/(losses) on defined benefit plans	-	_		
Net change in revaluation surplus	-	<del>-</del>	_	
Net fair value gains/(losses) on re-measuring financial investments – Available-for-sale	-	<del>-</del>	_	
Net gains/(losses) arising from translating the financial statements of foreign operations	-	<del>-</del>		
Total comprehensive income for the year 2013	<u> </u>	_	_	
Transactions with owners recognised directly in equity, contributions and distributions to	owners			
Issue of ordinary shares under Employee Share Option Plans [Refer Note 50]	76,074	_		
Dividends to equity holders	1,501,943	_	-	
Second interim dividend for 2012 [Refer Note 23]	_	_	-	
Final cash dividend for 2012	_	_	_	
Final dividend for 2012 satisfied in the form of issue and allotment of new shares	1,501,943	_	_	
First interim dividend for 2013 [Refer Note 23]	_	_	_	
Deferred tax effect on pre-acquisition reserves	_	_	_	
Reclassification of retained earnings to available-for-sale reserve	_	_	_	
Transfers during the year [Refer Notes 51, 52 and 53]	_	522,276	78,943	
Total transactions with equity holders	1,578,017	522,276	78,943	
Balance as at December 31, 2013	19,586,813	3,768,094	266,520	
Total comprehensive income for the year 2014				
Profit for the year	-		-	
Other comprehensive income, net of tax	_	_		
Net actuarial gains/(losses) on defined benefit plans				
Share of other comprehensive income of associates, net off tax	_	_		
Net change in revaluation surplus	_	_		
Net fair value gains/(losses) on re-measuring financial investments - Available-for-sale	_	_	_	
Net gains/(losses) arising from translating the financial statements of foreign operations	_	_	_	
Total comprehensive income for the year 2014		_	_	
Transactions with owners, recognised directly in equity, contributions and distributions t	o owners			
Issue of ordinary shares under Employee Share Option Plans [Refer Note 50]	340,763	-	-	
Dividends to equity holders	1,529,925	_	_	
Second interim dividend for 2013 [Refer Note 23]	_		_	
Final cash dividend for 2013	_	_	_	
Final dividend for 2013 satisfied in the form of issue and allotment of new shares	1,529,925	_	_	
First interim dividend for 2014 [Refer Note 23]	-	_	_	
Re-classification of available-for-sale-reserve to retained earnings	-			
Transfers during the year [Refer Notes 51, 52 and 53]		559,009	_	
Transfer to general reserve [Refer Notes 51, 52 and 53]		_	(266,520)	
Total transactions with equity holders	1,870,688	559,009	(266,520)	
Balance as at December 31, 2014	21,457,501	4,327,103		

			Other Reserves			
General Shareholders' Non-	General	Investment	Foreign	Available-	Revaluation	Retained
Reserve Funds Controlling Interest	Reserve	Fund Account	Currency Translation	for-Sale Reserve	Reserve	Earnings
Rs. '000 Rs. '000 Rs. '000	Rs. '000	Rs. '000	Reserve Rs. '000	Rs. '000	Rs. '000	Rs. '000
048,989 52,968,420 32,141	20,048,989	2,846,935	(755,101)	475,467	4,737,125	4,172,814
- 10,563,378 10,079						10,563,378
- 1,795,712 12			361,343	1,576,968	(121,178)	(21,421)
- (21,421) 12	_		_	_	_	(21,421)
- (121,178) -	_		_	_	(121,178)	-
- 1,576,968 -	_		_	1,576,968	_	-
<u> </u>			361,343		_	
12,359,09010,091			361,343	1,576,968	(121,178)	10,541,957
- 76,074 -	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>
- (3,942,809) (2,616)	<del>-</del>	<del>-</del>		<del>-</del>	<del>-</del>	(5,444,752)
- (833,609) -	_	<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	(833,609)
- (1,668,826) -	<del>-</del>	<del>-</del>			<del>-</del>	(1,668,826)
- (166,883) (1,308)		<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	(1,668,826)
- (1,273,491) (1,308)		<del>-</del>	<del>-</del>	<del>-</del>	<del>-</del>	(1,273,491)
- (14,547) (838)		<del>-</del>	<del>-</del>	<del>_</del>	<del>-</del>	(14,547)
				(28,967)		28,967
	2,331,830	1,991,758		<del>_</del>		(4,924,807)
<del></del>	2,331,830	1,991,758	-	(28,967)		(10,355,139)
880,819 61,446,228 38,778	22,380,819	4,838,693	(393,758)	2,023,468	4,615,947	4,359,632
11 000 000						11 000 000
<u> </u>		<del>-</del> -	- (00.400)			11,238,892
- 2,197,163 7,501			(60,430)	681,002	1,631,013	(54,422)
- (60,824) (4) - 6,402 -				-		(60,824)
						6,402
- 1,631,013 7,505 - 681,002 -				681,002	1,631,013	_
- 681,002 - (60,430) -			(60,430)	- 681,002	_	
- 13,436,055 11,402			(60,430)	681,002	1,631,013	11,184,470
13,430,033			(00,430)	001,002	1,031,013	11,104,470
- 340,763 -	_	_	_	_	_	_
- (4,017,211) (2,616)				_	_	(5,547,136)
- (849,148) -						(849,148)
- (1,699,917) (1,308)						(1,699,917)
- (169,992) -						(1,699,917)
- (1,298,154) (1,308)			_			(1,298,154)
			_	31,099		(31,099)
	4,600,000	388,446		-		(5,547,455)
	5,493,659	(5,227,139)	_		_	- (0,0 17,100)
1	5,.55,000		<del></del>			
93,659 (3,676,448) (2,616)	10,093,659	(4,838,693)	_	31,099	_	(11,125,690)

#### Statement of Changes in Equity – Bank

		Statutory Reserves		
	Stated Capital	Statutory Reserve Fund	Primary Dealer Special Risk Reserve	
	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01, 2013	18,008,796	3,245,818	187,577	
Total comprehensive income for the year 2013				
Profit for the year	-	-	-	
Other comprehensive income, net of tax	-	_	_	
Net actuarial gains/(losses) on defined benefit plans	-	_	_	
Net change in revaluation surplus	-	_	_	
Net fair value gains/(losses) on re-measuring financial investments – Available-for-sale	-	_	_	
Net gains/(losses) arising from translating the financial statements of foreign operations	_	_	_	
Total comprehensive income for the year 2013		_	_	
Transactions with owners, recognised directly in equity, contributions and distributions t	o owners			
Issue of ordinary shares under Employee Share Option Plans [Refer Note 50]	76,074	_	_	
Dividends to equity holders	1,501,943			
Second interim dividend for 2012 [Refer Note 23]	1,501,945			
Final cash dividend for 2012				
Final dividend for 2012 satisfied in the form of issue and allotment of new shares	1,501,943			
First interim dividend for 2013 [Refer Note 23]	1,501,945			
Transfers during the year [Refer Notes 50, 51 and 52]	_	522,276	78,943	
Total transactions with equity holders	1,578,017	522,276	78,943	
Balance as at December 31, 2013	19,586,813	3,768,094	266,520	
	13,000,010	0,100,004		
Total comprehensive income for the year 2014				
Profit for the year	<u> </u>			
Other comprehensive income, net of tax	<u> </u>			
Net actuarial gains/(losses) on defined benefit plans				
Net change in revaluation surplus				
Net fair value gains/(losses) on re-measuring financial investments – Available-for-sale				
Net gains/(losses) arising from translating the financial statements of foreign operations				
Total comprehensive income for the year 2014				
Transactions with owners, recognised directly in equity, contributions and distributions to	o owners			
ssue of ordinary shares under Employee Share Option Plans [Refer Note 50]	340,763	_	_	
Dividends to equity holders	1,529,925			
Second interim dividend for 2013 [Refer Note 23]	_	_	_	
Final cash dividend for 2013	_		_	
Final dividend for 2013 satisfied in the form of issue and allotment of new shares	1,529,925	_	_	
First interim dividend for 2014 [Refer Note 23]	_	_	_	
Transfers during the year [Refer Notes 51, 52 and 53]		559,009		
Transfer to general reserve [Refer Notes 51, 52 and 53]	_		(266,520)	
Total transactions with equity holders	1,870,688	559,009	(266,520)	

	B 1 2		Other Reserves					T
Retained Earnings	Revaluation Reserve	Available- for-Sale Reserve	Foreign Currency Translation Reserve	Investment Fund Account	General Reserve	Shareholders' Funds	Non- Controlling Interest	Total Equity
Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
4,178,080	4,343,232	475,467	(757,894)	2,846,935	20,048,989	52,577,000	-	52,577,000
10,445,511						10,445,511		10,445,511
(20,668)	(121,178)	1,579,100	350,969			1,788,223		1,788,223
(20,668)						(20,668)		(20,668)
	(121,178)					(121,178)		(121,178)
	_	1,579,100				1,579,100		1,579,100
	_	-	350,969		_	350,969	_	350,969
10,424,843	(121,178)	1,579,100	350,969			12,233,734		12,233,734
						E0.0E4		E0.0E4
	<del>-</del>	<del>-</del> -			<del>-</del>	76,074	<del>-</del>	76,074
(5,444,752)	<del>-</del>					(3,942,809)		(3,942,809)
(833,609)				<del>-</del>		(833,609)		(833,609)
(1,668,826)	<del>-</del>			<del>-</del>	_	(1,668,826)		(1,668,826)
(1,668,826)		<del>-</del>		<del>-</del>		(166,883)		(166,883)
(1,273,491)						(1,273,491)		(1,273,491)
(4,924,807)				1,991,758	2,331,830			_
(10,369,559)				1,991,758	2,331,830	(3,866,735)		(3,866,735)
4,233,364	4,222,054	2,054,567	(406,925)	4,838,693	22,380,819	60,943,999		60,943,999
11,180,181	_	_	_	_	_	11,180,181	_	11,180,181
(60,667)	1,500,805	681,011	(57,151)			2,063,998		2,063,998
(60,667)	_	_	_		_	(60,667)	_	(60,667)
_	1,500,805	_	_	_	_	1,500,805	_	1,500,805
_	_	681,011	_	_	_	681,011	_	681,011
_	_	_	(57,151)	_	_	(57,151)	_	(57,151)
11,119,514	1,500,805	681,011	(57,151)	_	_	13,244,179	_	13,244,179
_	_	_	_	_	_	340,763	_	340,763
(5,547,136)						(4,017,211)		(4,017,211)
(849,148)					_	(849,148)	_	(849,148)
(1,699,917)					_	(1,699,917)	_	(1,699,917)
(1,699,917)						(1,699,917)	_	(169,992)
						(1,298,154)		(1,298,154)
(1,298,154)	<del>-</del>	<del>-</del>	<del>-</del>	200 446	4 600 000	(1,290,104)	_	(1,290,104)
(5,547,455)	<del>-</del>		<del>-</del>	388,446	4,600,000	<del>-</del>		_
(11 004 501)		<del>-</del>		(5,227,139)	5,493,659	(0.676.449)		(0.650.440)
(11,094,591)			- (404.070)	(4,838,693)	10,093,659	(3,676,448)		(3,676,448)
4,258,287	5,722,859	2,735,578	(464,076)		32,474,478	70,511,730	-	70,511,730

#### Statement of Cash Flows

			· · · ·	BANK		
For the year ended December 31,	Note	2014	2013	2014	2013	
Tor the year ended December 31,	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Cash Flows from Operating Activities						
Profit before income tax		15,859,917	14,690,918	15,736,216	14,510,519	
Adjustments for;						
Non-cash items included in profits before tax	61	5,259,655	5,768,801	5,211,421	5,862,574	
Change in operating assets	62	(177,812,671)	(102,776,236)	(178,345,779)	(102,740,182)	
Change in operating liabilities	63	177,867,627	76,882,830	178,481,088	76,915,896	
Gains/(losses) on sale of property, plant & equipment	16	2,144	(11,115)	4,916	(233)	
Share of profits in associates, net of tax		(6,563)	(5,285)	_	_	
Dividend income from subsidiaries and associates	16	851	2,691	(70,383)	(72,530)	
Interest expense on subordinated liabilities	12.2	766,101	619,126	752,781	619,126	
Net gains/(losses) arising from translating the Financial Statements						
of foreign operations	53.4	(60,430)	361,343	(57,151)	350,969	
Benefits paid on defined benefit plans		(74,497)	(47,891)	(73,675)	(46,147)	
Income taxes paid		(3,036,746)	(4,008,339)	(2,988,916)	(3,962,673)	
Net cash from/(used in) operating activities		18,765,388	(8,523,157)	18,650,518	(8,562,681)	
Cash Flows from Investing Activities						
Net purchase of property, plant & equipment		(1,072,322)	(957,152)	(989,864)	(956,337)	
Proceeds from sale of property, plant & equipment		33,391	31,431	13,649	11,927	
Purchase of financial investments		(6,868,493)	(2,749,888)	(6,868,493)	(2,749,888)	
Proceeds from sale and maturity of financial investments		964,499	1,723,893	964,499	1,723,893	
Net purchase of intangible assets		(144,494)	(119,903)	(144,417)	(119,449)	
Net cash flow from investment in subsidiaries and associates		_	_	(34,795)	_	
Acquisition of a subsidiary, net of cash acquired	34.2	(891,470)	-	(916,046)	-	
Dividends received from investments in subsidiaries and associates		-	_	70,383	72,530	
Net cash from/(used in) investing activities		(7,978,889)	(2,071,619)	(7,905,084)	(2,017,324)	
Cash Flows from Financing Activities						
Net proceeds from issue of ordinary voting shares	50	340,763	76,074	340,763	76,074	
Net proceeds from subordinated liabilities	49	_	9,468,750	_	9,468,750	
Repayment of subordinated liabilities	49	_	(550)	_	(550)	
Interest paid on subordinated liabilities		(749,190)	(492,745)	(738,668)	(492,745)	
Dividend paid to non-controlling interest	54	(2,616)	(2,616)	_	_	
Dividend paid to shareholders of the Bank		(4,017,211)	(3,942,809)	(4,017,211)	(3,942,809)	
Net cash from/(used in) financing activities		(4,428,254)	5,106,104	(4,415,116)	5,108,720	
Net increase/(decrease) in cash and cash equivalents		6,358,245	(5,488,672)	6,330,318	(5,471,285)	
Cash and cash equivalents as at January 01,		14,263,533	19,752,205	14,261,549	19,732,834	
Cash and cash equivalents as at December 31,	26	20,621,778	14,263,533	20,591,867	14,261,549	

#### 1. Reporting Entity

#### 1.1 Corporate Information

Commercial Bank of Ceylon PLC (the 'Bank') is a public limited liability company listed on the Colombo Stock Exchange, incorporated on June 25, 1969 under the Companies Ordinance No. 51 of 1938, (and domiciled) in Sri Lanka. It is a licensed commercial bank regulated under the Banking Act No. 30 of 1988 and amendments thereto. The Bank was re-registered under the Companies Act No. 07 of 2007 on January 23, 2008, under the Company Registration No. PQ 116. The registered office of the Bank is situated at 'Commercial House', No. 21, Sir Razik Fareed Mawatha, Colombo 01, Sri Lanka. The ordinary shares of the Bank have a primary listing on the Colombo Stock Exchange.

The staff strength of the Bank as at December 31, 2014 was 4,852 (4,730 as at December 31, 2013).

For further information please refer the inner back cover of this Annual Report.

#### 1.2 Consolidated Financial Statements

The Consolidated Financial Statements as at and for the year ended December 31, 2014, comprise the Bank (Parent Company) and its Subsidiaries (together referred to as the 'Group' and individually as 'Group entities'), and the Group's interest in its Associates.

The Bank does not have an identifiable Parent of its own. The Bank is the ultimate parent of the Group.

## 1.3 Principal Business Activities, Nature of Operations and Ownership by the Bank in its Subsidiaries and Associates

Entity	Principal Business Activities	Ownership at December 31, 2014	Ownership at December 31, 2013
Bank	Providing a comprehensive range of financial services encompassing accepting deposits, personal banking, trade financing, off-shore banking, resident and non-resident foreign currency operations, travel-related services, corporate and retail credit, syndicated financing, project financing, development banking, lease financing, hire purchase financing, rural credit, issuing of local and international debit and credit cards, tele-banking facilities, internet banking, mobile banking, money remittance facilities, dealing in Government Securities and treasury-related products, salary remittance package, bullion trading, export and domestic factoring, pawning, margin trading, e-Banking services, Bancassurance and Islamic banking products and services, etc.	N/A	N/A
Subsidiaries			
Commercial Development Company PLC	Property development & related ancillary services and outsourcing of staff for non-critical functions of the Bank.	94.55%	94.55%
ONEzero Company Ltd.	Providing IT-related services.	100.00%	100.00%
Commex Sri Lanka S.R.L.	Acting as an agent to the Bank and providing money transfer services, opening accounts, issuance and encashment of foreign currencies and travellers' cheques and collecting applications for credit facilities. The commercial operations of this company are yet to be commenced.	100.00%	100.00%
Indra Finance Ltd.	Providing financial services including leasing, hire purchase, loans, etc.	100.00% (*)	N/A
Associates			
Equity Investments Lanka Ltd.	Fund management	22.92%	22.92%
Commercial Insurance Brokers (Pvt) Ltd.	Insurance brokering	18.91% (**)	18.91% (**)

<sup>(\*)</sup> As per the Financial Sector Consolidation Road Map of the Central Bank of Sri Lanka, the Bank acquired 100% stake in Indra Finance Ltd. on September 01, 2014.

<sup>(\*\*) 20%</sup> stake of Commercial Insurance Brokers (Pvt) Ltd. is held by Commercial Development Company PLC, a 94.55% owned subsidiary of the Bank, which is listed on the Colombo Stock Exchange. The Bank has a significant influence over financial and operating activities of Commercial Insurance Brokers (Pvt) Ltd. though it effectively holds only 18.91%.

#### Notes to the Financial Statements

There were no significant changes in the nature of the principal business activities of the Bank and the Group during the financial year under review.

#### 2. Basis of Preparation

#### 2.1 Statement of Compliance

The Consolidated Financial Statements of the Group and the separate Financial Statements of the Bank, have been prepared and presented in accordance with the Sri Lanka Accounting Standards (SLFRSs) laid down by The Institute of Chartered Accountants of Sri Lanka and in compliance with the requirements of the Companies Act No. 07 of 2007 and the Banking Act No. 30 of 1988 and amendments thereto and provide appropriate disclosures as required by the Listing Rules of the Colombo Stock Exchange. These Financial Statements, except for information on cash flows have been prepared following the accrual basis of accounting.

These SLFRSs are available at www.casrilanka.com.

The Group did not adopt any inappropriate accounting treatments which are not in compliance with the requirements of the SLFRSs and regulations governing the preparation and presentation of the Financial Statements.

Details of the Group's Significant Accounting Policies followed during the year are given in Notes 5 to 8 on pages 285 to 303.

The formats used in the preparation of the Financial Statements and the disclosures made therein also comply with the specified formats prescribed by the Central Bank of Sri Lanka for the preparation, presentation and publication of Annual Audited Financial Statements of Licensed Commercial Banks.

#### 2.2 Responsibility for Financial Statements

The Board of Directors of the Bank is responsible for the preparation and presentation of the Financial Statements of the Group and the Bank as per the provisions of the Companies Act No. 07 of 2007 and SLFRSs.

The Board of Directors acknowledges their responsibility for Financial Statements as set out in the 'Annual Report of the Board of Directors', 'Statement of Directors' Responsibility' and the certification on the Statement of Financial Position on pages 194, 206 and 271 respectively.

These Financial Statements include the following components:

- an Income Statement and a Statement of Profit or Loss and Other Comprehensive Income providing the information on the financial performance of the Group and the Bank for the year under review.
   Refer pages 269 and 270;
- a Statement of Financial Position providing the information on the financial position of the Group and the Bank as at the year-end. Refer page 271;
- a Statement of Changes in Equity depicting all changes in shareholders' funds during the year under review of the Group and the Bank. Refer pages 272 to 275.
- a Statement of Cash Flows providing the information to the users, on the ability of the Group and the Bank to generate cash and cash equivalents and the needs of entities to utilise those cash flows.
   Refer page 276 and
- Notes to the Financial Statements comprising Accounting Policies and other explanatory information. Refer pages 277 to 405.

# 2.3 Approval of Financial Statements by the Board of Directors

The Financial Statements of the Group and the Bank for the year ended December 31, 2014 (including comparatives for 2013) were approved and authorised for issue by the Board of Directors in accordance with Resolution of the Directors on February 23, 2015.

#### 2.4 Basis of Measurement

The Financial Statements of the Group have been prepared on the historical cost basis except for the following material items stated in the Statement of Financial Position.

Items	Basis of Measurement	Note No./s	Page/s
Held for trading financial instruments including financial derivatives	Fair Value	29 & 30	319
Financial investments -available-for-sale	Fair Value	33	329
Land & buildings	Measured at cost at the time of acquisition and subsequently at revalued amounts which are the fair values at the date of revaluation	36	336
Defined benefit obligation	Liability for defined benefit obligations is recognised as the present value of the defined benefit obligation less the net total of the plan assets, plus unrecognised actuarial gains, less unrecognised past service cost and unrecognised actuarial losses	47.1, 47.2 & 47.4	355, 356 & 358

#### 2.5 Functional and Presentation Currency

Items included in the Financial Statements of the Group are measured using the currency of the primary economic environment in which the Bank operates (the Functional Currency).

Each entity in the Group determines its own functional currency and items included in the Financial Statements of these entities are measured using that Functional Currency. There was no change in the Group's Presentation and Functional Currency during the year under review.

These Financial Statements are presented in Sri Lankan Rupees, the Group's Functional and Presentation Currency.

The information presented in US Dollars in the Section on 'Supplementary Information' on pages 409 and 410 does not form part of the Financial Statements and is made available solely for the information of stakeholders.

#### 2.6 Presentation of Financial Statements

The assets and liabilities of the Group presented in the Statement of Financial Position are grouped by nature and listed in an order that reflects their relative liquidity and maturity pattern.

No adjustments have been made for inflationary factors affecting the Financial Statements.

An analysis on recovery or settlement within 12 months from the Reporting date and after more than 12 months from the Reporting date is presented in Note 58 on pages 369 to 371.

Financial assets and financial liabilities are offset and the net amount reported in the Statement of Financial Position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously. Income and expenses are not offset in the Income Statement unless required or permitted by an Accounting Standard or interpretation and as specifically disclosed in the Accounting Policies of the Bank.

#### 2.7 Materiality and Aggregation

Each material class of similar items is presented separately in the Financial Statements. Items of dissimilar nature or function are presented separately unless they are immaterial as permitted by the Sri Lanka Accounting Standard - LKAS 1 on 'Presentation of Financial Statements'.

#### 2.8 Rounding

The amounts in the Financial Statements have been rounded-off to the nearest Rupees thousands, except where otherwise indicated as permitted by the Sri Lanka Accounting Standard - LKAS 1 on 'Presentation of Financial Statements'.

#### 2.9 Comparative Information

Comparative information including quantitative, narrative and descriptive information is disclosed in respect of the previous period for all amounts reported in the Financial Statements in order to enhance the understanding of the current period's Financial

Statements and to enhance the inter-period comparability. The presentation and classification of the Financial Statements of the previous year is amended, where relevant for better presentation and to be comparable with those of the current year.

#### 2.10 Use of Judgements and Estimates

In preparing the Financial Statements of the Group in conformity with SLFRSs, the Management has made judgements, estimates and assumptions that affect the application of Accounting Policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

The most significant areas of estimation uncertainty and critical judgements in applying Accounting Policies that have most significant effect on the amounts recognised in the Financial Statements of the Group are as follows:

#### 2.10.1 Going Concern

The Management has made an assessment of its ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, the Management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the Financial Statements of the Group continue to be prepared on a going concern basis.

#### 2.10.2 Fair Value of Financial Instruments

The determination of fair values of financial assets and financial liabilities recorded on the Statement of Financial Position for which there is no observable market price are determined using a variety of valuation techniques that include the use of mathematical models. The Group measures fair value using the fair value hierarchy that reflects the significance of input used in making measurements. Methodologies used for valuation of financial instruments and fair value hierarchy are stated in Note 4 on page 283.

#### 2.10.3 Financial Assets and Liabilities Classification

The Significant Accounting Policies of the Group provide scope for assets and liabilities to be classified at inception into different accounting categories in certain circumstances.

- In classifying financial assets or liabilities at 'Fair value through profit or loss', the Group has determined that it has met the criteria for this designation set out in Notes 5.3.3.1 and 5.3.4.1 on pages 207 and 290.
- In classifying financial assets as 'Held to maturity', the Group has
  determined that it has both the positive intention and ability to hold
  the assets until their maturity date as required by Note 5.3.3.5 on
  page 289.

#### 2.10.4 Impairment Losses on Loans and Receivables

The Group reviews its individually significant loans and advances at each Reporting date to assess whether an impairment loss should be provided for in the Income Statement. In particular, Management's judgement is required in the estimation of the amount and timing of future cash flows when determining the impairment loss.

#### Notes to the Financial Statements

These estimates are based on assumptions about a number of factors and hence actual results may differ, resulting in future changes to the provisions made.

The individual component of the total provision for impairment applies to financial assets evaluated individually for impairment and is based on Management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, Management makes judgements about a borrower's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable.

A collective component of the total provision is established for:

- groups of homogeneous loans and advances that are not considered individually significant; and
- groups of assets that are individually significant but that were not found to be individually impaired

The collective provision for groups of homogeneous loans is established using statistical methods (such as, net flow rate methodology, risk migration analysis) or, a formula approach based on historical loss rate experience, using the statistical analysis of historical data on delinquency to estimate the amount of loss. Management applies judgement to ensure that the estimate of loss arrived at on the basis of historical information is appropriately adjusted to reflect the economic conditions and product mix at the Reporting date. The loss rates are regularly benchmarked against actual loss experience.

In assessing the need for collective loss allowance, Management considers factors such as credit quality (for example, loan to collateral ratio, level of restructured performing loans) portfolio size, concentrations and economic factors. To estimate the required allowance, assumptions are made to define how inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions (including policy rates, inflation, growth in Gross Domestic Product, sovereign rating, etc).

The accuracy of the provision depends on the model assumptions and parameters used in determining the collective provision.

Refer Note 5.3.10.1 on page 292 for details.

# 2.10.5 Impairment of Financial Investments – Available-for-Sale

The Group reviews the debt securities classified as available-forsale investments at each Reporting date to assess whether they are impaired. This requires similar judgements as applied on the individual assessment of loans and advances.

The Group also records impairment charges on available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below their cost along with the historical share price movements, duration and extent up to which the fair value of an investment is less than its cost.

Refer Note 5.3.10.2 on page 293 for details.

#### 2.10.6 Impairment Losses on Non-Financial Assets

The Group assesses whether there are any indicators of impairment for an asset or a Cash-Generating Unit (CGU) at each Reporting date or more frequently, if events or changes in circumstances necessitate to do so. This requires the estimation of the 'Value in use' of such individual assets or the CGUs. Estimating 'Value in use' requires the Management to make an estimate of the expected future cash flows from the asset or the CGU and also to select a suitable discount rate in order to calculate the present value of the relevant cash flows. This valuation requires the Group to make estimates about expected future cash flows and discount rates and hence, they are subject to uncertainty.

Refer Note 5.8 on page 297 for details.

#### 2.10.7 Revaluation of Property, Plant & Equipment

The Group measures land and buildings at revalued amounts with changes in fair value being recognised in Equity through Other Comprehensive Income (OCI). The Group engaged independent professional valuers to assess fair value of land and buildings as at December 31, 2014. The key assumptions used to determine the fair value of the land and building and sensitivity analyses are provided in Note 36.5 (b) on page 341.

#### 2.10.8 Useful Life-time of the Property, Plant & Equipment

The Group reviews the residual values, useful lives and methods of depreciation of Property, Plant & Equipment at each Reporting date. Judgement of the Management is exercised in the estimation of these values, rates, methods and hence they are subject to uncertainty.

#### 2.10.9 Deferred Tax Assets

Deferred tax assets are recognised in respect of tax losses to the extent that it is probable that future taxable profit will be available against which such tax losses can be utilised. Judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits, together with future tax-planning strategies.

Refer Note 7.2 on page 302 for details.

#### 2.10.10 Defined Benefit Obligation

The cost of the defined benefit plans is determined using an actuarial valuation. The actuarial valuation involves making assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases, etc. Due to the long term nature of these plans, such estimates are subject to significant uncertainty.

Refer Note 47 on page 354 for the assumptions used.

## 2.10.11 Provisions for Liabilities, Commitments and Contingencies

The Group receives legal claims against it in the normal course of business. Management has made judgements as to the likelihood of any claim succeeding in making provisions. The time of concluding legal claims is uncertain, as is the amount of possible outflow of economic benefits. Timing and cost ultimately depend on the due process in respective legal jurisdictions.

Information about significant areas of estimation uncertainty and critical judgements in applying Accounting Policies other than those stated above that have significant effects on the amounts recognised in the Consolidated Financial Statements, are described in Notes 5.11 to 5.17 on page 290.

#### 2.11 Events After the Reporting Period

Events after the Reporting period are those events, favourable and unfavourable, that occur between the Reporting date and the date when the Financial Statements are authorised for issue.

In this regard, all material and important events that occurred after the Reporting period have been considered and appropriate disclosures are made in Note 66 on page 405 where necessary.

#### 3. Financial Risk Management

Risk is inherent in the Bank's activities, but is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities. The Bank is exposed to;

#### Credit Risk

The risk that the Bank will incur a loss because its customers or counterparties fail to discharge their contractual obligations.

The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations and by monitoring exposures in relation to such limits.

#### Market Risk

The risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices. The Bank classifies exposures to market risk into either trading or non-trading portfolios and manages each of those portfolios separately.

The market risk for the trading portfolio is monitored and managed closely.

#### Liquidity Risk

The risk that the Bank will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk arises because of the possibility that the Bank might be unable to meet its payment obligations when they fall due under both normal and stress circumstances.

To limit this risk, Management has arranged for diversified funding sources in addition to its core deposit base and adopted a policy of managing assets with liquidity in mind and monitoring future cash flows and liquidity on a daily basis. The Bank has developed internal control processes and contingency plans for managing liquidity risk. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

#### Operational Risk

The risk of loss arising from systems failure, human error, fraud or external events. When controls fail to operate effectively, operational risks can cause damage to reputation, have legal or regulatory implications or lead to financial loss. The Bank cannot expect to eliminate all operational risks, but it endeavours to manage these risks through a control framework and by monitoring and responding to potential risks.

Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, such as the use of internal audit.

#### **Bank's Risk Management Framework**

The Board of Directors of the Bank has the overall responsibility for the establishment and oversight of the Bank's Risk Management Framework.

The Risk Management Policy of the Bank translates overall risk appetite on business activities in a holistic approach to provide the guidance required for convergence of strategic and risk perspectives of the Bank.

The Risk Management Policy Framework constitutes the Credit Policy, Lending Guidelines, ALM Policy including Liquidity Risk Policy, Foreign Exchange Policy, Operational Risk Policy, IT Risk Management Policy, Market Risk Management Policy, Stress Testing Policy, etc. which have been firmly established to provide control and guidance for decision-making throughout the Bank in an uniform manner.

The Committee structure embedded to the system acts as a fact finding and decision making authority through meaningful discussions of multiple points of view. The Risk Management committees effectively deliberate on matters at hand to provide guidance to the business lines with a view to managing risk in accordance with the strategic goals and risk appetite of the Bank.

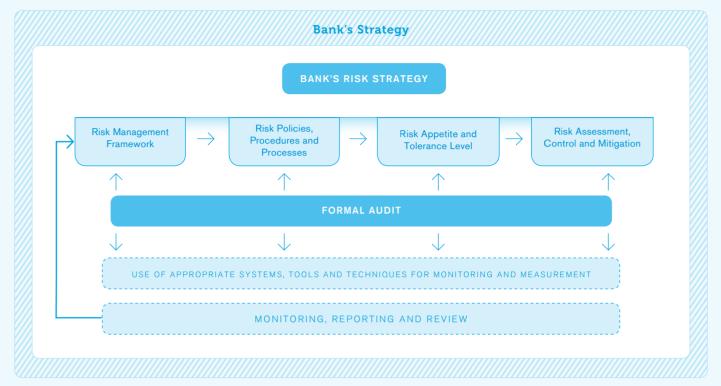
The Board of Directors of the Bank has formed a mandatory Sub-Committee namely, the Board Integrated Risk Management Committee (BIRMC) as per Banking Act Direction No. 11 of 2007 on Corporate Governance. The performance of the Committee and the duties and roles of members are reviewed by the Board annually.

The meetings of the Executive Integrated Risk Management Committee (EIRMC) are conducted on a monthly basis to discuss Credit and Operational risk matters of the Bank while priority is given for liquidity and market risks at the ALCO meetings that convene at least once in fortnight.

In addition, the Risk Management Department carries out semi-annual Bank-wide risk assessment function focusing on adherence to laws, regulations and regulatory guidelines as well as internal controls and approved policies. A dedicated Compliance Department is entrusted with the responsibility of monitoring these requirements on an ongoing basis.

Further, the Management Audit function of the Bank independently monitors and evaluates the risk management function of the Bank and provides their views on adequacy of the Risk Management Framework to the Board Audit Committee.

#### Bank's Financial Risk Management Framework



#### Management of Credit Risk

Lending Guidelines of the Bank formulated in consultation with Lending Units provides expected granularity of credit assessment, risk grading, their acceptability of collateral, etc. as well as limits on exposures and concentration levels to various sectors, counter parties, geographies and segments.

A robust risk grading system incorporating Basel requirement of facility rating and counterparty ratings is adopted by the Bank for evaluation of credit proposals. This risk grading framework consists of 10 grades of varying degrees of risk as an indicator for the Lending Officers to evaluate and arrive at suitable risk-reward trade-offs in their propositions. These risk grades are reviewed by the Integrated Risk Management Department regularly.

Portfolio level credit risk analyses are taken up at monthly EIRMC as well as quarterly BIRMC meetings. Individual credit proposals evaluated by the Lending Officers are approved by the Authorising Officers within the hierarchy in Delegated Authority Levels whilst ensuring a minimum of four eyes principle when approving any lending proposals. Escalation of approving levels occurs based on exposure levels as well as final risk ratings of borrowers.

The Executive Credit Committee (ECC) and the Board Credit Committee (BCC) are entrusted with high value approval of facilities while the Board will be the ultimate authority for approving facilities beyond predetermined threshold levels.

Deliberations take place at BCC level on facilities taken up for approval within the specified threshold and recommendation for approval of the Board based on quantum of exposures proposed is exercised.

The Risk Management Department provides risk approval for individual proposals above predetermined threshold levels, consequent to a rigorous independent risk evaluation guided by Credit Policy, Lending Guidelines and circular instructions within a limit framework stemming from risk appetite of the Bank.

#### Management of Liquidity Risk

Market Risk Management Policy and the ALCO Policy of the Bank approved by the Board of Directors sets the tone for managing liquidity risk of the Bank. Liquidity risk of the Bank is given utmost priority when managing a wide range of other risks due to the fact that it is considered as the most critical risk for any financial institution.

The Bank's Treasury Department is entrusted with managing liquidity of the Bank on real-time basis to ensure smooth functioning of business activities at all other business units of the Bank.

Having access to a substantial stable Current Account and Savings Account (CASA) base due to its wide branch network and the top of the mind perception created in the depositors in general, for stability provides immense strength to the Bank in managing liquidity.

Having high quality liquid assets at the disposal of the Bank is another plus factor for the Bank. The strength of such was amply reflected in the new Basel III parallel computation the Bank carries out for arriving at Liquidity Coverage Ratio as per the CBSL guidelines that recorded very healthy results as compared to regulatory minimum threshold levels.

Contingency funding plans available, constant monitoring of salient liquidity ratios and scenario based stress testing being carried out regularly, provide the sense of Bank with required indicators enabling the Bank to take proactive measures that could provide time to overcome any adverse liquidity position on a future date.

#### Management of Market Risk

Market Risk Policy, ALCO Policy and Foreign Exchange Risk Policy are the three main policies that constitute the framework governing the Market Risk Management function of the Bank.

Due to the business model adopted by the Bank exposure to equity and commodity risk was kept at bay throughout the year.

However, Interest Rate Risk arising from the Banking Book as well as Trading Book and Foreign Exchange Risk arising from dealing in currencies other than local currency, continued to expose the Bank to associated risk elements.

Low interest scenarios experienced by the country during the period, impacted the financial market in Sri Lanka mainly through shrinking Net Interest Margin. Interest Rates of the Banking Book was subjected to varying degrees of rate shocks to identify impact on earnings perspective in such rate scenarios. The results reflected predictions which assisted the Bank in formulating strategies to manage the financial position in an effective manner with the limited choices available.

Trading book too was subjected to Value at Risk (VaR) framework as described in the section on 'Managing Risk at Commercial Bank' on pages 218 to 245. The Bank also carried out sensitivity analysis on a regular basis to ascertain the impact on portfolios maintained, mainly in Government Securities and marking-to-market such portfolios to reflect fair value for decision making process.

Foreign exchange positions were maintained within the regulatory framework in a market where much stability was observed in the major currency that the Bank deals in, i.e. USD. The positions were subjected to sensitivity analysis to provide insight to possible losses/gains arising from currency appreciation/depreciations, respectively as the reporting currency of the Bank being LKR. Despite political turmoil experienced in Russia/Ukraine and Middle Eastern countries during this year, the Bank's FX risk position remains relatively unscathed due to not having position in currencies of such origins.

#### **Operational Risk Management**

Sound Operational Risk Management practices are embedded in to the work process through Bank's culture, internal policy framework and as per regulatory requirements.

Circular instructions and Operational Risk Management Policy play a major part in bringing together business practices with accepted benchmarks to ensure minimum disruption to processes, personnel, technology and infrastructure.

Internal control framework and Audit function with firmly established 'three lines of defense' serve the Bank to manage Operational Risk at current acceptable levels.

Risk and Control Self Assessment (RCSA) framework is adopted to identify risks involved in business activities of the Bank and to implement appropriate mitigatory measures after assessing criticality of such risks. IT Risk of the Bank is managed through strict monitoring of Key IT Risk Indicators while Vulnerability Assessment and Penetration Tests are being carried out by both internal and external parties at regular intervals to identify the relevant risks.

Refer Note 65 on pages 380 to 405 for 'Financial Risk Review'.

A detailed write up on how the Risk Management is carried out within the Bank's Financial Risk Management Framework with due consideration given to factors such as governance, identification, assessment, monitoring, reporting and mitigation, are discussed in detail in the Section on 'Managing Risk at Commercial Bank' on pages 218 to 245 The write up referred to above does not form part of the Financial Statement.

#### 4. Fair Value Measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- . In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use. External professional valuers are involved for valuation of significant assets such as land and building.

#### Fair Value Hierarchy

The Group measures the fair value using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurement.

#### Level 1

Inputs that are unadjusted quoted market prices in an active market for identical instruments

When available, the Group measures the fair value of an instrument using active quoted prices or dealer price quotations (assets and long positions are measured at a bid price; liabilities and short positions are measured at an ask price), without any deduction for transaction costs. A market is regarded as active if transactions for asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

#### Notes to the Financial Statements

#### Level 2

Inputs other than quoted prices included within Level that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices)

This category includes instruments valued using;

- (a) quoted market in active markets for similar instruments,
- (b) quoted prices for identical or similar instruments in markets that are considered to be less active, or
- (c) other valuation techniques in which almost all significant inputs are directly or indirectly observable from market data.

#### Level 3

#### Inputs that are unobservable

This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's value.

Valuation techniques include net present value and discounted cash flow models comparison with similar instruments for which observable market prices exist, option pricing models and other valuation models.

Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, risk premiums in estimating discount rates, bond and equity prices, foreign exchange rates, expected price volatilities and corrections.

Observable prices or model inputs such as market interest rates are usually available in the market for listed equity securities and government securities such as treasury bills and bonds. Availability of observable prices and model inputs reduces the need for management judgement and estimation while reducing uncertainty associated in determining the fair values.

Models are adjusted to reflect the spread for bid and ask prices to reflect costs to close out positions, credit and debit valuation adjustments, liquidity spread and limitations in the models. Also, profit or loss calculated when such financial instruments are first recorded ('Day 1' profit or loss) is deferred and recognised only when the inputs become observable or on derecognition of the instrument.

An analysis of fair value measurement of financial and non-financial assets and liabilities is provided in Note 25 on page 315.

#### **Significant Accounting Policies**

The Accounting Policies set out below have been applied consistently to all periods presented in the Financial Statements of the Group, unless otherwise indicated.

These Accounting Policies have been applied consistently by Group entities.

Set out below is an index of Significant Accounting Policies, the details of which are available on the pages that follow:

		Page N
5	Significant accounting policies -	
	recognition of assets and liabilities	28
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## 5. Significant Accounting Policies - Recognition of Assets and Liabilities

#### 5.1 Basis of Consolidation

The Group's Financial Statements comprise consolidation of the Financial Statements of the Bank, its Subsidiaries in terms of the Sri Lanka Accounting Standard - SLFRS 10 on 'Consolidated and Separate Financial Statements' and the proportionate share of the profit or loss and net assets of its Associates in terms of the Sri Lanka Accounting Standard - LKAS 28 on 'Investments in Associates and Joint Ventures'. The Bank's Financial Statements comprise the amalgamation of the Financial Statements of the Domestic Banking Unit, the Off-Shore Banking Centre and the international operations of the Bank.

#### 5.1.1 Business Combinations

Business combinations are accounted for using the acquisition method when control is transferred to the Group (Refer Note 5.1.3 below). The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment (Refer Note 5.7.3.1.1 on page 296). Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if they are related to the issue of debt or equity securities.

#### 5.1.2 Non-Controlling Interests (NCI)

NCI are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### 5.1.3 Subsidiaries

Subsidiaries are investees controlled by the Group. The Group 'controls' an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Group reassesses whether it has control if there are changes to one or more of the elements of control. This includes circumstances in which protective rights held (e.g. those resulting from a lending relationship) become substantive and lead to the Group having power over an investee.

The cost of an acquisition is measured at fair value of the consideration, including contingent consideration. The acquired identifiable assets, liabilities and contingent liabilities are measured at their fair values at the date of acquisition. Subsequent to the initial measurement the Bank continues to recognise the investments in Subsidiaries at cost.

The Financial Statements of subsidiaries are included in the Consolidated Financial Statements from the date on which control commences until the date when control ceases.

The Financial Statements of all subsidiaries in the Group have a common financial year which ends on December 31, except for the Indra Finance Ltd., a licensed finance company, whose financial year ends on March 31. The Financial Statements of the Bank's Subsidiaries are prepared using consistent accounting policies.

The reason for using a different Reporting date by the aforesaid subsidiary is due to the requirement imposed by the Central Bank of Sri Lanka for licensed finance companies to publish their key financial data and key performance indicators for 12-month period ended March 31 and 6 months period ended September 30, every year, in accordance with a format prescribed by the Director of the Department of Supervision of Non-Bank Financial Institutions of the Central Bank of Sri Lanka.

All intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions, income and expenses are eliminated in full.

There are no significant restrictions on the ability of Subsidiaries to transfer funds to the Parent (the Bank) in the form of cash dividend or repayment of loans and advances.

All Subsidiaries of the Bank have been incorporated in Sri Lanka except Commex Sri Lanka S.R.L. which was incorporated in Italy.

A listing of the Bank's Subsidiaries together with contingencies of Subsidiaries is set out in Notes 34 and 55.4 (a) on pages 333 and 368.

The summarised financial information of all its Subsidiaries including total assets, total liabilities, revenue, profit or loss and the dividend paid, business address, etc are given in the Section on 'Group Structure' on page 408.

#### 5.1.4 Transactions Eliminated on Consolidation

Intra-group balances and transactions, and any unrealised income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the Consolidated Financial Statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### 5.1.5 Loss of Control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCl and other components of equity. Any resulting gain or loss is recognised in Income Statement. Any interest retained in the former subsidiary is measured at fair value when control is lost.

Subsequently, it is accounted for as an Associate or in accordance with the Group's Accounting Policy for financial instruments depending on the level of influence retained.

#### 5.1.6 Associates

Associates are those entities in which the Group has significant influence, but not control, over the variable returns through its power over the investee. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity.

Investments in associates are accounted for using the equity method and are recognised initially at cost, in terms of Sri Lanka Accounting Standards - LKAS 28 on 'Investments in Associates and Joint venture'. The Group's investment includes goodwill identified on acquisition, net of any accumulated impairment losses.

#### Notes to the Financial Statements

The Consolidated Financial Statements include the Group's share of the income and expenses and equity movements of equityaccounted investees, after adjustments to align the Accounting Policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. Accordingly, under the Equity Method, investments in Associates are carried at cost plus post-acquisition changes in the Group's share of net assets of the Associates and are reported as a separate line item in the Statement of Financial Position. The Income Statement reflects the Group's share of the results of operations of the Associates. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in Equity through OCI. Unrealised gains and losses resulting from transactions between the Group and the Associate are eliminated to the extent of the interest in Associate.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of that interest, including any long term investments, is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee. If the Associate subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equal the share of losses not recognised previously.

The Group discontinues the use of the Equity Method from the date that it ceases to have significant influence over an Associate and accounts for such investments in accordance with the Sri Lanka Accounting Standard - LKAS 39 on 'Financial Instruments: Recognition and Measurement'.

Upon loss of significant influence over the Associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the Associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

After application of the Equity Method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its Associate. At each Reporting date, the Group determines whether there is objective evidence that the investment in the Associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the Associate and its carrying value then recognises the loss as 'Share of profit of an Associate' in the Income Statement.

The Financial Statements of all Associates in the Group have a common financial year which ends on December 31.

There are no significant restrictions on the ability of the Associates to transfer funds to the Parent (the Bank) in the form of cash dividend or repayment of loans and advances.

A listing of the Group's Associates together with their fair values and the Group's share of contingent liabilities of such Associates are set out in Notes 35 and 55.4 (b) on pages 335 and 368.

Summarised financial information of all Associates of the Bank together with the Bank's interests is given in the Section on 'Group Structure' on page 408.

## 5.1.7 Material Gains or Losses, Provisional Values or Error Corrections

There were no material gains or losses, provisional values or error corrections recognised during the year in respect of the business combinations that took place in previous periods.

#### 5.2 Foreign Currency

#### 5.2.1 Foreign Currency Translations

The Group's Consolidated Financial Statements are presented in Sri Lankan Rupees, which is also the Bank's functional currency. The Financial Statements of the Off-Shore Banking centre of the Bank and the Financial Statements of the Foreign Operations of the Bank have been translated into the Group's Presentation Currency as explained under Notes 5.2.3 and 5.2.4 below:

#### 5.2.2 Foreign Currency Transactions and Balances

Foreign currency transactions are translated into the Functional Currency, which is Sri Lankan Rupees, using the exchange rates prevailing at the dates of the transactions. In this regard, the Bank's practice is to use the middle rate of exchange ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies at the Reporting date are retranslated to the Functional Currency at the middle exchange rate of the Functional Currency ruling at the Reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the Functional Currency at the beginning of the year adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the Reporting date.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the Functional Currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments, a financial liability designated as a hedge of the net investment in a foreign operation, or qualifying cash flow hedges, which are recognised in OCI.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

#### 5.2.3 Transactions of the Off-Shore Banking Centre

These are recorded in accordance with Note 5.2.2 above, except the application of the annual weighted average exchange rate for translation of the Income Statement and Statement of Profit or Loss and Other Comprehensive Income. Net gains and losses are dealt through the Profit or Loss.

#### 5.2.4 Foreign Operations

The results and financial position of overseas operations that have a Functional Currency different from the Bank's Presentation Currency are translated into the Bank's Presentation Currency as follows:

 Assets and liabilities are translated at the rates of exchange ruling at the Reporting date.

- Income and expenses are translated at the average exchange rate for the period, unless this average rate is not a reasonable approximation of the rate prevailing at the transaction date, in which case income and expenses are translated at the exchange rates ruling at the transaction date.
- All resulting exchange differences are recognised in the in the OCI and accumulated in the Foreign Currency Translation Reserve (Translation Reserve), which is a separate component of Equity, except to the extent that the translation difference is allocated to the NCI.

When a Foreign Operation is disposed of such that control is lost, the cumulative amount in the Translation Reserve related to that foreign operation is reclassified to profit or loss. If the Group disposes of only part of its interest in a subsidiary that includes a Foreign Operation while retaining control, then the relevant proportion of the cumulative amount of the Translation Reserve is reattributed to NCI.

Goodwill arising on the acquisition of a Foreign Operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the Foreign Operation and are translated at the exchange rates ruling at the Reporting date.

# 5.3 Financial Instruments - Initial Recognition, Classification and Subsequent Measurement

# 5.3.1 Date of Recognition

The Group initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date on which they are originated. All other financial instruments (including regularway purchases and sales of financial assets) are recognised on the trade date, which is the date on which the Group becomes a party to the contractual provisions of the instrument.

# 5.3.2 Initial Measurement of Financial Instruments

The classification of financial instruments at initial recognition depends on their purpose and characteristics and the Management's intention in acquiring them. Please refer Notes 5.3.3 and 5.3.4 for further details on classification of financial instruments.

All financial instruments are measured initially at their fair value plus transaction costs that are directly attributable to acquisition or issue of such financial instrument, except in the case of financial assets and financial liabilities at fair value through profit or loss as per the Sri Lanka Accounting Standard - LKAS 39 on 'Financial Instruments: Recognition and Measurement'.

Transaction cost in relation to financial assets and financial liabilities at fair value through profit or loss are dealt with through the Income Statement.

### 5.3.2.1 'Day 1' Profit or Loss

When the transaction price differs from the fair value of other observable current market transactions in the same instrument, or based on a valuation technique whose variables include only data from observable markets, the Group recognises the difference between the transaction price and fair value (a 'Day 1' profit or loss) in 'Interest Income and Personnel Expenses'. In cases where fair

value is determined using data which is not observable, the difference between the transaction price and model value is only recognised in the profit or Loss when the inputs become observable, or when the instrument is derecognised. The 'Day 1 loss' arising in the case of loans granted to employees at concessionary rates under uniformly applicable schemes is deferred and amortised using Effective Interest Rates (EIR) over the remaining service period of the employees or tenure of the loan whichever is shorter.

Refer Note 6.1 on page 301.

# 5.3.3 Classification and Subsequent Measurement of Financial Assets

Group classifies financial assets into one of the following categories:

- Financial Assets at fair value through profit or loss, and within this category as;
  - held for trading; or
  - designated at fair value through profit or loss.
- Loans and receivables;
- Held-to-maturity;
- Available-for-sale; and

The Subsequent measurement of financial assets depends on their classification.

Please refer Notes 5.3.3.1 to 5.3.3.7 on pages 287 to 289 for details on different types of financial assets recognised on the Statement of Financial Position.

# 5.3.3.1 Financial Assets at Fair Value through Profit or Loss Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss which are discussed in Notes 5.3.3.1.1 and 5.3.3.1.2 below:

#### 5.3.3.1.1 Financial Assets Held-for-Trading

Financial assets are classified as held for trading if;

- they are acquired principally for the purpose of selling or repurchasing in the near term; or
- they hold as a part of a portfolio that is managed together for shortterm profit or position taking; or
- they form part of derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as per the Sri Lanka Accounting Standard - LKAS 39 on 'Financial Instruments: Recognition and Measurement'.

Financial assets held for trading are recorded in the Statement of Financial Position at fair value. Changes in fair value are recognised in profit or loss. Interest and dividend income are recorded in 'Interest Income' and 'Net Gains/(Losses) from Trading' respectively in the Income Statement according to the terms of the contract, or when the right to receive the payment has been established.

The Group evaluates its financial assets held for trading, other than derivatives, to determine whether the intention to sell them in the near term is still appropriate. When the Group is unable to trade these financial assets due to inactive markets and Management's intention

to sell them in the foreseeable future significantly changes, the Group may elect to reclassify these financial assets in rare circumstances.

Financial assets held for trading include instruments such as Government and other debt securities and equity instruments that have been acquired principally for the purpose of selling or repurchasing in the near term and derivatives, including separated embedded derivatives explained below unless they are designated as effective hedging instruments.

Details of financial assets held for trading are given in Note 30 on page 319.

#### Derivatives Recorded at Fair Value through Profit or Loss

The Bank uses derivatives such as interest rate swaps, foreign currency swaps and forward foreign exchange contracts, etc. Derivatives are recorded at fair value and carried as assets when their fair value is positive. Changes in the fair value of derivatives are included in 'Net Gains/(Losses) from Trading' (under customers) in the Income Statement.

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at fair value through profit or loss. The embedded derivatives separated from the host are carried at fair value in the trading portfolio with changes in fair value recognised in the profit or loss.

Details of derivative financial assets recorded at fair value through profit or loss are given in Note 29 on page 319.

# 5.3.3.1.2 Financial Assets Designated at Fair Value through Profit or Loss

The Group designates financial assets at fair value through profit or loss in the following circumstances:

- the assets are managed, evaluated and reported internally at fair value; or
- the designation eliminates or significantly reduces an accounting mismatch, which would otherwise have arisen; or
- the asset contains an embedded derivative that significantly modifies the cash flows that would otherwise have been required under the contract.

Financial assets designated at fair value through profit or loss are recorded in the Statement of Financial Position at fair value. Changes in fair value are recorded in 'Net gain or loss on financial assets and liabilities designated at fair value through profit or loss'. Interest earned is accrued in 'Interest Income', using the EIR, while dividend income is recorded in 'other operating income' when the right to receive the payment has been established.

The Group has not designated any financial assets upon initial recognition as at fair value through profit or loss.

# 5.3.3.2 Loans and Receivables to Banks and Other Customers

'Loans and receivables to banks and other customers' comprised of non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- those that the Group intends to sell immediately or in the near term and those that the Group, upon initial recognition, designates as at fair value through profit or loss
- those that the Group, upon initial recognition, designates as available-for-sale
- those for which the Group may not recover substantially all of its initial investment, other than because of credit deterioration.

'Loans and receivable to banks and other customers' include Amounts due from banks, Loans & Advances, Lease Receivable and Securities purchased under resale agreements of the Group.

When the Group is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of the asset to the lessee, the arrangement is classified as a finance lease. Amounts receivable under finance leases net of initial rentals received, unearned lease income and provision for impairment are classified as lease receivable and are presented within 'Loans and receivables to customers' in the Statement of Financial Position.

After initial measurement, 'Loans and receivables to banks and other customers' are subsequently measured at amortised cost using the EIR, less provision for impairment except when the Group designates loans and receivables at fair value through profit or loss. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortisation is included in 'Interest Income' while the losses arising from impairment are recognised in 'Impairment charges for loans and other losses' in the Income Statement.

The Bank may enter into certain lending commitments where the loan, on draw down, is expected to be classified as held for trading because the intent is to sell the loans in the short term. These commitments to lend, if any, are recorded as derivatives and measured at fair value through profit or loss. Where the loan, on drawdown, is expected to be retained by the Bank, and not sold in the short term, the commitment is recorded only when it is an onerous contract that is likely to give rise to a loss.

Details of 'Loans and receivables to banks and other customers' are given in Notes 31 and 32 on page 322.

# 5.3.3.2.1 Securities Purchased Under Resale Agreements (Reverse Repos)

When the Group purchases a financial asset and simultaneously enters into an agreement to resale the asset (or a similar asset) at a fixed price on a future date (Reverse Repo), the arrangement is accounted for as a financial asset in the Statement of Financial Position reflecting the transaction's economic substance as a loan granted by the Group. Subsequent to initial recognition, these securities issued are measured at their amortised cost using the EIR method with the corresponding interest receivable being recognised as interest income in profit or loss.

Details of 'Securities purchased under resale agreements' are given in Note 32.1(a) on page 323.

# 5.3.3.3 Other Financial Investments Classified as Loans and Receivables

'Other financial investments classified as loans and receivables' include unquoted debt instruments. After initial measurement, these are subsequently measured at amortised cost using the EIR, less provision for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortisation is included in 'Interest Income' while the losses arising from impairment are recognised in 'Impairment charges for loans and other losses' in the Income Statement.

Details of 'Other financial investments classified as loans and receivables' are given in Note 32 on page 322.

#### 5.3.3.4 Financial Investments - Available-for-Sale

Available-for-sale financial investments include equity and debt securities. Equity investments classified as available-for-sale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in the market conditions.

Derivatives are recorded at fair value and carried as liabilities when their fair value is negative.

The Group has not designated any loans or receivables as availablefor-sale.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value.

Unrealised gains and losses are recognised in Equity through OCI in the 'Available-for-sale reserve'. When these financial investments are disposed of, the cumulative gain or loss previously recognised in Equity is recycled to profit or loss in 'Other operating income'. Interest earned whilst holding available-for-sale financial investments is reported as 'Interest Income' using the EIR. Dividend earned whilst holding available-for-sale financial investments are recognised in the Income Statement as 'Other operating income' when the right to receive the payment has been established. The losses arising from impairment of such investments too are recognised in the Income Statement in 'Impairment losses on financial investments' and removed from the 'Available-for-sale reserve'.

Details of Financial Investments – Available-for-Sale are given in Note 33 on page 329

### 5.3.3.5 Financial Investments - Held-to-Maturity

Held- to-maturity financial investments are non-derivative financial assets with fixed or determinable payments and fixed maturities, which the Group has the intention and ability to hold-to-maturity. After initial measurement, held-to-maturity financial investments are subsequently measured at amortised cost using the EIR, less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR. The

amortisation is included in 'Interest Income' while the losses arising from impairment of such investments are recognised in 'Impairment charges for loans and other losses' in the Income Statement.

If the Group were to sell or reclassify more than an insignificant amount of held-to-maturity investments before maturity (other than in certain specific circumstances permitted in the Sri Lanka Accounting Standard - LKAS 39 on 'Financial Instruments: Recognition and Measurement'), the entire category would be tainted and would have to be reclassified as available-for-sale. Furthermore, the Group would be prohibited from classifying any financial asset as held-to-maturity during the following two years.

The Group has not designated any financial instrument as held-tomaturity financial investment.

#### 5.3.3.6 Cash and Cash Equivalents

Cash and cash equivalents include cash in hand, placements with banks and loans at call and at short notice that are subject to an insignificant risk of changes in their fair value and are used by the Group in the management of its short term commitments. They are brought to Financial Statements at their face values or the gross values, where appropriate. There were no cash and cash equivalents held by the Group companies that were not available for use by the Group.

Cash and cash equivalents are carried at amortised cost in the Statement of Financial Position.

Details of Cash and cash equivalents are given in Note 26 to the Financial Statements on page 318.

#### 5.3.3.7 Balances with Central Banks

The Monetary Law Act requires that all commercial banks operating in Sri Lanka to maintain a statutory reserve equal to 6% on all deposit liabilities denominated in Sri Lankan Rupees (6% in 2013). The Bank's Bangladesh operation is required to maintain the statutory liquidity requirement of 19.5% (19% in 2013) on time and demand liabilities (both local and foreign currencies), inclusive of 6.5% (6% in 2013) in the form of a Cash Reserve Requirement and the balance 13% (13% in 2013) by way of foreign currency and/or in the form of unencumbered securities held with the Bangladesh Bank.

Balances with Central Banks are carried at amortised cost in the Statement of Financial Position.

Details of the Balances with Central Banks are given in Note 27 to the Financial Statements on page 318.

# 5.3.4 Classification and Subsequent Measurement of Financial Liabilities

Group classifies financial liabilities into one of the following categories:

- Financial liabilities at fair value through profit or loss, and within this category as;
  - Held-for-trading; or
  - Designated at fair value through profit or loss.
- · Financial liabilities at amortised cost

The subsequent measurement of financial liabilities depends on their classification.

Please refer Notes 5.3.4.1 and 5.3.4.2 as detailed below.

# 5.3.4.1 Financial Liabilities at Fair Value through Profit or Loss

Financial liabilities at fair value through profit or loss include financial liabilities held-for- trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Refer Notes 5.3.4.1.1 and 5.3.4.1.2 below.

#### 5.3.4.1.1 Financial Liabilities Held-for-Trading

Financial liabilities are classified as held-for-trading, if they are incurred principally for the purpose of repurchasing in the near term or holds as a part of a portfolio that is managed together for short term profit or position taking.

This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as per the Sri Lanka Accounting Standard - LKAS 39 on 'Financial Instruments: Recognition and Measurement'. Separated embedded derivatives are also classified as held-for-trading unless they are designated as effective hedging instruments.

Derivatives are recorded at fair value and carried as liabilities when their fair value is negative.

Gains or losses on financial liabilities held-for-trading are recognised in the Income Statement.

Details of derivative financial liabilities are given in Note 41 on page 350.

# 5.3.4.1.2 Financial Liabilities Designated at Fair Value through Profit or Loss

Financial liabilities designated at fair value through profit or loss are recorded in the Statement of Financial Position at fair value. Changes in fair value are recorded in 'Net gain or loss on financial assets and liabilities designated at fair value through profit or loss'. Interest paid/payable is accrued in 'Interest Expense', using the EIR.

The Group has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

### 5.3.4.2 Financial Liabilities at Amortised Cost

Financial instruments issued by the Group that are not designated at fair value through profit or loss, are classified as liabilities under 'Due to Banks', Securities sold under repurchase agreements, 'Debt Securities Issued' or 'Subordinated Liabilities' as appropriate, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial recognition, such financial liabilities are subsequently measured at amortised cost using the EIR method. Amortised cost is calculated by taking into account any discount or premium on

acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in 'Interest Expenses' in the Income Statement. Gains and losses too are recognised in the Income Statement when the liabilities are derecognised as well as through the EIR amortisation process.

#### 5.3.4.2.1 Due to Banks

These represents refinance borrowings, call money borrowings, credit balances in Nostro Accounts and borrowings from financial institutions. Subsequent to initial recognition these are measured at their amortised cost using the EIR method. Interest paid/payable on these borrowings is recognised in profit or loss.

Details of the 'Due to banks' are given in Notes 40 on page 350.

# 5.3.4.2.2 Due to Other Customers/Deposits from Customers

These include non-interest-bearing deposits, savings deposits, term deposits, deposits payable at call and certificates of deposit. Subsequent to initial recognition deposits are measured at their amortised cost using the EIR method, except where the Group designates liabilities at fair value through profit or loss. Interest paid/payable on these deposits is recognised in profit or loss.

Details of 'Due to other customers/Deposits from customers' are given in Note 42 on page 350.

#### 5.3.4.2.3 Debt Securities Issued

These represent the funds borrowed by the Group for long term funding requirements. Subsequent to initial recognition debt securities issued are measured at their amortised cost using the EIR method, except where the Group designates debt securities issued at fair value through profit or loss. Interest paid/payable is recognised in profit or loss.

The Group does not have any debt securities issued as at the Reporting date.

#### 5.3.4.2.4 Securities Sold Under Resale Agreements (Repos)

When the Group sells a financial asset and simultaneously enters into an agreement to repurchase the asset (or a similar asset) at a fixed price on a future date (Repos), the arrangement is accounted for as a financial liability in the Statement of Financial Position reflecting the transaction's economic substance as a deposit. Subsequent to initial recognition, these securities are measured at their amortised cost using the EIR method with the corresponding interest payable being recognised as interest expense in profit or loss.

The details of the Group's Financial liabilities at amortised cost is disclosed in Notes 40, 42, 43 and 49 on pages 350, 351 and 360.

# 5.3.5 Reclassification of Financial Assets & Liabilities

The Group reclassifies non-derivative financial assets out of the 'held-for-trading' category and into the 'available-for-sale', 'loans and receivables', or 'held to maturity' categories as permitted by the Sri Lanka Accounting Standard - LKAS 39 on 'Financial Instruments: Recognition and Measurement'. Further, in certain circumstances, the Group is permitted to reclassify financial instruments out of the 'available-for-sale' category and into the 'loans and receivables'

category. Reclassifications are recorded at fair value at the date of reclassification, which becomes the new amortised cost.

For a financial asset with a fixed maturity reclassified out of the 'available-for-sale' category, any previous gain or loss on that asset that has been recognised in Equity is amortised to profit or loss over the remaining life of the asset using the EIR. Any difference between the new amortised cost and the expected cash flows is also amortised over the remaining life of the asset using the EIR. In the case of a financial asset that does not have a fixed maturity, the gain or loss is recognised in the profit or loss when such financial asset is sold or disposed of. If the financial asset is subsequently determined to be impaired, then the amount recorded in Equity is recycled to profit or loss.

The Group may reclassify a non-derivative trading asset out of the 'held-for-trading' category and into the 'loans and receivables' category if it meets the definition of loans and receivables and the Group has the intention and ability to hold the financial asset for the foreseeable future or until maturity. If a financial asset is reclassified and if the Group subsequently increases its estimates of future cash receipts as a result of increased recoverability of those cash receipts, the effect of that increase is recognised as an adjustment to the EIR from the date of the change in estimate.

Reclassification is at the election of the Management and is determined on an instrument-by-instrument basis.

The Group does not reclassify any financial instrument into the fair value through profit or loss category after initial recognition. Further, the Group does not reclassify any financial instrument out of the fair value through profit or loss category if upon initial recognition it was designated as at fair value through profit or loss.

# 5.3.6 Derecognition of Financial Assets and Financial Liabilities

#### 5.3.6.1 Financial Assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability.

The Group enters into transactions whereby it transfers assets recognised on its Statement of Financial Position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale and repurchase transactions.

When assets are sold to a third party with a concurrent total rate of return swap on the transferred assets, the transaction is accounted for as a secured financing transaction similar to sale and repurchase transactions because the Group retains all or substantially all of the risks and rewards of ownership of such assets.

In transactions in which the Group neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions, the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract if the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

#### 5.3.6.2 Financial Liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expired.

### 5.3.7 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the Statement of Financial Position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

Income and expenses are presented on a net basis only when permitted under SLFRSs, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

#### 5.3.8 Amortised Cost Measurement

An 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the EIR method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

# 5.3.9 Fair Value of Financial Instruments

Fair value measurement of financial instruments including the fair value hierarchy is explained in the Note 4 on page 283.

# 5.3.10 Identification and Measurement of Impairment of Financial Assets

At each Reporting date the Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. A financial asset or a group of financial assets is 'impaired' when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s) and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include:

- significant financial difficulty of the borrower or issuer,
- reschedulement of credit facilities,
- · default or delinquency by a borrower,
- restructuring of a loan or advance by the Group on terms that the Group would not otherwise consider,
- indications that a borrower or issuer will enter bankruptcy.
- the disappearance of an active market for a security, or
- other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group or economic conditions that correlate with defaults in the Group.

In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is considered as an objective evidence of impairment.

# 5.3.10.1 Impairment of Financial Assets Carried at Amortised Cost

#### Individual Assessment of Impairment

For financial assets carried at amortised cost (such as amounts due from banks, loans and advances to customers as well as held to maturity investments), the Group first assesses individually whether objective evidence of impairment exists for financial assets that are individually significant or collectively for financial assets that are not individually significant. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of a provision account and the amount of impairment loss is recognised in profit or loss. Interest income continues to be accrued and recorded in 'Interest Income' on the reduced carrying amount/impaired balance and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR. If the Bank has reclassified trading assets to loans and advances, the discount rate for measuring any impairment loss is the new EIR determined at the reclassification date. The calculation of the present value of the estimated future cash flows of a collateralised financial asset, reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Loans together with the associated impairment provision are writtenoff when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Bank. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the provision account. If a future write-off is later recovered, the recovery is credited to the 'other income'.

#### Collective Assessment of Impairment

If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal credit grading system, that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively evaluated for impairment, are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect and are directionally consistent with changes in related observable data from year-to-year such as changes in;

- Interest rates,
- Inflation rates,
- Growth in Gross Domestic Product (GDP),
- Global GDP growth rates,
- · Countries' Sovereign ratings, Ease of Doing Business Indices,
- Exchange rates,
- Political Stability,
- Portfolio factors including percentage of restructured performing loans.

The methodology and assumptions used for estimating provision for impairment including assumptions for projecting future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Details of impairment losses and provisions (both individual and collective) on financial assets carried at amortised cost and an analysis of the impairment provision on loans and advances by class are given in Note 17 and Note 32 on pages 308 and 322.

#### Impairment of Rescheduled Loans and Advances

Where possible, the Bank seeks to reschedule loans and advances rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. In case of individually significant rescheduled credit facilities, once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms and the loan/advance is no longer considered past due. Management

continually reviews renegotiated loans and advances to ensure that all criteria are met and that future repayments are likely to occur.

#### Collateral Valuation

The Bank seeks to use collateral, where possible, to mitigate its risks on financial assets. The collateral comes in various forms such as cash, gold, Government securities, letters of credit/guarantees, real estate, receivables, inventories, other non-financial assets and credit enhancements such as netting agreements, etc. The fair value of collateral is generally assessed, at a minimum, at inception and based on the Bank's annual reporting schedule.

To the extent possible, the Bank uses active market data for valuing financial assets, held as collateral. Other financial assets which do not have readily determinable market values are valued using statistical models. Non-financial collateral, such as real estate, is valued based on data obtained from third parties such as professional valuers, Audited Financial Statements and other independent sources.

#### Collateral Repossessed

The Bank's policy is to carry collaterals repossessed at fair value at the repossession date and such assets will be disposed at the earliest possible opportunity. These assets are recorded under assets held for sale as per the Sri Lanka Accounting Standard - SLFRS 5 on 'Non-Current Assets Held for Sale and Discontinued Operations'.

# 5.3.10.2. Impairment of Financial Investments – Available-for-Sale

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment is impaired.

In the case of debt instruments classified as available-for-sale, the Group assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognised in profit or loss. Future interest income is based on the reduced carrying amount/impaired balance and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income on such assets too is recorded within 'Interest income'.

In the case of equity investments classified as available for sale, objective evidence would also include a 'significant' or 'prolonged' decline in the fair value of the investment below its cost. In general, the Group considers a decline of 20% to be 'significant' and a period of nine months to be 'prolonged'. However, in specific circumstances a smaller decline or a shorter period may be appropriate. Where there is evidence of impairment, the cumulative impairment loss on that investment previously recognised in Equity through the OCI is removed from Equity and charged to profit or loss.

If, in a subsequent period, the fair value of an impaired available-forsale debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, then such impairment loss is reversed through profit or loss; otherwise, any increase in fair value is recognised through OCI. Any subsequent recovery in the fair value of an available-for-sale equity instrument is always recognised in OCI.

The Group writes-off certain Financial Investments – Available-for-Sale, either partially or in full and any related provision for impairment losses, when the Group determines that there is no realistic prospect of recovery.

# 5.4 Non-Current Assets Held for Sale and Disposal Groups

The Group intends to recover the value of Non-current Assets and disposal groups classified as held for sale as at the Reporting date principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition, Management has committed to the sale and the sale is expected to have been completed within one year from the date of classification.

As per the Sri Lanka Accounting Standard - SLFRS 5 on 'Non-current Assets held for Sale and Discontinued Operations', these assets are measured at the lower of the carrying amount and fair value, less costs to sell. Thereafter, the Group assesses at each reporting date or more frequently if events or changes in circumstances indicate that the investment or a group of investment is impaired. The Group recognises an impairment loss for any initial or subsequent write down of the assets to fair value less costs to sell and also recognises a gain for any subsequent increase in fair value less costs to sell of an asset, only to the extent of the cumulative impairment losses that have been recognised previously. As a result, once classified, the Group neither amortises nor depreciates the assets classified as held for sale.

In the Income Statement of the reporting period and of the comparable period of the previous year, income and expenses from discontinued operations are reported separately from income and expenses from continuing operations, down to the level of profit after taxes, even when the Group retains a NCI in a subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the Income Statement.

### 5.5 Leases

The determination of whether an arrangement is a lease or it contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### 5.5.1 Operating Leases

### 5.5.1.1 Operating Leases - Group as a Lessee

Leases that do not transfer to the Group substantially all the risks and benefits incidental to ownership of the leased assets are operating leases. Operating lease payments are recognised as an expense in the Income Statement on a straight line basis over the lease term. Contingent rental payable is recognised as an expense in the period in which they are incurred.

#### 5.5.1.2 Operating Leases - Group as a Lessor

Leases where the Group does not transfer substantially all of the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income.

Contingent rents are recognised as revenue in the period in which they are earned.

Details of Operating Leases are given in Note 64 on page 379.

#### 5.5.2 Finance Leases

#### 5.5.2.1 Finance Leases - Group as a Lessee

Finance leases that transfer substantially all the risks and benefits incidental to ownership of the leased item to the Group, are capitalised at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

#### 5.5.2.2 Finance Leases - Group as a Lessor

When the Group is the lessor under finance leases the amounts due under the leases, after deduction of unearned charges, are included in 'loans and advances to banks' or 'loans and advances to other customers', as appropriate. The finance income receivable is recognised in 'interest income' over the periods of the leases so as to give a constant rate of return on the net investment in the leases.

#### 5.6 Property, Plant & Equipment

The Group applies the requirements of the Sri Lanka Accounting Standard - LKAS 16 on 'Property, Plant & Equipment' in accounting for its owned assets (including buildings under operating leases where the Group is the lessor) which are held for and use in the provision of services, for rental to others or for administrative purposes and are expected to be used for more than one year.

#### 5.6.1 Basis of Recognition

Property, Plant & Equipment are recognised if it is probable that future economic benefits associated with the asset will flow to the Group and cost of the asset can be reliably measured.

#### 5.6.2 Basis of Measurement

An item of Property, Plant & Equipment that qualifies for recognition as an asset is initially measured at its cost. Cost includes expenditure that is directly attributable to the acquisition of the asset and subsequent costs (excluding the costs of day-to-day servicing) as explained in Note 5.6.3 below. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use and the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing

costs. Purchased software which is integral to the functionality of the related equipment is capitalised as part of Computer Equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

#### 5.6.2.1 Cost Model

The Group applies the Cost Model to all Property, Plant & Equipment except freehold land and freehold and leasehold buildings and records at cost of purchase together with any incidental expenses thereon, less accumulated depreciation and any accumulated impairment losses.

# 5.6.2.2 Revaluation Model

The Group applies the Revaluation Model for the entire class of freehold land and freehold and leasehold buildings for measurement after initial recognition. Such properties are carried at revalued amounts, being their fair value at the date of revaluation, less any subsequent accumulated depreciation on buildings and any accumulated impairment losses charged subsequent to the date of valuation. Freehold land and buildings of the Group are revalued by independent professional valuers every three years or more frequently if the fair values are substantially different from their carrying amounts to ensure that the carrying amounts do not differ from the fair values at the Reporting date.

On revaluation of an asset, any increase in the carrying amount is recognised in Revaluation Reserve in Equity through OCI or used to reverse a previous loss on revaluation of the same asset, which was charged to the Income Statement. In this circumstance, the increase is recognised as income only to the extent of the previous write down in value. Any decrease in the carrying amount is recognised as an expense in the Income Statement or charged to Revaluation Reserve in equity through OCI, only to the extent of any credit balance existing in the Revaluation Reserve in respect of that asset. Any balance remaining in the Revaluation Reserve in respect of an asset, is transferred directly to Retained Earnings on retirement or disposal of the asset.

The Group revalued all its freehold land & freehold & leasehold buildings as at December 31, 2014. Methods and significant assumptions including unobservable market inputs employed in estimating the fair value together with the sensitivity of same are given in Note 36.5 (b) on page 341.

#### 5.6.3 Subsequent Cost

Subsequent expenditure is capitalised only when it is probable that the future economic benefits of the expenditure will flow to the Group. Ongoing repairs and maintenance are expensed as incurred.

#### 5.6.4 Derecognition

An item of Property, Plant & Equipment is derecognised upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset), is recognised in 'Other Income (Net)' in profit or loss in the year the asset is derecognised.

When replacement costs are recognised in the carrying amount of an item of Property, Plant & Equipment, the remaining carrying amount of the replaced part is derecognised as required by Sri Lanka Accounting Standard - LKAS 16 on 'Property, Plant & Equipment'.

#### 5.6.5 Capital Work-in-Progress

These are expenses of a capital nature directly incurred in the construction of buildings, major plant and machinery and system development, awaiting capitalisation. These are stated in the Statement of Financial Position at cost less any accumulated impairment losses. Capital work-in-progress is transferred to the relevant asset when it is in the location and condition necessary for it to be capable of operating in the manner intended by management (i.e. available for use).

#### 5.6.6 Depreciation

Depreciation is calculated to write off the cost of items of property, plant & equipment less their estimated residual values using the straight-line method over their estimated useful lives, and is recognised in profit or loss. Leased assets under finance leases are depreciated over the shorter of the lease term and their useful lives. Freehold land is not depreciated.

The estimated useful lives of the Property, Plant & Equipment of the Bank as at December 31, 2014 are as follows:

Class of Asset	% Per Annum	Period	
Freehold and Leasehold Buildings	2.5	40 years	
Motor Vehicles	20	5 years	
Computer Equipment	20	5 years	
Office Equipment	20	5 years	
Office Interior Work	20	5 years	
Furniture & Fittings	10	10 years	
Machinery & Equipment	10	10 years	

The above rates are compatible with the rates used by all Group entities.

The above rates are also comparable with the rates applied in the previous year, except in the case of Office Interior Work which carried depreciation at the rate of 10% per annum until December 31, 2013.

The depreciation rates are determined separately for each significant part of an item of Property, Plant & Equipment and commence to depreciate when it is available for use, i.e., when it is in the location and condition necessary for it to be capable of operating in the manner intended by the management. Depreciation of an asset ceases at the earlier of the date that the asset is classified as held for sale or the date that the asset is derecognised.

All classes of Property, Plant & Equipment together with the reconciliation of carrying amounts and accumulated depreciation at the beginning and at the end of the year are given in Note 36 on page 336.

#### 5.6.7 Change in Depreciation Rate

Depreciation methods, useful lives and residual values are reassessed at each Reporting date and adjusted, if appropriate. As a result, the depreciation rate applicable for Office Interior Work was changed to 20% per annum from 10% per annum with effect from January 1, 2014. These are considered as changes in accounting estimates and hence applied prospectively.

The reason for the said change and the impact is given in Note 19 on page 309.

#### 5.6.8 Borrowing Costs

As per the Sri Lanka Accounting Standard - LKAS 23 on 'Borrowing costs', the Group capitalises borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of the asset. A qualifying asset is an asset which takes a substantial period of time to get ready for its intended use or sale. Other borrowing costs are recognised in the profit or loss in the period in which they occur.

### 5.7 Intangible Assets

The Bank's intangible assets include the value of acquired goodwill and computer software.

#### 5.7.1 Basis of Recognition

An intangible asset is recognised if it is probable that future economic benefits associated with the asset will flow to the entity and the cost of the asset can be measured reliably in accordance with the Sri Lanka Accounting Standard - LKAS 38 on 'Intangible Assets'.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition. Following initial recognition, these assets are stated in the Statement of Financial Position at cost, less accumulated amortisation and accumulated impairment losses, if any.

#### 5.7.2 Subsequent Expenditure

Subsequent expenditure on intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### 5.7.3 Useful Economic Lives, Amortisation and Impairment

The useful economic lives of intangible assets are assessed to be either finite or indefinite. The Group does not possess intangible assets with indefinite useful economic lives. Useful economic lives, amortisation and impairment of finite and indefinite intangible assets are described below:

5.7.3.1 Intangible Assets with Finite Lives and Amortisation Intangible assets with finite lives are amortised over the useful economic lives. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least

at each Reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates, which require prospective application. The amortisation expense on intangible assets with finite lives is expensed as incurred.

#### 5.7.3.1.1 Goodwill

Goodwill that arises on the acquisition of Subsidiaries is presented with intangible assets (Refer Note 5.1.1 on page 285). Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed.

Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

# 5.7.3.1.2 Computer Software

Software acquired by the Group is measured at cost less accumulated amortisation and any accumulated impairment losses.

Expenditure on internally developed software is recognised as an asset when the Group is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. The capitalised costs of internally developed software include all costs directly attributable to developing the software and capitalised borrowing costs, and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and any accumulated impairment losses.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### 5.7.3.1.3 Research and Development Costs

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Group can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale
- Its intention to complete and its ability to use or sell the asset
- The asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development
- · The ability to use the intangible asset generated

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated amortisation and accumulated impairment losses.

Amortisation of the asset begins when development is complete and the asset is available for use. The cost of the asset is amortised over the period of expected future benefit.

As at the Reporting date, the Group does not have development costs capitalised as an internally-generated intangible asset.

#### 5.7.3.1.4 Amortisation of Intangible Assets

Intangible assets are amortised using the straight line method to write down the cost over its estimated useful economic lives at the rates specified below:

Class of Asset	% Per Annum	Period		
Computer Software	20	5 years		

Above rate is in consistent with the rates used in the comparative years.

The unamortised balances of intangible assets with finite lives are reviewed for impairment whenever there is an indication for impairment and recognised in profit or loss to the extent that they are no longer probable of being recovered from the expected future benefits.

Amortisation recognised during the year in respect of intangible assets is included under the item of 'Amortisation of Intangible Assets' under 'Depreciation and Amortisation' in profit or loss.

# 5.7.3.2 Intangible Assets with Indefinite Useful Lives

Intangible assets with indefinite useful lives are not amortised but are tested for impairment annually either individually or at the CGU level as appropriate, when circumstances indicate that the carrying value is impaired. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

The Group does not have intangible assets with indefinite useful lives.

# 5.7.4 Derecognition of Intangible Assets

Intangible assets are derecognised on disposal or when no future economic benefits are expected from their use. Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceed and the carrying amount of the asset and are recognised in profit or loss.

The Group has only acquired intangible assets, a list of which with the reconciliation of carrying amounts, accumulated amortisation at the beginning and at the end of the periods is given in Note 37 on page 347.

A summary of A	ccountina Policies	applied for the	Group's Intangible	Assets is as follows:

Intangible Assets	Useful Life	Amortisation Method Used	Internally Generated/Acquired	Impairment Testing
Computer Software	5 years	Amortised on a straight line basis over the useful life	Acquired	When indicators of impairment arise. The amortisation method is reviewed at each Reporting date
Goodwill	N/A	N/A	Acquired in a Business Combination	Annually or more frequently if events or changes in circumstances indicate that the carrying value may have been impaired.

#### 5.8 Impairment of Non-Financial Assets

At each Reporting date, the Group reviews the carrying amounts of its non-financial assets (other than investment properties and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that is largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The 'recoverable amount' of an asset or CGU is the greater of its value in use and its fair value less costs to sell. 'Value in use' is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

The Group's corporate assets do not generate separate cash inflows and are used by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGUs to which the corporate assets are allocated.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro-rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 5.9 Dividends Payable

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are recommended and declared by the Board of Directors and approved by the shareholders. Interim dividends are deducted from Equity when they are declared and no longer at the discretion of the Bank.

Dividends for the year that are approved after the Reporting Date are not provided for and are disclosed as an event after the Reporting Period in accordance with the Sri Lanka Accounting Standard - LKAS 10 on 'Events after the Reporting Period' in Note 66.3 on page 405.

# 5.10 Employee Benefits

#### 5.10.1 Defined Benefit Plans (DBPs)

A Defined Benefit Plan is a post-employment benefit plan other than a Defined Contribution Plan as defined in the Sri Lanka Accounting Standard - LKAS 19 on 'Employee Benefits'.

#### 5.10.1.1 Defined Benefit Pension Plans

5.10.1.1.1 Description of the Plans and Employee Groups Covered

The Bank operates three types of Defined Benefit Pension Plans for its employees as described below:

- (a) The Bank has an approved Pension Fund, which was established in 1992. As per the Deed of Trust, only those employees who were less than 45 years of age as at January 1, 1992 were covered by the Pension Fund in order to leave a minimum contribution for a period of 10 years before they are eligible to draw pension from the Pension Fund. Further, only the employees who joined the Bank on or before December 31, 2001, were in pensionable service of the Bank.
  - During 2006, the Bank offered a restructured pension scheme to convert the Defined Benefit Plan (DBP) to a Defined Contribution Plan (DCP) for the pensionable employees of the Bank and over 99% of them accepted it. As a result, the above Pension Fund now covers only those employees who did not opt for the restructured pension scheme and those employees who were covered by the Pension Fund previously but retired before the restructured pension scheme came into effect.
- (b) Provision for pensions has been made for those employees who retired on or before December 31, 2001, and on whose behalf the Bank could not make contributions to the Retirement Pension Fund for more than 10 years. This liability although not funded has been provided for in full in the Financial Statements.
- (c) Provision has been made in the Financial Statements for Retirement Gratuity from the first year of service for all employees who joined the Bank on or after January 1, 2002, as they are not in pensionable service of the Bank under either the DBP or DCP. However, if any of these employees resigns before retirement, the Bank is liable to pay gratuity to such employees. This liability although not funded has been provided for in full in the Financial Statements.

The Subsidiaries of the Bank do not operate Pension Funds.

The Bank's net obligation in respect of Defined Benefit Pension Plans is calculated separately for each plan by using the Projected Unit Credit Actuarial Valuation Method, as per the Sri Lanka Accounting Standard - LKAS 19 on 'Employee Benefits'. This method involves estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value as detailed in Note 47 on page 354.

The past service cost is recognised as an expense on a straight-line basis over the period until the benefits become vested. If the benefits are already vested following the introduction of, or changes to, a pension plan, past service cost is recognised immediately.

#### 5.10.1.1.2 Recognition of Actuarial Gains or Losses

Actuarial gains or losses are recognised in the OCI in the period in which they arise.

#### 5.10.1.1.3 Recognition of Retirement Benefit Obligation

The defined benefit asset or liability comprises the present value of the defined benefit obligation, less past service cost not yet recognised and less the fair value of plan assets out of which the obligations are to be settled directly. The value of any asset is restricted to the sum of any past service cost not yet recognised and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

Amounts recognised in profit or loss as expenses on DBPs and provisions made on DBPs together with valuation methods are given in Notes 18 and 47 on pages 308 and 354 respectively.

#### 5.10.2 Defined Contribution Plans (DCPs)

A Defined Contribution Plan is a post-employment plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligations to pay a further amount. Obligations to DCPs are recognised in the profit or loss as incurred. The Group has three such plans as explained in Notes 5.10.2.1, 5.10.2.2 and 5.10.2.3.

Amounts recognised in profit or loss as expenses on DCPs are given in Note 18 on page 308.

#### 5.10.2.1 Defined Contribution Pension Plan

As explained in Note 5.11.1.1.1(a), during 2006, the Bank restructured its pension scheme which was a DBP to a DCP. This restructured plan was offered on a voluntary basis to the eligible employees of the Bank. The scheme provides for lump sum payments instead of commuted/monthly pensions to the eligible employees at the point of their separation, in return for surrendering their pension rights. The lump sum offered consisted of a past service package and a future service package. The shortfall on account of the past service package in excess of the funds available in the Pension Fund was borne by the Bank in 2006.

The future service package includes monthly contributions to be made by the Bank for the employees who accepted the offer, to be made during their remaining period of service, at predetermined contribution rates to be applied on their salaries, which are estimated to increase for this purpose at 10% p.a. based on the salary levels that prevailed as at the date of implementation of this scheme. In addition, interest to be earned on the assets of the DCP is also allocated to the employees who opted for the restructured scheme.

The assets of this Fund are held separately from those of the Bank and are independently administered by the Trustees as per the provisions of the Trust Deed.

#### 5.10.2.2 Employees' Provident Fund

The Bank and employees contribute to the approved Private Provident Fund at 12% and 8% respectively, on the salaries of each employee. Other entities of the Group and their employees contribute at the same percentages as above to the Employees' Provident Fund managed by the Central Bank of Sri Lanka.

#### 5.10.2.3 Employees' Trust Fund

The Bank and other entities of the Group contribute at the rate of 3% of the salaries of each employee to the Employees' Trust Fund managed by the Central Bank of Sri Lanka.

#### 5.10.3 Other Long-Term Employee Benefits

The Group's net obligation in respect of long term employee benefits other than pension plans is the amount of future benefits that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate used as the yield at the Reporting date was the current market rate that has been extrapolated to reflect long-term rate of discount based on market rates of interest on short term corporate/government bonds and anticipated long term rate of inflation. The calculation is performed using the Projected Unit Credit Method. Any actuarial gains and losses are recognised in profit or loss in the period in which they arise.

The Group does not have any other long term employee benefit plans.

### 5.10.4 Terminal Benefits

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring. If benefits are not expected to be wholly settled within 12 months of the Reporting date, then they are discounted.

#### 5.10.5 Short Term Employee Benefits

Short term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### 5.10.6 Equity Compensation Benefits

Share-based payment arrangements in which the Group receives services as consideration for its own equity instruments are accounted for as equity-settled share-based payment transactions, regardless of how the equity instruments are obtained by the Group. Senior Executives Employees of the Group receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions). The Group does not operate any cash-settled share-based payment transactions.

The Group applies the requirements of the Sri Lanka Accounting Standard - SLFRS 2 on 'Share-Based Payment' in accounting for equity settled share-based payment transactions, if any, that were granted after January 1, 2012 and had not vested at the same date. As per the Sri Lanka Accounting Standard - SLFRS 2 on 'Sharebased Payment', on the grant date fair value of equity-settled sharebased payment awards (i.e., share options) granted to employees is recognised as personnel expense, with a corresponding increase in equity, over the period in which the employees unconditionally become entitled to the awards. The amount recognised as an expense is adjusted to reflect the number of share awards for which the related service and non-market performance vesting conditions are expected to be met such that the amount ultimately recognised as an expense is based on the number of share awards that do meet the related service and non-market performance conditions at the vesting date. For share-based payment awards with non-vesting conditions, the grant date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

As the Group did not grant any share-based payment transaction after January 01, 2012, it did not apply the above accounting treatment during the year and the proceeds received by the Group in consideration for the shares issued (in connection with the Employee Share Option Schemes granted prior to January 01, 2012) were accounted for as Stated Capital within equity.

The details of Employee Share Option Plans are given in Note 50.2 on page 362.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share as disclosed in Note 22.2 on page 311.

#### 5.11 Other Liabilities

Other liabilities include provisions made on account of interest, fees and expenses, gratuity/pensions, leave encashment and other provisions. These liabilities are recorded at amounts expected to be payable at the Reporting date.

Details of 'Other Liabilities' are given in Note 47 on page 354.

#### 5.12 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that

reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised in 'Interest Expense' in profit or loss.

### 5.13 Restructuring

Provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating losses are not provided for.

The Group does not have any provision for restructuring as at the Reporting date.

#### 5.14 Onerous Contracts

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract.

The Group does not have any onerous contracts as at the Reporting date.

#### 5.15 Financial Guarantees and Loan Commitments

'Financial guarantees' are contracts that require the Group to make specified payments to reimburse the holder for a loss that it incurs because a specified debtor fails to make payment when it is due in accordance with the terms of a debt instrument. 'Loan commitments' are firm commitments to provide credit under pre-specified terms and conditions.

Liabilities arising from financial guarantees or commitments to provide a loan at a below-market interest rate are initially measured at fair value and the initial fair value is amortised over the life of the guarantee or the commitment. The liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment to settle the liability when a payment under the contract has become probable. Financial guarantees and commitments to provide a loan at a below-market interest rate are included within other liabilities.

#### 5.16 Commitments

All discernible risks are accounted for in determining the amount of known liabilities as explained in Note 5.11 above.

Details of the commitments are given in Notes 55.2 and 55.3 to the Financial Statements on pages 367 and 368.

# 5.17 Contingent Liabilities and Commitments

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is not probable or cannot be readily measured as defined in the Sri Lanka Accounting Standard - LKAS 37 on 'Provisions, Contingent Liabilities and Contingent Assets'.

To meet the financial needs of customers, the Bank enters into various irrevocable commitments and contingent liabilities. These consist of financial guarantees, letters of credit and other undrawn commitments to lend. Letters of credit and guarantees commit the Bank to make payments on behalf of customers in the event of a specific act, generally related to the import or export of goods. Guarantees and standby letters of credit carry a similar credit risk to loans.

Contingent liabilities are not recognised in the Statement of Financial Position but are disclosed unless its occurrence is remote.

Operating lease commitments of the Group (as a lessor and as a lessee) form part of commitments and pending legal claims against the Group form part of contingencies.

Even though these obligations may not be recognised on the Statement of Financial Position, they do contain credit risk and are therefore part of the overall risk of the Bank as disclosed in Note 55.1 on page 367.

### 5.17.1 Legal Claims

Litigation is a common occurrence in the banking industry due to the nature of the business undertaken. The Bank has formal controls and policies for managing legal claims. Once professional advice has been obtained and the amount of loss reasonably estimated, the Bank makes adjustments to account for any adverse effects which the claims may have on its financial standing. At the Reporting date the Group had several unresolved legal claims. The significant unresolved legal claims against the Bank for which legal advisor of the Bank advised as the loss is possible, but not probable, that the action will succeed. Accordingly, no provision for any claims has been made in these Financial Statements.

A detailed list of significant pending litigations against the Group is given in Note 57 on page 368.

# 5.17.2 Contingent Liabilities, Commitments of Other Group Entities

The Bank's share of any contingencies and capital commitments of a Subsidiary or an Associate for which the Bank is also liable severally or otherwise is included with appropriate disclosures.

Details of the Commitments and contingencies of other Group entities are given in Note 55.4 on page 368.

### 5.18 Stated Capital and Reserves

#### 5.18.1 Debt Vs Equity

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments. Distributions thereon are recognised as interest or dividend depending on the debt or equity classification.

#### 5.18.2 Share Issue Costs

Incremental costs that are directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

#### 5.18.3 Reserves

Several statutory and voluntary reserves are maintained by the Group in order to meet various legal and operational requirements. The details of these reserves including the nature and purpose of maintaining them are given in Notes 51, 52 and 53 on pages 363 to 364.

#### 5.19 Earnings Per Share (EPS)

The Group computes basic and diluted EPS data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss that is attributable to ordinary shareholders of the Group/Bank by the weighted-average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss that is attributable to ordinary shareholders of the Group/Bank and the weighted-average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

Details of Basic and Diluted EPS are given in Note 22 on page 311.

#### 5.20 Operating Segments

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Corporate Management Team headed by the Managing Director/Chief Executive Officer (being the chief operating decision-maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

The Group has five strategic divisions which are reportable segments, namely:

Operating Segment	Types of Products and Services Offered
Personal Banking	]
Corporate Banking	
International Operations	Refer page 27 for details on 'Product Portfolio by Business Lines'
Investment Banking	Fortiono by Business Lines
Dealing and Treasury	J

Segment performance is evaluated based on operating profits or losses which, in certain respects, are measured differently from operating profits or losses in the Consolidated Financial Statements. Income taxes are managed on a group basis and are not allocated to operating segments.

Segment results that are reported to the Chief Executive Officer (being the chief operating decision-maker) include items that are directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Bank's head office), head office expenses and tax assets and liabilities.

Interest income is reported on a net basis as management primarily relies on net interest income as a performance measure and not the gross income and expense.

Inter-segment transactions are accounted for at fair market prices charged to inter-bank counterparts for similar services on an arm's length basis. Such transfers are eliminated on consolidation.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2014 or 2013.

Detailed information on the results of each reportable segment as required by the Sri Lanka Accounting Standard - SLFRS 8 on 'Operating Segments' is provided in Note 59 on page 372.

#### 5.21 Fiduciary Assets

The Bank provides trust and other fiduciary services that result in the holding or investing of assets on behalf of its clients. Assets held in a fiduciary capacity are not reported in these Financial Statements as they do not belong to the Bank.

# 6. Significant Accounting Policies - Recognition of Income and Expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

### 6.1 Interest Income and Expense

Interest income and expense are recognised in profit or loss using the EIR method. The 'effective interest rate' is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the EIR includes transaction costs and fees and points paid or received that are an integral part of the EIR. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

Interest income and expense presented in the Income Statement include:

- interest on financial assets and financial liabilities measured at amortised cost calculated on an EIR method;
- interest income and expense on financial assets and liabilities held-for-trading calculated on an EIR method;
- interest on available-for-sale investment securities calculated on an EIR method;
- the effective portion of fair value changes in qualifying hedging derivatives designated in cash flow hedges of variability in interest cash flows, in the same period as the hedged cash flows affect interest income/expense, if any; and
- the effective portion of fair value changes in qualifying hedging derivatives designated in fair value hedges of interest rate risk, if any.

### 6.2 Fees and Commission Income and Expense

Fees and commission income and expense that are integral to the EIR on a financial asset or liability are included in the measurement of the EIR.

Other fees and commission income, including account servicing fees, investment management fees, sales commission, placement fees and syndication fees, are recognised as the related services are performed. If a loan commitment is not expected to result in the drawdown of a loan, then the related loan commitment fees are recognised on a straight-line basis over the commitment period.

Other fees and commission expense relate mainly to transaction and service fees, which are expensed as the services are received.

### 6.3 Net Gains/(Losses) from Trading

'Net gains/(losses) from trading' comprise gains less losses related to trading assets and liabilities, and include all realised and unrealised fair value changes, dividends and foreign exchange differences.

#### 6.4 Dividend Income

Dividend income is recognised when the right to receive income is established. Usually, this is the ex-dividend date for quoted equity securities. Dividends are presented in Net gains/(losses) from trading, or Net gains/(losses) from other financial investments based on the underlying classification of the equity investment.

#### 6.5 Lease Income

In terms of the provisions of the Sri Lanka Accounting Standard - LKAS 17 on 'Leases', the recognition of income on finance leases is accounted for based on a pattern reflecting a constant periodic rate of return on capital outstanding.

The excess of aggregate lease rentals receivable over the cost of the leased assets constitutes the total unearned lease income at the commencement of a lease. The unearned lease income included in the lease rentals receivable is recognised in profit or loss over the term of the lease commencing from the month in which the lease is executed using EIR.

# 6.6 Lease Payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest expense on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

### 6.7 Rental Income and Expenses

Rental income and expense are recognised in the profit or loss on an accrual basis.

# 7. Significant Accounting Policies - Income Tax Expense

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the Income Statement except to the extent it relates to items recognised directly in Equity or in OCI, in which case it is recognised in equity or in OCI.

#### 7.1 Current Taxation

Current tax' comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of previous years. It is measured using tax rates enacted or substantively enacted, at the Reporting date.

Accordingly, provision for taxation is made on the basis of the accounting profit for the year as adjusted for taxation purposes in accordance with the provisions of the Inland Revenue Act No. 10 of 2006 and amendments thereto, at the rates specified in Note 21.1 on page 310. This Note also includes the major components of tax expense, the effective tax rates and a reconciliation between the profit before tax and tax expense as required by the Sri Lanka Accounting Standard - LKAS 12 on 'Income Taxes'.

Provision for taxation on the overseas operations is made on the basis of the accounting profit for the year as adjusted for taxation purposes in accordance with the provisions of the relevant statutes in those countries using the tax rates enacted or substantively enacted, at the Reporting date.

#### 7.2 Deferred Taxation

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Deferred tax assets are reviewed at each Reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Unrecognised deferred tax assets are reassessed at each Reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the Reporting date.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the Reporting date, to recover or settle the carrying amount of its assets and liabilities.

Additional taxes that arise from the distribution of dividends by the Group are recognised at the same time as the liability to pay the related dividend is recognised. These amounts are generally recognised in profit or loss because they generally relate to income arising from transactions that were originally recognised in profit or loss.

Details of Deferred Tax Assets and Liabilities are given in Note 45 on page 352.

#### 7.3 Tax Exposures

In determining the amount of current and deferred tax, the Group considers the impact of tax exposures, including whether additional taxes and interest may be due. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities. Such changes to tax liabilities would impact tax expense in the period in which such a determination is made.

### 7.4 Crop Insurance Levy (CIL)

As per the provisions of the Section 14 of the Finance Act No. 12 of 2013, the CIL was introduced with effect from April 01, 2013 and is payable to the National Insurance Trust Fund. Currently, the CIL is payable at 1% of the profit after tax.

# 7.5 Withholding Tax on Dividends Distributed by the Bank, Subsidiaries and Associates

#### 7.5.1 Withholding Tax on Dividends Distributed by the Bank

Withholding tax that arises from the distribution of dividends by the Bank is recognised at the time the liability to pay the related dividend is recognised.

# 7.5.2 Withholding Tax on Dividends Distributed by the Subsidiaries and Associates

Dividends received by the Bank from its Subsidiaries and Associates, have attracted a 10% deduction at source.

#### 7.6 Economic Service Charge (ESC)

As per the provisions of the Finance Act No. 11 of 2004, and amendments thereto, the ESC was introduced with effect from April 01, 2004. Currently, the ESC is payable at 0.25% on 'Exempt Turnover' and is deductible from the income tax payments. Unclaimed ESC, if any, can be carried forward and set-off against the income tax payable in the five subsequent years.

#### 7.7 Value Added Tax on Financial Services

The value base for the computation of value added tax on financial services is calculated by adjusting the depreciation computed on rates prescribed by the Department of Inland Revenue to the accounting profit before Income Tax and emoluments payable. Emoluments payable include benefits in money and not in money including contribution or provision relating to terminal benefits.

#### 7.8 Nation Building Tax on Financial Services (NBT)

With effect from January 01, 2014, NBT of 2% was introduced on supply of financial services via an amendment to the NBT Act No. 09, of 2009. NBT is chargeable on the same base used for calculation of VAT on financial services as explained in Note 7.7 above.

The amount of Value Added Tax and NBT charged in determining the profit or loss for the period is given in the Income Statement on page 269.

### 8. Statement of Cash Flows

The Statement of Cash Flows has been prepared by using the 'Indirect Method' of preparing cash flows in accordance with the Sri Lanka Accounting Standard - LKAS 7 on 'Statement of Cash Flows'. Cash and cash equivalents comprise of short term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value. Cash and cash equivalents as referred to in the Statement of Cash Flows are comprised of those items as explained in Note 26 on page 318.

The Statement of Cash Flows is given on pages 276.

# 9. New Accounting Standards Applied Effective from January 01, 2014

New Accounting Standard	Objective of the Accounting Standard
SLFRS 10 - 'Consolidated Financial Statements'	Establishing principles for the preparation and presentation of Consolidated Financial Statements when an entity controls one or more other entities.
SLFRS 12 - 'Disclosure of Interests in Other Entities'	Requiring the entity to disclose information that enables users of its Financial Statements to evaluate the nature and risks associated with its interests in other entities; and the effects of those interests on its financial performance, financial position, and cash flows.
SLFRS 13 - 'Fair Value Measurement'	Defining fair value in a single SLFRS, a framework for measuring fair value and disclosures about fair value measurements.

# 10. New Accounting Standards Issued But Not Yet Effective

A number of new standards and amendments to standards which have been issued but not yet effective as at the Reporting date have not been applied in preparing these Consolidated Financial Statements. Accordingly, the following Accounting Standards have not been applied in preparing these Financial Statements and the Group plans to apply these standards on the respective effective dates.

Accounting Standard	Summary of the Requirements	Possible Impact on Consolidated Financial Statements
SLFRS 9 - 'Financial Instruments'	SLFRS 9, issued in 2014, replaces the existing guidance in LKAS 39 - Financial Instruments: Recognition and Measurement. SLFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from LKAS 39.  Effective date of SLFRS 9 has been deferred till January 01, 2018.	The Group/Bank is assessing the potential impact on its Consolidated Financial Statements resulting from the application of SLFRS 9.  Given the nature of the Group/Bank's operations, this standard is expected to have a pervasive impact on the Group's Financial Statements. In particular, calculation of impairment of financial instruments on an expected credit loss model is expected to result in an increase in the overall level of impairment allowances.
SLFRS 15 - 'Revenue from Contracts with Customers'	SLFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including LKAS 18 on 'Revenue', and LKAS 11 on 'Construction Contracts'.  SLFRS 15 is effective for annual reporting periods beginning on or after January 01, 2017.	The Group/Bank is assessing the potential impact on its Consolidated Financial Statements resulting from the application of SLFRS 15.

The following new Accounting Standards are not expected to have an impact on the Financial Statements of the Group.

- Agriculture: Bearer Plants (Amendments to LKAS 16 on 'Property, Plant & Equipment' and LKAS 41 on 'Agriculture'). Effective date January 01, 2016
- Regulatory Deferral Assets (SLFRS 14) Effective date January 01, 2016

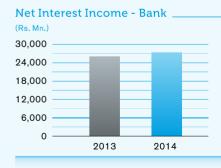
#### 11. Gross Income

	GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest income [Refer Note 12.1]	61,932,876	62,754,147	61,832,018	62,763,644
Fees and commission income [Refer Note 13.1]	5,613,684	4,880,093	5,592,744	4,876,517
Net gains/(losses) from trading [Refer Note 14]	(305,492)	(1,625,926)	(305,492)	(1,625,926)
Net gains/(losses) from financial investments [Refer Note 15]	2,272,575	1,349,517	2,272,575	1,349,517
Other income (net) [Refer Note 16]	5,024,171	6,346,685	5,049,995	6,372,515
Total	74,537,814	73,704,516	74,441,840	73,736,267

### 12. Net Interest Income

		GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
12.1 Interest Income					
Cash and cash equivalents	79,956	290,537	79,857	290,537	
Placements with banks	136,051	65,013	136,051	65,013	
Financial instruments - Held-for-trading	349,330	447,257	349,330	447,257	
Derivative financial instruments	-	_	_	_	
Other financial instruments	349,330	447,257	349,330	447,257	
Loans and receivables to banks	-	6,412	_	6,412	
Loans and receivables to other customers(*)	43,590,891	48,662,980	43,487,699	48,669,919	
Securities purchased under resale agreements	2,046,020	473,563	2,046,020	473,563	
Financial investments – Available-for-sale	15,449,780	12,501,861	15,449,334	12,501,861	
Interest income from impaired loans and receivables to other customers	278,878	304,712	278,878	304,712	
Other interest income	1,970	1,812	4,849	4,370	
Total interest income	61,932,876	62,754,147	61,832,018	62,763,644	

<sup>(\*)</sup> For better presentation and to be comparable with the current year's classification, the Group has reclassified interest concessions granted to customers under 'Impairment charges for loans and other losses'. Until December 31, 2013, this amount had been netted off against 'Interest income on loans and receivables to other customers'.



**5.16%** ↑ 2014: Rs. 27,222 Mn.

2013: Rs. 25,885 Mn.

	GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
12.2 Interest Expenses				
Due to banks	648,876	439,102	640,487	439,102
Securities sold under repurchase agreements	4,927,205	2,906,063	4,940,789	2,923,685
Due to other customers	27,652,070	32,097,921	27,657,322	32,103,850
Refinance borrowings	393,787	556,027	393,787	556,027
Foreign currency borrowings	225,013	236,965	225,013	236,965
Subordinated liabilities	766,101	619,126	752,781	619,126
Total interest expenses	34,613,052	36,855,204	34,610,179	36,878,755
Net interest income [Total of Note 12.1 less total of Note 12.2]	27,319,824	25,898,943	27,221,839	25,884,889

#### 12.3 Net Interest Income from Government Securities

Interest Income and Interest Expenses on Government Securities given in the Notes 12.3 (a) and 12.3 (b) below have been extracted from Interest Income and Interest Expenses given in Notes 12.1 and 12.2, respectively and disclosed separately, as required by the Guidelines issued by the Central Bank of Sri Lanka.

		GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
12.3 (a) Net Interest Income from Sri Lanka Government Securities					
Interest income	18,119,028	14,159,223	18,118,582	14,159,223	
Less: Interest expenses	5,204,286	3,187,878	5,217,870	3,205,500	
Sub total	12,914,742	10,971,345	12,900,712	10,953,723	

#### Notional tax credit on secondary market transactions

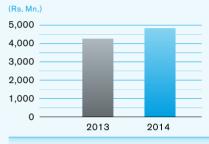
As per the Section 137 of the Inland Revenue Act No. 10 of 2006 and amendments thereto, Net Interest Income of the Group/Bank derived from secondary market transactions in Government securities, Treasury Bills or Treasury Bonds (Interest income accrued or received on outright or reverse repurchase transactions on Government Securities, Treasury Bills or Bonds less interest expenses on repurchase transactions with such Government Securities, Treasury Bills or Bonds from which such interest income was earned) for the period January 1, 2014 to December 31, 2014 has been grossed up by Rs. 1,080.686 Mn. (2013 - Rs. 905.407 Mn.) and Rs. 1,079.038 Mn. (2013 - Rs. 903.649 Mn.) by the Group and the Bank respectively as the notional tax credit, consequent to the interest income on above instruments being subjected to withholding tax.

		GROUP		ık
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
12.3. (b) Net Interest Income from Bangladesh Government Securities				
Interest income	1,545,740	1,121,953	1,545,740	1,121,953
Less: Interest expenses	12,694	7,875	12,694	7,875
Sub total	1,533,046	1,114,078	1,533,046	1,114,078

#### 13. Net Fees and Commission Income

		GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Fees and commission income [Refer Note 13.1]	5,613,684	4,880,093	5,592,744	4,876,517	
Less: Fees and commission expenses [Refer Note 13.2]	764,322	627,235	761,527	627,235	
Net fees and commission income	4,849,362	4,252,858	4,831,217	4,249,282	

# Net Fees and Commission Income - Bank



13.2 Fees and Commission Expenses

Loans and advances related services

Credit and debit cards related services

Trade and remittances related services

Other financial services

Sub total

**13.69%** ↑ Growth

2014: Rs. 4,831 Mn.

2013: Rs. 4,249 Mn.

	GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
13.1 Fees and Commission Income				
Loans and advances related services	635,759	346,034	618,926	346,034
Credit and debit cards related services	1,603,161	1,455,167	1,603,161	1,455,167
Trade and remittances related services	1,948,321	1,794,432	1,948,321	1,794,432
Deposits related services	543,191	579,589	543,228	579,640
Guarantees related services	583,899	481,550	583,899	481,550
Other financial services	299,353	223,321	295,209	219,694
Sub total	5,613,684	4,880,093	5,592,744	4,876,517
For the year anded December 21	GRO	2013	2014	2013
For the year ended December 31,	2014 Rs. '000	2013 Rs. '000	2014 Rs. '000	2013 Rs. '000

45,097

622,140

34,332

62,753

764,322

35,066

491,364

38,287

62,518

627,235

42,302

622,140

34,332

62,753

761,527

35,066

491,364

38,287

62,518

627,235

# 14. Net Gains/(Losses) from Trading

	GRO	UP	BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Foreign exchange				
From banks	-	-	-	-
From other customers	(709,249)	(1,866,386)	(709,249)	(1,866,386)
Interest rates				
Net mark-to-market gains/(losses)	28,374	83,268	28,374	83,268
Net capital gains/(losses)	256,611	131,488	256,611	131,488
Equities				
Net mark-to-market gains/(losses)	79,190	2,225	79,190	2,225
Net capital gains/(losses)	30,705	13,644	30,705	13,644
Dividend income from shares in the trading portfolio	8,877	9,835	8,877	9,835
Total	(305,492)	(1,625,926)	(305,492)	(1,625,926)

# 15. Net Gains/(Losses) from Financial Investments

	GRO	UP	BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial investments - Available-for-sale				
Government securities	2,197,337	544,903	2,197,337	544,903
Equities	31,782	804,614	31,782	804,614
Net capital gains/(losses)	-	787,362	-	787,362
Dividend income	31,782	17,252	31,782	17,252
Loans and receivables				
Government securities	41,523	-	41,523	-
Other securities	1,933	_	1,933	-
Total	2,272,575	1,349,517	2,272,575	1,349,517





**68.40%**个

Growth

2014: Rs. 2,273 Mn.

2013: Rs. 1,350 Mn.

# 16. Other Income (Net)

	GRO	UP .	BANK		
For the year ended December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Gains/(losses) on sale of property, plant & equipment	(2,144)	11,115	(4,916)	233	
Gains/(losses) on revaluation of foreign exchange	2,190,423	3,862,003	2,190,423	3,862,435	
Recoveries of loans written off and provision reversals	2,719,334	2,228,281	2,719,334	2,228,281	
Dividend income from subsidiaries	-	-	70,383	70,451	
Dividend income from associates	851	2,691	_	2,079	
Rental and other income	116,558	245,286	74,771	209,036	
Less: Dividends received from associates transferred to investment account	(851)	(2,691)	-	-	
Total	5,024,171	6,346,685	5,049,995	6,372,515	

# 17. Impairment Charges for Loans and Other Losses

#### Loans and receivables

To banks [Refer Note 31]	-	-	-	-
To other customers	4,898,249	5,177,019	4,879,606	5,177,019
Charge/(write back) to the Income Statement - Individual Impairment(*) [Refer Note 32.2]	390,003	1,070,253	390,003	1,070,253
Charge/(write back) to the Income Statement - Collective Impairment(*) [Refer Note 32.2]	4,480,932	4,007,742	4,462,289	4,007,742
Direct write-offs	27,314	99,024	27,314	99,024
Investments in subsidiaries [Refer Note 34.1]	_	_	28,787	14,184
Due from subsidiaries	-	_	10,362	12,809
Total	4,898,249	5,177,019	4,918,755	5,204,012

<sup>(\*)</sup> For better presentation and to be comparable with the current year's classification, the Group has separately identified provision reversals o/a loans and advances which were subjected to both individual and collective impairment under respective line items namely, 'Charge/(write back) to the Income Statement from individual/Collective Impairment'. Until December 31, 2013, this amount had been netted off against 'Charge/(write back) to the Income Statement on Individual Impairment'. Further, the Group has reclassified interest concessions granted to customers under 'Impairment charges for loans and other losses'. Until December 31, 2013, this amount had been netted off against - 'Interest income on loans and receivables to other customers'.

# 18. Personnel Expenses

	GRO	UP	BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Salary and bonus [Refer Note 18.1]	6,866,200	6,125,863	6,828,987	6,108,648
Pension Costs [Refer Note 18.1]				
Contributions to defined contribution/benefit plans - Funded schemes	984,213	904,919	980,821	900,844
Contributions to defined benefit plans - Unfunded schemes				
[Refer Notes 47.1 (b) and 47.2 (b)]	164,438	165,791	157,687	160,113
Others [Refer Note 18.2]	941,472	1,024,692	935,553	1,016,600
Total	8,956,323	8,221,265	8,903,048	8,186,205

# 18.1 Salary, Bonus and Pension Costs

Salary, bonus and contributions to defined contribution/benefit plans, reported above also include amounts paid to and contribution made on behalf of Executive Directors.

#### 18.2 Others

This includes expenses such as overtime payments, medical and hospitalisation charges, expenses incurred on staff training/recruitment and staff welfare activities, etc.

# 19. Depreciation and Amortisation

		GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Depreciation of property, plant & equipment [Refer Note 36]	1,087,175	717,583	1,026,730	786,024	
Amortisation of intangible assets [Refer Note 37]	173,373	149,347	172,874	149,291	
Amortisation of leasehold property [Refer Note 38]	1,452	1,452	942	942	
Total	1,262,000	868,382	1,200,546	936,257	

With effect from January 01, 2014, the Bank changed the depreciation rate used for Office Interior Work to 20% per annum from the 10% per annum earlier with the objective of better reflecting the expected periodic consumption pattern of the said asset category resulting from the assessment of the expected future benefits associated. As a result, the depreciation expense of the Bank and the Group for the year ended December 31, 2014 increased by Rs. 210.172 Mn.

# 20. Other Operating Expenses

	GRO	BANK		
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Directors' emoluments [Refer Note 20.1]	30,077	24,453	27,463	23,058
Auditors' remuneration	24,589	22,856	21,525	19,890
Audit fees and expenses	11,502	10,823	9,032	8,596
Audit related fees and expenses	7,792	6,654	7,570	6,405
Non-audit fees and expenses	5,295	5,379	4,923	4,889
Professional and legal expenses	252,438	251,068	315,388	305,450
Deposit insurance premium to the Central Bank of Sri Lanka	433,296	443,179	433,296	443,179
Donations, including contribution made to the CSR Trust Fund	54,583	51,319	54,583	51,319
Establishment expenses	1,976,178	1,838,325	2,054,074	1,919,681
Maintenance of property, plant & equipment	755,013	790,373	865,063	864,533
Office administration expenses	1,975,789	1,879,251	1,851,186	1,797,220
Total	5,501,963	5,300,824	5,622,578	5,424,330

# 20.1 Directors' Emoluments

Directors' emoluments represent the fees paid to both Executive and Non-Executive Directors of the Group.

### 21. Income Tax Expense

#### 21.1 Entity-wise Breakup of the Income Tax Expense in the Income Statement is as follows:

	GROUP		BANK		
For the year ended December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Bank					
Current Year Tax Expense					
Current year Income tax expense of Domestic Banking Unit	2,964,140	2,869,752	2,964,140	2,869,752	
Current year Income tax expense of Off-shore Banking Centre	282,603	191,760	282,603	191,760	
Current year Income tax expense of Bangladesh operation	1,169,581	960,937	1,169,581	960,937	
Withholding tax on dividends paid	7,789	8,285	7,789	8,285	
Sub total	4,424,113	4,030,734	4,424,113	4,030,734	
Prior years					
Under/(over) provision of taxes in respect of prior years [Refer Note 44 - Bank]	11,041	(169,789)	11,041	(169,789)	
	4,435,154	3,860,945	4,435,154	3,860,945	
Deferred Tax Expense					
Effect of change in tax rates	-	_	-	-	
Origination and reversal of temporary differences [Refer Note 45.1 - Bank]	120,881	204,063	120,881	204,063	
	4,556,035	4,065,008	4,556,035	4,065,008	
Subsidiaries					
Income tax expense of Commercial Development Company PLC	36,332	46,266	-	_	
Income tax expense of ONEzero Co. Ltd.	11,774	6,187	_	_	
Income tax expense of Indra Finance Ltd.	12,983	_	_	_	
Total	4,617,124	4,117,461	4,556,035	4,065,008	
Effective tax rate (including deferred tax)	-	-	28.95%	28.01%	
Effective tax rate (excluding deferred tax)	-	_	28.18%	26.61%	

The income tax for 2014 and 2013 of the Bank and its subsidiaries have been provided on the taxable income at the rates shown below:

<u></u>	%
28	28
28	28
42.5	42.5
28	28
28	28
28	N/A
	28 28 42.5 28 28

# Notional Tax Credit for Withholding Tax on Government Securities on Secondary Market Transactions

As per Section 137 of the Inland Revenue Act No. 10 of 2006 and amendments thereto, a Company engaged in secondary market transactions involving Government Securities, Treasury Bills or Treasury Bonds on which Income tax had been deducted at 10% per annum at the time of issue of such securities, is entitled to a notional tax credit of one-ninth of Net Interest Income earned from such secondary market transactions.

Accordingly, the net interest income earned by the Group and the Bank from the secondary market transactions in Government Securities, has been grossed up in these Financial Statements and such notional tax credit amounted to Rs. 1,080.686 Mn. and Rs. 1,079.038 Mn. respectively (Rs. 905.407 Mn. and Rs. 903.649 Mn. respectively in 2013).

# 21.2 Reconciliation of the Accounting Profit to Income Tax Expense

A reconciliation between taxable income and the accounting profit multiplied by the statutory tax rate is given below:

	Tax R	ate	GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013	2014	2013
	<u>%</u>	%	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Accounting profit before tax from operations			15,859,917	14,690,918	15,736,216	14,510,519
Tax effect at the statutory income tax rate			4,932,962	4,430,380	4,874,034	4,389,700
Domestic operations of the Bank	28	28	3,440,752	3,256,166	3,440,752	3,256,166
Off-shore banking operation of the Bank	28	28	268,589	167,244	268,589	167,244
Bangladesh operation	42.5	42.5	1,164,693	966,290	1,164,693	966,290
Subsidiaries	28	28	58,928	40,680	-	-
Tax effect of exempt income			(865,453)	(887,400)	(865,453)	(887,400)
Tax effect of non-deductible expenses			5,834,186	4,359,378	5,807,179	4,344,749
Tax effect of deductible expenses			(5,169,064)	(3,832,519)	(5,142,943)	(3,824,600)
Qualifying payments			(256,493)	-	(256,493)	-
Under/(over) provision of taxes in respect of prior years [Refer Note 44]			10,920	(167,169)	11,041	(169,789)
Withholding tax on dividends paid			7,879	8,285	7,789	8,285
Deferred tax expense [Refer Notes 45.2 & 45.3]			122,187	206,506	120,881	204,063
Income tax expense reported in the Income Statement at the effective income tax rate			4,617,124	4,117,461	4,556,035	4,065,008

# 22. Earnings Per Share (EPS)

The earnings per share has been calculated by dividing the profit for the year attributable to equity holders of the Parent by the weighted average number of ordinary shares in issue during the year, as per the Sri Lanka Accounting Standard - LKAS 33 on Earnings per Share.

# 22.1 Basic Earnings per Ordinary Share

	GR	OUP	BA	NK
	2014	2013	2014	2013
Amounts used as the numerator:				
Profit for the year attributable to equity holders of the Bank for basic earnings per ordinary share (Rs. '000)	11,238,892	10,563,378	11,180,181	10,445,511
Number of ordinary shares used as the denominator:				
Weighted average number of ordinary shares for basic earnings per share calculation [Refer Note 22.3]	864,152,525	862,938,805	864,152,525	862,938,805
Basic earnings per ordinary share (Rs.)	13.01	12.24	12.94	12.10
	GR	OUP	BA	NK
	2014	2013	2014	2013
Amounts used as the numerator:				
Profit for the year attributable to equity holders of the parent for diluted earnings per ordinary share (Rs. '000)	11,238,892	10,563,378	11,180,181	10,445,511
Number of ordinary shares used as the denominator:				
Weighted average number of ordinary shares for diluted earnings per ordinary share calculation [Refer Note 22.3]	867,855,677	864,273,527	867,855,677	864,273,527
Diluted earnings per ordinary share (Rs.)	12.95	12.22	12.88	12.09
Diluted earnings per ordinary snare (NS.)	12.33	12.22	12.00	12.09

# 22.3 Weighted Average Number of Ordinary Shares for Basic and Diluted Earnings per Share

	Outstanding	No. of Shares	Weighted avera	ge No. of Shares
	2014	2013	2014	2013
Number of shares in issue as at January 01,	849,079,041	833,487,980	849,079,041	833,487,980
Add: Number of shares satisfied in the form of issue and allotment of new shares from final dividend for 2012	_	14,145,663	_	14,145,663
Add: Number of shares satisfied in the form of issue and allotment of new shares from final dividend for 2013	13,541,068	_	13,541,068	13,541,068
	862,620,109	847,633,643	862,620,109	861,174,711
Add: Number of shares issued under Employee Share Option Plan (ESOP) 2008	3,237,566	1,445,398	1,532,416	1,764,094
Weighted average number of ordinary shares for basic earnings per ordinary share calculation	865,857,675	849,079,041	864,152,525	862,938,805
Add: Bonus element on number of outstanding options under ESOP 2008 as at the year-end	_	_	3,703,152	1,334,722
Weighted average number of ordinary shares for diluted earnings per ordinary share calculation(*)	865,857,675	849,079,041	867,855,677	864,273,527

<sup>(\*)</sup> The market value of the Bank's shares for the purpose of calculating the dilutive effect of share options has been based on the excess of quoted market price as of December 31, 2014 over the offer price.

# 23. Dividends

	GRO	OUP	BAI	NK
	Second Interim Rs. 1.00 Per share for 2013 (Paid on January 27, 2014) Rs. '000	2013 Second Interim Rs. 1.00 Per share for 2012 (Paid on February 18, 2013) Rs. '000	Second Interim Rs. 1.00 Per share for 2013 (Paid on January 27, 2014) Rs. '000	2013 Second Interim Rs. 1.00 Per share for 2012 (Paid on February 18, 2013) Rs. '000
On Ordinary Shares				
Net dividend paid to the Ordinary shareholders out of normal profits	768,553	755,339	768,553	755,339
Withholding tax deducted at source	80,595	78,270	80,595	78,270
Gross ordinary dividend paid	849,148	833,609	849,148	833,609
	First Interim Rs. 1.50 Per share for 2014 (Paid on November 21, 2014)	First Interim Rs. 1.50 Per share for 2013 (Paid on November 19, 2013)	First Interim Rs. 1.50 Per share for 2014 (Paid on November 21, 2014)	First Interim Rs. 1.50 Per share for 2013 (Paid on November 19, 2013)
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
On Ordinary Shares				
Net dividend paid to the ordinary shareholders out of normal profits	1,174,561	1,152,615	1,174,561	1,152,615
Withholding tax deducted at source	123,593	120,876	123,593	120,876
Gross ordinary dividend paid	1,298,154	1,273,491	1,298,154	1,273,491
Total gross ordinary dividend paid	2,147,302	2,107,100	2,147,302	2,107,100

The Bank declared and paid a second interim dividend of Rs. 1.00 per share on February 5, 2015 to both voting and non-voting ordinary shareholders of the Bank. (The second interim dividend for the year 2013 of Rs. 1.00 per share was paid on January 27, 2014).

The Board of Directors of the Bank has recommended the payment of a final dividend of Rs. 4.00 per share which consist of a cash dividend of Rs. 2.00 per share and the balance entitlement of Rs. 2.00 per share will be satisfied in the form of issue and allotment of new shares for both the voting and non-voting ordinary shareholders of the Bank for the year ended December 31, 2014 (Bank declared a final dividend of Rs. 4.00 per share in 2013 and this was satisfied by way of Rs. 2.00 per share in the form of cash and Rs. 2.00 per share in the form of shares). The total dividend recommended by the Board is to be approved at the forthcoming Annual General Meeting to be held on March 31, 2015. In accordance with provisions of the Sri Lanka Accounting Standard No. 10 on 'Events after the Reporting Period', the second interim dividend declared and paid on February 5, 2015 and the proposed final dividend has not been recognised as a liability as at the year-end. Final dividend payable for the year 2014 has been estimated at Rs. 3,463.772 Mn. (Actual final dividend for 2013 amounted to Rs. 3,399.834 Mn. due to exercise of options under ESOPs).

Accordingly, the dividend per ordinary share (for both voting and non-voting) for the year 2014 would be Rs. 6.50 (2013 - Rs. 6.50).

#### 24. Classification of Financial Assets and Financial Liabilities

The tables below provide a reconciliation between the line items in the Statement of Financial Position and categories of financial assets and financial liabilities of the Group and the Bank.

#### 24.1 Classification of Financial Assets and Financial Liabilities - Group

#### 24.1 (a) Group

As at December 31, 2014	Н	Held-for-Trading (HFT)	Held-to-Maturity (HTM)	Loans and Receivables	Available- for-Sale (AFS)	Other Amortised Cost	Total
	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets							
Cash and cash equivalents	26	_	_	20,621,778	_	_	20,621,778
Balances with Central Banks	27	_	_	19,633,746		_	19,633,746
Placements with banks	28	_		14,507,861	_	_	14,507,861
Derivative financial assets	29	459,510			_	_	459,510
Other financial instruments – Held-for-trading	30	6,326,636	_	_	_		6,326,636
Loans and receivables to banks	31	<del>-</del>		551,066	_		551,066
Loans and receivables to other customers	32	_	_	498,165,419	_		498,165,419
Financial investments - Available-for-sale	33	_		_	214,225,017		214,225,017
Total financial assets		6,786,146	_	553,479,870	214,225,017	_	774,491,033
Financial Liabilities							
Due to banks	40	_	_	_	_	25,669,025	25,669,025
Derivative financial liabilities	41	1,193,139	_	_	_	_	1,193,139
Due to other customers/Deposits from customers	42	_	_	_	_	529,266,588	529,266,588
Other borrowings	43	_	_			136,027,625	136,027,625
Subordinated liabilities	49	_				11,262,573	11,262,573
Total financial liabilities		1,193,139	_	_	_	702,225,811	703,418,950

# 24.1 (b) Group

As at December 31, 2013		Held-for-Trading (HFT)	Held-to-Maturity (HTM)	Loans and Receivables	Available- for-Sale (AFS)	Other Amortised Cost	Total
	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets							
Cash and cash equivalents	26	_	_	14,263,533	_	-	14,263,533
Balances with Central Banks	27	_	_	18,431,936	_	_	18,431,936
Placements with banks	28	_	_	4,131,814	_	_	4,131,814
Derivative financial assets	29	837,694	_	-	-	-	837,694
Other financial instruments - Held-for-trading	30	6,379,058	_	-	-	-	6,379,058
Loans and receivables to banks	31	_	_	546,270	-	-	546,270
Loans and receivables to other customers	32	_	_	410,935,979	-	-	410,935,979
Financial investments – Available-for-sale	33	_	_	-	131,756,525	-	131,756,525
Total financial assets		7,216,752		448,309,532	131,756,525		587,282,809
Financial Liabilities							
Due to banks	40	-	-	-	-	14,194,219	14,194,219
Derivative financial liabilities	41	1,411,916	_	_	_	_	1,411,916
Due to other customers/Deposits from customers	42	_	_	_	_	451,098,946	451,098,946
Other borrowings	43	_	_		_	53,997,503	53,997,503
Subordinated liabilities	49	_				10,944,412	10,944,412
Total financial liabilities		1,411,916	_	_	_	530,235,080	531,646,996

# 24.2 Classification of Financial Assets and Financial Liabilities - Bank

# 24.2 (a) Bank

As at December 31, 2014		Held-for-Trading (HFT)	Held-to-Maturity (HTM)	Loans and Receivables	Available- for-Sale (AFS)	Other Amortised Cost	Total
	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets							
Cash and cash equivalents	26	_	_	20,591,867	_	-	20,591,867
Balances with Central Banks	27	_	_	19,633,746	_	_	19,633,746
Placements with banks	28	_	_	14,507,861	_	_	14,507,861
Derivative financial assets	29	459,510	_	_	_	_	459,510
Other financial instruments – Held-for-trading	30	6,326,636	_	_	_	_	6,326,636
Loans and receivables to banks	31	_	_	551,066	_	_	551,066
Loans and receivables to other customers	32	_	_	497,065,787	_	_	497,065,787
Financial investments – Available-for-sale	33	_	_	_	214,208,370	_	214,208,370
Total financial assets		6,786,146	_	552,350,327	214,208,370	_	773,344,843
Financial Liabilities							
Due to banks	40	_	_	_	_	25,260,976	25,260,976
Derivative financial liabilities	41	1,193,139	_	_	_	_	1,193,139
Due to other customers/Deposits from							
customers	42	_		_	_	529,361,484	529,361,484
Other borrowings	43	-	_	_	_	136,201,082	136,201,082
Subordinated liabilities	49	_	_	_	_	11,044,775	11,044,775
Total financial liabilities		1,193,139	-	-	-	701,868,317	703,061,456

### 24.2 (b) Bank

As at December 31, 2013		Held-for-Trading (HFT)	Held-to-Maturity (HTM)	Loans and Receivables	Available- for-Sale (AFS)	Other Amortised Cost	Total
	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets							
Cash and cash equivalents	26	_	-	14,261,549	_	-	14,261,549
Balances with Central Banks	27	_	_	18,431,936	_	_	18,431,936
Placements with banks	28	_	_	4,131,814	_	_	4,131,814
Derivative financial assets	29	837,694	_	_	_	_	837,694
Other financial instruments - Held-for-trading	30	6,379,058	-	_	_	-	6,379,058
Loans and receivables to banks	31	_	-	546,270	_	-	546,270
Loans and receivables to other customers	32	_	_	410,951,440	_	_	410,951,440
Financial investments – Available-for-sale	33	_	-	-	131,756,525	-	131,756,525
Total financial assets		7,216,752		448,323,009	131,756,525		587,296,286
Financial Liabilities							
Due to banks	40	_	_	-	_	14,194,219	14,194,219
Derivative financial liabilities	41	1,411,916	_	_	_	_	1,411,916
Due to other customers/Deposits from customers	42	_		_	_	451,152,923	451,152,923
Other borrowings	43	_	_	_	_	54,173,175	54,173,175
Subordinated liabilities	49	_	_	_	_	10,944,412	10,944,412
Total financial liabilities		1,411,916	_	_	_	530,464,729	531,876,645

# 25. Assets and Liabilities Measured at Fair Value and Fair Value Hierarchy

# 25.1 Fair Value Hierarchy

The following table provides the analyses of assets and liabilities measured at fair value as at the Reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. These amounts were based on the values recognised in the Statement of Financial Position.

					BANK				
		Level 1	GRO Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
As at December 31, 2014									
Non-Financial Assets									
Property, Plant & Equipment									
Land and buildings	36.5(b)	_	-	7,432,625	7,432,625	-	-	7,255,625	7,255,625
Total non-financial assets at fair value		-	-	7,432,625	7,432,625	-	-	7,255,625	7,255,625
Financial Assets									
Derivative financial assets	29								
Currency swaps		_	222,533	-	222,533	_	222,533	-	222,533
Forward contracts		_	233,300	_	233,300	_	233,300	_	233,300
Spot contracts		-	3,677	-	3,677	_	3,677	-	3,677
Other financial instruments – Held-for-trading	30								
Government securities		5,958,904	-	_	5,958,904	5,958,904	-	-	5,958,904
Equity shares		367,732	_	_	367,732	367,732	_	_	367,732

			GRO				BAI		T
	Note	Level 1 Rs. '000	Level 2 Rs. '000	Level 3 Rs. '000	Total Rs. '000	Level 1 Rs. '000	Level 2 Rs. '000	Level 3 Rs. '000	Total Rs. '000
Financial investments – Available-for-sale	33								
Government Securities		213,381,263	_	_	213,381,263	213,364,740	_	_	213,364,740
Equity securities(*)		185,132	613,441	_	798,573	185,132	613,441	_	798,573
Total financial assets at fair value		219,893,031	1,072,951	_	220,965,982	219,876,508	1,072,951	_	220,949,459
Total assets at fair value		219,893,031	1,072,951	7,432,625	228,398,607	219,876,508	1,072,951	7,255,625	228,205,084
Financial Liabilities									
Derivative financial liabilities	41								
Currency swaps		_	823,596	_	823,596	_	823,596	_	823,596
Forward contracts		_	368,886	-	368,886	_	368,886	-	368,886
Spot contracts		_	657	_	657	_	657	_	657
Total liabilities at fair value		_	1,193,139	-	1,193,139	_	1,193,139	-	1,193,139
As at December 31, 2013									
Non Financial Assets									
Property, Plant & Equipment									
Land and buildings	36		-	5,647,563	5,647,563		-	5,647,563	5,647,563
Total non financial assets at fair value			_	5,647,563	5,647,563		-	5,647,563	5,647,563
Financial Assets									
Derivative financial assets	29								
Currency swaps				-				_	-
Forward contracts			832,346	-	832,346		832,346	_	832,346
Spot contracts			5,348	_	5,348		5,348	_	5,348
Other financial instruments – Held-for-trading	30								
Government Securities		6,044,651	-	-	6,044,651	6,044,651	_	_	6,044,651
Equity shares		334,407	_	_	334,407	334,407	_	_	334,407
Financial investments – Available-for-sale	33								
Government Securities		131,565,941	_	_	131,565,941	131,565,941	-	_	131,565,941
Equity securities(*)		145,492	_	_	145,492	145,492	_	_	145,492
Total financial assets at fair value		138,090,491	837,694	_	138,928,185	138,090,491	837,694	-	138,928,185
Total assets at fair value		138,090,491	837,694	5,647,563	144,575,748	138,090,491	837,694	5,647,563	144,575,748
Financial Liabilities									
Derivative financial liabilities	41								
		_	_	_	_	_	_	_	_
Currency swaps									
Currency swaps Forward contracts		_	1,406,553	_	1,406,553	_	1,406,553	_	1,406,553
			1,406,553 5,363	-	1,406,553 5,363		1,406,553 5,363	-	1,406,553 5,363

(\*) Value of Unquoted shares of Rs. 45.181 Mn. in Group and Rs. 45.057 Mn. in Bank as at end of the year 2014 (Rs. 45.092 Mn. in Group and Bank as at end 2013) categorised under Financial Investments – Available-for-sale in the Statement of Financial Position has not been considered within the above amount due to non-availability of reliable market values.

#### 25.2 Financial Instruments not Measured at Fair Value - Fair Value Hierarchy

The following table sets out the fair values of financial assets and liabilities not measured at fair value and related fair value hierarchy.

				GROUP			BANK				
		Level 1	Level 2	Level 3	Total Fair Values	Total Carrying Amount	Level 1	Level 2	Level 3	Total Fair Values	Total Carrying Amount
	Note	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
As at December 31, 2014											
Financial Assets											
Cash and cash equivalents	26	-	20,621,778	-	20,621,778	20,621,778	-	20,591,867	-	20,591,867	20,591,867
Loans and receivables to banks	31	_	551,066	_	551,066	551,066	_	551,066	_	551,066	551,066
Loans and receivables to other customers	32	_	_	500,659,378	500,659,378	498,165,419	_	_	499,559,746	499,559,746	497,065,787
Total financial assets not at fair value		_	21,172,844	500,659,378	521,832,222	519,338,263	_	21,142,933	499,559,746	520,702,679	518,208,720
Financial Liabilities											
Due to banks	40	_	25,669,025	_	25,669,025	25,669,025	_	25,260,976	_	25,260,976	25,260,976
Due to other customers/ Deposits from customers	42	_	_	531,209,832	531,209,832	529,266,588		_	531,304,728	531,304,728	529,361,484
Subordinated liabilities	49		_	11,347,778	11,347,778	11,262,573	_	_	11,129,980	11,129,980	11,044,775
Total financial liabilities not at fair value		_	25,669,025	542,557,610	568,226,635	566,198,186	-	25,260,976	542,434,708	567,695,684	565,667,235
As at December 31, 2013											
Financial Assets											
Cash and cash equivalents	26	-	14,263,533	-	14,263,533	14,263,533	-	14,261,549	-	14,261,549	14,261,549
Loans and receivables to banks	31	-	546,270	-	546,270	546,270	-	546,270	_	546,270	546,270
Loans and receivables to other customers	32	_	-	411,737,311	411,737,311	410,935,979	_	_	411,752,772	411,752,772	410,951,440
Total financial assets not at fair value		_	14,809,803	411,737,311	426,547,114	425,745,782	_	14,807,819	411,752,772	426,560,591	425,759,259
Financial Liabilities											
Due to banks	40	-	14,194,219	-	14,194,219	14,194,219	_	14,194,219	_	14,194,219	14,194,219
Due to other customers/ Deposits from customers	42	_		452,436,796	452,436,796	451,098,946	_		452,490,773	452,490,773	451,152,923
Subordinated liabilities	49	_	-	11,013,207	11,013,207	10,944,412	_	_	11,013,207	11,013,207	10,944,412
Total financial liabilities not at fair value		_	14,194,219	463,449,603	477,643,822	476.237.577		14.194.219	463,503,980	447,698,199	476,291,554

#### Fair Valuation Methodology and Significant Unobservable Valuation Inputs

The fair value of fixed rate financial assets and liabilities carried at amortised cost (eg. fixed rate loans and receivables due to other customers, subordinated liabilities) are estimated based on the Discounted Cash Flow approach. This approach employs the current market interest rates of similar financial instruments as a significant unobservable input in measuring the fair value and hence it is categorised under Level 3 in the fair value hierarchy.

#### Sensitivity of Fair Value Measurement to Unobservable Inputs

A significant increase/(decrease) in the market interest rate would result in lower/(higher) fair value being disclosed.

#### Assets for which Fair Value Approximates Carrying Value

For financial assets and liabilities with short term maturities or with short term re-pricing intervals, it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings deposits which do not have a specific maturity.

- 25.3 Note 36.5 (b) on page 341 provides information on significant unobservable inputs used as at December 31, 2014 used in measuring fair value of Land and buildings categorised as Level 3 in the fair value hierarchy.
- 25.4 Reconciliation of Revaluation Reserve pertaining to Land and Buildings categorised as Level 3 in fair value hierarchy is found in the Statement of Changes in Equity from pages 272 to 275.

25.5 Table below provides information about the valuation techniques and inputs used in measuring the fair values of assets and liabilities in the Level 2 of the fair value hierarchy as given in Note 25.1 above.

Type of Financial Instruments	Fair Value as at December 31, 2014 (Rs. '000)	Valuation Technique	Significant Valuation inputs
Derivative Financial Assets	459,510	Adjusted forward rate approach This approach considers the present value of calculated	Spot exchange rate
Derivative Financial Liabilities	1,193,139	forward exchange rate as of the reporting date using the spot exchange rate that prevailed and the forward premium/discount calculated using extrapolated interest rates of the currency pairs of the derivatives. In computing the present value, interest rate differentials between two currencies under consideration is used as the discount rate.	<ul> <li>Interest rate differentials between currencies under consideration</li> </ul>

# 26. Cash and Cash Equivalents

	GRO	BANK			
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Cash in hand					
Coins and notes held in local currency	12,232,921	9,643,069	12,222,065	9,641,519	
Coins and notes held in foreign currency	1,440,699	1,866,981	1,426,445	1,866,547	
Balances with banks	5,948,158	2,635,082	5,943,357	2,635,082	
Local banks	4.801	_	-	-	
Foreign banks	5,943,357	2,635,082	5,943,357	2,635,082	
Money at call and at short notice	1,000,000	118,401	1,000,000	118,401	
Total	20,621,778	14,263,533	20,591,867	14,261,549	

The maturity analysis of Cash and Cash Equivalents is given in Note 58.

#### 27. Balances with Central Banks

	GRO	UP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Statutory balances with Central Banks					
Central Bank of Sri Lanka	17,433,858	15,449,704	17,433,858	15,449,704	
Bangladesh Bank	2,199,888	2,982,232	2,199,888	2,982,232	
Non-statutory balances with Central Banks					
Central Bank of Sri Lanka	-	-	-	-	
Bangladesh Bank	-	_	-	-	
Total	19,633,746	18,431,936	19,633,746	18,431,936	

As required by the provisions of Section 93 of the Monetary Law Act, a cash balance is maintained with the Central Bank of Sri Lanka. As at December 31, 2014, the minimum cash reserve requirement was 6.00% of the rupee deposit liabilities (6.00% in 2013). There is no reserve requirement for foreign currency deposit liabilities of the Domestic Banking Unit and the deposit liabilities of the Off-shore Banking Centre (OBC) in Sri Lanka.

As per the Bangladesh Bank regulations, the Statutory Liquidity Requirement as at December 31, 2014 was 19.50% (19.00% in 2013) on time and demand liabilities (both local and foreign currencies), which includes a 6.50% (6.00% in 2013) cash reserve requirement and the balance 13.00% (13.00% in 2013) is permitted to be maintained in foreign currency and/or also in unencumbered securities held with the Bangladesh Bank.

The maturity analysis of Balances with Central Banks is given in Note 58.

### 28. Placements with Banks

	GRO	UP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Placements - within Sri Lanka	6,783,931	-	6,783,931	_	
Placements - outside Sri Lanka	7,723,930	4,131,814	7,723,930	4,131,814	
The contents of the contents o					

The maturity analysis of Placements with Banks is given in Note 58.

# 29. Derivative Financial Assets

Foreign currency derivatives

**Total Government Securities** 

Currency swaps	222,533		222,533	_
Forward contracts	233,300	832,346	233,300	832,346
Spot contracts	3,677	5,348	3,677	5,348
Total	459,510	837,694	459,510	837,694

The maturity analysis of Derivative Financial Assets is given in Note 58.

# 30. Other Financial Instruments Held-for-Trading

Government securities [Refer Note 30.1]	5,958,904	6,044,651	5,958,904	6,044,651
Equity securities [Refer Note 30.2]	367,732	334,407	367,732	334,407
Total	6,326,636	6,379,058	6,326,636	6,379,058
30.1 Government Securities				
Treasury bills	4,224,163	4,788,578	4,224,163	4,788,578
Treasury bonds	1,734,741	1,256,073	1,734,741	1,256,073

5,958,904

6,044,651

5,958,904

6,044,651

The maturity analysis of Other Financial Instruments Held-for-trading is given in Note 58.

# 30.2 Equity Securities - Group and Bank

		As at December	er 31, 2014		As at December 31, 2013			
Sector/Name of the Company	No. of Shares	Market Price	Market Value	Cost of the Investment	No. of Shares	Market Price	Market Value	Cost of the Investment
		Rs.	Rs. '000	Rs. '000		Rs.	Rs. '000	Rs. '000
Bank, Finance and Insurance								
Central Finance Company PLC	94,930	250.00	23,733	18,937	-	-	-	-
Citizen Development Bank PLC	101,965	74.00	7,545	3,398	123,950	35.60	4,413	4,130
Hatton National Bank PLC	82	194.90	16	12	82	147.00	12	12
Lanka Venture PLC	100,000	46.90	4,690	3,033	100,000	41.00	4,100	3,033
Nations Trust Bank PLC	-	-	-	_	262,314	62.20	16,316	16,238
Sampath Bank PLC	25,000	236.30	5,908	4,298	25,000	171.90	4,298	4,298
Sub total			41,892	29,678			29,139	27,711
Beverage, Foods and Tobacco								
COCO Lanka PLC	402,000	26.70	10,733	7,062	402,000	16.50	6,633	7,062
COCO Lanka PLC (Non-voting)	1,000	23.90	24	15	1,000	13.10	13	15
Distilleries Company of Sri Lanka PLC	181,490	210.00	38,113	28,968	281,490	193.00	54,328	44,929
Lanka Milk Foods (CWE) PLC	250,000	120.40	30,100	27,866	250,000	105.30	26,325	27,866
Sub total			78,970	63,911			87,299	79,872

		As at December	er 31, 2014			As at December	er 31, 2013	
Sector/Name of the Company	No. of Shares	Market Price	Market Value	Cost of the Investment	No. of Shares	Market Price	Market Value	Cost of the Investment
	Silares	Rs.	Rs. '000	Rs. '000	Silales	Rs.	Rs. '000	Rs. '000
Chemical and Pharmaceutical								
Chemical Industries Colombo PLC	161,400	66.40	10,717	11,692	161,400	34.50	5,568	11,692
Haycarb PLC	107,100	173.00	18,528	15,914	107,100	189.80	20,328	15,914
Sub total			29,245	27,606			25,896	27,606
Construction and Engineering								
Colombo Dookvard PLC	75.000	102.00	14475	16 605	75.000	190.60	14000	16 605
Colombo Dockyard PLC Sub total	75,000	193.00	14,475	16,685	75,000	189.60	14,220	16,685
Sub total			14,475	16,685			14,220	16,685
Diversified Holdings								
Hemas Holdings PLC	60	74.30	4	2	635,750	34.00	21,616	23,242
Sub total			4	2			21,616	23,242
Health Care	101 000	447.40	44044	10.000	450.000	440.00	45.050	40.00
Ceylon Hospitals PLC	121,900	117.40	14,311	12,868	156,900	110.00	17,259	16,665
Ceylon Hospitals PLC (Non-voting)	61,100	80.00	4,888	4,423	61,100	75.00	4,583	4,423
Sub total			19,199	17,291			21,842	21,088
Hotels and Travels								
John Keells Hotels PLC	267,608	17.00	4,549	3,473	137,608	12.50	1,720	1,638
Taj Lanka Hotels PLC	212,390	34.40	7,306	6,625	_	-	-	_
Sub total			11,855	10,098			1,720	1,638
Investment Trust								
Renuka Holdings PLC	117,158	31.50	3,690	3,180	50,000	30.60	1,530	1,770
Renuka Holdings PLC (Non-voting)		23.50	6,236	4,958	100,000	20.70	2,070	
Sub total	265,368	23.50	9,926	8,138	100,000	20.70	3,600	2,477 4,247
			3,320	0,100			0,000	7,277
Land and Property								
Overseas Reality Ceylon PLC	174,000	26.30	4,576	2,512	174,000	18.30	3,184	2,512
Property Developments Ltd.	-	-	-	-	83,235	66.00	5,494	4,693
Sub total			4,576	2,512			8,678	7,205
Manufacturing								
ACL Cables PLC	171,516	76.40	13,104	14,096	171,516	64.90	11,131	14,096
Dipped Products PLC	200,000	143.00	28,600	24,239	200,000	90.00	18,000	24,239
Lanka Walltile PLC	60	97.30	6	5	60	53.90	3	
Pelwatte Sugar Industries PLC	12,300	0.10	1	351	12,300	0.10	1	351
Royal Ceramics Lanka PLC	264,896	116.90	30,966	30,676	264,896	84.60	22,410	30,676
Tokyo Cement Company (Lanka) PLC							·	
(Non-voting) Sub total	140,055	46.90	6,569 79,246	3,407 72,774	588,555	23.40	13,772 65,317	15,502 84,869
			1 3,240	. 2,117			55,517	O-4,008
Plantations								
Kotagala Plantations PLC	201,750	31.60	6,375	9,172	201,750	37.00	7,465	9,172
Notagaia i iantations i LO	201,730	01.00	0,010	3,172	201,700		7,100	

		As at Decemb	per 31, 2014		As at December 31, 2013			
Sector/Name of the Company	No. of Shares	Market Price	Market Value	Cost of the Investment	No. of Shares	Market Price	Market Value	Cost of the Investment
		Rs.	Rs. '000	Rs. '000		Rs.	Rs. '000	Rs. '000
Power and Energy								
Hemas Power PLC	600,000	18.10	10,860	11,591	336,657	17.60	5,925	6,748
Lanka IOC PLC	685,984	60.00	41,159	15,013	685,984	33.10	22,706	15,013
Sub total			52,019	26,604			28,631	21,761
Telecommunication								
Dialog Axiata PLC	1,500,000	13.30	19,950	9,956	2,109,322	9.00	18,984	15,193
Sub total			19,950	9,956			18,984	15,193
Total			367,732	294,427			334,407	340,289
Mark to market gains/(losses)				73,305				(5,882)
Market value of equity securities				367,732				334,407

# 30.3 Industry/Sector Composition of the Equity Securities - Group and Bank

	As at	As at December 31, 2014				As at December 31, 2013			
Sector/Industry	Market Value	Cost of Investment		Market Value	Cost of Investment				
	Rs. '000	Rs. '000	%	Rs. '000	Rs. '000	%			
Bank, Finance and Insurance	41,892	29,678	11.39	29,139	27,711	8.71			
Beverage, Foods and Tobacco	78,970	63,911	21.47	87,299	79,872	26.11			
Chemical and Pharmaceutical	29,245	27,606	7.95	25,896	27,606	7.74			
Construction and Engineering	14,475	16,685	3.94	14,220	16,685	4.25			
Diversified Holdings	4	2	0.0	21,616	23,242	6.46			
Health Care	19,199	17,291	5.22	21,842	21,088	6.53			
Hotels and Travels	11,855	10,098	3.22	1,720	1,638	0.51			
Investment Trust	9,926	8,138	2.71	3,600	4,247	1.08			
Land and Property	4,576	2,512	1.24	8,678	7,205	2.61			
Manufacturing	79,246	72,774	21.55	65,317	84,869	19.53			
Plantations	6,375	9,172	1.73	7,465	9,172	2.23			
Power and Energy	52,019	26,604	14.15	28,631	21,761	8.56			
Telecommunication	19,950	9,956	5.43	18,984	15,193	5.68			
Sub total	367,732	294,427	100.00	334,407	340,289	100.00			
Mark to market gains/(losses)		73,305			(5,882)				
Market value of equity securities	367,732	367,732	100 .00	334,407	334,407	100.00			

#### 31. Loans and Receivables to Banks

	GROU	P	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Gross loans and receivables	551,066	546,270	551,066	546,270	
Less: Provision for impairment	-	_	-	-	
Net loans and receivables	551,066	546,270	551,066	546,270	

The maturity analysis of Loans and Receivables to Banks is given in Note 58.

The Bank did not make any payments to counter party banks for the oil hedging transactions with effect from June 02, 2009 in response to a Directive received from the Exchange Controller of the Central Bank of Sri Lanka. Consequently, one of the counter party banks appropriated USD 4.170 Mn. (Rs. 551.066 Mn.) which has been kept as a deposit with them. This action has been contested by the Bank. In view of the stance taken by the Bank in this regard, both the deposit (made by the Bank) and the amount due to the said counter party bank, have been recorded in the Statement of Financial Position.

### 31. 1 (a) By Currency

120,000 0

2013

	GROU	P	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
United States Dollar	551,066	546,270	551,066	546,270	
Sub total	551,066	546.270	551,066	546,270	

# 32. Loans and Receivables to Other Customers

515,335,442	426,723,148	514,022,361	426,738,608
464,899,378	379,237,437	463,586,297	379,252,897
40,850,011	43,108,697	40,850,011	43,108,697
9,586,053	4,377,014	9,586,053	4,377,014
4,334,587	4,204,654	4,334,587	4,204,654
12,835,436	11,582,515	12,621,987	11,582,514
498,165,419	410,935,979	497,065,787	410,951,440
	464,899,378 40,850,011 9,586,053 4,334,587 12,835,436	464,899,378     379,237,437       40,850,011     43,108,697       9,586,053     4,377,014       4,334,587     4,204,654       12,835,436     11,582,515	464,899,378     379,237,437     463,586,297       40,850,011     43,108,697     40,850,011       9,586,053     4,377,014     9,586,053       4,334,587     4,204,654     4,334,587       12,835,436     11,582,515     12,621,987

The maturity analysis of Loans and Receivables to Other Customers is given in Note 58.



2014

**20.45%** ↑ <sup>2014: Rs. 514,022 Mn.</sup> Growth

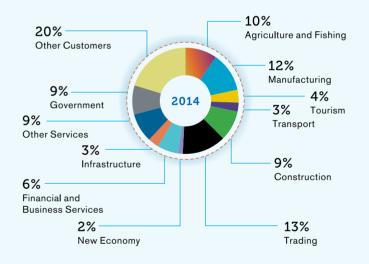
2013: Rs. 426,739 Mn.

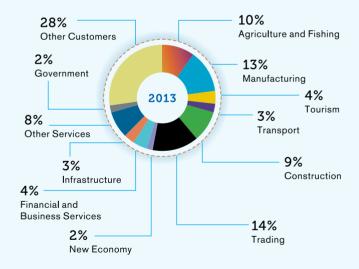
	GR	OUP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
32.1 Analysis					
32.1 (a) By product					
Loans and receivables					
Overdrafts	70,149,877	72,420,675	70,149,877	72,420,675	
Trade finance	41,964,999	47,957,137	41,964,999	47,957,137	
Lease/hire purchase receivable [Refer Note 32.3]	24,814,178	21,778,745	23,068,581	21,795,710	
Credit cards	4,221,367	3,999,619	4,221,367	3,999,619	
Pawning	2,315,884	6,995,603	2,315,884	6,995,603	
Staff loans	5,023,379	3,885,911	5,022,923	3,885,911	
Housing loans	31,402,858	27,729,953	31,402,858	27,729,953	
Personal loans	21,943,589	16,517,343	21,943,016	16,517,343	
Term loans	21,010,000	10,017,010	21,010,010	10,017,010	
Short-term	31,387,867	30,636,267	31,974,667	30,636,267	
	178,538,532	129,805,616			
Long-term	4,554,420			129,804,111	
Loans granted from Investment Fund Account (IFA) [Refer Note 32.4 (a)]	· · ·	3,520,411	4,554,420	3,520,411	
Bills of exchange	7,384,162	5,043,658	7,384,162	5,043,658	
Securities purchased under resale agreements	41,198,266	8,946,499	41,198,266	8,946,499	
Sub total [Refer Note 32.1 (c)]	464,899,378	379,237,437	463,586,297	379,252,897	
Investments in Government Securities					
Treasury bonds	605,859	605,859	605,859	605,859	
Sri Lanka Development bonds	40,244,152	42,502,838	40,244,152	42,502,838	
Sub total	40,850,011	43,108,697	40,850,011	43,108,697	
Other investments					
Debentures [Refer Note 32.5 (a)]	8,458,544	3,273,401	8,458,544	3,273,401	
Trust certificates [Refer Note 32.5 (b)]	1,126,469	1,029,072	1,126,469	1,029,072	
Corporate bonds in Bangladesh [Refer Note 32.5 (c)]	1,040	74,541	1,040	74,541	
Sub total	9,586,053	4,377,014	9,586,053	4,377,014	
	GR	OUP		.NK	
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
32.1 (b) By currency					
Sri Lanka Rupee	391,550,260	314,608,021	390,237,179	314,623,481	
United States Dollar	86,212,972	78,911,348	86,212,972	78,911,348	
Great Britain Pound	651,205	871,965	651,205	871,965	
Euro	106,299	1,466,964	106,299	1,466,964	
Australian Dollar	980,361	46,234	980,361	46,234	
Japanese Yen	_	613	_	613	
Singapore Dollar	_	5,127	_	5,127	
Bangladesh Taka	35,830,724	30,852,627	35,830,724	30,852,627	
Others	3,621		3,621		
Total	515,335,442	426,762,899	514,022,361	426,778,359	
				, -,	

		OUP		ANK	
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
32.1 (c) By Industry (*)					
Agriculture and fishing	45,451,951	38,013,743	45,306,783	38,013,743	
Manufacturing	54,799,178	49,650,801	54,799,178	49,650,801	
Tourism	18,306,599	14,242,671	18,273,643	14,242,671	
Transport	13,294,127	10,157,863	13,241,354	10,174,829	
Construction	42,546,071	35,601,502	42,525,815	35,601,502	
Trading	62,280,308	52,367,237	62,017,576	52,367,237	
New economy	6,533,193	6,440,151	6,533,193	6,440,151	
Financial and business services	28,627,011	16,415,452	29,205,088	16,415,452	
Infrastructure	15,729,998	12,814,953	15,729,998	12,814,953	
Other services	40,676,423	30,420,543	40,424,390	30,420,543	
Government	41,198,266	8,946,499	41,198,266	8,946,499	
Other customers	95,456,253	104,166,022	94,331,013	104,164,516	
Sub total [Refer Note 32.1 (a)]	464,899,378	379,237,437	463,586,297	379,252,897	

<sup>(\*)</sup> Industry-wise breakdown is provided only for loans and receivables.

### Sectoral Classification of Loans & Advances - Bank





# 32.2 Movement in Provision for Individual and Collective Impairment during the Year

	•	-		
	GRO	UP	BAN	IK
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Movement in Provision for Individual Impairment				
Balance as at January 01,	4,204,654	3,402,168	4,204,654	3,402,168
Charge/(write back) to the Income Statement [Refer Note 17]	390,003	1,070,253	390,003	1,070,253
Net write-off/(recoveries) during the year	(403,411)	(369,740)	(403,411)	(369,740)
Exchange rate variance on foreign currency provisions	6,765	18,792	6,765	18,792
Interest accrued/(reversals) on impaired loans and advances	(278,878)	(304,712)	(278,878)	(304,712)
Other movements	415,454	387,893	415,454	387,893
Balance as at December 31,	4,334,587	4,204,654	4,334,587	4,204,654
Movement in Provision for Collective Impairment				
Balance as at January 01,	11,582,515	10,099,059	11,582,514	10,099,059
Balance assumed on business combination	194,805	_		-
Charge/(write back) to the Income Statement [Refer Note 17]	4,480,932	4,007,742	4,462,289	4,007,742
Net write-off/(recoveries) during the year	(3,422,651)	(2,527,827)	(3,422,651)	(2,527,828)
Exchange rate variance on foreign currency provisions	(165)	3,541	(165)	3,541
Other movements		_	_	-
Balance as at December 31,	12,835,436	11,582,515	12,621,987	11,582,514
Total of individual and collective impairment	17,170,023	15,787,168	16,956,574	15,787,168
	GRO	UP	BAN	ıĸ
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
32.3 Lease/Hire Purchase Receivable				
Gross Lease/Hire Purchase Receivable	24,814,178	21,778,745	23,068,581	21,795,710
Within one year [Refer Note 32.3 (a)]	10,129,318	8,807,377	9,303,525	8,822,061
From one to five years [Refer Note 32.3 (b)]	14,676,651	12,966,406	13,756,847	12,968,687
Over five years [Refer Note 32.3 (c)]	8,209	4,962	8,209	4,962
Less: Provision for Individual impairment [Refer Note 32.3 (d)]	60,961	54,317	60,961	54,317
Provision for Collective impairment [Refer Note 32.3 (e)]	1,064,533	789,654	856,170	789,653
Net lease/Hire purchase receivable	23,688,684	20,934,774	22,151,450	20,951,740
32.3 (a) Lease/Hire Purchase Receivable within One Year				
32.3 (a) Lease/Hire Purchase Receivable within One Year Total Lease/Hire purchase receivable within one year	13,168,565	11,670,475	12,084,654	11,686,628
Total Lease/Hire purchase receivable within one year	13,168,565 3,039,247	11,670,475 2,863,098	12,084,654 2,781,129	11,686,628 2,864,567
Total Lease/Hire purchase receivable within one year Less: Unearned lease/Hire purchase income				
Total Lease/Hire purchase receivable within one year Less: Unearned lease/Hire purchase income Gross Lease/Hire purchase receivable within one year	3,039,247	2,863,098	2,781,129	2,864,567
	3,039,247 10,129,318	2,863,098 8,807,377	2,781,129 9,303,525	2,864,567 8,822,061

	GRO	UP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
32.3 (b) Lease/Hire Purchase Receivable from One to Five Years					
Total Lease/Hire purchase receivable from one to five years	17,062,402	15,328,773	15,871,840	15,331,054	
Less: Unearned lease/Hire purchase income	2,385,751	2,362,367	2,114,993	2,362,367	
Gross Lease/Hire purchase receivable from one to five years	14,676,651	12,966,406	13,756,847	12,968,687	
Less: Provision for individual impairment	11,266	8,753	11,266	8,753	
Provision for collective impairment	356,596	247,112	228,308	247,112	
Sub total	14,308,789	12,710,541	13,517,273	12,712,822	
32.3 (c) Lease/Hire Purchase Receivable after Five Years					
Total Lease/Hire purchase receivable after five years	8,666	5,667	8,666	5,667	
Less: Unearned lease/Hire purchase income	457	705	457	705	
Gross Lease/Hire purchase receivable after five years	8,209	4,962	8,209	4,962	
Less: Provision for individual impairment	_	_	_	-	
Provision for collective impairment	168	15	168	15	
Sub total	8,041	4,947	8,041	4,947	
32.3 (d) Movement in Provision for Individual Impairment on Lea Balance as at January 01,					
	54,317	50,100	54,317	50,100	
Charge/(write back) to the income statement	13,004	15,773	54,317 13,004	50,100 15,773	
· · · · · · · · · · · · · · · · · · ·				15,773	
Charge/(write back) to the income statement	13,004	15,773	13,004	15,773	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year	13,004 (6,211)	15,773	13,004 (6,211)	15,773 (12,163	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions	13,004 (6,211)	15,773 (12,163)	13,004 (6,211)	•	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances	13,004 (6,211) - (3,268)	15,773 (12,163) – (2,891)	13,004 (6,211) - (3,268)	15,773 (12,163 – (2,891	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements	13,004 (6,211) - (3,268) 3,119 60,961	15,773 (12,163) — (2,891) 3,498 54,317	13,004 (6,211) - (3,268) 3,119	15,773 (12,163 – (2,891 3,498	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements  Balance as at December 31,	13,004 (6,211) - (3,268) 3,119 60,961	15,773 (12,163) — (2,891) 3,498 54,317	13,004 (6,211) - (3,268) 3,119	15,773 (12,163 – (2,891 3,498	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements  Balance as at December 31,  32.3 (e) Movement in Provision for Collective Impairment on Lea	13,004 (6,211) - (3,268) 3,119 60,961 se/Hire Purchase R	15,773 (12,163) — (2,891) 3,498 54,317	13,004 (6,211) - (3,268) 3,119 60,961	15,773 (12,163 - (2,891 3,498 54,317	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements  Balance as at December 31,  32.3 (e) Movement in Provision for Collective Impairment on Lea  Balance as at January 01,	13,004 (6,211) - (3,268) 3,119 60,961 se/Hire Purchase R 789,654	15,773 (12,163) — (2,891) 3,498 54,317	13,004 (6,211) - (3,268) 3,119 60,961	15,773 (12,163 — (2,891 3,498 54,317 589,113	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements  Balance as at December 31,  32.3 (e) Movement in Provision for Collective Impairment on Lea  Balance as at January 01,  Balance assumed on business combination	13,004 (6,211) - (3,268) 3,119 60,961 se/Hire Purchase R 789,654 191,037	15,773 (12,163) — (2,891) 3,498 54,317 eccivable 589,113	13,004 (6,211) - (3,268) 3,119 60,961	15,773 (12,163 - (2,891 3,498 54,317 589,113 - 324,052	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements  Balance as at December 31,  32.3 (e) Movement in Provision for Collective Impairment on Lea  Balance as at January 01,  Balance assumed on business combination  Charge/(write back) to the income statement	13,004 (6,211) - (3,268) 3,119 60,961 se/Hire Purchase R 789,654 191,037 783,494	15,773 (12,163) ————————————————————————————————————	13,004 (6,211) - (3,268) 3,119 60,961 789,653 - 766,169	15,773 (12,163 — (2,891 3,498 54,317 589,113 — 324,052	
Charge/(write back) to the income statement  Net write-off/(recoveries) during the year  Exchange rate variance on foreign currency provisions  Interest accrued on impaired loans and advances  Other movements  Balance as at December 31,  32.3 (e) Movement in Provision for Collective Impairment on Lea  Balance as at January 01,  Balance assumed on business combination  Charge/(write back) to the income statement  Net write-off/(recoveries) during the year	13,004 (6,211) - (3,268) 3,119 60,961 se/Hire Purchase R 789,654 191,037 783,494	15,773 (12,163)  - (2,891) 3,498 54,317  ecceivable 589,113 - 324,052 (123,511)	13,004 (6,211) - (3,268) 3,119 60,961 789,653 - 766,169 (699,652)	15,773 (12,163 - (2,891 3,498 54,317	

### 32.4 Loans Granted from Investment Fund Account (IFA)

As per the guidelines issued by the Central Bank of Sri Lanka, Investment Fund Account was established effective from January 1, 2011 by transferring tax savings as explained below:

- (a) 5 % of the Profits Before Tax (PBT) calculated for Income Tax (IT) purposes, on the dates of making Self-Assessment payments on IT.
- (b) 8% of the profits calculated for the payment of Value Added Tax (VAT) on financial services at the time of making payments on VAT.

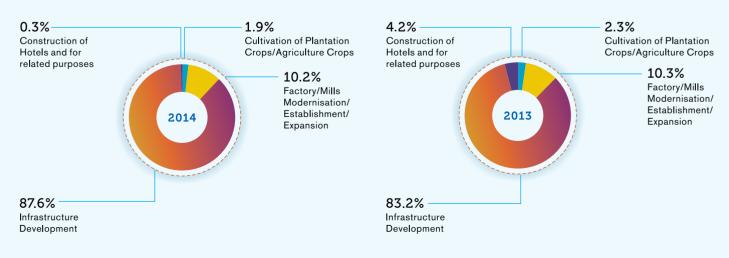
As at December 31,	2014	2013
	Rs. '000	Rs. '000
Balance in IFA(*)	5,126,108	4,838,694
Capital outstanding of loans granted from IFA - [ Refer Note 32.4 (a)]	(4,377,318)	(3,396,973)
Amount Invested in Government Securities	748,790	1,441,721

<sup>(\*)</sup> The requirement to maintain the Investment Fund Account ceased with effect from October 1, 2014 as per the instructions issued by the Central Bank of Sri Lanka.

### 32.4. (a) Capital Outstanding of Loans Granted from Investment Fund Account

As at December 31,				2014			2013	
Sector	Interest Rates	Tenure	Amount Outstanding (A)	Pending Disbursement (B)	Total (A) + (B)	Amount Outstanding (A)	Pending Disbursement (B)	Total (A) + (B)
	(%)	(Years)	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
(a) Cultivation of Plantation crops/ Agriculture crops	6.85 - 11.04	5	58,067	35,115	93,182	65,340	55,115	120,455
(b) Factory/Mills modernisation/ Establishment/Expansion	6.85 - 12.54	5	445,247	51,800	497,047	485,588	49,300	534,888
(c) Infrastructure Development	8.87 - 13.57	14.5	3,861,496	402,017	4,263,614	2,767,945	1,559,669	4,327,614
(d) Construction of Hotels and for related purposes	7.35 - 12.79	7	12,508	_	12,508	78,100	142,583	220,683
Capital Outstanding of the Loans granted			4,377,318	488,932	4,866,351	3,396,973	1,806,667	5,203,640
(e) Interest receivable			177,102	_	177,102	123,438	_	123,438
Carrying amount of the Loans granted			4,554,420	488,932	5,043,453	3,520,411	1,806,667	5,327,078

## Sectoral Distribution of Loans Under IFA



	GROUP				BANK						
As at December 31,		2014		2013	· <del></del>	2014	201				
	Amortised Cost	Market Value									
	Rs. '000	Rs. '000									
32.5 (a) Debentures											
Urban Development Authority											
(11% - 2015)	447,296	447,296	447,296	447,296	447,296	447,296	447,296	447,296			
People's Leasing &											
Finance PLC	738,654	738,654	541,589	541,589	738,654	738,654	541,589	541,589			
Senkadagala Finance PLC	41,869	41,869	41,869	41,869	41,869	41,869	41,869	41,869			
Singer (Sri Lanka) PLC	181,005	181,005	181,005	181,005	181,005	181,005	181,005	181,005			
Central Finance PLC	277,872	277,872	273,078	273,078	277,872	277,872	273,078	273,078			
Lion Brewery (Ceylon) PLC	815,073	815,073	1,031,658	1,031,658	815,073	815,073	1,031,658	1,031,658			
Hayleys PLC	91,575	91,575	91,575	91,575	91,575	91,575	91,575	91,575			
Singer Finance (Lanka) PLC	355,756	355,756	355,756	355,756	355,756	355,756	355,756	355,756			
Nawaloka Hospitals PLC	237,167	237,167	237,256	237,256	237,167	237,167	237,256	237,256			
Hemas Holdings PLC	54,048	54,048	72,319	72,319	54,048	54,048	72,319	72,319			
Abans PLC	77,156	77,156	_	_	77,156	77,156	_	_			
DFCC Bank	1,857,008	1,857,008	_	_	1,857,008	1,857,008	_	_			
Richard Pieris &											
Company PLC	695,136	695,136	_	_	695,136	695,136	-	_			
Softlogic Finance PLC	330,465	330,465	-	_	330,465	330,465	-	-			
Lanka ORIX Leasing											
Company PLC	2,018,740	2,018,740		_	2,018,740	2,018,740		_			
Mercantile Investments &											
Finance PLC	42,551	42,551	<u>-</u>	<u>-</u>	42,551	42,551		-			
Orient Finance PLC	197,173	197,173			197,173	197,173	_	-			
Sub total	8,458,544	8,458,544	3,273,401	3,273,401	8,458,544	8,458,544	3,273,401	3,273,401			

The above debentures are stated at amortised cost and classified under loans and receivables due to the absence of an active market.

		GR	OUP		BANK					
As at December 31,		2014		2013		2014	2013			
	Amortised Cost	Market Value								
	Rs. '000	Rs. '000								
32.5 (b) Trust Certificates										
People's Leasing Company PLC	644,356	644,356	629,717	629,717	644,356	644,356	629,717	629,717		
LB Finance PLC	-	-	297,415	297,415	-	-	297,415	297,415		
Softlogic Finance PLC	-	-	101,940	101,940	-	-	101,940	101,940		
Assetline Leasing Company Ltd.	374,091	374,091	_	_	374,091	374,091	_	_		
Richard Pieris Arpico Finance Ltd.	108,022	108,022	_	_	108,022	108,022	_	_		
Sub total	1,126,469	1,126,469	1,029,072	1,029,072	1,126,469	1,126,469	1,029,072	1,029,072		
32.5 (c) Corporate Bonds in	n Banglade	sh								
Prize Bonds	1,040	1,040	1,040	1,040	1,040	1,040	1,040	1,040		
Corporate Bonds	-	-	73,501	73,501	-	_	73,501	73,501		
Sub total	1,040	1,040	74,541	74,541	1,040	1,040	74,541	74,541		

# 32.6 Summary of Individually Impaired Loans and Receivables - Bank

As at December 31,	2014	2014		
	Individually Impaired Loans and Receivables	Individual Impairment	Individually Impaired Loans and Receivables	Individual Impairment
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Loans and Advances				
Overdrafts	1,005,810	836,674	1,011,562	755,677
Trade finance	531,495	393,998	495,877	355,102
Lease/hire purchase receivable	107,219	60,961	135,148	54,317
Credit cards	_	-	_	_
Pawning	6,360	133	_	_
Staff loans	_	-	_	_
Housing loans	24,041	5,632	23,456	4,182
Personal loans	2,368	1,697	2,148	1,476
Term loans	4,871,389	3,035,493	5,134,833	3,033,900
Bills of exchange	-	-	_	-
Securities purchased under resale agreements	-	-	_	-
Total impaired loans and advances	6,548,682	4,334,588	6,803,024	4,204,654
Other Receivables				
Government securities				-
Investments	-	-	_	_
Total impaired other receivables	_	-	_	_
Total impaired loans and receivables	6,548,682	4,334,588	6,803,024	4,204,654

### 33. Financial Investments - Available-for-Sale

	GR	OUP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Government securities	213,381,263	131,565,941	213,364,740	131,565,941	
Government securities - Sri Lanka [Refer Note 33.1 (a)]	205,176,556	123,597,457	205,160,033	123,597,457	
Government securities - Bangladesh [Refer Note 33.1 (b)]	8,204,707	7,968,484	8,204,707	7,968,484	
Equity securities [Refer Notes 33.2 and 33.3]	230,313	190,584	230,189	190,584	
Quoted shares - (At mark to market value) [Refer Notes 33.2 (a) & 33.3 (a)]	185,132	145,492	185,132	145,492	
Unquoted shares - (At cost) [Refer Notes 33.2 (b) & 33.3 (b)]	45,181	45,092	45,057	45,092	
Investment in Unit Trust [Refer Note 33.4]	613,441	_	613,441	_	
Total	214,225,017	131,756,525	214,208,370	131,756,525	

There were no impairment losses on Financial investments – Available-for-Sale as at December 31, 2014 (2013 - Nil).

The maturity analysis of Financial investments – Available-for-Sale is given in Note 58.

	GR	OUP	BA	NK
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
33.1 Government Securities				
33.1 (a) Government Securities – Sri Lanka				
Treasury bills	48,112,556	81,782,640	48,096,033	81,782,640
Treasury bonds	150,113,050	39,902,375	150,113,050	39,902,375
Sri Lanka sovereign bonds	6,950,950	1,912,442	6,950,950	1,912,442
Sub total	205,176,556	123,597,457	205,160,033	123,597,457
33.1 (b) Government Securities – Bangladesh				
Treasury bills	736,146	_	736,146	-
Treasury bonds	7,468,561	7,968,484	7,468,561	7,968,484
Sub total	8,204,707	7,968,484	8,204,707	7,968,484

# 33.2 (a) Equity Securities – As at December 31, 2014

	GROUP				BANK				
	No. of Shares	Market Price	Market Value	Cost of Investment	No. of Shares	Market Price	Market Value	Cost of Investment	
		Rs.	Rs. '000	Rs. '000		Rs.	Rs. '000	Rs. '000	
Sector/Type of Securities									
Quoted Shares:									
Bank, Finance and Insurance									
DFCC Bank PLC	3,496	219.00	766	155	3,496	219.00	766	155	
Hatton National Bank PLC	11,760	194.90	2,292	315	11,760	194.90	2,292	315	
Nations Trust Bank PLC	1,333	97.00	129	22	1,333	97.00	129	22	
National Development Bank PLC	5,424	250.00	1,356	215	5,424	250.00	1,356	215	
Sampath Bank PLC	3,714	236.30	878	72	3,714	236.30	878	72	
Seylan Bank PLC	1,015	95.00	96	24	1,015	95.00	96	24	
VISA Inc.	4,856 U	JS\$.262.20	168,259	-	4,856	US\$.262.20	168,259	-	
Sub total			173,776	803			173,776	803	
Manufacturing									
Alumex PLC	714,200	15.90	11,356	9,999	714,200	15.90	11,356	9,999	
Sub total			11,356	9,999			11,356	9,999	
Total			185,132	10,802			185,132	10,802	

# 33.2 (b) Equity Securities - As at December 31, 2014

	GROUP				BANK				
	No. of Shares	Market Price	Market Value	Cost of Investment	No. of Shares	Market Price	Market Value	Cost of Investment	
		Rs.	Rs. '000	Rs. '000		Rs.	Rs. '000	Rs. '000	
Sector/Type of Securities									
Unquoted Shares:									
Bank, Finance and Insurance									
Central Depository of Bangladesh Ltd.	3,427,083	BDT 2.75	15,863	15,863	3,427,083	BDT 2.75	15,863	15,863	
Credit Information Bureau of Sri Lanka	5,637	100.00	564	564	4,400	100.00	440	440	
Fitch Ratings Lanka Ltd.	62,500	10.00	625	625	62,500	10.00	625	625	
Lanka Clear (Pvt) Ltd.	1,000,000	10.00	10,000	10,000	1,000,000	10.00	10,000	10,000	
Lanka Financial Service Bureau Ltd.	225,000	10.00	2,250	2,250	225,000	10.00	2,250	2,250	
RAM Ratings ( Lanka ) Ltd.	689,590	12.50	8,620	8,620	689,590	12.50	8,620	8,620	
Society for Worldwide Interbank Financial Telecommunication									
(SWIFT)	47	154,446.00	7,259	7,259	47	154,446.00	7,259	7,259	
Total			45,181	45,181			45,057	45,057	

# 33.2 (c) Sector/Industry Composition of the Equity Securities – As at December 31, 2014

	GRO	GROUP		BANK		
	Market Value	Cost of Investment	Market Value	Cost of Investment		
	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
Sector/Industry						
Bank, Finance and Insurance	218,957	45,984	218,833	45,860		
Manufacturing	11,356	9,999	11,356	9,999		
Total	230,313	55,983	230,189	55,859		

# 33.3 (a) Equity Securities – As at December 31, 2013

		GROU	BANK							
	No. of Shares					Market Price		No. of Shares	Market Market Price Value	Cost of Investment
		Rs.	Rs. '000	Rs. '000		Rs.	Rs. '000	Rs. '000		
Sector/Type of Securities										
Quoted Shares										
Bank, Finance and Insurance										
DFCC Bank PLC	3,496	129.00	451	155	3,496	129.00	451	155		
Hatton National Bank PLC	11,760	147.00	1,729	315	11,760	147.00	1,729	315		
Nations Trust Bank PLC	1,333	62.20	83	22	1,333	62.20	83	22		
National Development Bank PLC	5,424	160.50	871	215	5,424	160.50	871	215		
Sampath Bank PLC	3,714	171.90	638	72	3,714	171.90	638	72		
Seylan Bank PLC	1,015	64.20	65	24	1,015	64.20	65	24		
						US\$.				
VISA Inc.	4,856	US\$. 222.68	141,655		4,856	222.68	141,655	-		
Total			145,492	803			145,492	803		

45,092

45,092

### Notes to the Financial Statements

t of No. of ent Shares	BAN Market Price Rs.	Market Value Rs. '000	Cost of Investmer Rs. '00
ent Shares	Price Rs.	Value Rs. '000	Investmer Rs. '00
			Rs. '00
98 3,427,083	Taka 2.75	15,898	15,898
40 4,400	100.00	440	440
25 62,500	10.00	625	62
00 1,000,000	10.00	10,000	10,000
50 225,000	10.00	2,250	2,250
20 689,590	12.50	8,620	8,62
	154.440.00	7.050	7,25
	00 1,000,000 50 225,000 20 689,590	00 1,000,000 10.00 50 225,000 10.00 20 689,590 12.50	00     1,000,000     10.00     10,000       50     225,000     10.00     2,250       20     689,590     12.50     8,620

# 33.3 (c) Sector/Industry composition of the Equity Securities – As at December 31, 2013

	GROUP		BANK		
	Market Value	Cost of Investment	Market Value	Cost of Investment	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Sector/Industry					
Bank Finance and Insurance	190,584	45,895	190,584	45,895	
Total	190,584	45,895	190,584	45,895	

45,092

45,092

# 33.4 Investment in Unit Trust - As at December 31, 2014

	GRO	GROUP		BANK	
	Market Value	Cost of Investment	Market Value	Cost of Investment	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Sector/Industry					
Bank, Finance and Insurance					
Capital Alliance Investment Ltd.	613,441	613,441	613,441	613,441	
Total	613,441	613,441	613,441	613,441	

(2013 - Nil)

Total

#### 34. Investments in Subsidiaries

As at December 31,	Holding		2014						
	Holding		2014		2013		2014		2013
		Cost	Market Value/ Directors' Valuation	Cost	Market Value/ Directors' Valuation	Cost	Market Value/ Directors' Valuation	Cost	Market Value/ Directors' Valuation
	%	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Local Subsidiaries:									
Quoted:									
Commercial Development Company PLC	94.55	_	_	_	_	274,393	1,145,916	274,393	752,220
(11,345,705 Ordinary Shares)							(@ Rs. 101.00)		(@ Rs. 66.30)
(11,345,705 Ordinary Shares as at December 31, 2013)									
Unquoted:									
ONEzero Company Ltd.	100		-			5,000	5,000	5,000	5,000
(500,001 Ordinary Shares)							(@ Rs. 10.00)		(@ Rs. 10.00)
(500,001 Ordinary Shares as at December 31, 2013)									
Indra Finance Ltd.	100		_			916,046	916,046		_
(21,600,000 Ordinary Shares)									
(2013 - Nil)									
Foreign Subsidiary:									
Unquoted:									
Commex - Sri Lanka S.R.L. (Incorporated in Italy) (*)	100	_	_	_	_	129,928	15,561	95,133	9,553
Gross Total		_	-	-	_	1,325,367	2,082,523	374,526	766,773
Less: Provision for impairment [Refer Note 34.1]		_	-	_	_	(114,367)	_	(85,580)	_
Net Total		-	-	-	_	1,211,000	2,082,523	288,946	766,773

<sup>(\*)</sup> The Bank is yet to commence intended commercial operations in Italy and as such, made provisions for the expenses incurred on account of Italy operations before finalising the Bank's Financial Statements. All arrangements have been made to submit the new application to 'Bank of Italy' to obtain Money Transfer License and it is expected to commence commercial operations during 2015.

As set out above, the Bank does not have any subsidiaries with material non-controlling interest. Accordingly, no additional disclosures have been made as required by the SLFRS 12 on 'Disclosure of Interest in Other Entities'.

### 34.1 Movement in Provision for Impairment o/a Subsidiaries during the Year

	GROU	GROUP			
	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	-	-	85,580	71,396	
Charge/(Write back) to the Income Statement [Refer Note 17]	-	_	28,787	14,184	
Balance as at December 31,	-	-	114,367	85,580	

### 34.2 Acquisition of Subsidiary

As per the Financial Sector Consolidation Road Map of the Central Bank of Sri Lanka, on September 01, 2014, the Bank acquired 100% ownership of Indra Finance Ltd., a Licensed Finance Company registered with the Central Bank of Sri Lanka for a total purchase consideration of Rs. 916.046 Mn. The Bank obtained all relevant regulatory approvals prior to acquisition of this Company.

### 34.2.1 Consideration Transferred

Total purchase consideration stated above was satisfied in the form of cash.

### 34.2.2 Identifiable Assets Acquired and Liabilities Assumed

The recognised amounts of assets acquired and liabilities assumed of Indra Finance Ltd. as at the date of acquisition were as follows:

Fair value of identifiable net assets at the date of acquisition	516,001
Sub Total	(1,410,310)
Other liabilities	(100,105)
Deferred tax liabilities [Refer Note 45.1]	(47,292)
Provision for gratuity payable [Refer Note 47.1 (b)]	(1,977)
Subordinated liabilities [Refer Note 49]	(215,000)
Current tax liabilities [Refer Note 44]	(7,200)
Due to banks	(1,038,736)
Liabilities	
Sub Total	1,926,311
Other assets	24,355
Loans and receivables to other customers	1,652,134
Property, plant & equipment and intangible assets (net) [Refer Notes 36.1 and 37.1]	207,504
Financial investments - Available-for-sale	124
Government Securities	17,618
Assets Cash and cash equivalents	24,576
	Acquisition Rs. '000
	Fair Value Recognised on

Fair value of the land and buildings acquired was obtained using the valuations carried out by an independent professional valuer.

### 34.2.3 Goodwill

Goodwill arising from the acquisition has been recongnised as the excess of the consideration transferred over the net identifiable assets acquired and liabilities assumed.

<u>'</u>		D 1000	
		Rs. '000	
Consideration transferred [Refer Note 34.2]		916,046	
Fair value of identifiable net assets at the date of acquisition [Refer Note 34.2.2]		(516,001)	
Goodwill [Refer Note 37]			
34.2.4 Cost of acquisition of the subsidiary, net of cash acquired	GROUP Rs. '000	<b>BANK</b> Rs. '000	
Purchase consideration transferred [Refer Note 34.2]	916,046	916,046	
Cash and cash equivalents acquired on business combination [Refer Note 34.2.2]	(24,576)	-	
Cost of acquisition of the subsidiary, net of cash acquired	891,470	916,046	

### 35. Investments in Associates

			GR	OUP		BANK				
As at December 31,			2014		2013		2014	***	2013	
	Holding	Cost	Market Value/ Directors' Valuation	Cost	Market Value/ Directors' Valuation	Cost	Market Value/ Directors' Valuation	Cost	Market Value Directors Valuation	
	%	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Unquoted:										
Equity Investments Lanka Ltd.	22.92	44,331	72,134	44,331	60,411	44,331	72,134	44,331	60,411	
(4,110,938 Ordinary Shares)										
(4,110,938 Ordinary Shares as at December 31, 2013)										
Add: Share of profit applicable to the Bank:										
Balance as at January 01,		16,080		18,380						
Current year's share of profit/(loss) after tax		5,108		1,911						
Other comprehensive income, net of tax		6,615		(2,132)						
Less: Dividend received during the year		_		(2,079)						
Current year's retained profit		11,723		(2,300)						
Balance as at December 31,		27,803		16,080						
Total		72,134	72,134	60,411	60,411	44,331	72,134	44,331	60,411	
Commercial Insurance Brokers (Pvt) Ltd.	18.91	100	34,153	100	33,762	_	_	_	_	
(120,000 Ordinary Shares)										
(120,000 Ordinary Shares as at December 31, 2013)										
Add: Share of profit applicable to the Bank:										
Balance as at January 01,		33,662		30,901						
Current year's share of profit after tax		1,455		3,374						
Other comprehensive income, net of tax		(213)		-						
Less: Dividend received during the year		(851)		(613)						
Current year's retained profit		391		2,761						
Balance as at December 31,		34,053		33,662						
Total		34,153	34,153	33,762	33,762				_	
Total value of Investments in unquoted associates at										
carrying value on equity basis		106,287		94,173		44,331		44,331		
Less: provision for impairment		_		_		_		_		
Net Total		106,287		94,173		44,331		44,331		
Total Market Value/ Directors' Valuation of Investments in Associates			106,287		94,173		72,134		60,411	

The Group recognises the share of net assets of the associates under the Equity Method to arrive at the Directors' valuation.

The maturity analysis of Investments in Associates is given in Note 58.

# 36. Property, Plant & Equipment

# 36.1 Group - 2014

30.1 Group - 2014									
	Freehold Land	Freehold Buildings	Leasehold Buildings	Computer Equipment	Motor Vehicles	Office Equipment - Furniture & Fixtures	Capital Work-in- Progress	Total 2014	Total 2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs.'000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cost/Valuation									
Balance as at January 01,	3,554,398	2,230,019	838,626	3,388,112	331,862	3,854,867	251,163	14,449,047	13,749,615
Property, Plant & Equipment acquired on business combination	86,000	91,000	_	9,473	12,341	17,354	_	216,168	_
Additions during the year	52,399	3,558	-	273,961	81,407	503,955	205,302	1,120,582	959,019
Transfer of accumulated depreciation on assets revalued	_	(206,238)	(37,634)	_	_	_	_	(243,872)	_
Surplus on revaluation of property	1,190,476	431,013	191,268	_	_	_	_	1,812,757	_
Disposals during the year	_	_	(134)	(147,082)	(97,746)	(246,935)	_	(491,897)	(281,871)
Exchange rate variance	_	_	_	(254)	(102)	(3,217)	-	(3,573)	24,210
Transfers/adjustments	_	-	_	(5,491)	_	5,491	(48,260)	(48,260)	(1,926)
Balance as at December 31,	4,883,273	2,549,352	992,126	3,518,719	327,762	4,131,515	408,205	16,810,952	14,449,047
Accumulated Depreciation and Impairment Losses Balance as at January 01,	_	136,854	49,119	2,558,152	236,022	2,293,675	_	5,273,822	4,802,734
Accumulated depreciation assumed on business combination	_	_	_	4,725	6,728	5,615	_	17,068	
Charge for the year [Refer Note 19]	_	69,992	22,884	306,632	41,090	646,577	_	1,087,175	717,583
Impairment loss	_	_	_	_	_	-	-	_	_
Transfer of accumulated depreciation on assets revalued	-	(206,238)	(37,634)	-	-	-		(243,872)	_
Disposals during the year		_	_	(144,656)	(78,560)	(233,146)		(456,362)	(261,555)
Exchange rate variance	_	_	_	(207)	(87)	(1,446)	_	(1,740)	15,119
Transfers/adjustments	-	-	_	(5,359)	_	5,359	-	-	(59)
Balance as at December 31,	_	608	34,369	2,719,287	205,193	2,716,634	-	5,676,091	5,273,822
Net book value as at December 31, 2014	4,883,273	2,548,744	957,757	799,432	122,569	1,414,881	408,205	11,134,861	
Net book value as at December 31, 2013	3,554,398	2,093,165	789,507	829,960	95,840	1,561,192	251,163		9,175,225

# 36.2 Group - 2013

	Freehold Land	Freehold Buildings	Leasehold Buildings	Computer Equipment	Motor Vehicles	Office Equipment - Furniture & Fixtures	Capital Work-in- Progress	Total 2013	Total 2012
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cost/Valuation									
Balance as at January 01,	3,502,740	2,209,630	838,626	3,170,031	367,490	3,542,095	119,003	13,749,615	12,719,314
Additions during the year	51,658	20,389	_	348,577	20,858	384,674	132,863	959,019	1,260,079
Surplus on revaluation of property	_	_	_	_	_	_	_	_	192,237
Disposals during the year	_	_	_	(137,017)	(58,843)	(86,011)	_	(281,871)	(396,409)
Exchange rate variance	_	_	_	6,580	2,357	13,874	1,399	24,210	58,524
Transfers/adjustments	_	_	_	(59)	-	235	(2,102)	(1,926)	(84,130)
Balance as at December 31,	3,554,398	2,230,019	838,626	3,388,112	331,862	3,854,867	251,163	14,449,047	13,749,615
Accumulated Depreciation and Impairment Losses									
Balance as at January 01,	-	67,722	146,515	2,351,033	236,328	2,001,136	-	4,802,734	4,216,103
Charge for the year [Refer Note 19]	_	69,132	(97,396)	337,730	48,169	359,948	_	717,583	942,765
Impairment loss	_	_	_	_	_	_	_	_	_
Disposals during the year	_	-	-	(136,262)	(50,221)	(75,072)	_	(261,555)	(336,079)
Exchange rate variance	-	-	-	5,710	1,746	7,663	_	15,119	31,849
Transfers/adjustments	-	-	-	(59)	-	-	_	(59)	(51,904)
Balance as at December 31,	_	136,854	49,119	2,558,152	236,022	2,293,675	_	5,273,822	4,802,734
Net book value as at December 31, 2013	3,554,398	2,093,165	789,507	829,960	95,840	1,561,192	251,163	9,175,225	
Net book value as at December 31, 2012	3,502,740	2,141,908	692,111	818,998	131,162	1,540,959	119,003		8,946,881

There were no capitalised borrowing cost related to the acquisition of property, plant & equipment during the year 2014 (2013 - Nil).

The carrying amount of Group's revalued assets that would have been included in the Financial Statements had the assets been carried at cost less depreciation/amortisation is as follows:

	2013				
Cost	Accumulated Depreciation	Net Book Value	Cost	Accumulated Depreciation	Net Book Value
Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
711,720	-	711,720	608,588	_	608,588
1,080,035	298,287	781,748	1,027,212	269,653	757,559
259,625	144,490	115,135	259,759	136,567	123,192
2,051,380	442,777	1,608,603	1,895,559	406.220	1,489,339
	711,720 1,080,035 259,625	711,720 - 1,080,035 298,287 259,625 144,490	Cost Accumulated Depreciation Rs. '000         Accumulated Depreciation Rs. '000         Net Book Value Rs. '000           711,720         -         711,720           1,080,035         298,287         781,748           259,625         144,490         115,135	Cost Depreciation         Accumulated Depreciation         Net Book Value Rs. '000         Cost Value Rs. '000           711,720         -         711,720         608,588           1,080,035         298,287         781,748         1,027,212           259,625         144,490         115,135         259,759	Cost Depreciation         Accumulated Depreciation         Net Book Value Rs. '000         Cost Depreciation Depreciation Rs. '000         Rs

36.3 Bank - 2014

	Freehold Land	Freehold Buildings	Leasehold Buildings	Computer Equipment	Motor Vehicles	Office Equipment - Furniture & Fixtures	Capital Work-in- Progress	Total 2014	Total 2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cost/Valuation									
Balance as at January 01,	3,554,398	2,230,019	104,625	3,383,183	146,484	3,851,453	229,365	13,499,527	12,747,986
Additions during the year	52,399	3,558	-	273,109	637	485,307	205,302	1,020,312	958,204
Transfer of accumulated depreciation on assets revalued	_	(206,238)	_	_	_	_	_	(206,238)	_
Surplus on revaluation of property	1,190,476	431,013	_	_	_	-	_	1,621,489	_
Disposals during the year	_	-	_	(146,255)	(17,972)	(246,316)	_	(410,543)	(227,463)
Exchange rate variance	_	-	_	(254)	(102)	(648)	=	(1,004)	22,726
Transfers/adjustments	_	-	_	(5,491)	-	5,491	(30,448)	(30,448)	(1,926)
Balance as at December 31,	4,797,273	2,458,352	104,625	3,504,292	129,047	4,095,287	404,219	15,493,095	13,499,527
Accumulated Depreciation and Impairment Losses									
Balance as at January 01,	-	136,854	30,769	2,555,449	97,087	2,292,024	-	5,112,183	4,526,868
Charge for the year [Refer Note 19]	_	69,384	3,599	305,358	17,945	630,444	_	1,026,730	786,024
Impairment loss	_	-	-	-	-	-	-	-	_
Transfer of accumulated depreciation on assets revalued	_	(206,238)	_	_	_	_	_	(206,238)	_
Disposals during the year	_	_	_	(143,926)	(15,484)	(232,568)	_	(391,978)	(215,769)
Exchange rate variance	_	-	_	(207)	(87)	(399)	_	(693)	15,119
Transfers/adjustments	_	-	_	(5,359)	-	5,359	_	_	(59)
Balance as at December 31,	_	-	34,368	2,711,315	99,461	2,694,860	_	5,540,004	5,112,183
Net book value as at December 31, 2014	4,797,273	2,458,352	70,257	792,977	29,586	1,400,427	404,219	9,953,091	
Net book value as at December 31, 2013	3,554,398	2,093,165	73,856	827,734	49.397	1,559,429	229,365		8,387,344

36.4 Bank - 2013

	Freehold Land	Freehold Buildings	Leasehold Buildings	Computer Equipment	Motor Vehicles	Office Equipment - Furniture & Fixtures	Capital Work-in- Progress	Total 31.12.2013	Total 31.12.2012
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cost/Valuation									
Balance as at January 01,	3,502,740	2,209,630	104,625	3,165,537	127,704	3,539,146	98,604	12,747,986	11,793,172
Additions during the year	51,658	20,389	-	348,142	20,858	384,294	132,863	958,204	1,197,639
Disposals during the year	_	-	-	(137,017)	(4,435)	(86,011)	_	(227,463)	(266,664)
Exchange rate variance	_	_	-	6,580	2,357	13,789	=	22,726	55,788
Transfers/adjustments	_	-	-	(59)	-	235	(2,102)	(1,926)	(31,949)
Balance as at December 31,	3,554,398	2,230,019	104,625	3,383,183	146,484	3,851,453	229,365	13,499,527	12,747,986
Accumulated Depreciation and Impairment Losses									
Balance as at January 01,	-	67,722	27,170	2,348,915	83,297	1,999,764	_	4,526,868	3,886,142
Charge for the year [Refer Note 19]	_	69,132	3,599	337,145	16,479	359,669	_	786,024	859,675
Impairment loss	_	_	_	-	_	_	_	_	_
Disposals during the year	_	_	_	(136,262)	(4,435)	(75,072)	_	(215,769)	(251,075)
Exchange rate variance	_	_	_	5,710	1,746	7,663	_	15,119	31,849
Transfers/adjustments	_	-	-	(59)	-	-	-	(59)	277
Balance as at December 31,	_	136,854	30,769	2,555,449	97,087	2,292,024	_	5,112,183	4,526,868
Net book value as at December 31, 2013	3,554,398	2,093,165	73,856	827,734	49,397	1,559,429	229,365	8,387,344	
Net book value as at December 31, 2012	3,502,740	2,141,908	77,455	816,622	44,407	1,539,382	98,604		8,221,118

There were no capitalised borrowing costs related to the acquisition of property, plant & equipment during the year 2014 (2013 - Nil).

The carrying amount of Bank's revalued assets that would have been included in the Financial Statements had the assets been carried at cost less depreciation/amortisation is as follows:

As at December 31,		2014				2013			
	Cost	Accumulated Depreciation	Net Book Value	Cost	Accumulated Depreciation	Net Book Value			
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000			
Class of Asset									
Freehold land	660,987	-	660,987	608,588	-	608,588			
Freehold buildings	1,030,770	295,422	735,348	1,027,212	269,653	757,559			
Leasehold buildings	102,726	41,005	61,721	102,726	38,437	64,289			
Total	1,794,483	336,427	1,458,056	1,738,526	308.090	1,430,436			

The maturity analysis of Property, Plant & Equipment is given in Note 58.

**36.5** (a) Information on Freehold Land and Buildings of the Bank - Extents and Locations [As required by Rule No. 7.6 (viii) of the 'Continuing Listing Requirements' of the Colombo Stock Exchange]

Location	Evtopt	— Duildings	Revalued	Revalued	Net Book	Net Book
Location	Extent (Perches)	Buildings (Square	Amounts	Amounts	Value/	Value before
		Feet)	Land Rs. '000	Buildings Rs. '000	Revalued Rs. '000	Revaluation Rs. '000
CEO's Bungalow - No. 27, Queens Road, Colombo 3	64	5,616	544,850	15,150	560,000	421,459
Holiday Bungalow - Bandarawela Ambatenne Estate, Bandarawela	423	5,649	56,700	11,400	68,100	61,436
Holiday Bungalow - Haputale	420			11,400		
No. 23, Lily Avenue, Welimada Road, Haputale	258	5,662	30,900	15,300	46,200	38,713
Branch Buildings						
Battaramulla - No. 213, Kaduwela Road, Battaramulla	14	11,216	52,500	87,375	139,875	79,866
Battaramulla - No. 213, Kaduwela Road, Battaramulla	13	Bare Land	50,000	_	50,000	52,399
Borella - No. 92, D.S. Senanayake Mawatha, Borella, Colombo 8	16	16,880	156,300	198,700	355,000	126,331
Chilaw - No. 44, Colombo Road, Chilaw	35	9,420	63,522	38,000	101,522	126,541
Galewela - No. 49/57, Matale Road, Galewela	99	18,472	22,275	15,225	37,500	32,012
Galle City - No. 130, Main Street, Galle	7	3,675	40,500	8,269	48,769	40,277
Galle Fort - No. 22, Church Street, Fort, Galle	100	11,625	210,000	40,000	250,000	146,256
Gampaha - No. 51, Queen Mary's Road, Gampaha	33	4,685	57,575	10,541	68,116	61,463
Hikkaduwa - No. 217, Galle Road, Hikkaduwa	37	6,713	26,370	24,608	50,978	37,518
Ja-Ela - No. 140, Negombo Road, Ja-Ela	13	7,468	29,000	21,000	50,000	38,741
Jaffna - No. 474, Hospital Road, Jaffna	77	5,146	581,000	19,000	600,000	283,456
Kandy - No. 120, Kotugodella Veediya, Kandy	45	44,500	354,000	231,000	585,000	549,953
Kegalle - No. 186, Main Street, Kegalle	85	2,650	128,000	7,000	135,000	121,300
Keyzer Street - No. 32, Keyzer Street, Colombo 11	7	6,100	56,000	26,000	82,000	68,128
Kollupitiya - No. 285, Galle Road, Colombo 3	17	16,254	115,000	65,000	180,000	158,283
Kotahena - No. 198, George R. De Silva Mawatha,		,25	,			
Kotahena, Colombo 13	28	26,722	140,000	207,400	347,400	314,958
Kurunegala - No. 4, Suratissa Mawatha, Kurunegala	50	9,821	199,325	34,675	234,000	218,636
Maharagama - No. 154, High Level Road, Maharagama	18	8,440	53,250	31,750	85,000	101,015
Matale - No. 70, King Street, Matale	51	8,596	75,000	60,000	135,000	117,358
Matara - No. 18, Station Road, Matara	37	8,137	50,695	25,291	75,986	50,470
Minuwangoda - No. 42, Siriwardena Mawatha, Minuwangoda	25	5,550	31,250	17,690	48,940	71,655
Mutwal - No. 160, St. James Street, Colombo 15	17	Bare Land	34,000	_	34,000	22,300
Narahenpita - No. 201, Kirula Road, Narahenpita, Colombo 5	22	11,193	132,300	87,700	220,000	162,939
Narammala - No. 55, Negombo Road, Narammala	42	5,353	53,391	16,609	70,000	58,843
Negombo - No. 24, 26, Fernando Avenue, Negombo	37	11,360	73,000	31,000	104,000	73,940
Nugegoda - No. 100, Stanley Thilakaratne Mawatha, Nugegoda	39	11,150	156,000	41,000	197,000	234,221
Nuwara Eliya - No. 36, Buddhajayanthi Mawatha, Nuwara-Eliya	42	10,184	82,000	71,000	153,000	135,834
Panadura - No. 375, Galle Road, Panadura	12	6,168	30,750	40,090	70,840	35,236
Pettah - People's Park Shopping Complex, Colombo 11	_	3,147	_	58,000	58,000	45,723
Pettah - Stores - People's Park Shopping Complex, Colombo 11	_	225	_	4,800	4,800	3,521
Pettah - Main Street - No. 280, Main Street, Pettah, Colombo 11	20	22,760	280,000	69,299	349,299	238,670
Trincomalee - No. 474, Power House Road, Trincomalee	100	Bare Land	90,300	_	90,300	75,000
Union Place - No. 1, Union Place, Colombo 2	30	63,385	450,000	750,000	1,200,000	936,148
Wellawatte - No. 343, Galle Road, Colombo 6	45	15,050	249,520	50,480	300,000	235,222
Wennappuwa - No. 262, 264, Colombo Road, Wennappuwa	36	9,226	42,000	28,000	70,000	58,315
Total			4,797,273	2,458,352	7,255,625	5,634,136
			, ,=	,,	,,	

# 36.5 (b) Information on Valuations of Freehold Land and Buildings of the Bank

[As required by Rule No. 7.6 (viii) of the 'Continuing Listing Requirements' of the Colombo Stock Exchange and the SLFRS 13 on 'Fair Value Measurement']

Date of Valuation: December 31, 2014

Name of Professional Valuer/Location and	Method of Valuation and Significant Unobservable Inputs	Range of Estimates for Unobservable	Net Book Va Revaluat		Revalued A	mount of	Revaluation G	
Address		Inputs	Land	Buildings	Land	Buildings	Land	Buildings
			Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Mr. H.M.N. Herath								
Chilaw	Market comparable method		61,750	64,791	63,522	38,000	1,772	(26,791)
No. 44, Colombo Road,	Price per perch for land	Rs. 1,800,000 p.p.						
Chilaw	Price per square foot for building	Rs. 4,250 p.sq.ft.						
	Depreciation rate	5%						
Gampaha	Market comparable method		51,658	9,805	57,575	10,541	5,917	736
No. 51, Queen Mary's	<ul> <li>Price per perch for land</li> </ul>	Rs. 1,750,000 p.p.						
Road Gampaha	Price per square foot for building	Rs. 3,750 p.sq.ft.						
	Depreciation rate	40%						
Minuwangoda	Market comparable method		37,500	34,155	31,250	17,690	(6,250)	(16,465)
No. 42, Siriwardena	Price per perch for land	Rs. 1,250,000 p.p.						
Mw., Minuwangoda	Price per square foot for building	Rs. 4,250 p.sq.ft.						
	Depreciation rate	25%						
Mr. K.C.B. Condegam	a							
Maharagama	Market comparable method		62,125	38,890	53,250	31,750	(8,875)	(7,140)
No. 154, Highlevel	Price per perch for land	Rs. 3,000,000 p.p.						
Road, Maharagama	Price per square foot for building	Rs. 3,750 p.sq.ft.		-				
Nugegoda	Market comparable method		195,000	39,221	156,000	41,000	(39,000)	1,779
No. 100, Stanley	Price per perch for land	Rs. 4,000,000 p.p.						
Thilakaratne Mw., Nugegoda	Price per square foot for building	Rs. 3,800 p.sq.ft.		· -				
Wellawatte	Market comparable method		204,100	31,122	249,520	50,480	45,420	19,358
No. 343, Galle Road, Colombo 6	Price per perch for land	Rs. 5,000,000 to Rs. 6,000,000 p.p.						
	Price per square foot for building	Rs. 3,800 p.sq.ft.						
Mr. P.B. Kalugalageda	ra							
Keyzer Street	Market comparable method		45,000	23,128	56,000	26,000	11,000	2,872
No. 32, Keyzer Street,	Price per perch for land	Rs. 7,500,000 p.p.						
Colombo 11	Price per square foot for building	Rs. 500 to Rs. 6,000 p.sq.ft.						
Kollupitiya	Market comparable method		100,000	58,283	115,000	65,000	15,000	6,717
No. 285, Galle Road,	Price per perch for land	Rs. 7,500,000 p.p.						
Colombo 3	Price per square foot for building	Rs. 1,250 to Rs. 5,000 p.sq.ft.						
		Rs. 5,000 p.sq.ft.						

Name of Professional Valuer/Location and	Method of Valuation and Significant Unobservable Inputs	Range of Estimates for Unobservable	Net Book Va Revalua		Revalued A	mount of	Revaluation G Recognis	
Address		Inputs	Land	Buildings	Land	Buildings	Land	Buildings
			Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Kotahena	Market comparable method	_	110,000	204,958	140,000	207,400	30,000	2,442
No. 198, George R.	Price per perch for land	Rs. 5,000,000 p.p.						
De Silva Mw., Kotahena, Colombo 13	Price per square foot for building	Rs. 1,000 to Rs. 7,750 p.sq.ft.						
Mutwal	Market comparable method		22,300	_	34,000	_	11,700	-
No. 160, St. James Street, Colombo 15	Price per perch for land	Rs. 2,000,000 p.p.						
Mr. R.S. Wijesuriya								
Battaramulla	Market comparable method		24,518	55,348	52,500	87,375	27,982	32,027
No. 213, Kaduwela	Price per perch for land	Rs. 3,750,000 p.p.						
Road, Battaramula	Price per square foot for building	Rs. 7,500 p.sq.ft.						
Battaramulla	Market comparable method		52,399	-	50,000	-	(2,399)	-
No. 213, Kaduwela Road, Battaramula	Price per perch for land	Rs. 3,750,000 p.p.						
Panadura	Market comparable method		18,450	16,787	30,750	40,090	12,300	23,303
No. 375, Galle Road, Panadura	Price per perch for land	Rs. 2,500,000 p.p.						
i anadura	Price per square foot for building	Rs. 6,500 p.sq.ft.						
Mr. S.A.S. Fernando								
Galle City	Market comparable method		33,750	6,527	40,500	8,269	6,750	1,742
No. 130, Main Street, Galle	Price per perch for land	Rs. 6,000,000 p.p.						
Galle	Price per square foot for building	Rs. 2,250 p.sq.ft.						
Galle Fort	Market comparable method		100,000	46,256	210,000	40,000	110,000	(6,256
No. 22, Church Street, Fort, Galle	Price per perch for land	Rs. 2,100,000 p.p.						
Otroot, Fort, Gano	Price per square foot for building	Rs. 3,440 p.sq.ft.						
Hikkaduwa	Market comparable method		16,740	20,778	26,370	24,608	9,630	3,830
No. 217, Galle Road, Hikkaduwa	Price per perch for land	Rs. 500,000 to Rs. 850,000 p.p.						
	Price per square foot for building	Rs. 2,750 to Rs. 3,500 p.sq.ft.						
Matara	Market comparable method		28,154	22,315	50,695	25,291	22,541	2,976
No. 18, Station Road, Matara	Price per perch for land	Rs. 750,000 to Rs. 1,750,000 p.p.						
	Price per square foot for building	Rs. 2,750 to Rs. 3,500 p.sq.ft.						
Trincomalee	Market comparable method		75,000	-	90,300	-	15,300	_
No. 474, Power House Road, Trincomalee	Price per perch for land	Rs. 900,000 p.p.						

Name of Professional Valuer/Location and	Method of Valuation and Significant Unobservable Inputs	Range of Estimates for Unobservable	Net Book Va		Revalued A	mount of	Revaluation G	
Address		Inputs	Land	Buildings	Land	Buildings	Land	Buildings
			Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Mr. S.T. Sanmugana	than							
Jaffna	Investment method		272,135	11,321	581,000	19,000	308,865	7,679
No. 474, Hospital	Gross Monthly Rental	Rs. 7,500,000 p.m.						
Road, Jaffna	Years purchase (Present value of 1 unit per period)	10						
	Void period	2 months p.a.						
Mr. Sarath G. Fernai	ıdo							
Holiday Bungalow -	Market comparable method		51,400	10,036	56,700	11,400	5,300	1,364
Bandarawela Ambatenne Estate,	Price per perch for land	Rs. 50,000 to Rs. 200,000 p.p.						
Bandarawela	Price per square foot for building	Rs. 3,750 to Rs. 4,500 p.sq.ft.						
	Depreciation rate	50%						
Holiday Bungalow -	Market comparable method		25,700	13,013	30,900	15,300	5,200	2,287
Haputale	Price per perch for land	Rs. 150,000 p.p.						
No. 23, Lily Avenue, Welimada Road, Haputale	Price per square foot for building	Rs. 3,250 to Rs. 6,500 p.sq.ft.						
	Depreciation rate	20% to 55%						
Kandy	Market comparable method		342,000	207,953	354,000	231,000	12,000	23,047
No. 120, Kotugodella	Price per perch for land	Rs. 8,500,000 p.p.						
Veediya, Kandy	Price per square foot for building	Rs. 5,750 to Rs. 9,500 p.sq.ft.		-				
	Depreciation rate	30% & 35%						
Kegalle	Market comparable method		115,000	6,300	128,000	7,000	13,000	700
No.186, Main Street, Kegalle	Price per perch for land	Rs. 1,000,000 to Rs. 2,500,000 p.p.						
	Price per square foot for building	Rs. 5,500 p.sq.ft.						
	Depreciation rate	50%						
Matale	Market comparable method		60,000	57,358	75,000	60,000	15,000	2,642
No. 70, King Street,	Price per perch for land	Rs. 1,500,000 p.p.						
Matale	Price per square foot for building	Rs. 8,750 p.sq.ft.						
	Depreciation rate	20%						
Nuwara-Eliya	Market comparable method		72,000	63,834	82,000	71,000	10,000	7,166
No. 36/3, Buddha Jayanthi Mawatha,	Price per perch for land	Rs. 1,000,000 to Rs. 2,000,000 p.p.						
Nuwara-Eliya	Price per square foot for building	Rs. 8,750 p.sq.ft.						
	Depreciation rate	20%						

Name of Professional Valuer/Location and	Method of Valuation and Significant Unobservable Inputs	Range of Estimates for Unobservable	Net Book Va Revalua		Revalued A	mount of	Revaluation G Recognis	
Address		Inputs	Land	Buildings	Land	Buildings	Land	Buildings
			Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Mr. Siri Nissanka								
Borella	Market comparable method		70,335	55,996	156,300	198,700	85,965	142,704
No. 92,	Price per perch for land	Rs. 10,000,000 p.p.						
D.S. Senanayake Mw., Colombo 08.	Price per square foot for building	Rs. 11,000 p.sq.ft.						
CEO's Bungalow	Market comparable method		416,650	4,809	544,850	15,150	128,200	10,341
No. 27, Queens Road,	Price per perch for land	Rs. 8,500,000 p.p.						
Colombo 03	Price per square foot for building	Rs. 2,750 p.sq.ft.						
Narahenpita	Market comparable method		99,225	63,714	132,300	87,700	33,075	23,986
No. 201, Kirula Road,	Price per perch for land	Rs. 6,000,000 p.p.						
Narahenpita, Colombo 05	Price per square foot for building	Rs. 7,850 p.sq.ft.						
Pettah-Main Street	Market comparable method		169,370	69,299	280,000	69,299	110,630	-
No. 280, Main Street, Pettah, Colombo 11	Price per perch for land	Rs. 14,000,000 p.p.						
Union Place	Market comparable method		360,000	576,148	450,000	750,000	90,000	173,852
No. 1, Union Place,	Price per perch for land	Rs. 15,000,000 p.p.						
Colombo 02	Price per square foot for building	Rs. 12,000 p.sq.ft.						
Mr. W.D.P. Rupanano	da							
Ja-Ela	Market comparable method		23,188	15,554	29,000	21,000	5,812	5,446
	Market comparable method		,					
No. 140, Negombo	Price per perch for land	Rs. 2,250,000 p.p.	,					
No. 140, Negombo Road, Ja-Ela	·	Rs. 2,250,000 p.p. Rs. 3,500 to Rs. 4,500 p.sq.ft.	,					
•	Price per perch for land	Rs. 3,500 to						
Road, Ja-Ela	Price per perch for land Price per square foot for building	Rs. 3,500 to Rs. 4,500 p.sq.ft.	49,500	24,440	73,000	31,000	23,500	6,560
Road, Ja-Ela  Negombo  No. 24, 26, Fernando	<ul> <li>Price per perch for land</li> <li>Price per square foot for building</li> <li>Depreciation rate</li> </ul>	Rs. 3,500 to Rs. 4,500 p.sq.ft.		24,440	73,000	31,000	23,500	6,560
Road, Ja-Ela  Negombo  No. 24, 26, Fernando	Price per perch for land Price per square foot for building  Depreciation rate  Market comparable method	Rs. 3,500 to Rs. 4,500 p.sq.ft. 30%		24,440	73,000	31,000	23,500	6,560
Road, Ja-Ela  Negombo  No. 24, 26, Fernando	Price per perch for land Price per square foot for building Depreciation rate Market comparable method Price per perch for land	Rs. 3,500 to Rs. 4,500 p.sq.ft. 30%  Rs. 1,500,000 to Rs. 2,200,000 p.p. Rs. 3,500 to		24,440	73,000	31,000	23,500	6,560
Road, Ja-Ela  Negombo  No. 24, 26, Fernando	Price per perch for land Price per square foot for building  Depreciation rate  Market comparable method Price per perch for land  Price per square foot for building	Rs. 3,500 to Rs. 4,500 p.sq.ft. 30%  Rs. 1,500,000 to Rs. 2,200,000 p.p. Rs. 3,500 to Rs. 4,250 p.sq.ft.		24,440	73,000	31,000	23,500	6,560
Road, Ja-Ela  Negombo  No. 24, 26, Fernando Avenue, Negombo  Pettah People's Park Shopping Complex,	Price per perch for land Price per square foot for building Depreciation rate Market comparable method Price per perch for land Price per square foot for building Depreciation rate	Rs. 3,500 to Rs. 4,500 p.sq.ft. 30%  Rs. 1,500,000 to Rs. 2,200,000 p.p. Rs. 3,500 to Rs. 4,250 p.sq.ft.		· · · · · · · · · · · · · · · · · · ·	73,000		23,500	
Negombo No. 24, 26, Fernando Avenue, Negombo	Price per perch for land Price per square foot for building  Depreciation rate  Market comparable method Price per perch for land  Price per square foot for building  Depreciation rate  Investment method	Rs. 3,500 to Rs. 4,500 p.sq.ft. 30%  Rs. 1,500,000 to Rs. 2,200,000 p.p. Rs. 3,500 to Rs. 4,250 p.sq.ft. 25%  Rs. 23,200 to		· · · · · · · · · · · · · · · · · · ·	73,000		23,500	

Name of Professional Valuer/Location and	Method of Valuation and Significant Unobservable Inputs	Range of Estimates for Unobservable		/alue before ation of	Revalued	Amount of	Revaluation C Recognis	
Address		Inputs	Land	Buildings	Land	Buildings	Land	Buildings
			Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Pettah	Investment method		-	3,521	-	4,800	-	1,279
People's Park	Gross monthly rental	Rs. 36,000 p.m.						
Shopping Complex, Colombo 11	Years purchase (Present value of 1 unit per period)	18.18						
	<ul> <li>Void period</li> </ul>	4 months p.a.						
Wennappuwa	Market comparable method		37,500	20,815	42,000	28,000	4,500	7,185
No. 262, 264,	<ul> <li>Price per perch for land</li> </ul>	Rs. 1,400,000 p.p.						
Colombo Road, Wennappuwa	Price per square foot for building	Rs. 3,250 to Rs. 4,500 p.sq.ft.						
	Depreciation rate	25%						
Mr. W.S. Pemaratne								
Galewela	Market comparable method		19,800	12,212	22,275	15,225	2,475	3,013
No. 49/57, Matale	Price per perch for land	Rs. 225,000 p.p.						
Road, Galewela	Price per square foot for building	Rs. 2,250 to Rs. 3,500 p.sq.ft.						
	Depreciation rate	15%						
Kurunegala	Market comparable method							
No. 4, Suratissa Mw., Kurunegala	Price per perch for land	Rs. 3,500,000 to 4,150,000 p.p.	140,000	78,636	199,325	34,675	59,325	(43,961)
	Price per square foot for building	Rs. 3,000 to Rs. 4,250 p.sq.ft.						
	Depreciation rate	10%						
Narammala	Market comparable method		44,550	14,293	53,391	16,609	8,841	2,316
No. 55, Negombo	Price per perch for land	Rs. 1,300,000 p.p.						
Road, Narammala	Price per square foot for building	Rs. 3,500 p.sq.ft.						
	Depreciation rate	5%						
Total			3,606,797	2,027,339	4,797,273	2,458,352	1,190,476	431,013

p.p. - per perch p.sq.ft. - per square foot p.m. - per month

Description of the above valuation techniques together with narrative descriptions on sensitivity of the fair value measurement to changes in significant unobservable inputs are tabulated below:

Valuation Technique	Significant unobservable valuation inputs (ranges of each property are given in the table above)	Sensitivity of the fair value measurement to inputs
Market comparable method		Estimated fair value would increase (decrease) if;
This method considers the selling price of a similar	Price per perch for land	Price per perch increases (decreases)
property within a reasonably recent period of time	Price per square foot for building	Price per square feet increases (decreases)
in determining the fair value of the property being revalued. This involves evaluation of recent active	Depreciation rate for building	Depreciation rate for building (decreases)/increases
adjustments for differences in size, nature, location, condition of specific property. In this process, outlier transactions, indicative of particularly motivated buyers or sellers are too compensated for since the price may not adequately reflect the fair market value.		
Investment method		Estimated fair value would increase (decrease) if;
This method involves capitalisation of the expected	Gross Annual Rentals	Gross Annual Rentals increases (decreases)
rental income at an appropriate rate of years	Years purchase	
purchase currently characterised by the real	(Present value of 1 unit per period)	Years purchase increases (decreases)
estate market.	Void period	Void period (decreases)/increases

### 36.6 Title Restriction on Property, Plant & Equipment

There were no restrictions existed on the title of the Property, Plant & Equipment of the Group/Bank as at the reporting date.

# 36.7 Property, Plant & Equipment Pledged as Security for Liabilities

There were no items of Property, Plant & Equipment pledged as securities for liabilities of the Group/Bank as at the reporting date.

### 36.8 Compensation from Third Parties for Items of Property, Plant & Equipment

The compensation received/receivable from third parties for items of Property, Plant & Equipment that were impaired, lost or given up at the Reporting Date of the Bank are as follows.

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Total claims lodged	4,299	1,989
Total claims received	(2,276)	(1,008)
Total claims rejected	(985)	(981)
Total claims receivable	1,038	_

### 36.9 Fully Depreciated Property, Plant & Equipment

The cost of fully-depreciated Property, Plant & Equipment of the Bank which are still in use is as follows:

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Computer equipment	1,965,926	1,794,881
Office equipment, furniture and fixtures	1,550,010	1,127,494
Motor vehicles	26,477	38,486

### 36.10 Temporarily Idle Property, Plant & Equipment

Following Property, Plant & Equipment of the Bank were temporarily idle (until the assets issued to business units).

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Computer equipment	112,246	70,862
Office equipment, furniture and fixtures	69,729	80,490

# 36.11 Property, Plant & Equipment Retired from Active Use

Following Property, Plant & Equipment of the Bank were retired from active use.

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Computer equipment	89,833	32,726
Office equipment, furniture and fixtures	58,413	16,300
Motor vehicles	214	214

### 36.12 Borrowing Costs

There were no capitalised borrowing costs related to the acquisition of Property, Plant & Equipment during the year 2014 (2013 - Nil).

# 37. Intangible Assets

	GROU	GROUP		K
	2014	<b>2014</b> 2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Computer Software [Refer Note 37.1]	397,644	423,233	389,096	422,668
Software under development [Refer Note 37.2]	58,541	54,495	50,032	44,925
Goodwill arising on business combination [Refer Note 34.2.3]	400,045		-	_
Total	856,230	477,728	439,128	467,593

### 37.1 Computer Software

	GROUP		BAN	K
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cost/Valuation				
Balance as at January 01,	1,479,951	1,262,607	1,479,171	1,262,281
Computer software acquired on business combination	9,800	_	-	_
Additions during the year	139,387	216,162	139,310	215,708
Disposals during the year	-	_	-	_
Exchange rate variance	(52)	1,182	(52)	1,182
Transfers/adjustments		_	-	_
Balance as at December 31,	1,629,086	1,479,951	1,618,429	1,479,171
Accumulated amortisation and impairment losses				
Balance as at January 01,	1,056,718	906,586	1,056,503	906,427
Accumulated amortisation assumed on business combination	1,395		_	_
Amortisation for the year [Refer Note 19]	173,373	149,347	172,874	149,291
Impairment loss	_	_	_	_
Disposals during the year	-	_	_	_
Exchange rate variance	(44)	785	(44)	785
Transfers/adjustments	-	_	_	_
Balance as at December 31,	1,231,442	1,056,718	1,229,333	1,056,503
Net book value as at December 31,	397,644	423,233	389,096	422,668
37.2 Software Under Development				
Cost/Valuation				
Balance as at January 01,	54,495	150,140	44,925	141,184
Additions during the year	43,676	77,850	43,676	77,850
Transfers/adjustments during the year	(38,569)	(174,109)	(38,569)	(174,109)
Exchange rate variance	(1,061)	614	-	_
Disposals during the year	_	_	_	-
Balance as at December 31,	58,541	54,495	50,032	44,925

There were no restrictions existed on the title of the intangible assets of the Group/Bank as at the reporting date. Further, there were no items pledged as securities for liabilities. There were no capitalised borrowing costs related to the acquisition of intangible assets during the year 2014 (2013 - Nil).

The maturity analysis of Intangible Assets is given in Note 58.

# 38. Leasehold Property

	GROU	JP	BANK	
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cost/Valuation,				
Balance as at January 01,	128,700	128,700	84,840	84,840
Additions during the year	-	_	-	-
Balance as at December 31,	128,700	128,700	84,840	84,840
Accumulated Amortisation				
Balance as at January 01,	18,376	16,924	8,478	7,536
Amortisation for the year [Refer Note 19]	1,452	1,452	942	942
Balance as at December 31,	19,828	18,376	9,420	8,478
Net book value as at December 31,	108,872	110,324	75,420	76,362

The carrying amount of revalued assets that would have been included in the Financial Statements had the assets been carried at cost less depreciation/amortisation is as follows:

		GROUP			BANK	
As at December 31, 2014	Cost	Accumulated Amortisation	Net Book Value	Cost	Accumulated Amortisation	Net Book Value
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Class of Asset						
Leasehold Land	23,715	6,348	17,367	14,846	3,483	11,363
Total	23,715	6,348	17,367	14,846	3,483	11,363
	_	GROUP			BANK	
As at December 31, 2013	Cost	Accumulated Amortisation	Net Book Value	Cost	Accumulated Amortisation	Net Book Value
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Class of Asset						
Leasehold Land	23,715	6,109	17,606	14,846	3,333	11,513
Total	23,715	6,109	17,606	14,846	3,333	11,513

The maturity analysis of Leasehold Property is given in Note 58.

### 39. Other Assets

	GRO	GROUP		GROUP BANK		IK
As at December 31,	2014	2013	2014	2013		
	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
Receivables	19,709	22,335	19,709	22,335		
Deposits and prepayments	1,399,469	1,518,412	1,402,587	1,521,526		
Clearing account balance	4,078,542	2,999,575	4,078,542	2,999,575		
Unamortised cost on staff loans (Day 1 difference)	2,857,759	2,757,193	2,857,759	2,757,103		
Other accounts	2,204,951	2,126,733	2,183,220	2,126,191		
Total	10,560,430	9,424,248	10,541,817	9,426,730		

The maturity analysis of Other Assets is given in Note 58.

### 40. Due to Banks

	GRO	GROUP		NK
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Borrowings	23,326,066	7,915,406	22,918,017	7,915,406
Local currency borrowings	407,187	_	_	_
Foreign currency borrowings	22,918,879	7,915,406	22,918,017	7,915,406
Securities sold under repurchase (repo) agreements	2,342,959	6,278,813	2,342,959	6,278,813
Total	25,669,025	14,194,219	25,260,976	14,194,219

The maturity analysis of Due to Banks is given in Note 58.

### 41. Derivative Financial Liabilities

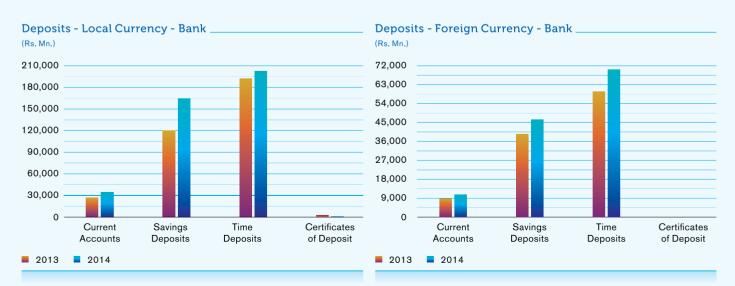
### Foreign currency derivatives

Currency swaps	823,596	-	823,596	
Forward contracts	368,886	1,406,553	368,886	1,406,553
Spot contracts	657	5,363	657	5,363
Total	1,193,139	1,411,916	1,193,139	1,411,916

The maturity analysis of Derivative Financial Liabilities is given in Note 58.

# 42. Due to Other Customers/Deposits from Customers

Local currency deposits	401,872,201	342,766,248	401,967,097	342,820,225
Current account balances	34,311,477	27,775,664	34,317,565	27,775,704
Savings deposits	164,462,225	119,800,612	164,521,655	119,827,302
Time deposits	202,162,715	191,623,969	202,192,093	191,651,216
Certificates of deposit	935,784	3,566,003	935,784	3,566,003
Foreign currency deposits	127,394,387	108,332,698	127,394,387	108,332,698
Current account balances	10,809,389	9,111,749	10,809,389	9,111,749
Savings deposits	46,467,745	39,594,657	46,467,745	39,594,657
Time deposits	70,117,253	59,626,292	70,117,253	59,626,292
Certificates of deposit	-	_	-	_
Total	529,266,588	451,098,946	529,361,484	451,152,923



# 42.1 Analysis of due to Customers/Deposits from Customers

	GR	OUP	BΔ	NK
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
(a) By product				
Current account balances	45,120,866	36,887,413	45,126,954	36,887,453
Savings deposits	210,929,970	159,395,269	210,989,400	159,421,959
Time deposits	272,279,968	251,250,261	272,309,346	251,277,508
Certificates of deposit	935,784	3,566,003	935,784	3,566,003
Sub total	529,266,588	451,098,946	529,361,484	451,152,923
(b) By currency				
Sri Lankan Rupee	401,872,201	342,766,248	401,967,097	342,820,225
United States Dollar	78,352,927	59,873,351	78,352,927	59,873,351
Great Britain Pound	7,567,161	7,437,142	7,567,161	7,437,142
Euro	25,425,565	27,698,162	25,425,565	27,698,162
Australian Dollar	7,935,496	5,474,369	7,935,496	5,474,369
Bangladesh Taka	6,800,927	6,556,111	6,800,927	6,556,111
Other currencies	1,312,311	1,293,563	1,312,311	1,293,563
Sub total	529,266,588	451,098,946	529,361,484	451,152,923
(c) By institution/customers				
Deposits from banks	766,916	1,704,408	766,916	1,704,408
Deposits from finance companies	5,406,461	3,736,661	5,406,461	3,736,661
Deposits from other customers	523,093,211	445,657,877	523,188,107	445,711,854
Sub total	529,266,588	451,098,946	529,361,484	451,152,923
The maturity analysis of Deposits from Customers is given in Note 58.				
		OUP		NK
As at December 31,	2014 Rs. '000	2013 Rs. '000	2014 Rs. '000	2013 Rs. '000
43. Other Borrowings				
Refinance borrowings	4,857,361	6,427,536	4,857,361	6,427,536
Securities sold under repurchase (repo) agreements	124,391,042	39,054,967	124,564,499	39,230,639
Borrowings from International Finance Corporation (IFC)	6,779,222	8,515,000	6,779,222	8,515,000
Derrowings from international Finance Corporation (if C)	0,110,===	0,0.0,000	-,	

The maturity analysis of Other Borrowings is given in Note 58.

# 44. Current Tax Liabilities

	GRO	UP	BANK	
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at January 01,	1,780,867	2,821,975	1,758,574	2,801,541
Tax payable assumed on business combination	7,200	_	_	_
Provision for the year	4,484,017	4,068,507	4,424,113	4,030,734
Reversal of (over)/under provision	10,920	(167,169)	11,041	(169,789)
Self-assessment payments	(3,036,746)	(3,998,722)	(2,988,916)	(3,962,673)
Notional tax credits	(1,080,686)	(905,407)	(1,079,038)	(903,649)
Withholding tax/other credits	(126,348)	(81,089)	(125,948)	(80,362)
Exchange rate variance	(1,836)	42,772	(1,836)	42,772
Balance as at December 31,	2,037,388	1,780,867	1,997,990	1,758,574

The maturity analysis of Current Tax Liabilities is given in Note 58.

# 45. Deferred Tax Assets and Liabilities

# 45.1 Summary of Net Deferred Tax Liability

		GROUP				BANK			
	20	14	20	13	20	14	20	13	
	Temporary Difference	Tax Effect							
	Rs. '000	Rs. '000							
Balance as at January 01,	6,407,851	1,763,414	5,191,693	1,431,725	5,692,341	1,563,070	4,541,132	1,249,567	
Deferred tax liabilities assumed on business combination	168,900	47,293	_	_	_	_	_	_	
Amount originating/(reversing) to Income Statement	490,269	122,187	755,857	206,506	485,610	120,881	747,134	204,063	
Amount originating/(reversing) to Statement of Profit or Loss and Other Comprehensive Income	3,368,207	943,098	(27,425)	(7,679)	3,177,150	889,602	(28,704)	(8,037)	
Tax effect on pre-acquisition reserves	_	-	54,947	15,385	_	-	_	-	
Unwinding of the deferred tax effect on revaluation surplus on			400 550	101.150			400 550	101 150	
freehold buildings			432,779	121,178			432,779	121,178	
Exchange rate variance	-	207	_	(3,701)		207	_	(3,701)	
Balance as at December 31,	10,435,227	2,876,199	6,407,851	1,763,414	9,355,101	2,573,760	5,692,341	1,563,070	

# 45.2 Reconciliation of Net Deferred Tax Liability

			GRO	UP		
	Staten Financial	nent of Position	Income St	atement	Statement of Profi Other Compreher	
	2014	2013	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Deferred Tax Liabilities on:						
Accelerated depreciation for tax purposes - Own assets	373,175	397,135	33,651	(55,097)	-	-
Accelerated depreciation for tax purposes - Leased assets	1,581,807	1,274,209	(253,603)	(224,950)	-	_
Revaluation surplus on freehold buildings	780,357	605,322	15,107	29,918	(174,239)	_
Tax effect on actuarial gains on defined benefit plans	3,584	2,062	_		(1,522)	(2,062)
Unrealised gain/(loss) on Available-for-Sale (AFS) portfolio	792,513	_	_		(792,513)	_
Effective interest rate on deposits	3,398		(3,398)		_	_
Effect of exchange rate variance	9	9	207	(3,701)	_	_
	3,534,843	2,278,737	(208,036)	(253,830)	(968,274)	(2,062)
Deferred Tax Assets on:						
Finance leases	203	2,004	(1,801)	(3,086)	-	-
Defined benefit plans	281,040	245,563	35,477	41,660	-	-
Tax effect on actuarial losses on defined benefit plans	15,801	9,741	-	-	6,060	9,741
Provision on credit card advances	-	-	-	(18,567)	-	_
Specific provision on lease receivable	56,254	56,254	-	(63,282)	-	_
Leave encashment	160,990	153,608	7,382	42,446	-	_
Tax effect on actuarial losses on leave encashment	19,116	-	-	-	19,116	_
Straight lining on lease rentals	19,222	8,739	10,483	8,739	_	_
De-recognition of commission income	70,662	39,414	31,248	39,414	_	_
Impairment provision	35,356		4,679		_	_
Carried forward tax loss on leasing business	_		(1,619)		_	_
	658,644	515,323	85,849	47,324	25,176	9,741
Deferred tax effect on Income Statement and Statement of Profit or Loss and Other Comprehensive Income for the year			(122,187)	(206,506)	(943,098)	7,679
Net deferred tax liability as at December 31,	2.876.199	1,763,414	(122,107)	(200,000)	(343,038)	7,079
Net deferred tax liability as at December 31,	2,010,199	1,763,414				

# 45.3 Reconciliation of Net Deferred Tax Liability

	BANK						
		nent of I Position	Income St	tatement	Statement of Loss and Comprehensiv	Other	
For the year ended/as at December 31,	2014	2013	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Deferred Tax Liabilities on:							
Accelerated depreciation for tax purposes - Own assets	330,867	366,494	35,627	(54,362)	-	-	
Accelerated depreciation for tax purposes - Leased assets	1,525,515	1,274,208	(251,307)	(224,949)	-	_	
Revaluation surplus on freehold buildings	533,651	427,927	14,960	29,918	(120,684)	_	
Tax effect on actuarial gains on defined benefit plans	3,059	1,510	-	_	(1,549)	(1,510)	
Unrealised gain/(loss) on Available-for-sale (AFS) portfolio	792,511	_	-	_	(792,511)	-	
Effective interest rate on deposits	3,398	_	(3,398)	_	_	-	
Effect of exchange rate variance	9	9	207	(3,701)	_	-	
	3,189,010	2,070,148	(203,911)	(253,094)	(914,744)	(1,510)	
Deferred Tax Assets on:							
Finance leases	_					_	
Defined benefit plans	273,433	239,516	33,917	40,282		_	
Tax effect on actuarial losses on defined benefit plans	15,573	9,547		_	6,026	9,547	
Provision on credit card advances	_		_	(18,568)		_	
Specific provision on lease receivable	56,254	56,254	_	(63,282)		_	
Leave encashment	160,990	153,608	7,382	42,446		_	
Tax effect on actuarial losses on leave encashment	19,116		_		19,116	_	
Straight lining of lease rentals	19,222	8,739	10,483	8,739		_	
De-recognition of commission income	70,662	39,414	31,248	39,414	_	_	
	615,250	507,078	83,030	49,031	25,142	9,547	
Deferred tax effect on Income Statement and Statement of Profit or Loss and Other Comprehensive Income for the year			(120,881)	(204,063)	(889,602)	8,037	
Net deferred tax liability as at December 31	2,573,760	1,563,070					

The maturity analysis of Deferred Tax Liabilities is given in Note 58.

# 46. Other Provisions

	GROUP		BANK	
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Provision for claims payable	1,874	2,409	1,874	2,409
Total	1,874	2,409	1,874	2,409
47. Other Liabilities				
Accrued expenditure	1,883,392	1,672,283	1,869,538	1,666,095
Cheques sent on clearing	4,015,967	2,974,099	4,015,967	2,974,099
Provision for gratuity payable [Refer Note 47.1 (b)]	748,969	624,642	720,520	604,324
Provision for unfunded pension scheme [Refer Note 47.2 (b)]	203,458	191,541	203,458	191,541
Provision for Leave Encashment [Refer Note 47.3 (b)]	643,238	548,601	643,238	548,601
Payable on oil hedging transactions	819,854	812,719	819,854	812,719
Other payables	9,355,025	3,061,930	9,170,956	3,029,830
Total	17,669,903	9,885,815	17,443,531	9,827,209

The maturity analysis of Other Liabilities is given in Note 58.

### 47.1 Provision for Gratuity Payable

An actuarial valuation of the retirement gratuity payable was carried out as at December 31, 2014 by Mr. M. Poopalanathan, AIA, of Messrs Actuarial & Management Consultants (Pvt) Ltd., a firm of professional actuaries. The valuation method used by the actuaries to value the liability is the 'Projected Unit Credit Method (PUC)', the method recommended by the Sri Lanka Accounting Standard, LKAS 19 on 'Employee Benefits'.

### 47.1 (a) Actuarial Assumptions

Type of Assumption	Criteria	Description			
Demographic	Mortality - In service	A 67/70 Mortality table issued by the Institute of Actuaries, London			
	Staff Turnover	The staff turnover rate at an age represents the probability of an employee leaving within one year of that age due to reasons other than death, ill health and normal retirement. The same withdrawal rates which were used in the last valuation (as at December 31, 2013) to determine the liabilities of the active employees in the gratuity, were used in the actuarial valuation carried out as at December 31, 2014.			
	Normal retirement age	The employees who are aged over the specified retirement age have been assumed to retire on their respective next birthdays.			
Financial	Rate of discount	Sri Lankan operation In the absence of a deep market in long term bonds in Sri Lanka, a long term interest rate of 9.50% p.a. (2013 - 10% p.a.) has been used to discount future liabilities considering anticipated long term rate of inflation.			
		Bangladesh operation In the absence of long term high quality corporate bonds or Government bonds with the term that matches liabilities a long term interest rate of 10% p.a. (2013 - 10% p.a.) has been used to discount considering anticipated long term rate of inflation.			
	Salary increases	A salary increment of 9% p.a. (2013 - 9% p.a.) has been used in respect of the active employees.			

# 47.1 (b) Movement in the Provision for Gratuity Payable

	GROU	IP	BANK	(
	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at January 01,	624,642	494,507	604,324	478,506
Gratuity payable assumed on business combination	1,977	_	-	-
Expense recognised in the Income Statement [Refer Note 47.1 (c)]	145,284	147,378	138,533	141,700
Exchange rate variance	(381)	7,294	(381)	7,294
Amount paid during the year	(17,245)	(19,528)	(16,423)	(17,784)
Expense recognised in other comprehensive income	(5,308)	(5,009)	(5,533)	(5,392)
Balance as at December 31,	748,969	624,642	720,520	604,324

### 47.1 (c) Expense Recognised in the Income Statement - Gratuity

	GROU	P	BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest cost	62.456	56.118	60,340	54,470
interest dest	02,.00	00,	,	,
Current service cost	82,828	91,260	78,193	87,230

### 47.1 (d) Sensitivity Analysis of Actuarial Valuation

The following table illustrates the impact of the possible changes in the discount rate and salary escalation rates on the gratuity valuation of the Group and the Bank as at December 31, 2014:

	GROUP	BANK		
Variable	Sensitivity Effect on Statement of Financial Position (Benefit Obligation) Rs. '000	Sensitivity Effect on Statement of Financial Position (Benefit Obligation) Rs. '000		
1% increase in discount rate	(81,183)	(78,974)		
1% decrease in discount rate	98,361	95,859		
1% increase in salary escalation rate	100,896	98,408		
1% decrease in salary escalation rate	(84,573)	(82,362)		

### 47.2 Provision for Un-funded Pension Scheme

An actuarial valuation of the un-funded pension liability was carried out as at December 31, 2014 by Mr. M. Poopalanathan, AIA, of Messrs Actuarial & Management Consultants (Pvt) Ltd., a firm of professional actuaries. The valuation method used by the actuary to value the liability is the 'Projected Unit Credit Method (PUC)', the method recommended by the Sri Lanka Accounting Standard, LKAS 19 on 'Employee Benefits'.

### 47.2 (a) Actuarial Assumptions

Type of Assumption	Criteria	Description
Demographic	Mortality - In service	A 67/70 Mortality table issued by the Institute of Actuaries, London.
	After retirement	A (90) Annuities table (Males and Females) issued by the Institute of Actuaries, London.
	Staff turnover	The withdrawal rate at an age represents the probability of an active employee leaving within one year of that age due to reasons other than death, ill health and normal retirement. The same withdrawal rates which were used in the last valuation (as at December 31, 2013) to determine the liabilities of the active employees in the funded scheme, were used in the actuarial valuation carried out as at December 31, 2014.
	Disability	Assumptions similar to those used in other comparable schemes for disability were used as the data required to do a 'scheme specific' study was not available.
	Normal retirement age	55 or 60 years as indicated in the data file of active employees.
Financial	Rate of discount	In the absence of a deep market in long term bonds in Sri Lanka, a long term interest rate of 9.50% p.a. (2013 - 10% p.a.) has been used to discount future liabilities considering anticipated long term rate of inflation.
	Salary increases	A salary increment of 9% p.a. (2013 - 9% p.a.) has been used in respect of the active employees.
	Post retirement pension increase rate	There is no agreed rate of increase even though the pension payments are subject to periodic increases, and increases are granted solely at the discretion of the Bank. Therefore, no specific rate was assumed for this valuation.

### 47.2 (b) Movement in the Provision for Un-funded Pension Scheme

	GROU	IP .	BANK	
	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at January 01,	191,541	167,394	191,541	167,394
Expense recognised in the income statement [Refer Note 47.2 (c)]	19,154	18,413	19,154	18,413
Amount paid during the year	(28,756)	(28,363)	(28,756)	(28,363)
Expense recognised in other comprehensive income	21,519	34,097	21,519	34,097
Balance as at December 31,	203,458	191,541	203,458	191,541

### 47.2 (c) Expense Recognised in the Income Statement – Un-funded Pension

	GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest cost	19,154	18,413	19,154	18,413
Current service cost	_	-	-	-
Total	19,154	18,413	19,154	18,413

### 47.2 (d) Sensitivity Analysis on Actuarial Valuation – Un-funded Pension Scheme

The following table illustrates the impact of the possible change in the discount rate and salary escalation rate in the un-funded pension scheme valuation of the Bank as at December 31, 2014.

Variable	GROUP Sensitivity Effect on Statement of Financial Position (Benefit Obligation) Rs. '000	BANK Sensitivity Effect on Statement of Financial Position (Benefit Obligation) Rs. '000
1% increase in discount rate	(9,014)	(9,014)
1% decrease in discount rate	9,949	9,949
1% increase in salary escalation rate	_	_
1% decrease in salary escalation rate	-	-

#### 47.3 Provision for Leave Encashment

An actuarial valuation of the leave encashment liability was carried out as at December 31, 2014 by Mr. M. Poopalanathan, AIA, of Messrs Actuarial & Management Consultants (Pvt) Ltd., a firm of professional actuaries. The valuation method used by the actuaries to value the liability is the 'Projected Unit Credit Method (PUC)', the method recommended by the Sri Lanka Accounting Standard, LKAS 19 on 'Employee Benefits'.

### 47.3 (a) Actuarial Assumptions

Type of Assumption	Criteria	Description
Demographic Mortality - In service		A 1967/70 Mortality table issued by the Institute of Actuaries, London
	Staff turnover	The probability of a member withdrawing from the scheme within a year of the ages between 20 to 55 years.
	Disability	The probability of a member becoming disabled within a year of the ages between 20 to 55 years.
Financial	Rate of discount	In the absence of a deep market in long term bonds in Sri Lanka, a long term interest rate of 9.5% p.a. (2013 - 10% p.a.) has been used to discount future liabilities considering anticipated long term rate of inflation.
	Salary increases	A salary increment of 9% p.a. (2013 - 9% p.a.) has been used in respect of the active employees.

### 47.3 (b) Movement in the Provision for Leave Encashment

	GROL	GROUP		BANK	
	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	548,601	397,009	548,601	397,009	
Expense recognised in the income statement [Refer Note 47.3 (c)]	54,860	151,592	54,860	151,592	
Amount paid during the year	(28,496)	-	(28,496)	-	
Expense recognised in other comprehensive income	68,273	-	68,273	-	
Balance as at December 31,	643,238	548,601	643,238	548,601	

### 47.3 (c) Expense Recognised in the Income Statement – Leave Encashment

	GROUP		BANK	
For the year ended December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest cost	54,860	151,592	54,860	151,592
Current service cost	_	-	_	-
Total	54,860	151,592	54,860	151,592

#### 47.3 (d) Sensitivity Analysis on Actuarial Valuation – Leave Encashment

The following table illustrates the impact of the possible change in the discount rates and salary escalation rates on account of leave encashment liability of the Bank as at December 31, 2014:

	GROUP	BANK	
Variable	Sensitivity effect on Statement of Financial Position (Benefit Obligation) Rs. '000	Sensitivity effect on Statement of Financial Position (Benefit Obligation) Rs. '000	
1% increase in discount rate	(53,487)	(53,487)	
1% decrease in discount rate	63,352	63,352	
1% increase in salary escalation rate	66,111	66,111	
1% decrease in salary escalation rate	(56,724)	(56,724)	

### 47.4 Employee Retirement Benefit

#### Pension Fund - Defined Benefit Plan

An actuarial valuation of the Retirement Pension Fund was carried out as at December 31, 2014 by Mr. M. Poopalanathan, AIA, of Messrs Actuarial & Management Consultants (Pvt) Ltd., a firm of professional actuaries. The valuation method used by the actuaries to value the fund is the 'Projected Unit Credit Method (PUC)', the method recommended by the Sri Lanka Accounting Standard - LKAS 19 on 'Employee Benefits'.

The assets of the fund, which are independently administered by the Trustees as per the provisions of the Trust Deed are held separately from those of the Bank.

47.4 (a) Actuarial Assumptions – Demographic

Type of Assumption	Criteria	Description
Demographic	Mortality - in service	A 67/70 Mortality table issued by the Institute of Actuaries, London
	After retirement	A (90) Annuities table (Males & Females) issued by the Institute of Actuaries, London
	Staff Turnover	The withdrawal rate at an age represents the probability of an active employee leaving within one year of that age due to reasons other than death, ill health and normal retirement. The same withdrawal rates which were used in the last valuation (as at December 31,2013) to determine the liability on account of the active employees in the funded scheme, were used in the actuarial valuation carried out as at December 31, 2014.
Disability  Normal retirement age	Disability	Assumptions similar to those used in other comparable schemes for disability were used as the data required to do a "scheme specific" study was not available.
	Normal retirement age	55 or 60 years as indicated in the data file of active employees.
Financial Rate of discount  Salary increases  Post retirement pension increase	Rate of discount	In the absence of a deep market in long term bonds in Sri Lanka, a long term interest rate of 9.50% p.a. (2013 - 10% p.a.) has been used to discount future liabilities considering anticipated long term rate of inflation.
	Salary increases	A salary increment of 9% p.a. (2013 - 9% p.a.) has been used in respect of the active employees.
	Post retirement pension increase rate	There is no agreed rate of increase even though the pension payments are subject to periodic increases, and increases are granted solely at the discretion of the Bank. Therefore, no specific rate was assumed for this valuation.

# 47.4 (b) Movement in the Present Value of Defined Benefit Obligation – Bank

	2014 Rs.'000	2013 Rs.'000
Balance as at January 01,	124,678	112,014
Interest cost	12,468	12,321
Current service cost	2,575	2,102
Benefits paid during the year	(10,003)	(8,119
Actuarial loss	10,593	6,360
Balance as at December 31,	140,311	124,678
47.4. (c) Movement in the Fair Value of Plan Assets		
Fair value as at January 01,	117,900	94,899
Expected return on plan assets	11,790	10,439
Contribution paid into plan	1,296	1,411
Benefits paid by the plan	(10,003)	(8,119)
Actuarial gain on plan assets	4,725	19,270
Fair value as at December 31,	125,708	117,900
	2014	2013
	Rs.'000	Rs.'000
47.4 (d) Liability Recognised in the Statement of Financial Position		
Present value of defined benefit obligations as at January 01,	140,311	124,678
Fair value of plan assets	(125,708)	(117,900)
Unrecognised actuarial gains/(losses)		=
Net liability recognised under other liabilities	14,603	6,778
47.4 (e) Plan Assets consist of the following		
Government treasury bills	1,171	42,512
Deposits held with the Bank	124,537	75,388
Total	125,708	117,900

## 48. Due to Subsidiaries

	GROU	P	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Local subsidiaries					
Commercial Development Company PLC			12,079	8,934	
ONEzero Company Ltd.		_	7,210	6,752	
Indra Finance Ltd.		-	_	_	
Sub total	-	_	19,289	15,686	
Foreign subsidiaries					
Commex Sri Lanka S.R.L Italy	-	-	-	-	
Sub total		_	_	-	
Total	-	-	19,289	15,686	

The maturity analysis of Due to Subsidiaries is given in Note 58.

### 49. Subordinated Liabilities

	GRO	UP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	10,797,660	973,210	10,797,660	973,210	
Subordinated liabilities assumed on business combination	215,000			-	
Amount borrowed during the year	-	9,468,750	_	9,468,750	
Repayments/redemptions during the year	-	(550)	-	(550)	
Sub total	11,012,660	10,441,410	10,797,660	10,441,410	
Exchange rate variance	86,250	356,250	86,250	356,250	
Balance as at December 31, (before adjusting for amortised interest and					
transaction cost) [Refer Note 49.1]	11,098,910	10,797,660	10,883,910	10,797,660	
Unamortised transaction cost	(100,225)	(112,435)	(100,225)	(112,435)	
Net effect of amortised interest payable	263,888	259,187	261,090	259,187	
Adjusted balance as at December 31,	11,262,573	10,944,412	11,044,775	10,944,412	
<u> </u>					

Outstanding subordinated liabilities of the Bank as at December 31, 2014 consisted of 972,660 (2013 - 972,660) unsecured subordinated redeemable debentures of Rs. 1,000/- each and a subordinated loan of US\$ 75.0 Mn. (2013 - US\$ 75.0 Mn.) from International Finance Corporation (IFC).

## 49.1 Categories of Subordinated Liabilities

Categories	Colombo Interest					st Allotment Maturity		Effective Annual Yield GROUP		ВА	NK
	Stock Exchange Listing	Payable Frequency	Date	Date	2014	2013	2014 Rs. '000	2013 Rs. '000	2014 Rs. '000	2013 Rs. '000	
Fixed Rate Debentures											
2006/2016 - 13.25% p.a.	Not listed	Annually	16.05.2006	16.05.2016	13.25%	13.25%	505,000	505,000	505,000	505,000	
2006/2016 - 14.00% p.a.	Listed	Annually	18.12.2006	18.12.2016	14.00%	14.00%	467,260	467,260	467,260	467,260	
Floating Rate Debentures											
2006/2016 - 12 months TB rate (Gross) +											
1% p.a.(*)	Listed	Annually	18.12.2006	18.12.2016	10.21%	13.99%	400	400	400	400	
Floating Rate Subordinated Loans											
IFC Borrowings - LIBOR + 5.75%		Biannually	13.03.2013	14.03.2023	LIBOR + 6.16%	LIBOR + 6.21%	9,911,250	9,825,000	9,911,250	9,825,000	
Subsidiaries											
<b>Fixed Rate Debentures</b>											
2011/2016 - 14.15% p.a.	Not listed	Monthly	25.08.2011	25.08.2016	15.10%	_	10,000	_	-	_	
2011/2016 - 14.15% p.a.	Not listed	Monthly	25.08.2011	25.08.2016	15.10%	_	5,000	_	-	_	
2012/2015 - 18.65% p.a.	Not listed	Quarterly	01.12.2012	01.12.2015	20.00%	-	200,000	_	_	_	
Total							11,098,910	10,797,660	10,883,910	10,797,660	

<sup>(\*)</sup> The 12 Months TB rate (Gross) - Twelve months Treasury Bill rate mentioned above is before deducting 10% Withholding Tax as published by the Central Bank of Sri Lanka immediately prior to the commencement of each interest period.

## 49.2 Subordinated Liabilities by Maturity

		DUP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Payable within one year	200,000	_	-	-	
Payable after one year	10,898,910	10,797,660	10,883,910	10,797,660	
Total	11,098,910	10.797.660	10,883,910	10,797,660	

In the event of the winding-up of the issuer, the above liabilities would be subordinated to the claims of depositors and all other creditors of the issuer. The Bank has not had any defaults of principal, interest or other breaches with respect to its subordinated liabilities during the year ended December 31, 2014.

The maturity analysis of Subordinated Liabilities is given in Note 58.

## 50. Stated Capital

	GRO	OUP	BANK		
	2014	<b>2014</b> 2013		2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	19,586,813	18,008,796	19,586,813	18,008,796	
Issue of ordinary voting shares under the Employee Share Option Plan	340,763	76,074	340,763	76,074	
Issue of ordinary shares as part of the final dividend satisfied in the					
form of issue and allotment of new shares	1,529,925	1,501,943	1,529,925	1,501,943	
Ordinary voting shares	1,431,747	1,405,690	1,431,747	1,405,690	
Ordinary non-voting shares	98,178	96,253	98,178	96,253	
Balance as at December 31,	21,457,501	19,586,813	21,457,501	19,586,813	

## 50.1 Movement in Number of Shares

	No. of Ordinar	y Voting Shares	No. of Ordinary Non-Voting Shares		
	2014	2013	2014	2013	
Balance as at January 01,	794,535,819	780,014,232	54,543,222	53,473,748	
Issue of ordinary voting shares under the Employee Share Option Plan	3,237,566	1,445,398	-	-	
Issue of ordinary shares as part of the final dividend satisfied in the form of					
issue and allotment of new shares	12,504,344	13,076,189	1,036,724	1,069,474	
Balance as at December 31,	810,277,729	794,535,819	55,579,946	54,543,222	

The ordinary shares of Commercial Bank of Ceylon PLC are quoted in the Colombo Stock Exchange. The Non-Voting Ordinary Shares of the Bank, rank *pari passu* in respect of all rights with the Ordinary Voting Shares of the Bank except voting rights on resolutions passed at general meetings.

The holders of ordinary shares are entitled to receive dividends declared from time to time and are entitled to one vote per share at General Meetings of the Bank.

The Bank has offered an Employee Share Option Plan. Please see Note 50.2 below for details.

### 50.2 Employee Share Option Plan - 2008

The Bank obtained the approval of the shareholders at an Extraordinary General Meeting held on April 16, 2008, to introduce an Employee Share Option Plan for the benefit of all the Executive Officers in Grade III and above by creating up to 3% of the ordinary voting shares at the rate of 1% shares each year over a period of three to five years, upon the Bank achieving specified performance targets.

Option price is determined on the basis of the weighted average market price of Bank's voting shares, during the period of ten market days immediately prior to each option offer date.

Number of options offered under each tranche is based on the overall performance of the Bank and the individual performance of the eligible employees in the preceding year. In the event of a rights issue of shares, capitalisation of reserves, stock splits or stock dividends by the Bank during the vesting period, the number of options offered and the price are suitably adjusted as per the applicable rules of ESOP - 2008 which have been drafted in line with the accepted market practices.

1/3 of the options offered under each tranche is vested to eligible employees after one year from the date of offer, second 1/3 of the options after two years from the date of offer and final 1/3 after three years from the date of offer as detailed below:

		Tranche I		Total
Date granted	April 30, 2008	April 30, 2008	April 30, 2008	
Price (Rs.) - (*)	46.91	46.91	46.91	
	1/3 of Options	1/3 of Options	1/3 of Options	
Exercisable between	April 30, 2009 to April 29, 2013	April 30, 2010 to April 29, 2014	April 30, 2011 to April 29, 2015	
Original number of options	777,308	777,308	777,308	2,331,924
Additions consequent to share splits and rights issues	692,095	789,320	1,056,943	2,538,358
Number of options cancelled before vesting	(52,943)	(52,943)	(52,943)	(158,829)
Number of options vested	1,416,460	1,513,685	1,781,308	4,711,453
Number of options exercised up to December 31, 2014	(1,416,460)	(1,513,685)	(1,560,352)	(4,490,497)
Number of options to be exercised as at December 31, 2014	_	_	220,956	220,956

(\*) Adjusted on account of the dividends declared in the form of issue and allotment of new shares, rights issue of shares and sub-division of shares.

	Tranche II			Total
Date granted	April 30, 2011	April 30, 2011	April 30, 2011	
Price (Rs.)	132.23	132.23	132.23	
	1/3 of Options	1/3 of Options	1/3 of Options	
Exercisable between	April 30, 2012 to April 29, 2016	April 30, 2013 to April 29, 2017	April 30, 2014 to April 29, 2018	
Original number of options	1,213,384	1,213,384	1,213,384	3,640,152
Additions consequent to share splits and rights issues	1,213,384	1,213,384	1,213,384	3,640,152
Number of options cancelled before vesting	(45,896)	(41,307)	(95,236)	(182,439)
Number of options vested	2,380,872	2,385,461	2,331,532	7,097,865
Number of options exercised up to December 31, 2014	(420,445)	(253,578)	(126,038)	(800,061)
Number of options to be exercised as at December 31, 2014	1,960,427	2,131,883	2,205,494	6,297,804

		Tranche III		Total
Date granted	April 30, 2012	April 30, 2012	April 30, 2012	
Price (Rs.)	104.63	104.63	104.63	
	1/3 of Options	1/3 of Options	1/3 of Options	
Exercisable between	April 30, 2013	April 30, 2014	April 30, 2015	
	to April 29, 2017	to April 29, 2018	to April 29, 2019	
Original number of options	2,596,622	2,596,622	2,596,600	7,789,844
Number of options cancelled before vesting	-	(49,704)	(79,961)	(129,665)
Number of options vested	2,596,622	2,546,918	2,516,639	7,660,179
Number of options exercised up to December 31, 2014	(1,225,627)	(718,575)	(266,905)	(2,211,107)
Number of options to be exercised as at December 31, 2014	1,370,995	1,828,343	2,249,734	5,449,072

### 51. Statutory Reserves

	GR	GROUP		
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Statutory reserve fund [Refer Note 51.1]	4,327,103	3,768,094	4,327,103	3,768,094
Primary dealer special risk reserve [Refer Note 51.2]	-	266,520	_	266,520
Sub total	4,327,103	4,034,614	4,327,103	4,034,614

## 51.1 Statutory Reserve Fund

	GRO	UP	BANK		
	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	3,768,094	3,245,818	3,768,094	3,245,818	
Transfers during the year	559,009	522,276	559,009	522,276	
Balance as at December 31,	4,327,103	3,768,094	4,327,103	3,768,094	

The statutory reserve fund is maintained as per the requirements under section 20 (1) of the Banking Act No. 30 of 1988. Accordingly, the fund is built up by allocating a sum equivalent to not less than 5% of the profit after tax, but before declaring any dividend or any profits that are transferred elsewhere until the balance in the reserve fund is equal to 50% of the Bank's stated capital and thereafter a further sum equivalent to 2% of such profit until the amount in the reserve fund is equal to the stated capital of the Bank.

The balance in the Statutory Reserve Fund will be used only for the purposes specified in the Section 20 (2) of the Banking Act No. 30 of 1988.

### 51.2 Primary Dealer Special Risk Reserve

	GROU	GROUP		BANK	
	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	266,520	187,577	266,520	187,577	
Transfers during the year	-	78,943	-	78,943	
Transferred to general reserve [Refer Note 53.2]	(266,520)	_	(266,520)	-	
Balance as at December 31,	-	266,520	-	266,520	

As per the Direction issued by the Public Debt - Department of the Central Bank of Sri Lanka on April 18, 2005, with effect from July 01, 2005 Primary Dealers who maintain a capital above Rs. 300 Mn. were required to transfer 25% of post-tax profits of the Primary Dealer Unit to a special risk reserve annually. The Bank duly complied with the above requirement up to December 31, 2013.

During 2014, the Bank received a confirmation from the Public Debt - Department of the Central Bank of Sri Lanka on the cessation of maintaining a Special Risk Reserve as the Bank is functioning as a primary dealer. Hence, the Bank transferred the balances that were built up in the above reserve to the General Reserve.

# 52. Retained Earnings

	GRO	UP	BAI	ΝK
	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at January 01,	4,359,632	4,172,814	4,233,364	4,178,080
Total Comprehensive Income	11,184,470	10,541,957	11,119,514	10,424,843
Profit for the year	11,238,892	10,563,378	11,180,181	10,445,511
Other comprehensive income, net of tax	(54,422)	(21,421)	(60,667)	(20,668)
Dividends paid	(5,547,136)	(5,444,752)	(5,547,136)	(5,444,752)
Deferred tax effect on pre-acquisition reserves	-	(14,547)	-	_
Re-classification of retained earnings to/from available for sale reserve	(31,099)	28,967	_	_
Transfers to other reserves	(5,547,455)	(4,924,807)	(5,547,455)	(4,924,807)
Balance as at December 31,	4,418,412	4,359,632	4,258,287	4,233,364

## 53. Other Reserves

		GROUP			BANK			
	Balance as at January 01,					January 01, Transfers December 31, January 01, Transfers	Movement/ Transfers	Balance as at December 31,
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
53 (a) Current Year - 2014								
Revaluation reserve [Refer Note 53.1]	4,615,947	1,631,013	6,246,960	4,222,054	1,500,805	5,722,859		
General reserve [Refer Note 53.2]	22,380,819	10,093,659	32,474,478	22,380,819	10,093,659	32,474,478		
Available-for-sale reserve [Refer Note 53.3]	2,023,468	712,101	2,735,569	2,054,567	681,011	2,735,578		
Foreign currency translation reserve [Refer Note 53.4]	(393,758)	(60,430)	(454,188)	(406,925)	(57,151)	(464,076)		
Investment fund reserve [Refer Note 53.5]	4,838,693	(4,838,693)	_	4,838,693	(4,838,693)	-		
Total	33,465,169	7,537,650	41,002,819	33,089,208	7,379,631	40,468,839		

## 53 (b) Previous Year - 2013

		GROUP			BANK	
	Balance as at January 01, Rs. '000	Movement/ Transfers Rs. '000	Balance as at December 31, Rs. '000	Balance as at January 01, Rs. '000	Movement/ Transfers Rs. '000	Balance as at December 31, Rs. '000
Revaluation reserve [Refer Note 53.1]	4,737,125	(121,178)	4,615,947	4,343,232	(121,178)	4,222,054
General reserve [Refer Note 53.2]	20,048,989	2,331,830	22,380,819	20,048,989	2,331,830	22,380,819
Available-for-sale reserve [Refer Note 53.3]	475,467	1,548,001	2,023,468	475,467	1,579,100	2,054,567
Foreign currency translation reserve [Refer Note 53.4]	(755,101)	361,343	(393,758)	(757,894)	350,969	(406,925)
Investment fund reserve [Refer Note 53.5]	2,846,935	1,991,758	4,838,693	2,846,935	1,991,758	4,838,693
Total	27,353,415	6,111,754	33,465,169	26,956,729	6,132,479	33,089,208

### 53.1 Revaluation Reserve

	GRO	GROUP		BANK	
	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	4,615,947	4,737,125	4,222,054	4,343,232	
Surplus on revaluation of freehold land and buildings	1,802,333	_	1,621,489	-	
Deferred tax effect on revaluation surplus on freehold buildings	(171,320)	(121,178)	(120,684)	(121,178)	
Balance as at December 31,	6,246,960	4,615,947	5,722,859	4,222,054	

The revaluation reserve relates to revaluation of freehold land and buildings and represents the fair value changes of the land and buildings as at the date of revaluation.

The Bank carried out a revaluation of all its freehold lands and buildings as at December 31, 2014 and recognised Rs. 1,621.489 Mn. as revaluation surplus.

### 53.2 General Reserve

BANK	
2014	2013
s. '000	Rs. '000
0,819	20,048,989
6,520	_
7,139	-
0,000	2,331,830
4,478	22,380,819
7	74,478

The Bank transfers the surplus profit, after payment of interim dividend and after retaining sufficient profits to pay final dividends proposed, from the retained earnings account to the General Reserve account. The purpose of setting up the General Reserve is to meet potential future unknown liabilities.

## 53.3 Available-for-Sale Reserve

	GROUP		BANK	
	2014	<b>2014</b> 2013 <b>20</b>		2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Balance as at January 01,	2,023,468	475,467	2,054,567	475,467
Net fair value gains/(losses) on re-measuring financial investments available-for-sale	681,002	1,576,968	681,011	1,579,100
Re-classification of retained earnings to/from available for sale reserve	31,099	(28,967)	-	_
Balance as at December 31,	2,735,569	2,023,468	2,735,578	2,054,567

The available-for-sale reserve comprises the cumulative net change in fair value of financial investment available-for-sale, until such investments are derecognised or impaired.

### 53.4 Foreign Currency Translation Reserve

	<del></del> -	GROUP		BANK	
	2	014	2013	2014	2013
	Rs. '	000	Rs. '000	Rs. '000	Rs. '000
Balance as at January 01,	(393,	758)	(755,101)	(406,925)	(757,894)
Net gains/(losses) arising from translating the Financial Statements					
of the foreign operation	(60,	130)	361,343	(57,151)	350,969
Balance as at December 31,	(454,	188)	(393,758)	(464,076)	(406,925)

The foreign currency translation reserve comprises of all foreign currency differences arising from the translation of the Financial Statements of foreign operations.

As at the Reporting date, the assets and liabilities of the Bank's Bangladesh Operation and Commex - Sri Lanka S.R.L Italy, a subsidiary of the Bank were translated in to the presentation currency (Sri Lankan Rupee) at the exchange rate ruling at the date of the Statement of Financial Position and the Statement of Profit or Loss and Other Comprehensive Income was translated at the average exchange rate for the period. The exchange differences arising on the translation of these Financial Statements are taken directly to foreign currency translation reserve which is classified as a part of equity.

### 53.5 Investment Fund Reserve

	GRO	GROUP		BANK	
	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Balance as at January 01,	4,838,693	2,846,935	4,838,693	2,846,935	
Transfers during the year	388,446	1,991,758	388,446	1,991,758	
Transfers to general reserve [Refer Note 53.2]	(5,227,139)	_	(5,227,139)	-	
Balance as at December 31,	-	4,838,693	-	4,838,693	

Banks were required to transfer 8% of the profits calculated for the payment of Value Added Tax (VAT) on financial services and 5% of the profits before tax calculated for the payment of income tax to a fund identified as 'Investment Fund Account' (IFA) for a period of three years as per a proposal made in the Government Budget 2011. Since the above-mentioned three-year period has lapsed the Bank transferred the balance in the above reserve fund to the general reserve during 2014.

### 54. Non-Controlling Interest

	Commercial De Company	
	2014	2013
	Rs. '000	Rs. '000
Balance as at January 01,	38,778	32,141
Profit for the year	3,901	10,079
Other comprehensive income, net of tax	7,501	12
Dividends paid for the year	(2,616)	(2,616)
Deferred tax effect on pre-acquisition reserves	<del>-</del>	(838)
Balance as at December 31,	47,564	38,778

## 55. Contingent Liabilities and Commitments

On indirect advances

Sub total

In the normal course of business, the Bank makes various irrevocable commitments and incurs certain contingent liabilities with legal recourse to its customers. Even though these obligations may not be recognised on the date of the Statement of Financial Position, they do contain credit risk and are therefore form part of the overall risk profile of the Bank.

	GR	OUP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Contingencies	244,635,833	223,122,029	244,635,833	223,122,029	
Guarantees	31,068,055	26,393,171	31,068,055	26,393,171	
Performance Bonds	12,038,017	8,975,403	12,038,017	8,975,403	
Documentary Credits	25,286,563	20,795,460	25,286,563	20,795,460	
Other contingencies [Refer Note 55.1]	176,243,198	166,957,995	176,243,198	166,957,995	
Commitments	107,817,619	72,329,926	107,817,619	72,329,926	
Undrawn commitments [Refer Note 55.2]	106,560,178	71,240,051	106,560,178	71,240,051	
Capital commitments [Refer Note 55.3]	1,257,441	1,089,875	1,257,441	1,089,875	
Total	352,453,452	295,451,955	352,453,452	295,451,955	
55.1 Other Contingencies					
	GROUP		BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Forward exchange contracts:	32,246,624	84,411,886	32,246,624	84,411,886	
Forward exchange sales	12,240,936	32,057,314	12,240,936	32,057,314	
Forward exchange purchases	20,005,688	52,354,572	20,005,688	52,354,572	
Interest Rate Swap agreements/Currency Options:	97,645,723	50,592,865	97,645,723	50,592,865	
Interest Rate Swaps	_	_	_	_	
Currency Options	97,645,723	50,592,865	97,645,723	50,592,865	
Others:	46,350,851	31,953,244	46,350,851	31,953,244	
Acceptances	20,880,240	17,682,089	20,880,240	17,682,089	
Bills Sent for Collection	24,899,607	14,012,211	24,899,607	14,012,211	
Stock of Travelers' Cheques	476,369	258,944	476,369	258,944	
Bullion on Consignment	94,635	_	94,635	_	
Sub total	176,243,198	166,957,995	176,243,198	166,957,995	
55.2 Undrawn Commitments					
	G	ROUP	BA	NK	
As at December 31,	2014		2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
On direct advances	72,366,848	54,249,566	72,366,848	54,249,566	

**34,193,330** 16,990,485

71,240,051

106,560,178

34,193,330

106,560,178

16,990,485

71,240,051

### 55.3 Capital Commitments

The Group has commitments for acquisition of Property, Plant & Equipment and intangible assets incidental to the ordinary course of business which have been approved by the Board of Directors, the details of which are as follows:

	GRO	UP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Commitments in relation to property, plant & equipment	1,226,843	1,021,392	1,226,843	1,021,392	
Approved and contracted for	344,026	496,260	344,026	496,260	
Approved but not contracted for	882,817	525,132	882,817	525,132	
Commitments in relation to intangible assets	30,598	68,483	30,598	68,483	
Approved and contracted for	30,598	68,483	30,598	68,483	
Approved but not contracted for	-	_	-	_	
Sub total	1,257,441	1,089,875	1,257,441	1,089,875	

### 55.4 Commitments of Subsidiaries and Associates

### 55.4 (a) Contingencies of Subsidiaries

The Subsidiaries of the Group do not have any contingencies as at the Reporting date.

## 55.4 (b) Contingencies of Associates

The Associates of the Group do not have any contingencies as at the Reporting date.

## 56. Net Assets Value Per Ordinary Share

GR	OUP	BANK		
2014	2013	2014	2013	
71,205,835	61,446,228	70,511,730	60,943,999	
865,857,675	849,079,041	865,857,675	849,079,041	
82.24	72.37	81.44	71.78	
	71,205,835 865,857,675	<b>71,205,835</b> 61,446,228 <b>865,857,675</b> 849,079,041	2014     2013     2014       71,205,835     61,446,228     70,511,730       865,857,675     849,079,041     865,857,675	

### 57. Litigation Against the Bank

Litigation is a common occurrence in the banking industry due to the nature of the business. The Bank has an established protocol for dealing with such legal claims. Pending legal claims where the Bank had already made provisions for possible losses in its Financial Statements or has a realisable security to cover the damages are not included below as the Bank does not expect cash outflows from such claims. However, further adjustments are made to Financial Statements if necessary on the adverse effects of legal claims based on the professional advice obtained on the certainty of the outcome and also based on a reasonable estimate.

Set out below are unresolved legal claims against the Bank as at December 31, 2014 for which, adjustments to the Financial Statements have not been made due to the uncertainty of its outcome.

- (i) Court action has been initiated by a third party in District Court, Colombo proceeding number 0122/2009/DLM to claim the title of a property which has been mortgaged to the Bank by the present owner who is our customer, for several facilities granted. The value of action is Rs. 85.000 Mn. Court granted permission to proceed and thereafter the plaint was amended by the plaintiff. The plaintiff gave evidence in two trial sessions in 2014. Submissions of other parties are due on March 4, 2015 and trial is fixed accordingly.
- (ii) Court action has been initiated by a customer in High Court Civil Case number 236/2011/MR challenging the Bank for transferring a vehicle in the name of a relation of the customer, upon settlement of a lease facility obtained from the Bank. The Bank has executed the transfer on the strength of a letter issued by the plaintiff who is now challenging the letter. The value of the action is Rs. 3.500 Mn. Next trial is fixed for June 18, 2015.

- (iii) Court action has been initiated by a customer in proceeding number 25831/MR to claim a sum of Rs. 2.880 Mn including the interest of an overdraft facility. The judgment was entered against the Bank in the District Court for Rs. 1.874 Mn. The Bank has appealed (Appeal No. 133/2010) to the Supreme Court. Argument fixed for May 06, 2015.
- (iv) Court action has been initiated by the plaintiff in the Commercial High Court of the Western Province case number 571/2008/MR to prevent the Bank from exercising the right of lien and set off a deposit of the plaintiff amounting to US\$ 15.000 Mn. against a claim made by the Bank in terms of a hedging agreement. Commercial High Court issued the judgment in favour of the Bank and dismissed plaintiff's application for an interim injunction. Presently the case is at the Trial stage. Next trial date fixed for June 25, 2015.
- (v) Court action has been initiated by a third party in Colombo High Court proceedings number 112/2005 (1) to claim Rs. 5.584 Mn. plus Rs. 10.000 Mn. as damages for disposing of the shares owned by her which were held under lien to the Bank. Plaintiff alleges that the transaction has taken place without obtaining her consent. Judgment was delivered in favour of the Plaintiff. Bank has appealed to the Supreme Court (Appeal No. 09/2010) against the judgment delivered. The plaintiff has filed an application for the issue of Writ Pending Appeal. Bank had agreed to issue a guarantee for Rs. 5.000 Mn. in favour of the plaintiff, to be claimed only on the final determination of the appeal by the Supreme Court.
- (vi) Court action has been initiated by a customer in Colombo High Court Case number 36/96 (1) to claim a sum of Rs. 183.050 Mn. on account of a forward exchange contract. Judgment was delivered in favour of the Bank dismissing the plaintiff's action, but the plaintiff has appealed against the judgment in the Supreme Court (Appeal No. 38/2006). The appeal is fixed for argument on March 18, 2015.
- (vii) Court action has been initiated by a customer for Rs. 14.000 Mn. in District Court, Colombo proceeding number DMR 3/2014 to recover a sum of Rs. 13.063 Mn. including interest on cheques paid with a fraudulent signature. Trial fixed for April 27, 2015.
- (viii) Court action has been initiated by a customer in proceedings number 52/10 to claim a sum of BDT 35.328 Mn. (approx. Rs. 59.514 Mn.) from the Bank for illegal withdrawal of money from their account by issuing cheques with forged signatures. The Bank refuses the claim of the customer as the Bank is of the view that it had acted in good faith, without negligence and also that the Bank is not responsible for any losses incurred due to inadequacy of the security of cheque books issued to the customer. Next date of the case is fixed for May 4, 2015.

### 58. Maturity Analysis

## (a) Group

(i) Remaining contractual period to maturity as at the date of Statement of Financial Position of the assets employed by the Group is detailed below:

	Up to 3 Months	3 to 12 Months	1 to 3 Years	3 to 5 Years	More than 5 Years	Total as at 31.12.2014	Total as at 31.12.2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest earning assets:							
Financial Assets							
Cash and cash equivalents	3,601,722	-	-	_	-	3,601,722	135,564
Balances with Central Banks	142,927	24,569	-	_	-	167,496	807
Placements with banks	13,450,661	1,057,200	_	-	_	14,507,861	4,131,814
Other financial instruments held-for-trading	5,958,902	_	_	_	_	5,958,902	6,044,652
Loans and receivables to other customers	206,471,775	92,420,724	114,995,160	57,546,738	26,731,022	498,165,419	410,935,979
Financial investments - Available-for-sale	14,825,840	43,160,275	30,542,371	72,261,471	52,591,431	213,381,388	131,707,597
Total interest earning assets as at 31.12.2014	244,451,827	136,662,768	145,537,531	129,808,209	79,322,453	735,782,788	_
Total interest earning assets as at 31.12.2013	222,769,321	128,182,669	124,440,085	53,925,344	23,638,995		552,956,413

	Up to 3 Months Rs. '000	3 to 12 Months Rs. '000	1 to 3 Years Rs. '000	3 to 5 Years Rs. '000	More than 5 Years Rs. '000	Total as at 31.12.2014 Rs. '000	Total as at 31.12.2013 Rs. '000
Non-interest earning assets:							
Financial Assets							
Cash and cash equivalents	17,020,056					17,020,056	14,127,969
Balances with Central Banks	13,455,116	4,963,785	428,783	276,983	341,583	19,466,250	18,431,129
Derivative financial instruments	193,541	265,472	497	_		459,510	837,694
Other financial instruments held-for-trading	367,734	_	_	_	_	367,734	334,406
Loans and receivables to banks		_	551,066	_	_	551,066	546,270
Financial investments - Available-for-sale	613,440	-	-	15,864	214,325	843,629	48,928
Non-Financial Assets							
Investments in associates	-	-	-	-	106,287	106,287	94,173
Property, plant & equipment	_	-	_	_	11,134,861	11,134,861	9,175,225
Intangible assets	_	-	_	_	856,230	856,230	477,728
Leasehold property	_	-	_	_	108,872	108,872	110,324
Other assets	6,567,455	206,471	481,335	987,110	2,318,059	10,560,430	9,424,248
Total non-interest earning assets as at 31.12.2014	38,217,342	5,435,728	1,461,681	1,279,957	15,080,217	61,474,925	
Total non-interest earning assets as at 31.12.2013	32,736,057	5,886,851	1,337,899	730,707	12,916,580		53,608,094
Total assets - as at 31.12.2014	282,669,167	142,098,496	146,999,212	131,088,166	94,402,670	797,257,713	
Total assets - as at 31.12.2013	255,505,378	134,069,520	125,777,984	54,656,051	36,555,575		606,564,507
Percentage - as at 31.12.2014(*)	35.46	17.82	18.44	16.44	11.84	100.00	
Percentage - as at 31.12.2013(*)	42.12	22.10	20.74	9.01	6.03		100.00

<sup>(\*)</sup> Total percentage of each maturity bucket out of total assets employed by the Group.

(ii) Remaining contractual period to maturity as at the date of Statement of Financial Position of the liabilities and shareholders' funds employed by the Group is detailed below:

completed by the aroup is actualed below	•••						
	Up to 3 Months	3 to 12 Months	1 to 3 Years	3 to 5 Years	More than 5 Years	Total as at 31.12.2014	Total as at 31.12.2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest-bearing liabilities:							
Financial Liabilities							
Due to banks	2,595,675	4,893,632	20,097		_	7,509,404	12,195,006
Due to other customers/Deposits from							
customers	322,082,257	134,418,721	12,675,981	6,566,010	8,602,013	484,344,982	415,328,039
Other borrowings	84,265,796	41,433,870	6,907,267	2,244,110	1,176,582	136,027,625	53,997,503
Subordinated liabilities	132,371	331,323	987,855	-	9,811,024	11,262,573	10,944,412
Total interest-bearing liabilities as at 31.12.2014	409,076,099	181,077,546	20,591,200	8,810,120	19,589,619	639,144,584	_
Total interest-bearing liabilities as at 31.12.2013	304,889,324	141,552,936	14,342,812	11,467,136	20,222,752		492,464,960
Non-interest-bearing liabilities:							
Financial Liabilities							
Due to banks	18,159,621	_	_	_	_	18,159,621	1,999,213
Derivative financial instruments	733,669	459,470	_	_	_	1,193,139	1,411,916
Due to other customers/Deposits		,					
from customers	44,921,666	_	_	_	_	44,921,606	35,770,907
Non-Financial Liabilities							
Current tax liabilities	1,054,008	974,709	8,671	-	-	2,037,388	1,780,867
Deferred tax liabilities	241,710	229,570	722,301	1,209,746	472,872	2,876,199	1,763,414
Other provisions	1,874	_	_	-	_	1,874	2,409
Other liabilities	9,276,201	4,504,379	2,381,158	558,205	949,960	17,669,903	9,885,815
Equity							
Stated capital	_	_	-	-	21,457,501	21,457,501	19,586,813
Statutory reserves	_	_	_	-	4,327,103	4,327,103	4,034,614
Retained earnings	_	_	_	-	4,418,412	4,418,412	4,359,632
Other reserves	_	_	-	-	41,002,819	41,002,819	33,465,169
Non-controlling interest					47,564	47,564	38,778
Total non-interest bearing liabilities as at 31.12.2014	74,388,689	6,168,127	3,112,130	1,767,951	72,676,231	158,113,129	
Total non-interest-bearing liabilities as at 31.12.2013	46,840,608	2,180,945	1,639,486	765,427	62,673,081		114,099,547
Total liabilities and equity - as at 31.12.2014	483,464,789	187,245,674	23,703,330	10,578,071	92,265,850	797,257,713	
Total liabilities and equity - as at 31.12.2013	351,729,932	143,723,881	15,982,298	12,232,563	82,895,833		606,564,507
Percentage - as at 31.12.2014(*)	60.64	23.49	2.97	1.33	11.57	100.00	
Percentage - as at 31.12.2013(*)	57.99	23.69	2.63	2.02	13.67		100.00

<sup>(\*)</sup> Total percentage of each maturity bucket out of total liabilities and shareholders' funds employed by the Group.

## (b) Bank

Maturity analysis of the asset and liabilities of the Bank is given in Note 65 on 'Financial Risk Review' on page 394.

## 59. Operating Segments

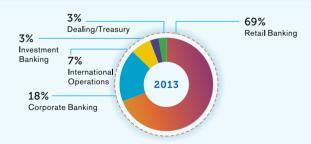
The Group has the following strategic business divisions which are reportable segments. These divisions offer different products and services and are managed separately based on the Group's management and internal reporting structure.

The following table presents the income, profit and asset and liability information on the group's strategic business divisions for the year ended December 31, 2014 and comparative figures for the year ended December 31, 2013.

	Retail	Banking	Corporate	e Banking	International	Operations	Investmen	it Banking	Dealing/	Freasury	Total/Cor	nsolidated
For the year ended	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
December 31,	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
External Operat income:	ting											
Net interest income	21,439,625	20,197,758	4,853,574	4,820,251	1,678,943	1,452,620	301,842	231,542	(954,160)	(803,228)	27,319,824	25,898,943
Foreign exchange profit	186,537	319,911	169,464	145,046	452,274	455,442	-	-	672,898	1,075,217	1,481,173	1,995,616
Net fees and commission income	2,897,758	2,490,385	1,423,382	1,281,801	522,241	471,843	-	_	5,981	8,829	4,849,362	4,252,858
Other income	2,180,092	1,835,798	217,483	233,536	88,717	72,619	152,487	830,318	2,523,845	759,659	5,162,624	3,731,930
Eliminations/ unallocated											347,575	342,730
Total operating income	26,704,012	24,843,852	6,663,903	6,480,634	2,742,175	2,452,524	454,329	1,061,860	2,248,564	1,040,477	39,160,558	36,222,077
Credit loss expenses	(3,447,804)	(4,048,513)	(1,111,385)	(1,093,363)	(339,060)	(35,143)	-	_	-	-	(4,898,249)	(5,177,019
Net operating income	23,256,208	20,795,339	5,552,518	5,387,271	2,403,115	2,417,381	454,329	1,061,860	2,248,564	1,040,477	34,262,309	31,045,058
Segment result	11,372,329	10,073,230	5,829,292	5,606,741	2,457,544	1,911,800	398,534	948,090	920,663	495,852	20,978,362	19,035,713
Unallocated operat	ing expenses										(5,125,008)	(4,350,080
Profit from operation	ons										15,853,354	14,685,633
Share of profit of as	ssociates, net	of tax									6,563	5,285
Income tax expense	е										(4,617,124)	(4,117,461
												(10,079

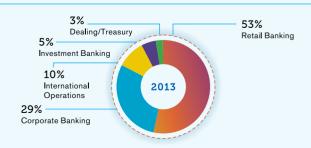
### **Total Operating Income**





## Segment Result





	Retail I	Banking	Corporate	Banking	Internationa	l Operations	Investmen	nt Banking	Dealing/	Treasury	Total/Cor	nsolidated
As at December 31,	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Other information	1											
Segment assets	211,546,670	181,619,318	182,635,036	152,747,967	51,555,583	46,175,311	10,184,101	4,902,005	311,035,860	192,541,792	766,957,250	577,986,393
Investment in associates	_	-	-	-	_	-	106,287	94,173	_	-	106,287	94,173
Unallocated Assets	_	_	_	_	_	_	_	_	_	_	30,194,176	28,483,941
Total assets	211,546,670	181,619,318	182,635,036	152,747,967	51,555,583	46,175,311	10,290,388	4,996,178	311,035,860	192,541,792	797,257,713	606,564,507
Segment												
liabilities	254,588,314	219,338,258	102,815,075	87,885,244	42,361,090	36,258,425	10,290,388	4,996,178	311,035,860	192,541,792	721,090,727	541,019,897
Unallocated liabilities	-	-	-	-	-	-	-	-	-	-	4,913,587	4,059,604
Total liabilities	254,588,314	219,338,258	102,815,075	87,885,244	42,361,090	36,258,425	10,290,388	4,996,178	311,035,860	192,541,792	726,004,314	545,079,501
Information on cash flows												
Cash flows from operating activities	111,174,633	66,345,141	(6,853,886)	(10,528,327)	2,459,720	1,421,827	887,815	(623,719)	(88,902,894)	(65,138,079)	18,765,388	(8,523,157)
Cash flows from investing activities	_	_	_	_	_	_	(6,795,464)	(1,025,995)			(6,795,464)	(1,025,995)
Cash flows from financing activities	(618,493)	9,108,100	_	_	_	_	_	_	(130,697)	(132,645)	(749,190)	8,975,455
Capital expenditure	е										_	_
Property, plant & e	quipment										(1,038,931)	(925,721)
Intangible assets											(144,494)	(119,903)
Eliminations/unal	llocated										(3,679,064)	(3,869,351)
Net cash flow ger	nerated during	the year	-								6,358,245	(5,488,672)

### Total Assets







### **60.** Related Party Disclosures

The Bank carried out transactions in the ordinary course of business on an arm's length basis at commercial rates with parties who are defined as Related Parties as per the Sri Lanka Accounting Standard – LKAS 24 'Related Party Disclosures', except for the transactions that the Key Management Personnel (KMPs) have availed under schemes uniformly applicable to all staff at concessionary rates.

### 60.1 Parent and Ultimate Controlling Party

The Bank does not have an identifiable parent of its own.

## 60.2 Transactions with Key Management Personnel (KMPs)

Key Management Personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity directly or indirectly.

#### KMPs of the Bank

The Board of Directors (including executive and non-executive) of the Bank has been classified as KMPs of the Bank.

### KMPs of the Group

As the Bank is the ultimate parent of the Subsidiaries listed out on page 408, the Board of Directors of the Bank has the authority and responsibility for planning, directing and controlling the activities of the Group directly or indirectly. Accordingly, the Board of Directors of the Bank (Including executive and non-executive) is also KMPs of the Group. Therefore, officers who are only Directors of the subsidiaries and not of the Bank have been classified as KMPs of that respective subsidiary only.

For the year ended December 31,	2014	2013
	Rs. '000	Rs. '000
60.2.1.1 Compensation of KMPs – Bank		
Short term employment benefits	110,065	96,115
Post-employment benefits	7,010	5,463
Total	117,075	101,578
60.2.1.2 Compensation of KMPs – Group		
Short term employment benefits	110,505	96,437
Post-employment benefits	7,010	5,463
Total	117,515	101,900

In addition to the above, the Bank/Group provide non-cash benefits to the KMPs.

## 60.2.2 Transactions, Arrangements and Agreements Involving KMPs, and their CFMs

CFMs of a KMP are those family members who may be expected to influence, or be influenced by, that KMP in their dealings with the entity. They may include KMPs domestic partner and children, children of the KMPs domestic partner and dependents of the KMP or the KMPs domestic partner.

103,736

60,512

## 60.2.2.1 Statement of Financial Position – Bank

	Year-end Ba	lance	Average Balance	
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Assets				
Loans and advances	7,750	3,135	4,622	4,348
Credit cards	2	8	249	296
Total	7,752	3,143	4,871	4,644
Liabilities				
Deposits	52,134	70,653	63,999	64,168
Securities sold under re-purchase agreements	27,630	17,174	25,610	18,307
Total	79,764	87,827	89,609	82,475
60.2.2.2 Commitments and Contingencies – Bank				
Undrawn facilities	10,089	4,564	6,086	5,643
Total	10,089	4,564	6,086	5,643
No impairment losses have been recorded against balances outstanding v  60.2.2.4 Income Statement  For the Year Ended December 31.	vith KMPs and CFMs.			
,			2014	2013
			2014 Rs. '000	2013 Rs. '000
Interest income				
Interest income Interest expenses			Rs. '000	Rs. '000
			Rs. '000 291	Rs. '000
Interest expenses			291 6,553	Rs. '000 424 8,490
Interest expenses Other income Compensation to KMPs [Refer Notes 60.2.1.1 and 60.2.1.2]			291 6,553 80	Rs. '0000 424 8,490 69
Interest expenses Other income Compensation to KMPs [Refer Notes 60.2.1.1 and 60.2.1.2] 60.2.2.5 Share-Based Benefits to KMPs			291 6,553 80	Rs. '0000 424 8,490 69
Interest expenses Other income Compensation to KMPs [Refer Notes 60.2.1.1 and 60.2.1.2] 60.2.2.5 Share-Based Benefits to KMPs As at the Year End			291 6,553 80 117,075	8,490 69 101,578
Interest expenses Other income			Rs. '000 291 6,553 80 117,075	Rs. '0000 424 8,490 69 101,578 2013
Interest expenses Other income Compensation to KMPs [Refer Notes 60.2.1.1 and 60.2.1.2] 60.2.2.5 Share-Based Benefits to KMPs As at the Year End Number of ordinary shares held Dividends paid (in Rs. '000) Number of cumulative exercisable options under the			Rs. '0000  291 6,553 80 117,075  2014 619,454	8,490 69 101,578
Interest expenses Other income Compensation to KMPs [Refer Notes 60.2.1.1 and 60.2.1.2] 60.2.2.5 Share-Based Benefits to KMPs As at the Year End Number of ordinary shares held Dividends paid (in Rs. '000)			Rs. '0000  291 6,553 80 117,075  2014 619,454	8,490 68 101,578 2013

Tranche III

## 60.3 Transactions with Group Entities

The Group entities include the Subsidiaries and Associates of the Bank.

## 60.3.1 Transactions with Subsidiaries

## 60.3.1.1 Statement of Financial Position

	Year-end b		Average ba	
	2014	2013 D- 1000	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Assets				
Loans and advances	586,800		213,738	1,478
Lease receivable	2,205	16,965	7,128	32,736
Other receivables	85,685	75,540	80,613	70,813
Impairment for other receivables	(51,398)	(41,036)	(46,217)	(34,632
Total	623,292	51,469	255,262	70,395
Liabilities				
Deposits	94,896	53,937	80,391	60,395
Securities sold under re-purchase agreements	173,457	175,672	161,516	174,998
Other	19,289	15,686	17,487	18,975
Total	287,642	245,295	259,394	254,368
60.3.1.2 Commitments and Contingencies				
Undrawn facilities	100,000	_	25,339	15,638
Total	100,000	_	25,339	15,638
60.3.1.3 Direct and Indirect Accommodation				
Direct and indirect accommodation as a percentage of the Bank's Regulatory Capital			1.00%	0.03%
60.3.1.4 Income Statement				
For the Year Ended December 31,			2014	2013
			Rs. '000	Rs. '000
Interest income			17,608	7,244
Interest expenses			35,080	23,550
Other income			70,482	70,465
Impairment charges			10,362	12,809
Expenses paid			379,463	345,007
60.3.1.5 Other Transactions				
Payments made to ONEzero Company Ltd. in relation to purchase of computer hardw	are and softwa	re	30,312	29,327

## 60.3.2 Transactions with Associates

## 60.3.2.1 Statement of Financial Position

	Year-end B	alance	Average Ba	lance
	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Assets				
Loans and advances	-	11	227	22
Lease receivables	127	1,010	393	3,988
Total	127	1,021	620	4,010
Liabilities				
Deposits	22,331	78,600	25,900	43,087
Securities sold under repurchase agreements	5,771	6,840	490	14,300
Total				EE 00E
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital	28,102	85,440	<b>26,390</b> 0.00%	0.00%
60.3.2.2 Direct and Indirect Accommodation	28,102	85,440	·	<u> </u>
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital	28,102	85,440	·	<u> </u>
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital  60.3.2.3 Income Statement	28,102	85,440	0.00%	0.00%
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital  60.3.2.3 Income Statement	28,102	85,440	0.00%	0.00% 2013 Rs. '000
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital  60.3.2.3 Income Statement  For the Year Ended December 31,	28,102	85,440	0.00% 2014 Rs. '000	0.00% 2013 Rs. '000 615
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital  60.3.2.3 Income Statement  For the Year Ended December 31,  Interest income	28,102	85,440	0.00% 2014 Rs. '000	0.00% 2013 Rs. '000 615 6,112
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital  60.3.2.3 Income Statement  For the Year Ended December 31,  Interest income  Interest expenses  Other income	28,102	85,440	0.00%  2014 Rs. '000  104 1,627	0.00%
60.3.2.2 Direct and Indirect Accommodation  Direct and Indirect Accommodation as a % of the Bank's Regulatory Capital  60.3.2.3 Income Statement  For the Year Ended December 31,  Interest income  Interest expenses		85,440	0.00%  2014 Rs. '000  104 1,627	0.00% 2013 Rs. '000 615 6,112

## 60.4 Transactions with Other Related Entities

Other related entities include significant investors (either entities or individuals) that have control, joint control or significant influence, postemployment benefit plans for the Bank's employees.

## 60.4.1 Transactions with the Post-Employment Benefit Plans for the Employees of the Bank

## 60.4.1.1 Statement of Financial Position

	Year-end	Balance	Average I	Balance
	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Assets				
Loans and Advances	-	-	-	-
Total	-	-	-	-
Liabilities				
Deposits	4,293,158	2,296,724	2,559,011	1,512,629
Securities sold under re-purchase agreements	1,171	60,042	769	11,906
Total	4,294,329	2,356,766	2,559,780	1,524,535

## 60.4.1.2 Income Statement

For the Year Ended December 31,	2014	2013
	Rs. '000	Rs. '000
Interest income	-	-
Interest expenses	280,831	197,602
Contribution made/taxes paid by the Bank	901,433	795,675

## 61. Non-Cash Items Included in Profit Before Tax

	GRO	UP	BAN	K
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Depreciation of property, plant and equipment	1,087,175	717,583	1,026,730	786,024
Amortisation of leasehold property	1,452	1,452	942	942
Amortisation of intangible assets	173,373	149,347	172,874	149,291
Impairment losses on loans and advances	4,898,249	5,177,019	4,879,606	5,177,019
Other impairment	-	_	39,149	26,993
Contributions to defined benefit plans - Unfunded schemes	164,438	165,791	157,687	160,113
Provision made o/a of leave encashment	54,860	151,592	54,860	151,592
Effect of exchange rate variances on property, plant and equipment	1,833	(9,091)	311	(7,607)
Effect of exchange rate variances on intangible assets	1,069	(1,011)	8	(397)
Effect of exchange rate variances on defined benefit plans	(381)	7,294	(381)	7,294
Effect of exchange rate variances on subordinated liabilities	86,250	356,250	86,250	356,250
Net effect of exchange rate variances on net deferred tax liability	207	(3,701)	207	(3,701)
Net effect of exchange rate variances on income tax liability	(1,836)	42,772	(1,836)	42,772
Notional tax and withholding tax credits	(1,207,034)	(986,496)	(1,204,986)	(984,011)
Total	5,259,655	5,768,801	5,211,421	5,862,574

# 62. Change in Operating Assets

Net (increase)/decrease in derivative financial instruments	(378,184)	(513,401)	(378,184)	(513,401)
Net (increase)/decrease in balances with Central Banks	1,201,810	263,897	1,201,810	263,897
Net (increase)/decrease in placements with banks	10,376,047	(12,031,156)	10,376,047	(12,031,156)
Net (increase)/decrease in other financial assets-held-for-trading	(85,750)	326,419	(85,750)	326,419
Net (increase)/decrease in loans and receivables to banks	3,303	(82,490)	4,796	(82,490)
Net (increase)/decrease in loans and receivables to customers	85,148,527	50,191,461	85,666,925	42,180,694
Net (increase)/decrease in financial investments - available-for-sale	80,435,091	64,263,967	80,434,686	72,232,451
Net (increase)/decrease in other assets	1,111,827	357,539	1,125,449	363,768
Total	177,812,671	102,776,236	178,345,779	102,740,182

## 63. Change in Operating Liabilities

	GRO	UP	BAI	NK
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Net increase/(decrease) in due to banks	10,436,070	9,300,274	11,066,757	9,300,274
Net increase/(decrease) in derivative financial instruments	(218,777)	1,327,625	(218,777)	1,327,625
Net increase/(decrease) in deposits from banks, customers and debt				
securities issued	78,167,642	60,530,264	78,208,561	60,541,375
Net increase/(decrease) in other borrowings	82,030,122	6,561,938	82,027,907	6,590,356
Net increase/(decrease) in other provisions	(535)	_	(535)	-
Net increase/(decrease) in other liabilities	7,453,105	(837,271)	7,393,572	(837,156)
Net increase/(decrease) in due to Subsidiaries	-	_	3,603	(6,578)
Total	177,867,627	76,882,830	178,481,088	76,915,896

## 64. Operating Leases

## 64.1 Operating Lease Commitments (Payables)

The Group has leased a number of office premises under operating leases. These leases have an average life of between three to five years. Lease agreements include clauses to enable upward revision of the rental payments on a periodic basis to reflect market conditions. There are no restrictions placed upon the Group by entering into these leases.

Future minimum rentals payable under non-cancellable operating leases are as follows:

	GRO	UP	BANK		
As at December 31,	2014	2013	2014	2013	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Less than one year	510,968	470,050	507,386	572,831	
Between one and five years	1,400,091	1,380,118	1,395,852	1,380,118	
More than five years	686,146	789,219	686,146	789,219	
Total	2,597,205	2,639,387	2,589,384	2,742,168	

## 64.2 Operating lease commitments (Receivables)

The Group has entered into commercial property leases on its own properties, mainly consisting of areas not currently occupied by the branches. Lease agreements include clauses to enable upward revision of rental income on a periodic basis to reflect market conditions. These leases have an average life of between three to five years. There are no restrictions placed upon the Group by entering into these leases.

Future minimum rentals receivable under non-cancellable operating leases are as follows:

	GROU	P	BANK	
As at December 31,	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Less than one year	7,579	11,250	6,679	8,680
Between one and five years	7,940	15,519	7,445	14,124
More than five years	-	_	-	-
Total	15,519	26,769	14,124	22,804

### 65. Financial Risk Review

As required by the provisions of the SLFRS 07 on 'Financial Instrument: Disclosure', this Note presents information about the Bank's exposure to financial risks and the Bank's management of capital.

For Inform	nation on the Bank's Financial Risk Management Framework	Page No.
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### Introduction

As a financial intermediary, the Bank is exposed to various types of risks including credit, market, liquidity and operational risks which are inherent in the Bank's activities. Managing these risks is critical for the sustainability of the Bank and plays a pivotal role in all activities of the Bank. Risk management function strives to identify potential risks in advance, analyse them and take precautionary steps to mitigate the impact of risk whilst optimising through risk adjusted returns within the risk appetite of the Bank.

## Risk Management Framework

The overall responsibility and oversight of the risk management framework of the Bank is vested with the Board of Directors (BOD). The Board Integrated Risk Management Committee (BIRMC) a mandatory Sub-Committee set-up by the Board, in turn is entrusted with development of the Bank's risk management policies and monitoring of due compliance of same through the Executive Integrated Risk Management Committee (EIRMC).

The risk management policies spell out the risk appetite of the Bank and has incorporated risk exposure limits and controls to monitor adherence to the limits in force. These Policies and systems are reviewed regularly to reflect the changing market conditions and the products and services offered.

The Bank strives to inculcate a risk management culture through continuous training, work ethics and standards.

Refer Note 3 on page 281 for more information on the risk management framework of the Bank.

### Integrated Risk Management Department (IRMD)

Business units are the risk owners and have the primary responsibility for risk management. The IRMD acts as the second line of defense in managing the risk. The IRMD through Chief Manager - Risk reports to BIRMC thus ensuring its independence.

### Risk Measurement and Reporting

The Bank uses robust risk measurement techniques based on the type of risk and industry best practices. The Bank also carries out Stress Testing which is a key aspect of the Internal Capital Adequacy Assessment Process (ICAAP) and the risk management framework and provides insight on the impact of extreme but plausible scenarios on the Bank's risk profile. The results are reported to the EIRMC and to the BIRMC on a periodic basis.

The Bank establishes policies, limits and thresholds within the risk appetite. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept (risk appetite). The monitoring and control mechanism therefore is based on risk appetite of the Bank.

### 65.1 Credit Risk

The financial loss resulting from a borrower or counterparty to a financial instrument failing or delaying to meet its contractual obligations is referred to as credit risk. It arises principally from the Bank's loans and receivables to banks and other customers and investments in debt securities. In addition to the credit risk from direct funding exposure i.e., on Balance Sheet exposure, indirect liabilities such as Letters of Credit, Guarantees etc. also would expose the Bank to credit risk.

The Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector concentration risks) to ensure stringent credit risk management.

## 65.1.1 Credit Quality Analysis

#### 65.1.1 (a) Maximum Exposure to Credit Risk

The table below set out information about the maximum exposure to credit risk (including off-balance sheet exposure) broken down by risk grades and the related provision for impairment made by the Bank against those assets.

	Note	Note Loans and Receivables to Other Customers		Loans and Re to Bar		Financial Investments Lending Commitments a Financial Guarantees			
As at December 31,		2014	2013	2014	2013	2014	2013	2014	2013
		Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Maximum Exposure to Credit Risk									
Carrying amount	30-33, 55	497,065,787	410,951,440	551,066	546,270	220,535,006	138,135,583	_	-
Amount Committed/ Guarantees		_	_	-	-	_	-	351,196,011	294,362,080
At Amortised Cost									
Government Securities (Risk Free Investments)		82,048,277	52,055,196	_	_	_	_	_	_
Rating 0-4: Investment Grade(*)		232,627,091	189,905,906	551,066	546,270	_	_	_	_
Rating 5-6: Moderate Risk		177,468,590	164,685,855	-	_	_	_	_	_
Rating S: High Risk		2,791,464	2,142,597	-	_	_	_	_	_
Rating 7-9: Extreme Risk		19,086,939	17,949,054	-	_	_	_	_	-
Gross carrying amount		514,022,361	426,738,608	551,066	546,270	-	_	-	-
Less: Provision for impairment (individual and collective)		16,956,574	15,787,168	_	_	-	_	_	_
Net carrying amount	31, 32	497,065,787	410,951,440	551,066	546,270	_	-	_	-

<sup>(\*)</sup> Investment grade also includes Cash, Gold.

	Note		eceivables to ustomers	Loans and Re to Bar		Financial I	nvestments		mitments and Guarantees
As at December 31,		2014	2013	2014	2013	2014	2013	2014	2013
		Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Available-for-sale									
Government Securities (Risk Free Investments)		-	-	_	_	205,160,033	123,597,457	_	_
Rating 0-4: Investment Grade		_	_	_	_	843,630	190,584	_	_
Rating 5-6: Moderate Risk		_	_	_	_	8,204,707	7,968,484	_	_
Rating S: High Risk		_	_	_	_	_	_	_	_
Rating 7-9: Extreme Risk		_	_	_	_	_	_	_	_
Gross/net carrying amount	33	_	-	-	-	214,208,370	131,756,525	_	-
At Fair Value through Profit or Loss									
Government Securities (Risk Free Investments)		_	_	_	_	2,423,272	4,058,644	_	_
Rating 0-4: Investment Grade		_	_	_	_	367,732	334,407	_	_
Rating 5-6: Moderate Risk		_	_	_	-	3,535,632	1,986,007	_	-
Rating S: High Risk		_	_	_	_	_	_	_	_
Rating 7-9: Extreme Risk		_	_	_	_	_	_	_	_
Gross/net carrying amount	30					6,326,636	6,379,058		
Total net carrying amount		497,065,787	410,951,440	551,066	546,270	220,535,006	138,135,583	_	_
Off-Balance Sheet(**)									
Maximum Exposure									
Lending Commitments									
Rating 0-6: Investment Grade to Moderate Risk		_	_	_	_	_	_	106,560,178	71,240,051
Financial Guarantees									
Rating 0-6: Investment Grade to Moderate Risk		_	_	_	_	_	_	244,635,833	223,122,029
Total exposure	55	_	_	_	_	_	_	351,196,011	

<sup>(\*\*)</sup> Amounts reported above do not include Capital Commitments Disclosed in the Note 55 on 'Contingent Liabilities and Commitments' on page 367.

65.1.1 (b) Age Analysis by Class of Financial Assets

The maximum exposure to credit risk for class of financial assets by risk rating and by age are given below:

		eceivables to ustomers	Loans and Red to Bank		Financial I	nvestment		mitments and Guarantees
As at December 31,	2014	2013	2014	2013	2014	2013	2014	2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Government Securities (Risk Free investments)	82,048,277	52,055,196	-	_	207,583,305	127,656,101	<del>-</del>	-
Gross carrying amount	82,048,277	52,055,196	-	_	207,583,305	127,656,101	_	_
Neither Past Due Nor Individually Impaired								
Rating 0-4: Investment grade	232,483,081	189,803,544	551,066	546,270	1,211,362	524,991	141,026,873	122,187,912
Rating 5-6: Moderate risk	176,917,981	164,134,382	-	_	11,740,339	9,954,491	210,169,138	172,174,168
Gross carrying amount	409,401,062	353,937,926	551,066	546,270	12,951,701	10,479,482	351,196,011	294,362,080
Past Due But Not Individually Impaired								
Less than 3 months	3,705,964	3,573,745	-	_	_	-	_	_
3 to 6 months	1,868,823	1,047,562	_	_	_	_	_	-
6 to 12 months	1,297,997	1,699,939	_	_	_	_	_	_
12 to 18 months	1,326,904	1,177,750	_	_	-	-	-	_
More than 18 months	7,824,652	6,443,466	-	_	_	-	_	_
Gross carrying amount	16,024,340	13,942,462	-	_	_	_	-	_
Individually Impaired								
Less than 3 months	266,435	274,438	_	_	-	-	-	_
3 to 6 months	1,007,795	611,771	<del>-</del>	_	-	-	-	_
6 to 12 months	148,659	1,121,260	_	_	_	_	_	_
12 to 18 months	734,831	417,687	=	_	-	_	-	_
More than 18 months	4,390,962	4,377,868	-	-	-	_	-	-
Gross carrying amount	6,548,682	6,803,024	-	-	-	-	-	-
Total gross carrying amount	514,022,361	426,738,608	551,066	546,270	220,535,006	138,135,583	351,196,011	294,362,080
Provisional for Impairment								
Individual	4,334,587	4,204,654	-	_	-	-	_	_
Collective	12,621,987	11,582,514	-	_	_	-	_	_
Total Provision for impairment	16,956,574	15,787,168	-	-	-	-	-	-
Total net carrying amount	497,065,787	410,951,440	551,066	546,270	220,535,006	138,135,583	351,196,011	294,362,080

The methodology of the impairment assessment is explained in the Note 5.3.10 on page 291.

### 65.1.1 (c) Credit Risk Exposure for Each Internal Credit Rating

Through adoption of a robust risk grading system that falls in line with Basel requirements, the Bank maintains accurate and consistent risk ratings across the credit portfolio in accordance with the established policy framework to ensure the quality of its credit portfolio. The risk rating framework consists of several ratings of varying degrees of risk as an indicator for Lending Officers to evaluate the overall risk profile of counterparties and to arrive at an acceptable risk return trade-off. It also provides a tool for the Management to assess the credit exposures across all lines of business, geographic regions and products. The risk ratings of the borrowers are reviewed at least annually or more frequently in a deteriorating risk profile of the counterparties.

The Bank's internal credit rating of the loans and receivables to banks and loans and receivables to other customers together with historical default rates and respective gross carrying amounts are given in the table below:

As at December 31,	20	14	20	2013		
Bank's Internal Credit Rating	Historical Default Rates	Gross Carrying Amount	Historical Default Rates	Gross Currying Amount		
	%	Rs. '000	%	Rs. '000		
Neither Past Due Nor Impaired						
Government Guaranteed	-	82,048,277	-	52,055,196		
Gold	15.77	2,348,767	28.74	7,069,762		
Investment Grade						
Rating - 0	0.15	49,585,111	0.08	26,787,105		
Rating - 1	0.40	5,432,532	0.70	7,201,587		
Rating - 2	0.39	17,259,834	0.52	14,240,462		
Rating - 3	0.59	50,123,205	0.70	42,328,959		
Rating - 4	0.31	107,733,631	0.31	92,175,669		
Moderate Risk						
Rating - 5	0.88	154,362,496	1.09	139,356,308		
Rating - 6	1.68	22,555,485	1.79	24,778,073		
Past Due But Not Impaired						
High Risk						
Rating - S	25.27	2,593,132	26.30	1,926,738		
Extreme Risk						
Rating - 7	58.02	1,854,792	58.47	2,171,596		
Rating - 8	69.04	1,774,810	74.49	1,623,325		
Rating - 9	100.00	9,801,607	100.00	8,220,804		
Impaired						
Individually Impaired(*)	-	6,548,682	-	6,803,024		
Total	-	514,022,361	_	426,738,608		

<sup>(\*)</sup> Default rates are not calculated for individually impaired loans and receivables.

## 65.1.1 (d) Credit Quality by Class of Financial Assets

The tables below show the credit quality by the class of asset for all financial assets exposed to credit risk, based on the Bank's internal credit rating.

As at December 31, 2014		Neither Past	Due Nor Individual	ly Impaired					
	Note	Government Guarantee	Investment Grade	Moderate Risk	Past Due But Not Individually Impaired	Individually Impaired	Total		
		Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000		
Cash and cash equivalents	26	-	20,591,867	-	-	-	20,591,867		
Balances with Central Banks	27	19,633,746	-	-	-	-	19,633,746		
Placements with banks	28	_	14,507,861	-	_	_	14,507,861		
Derivative financial instruments	29	_	459,510	-	_	_	459,510		
Other financial instruments - held-for-trading	30	2,423,272	367,732	3,535,632	_	_	6,326,636		
Loans and receivables to banks	31	_	551,066	_	_	_	551,066		
Loans and receivables to other customers	32	82,048,277	231,625,228	174,801,951	6,376,232	2,214,099	497,065,787		
Corporate banking		82,048,277 <sup>(*)</sup>	138,816,911	62,137,988	453,448	759,582	284,216,206		
Amortised cost		82,048,277	139,309,401	63,295,940	868,904	2,615,388	288,137,910		
Less-provision for impairment		_	492,490	1,157,952	415,456	1,855,806	3,921,704		
Personal banking		-	92,808,317	112,663,963	5,922,784	1,454,517	212,849,581		
Amortised cost		-	93,173,680	113,622,041	15,155,436	3,933,294	225,884,451		
Less-provision for impairment		-	365,363	958,078	9,232,652	2,478,777	13,034,870		
Financial investments - Available-for-sale	33	205,160,033	843,630	8,204,707	_	_	214,208,370		
Government Securities		205,160,033	-	8,204,707	_	-	213,364,740		
Equity Securities - Quoted shares		-	185,132	-	_	-	185,132		
Equity Securities - Unquoted shares		-	45,057	-	_	-	45,057		
Investment in unit trust		-	613,441	_	-	-	613,441		
Total		309,265,328	268,946,894	186,542,290	6,376,232	2,214,099	773,344,843		

Definition of 'Past Due' - The Bank considers that any amount uncollected one day or more beyond their contractual due date as 'Past Due'.

<sup>(\*)</sup> Investment in Sri Lanka Development Bonds and Securities purchased under re-sale agreements included.

As at December 31, 2013		Neither Pa	st Due Nor Individually	/ Impaired			
	Note	Government Guarantee	Investment Grade	Moderate Risk	Past Due But Not Individually Impaired	Individually Impaired	Total
		Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cash and cash equivalents	26	-	14,261,549	-	_	-	14,261,549
Balances with Central Banks	27	18,431,936	-	_	_	-	18,431,936
Placements with banks	28	_	4,131,814	_	_	_	4,131,814
Derivative financial instruments	29	_	837,694	_	_	_	837,694
Other financial instruments - held-for-trading	30	4,058,644	334,407	1,986,007	<del>-</del>	_	6,379,058
Loans and receivables to banks	31	_	546,270	_	_	_	546,270
Loans and receivables to other customers	32	52,055,196	188,121,998	162,678,291	5,497,584	2,598,371	410,951,440
Corporate banking		52,055,196(*)	119,616,050	51,951,240	270,864	1,014,209	224,907,559
Amortised cost		52,055,196	120,812,047	52,332,386	828,160	3,092,875	229,120,664
Less - provision for impairment		_	1,195,997	381,146	557,296	2,078,666	4,213,105
Personal banking		_	68,505,948	110,727,051	5,226,720	1,584,162	186,043,881
Amortised cost		_	68,991,497	111,801,996	13,114,301	3,710,150	197,617,944
Less - provision for impairment		_	485,549	1,074,945	7,887,581	2,125,988	11,574,063
Financial investments - Available-for-sale	33	123,597,457	190,584	7,968,484	_	_	131,756,525
Government Securities		123,597,457	-	7,968,484	_	_	131,565,941
Quoted shares		-	145,492	-	_	_	145,492
Unquoted shares		_	45,092	_	_	_	45,092
Investment in unit trust		_	-	_	_	_	
Total		198,143,233	208,424,316	172,632,782	5,497,584	2,598,371	587,296,286

Definition of 'Past Due' - The Bank considers that any amount uncollected one day or more beyond their contractual due date as 'Past Due'.

<sup>(\*)</sup> Investment made in Sri Lanka Development Bonds and Securities purchased under re-sale agreements included.

### 65.1.1 (e) Trading Assets

Held-for-Trading Investments in Debt and Equity Securities

The table below sets out the credit quality of debt and equity securities classified as held-for-trading. Debt securities include investments made by the Bank in Government Securities of Sri Lanka and Bangladesh. The analysis of equity securities is based on Fitch Rating Nomenclature or Equivalent Ratings, where applicable.

As at December 31,	Note	2014	2013
		Rs. '000	Rs. '000
Government Securities			
Government Securities - Sri Lanka			
Treasury bills		781,287	2,946,147
Treasury bonds		1,641,985	1,112,497
Government Securities - Bangladesh			
Treasury bills		3,442,876	1,842,431
Treasury bonds		92,756	143,576
Total - Government securities		5,958,904	6,044,651
Equity Shares			
Rated AAA		58,063	73,311
Rated AA- to AA+		5,923	4,310
Rated A to A+		41,018	16,316
Rated BBB+		7,545	4,413
Unrated		255,183	236,057
Total - Equity securities		367,732	334,407
Total	30	6,326,636	6,379,058

## Credit Exposure Arising from Derivative Transactions

Credit risk arising from derivative financial instruments at any time is limited to those with positive fair values, as reported in the Statement of Financial Position. With gross settled derivatives, the Bank is also exposed to a settlement risk, being the risk that counterparty fails to deliver the counter value.

The table below shows analysis of credit exposures arising from derivative financial assets and liabilities as at December 31, 2014.

					Derivativ	е Туре		
	To	otal	Forw	ard	SWA	NPS	Spo	t
	Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value	Notional Amount	Fair Value
	Rs. '000	Rs. '000						
Derivative financial assets (Note 1)	60,511,385	459,510	20,358,635	233,300	37,306,791	222,533	2,845,959	3,677
Derivative financial liabilities (Note 2)	69,110,246	(1,193,139)	8,222,097	(368,886)	60,338,932	(823,596)	549,217	(657)
Note 1								
Derivative financial assets by counterparty type								
With Banks	45,727,744	279,671	6,328,908	54,701	37,306,791	222,533	2,092,045	2,437
Other customers	14,783,641	179,839	14,029,727	178,599	_	-	753,914	1,240
	60,511,385	459,510	20,358,635	233,300	37,306,791	222,533	2,845,959	3,677
Note 2								
Derivative financial liabilities by counterparty type								
With Banks	64,423,203	(848,596)	3,747,560	(24,499)	60,338,932	(823,596)	336,711	(501)
Other customers	4,687,043	(344,543)	4,474,537	(344,387)	_	_	212,506	(156)
	69,110,246	(1,193,139)	8,222,097	(368,886)	60,338,932	(823,596)	549,217	(657)

### 65.1.2 Impaired Loans and Receivables and Investment Debt Securities

The table below sets out a reconciliation of changes in the carrying amount of individually impaired loans and receivables:

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Impaired loans and receivables to other customers as at January 01,	2,598,374	2,569,121
Newly classified as impaired loans and receivables during the year	628,790	1,226,078
Net change in already impaired loans and receivables during the year	(100,073)	(781,949)
Net payment, write-off and recoveries and other movement during the year	(912,992)	(414,876)
Impaired loans and receivables to customers as at December 31,	2,214,099	2,598,374

No impairment provision has been made for investment in debt securities as at December 31, 2014 (2013 - nil).

For methodology of the impairment assessment, refer Note 5.3.10 on impairment of financial assets carried at amortised cost on page 291.

For details of provision for impairment for loans and receivables to banks and loans and receivable to other customers, refer Notes 31 and 32 on page 322.

Set out below is an analysis of the gross and net carrying amounts of individually impaired loans and receivables to customers by risk rates:

As at December 31,	2014	ļ.	2013  Loans and Receivable to Customers		
	Loans and Receivab	le to Customers			
	Gross	Net	Gross	Net	
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	
Rating 0-4: Investment Grade	144,010	103,374	102,363	47,120	
Rating 5-6: Moderate Risk	550,610	335,272	551,473	250,186	
Rating S: High Risk	198,333	184,071	215,859	125,665	
Rating 7-9: Extreme Risk	5,655,729	1,591,382	5,933,329	2,175,403	
	6,548,682	2,214,099	6,803,024	2,598,374	

### 65.1.3 Collateral Held

Loan to Value Ratio of Residential Mortgage Lending

The table below stratifies credit exposures from mortgage loans and advances to retail customers by ranges of loan-to-value (LTV) ratio. LTV is calculated as the ratio of the gross amount of the loan to the value of the collateral which is also used for the computation of Capital Adequacy Ratios. The value of the collateral for residential mortgage loans are based on the forced sale value determined by professional valuers.

As at December 31,	20	)14	2013		
LTV Ratio	Rs. '000	Composition (%)	Rs. '000	Composition (%)	
Less than 50%	4,351,805	24.04	3,270,031	24.72	
51 - 70%	4,690,017	25.90	3,622,301	27.39	
71 - 90%	5,244,165	28.96	3,614,301	27.33	
91 - 100%	821,071	4.53	722,516	5.46	
More than 100%*	3,001,235	16.57	1,996,500	15.10	
	18,108,293	100.00	13,225,649	100.00	

<sup>\*</sup>LTV ratio of more than 100% was due to the inflated numerator resulted from subsequent disbursements made to the borrower which was compared against the initial fair value of the property, (the denominator).

### Assets Obtained by taking the Possession of Collaterals

Repossession of collaterals, is resorted to in extreme situations where action is necessitated to recover the dues. The repossessed assets are disposed, in an orderly and transparent manner and the proceeds are used to reduce or recover the outstanding claim.

### 65.1.4 Concentrations of Credit Risk

By setting various concentration limits under different criteria within the established risk appetite framework (i.e., single borrower/group, industry sectors, product counterparty and country etc.), the Bank ensures that an acceptable level of risk diversification is maintained on an ongoing basis. These limits are continuously monitored and periodically reviewed by the Credit Policy Committee, the Executive Integrated Risk Management Committee and the Board Integrated Risk Management Committee, to capture the developments in market, political and economic environment both locally and internationally to strengthen the dynamic portfolio management practices and to provide an early warning on possible credit concentrations.

The maximum exposure to credit risk to the components of financial assets in the Statement of Financial Position as at December 31, broken down by industry sector and by geographical region of financial assets is given below:

65.1.4 (a) Industry-wise Distribution

As at December 31, 2014	Agriculture and Fishing	Manufacturing	Tourism	Transport	Construction	Traders	New Economy	Financial and Business Services	Government	Infrastructure	Other Services	Other Customers	Total
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets													
Cash and cash equivalents	-	-	-	_	-	-	-	20,591,867	-	_	-	-	20,591,867
Balances with Central Banks	_	_	_	_	_	_	_		19,633,746	_	_	_	19,633,746
Placements with banks	_	_	_	_	_	_	_	14,507,861	_	_	_	_	14,507,861
Derivative financial assets	25,308	4,397	306	_	32,984	255	_	366,871	_	620	6,823	21,946	459,510
Other financial instruments – held-for-trading	_	177,415	11,856	_	20,850	33,821	19,954	51,817	5,958,904	52,019	_	_	6,326,636
Government securities	_	_							5,958,904				5,958,904
Equity securities - Quoted shares	_	177,415	11,856	_	20,850	33,821	19,954	51,817	_	52,019	_	_	367,732
Loans and receivables to banks								551,066					551,066
Loans and receivables to other customers	43,581,619	53,623,161	16,888,688	12,940,410	40,351,177	59,869,481	6,209,585	35,738,751	82,495,573	15,590,465	39,830,241	89,946,636	497,065,787
Government securities									40,850,011				40,850,011
Loans & advances*	43,581,619	52,662,465	16,888,688	12,940,410	40,351,177	58,916,183	6,209,585	28,751,154	41,198,266	15,590,465	39,593,074	89,946,636	446,629,722
Investment securities	_	960,696	_	_	_	953,298		6,987,597	447,296	_	237,167		9,586,054
Financial investments - Available-for-													
sale	-	11,356	-	-	-	-	-	789,467	213,380,603	-	26,944	-	214,208,370
Government securities	-	-	_	_	_	_	-	-	213,364,740	_	_	-	213,364,740
Equity securities - Quoted shares		11,356	-	_	_	_	-	173,777	_	_	_	_	185,133
Equity securities - Unquoted shares	_	_		_				2,250	15,863	_	26,944	_	45,057
Unit trusts	-	-	-	-	-	-	-	613,440	-	-	-	-	613,440
Total	43,606,927	53,816,329	16,900,850	12,940,410	40,405,011	59,903,557	6,229,539	72,597,700	321,468,826	15,643,104	39,864,008	89,968,582	773,344,843

As at December 31, 2013		Manufacturing	Tourism	Transport	Construction	Traders	New Economy	Financial and Business Services	Government	Infrastructure	Other Services	Other Customers	Total
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets													
Cash and cash equivalents	-	-	_	-	-	-	-	14,261,549	-	-	-	-	14,261,549
Balances with Central Banks	_	-	_	_	_	_	_		18,431,936	-	_	_	18,431,936
Placements with banks	_	-	_	_	_	_	_	4,131,814	_	_	_	_	4,131,814
Derivative financial assets	90,357	6,657	122	17	_	3	_	699,656	_	_	19,259	21,623	837,694
Other financial instruments – held-for-trading	_	158,110	1,720	_	21,685	29,082	40,599	32,738	6,044,651	28,631	21,842	_	6,379,058
Government securities	_	-							6,044,651				6,044,651
Equity securities - Quoted shares	_	158,110	1,720	_	21,685	29,082	40,599	32,738		28,631	21,842	_	334,407
Loans and receivables to banks	_	_	_	_	_	_	_	546,270	_	_	_	_	546,270
Loans and receivables to other customers	36,503,291	48,845,668	12,928,639	9,895,157	33,943,285	49,776,845	6,101,677	18,404,072	52,502,492	12,625,531	29,883,058	99,541,725	410,951,440
Government securities	_	_	_	_	_	_	_	_	43,108,697	_	_	_	43,108,697
Loans & advances*	36,503,291	47,722,435	12,928,639	9,895,157	33,943,285	49,522,937	6,101,677	16,088,750	8,946,499	12,625,531	29,645,802	99,541,725	363,465,728
Investment securities	_	1,123,233	_		_	253,908	_	2,315,322	447,296	_	237,256	_	4,377,015
Financial investments - Available-for- sale	_	_	_	_	_	_	_	147,743	131,565,940	42,842	_	_	131,756,525
Government								147,743	131,300,940	42,042			131,730,020
securities		_							131,565,940				131,565,940
Equity securities - Quoted shares	-	-	-	_	-	-	_	145,493	-	-	-	-	145,493
Equity securities - Unquoted shares	_	-	_	_	_	_	_	2,250	_	42,842	_	_	45,092
Unit trusts	-	-	-	-	-	-	_	-	-	-	-	-	-

<sup>(\*)</sup> Industry wise loans and receivables appearing in the Note 32.1 (c) does not agree due to the impairment.

## 65.1.4 (b) Geographical Distribution of Loans and Receivables Portfolio

The Western Province has recorded a higher percentage of lending based on geographical distribution of the Bank's lending portfolio. It has accounted for 74% (approximately) of total advances portfolio of the Bank as at December 31, 2014. Although, Western Province is vested with highest credit concentration, we believe that a sizeable portion of these lending has been utilised to facilitate industries scattered around the country. For example, most of the large corporates which have island-wide operations are being accommodated by the branches and Corporate Banking Division situated in the Western Province thus reflecting a fairly diversified geographical concentration on such borrowers.

As at December 31, 2014

Location											Loa	ns and receivab	oles by product
	Overdraft	Trade Finance	Lease Receivables	Credit card	Pawning	Staff Loans	Housing Loans	Personal Loans	Long Term Loans	Short Term Loans	Bills of Exchange	Securities Purchased Under Resale Agreements (Rev. Repo.)	Total
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Sri Lanka													
Central	3,597,148	101,125	1,394,106	253,347	144,102	-	1,814,563	1,165,655	8,968,284	377,338	46,093	-	17,861,761
Eastern	694,683	-	265,758	57,678	73,238	-	222,426	347,563	1,386,989	39,441	-	-	3,087,776
North Central	629,465	101,423	935,383	66,909	14,389	-	371,416	282,964	2,548,677	220,747	22,533	-	5,193,906
Northern	1,476,474	-	465,942	66,899	534,999	-	473,853	453,957	2,337,898	21,598	1,988	-	5,833,608
North Western	3,104,692	248,329	1,683,351	206,582	234,631	-	2,160,393	1,141,875	8,439,507	477,588	8,507	-	17,705,455
Sabaragamuwa	2,431,968	95,459	947,590	117,882	99,293	-	1,432,771	651,940	3,303,445	238,764	9,637	-	9,328,749
Southern	3,812,054	866,546	1,808,851	225,498	149,548	-	3,303,663	1,796,194	8,272,388	191,654	24,891	-	20,451,287
Uva	754,494	4,219	567,142	65,392	50,375	-	1,126,814	413,966	2,068,858	78,252	-	-	5,129,512
Western	46,910,668	37,926,034	13,894,422	2,404,228	1,007,100	4,873,068	19,440,762	14,375,984	128,245,662	18,126,426	3,595,743	41,198,266	331,998,363
Bangladesh	4,089,012	1,906,658	184,585	52,085	-	132,023	125,585	266,094	8,515,342	11,272,274	3,495,647	-	30,039,305
Total	67,500,658	41,249,793	22,147,130	3,516,500	2,307,675	5,005,091	30,472,246	20,896,192	174,087,050	31,044,082	7,205,039	41,198,266	446,629,722

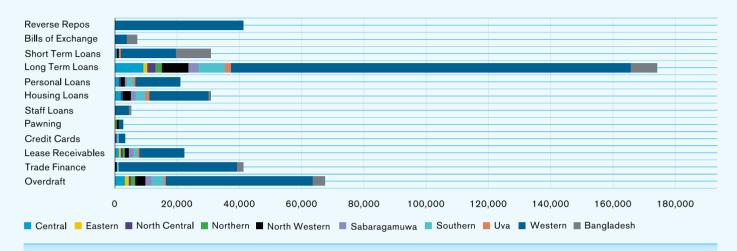
## As at December 31, 2013

Location											Loa	ns and receivab	oles by product
	Overdraft	Trade Finance	Lease Receivables	Credit card	Pawning	Staff Loans	Housing Loans	Personal Loans	Long Term Loans	Short Term Loans	Bills of Exchange	Securities Purchased Under Resale Agreements (Rev. Repo.)	Total
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Sri Lanka													
Central	2,610,622	80,531	1,412,923	240,321	430,567	-	1,562,966	984,494	6,521,992	625,131	33,958	-	14,503,505
Eastern	733,465	-	358,591	54,712	362,417	-	215,886	436,866	1,281,357	103,432	-	-	3,546,726
North Central	659,699	220,115	900,708	63,468	61,178	_	340,048	382,997	1,907,628	585,721	16,601	-	5,138,163
Northern	1,793,373	18,701	648,594	63,460	1,766,574	-	489,533	425,873	2,382,651	35,437	1,465	-	7,625,661
North Western	3,160,834	139,391	1,929,409	195,960	644,118	-	1,987,342	823,209	6,891,028	562,428	6,268	-	16,339,987
Sabaragamuwa	1,921,976	100,115	860,982	111,821	278,100	-	1,276,231	505,806	2,315,080	223,776	7,100	-	7,600,987
Southern	3,491,892	529,769	1,431,837	213,904	398,049	-	3,061,521	1,428,483	6,182,105	140,064	18,338	-	16,895,962
Uva	675,125	29,499	525,312	62,030	159,051	-	790,164	301,657	1,547,085	86,900	-	-	4,176,823
Western	49,969,917	40,679,508	12,670,399	2,280,609	2,669,409	3,715,533	17,073,061	9,988,578	94,060,736	14,977,600	2,649,081	8,946,499	259,680,930
Bangladesh	4,755,943	5,190,750	211,118	42,998	-	161,221	96,264	277,571	5,193,375	9,813,447	2,214,297	-	27,956,984
Total	69,772,846	46,988,379	20,949,873	3,329,283	6,769,463	3,876,754	26,893,016	15,555,534	128,283,037	27,153,936	4,947,108	8,946,499	363,465,728

Please refer the Note No. 32.1(a) for the Gross carrying amount of the Loans and Advances, Government securities and investments coming under loans and receivables not considered in the above distribution.

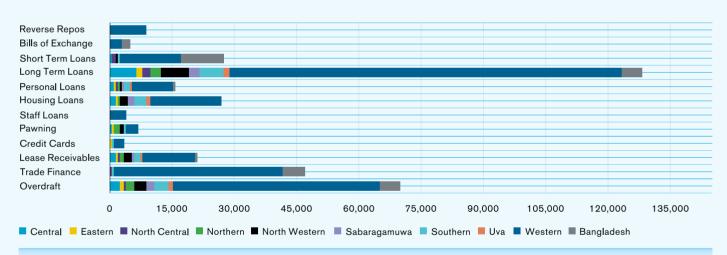
## $Geographical\ Distribution\ of\ Loans\ and\ Receivables\ as\ at\ December\ 31,2014$

(Rs. Mn)



## Geographical Distribution of Loans and Receivables as at December 31, 2013

(Rs. Mn)



### 65.1.5 Exposures to Unrated Countries

This note summarises the Bank's on-balance sheet and off-balance sheet exposure to unrated countries.

As at December 31,	2014	2013
	Rs. '000	Rs. '000
On-Balance Sheet Exposures		
Loans and receivables to customers		
Net carrying value	6,025,118	5,421,133
Gross carrying value	7,124,420	6,481,463
Less - Provision for impairment	1,099,302	1,060,330
Fair value net of provision for impairment(*)	6,025,118	5,421,133
Fair value before impairment	7,124,420	6,481,463
Less - Provision for impairment	1,099,302	1,060,330
Off-Balance Sheet Exposures		
Loan commitments and financial guarantees	360,557	211,063
Financial guarantees	135,082	105,215
Loan commitments	225,475	105,848
Total On-Balance sheet and off-balance sheet exposure	6,385,675	5,632,196

<sup>(\*)</sup> There is no difference between the net carrying amount and the fair value, as all facilities have been granted under floating interest rates.

### 65.2 Liquidity Risk

Liquidity risk is the Bank's inability to meet On or Off-Balance Sheet contractual and contingent financial obligations, as they fall due without incurring unacceptable losses. The principal objective in liquidity risk management is to assess the need for funds to meet such obligations and to ensure the availability of adequate funding to fulfil those needs at the appropriate time, under both normal and stressed conditions.

Therefore, the Bank continuously analyses and monitors its liquidity profile, maintains adequate levels of high quality liquid assets, ensures access to diverse funding sources and has contingency funding agreements with peer banks to meet any unforeseen liquidity requirements. Exposures and ratios against tolerance limits as well as stressed scenarios are regularly monitored in order to identify the Bank's liquidity position and potential funding requirements.

## Asset and Liability Management Committee (ALCO)

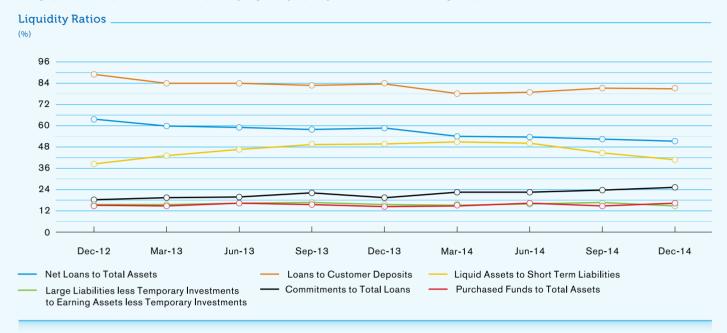
ALCO chaired by the Managing Director, has representatives from Treasury, Corporate Banking, Personal Banking, Risk and Finance Departments. The Committee meets fortnightly or more frequently to monitor and manage the assets and liabilities of the Bank and also the overall liquidity position to keep the Bank's liquidity at healthy levels, whilst satisfying the regulatory requirements.

### 65.2.1 Exposure to Liquidity Risk

The key measure used by the Bank for managing liquidity risk is the ratio of liquid assets to total liabilities excluding shareholders' funds. For this purpose, 'liquid assets' include cash and cash equivalents, placements with banks and government securities (net). Details of the reported ratio of liquid assets to external liabilities of the Domestic Banking Unit (DBU) and the Off shore Banking Centre (OBC) as at the Reporting date are as follows:

DBU		OBC	
<b>2014</b> %	2013 %	<b>2014</b> %	2013 %
33.15	33.66	31.43	29.38
35.26	31.67	32.13	31.42
37.10	34.34	38.54	36.69
33.15	26.63	27.35	29.36
20.00	20.00	20.00	20.00
	2014 % 33.15 35.26 37.10 33.15	2014 % 2013 % 33.15 33.66 35.26 31.67 37.10 34.34 33.15 26.63	2014 %     2013 %     2014 %       33.15     33.66     31.43       35.26     31.67     32.13       37.10     34.34     38.54       33.15     26.63     27.35

The graph below depicts the trends in quarterly regulatory liquidity ratios of the Bank during the period from December 2012 to December 2014:



The ratio between net loans to total On-Balance Sheet assets has gradually reduced during the period while the ratio between total gross loans and advances to customer deposits has remained below 90%. Ratios of both purchased funds (including inter-bank and money market borrowings and institutional deposits) to total assets and large liabilities less temporary investments to earning assets less temporary investments have been well below 20%. The ratio of commitments to total loans has remained low. The ratio of liquid assets to short term liabilities has remained above 40%. All above ratios indicate strong liquidity position maintained by the Bank.

## Liquidity Risk

## 62.2.2 Maturity Analysis of Financial Assets and Financial Liabilities

## 65.2.2 (a) Remaining Contractual Period to Maturity - Bank

(i) Remaining contractual period to maturity as at the date of Statement of Financial Position of the assets employed by the Bank is detailed below:

As at December 31,	Up to 3 Months	3 to 12 Months	1 to 3 Years	3 to 5 Years	More than 5 Years	Total as at 31.12.2014	Total as at 31.12.2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest earning assets:							
Financial Assets							
Cash and cash equivalents	3,596,658	-	-	-	-	3,596,658	135,148
Balances with Central Banks	142,927	24,569	-	_	-	167,496	807
Placements with banks	13,450,661	1,057,200	_	_	<del>-</del>	14,507,861	4,131,814
Derivative financial assets	_	-	_	_	<del>-</del>	_	_
Other financial instruments held-for-trading	5,958,902	_	_	_	_	5,958,902	6,044,652
Loans and receivables to banks		_	_	_	_		
Loans and receivables to other customers	206,309,889	91,849,961	114,254,729	57,920,186	26,731,022	497,065,787	410,951,440
Financial investments - Available-for-sale	14,825,840	43,143,743	30,542,371	72,261,471	52,591,316	213,364,741	131,707,597
Financial investments - Held-to-maturity	_						
Total interest earning assets as at 31.12.2014	244,284,877	136,075,473	144,797,100	130,181,657	79,322,338	734,661,445	
Total interest earning assets as at 31.12.2013	222,773,731	128,191,095	124,442,293	53,925,344	23,638,995		552,971,458

As at December 31,	Up to 3 Months	3 to 12 Months	1 to 3 Years	3 to 5 Years	More than 5 Years	Total as at 31.12.2014	Total as at 31.12.2013
<u> </u>	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Non-Interest earning assets:							
Financial Assets							
Cash and cash equivalents	16,995,209	-	_	_	-	16,995,209	14,126,401
Balances with Central Banks	13,455,116	4,963,785	428,783	276,983	341,583	19,466,250	18,431,129
Placements with banks	_	-	_	_	-	_	_
Derivative financial assets	193,541	265,472	497	_	-	459,510	837,694
Other financial instruments - held-for-trading	367,734					367,734	334,406
Loans and receivables to banks	_	-	551,066	_	-	551,066	546,270
Loans and receivables to other customers						_	_
Financial investments - Available-for-sale	613,440	-	_	15,864	214,325	843,629	48,928
Financial investments - Held-to-maturity	_	-	_	_	_	-	_
Non-Financial Assets							
Investments in subsidiaries	_	-	_	-	1,211,000	1,211,000	288,946
Investments in associates	_	-	_	_	44,331	44,331	44,331
Property, plant & equipment	_	-	_	-	9,953,091	9,953,091	8,387,344
Intangible assets	_	-	_	-	439,128	439,128	467,593
Leasehold property	_	-	_	-	75,420	75,420	76,362
Other assets	6,559,320	199,018	479,974	985,799	2,317,706	10,541,817	9,426,730
Total non-interest earning assets as at 31.12.2014	38,184,360	5,428,275	1,460,320	1,278,646	14,596,584	60,948,185	
Total non-interest earning assets as at 31.12.2013	32,736,975	5,886,851	1,337,899	730,707	12,323,702		53,016,134
Total assets - as at 31.12.2014	282,469,237	141,503,748	146,257,420	131,460,303	93,918,922	795,609,630	
Total assets - as at 31.12.2013	255,510,706	134,077,946	125,780,192	54,656,051	35,962,697		605,987,592
Percentage - as at 31.12.2014(*)	35.51	17.79	18.38	16.52	11.80	100.00	
-						· <del></del>	

<sup>(\*)</sup> Total percentage of each maturity bucket out of total assets employed by the Bank.

(ii) Remaining contractual period to maturity as at the date of Statement of Financial Position of the liabilities and shareholders' funds employed by the Bank is detailed below:

As at December 31,	Up to 3 Months	3 to 12 Months	1 to 3 Years	3 to 5 Years	More than 5 Years	Total as at 31.12.2014	Total as at 31.12.2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Interest-bearing liabilities:							
Financial Liabilities							
Due to banks	2,476,105	4,625,250	-	-	_	7,101,355	12,195,006
Derivative financial liabilities	_	_	-	-	_	_	_
Other financial liabilities held-for-trading	_	_	-	-	_	_	_
Due to other customers/							
Deposits from customers	322,166,430	134,429,404	12,675,981	6,566,010	8,602,013	484,439,838	415,381,976
Other borrowings	84,342,793	41,530,330	6,907,267	2,244,110	1,176,582	136,201,082	54,173,175
Subordinated liabilities	132,370	128,721	972,660	_	9,811,024	11,044,775	10,944,412
Total Interest-bearing liabilities							
as at 31.12.2014	409,117,698	180,713,705	20,555,908	8,810,120	19,589,619	638,787,050	
Total interest-bearing liabilities as at 31.12.2013	305,094,129	141,567,740	14,342,812	11,467,136	20,222,752		492,694,569

As at December 31,	Up to 3 Months	3 to 12 Months	1 to 3 Years	3 to 5 Years	More than 5 Years	Total as at 31.12.2014	Total as at 31.12.2013
As at December 31,	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Non-interest bearing liabilities:							
Financial Liabilities							
Due to banks	18,159,621	_	_	_	_	18,159,621	1,999,213
Derivative financial liabilities	733,669	459,470	_			1,193,139	1,411,916
Other financial liabilities held-for-trading		,					
Due to other customers/ Deposits form customers	44,921,646		_	_		44,921,646	35,770,947
Other borrowings		_	_	_			
Non-Financial Liabilities							
Current tax liabilities	1,042,393	955,597	_	_	_	1,997,990	1,758,574
Deferred tax liabilities	241,710	229,566	674,822	954,790	472,872	2,573,760	1,563,070
Other provisions	1,874	_	_	_	_	1,874	2,409
Other liabilities	9,168,804	4,388,225	2,380,676	558,205	947,621	17,443,531	9,827,209
Due to subsidiaries	19,289	-	-	-	-	19,289	15,686
Equity							
Stated capital	_	_	-	_	21,457,501	21,457,501	19,586,813
Statutory reserves	_	_	_	_	4,327,103	4,327,103	4,034,614
Retained earnings	_	_	_	_	4,258,287	4,258,287	4,233,364
Other reserves	_	_	-	-	40,468,839	40,468,839	33,089,208
Total non-interest bearing liabilities as at 31.12.2014	74,289,006	6,032,858	3,055,498	1,512,995	71,932,223	156,822,580	
Total non-interest bearing liabilities as at 31.12.2013	46,795,753	2,180,945	1,638,059	735,003	61,943,263		113,293,023
Total liabilities and equity - as at 31.12.2014	483,406,704	186,746,563	23,611,406	10,323,115	91,521,842	795,609,630	
Total liabilities and equity - as at 31.12.2013	351,889,882	143,748,685	15,980,871	12,202,139	82,166,015		605,987,592
Percentage - as at 31.12.2014(*)	60.76	23.47	2.97	1.30	11.50	100.00	
Percentage - as at 31.12.2013(*)	58.07	23.72	2.64	2.01	13.56		100.00

<sup>(\*)</sup> Total percentage of each maturity bucket out of total liabilities and shareholders' funds employed by the Bank.

65.2.2 (b) Non-derivative financial assets and financial liabilities expected to be recovered or settled after 12 months from the Reporting date

The table below sets out the carrying amounts of non-derivative financial assets and financial liabilities expected to be recovered or settled after 12 months from the Reporting date.

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Financial Assets		
Non-Derivative Financial Assets		
Balances with Central Banks	1,047,349	944,248
Loans and receivables to banks	551,066	546,270
Loans and receivables to other customers	198,905,938	179,220,367
ancial investments – Available-for-sale	155,625,347	22,835,193
	356,129,700	203,546,078
Financial Liabilities		
Non-Derivative Financial Liabilities		
Due to other customers/deposits from customers	27,844,004	22,188,799
Other borrowings	10,327,959	13,146,467
Subordinated liabilities	10,783,684	10,797,660
	48,955,647	46,132,926

### 65.2.3 Liquidity Reserves

The table below sets out the components of the Bank's liquidity reserves:

As at December 31,	201	4	20	13
Balances with Central Banks Cash and balances with other banks	Carrying Amount Rs. '000	Fair Value Rs. '000	Carrying Amount Rs. '000	Fair Value Rs. '000
Balances with Central Banks	19,633,746	19,633,746	18,431,936	18,431,936
Cash and balances with other banks	6,943,357	6,943,357	2,753,483	2,753,483
Other cash and cash equivalents	13,648,510	13,648,510	11,508,066	11,508,066
Unencumbered debt securities issued by sovereigns	119,194,940	116,655,967	91,166,713	91,902,859
Total liquidity reserves	159,420,553	156,881,580	123,860,198	124,596,344

### 65.2.4 Financial Assets Available to Support Future Funding

The table below sets out the availability of the Bank's financial assets to support future funding:

December 31, 2014		Encumber	red	Unencumbe	ered	
	Note	Pledged as Collateral Rs. '000	Other*	Available as Collateral Rs. '000	Other	Total Rs. '000
Cash and cash equivalents	26			20,591,867		20,591,867
Balances with Central Banks	27			19,633,746		19,633,746
Placements with banks	28			14,507,861		14,507,861
Derivative financial assets	29			459,510		459,510
Other financial instruments – Held-for-trading	30			6,326,636		6,326,636
Loans and receivables to banks	31		551,066	_		551,066
Loans and receivables to other customers	32			497,065,787		497,065,787
Financial investments – Available-for-sale	33	124,564,499		89,643,871		214,208,370
Total financial assets		124,564,499	551,066	648,229,278	_	773,344,843

December 31, 2013		Encumbe	red	Unencumbe		
	Note	Pledged as Collateral	Other*	Available as Collateral	Other	Total
		Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Cash and cash equivalents	26			14,261,549		14,261,549
Balances with Central Banks	27			18,431,936		18,431,936
Placements with banks	28			4,131,814		4,131,814
Derivative financial assets	29			837,694		837,694
Other financial instruments – Held-for-trading	30			6,379,058		6,379,058
Loans and receivables to banks	31		546,270	-		546,270
Loans and receivables to other customers	32			410,951,440		410,951,440
Financial investments – Available-for-sale	33	39,230,639	_	92,525,886		131,756,525
Total financial assets		39,230,639	546,270	547,519,377	-	587,296,286

<sup>\*</sup>Represents an amount where the Bank is prevented from exercising the right of lien against the claim made by the Bank due to a court action.

#### 65.3 Market Risk

Market risk is the risk of losses in On or Off-Balance Sheet positions arising out of movements in prices affecting foreign exchange exposures, interest rate instruments, equity/debt instruments and commodity exposures. The Bank monitors market risk in both trading and non-trading portfolios.

### 65.3.1 Exposure to Market Risk - Trading and Non-Trading Portfolios

The table below sets out the allocation of assets and liabilities subject to market risk between trading and non-trading portfolios:

Cash and cash equivalents Balances with Central Banks Placements with banks Derivative financial assets Other financial instruments – Held-for-trading Loans and receivables to banks Loans and receivables to other customers Financial investments – Available-for-sale  Liabilities Subject to Market Risk Due to banks Derivative financial liabilities Due to other customers/deposits from customers Other borrowings			Market Risk Measurement		
	Note	Carrying Amount	Trading Portfolios	Non-Trading Portfolios	
		Rs. '000	Trading Portfolios  Rs. '000	Rs. '000	
Assets Subject to Market Risk					
Cash and cash equivalents	26	20,591,867	-	20,591,867	
Balances with Central Banks	27	19,633,746	-	19,633,746	
Placements with banks	28	14,507,861	_	14,507,861	
Derivative financial assets	29	459,510	459,510	-	
Other financial instruments - Held-for-trading	30	6,326,636	6,326,636	-	
Loans and receivables to banks	31	551,066	_	551,066	
Loans and receivables to other customers	32	497,065,787	_	497,065,787	
Financial investments – Available-for-sale	33	6,326,636 6,326,636 551,066 - 497,065,787 - 497 214,208,370 - 214	214,208,370		
		773,344,843	6,786,146	766,558,697	
Liabilities Subject to Market Risk					
Due to banks	40	25,260,976	-	25,260,976	
Derivative financial liabilities	41	1,193,139	1,193,139	-	
Due to other customers/deposits from customers	42	529,361,484	-	529,361,484	
Other borrowings	43	136,201,082	-	136,201,082	
Subordinated liabilities	49	11,044,775	-	11,044,775	
pans and receivables to banks pans and receivables to other customers pans and receivables to banks pans and receivables to other customers pans and receivables to banks pans and receivables to other customers pans and receiva	_	703,061,456	1,193,139	701,868,317	

Cash and cash equivalents Islances with Central Banks Islacements with banks Iterivative financial assets Other financial instruments – Held-for-trading Ioans and receivables to banks Ioans and receivables to other customers Inancial investments – Available-for-sale Islabilities Subject to Market Risk Ioans and Ioa			Market Risk M	Measurement
	Note	Carrying Amount	Trading Portfolios	Non-Trading
		Rs. '000	Rs. '000	Portfolios Rs. '000
Assets Subject to Market Risk				
Cash and cash equivalents	26	14,261,549	_	14,261,549
Balances with Central Banks	27	18,431,936	_	18,431,936
Placements with banks	28	4,131,814		4,131,814
Derivative financial assets	29	837,694	837,694	_
Other financial instruments – Held-for-trading	30	6,379,058	6,379,058	_
Loans and receivables to banks	31	546,270	_	546,270
Loans and receivables to other customers	32	410,951,440		410,951,440
Financial investments – Available-for-sale	33	131,756,525	_	131,756,525
		587,296,286	7,216,752	580,079,534
Liabilities Subject to Market Risk				
Due to banks	40	14,194,219	-	14,194,219
Derivative financial liabilities	41	1,411,916	1,411,916	_
Due to other customers/deposits from customers	42	451,152,923	_	451,152,923
Other borrowings	43	54,173,175	_	54,173,175
Subordinated liabilities	49	10,944,412	_	10,944,412
		531,876,645	1,411,916	530,464,729

## 6.5.3.2 Exposure to Interest Rate Risk – Sensitivity Analysis

### 65.3.2 (a) Exposure to Interest Rate Risk – Non-Trading Portfolio

The possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments gives rise to interest rate risk. The Bank's policy is to continuously monitor portfolios and adopt hedging strategies to ensure that interest rate risk is maintained within prudent levels.

The tables below analyse the Bank's interest rate risk exposure on financial assets and financial liabilities. The Bank's assets and liabilities are included at carrying amount and categorised by the earlier of contractual re-pricing or maturity dates.

Interest rate gap position of the non-trading portfolio of the Bank is given below:

011		·					
As at December 31, 2014	Up to 3	3 to 12	1 to 3	3 to 5	More than	Non-	Total as at
	Months Rs. '000	Months Rs. '000	Years Rs. '000	Years Rs. '000	5 Years Rs. '000	Sensitive Rs. '000	31.12.2014 Rs. '000
			-				
Financial Assets	1 000 000					10 501 005	00 504 007
Cash and cash equivalents	1,000,000		_		<del>-</del>	19,591,867	20,591,867
Balances with Central Banks	167,497	4.055.000	-			19,466,249	19,633,746
Placements with banks	13,450,661	1,057,200					14,507,861
Derivative financial assets					<del>-</del>	<del>-</del>	
Other financial instruments – Held-for-trading  Loans and receivables to banks		<del>-</del>	<del>-</del>	<del>-</del>		- EE1 000	- -
Loans and receivables to other customers	229 946 156	70 654 516	24 620 096	00 500 164		551,066	551,066
	338,846,156	78,654,516	34,632,986	22,508,164	16,191,616	6,232,349	497,065,787
Financial investments – Available-for-sale  Total Financial Assets	14,533,119	43,167,687	30,614,319	72,339,271	52,710,345	843,629	214,208,370
Total Fillalicial Assets	367,997,433	122,879,403	65,247,305	94,847,435	68,901,961	46,685,160	766,558,697
Financial Liabilities							
Due to banks	10,300,549	13,307,653	-	-		1,652,774	25,260,976
Derivative financial liabilities	_	_	_	-	-	_	_
Due to other customers/deposits							
from customers	141,378,207	134,432,410	12,187,265	5,977,239	190,344,790	45,041,573	529,361,484
Other borrowings	87,602,035	38,888,780	2,501,314	6,922,301	286,652		136,201,082
Subordinated liabilities	9,943,394	129,121	972,260	-	- 100 001 110	40.004.045	11,044,775
Total Financial Liabilities	249,224,185	186,757,964	15,660,839	12,899,540		46,694,347	701,868,317
Interest rate sensitivity gap	118,773,248	(63,878,561)	49,586,466	01,947,090	(121,729,481)	(9,187)	64,690,380
As at December 31, 2013	Up to 3	3 to 12	1 to 3	3 to 5	More than	Non-	Total as at
	Months	Months	Years	Years	5 Years	Sensitive	31.12.2013
	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000	Rs. '000
Financial Assets							
Cash and cash equivalents	135,147	_	_	_		14,126,402	14,261,549
Balances with Central Banks	734	73	_	_		18,431,129	18,431,936
Placements with banks	3,949,732	182,082	_	_			4,131,814
Derivative financial assets			-	_			
Other financial instruments – Held-for-trading		_	-	_			
Loans and receivables to banks		_	-	_		546,270	546,270
Loans and receivables to other customers	245,423,941	60,983,468	64,040,963	20,048,456	14,079,189	6,375,423	410,951,440
Financial investments - Available-for-sale	31,316,061	70,805,565	10,296,794	14,158,302	4,989,220	190,583	131,756,525
Total Financial Assets	280,825,615	131,971,188	74,337,757	34,206,758	19,068,409	39,669,807	580,079,534
Financial Liabilities							
Due to banks	10,283,009	2,623,285	-	-	_	1,287,925	14,194,219
Derivative financial liabilities	_	-	-	-	_	_	_
Due to other customers/deposits							
from customers	132,786,909	124,310,803	7,784,257	5,880,920	144,523,072	35,866,962	451,152,923
Other borrowings	37,998,991	14,220,119	1,425,974	228,470	299,621	_	54,173,175
Subordinated liabilities	9,844,950	127,202	972,260	-			10,944,412
Total Financial Liabilities	190,913,859	141,281,409	10,182,491	6,109,390	144,822,693	37,154,887	530,464,729
Interest rate sensitivity gap							

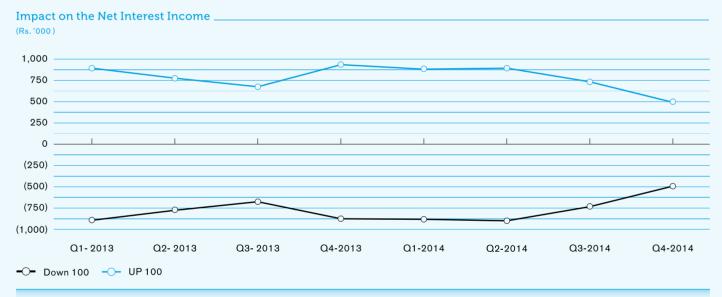
#### 65.3.2 (b) Exposure to Interest Rate Risk – Non-Trading Portfolio (Rate Shocks)

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Bank's financial assets and financial liabilities to various interest rate scenarios.

The following table demonstrates the sensitivity of the Bank's Income Statement as at Reporting date to a reasonable possible change in interest rates, with all other variables held constant.

	2014			2013		
Net Interest Income (NII)	100 bp Parallel Increase Rs. '000	Parallel Decrease	100 bp Parallel Increase Rs. '000	100 bp Parallel Decrease Rs. '000		
As at December 31,	494,488	(495,461)	936,178	(875,597)		
Average for the period	751,326	(753,968)	821,239	(805,472)		
Maximum for the period	893,537	(901,327)	936,178	(894,456)		
Minimum for the period	494,488	(495,461)	677,595	(676,712)		

The Graph below depicts the impact on the Net Interest Income (NII) - Rate shock of 100 bp (on Rupee denominated) and 10 bp (on FCY denominated) Assets and Liabilities (Sri Lankan Operations):



The impact of changes in interest rates on NII is measured using a static Balance Sheet which is subjected to 1% and 0.1% shocks on LKR and foreign currency asset and liability portfolios, respectively. Thereafter, the potential impact on the Bank's profitability due to changes in LKR and foreign currency interest rates is evaluated to ensure that the variations are prudently managed within the internal tolerance limits. Above graph depicts the sensitivity of NII to rate shocks during the years 2013 and 2014. Right throughout 2014, the impact of rate shocks on projected NII has been well below the Management Action Trigger (MAT) limit. Since August, 2014 the impact has gradually decreased due to the conscious decision of the Bank to rebalance the Fixed Income Securities (FIS) portfolio.

#### 65.3.3 Exposure to Currency Risk - Non-Trading Portfolio

Currency risk arises as a result of fluctuations in the value of a financial instrument due to changes in foreign exchange rates. There are set limits on position by currency and these positions are monitored on a daily basis.

The table below indicates the currencies to which the Bank had significant exposures as at December 31, 2014 and 2013 and the exposure as a percentage of the total capital funds:

Foreign Exchange Position as at December 31, 2014

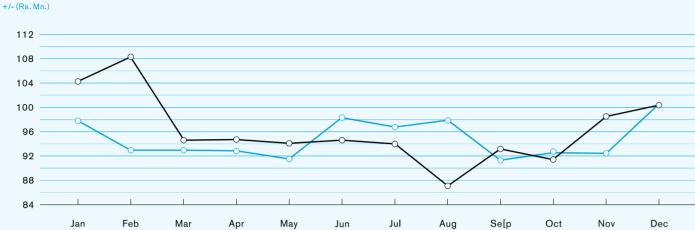
Currency		Spot			Forward		Net Open Position	Net Position in Other Exchange	Overall Exposure in Respective	Overall Exposure in LKR
	Assets	Liabilities	Net	Assets	Liabilities	Net		Contracts	Foreign Currency	
1	2	3	4=2-3	5	6	7=5-6	8	9	10	11
	'000	'000	'000	'000	'000	'000	'000	'000	'000	'000
United States Dollar	22,916	22,921	(5)	6,974	2,804	4,170	(5,132)	_	(967)	(127,730)
Great Britain Pound	181	149	32	809	816	(7)	(48)	_	(23)	(4,570)
Euro	1,260	74	1,186	144	1,317	(1,173)	16	_	29	(6,974)
Japanese Yen	3,781	45,351	(41,570)	47,803	12,580	35,223	52	-	(6,294)	-
Indian Rupee	_	-	_	-	_	_	_	_	_	_
Australian Dollars	252	263	(11)	100	120	(20)	(19)	_	(50)	(5,458)
Canadian Dollars	124	216	(92)	_	-	_	55	_	(37)	(4,166)
Other currencies in USD	614	216	398	75	460	(385)	147	-	161	2,123
Total exposure							USD (5,041)		USD (938)	(123,234)
Total capital funds as per the (capital base of the Bank as										72,177,447
Total exposure as a percentag	ge of total ca	pital funds a	s per the late	st Audited	Financial Sta	atements				(0.17%)

Foreign Exchange Position as at December 31, 2013

Currency		Spot			Forward			Net Position	Overall	Overall
	Assets	Liabilities	Net	Assets	Liabilities	Net	Position	in Other Exchange Contracts	Exposure in Respective Foreign Currency	Exposure in LKR
1	·000	3	4=2-3	5	6	7=5-6 '000	8	9	10 '000	11 '000
		000	000		000					000
United States Dollar	10,423	6,807	3,616	3,595	4,403	(808)	1,474	-	4,282	561,004
Great Britain Pound	812	54	758	100	906	(806)	(34)	-	(82)	(17,707)
Euro	920	186	734	100	832	(732)	(4)	-	(1)	(238)
Japanese Yen	13,172	12,356	816	10,537	16,922	(6,385)	(155)	-	(5,724)	(7,149)
Indian Rupee	_	_	_	_	_	_	_	-	-	_
Australian Dollars	640	177	463	-	475	(475)	(38)	-	(50)	(5,900)
Canadian Dollars	27	25	2	_	-	_	-	-	2	247
Other currencies in USD	273	_	273	36	295	(259)	125	-	138	18,131
Total exposure							USD 1,502	-	USD 4,186	548,388
Total capital funds as per the (capital base of the Bank as			atements							65,579,876
Total exposure as a percentage			per the late	st Audited F	inancial Sta	tements				0.84%

The Bank regularly conducts sensitivity analysis on Net Open Position (NOP) due to possible movements in the USD/LKR exchange rate to assess the exposure to Foreign Exchange Risk. An appropriate shock based on historical USD/LKR exchange rate is applied on the NOP which is measured against the Board approved thresholds.

## Sensitivity of FX Position - Impact of 1% Change in Exchange Rate (Sri Lankan Operation)



#### 65.3.4 Exposure to Equity Price Risk

2014

-0- 2013

Impact on profit or loss and equity as a result of a change in market price by 10%.

Equity price risks result due to exposure to any change in prices and volatilities of individual equities. The Bank conducts mark-to-market calculations on a daily, quarterly and on a need basis to identify the impact due to changes in equity prices.

The table below summarises impact (both to the profit or loss and to the equity) due to a shock of 10% on equity price.

Stress Level	20	2014		2013		
	Held-for-Trading	Available-for-Sale	Total	Held-for-Trading	Available-for-Sale	Total
	Impact on P&L Rs. '000	Impact on OCI Rs. '000	Impact on Equity Rs. '000	Impact on P&L Rs. '000	Impact on OCI Rs. '000	Impact on Equity Rs. '000
Shock of 10% on equity price (upward)	36,773	18,513	55,286	33,441	14,549	47,990
Shock of 10% on equity price (downward)	(36,773)	(18,513)	(55,286)	(33,441)	(14,549)	(47,990)

#### 65.4 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk events which include legal and regulatory implications could lead to financial and reputation losses for the Bank.

The Operational Risk Management Framework of the Bank has been defined under the Board approved Operational Risk Management Policy. Operational risk is managed by establishing an appropriate internal control system that requires a mechanism for segregation of related responsibilities within the Bank, and a detailed testing and verification of the Bank's overall operational systems, and achieving a full harmony between internal and external systems and establishing a fully independent back-up facility for Business Continuity Planning. For more details on 'Operational Risk' refer page 238 of the section on 'Managing Risk at Commercial Bank'

#### 65.5 Capital Management

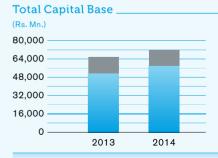
#### Objective

The Bank is required to manage its capital taking into account the need to meet the regulatory requirements as well as the current and future business needs, stakeholder expectations and available options for raising capital.

### 65.5.1 Regulatory Capital

Capital Adequacy Ratio (CAR) is calculated based on the CBSL Directions stemming from Basel II Accord. These guidelines require the Bank to maintain a CAR of not less than 5% with core capital (Tier I) in relation to total risk weighted assets and a minimum overall CAR of 10% inclusive of Tier I and Tier II (Supplementary Capital) in relation to total risk-weighted assets.

As at December 31,	2014	2013
	Rs. '000	Rs. '000
Tier I: Core Capital		
Paid-up ordinary shares/Common stock/Assigned capital	21,457,501	19,586,813
Statutory reserve fund	4,327,103	3,768,094
Published Retained Profits/(Accumulated Losses)	1,568,605	1,516,092
General and other reserves	32,010,399	27,079,104
Minority interests (consistent with the above capital constituents)		_
Less: Deductions/Adjustments		
Goodwill	-	_
Other intangible assets	439,129	467,594
Advances granted to employees of the Bank for the purchase of shares of the Bank (ESOP)	786	1,122
50% of Investments in unconsolidated banking and financial subsidiary companies	458,023	_
50% Investments in the capital of other banks and financial institutions	402	402
Total Eligible Core Capital (Tier I Capital)	58,465,269	51,480,986
Tier II: Supplementary Capital		
Revaluation reserves (as approved by Central Bank of Sri Lanka)	2,034,231	2,034,231
General provisions	1,836,058	1,656,465
Approved subordinated term debt	10,300,314	10,408,596
Less: Deductions/Adjustments		
50% of investments in unconsolidated banking and financial subsidiary companies	458,023	-
50% investments in the capital of other banks and financial institutions	402	402
Total eligible supplementary capital (Tier II Capital)	13,712,178	14,098,890
Total capital base	72,177,447	65,579,876



**10.00%** ↑

2014: Rs. 72,177 Mn.

2013: Rs. 65,580 Mn.

The Bank's regulator, the Central Bank of Sri Lanka sets and monitors capital requirements for the Bank as a whole.

Historically the Bank has been maintaining a relatively higher CAR which reflects stability.

The higher level of capital maintained by the Bank has facilitated unhindered growth of the Bank.

The Bank has a well-structured Corporate Planning and Budgeting procedure. Capital budgeting decisions are arrived at after evaluating the impact of such decisions on the expansion of the Bank.

#### 65.5.2 Capital Allocation

Management uses regulatory capital ratios to monitor its capital base. The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily on regulatory capital requirements, but in some cases the regulatory requirements do not fully reflect the varying degree of risk associated with different activities. In such cases, the capital requirements may be flexed to reflect differing risk profiles, subject to the overall level of capital to support a particular operation or activity not falling below the minimum requirements for regulatory purposes.

#### 66. Events After The Reporting Period

No circumstances have arisen since the Reporting date which would require adjustments or disclosure in the Financial Statements other than those disclosed below.

#### 66.1 'Super Gains Tax' on profit

The Government of Sri Lanka, in its Interim Budget for 2015 presented to the Parliament on January 29, 2015, intimated that companies or individuals who have recorded a profit in excess of Rs. 2,000 Mn during the year of assessment 2013/14 would be liable to a one-off Super Gains Tax of 25%. The law enacting this proposal is currently being drafted and the basis of computing the liability is yet to be certified by the relevant authorities. In the absence of a measurement criteria for the computation of the Super Gains Tax which is not enacted or substantially enacted at the time of issue of these Financial Statements, the Bank is not in a position to estimate the potential impact of the said one-off tax on the Financial Statements for the year ended December 31, 2014 and therefore no provision has been made on account of the said tax in these Financial Statements.

The Bank will account for and meet the above tax liability as required by law once the required legislation is introduced and administered with the measurement criteria.

#### 66.2 Interim Dividend - 2014

The Bank declared and paid a second interim dividend of Rs. 1.00 per share on February 05, 2015 to both the voting and non-voting ordinary shareholders of the Bank.

#### 66.3 Final Dividend - 2014

The Board of Directors of the Bank has recommended the payment of a final dividend of Rs. 4.00 per share which consist of a cash dividend of Rs. 2.00 per share and the balance entitlement of Rs. 2.00 per share that will be satisfied in the form of issue and allotment of new shares for both the voting and non-voting ordinary shareholders of the Bank for the year ended December 31, 2014.

This dividend is yet to be approved at the Annual General Meeting to be held on March 31, 2015. In accordance with the Sri Lanka Accounting Standard No. 10, 'Events after the Reporting Period', this proposed final dividend has not been recognised as a liability as at December 31, 2014. Under the Inland Revenue Act No. 10 of 2006, a withholding tax of 10% has been imposed on dividends declared.

#### Compliance with Sections 56 and 57 of Companies Act No. 07 of 2007

As required by Section 56 of the Companies Act No. 07 of 2007, the Board of Directors of the Bank satisfied the solvency test in accordance with the Section 57, prior to recommending the final dividend. A statement of solvency completed and duly signed by the Directors on February 23, 2015 has been audited by KPMG.

#### 66.4 New Employee Share Option Plan

The Board of Directors of the Bank at its meeting held on February 23, 2015 approved a proposal to introduce an ESOP for the benefit of all Executive Officers in Grade 1A and above by creating up to 2% of the ordinary voting shares at the rates specified in the proposed ESOP in 2016, 2017, 2018, upon the Bank achieving specified performance targets set for the years 2015, 2016 and 2017 respectively in the proposed ESOP. An Extraordinary General Meeting (EGM) is to be held on March 31, 2015, soon after the conclusion of the 46th Annual General Meeting of the Bank to seek approval of the shareholders for the proposed ESOP.

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Notice of Meeting – Extraordinary General Meeting 429

Circular to Shareholders on Proposed Employee Share Option Plan **Enclosed** 

Form of Proxy (Voting Shareholders) – Annual General Meeting **Enclosed** 

Form of Proxy (Non-Voting Shareholders) – Annual General Meeting **Enclosed** 

Form of Proxy (Voting Shareholders) – Extraordinary General Meeting **Enclosed** 

Form of Proxy (Non-Voting Shareholders) – Extraordinary General Meeting

**Enclosed** 

Stakeholder Feedback Form **Inner Back Cover** 

Corporate Information



# Supplementary Information

## **Group Structure**

	Commercial Development Co. PLC	ONEzero Co. Ltd.	Commex Sri Lanka S.R.L - Italy	Indra Finance Ltd.*	Equity Investments Lanka Ltd.	Commercial Insurance Brokers (Pvt) Ltd.
Company Profile						
Relationship to the Bank	Subsidiary	Subsidiary	Subsidiary	Subsidiary	Associate	Associate
Incorporated in	March 14, 1980 in Sri Lanka	February 17, 2003 in Sri Lanka	December 02, 2008 in Italy	February 18, 1987 in Sri Lanka	August 08, 1990 in Sri Lanka	August 17, 1987 in Sri Lanka
Bank's Holding	94.55%	100%	100%	100%	22.92%	18.91%
Principal Business Activities	Property Development	Provision of IT Related Services	Money Transfer and Money Exchange	Leasing & Hire Purchase Financing	Venture Capital Financing	Insurance Brokering
Business Address	'Commercial House', No. 21, Sir Razik Fareed Mawatha, Colombo 01.	'Commercial House', No. 21, Sir Razik Fareed Mawatha, Colombo 01.	Via Venti Settembre, 98/ G, Rome, Italy	No. 187, Katugastota Road, Kandy	108 A, 1st Floor, Maya Avenue, Colombo 06.	No. 347, Dr. Colvin R. De Silva Mawatha, Colombo 02.
Contact Numbers	2447300	2430420	+39 06 48905707	081 2213498, 081 2200272	5373745, 2507605-6	2447297, 2447299
Board of Directors						
Chairman	B.R.L. Fernando	Prof. U.P. Liyanage	K.G.D.D. Dheerasinghe	K.G.D.D. Dheerasinghe	M.J.C. Amarasuriya	M.P. Jayawardena
Managing Director/ CEO	J. Durairatnam	K.S.A. Gamage (Resigned on 19.01.2015)	M.E.P. Perera	A.J.D. Samarasinghe	H.A. Pieris	R.A.M. Seneviratne
Director	A.L. Gooneratne	K.D.N. Buddhipala	S.M.R.J. Rodrigo	Ms. J.K. Kuruppu	Deshamanya S E Captain	D.M.D.K. Thilakaratne
Director	A.T.P. Edirisinghe	A.R.M. Muttiah	Prof. Francesco Bellini	S.R. Pushpakumara	J.D. Peiris	P.D.J. Fernando
Director	L.D.A. Jayasinghe	M.E.P. Perera		A.N. Sooriyarachchi	J.B. Adu Baker	U.I.S. Tillakawardana
Director	U.I.S. Tillakawardana			Y.S.H.R.S. Silva	W.I. Arambage	S.P.S. Ranatunga
Director				S.G. Rajakaruna	L.A. Rajapakse (Alternate Director)	
Company Secretary	L.W.P. Indrajith	M.P. Dharmasiri	Antonia Coppola (Commercialista)	R.A.P. Rajapaksha	Mrs. R.R. Dunuwille	Ms. Y.A. Kularathna

## **Summary of Financial Information**

	2014 Rs. Mn.	2013 Rs. Mn.										
Total assets	1,873.596	1,606.863	91.303	79.634	29.700	33.497	1,983.895	- N/A -	323.297	272.417	242.509	256.878
Total liabilities	344.512	304.697	31.389	24.915	65.537	64.980	1,441.207	- N/A -	7.730	8.000	62.253	78.687
Net assets	1,529.084	1,302.166	59.914	54.719	(35.837)	(31.483)	542.688	- N/A -	315.567	264.417	180.256	178.191
Total revenue	275.997	266.024	128.107	99.943	6.559	3.637	139.835	- N/A -	39.701	26.652	189.420	188.635
Profit before tax	341.904	201.157	42.060	23.597	(42.990)	(25.462)	39.667	- N/A -	20.042	8.193	15.362	27.639
Profit after tax	275.434	151.401	30.286	17.032	(42.990)	(25.462)	26.684	- N/A -	22.288	7.976	7.693	17.792
Dividend (per share) (Rs.)	4.00	4.00	50.00	50.00	-	_	_	_	-	_	7.50	6.00

<sup>\*</sup> Acquired on September 01, 2014.

#### Awards and Accolades

	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
In Sri Lanka										
Ratings by Fitch Ratings Lanka Ltd National Long Term Rating	AA (lka)	AA (Ika)	AA (Ika)	AA (lka)	AA (Ika)	AA+ (lka)	AA+ (lka)	AA+ (lka)	AA+ (lka)	AA+ (sri)
<ul> <li>Ratings by Lanka Ratings Agency Ltd. (Formerly known as RAM Ratings (Lanka) Ltd.) Long term financial institution ratings</li> </ul>	AAA	AA+	AA+	AA+						
<ul> <li>Ratings by Lanka Ratings Agency Ltd. (Formerly known as RAM Ratings (Lanka) Ltd.) Short term financial institution ratings</li> </ul>	P1	P1	P1	P1						
<ul> <li>Sri Lankan Bank amongst the Top 1000 Banks of the world - The Banker, UK</li> </ul>	Entrant	Entrant	Entrant	Entrant			Entrant			
<ul> <li>Awards by The 'Global Finance' Magazine (USA) Best Bank in Sri Lanka</li> </ul>	Winner	Winner	Winner	Winner	Winner	Winner	Winner	Winner	Winner	Winner
Awards by 'The Banker' Magazine (UK) Bank of The Year in Sri Lanka	Winner						Winner	Winner		Winner
Award for Excellence by Euro Money Magazine (UK) Best Bank in Sri Lanka (1st Bank in Sri Lanka to win this award)			Winner	Winner				Winner		
<ul> <li>Award for Excellence by Trade Finance Magazine (UK)</li> <li>Best Local Trade Bank</li> </ul>		Winner	Winner	Winner		Winner				
Awards for Corporate Social Responsibility										
<ul> <li>by the Japan Sri Lanka Technical and Cultural Association JASTECA CSR - initiatives - in</li> </ul>										
- Education	Winner									
- Healthcare	1st R-up									
<ul> <li>Award for CSR Trust by the prestigious Asia Responsible Entrepreneurship (AREA) in the sphere of 'Social Empowerment'</li> </ul>	Winner									
<ul> <li>Asia's Best CSR Practices Awards at Singapore for</li> </ul>										
- Support and improvement in quality Education	Winner									
- Concern for Health	Entrant									
<ul> <li>Best Corporate Citizen Sustainability Awards by Ceylon Chamber of Commerce</li> </ul>	1st R-up									
<ul> <li>Ranked the Third Most Valuable Brand in Sri Lanka in the rankings compiled by Brand Finance Lanka and published in the LMD Brands Annual for the year 2014</li> </ul>	Entrant									
The Strongest Bank in Sri Lanka by the Asian Banker, a leading provider of strategic intelligence on the financial service industry	Winner									
Overall		Winner	Joint 2nd R-up	Winner	Joint 1st R-up		Joint Winner	1st R-up	Winner	Winner
Banking Sector	1st R-up	Winner	Winner	Winner	1st R-up	Joint 1st R-up	Winner	Winner	Winner	Winner
Corporate Governance Disclosure	Joint Winner	1st R-up	1st R-up	1st R-up	2nd R-up	Joint 1st R-up				Winner
Corporate Social Responsibility					2nd R-up					
Management Commentary	1st R-up	Winner		2nd R-up	1st R-up	2nd R-up	Joint 1st R-up			
Annual Report Awards by the South Asian Federation of Accountants (SAFA)										
Overall							Joint Winner	1st R-up	2nd R-up	Winner
Financial/Banking Sector	Winner			1st R-up	Joint 2nd R-up	Joint 1st R-up	Winner	Winner	Winner	Winner
Corporate Governance Disclosure	1st R-up		1st R-up	1st R-up	2nd R-up				Winner	
Bank's Achievements in Bangladesh Operations										
Credit Ratings by Credit Rating Information Services Ltd.	AAA	AAA	AAA	AAA	AA+	AA+	AA+	AA	AA	AA
The Industry - Business Awards by The Industry Magazine Best Foreign Bank			Winner	Winner				Winner		
<ul> <li>Institute of Cost and Management Accountants of Bangladesh National Best Corporate Award</li> </ul>	2nd R-up		2nd R-up	2nd R-up		2nd R-up		2nd R-up		
Banker's Forum CSR Awards by Banker's Forum							Winner			

### Income Statement (US \$)

		GROUP			BANK	
For the year ended December 31,	2014	2013	Change	2014	2013	Change
	US \$ '000	US \$ '000	%	US \$ '000	US \$ '000	%
Gross income	564,039	562,630	0.25	563,313	562,872	0.08
Interest income	468,656	479,039	(2.17)	467,893	479,112	(2.34)
Less: Interest expenses	261,922	281,337	(6.90)	261,901	281,517	(6.97)
Net interest income	206,734	197,702	4.57	205,992	197,595	4.25
Fees and commission income	42,480	37,253	14.03	42,321	37,225	13.69
Less: Fees and commission expenses	5,784	4,788	20.80	5,763	4,788	20.36
Net fees and commission income	36,696	32,465	13.03	36,558	32,437	12.70
Net gains/(losses) from trading	(2,312)	(12,412)	(81.37)	(2,312)	(12,412)	(81.37)
Net gains/(losses) from financial instruments designated at fair value through profit or loss	_	_	_	_	-	_
Net gains/(losses) from financial investments	17,197	10,302	66.93	17,197	10,302	66.93
Other income (net)	38,019	48,448	(21.53)	38,214	48,645	(21.44)
Total operating income	296,334	276,505	7.17	295,649	276,567	6.90
Impairment charges for loans and other losses	37,066	39,519	(6.21)	37,221	39,725	(6.30)
Net operating income	259,268	236,986	9.40	258,428	236,842	9.11
Less: Expenses						
Personnel expenses	67,774	62,758	7.99	67,371	62,490	7.81
Depreciation and amortisation	9,550	6,629	44.06	9,085	7,147	27.12
Other operating expenses	41,633	40,465	2.89	42,547	41,407	2.75
Operating profit before Value Added Tax (VAT) and Nation Building Tax (NBT)	140,311	127,134	10.36	139,425	125,798	10.83
Less: Value Added Tax (VAT) on financial services and Nation Building Tax (NBT)	20,345	15,030	35.36	20,348	15,030	35.38
Operating profit after Value Added Tax (VAT) and Nation Building Tax (NBT)	119,966	112,104	7.01	119,077	110,768	7.50
Share of profits of associates, net of tax	50	40	25.00	_	_	_
Profit before tax	120,016	112,144	7.02	119,077	110,768	7.50
Less: Income tax expense	34,939	31,431	11.16	34,476	31,031	11.10
Profit for the year	85,077	80,713	5.41	84,601	79,737	6.10
Profit Attributable to:						
Equity holders of the Bank	85,047	80,636	5.47	84,601	79,737	6.10
Non-controlling interest	30	77	(61.04)	-	-	_
Profit for the year	85,077	80,713	5.41	84,601	79,737	6.10
Basic earnings per ordinary share (US \$)	0.10	0.09	11.11	0.10	0.09	11.11
Diluted earnings per ordinary share (US \$)	0.10	0.09	11.11	0.10	0.09	11.11

## **US \$ Accounts**

The Income Statement and the Statement of Financial Position given on pages 410 and 411 are solely for the convenience of shareholders, investors, bankers and other users of Financial Statements and do not form part of the Financial Statements.

### Statement of Financial Position (US \$)

		GROUP			BANK	
As at December 31,	2014	2013	Change	2014	2013	Change
	US \$ '000	US \$ '000	%	US \$ '000	US \$ '000	%
Assets						
Cash and cash equivalents	156,048	108,882	43.32	155,822	108,867	43.13
Balances with Central Banks	148,572	140,702	5.59	148,572	140,702	5.59
Placements with banks	109,783	31,541	248.06	109,783	31,541	248.06
Derivative financial assets	3,477	6,395	(45.63)	3,477	6,395	(45.63)
Other financial instruments - Held-for-trading	47,875	48,695	(1.68)	47,875	48,695	(1.68)
Loans and receivables to banks	4,170	4,170	_	4,170	4,170	_
Loans and receivables to other customers	3,769,697	3,136,916	20.17	3,761,376	3,137,034	19.90
Financial investments - Available-for-sale	1,621,075	1,005,775	61.18	1,620,949	1,005,775	61.16
Investments in subsidiaries	_	_	_	9,164	2,206	315.41
Investments in associates	804	719	11.82	335	338	(0.89)
Property, plant & equipment	84,259	70,040	20.30	75,317	64,026	17.64
Intangible assets	6,479	3,647	77.65	3,323	3,569	(6.89)
Leasehold property	824	842	(2.14)	571	583	(2.06)
Other assets	79,912	71,939	11.08	79,770	71,956	10.86
Total assets	6,032,975	4,630,263	30.29	6,020,504	4,625,859	30.15
Liabilities						
Due to Banks	194,242	108,353	79.27	191,154	108,353	76.42
Derivative financial liabilities	9,029	10,778	(16.23)	9,029	10,778	(16.23)
Other financial liabilities - Held-for-trading	_	_	_	_	_	_
Due to other customers/Deposits from customers	4,005,044	3,443,503	16.31	4,005,762	3,443,915	16.31
Other borrowings	1,029,343	412,195	149.72	1,030,655	413,536	149.23
Current tax liabilities	15,417	13,594	13.41	15,119	13,424	12.63
Deferred tax liabilities	21,765	13,461	61.69	19,476	11,932	63.22
Other provisions	14	18	(22.22)	14	18	(22.22)
Other liabilities	133,709	75,464	77.18	131,998	75,017	75.96
Due to subsidiaries	_	_	_	146	120	21.67
Subordinated liabilities	85,226	83,545	2.01	83,578	83,545	0.04
Total liabilities	5,493,789	4,160,911	32.03	5,486,931	4,160,638	31.88
Equity						
Stated capital	162,372	149,518	8.60	162,372	149,518	8.60
Statutory reserves	32,744	30,799	6.32	32,744	30,799	6.32
Retained earnings	33,435	33,280	0.47	32,223	32,316	(0.29)
Other reserves	310,275	255,458	21.46	306,234	252,588	21.24
Total equity attributable to equity holders of the Bank	538,826	469,055	77.65	533,573	465,221	14.69
Non-controlling interest	360	296	21.62	_	-	_
Total equity	539,186	469,351	14.88	533,573	465,221	14.69
Total liabilities and equity	6,032,975	4,630,263	30.29	6,020,504	4,625,859	30.15
Contingent liabilities and commitments	2,667,071	2,255,358	18.25	2,667,071	2,255,358	18.25
Net assets value per ordinary share (US \$)	_,-,-,	_, 0,000		_,,•	_,	. 5.25

Exchange Rate of 1 US \$ was Rs. 132.15 as at December 31, 2014 (Rs. 131.00 as at December 31, 2013).

### Decade at a Glance

### Bank

Year ended December 31, Rs. Mn.	2005	2006	2007	2008	2009	2010
Operating Results						
Income	16,100	24,470	35,223	44,115	43,741	41,522
Interest income	13,034	19,532	30,503	37,188	35,925	34,740
Interest expenses	(7,226)	(11,955)	(18,951)	(24,336)	(23,515)	(18,328)
Foreign exchange profit	587	1,439	1,545	2,633	2,962	1,741
Commission and other income	2,479	3,499	3,175	4,294	4,854	5,041
Operating expenses and provisions	(5,232)	(8,301)	(9,567)	(12,259)	(13,035)	(13,876)
Profit before income tax	3,642	4,214	6,705	7,520	7,191	9,318
Income tax on profit	(1,278)	(2,201)	(2,601)	(3,252)	(2,887)	(3,794)
Net profit for the year	2,364	2,013	4,104	4,268	4,304	5,524
As at December 31,						
Assets	10.000	40.700	10.000	04445	04.055	10 ===
Cash and short-term funds	18,663	13,739	16,208	24,115	24,057	10,557
Balances with Central Banks	9,045	12,574	11,576	10,322	11,795	12,189
Government Treasury Bills, Bonds and Other Securities	21,218	32,065	49,863	51,633	96,671	114,541
Commercial paper	408	423				
Securities purchased under resale agreements	808	4,593	3,804	3,400	5,203	68
Dealing securities	182	145	207	58	81	283
Investments Held-for-sale		218	205			
Investments Held-to-maturity	3,091	1,394	1,756	1,197	1,025	2,366
Bills of exchange	2,790	3,204	3,195	3,059	2,847	5,291
Lease receivable	7,088	9,482	10,945	9,484	7,794	11,019
Loans and advances	108,884	137,846	160,184	167,858	161,329	200,729
	172,177	215,683	257,943	271,126	310,802	357,043
Investments in subsidiary companies	434	434	434	434	279	354
Investments in associate companies	107	44	44	44	44	44
Property, plant & equipment and intangible assets	3,182	3,477	3,768	4,098	4,382	6,428
Other assets	4,177	4,336	5,751	5,512	6,808	6,191
Total assets	180,077	223,974	267,940	281,214	322,315	370,060
Liabilities						
Deposits from customers	127,601	157,496	183,110	199,881	234,745	259,779
Dividends payable	230	113	113			
Borrowings	13,387	18,944	18,752	13,620	11,639	14,371
Securities sold under repurchase agreements	11,389	14,330	23,342	25,075	29,905	45,774
Other liabilities	6,331	9,122	10,308	10,646	12,888	12,259
Tax payable	818	1,446	1,698	1,665	1,203	2,448
Debentures	4,553	6,680	6,680	4,436	3,436	2,127
	164,309	208,131	244,003	255,323	293,816	336,758

### Bank

Year ended December 31, Rs. Mn.	2011	2012	2013	2014	CAGR %
Operating Results					
Income	45,860	63,395	73,736	74,442	17.52
Interest income	38,356	52,685	62,764	61,832	
Interest expenses	(19,650)	(29,830)	(36,879)	(34,610)	
Foreign exchange profit	2,322	4,687	1,996	1,481	
Commission and other income	5,182	6,023	8,976	11,129	
Operating expenses and provisions	(15,313)	(19,270)	(22,347)	(24,095)	
Profit before income tax	10,897	14,295	14,510	15,737	13.03
Income tax on profit	(3,014)	(4,197)	(4,065)	(4,556)	
Net profit for the year	7,883	10,098	10,445	11,181	12.36
As at December 31,					
Assets					
Cash and cash equivalents	12,911	19,733	14,262	20,592	
Balances with Central Banks	17,343	18,168	18,432	19,634	
Placements with banks	11,674	16,163	4,132	14,508	
Derivative financial assets	40	1,351	838	460	
Other financial assets - Held-for-trading	6,418	6,041	6,379	6,327	
Loans and receivables to banks	580	629	546	551	10.05
Loans and receivables to other customers	314,486	372,915	410,951	497,066	13.25
Financial investments - Available-for-sale	61,415	57,963	131,757	214,208	
Financial investments - Held-to-maturity		_		_	
	424,867	492,963	587,297	773,346	
Investments in subsidiaries	315	303	289	1,211	
Investments in associates	44	44	44	44	
Property, plant & equipment	7,907	8,221	8,387	9,953	
Intangible assets	467	497	468	439	
Leasehold property	78	77	76	75	
Deferred tax assets	360	449	_	_	
Other assets	7,291	9,189	9,426	10,542	
Total assets	441,329	511,743	605,987	795,610	21.71
Liabilities					
Due to Banks	11,574	4,894	14,194	25,261	
Derivative financial liabilities	435	84	1,412	1,193	
Other financial liabilities Held-for-trading		_	_	_	
Due to other customers/Deposits from customers	323,755	390,612	451,153	529,361	17.81
Other borrowings	49,603	47,583	54,173	136,201	
Current tax liabilities	1,305	2,802	1,759	1,998	
Deferred tax liabilities	1,594	1,698	1,563	2,574	
Other provisions	1	2	2	2	
Other liabilities	8,162	10,363	9,827	17,444	
Due to subsidiaries	30	22	16	19	
Subordinated liabilities	1,106	1,106	10,944	11,045	
Total liabilities	397,565	459,166	545,043	725,098	

CAGR - Compounded Annual Growth Rate

### Decade at a Glance

#### Bank

Year ended December 31, Rs. Mn.	2005	2006	2007	2008	2009	2010
Shareholders' Funds						
Share capital	3,327	2,428	10,515	10,548	10,608	10,811
Statutory Reserve Fund	1,421	1,429	1,634	1,896	2,164	2,472
Reserves	11,020	11,986	11,788	13,447	15,727	20,019
Total Liabilities and Shareholders' Funds	180,077	223,974	267,940	281,214	322,315	370,060
Commitments and contingencies	47,154	56,418	116,212	115,809	146,072	196,617
Ratios						
Return on average shareholders' funds (%)	15.93	12.73	20.63	17.13	15.83	17.87
Income growth (%)	31.00	51.99	43.95	25.25	(0.85)	(5.07)
Return on average assets (%)	1.48	1.00	1.67	1.55	1.43	1.60
Rate of dividend (%)	45.00	50.00	_	_	_	_
Dividend per share (Rs.)		_	7.00	7.00	7.00	7.00
Ordinary share dividend cover (times)	3.34	2.54	2.29	2.42	2.46	2.09
Gross dividends to ordinary shareholders (Rs. Mn.)	639.36	714.00	1,743.13	1,745.81	1,751.47	2,642.25
Advances to deposits and refinance (%)	90.64	92.49	91.75	87.12	70.88	80.97
Property, Plant & Equipment to shareholders' funds (%)	20.75	21.33	15.74	15.83	15.38	19.30
Total assets to shareholders' funds (times)	11.42	14.14	11.19	10.86	11.31	11.11
Capital funds to liabilities including contingent liabilities (%)	7.46	6.05	7.87	6.98	6.48	6.26
Cost/Income Ratio (%)	54.28	61.10	47.87	50.46	56.86	54.69
Liquid assets to liabilities (%)	24.51	22.64	24.24	24.83	38.80	29.74
(As specified in the Banking Act No. 30 of 1988)						
Group Capital Adequacy (%) Tier I	9.68	7.62	10.60	10.55	11.92	10.86
Tier I & II	12.08	11.58	13.71	13.13	13.93	12.26
Share Information						
Market value of a share (Rs.)	135.50	190.00	147.00	67.00	189.50	259.90
Earnings per share (Rs.)	3	3	5	6	6	7
Price earnings ratio (times)	9	15	9	4	11	18
Net assets value per share (Rs.)	22	24	30	34	38	44
Earnings yield (%)	11	5	11	25	9	6
Dividend payout ratio (%) - Cash	30	39	44	41	41	34
Total dividend payout ratio (%)						48
Other Information						
Number of employees	3,168	3,415	3,745	4,041	4,071	4,321
Number of delivery points - Sri Lanka	134	150	163	170	172	187
Number of delivery points - Bangladesh	5	7	9	11	15	17
Number of automated teller machines	223	278	301	346	368	414

Decade at a Glance

#### Bank

Бапк					
Year ended December 31, Rs. Mn.	2011	2012	2013	2014	CAGR %
Equity					
Stated capital	16,474	18,009	19,587	21,458	
Statutory reserves	2,890	3,433	4,035	4,327	
Retained earnings	2,547	4,178	4,233	4,258	
Other reserves	21,853	26,957	33,089	40,469	
Total Liabilities and Equity	441,329	511,743	605,987	795,610	21.71
Commitments and contingencies	234,551	279,593	295,452	352,453	
Ratios					
Return on average shareholders' funds (%)	20.28	20.96	18.40	17.01	
Income growth (%)	10.45	38.24	16.31	0.96	
Return on average assets (%)	1.94	2.12	1.87	1.60	
Dividend per share (Rs.)	6.00	6.50	6.50	6.50	
Ordinary share dividend cover (times)	1.61	1.86	1.89	1.99	
Gross dividends to ordinary shareholders (Rs. Mn.)	4,904.70	5,421.42	5,522.47	5,627.87	
Advances to deposits and refinance (%)	83.30	82.01	77.48	75.89	
Property, plant & equipment to equity (%)	19.31	16.73	14.65	14.85	
Total assets to equity (times)	9.92	9.73	9.94	11.28	
Capital funds to liabilities including contingent liabilities (%)	6.92	7.12	7.25	6.54	
Cost/income ratio (%)	50.70	47.02	45.59	47.13	
Liquid assets to liabilities (%)	26.35	25.79	34.05	33.11	
(As specified in the Banking Act No. 30 of 1988)					
Group Capital Adequacy (%) Tier I	12.11	12.63	13.30	13.07	
Tier I & II	13.01	13.84	16.93	16.22	
Share Information					
Market value of a share (Rs.)	100.00	103.00	120.40	171.00	
Earnings per share (Rs.)	9	12	12	13	
Price earnings ratio (times)		9	10	13	
Net assets value per share (Rs.)	54	63	72	81	
Earnings yield (%)	9	12	10	8	
Dividend payout ratio (%) - Cash	42	37	37	35	
Total dividend payout ratio (%)	62	54	53	50	
Other Information					
Number of employees	4,524	4,602	4,730	4,852	
Number of delivery points - Sri Lanka	213	227	235	239	<u> </u>
Number of delivery points - Bangladesh	17	17		18	10.62
Number of automated teller machines			18		6.73
number of automated teller machines	514	572	604	625	0./3

CAGR - Compounded Annual Growth Rate

#### January >

#### Commercial Bank's First 'Forex ATM' installed at Crescat Boulevard





# Commercial Bank Bags Overall Gold at JASTECA CSR Awards

Commercial Bank took the Gold and Silver for its Corporate Social Responsibility initiatives in Education and Healthcare respectively at the JASTECA CSR Awards presented by the Japan Sri Lanka Technical and Cultural Association.

#### February >

# Commercial Bank Broadens its Offering in Investment Banking



Commercial Bank signalled its intentions to sharpen its focus on the sphere of investment banking, with the re-launch and renaming of its Corporate Finance Unit as 'Commercial Bank Investment Banking' to reflect the broader dimensions of the unit

#### March >

#### Commercial Bank Wins International Award for Social Empowerment



Commercial Bank CSR Trust won the prestigious Asia Responsible Entrepreneurship Award (AREA) in the sphere of 'Social Empowerment' at the 2014 awards ceremony held in New Delhi.

The award presented to Commercial Bank is in recognition of the Bank's contributions to the education sector in Sri Lanka with three nationally-scaled programmes - the donation of IT laboratories to schools, the annual presentation of scholarships and laptops to undergraduates and a programme to promote English literacy among rural children.

Commercial Bank wins the 'Best Bank in Sri Lanka' Award for the 16th Consecutive Year from 'Global Finance', one of the World's Most Respected Financial Publications



#### April >

#### Commercial Bank Ranked the Third Most Valuable Private Sector Brand in Sri Lanka



Commercial Bank was ranked the third most valuable brand in Sri Lanka in the 2014 rankings compiled by Brand Finance Lanka and published in the LMD Brands Annual for the year.

#### Commercial Bank Celebrated 10 Years of Remittance Operations in Kuwait



Commercial Bank hosted its business partners at a gala event in Kuwait to celebrate completing 10 years of remittance operations in Kuwait.

#### June >

#### Commercial Bank Commissions Drive through ATM at Ja-Ela



Commercial Bank commissioned a drive-through ATM at the 'K Zone' shopping complex in Ja Ela. This is the Bank's second drive-through ATM.

#### Commercial Bank Joins LankaPay

Sri Lanka's largest common ATM network 'LankaPay' strengthened its presence island wide with the advent of Commercial Bank of Ceylon which owns the largest single Bank owned ATM network, on to its platform.

#### Commercial Bank Funded Eco Friendly Boat Launched



The dream of a Sri Lankan inventor was brought to fruition with the assistance of the Commercial Bank of Ceylon when the Ray Award winner Indresri Karunatilaka launched his eco friendly boat on the waters of the Beira Lake.

#### Commercial Bank Begins Renovation of Sri Pada Steps



Commercial Bank began work on renovating two sections of the steps to the summit of Sri Pada for the benefit of thousands of pilgrims who make the trek up Sri Lanka's holy mountain.

#### July →

CBC's 236th & 237th Service Points were Opened at Arpico Supercentre, Nawinna and Hulftsdorp, the Hub of the Country's Legal Fraternity



Commercial Bank was Ranked Among the Top 1000 Banks of the World for a Fourth Successive Year in 2014

# The Banker TOP 1000 WORLD BANKS 2014

#### Commercial Bank Donates 140th IT Lab to Mahamithawa Junior School, Nikaweratiya



The new IT Lab was formally declared open by Commercial Bank's former Managing Director and CEO Mr Ravi Dias at the Mahamithawa Junior School, Nikaweratiya, a mixed school with 200 students.

#### Commercial Bank Enhances Support to Education with Novel Online Project



More than 50,000 children from 50 schools have been provided the opportunity to access carefully selected mathematics and science lessons via a specially created web platform, to supplement their regular lessons in these subjects.

Commercial Bank Announced the Appointment Mr. Jegan Durairatnam as the Bank's Managing Director/Chief Executive Officer and Mr. S. Renganathan as the Bank's Chief Operating Officer/Executive Director Effective from 17th July 2014.



Commercial Bank Announced the Appointment of Mr. Dharma Dheerasinghe and Mr. Preethi Jayawardena as Chairman and Deputy Chairman of the Bank, with effect from July 29, 2014.



#### August →

#### Double Honours for Commercial Bank at Asia's Best CSR Practices Awards



Commercial Bank received the award for 'Support and Improvement in quality of Education' and a Merit Certificate for 'Concern for Health' at the 4th Asia's Best CSR Practices Awards at Singapore.

#### Commercial Bank Rated Most Respected Bank in Sri Lanka for 10th Consecutive Year

Commercial Bank was rated as the most respected bank in Sri Lanka for the 10th consecutive year and the second 'Most Respected' corporate entity in the country for the fourth consecutive year in the annual LMD rankings.

Additionally, the Bank was ranked No. 1 in Sri Lanka for 'Honesty' for the second successive year, topping the category that is most important to businesses in the financial services sector.

#### September →

# Commercial Bank Commissioned Milestone 600th ATM at the New Colombo Gold Centre



#### Commercial Bank Launches 'Future Pensions Plan'



Commercial Bank launched a pensions plan in an effort to empower the future aspirations of the youth as well as help imminent retirees fulfill their expectations.

#### Commercial Bank Acquires Indra Finance Limited



In one of the first transactions under the Financial Sector Consolidation Road Map mandated by the Central Bank of Sri Lanka, Commercial Bank acquired a 100% stake of Indra Finance Limited, with the Share Sale and Purchase Agreement signed on 1st September 2014 at the Commercial Bank Head Office in Colombo.

#### October >

# Commercial Bank ranked 'The Strongest Bank in Sri Lanka'



Commercial Bank was adjudged 'The Strongest Bank in Sri Lanka in 2014' by The Asian Banker, a leading provider of strategic intelligence on the financial services industry.

#### Commercial Bank Sweeps the Board at Brand Excellence 2014



Commercial Bank won the coveted 'Service Brand of the Year' and three other accolades at the 2014 SLIM Brand Excellence Awards to become the bank that won the most awards at this prestigious event conducted by the Sri Lanka Institute of Marketing.

#### Commercial Bank Launches 'PAYCOM' Sri Lanka's First Multilingual Mobile POS Application



Commercial Bank and Paycorp International (PYCI), a leading provider of enterprise payment processing solutions to banks, corporates and industry specific vertical markets, have formed a strategic alliance to launch 'PAYCOM,' Sri Lanka's first Multilingual Mobile POS solution.

#### November >

#### Commercial Bank Commissions Drive-through ATM at Gampaha



The Commercial Bank of Ceylon commissioned its third drive-through Automated Teller Machine (ATM) at the Bank's Gampaha branch.

#### Commercial Bank's CSR Trust Donated Milestone 150th IT Lab



The CSR Trust of Commercial Bank achieved a significant milestone under its nationally-scaled IT education programme, when it donated its 150th fully-equipped IT laboratory to Beligamuwa Kanishta Vidyalaya in Galewela in the Matale district.

#### **December** →

#### Commercial Bank Receives License from Central Bank of Myanmar



Commercial Bank became the first Sri Lankan bank to be granted a license by the Central Bank of Myanmar to operate a Representative Office in the South East Asian republic of more than 50 million people.

#### Commercial Bank, Adjudged Number 2 Corporate at Best Corporate Citizen Awards



Commercial Bank's status as one of Sri Lanka's leading corporate citizens was emphatically reaffirmed when the Ceylon Chamber of Commerce presented the country's largest private bank with the Runner-Up award at the 2014 Best Corporate Citizen Sustainability Awards, along with seven more accolades.

# Commercial Bank Adjudged Sri Lanka's 'Bank of the Year' in 2014



Commercial Bank was bestowed with the Sri Lanka's 'Bank of the Year' award by the world famous UK-based 'The Banker' Magazine.

#### Commercial Bank's Annual Report Best Among Private Banks in South Asia



The 2013 Annual Report of Commercial Bank won two key awards at the Best Presented Annual Report Awards presented by the South Asian Federation of Accountants (SAFA), reaffirming the high quality of the Bank's financial reporting standards.

The bank was adjudged the winner in the 'Private Sector Banks' category and was the first runner-up for the SAARC Anniversary Award for Corporate Governance Disclosures.

#### Correspondent Banks

#### Bank of Nova Scotia (CAD)

Global Wholesale Services 720, King Street West, Toronto.

BIC: NOSCCATT A/C: 72214

#### Bank of Montreal (CAD)

100, King Street West, 24th Floor. Toronto. No. M5X 1A1, Canada BIC: BOFMCAM2

A/C: 3144-1044-203

HSBC Bank PLC 8, Canada Square, London.

BIC: MIDLGB22 A/C: 58335536\* (GBP). 59398188\* (GBP) & 59448448\* (EUR)

#### Standard Chartered Bank (GBP)

City Office, Branch No. 37, Grace Church Street, London, EC3V OBX. BIC: SCBLGB2L A/C: 1804813401

Den Norske Bank (NOK) Stranden 21, 0021,

Oslo.

BIC: DNBANOKK A/C: 7002.02.04808

#### **United States of America** Bank of America NT & SA (US\$)

## International Deposit Services

1850. Gateway BL VD, 6th Floor, Concord CA 94520.

BIC: BOFAUS6S A/C: 6290890098

#### Citi Bank (US\$)

111, Wall Street, 19th Floor, New York 10043. BIC: CITIUS33 A/C: 36141446 36241316\* &

36242538\*

## **Deutsche Bank Trust Company**

Americas (US\$)

P.O. Box 318, Church Street Station, NY

10008.

BIC: BKTRUS33

A/C: 4034566 & 4447395\*

#### HSBC Bank USA (US\$)

500. Stanton Christiana Road. New York Delaware 19713 BIC: MRMDUS33

A/C: 45829 & 147605\*

#### JP Morgan Chase Bank (US\$)

Head Office, 270, Park Avenue, NY 10017.

BIC: CHASUS33 A/C: 400808625 & 400809176\*

#### Standard Chartered Bank (US\$)

One Madison Avenue, New York, NY 10010-3603.

BIC: SCBI US33

A/C: 3582052360001, 3582052360002

& 3582052637001\*

#### Wells Fargo Bank N.A. (US\$)

11, Penn Plaza, 4th Floor,

NY 10038.

BIC: PNBPUS3NNYC A/C: 2000191002407 & 2000193003365\*

#### Netherlands

#### Ing Bank NV (EUR)

P.O. Box 1800 1000 BV. Amsterdam. BIC: INGBNL2A A/C: 50908928

#### Credit Agricole SA (EUR)

75710 Paris Cedex 15, CCP, Paris 702 U 020. BIC: AGRIFRPP A/C: 20533624000\*

## UBS AG (CHF)

P.O. Box CH-8098, Zurich. BIC: UBSWCHZH A/C: 02300000085408050000W &

02300000036535050000N\*

## Commerz Bank AG (EUR)

ZTB BC Mitte 6.4, Mainzer Landstrass 277-293, 60261, Frankfurt AM Main. **BIC: COBADEFF** 

A/C: 400872103701 & 400871436200\*

#### Standard Chartered Bank (EUR)

Data & Exposure Control, P.O. Box 110162 Theodor Heuss - Allee 112, D60036 Frankfurt AM Main. BIC: SCBLDEF A/C: 18109406, 18149205 & 018112204\*

#### Unicredito Bank AG (FUR)

D - 86311 Maenchen. BIC: HYVEDEMM A/C: 69101429

#### Banca Intesa BCI (EUR)

#2612, Head Office, Int'l Money Transfer Dept., Piazza Della Scala 6, 20121 Milan.

BIC: BCITITMM A/C: 100100003820

## Banco Popolare Society

Coperation (EUR) Piazza Nogara 2, 37121 Verona, Vr.

BIC: BAPPIT22 A/C: 400000082

#### Unicredito Italiano SPA (EUR)

Viale, Mberto, Tupini, 180, 1-00144 Rome

BIC: UNCRITMM A/C: 0995 4268

#### Nordea Bank Denmark A/S (DKK)

P.O. Box 850, DK-0900, Copenhagen. BIC: NDEADKKK

A/C: 5000408909 & 5000017703\*

#### Saudi Arabia

## The National Commercial Bank

International Banking Division, Banking Relations, 20th Floor, P.O. Box 3555. leddah 21481 BIC: NCBKSAJE A/C: 55535150090301

#### Correspondent Banks

#### Skandinaviska Enskilda Banken (SEK)

Utlandsreskontran Stockholm S

106 40.

BIC: ESSESESS A/C: 52018529803

#### Svenska Handelbanken Stockholm

(SEK)

BIC: HANDSESSA A/C: 40324079\*

#### United Arab Emirates

#### Blom Bank France (AFD)

P.O. Box 4370, Al Maktoum Street,

Deira Dubai BIC: BLOMAEAD

A/C: 510035395784101000

#### Mashreq Bank (AED)

P.O. Box 1250,

Dubai.

BIC: BOMI AFAD

A/C: AE270330000010195511268

#### Axis Bank Limited (AC\$)

4th Floor, Axis House, Bombay Dyeing Mills Compound, Pandurang Budhkar Marg. Mumbai - 400 025

BIC: AXISINBB A/C: 910020049396568\*

#### Bank of Ceylon, Chennai (ACE)

1090, Poonamallee High Road,

Chennai 600 084. BIC: BCEYIN5M

A/C: 1-119

#### ICICI Bank Ltd. (AC\$)

ICICI Bank Towers, Bandra-Kurla Complex Bandra (Fast) Mumbai 400 051.

BIC: ICICINBB

A/C: 406000181 & 000406000220\*

#### Standard Chartered Bank

23-25, Mahathma Gandhi Road, P.O. Box 558,

Mumbai 400 001.

BIC: SCBLINBB A/C: 22205031885 (AC\$) &

22205394120 (ACE)

#### Hana Bank (US\$)

No 101-1, 1KA, EULJIRO, Chung-ku, Seoul 100-191. BIC: HNBNKRSE

A/C: 06091000119831

#### Kookmin Bank (US\$)

9-1, 2GA, Namdaemun -

RO, Jung - GU, Seoul 100-703.

BIC: CZNBKRSE

A/C: 7598USD010 & 7618USD013\*

#### Korea Exchange Bank (US\$)

66 Euljiro, Chung-ku, Seoul.

BIC: KOEXKRSE

A/C: 0963THR051080010

#### Woori Bank (US\$)

No. 203, Hoehyeon-dong 1-gaJung-

gu, Seoul.

BIC: HVBKKRSE

A/C: W1027001US

#### Bank of Tokyo Mitsubishi Ltd. (JPY)

P.O. Box 191, Nihonbashi, Tokyo. BIC: BOTKJPJT

A/C: 653-0461318\*

#### Standard Chartered Bank (IPV)

P.O. Box 9997, 21st Floor,

Sanno Park.

Tower 2-11-1, Nagata-cho, Chiyoda-

ku, Tokyo 100-6155.

BIC: SCBLJPJT

A/C: 2168531110

#### Sumitomo Mitsui Banking Corporation (JPY)

International Business Operations

Dept.1-5-3, Kudanminami,

Chiyoda-ku.

Tokyo,102-0074.

BIC: SMBCIPIT

A/C: 4395

## Commercial Bank of Ceylon PLC

Corporate Branch and Head Office Hadi Mansion, 2 Dilkusha C/A

Dhaka 1000

BIC: CCEYBDDH

A/C: 2802000017

#### Hong Kong

Standard Chartered Bank P.O. Box 21, 9th Floor, 4-4A,

Des Voeux Road.

BIC: SCBLHKHH

A/C: 41109468048 (HKD).

44709419107\* (HKD) &

44709448344 (CNY)

#### Bank of America NA (AUD)

Level 37, Governor Philip Tower

1 Farrer Place,

Sydney NSW 2000. BIC: BOFAAUSXXX

A/C :16421015\*

#### HSBC Bank Australia Ltd. (AUD)

580, George Street,

Sydney NSW.

BIC: HKBAAU2S A/C: 011-796323-041\*

#### National Australia Bank (AUD)

500, Bourke Street,

Melbourne. VIC 3000

BIC: NATAAU33

A/C: 1803020052500

#### **New Zealand**

#### Bank of New Zealand (NZD)

P.O. Box 2392, 1, Willis Street, Wellington.

BIC: BKNZNZ22985

A/C: 2659680000 & 2690700000\*

Standard Chartered Bank (AC\$) 1.1. Chundrigar Road, Karachi 75600.

BIC: SCBLPKK

A/C: 15000297601USD &

15000288701USD

### Sri Lanka

#### Commercial Bank of Ceylon

#### PLC (AC\$)

Commercial House 21 Sir Razik Fareed Mawatha,

P.O. Box 856,

Colombo 1.

BIC: CCEYLKLX A/C: 1420825031\*

#### Singapore

#### Citibank NA (US\$)

3, Temasek Avenue, # 14-00, Sennial Tower. BIC: CITISGSG

## A/C: 851122001

#### Oversea - Chinese Banking Corp Ltd (US\$)

65. Chulia Street, OCBC Centre. BIC: OCBCSGSG

A/C: 1503-212862-301

## Standard Chartered Bank (SGD)

P.O. Box 1901, 6, Battery Road, 7th Storey.

#### BIC: SCBLSGSG A/C: 109344561 & 102318735\*

#### Standard Chartered Bank (CNY) 22nd Floor, Standard Chartered

Tower. 201, Century Avenue, Pudong, Shanghai,

BIC: SCBLCNSX A/C: 501510533540

### Historical Landmarks

1920	The Eastern Bank Ltd. (EBL) opened a branch in Chatham Street.	2005	Raised US \$ 65 Mn. two-year syndicated loan with an option to extend it for a further year at the option of the lender, the first such loan by a non-sovereign corporate
1957	The share capital of EBL was acquired by the Chartered Bank.		in the country.  Introduced the first mobile ATM in the country.
1969	The Commercial Bank of Ceylon Ltd. was incorporated with EBL holding 40% of its equity.	2006	Raised US \$ 10 Mn. by issuing a five-year bond, the first of its kind by an indigenous bank in Sri Lanka.
	· · ·		Opened 150th branch at Mahiyanganaya.
1971	The business of the EBL was taken over by the Chartered Bank.		Sold of its 30% stake in the equity of Commercial Leasing Company PLC.
1973	The Galle, Jaffna and Kandy branches of the Mercantile Bank Ltd. were acquired by the Bank.	2008	Became the first Sri Lankan bank to be ranked among the 'Top 1000 Banks in the World'.
1979	The Foreign Currency Banking Unit (FCBU) was formed.	2009	Became the first and only Bank in Sri Lanka to be CMMi certified.
1980	Commercial Development Company Ltd. was incorporated to construct a Headquarters for the Bank with a 40% equity participation.	2010	Installed its 400th ATM at the Ruwanwella branch adding 50 ATMs during the year.
1984	The Headquarters of the Bank was shifted to 'Commercial House', No. 21, Bristol Street (now known as Sir Razik		Became the only Sri Lankan bank to be ranked among the 'Top 1000 Banks in the World' for the 2nd time.
	Fareed Mawatha), Colombo 01.  EBL changed its name to Standard Chartered (UK)	2011	Opened the 200th delivery point at Kataragama and installed the 500th ATM.
1987	Holdings Ltd.		Set up Islamic Banking Unit and Elite Branch for high networth customers.
1988	An associate company, Commercial Leasing Company Ltd. was formed.		Became the only Sri Lankan bank to be ranked among the 'Top 1000 Banks in the World' for the 3rd time and for
1990	Introduced ATM facilities to its customers.	2012	the 2nd consecutive year.  Raised as US \$ 65 Mn., from the International Financial
	Introduced the Core Banking Software - International		Corporation (IFC).
1993	Comprehensive Banking System (ICBS).		Became the only Sri Lankan bank to be ranked among the 'Top 1000 Banks in the World' for the 4th time and for the
1994	Bank celebrated its 25th Anniversary.	2017	third consecutive year.  Adjudged as the 'Best Local Trade Bank in Sri Lanka' by
1996	Shareholdings in Commercial Development Company Ltd. increased to 94.55% through a share swap.	2013	'Trade Finance (UK)' for 4th time since Trade Finance began presenting this award since 2009.
1997	Standard Chartered Bank sold its 40% stake in the Bank.		Raised US\$ 75 million from the IFC as a ten year Subordinated Term Debt that qualifies for Tier II Capital.
1998	365-day branch at Colombo 07 was opened. All branches except Jaffna were linked to the ICBS.		Became the only Sri Lankan bank to be ranked among the 'Top 1000 Banks in the World' for the 5th time and for the fourth consecutive year
1999	Banking and supermarketing were combined by opening the first 'MiniCom'.		Adjudged as Sri Lanka's 'Best Bank' for the 16th consecutive year by one of the world's most respected financial publications, 'Global Finance (USA)'.
2000	Internet Banking was launched.	2011	Adjudged 'The Strongest Bank in Sri Lanka in 2014' by The Asian Banker, a leading provider of strategic
2001	Opened the 100th branch at Kaduruwela and the Gold Trading Unit at the Foreign Branch.	2014	intelligence on the financial services industry.  The 2013 Annual Report of the Commercial Bank of
2003	The operations of Credit Agricole Indosuez in Bangladesh was taken over.		Ceylon PLC won two key awards at the Best Presented Annual Report Awards presented by the South Asian Federation of Accountants (SAFA) including the Gold award for the Winner in the Private Sector category.
2004	Commercial Bank Social Responsibility Trust was set up.		Bank acquired the ownership of Indra Finance Ltd.
			Bank installed its 600th ATM at the Gold Centre branch.

#### Glossary of Financial and Banking Terms



#### **Acceptances**

Promise to pay created when the drawee of a time draft stamps or writes the word 'accepted' above his signature and a designated payment date.

#### **Accounting Policies**

The specific principles, bases, conventions, rules and practices adopted by an entity in preparing and presenting Financial Statements.

#### **Associate**

An entity in which the investor has significant influence and which is neither a subsidiary nor an interest in a joint venture.

#### Available-for-Sale

All assets not in any of the three categories, namely, held-to-maturity, fair value through profit or loss and loans and receivables.



#### Basel II

The capital adequacy framework issued by the Basel Committee on Banking Supervision (BCBS) in the form of the 'International Convergence of Capital Measurement and Capital Standards'.

#### Basel III

The BCBS issued the Basel III rules text, which presents the details of strengthened global regulatory standards on bank capital adequacy and liquidity.

#### Basis Point (BP)

One hundredth of a percentage point (0.01%); 100 basis points is 1 percentage point. Used in quoting movements in interest rates or yields on securities.



#### **Capital Adequacy Ratio**

The ratio between capital and risk-weighted assets as defined in the framework developed by the Bank for International Settlements (BIS) and as modified by the Central Bank of Sri Lanka to suit local requirements.

#### **Cash Equivalents**

Short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### **Collective Impairment Provisions**

Also known as portfolio impairment provisions. Impairment assessment on a collective basis for homogeneous groups of loans that are not considered individually significant and to cover losses which have been incurred but have not yet been identified at the Reporting Date.

#### Commitments

Credit facilities approved but not yet utilised by the clients as at the date of the Statement of Financial Position.

#### Contingencies

A condition or situation existing at date of the Statement of Financial Position where the outcome will be confirmed only by occurrence or non-occurrence of one or more future events.

#### Cost/Income Ratio

Represents the proportion of total operating expenses to total operating income.

#### **Corporate Governance**

The process by which corporate entities are governed. It is concerned with the way in which power is exercised over the management and direction of entity, the supervision of executive actions and accountability to owners and others.

#### **Correspondent Bank**

A bank in a foreign country that offers banking facilities to the customers of a bank in another country.

#### **Credit Risk**

Risk of financial loss if a customer or counterparty fails to meet an obligation under a contract.

#### **Credit Ratings**

An evaluation of a corporate's ability to repay its obligations or the likelihood of not defaulting, carried out by an independent rating agency.

#### **Currency Swaps**

The simultaneous purchase of an amount of a currency for spot settlement and the sale of the same amount of the same currency for forward settlement.



#### **Deferred Taxation**

Sum set aside for income tax in the Financial Statements that may become payable/receivable in a financial year other than the current financial year.

#### **Derivatives**

A derivative is a financial instrument or other contract, the value of which changes in response to some underlying variable (e.g. an interest rate).

#### **Dividend Cover**

Profit after tax divided by gross dividends. This ratio measures the number of times dividend is covered by current year's distributable profits.

#### **Dividend Yield**

Dividend per share as a percentage of its market value.



#### Earnings per Ordinary Share (EPS)

Profit attributable to ordinary shareholders divided by the number of ordinary shares in issue.

#### **Effective Tax Rate**

Provision for taxation excluding deferred tax expressed as a percentage of the profit before taxation.

#### **Equity Method**

This is a method of accounting whereby the investment is initially recognised at cost and adjusted thereafter for the post-acquisition changes in the investor's share of net assets of the investee. The profit or loss of the investor includes the investor's share of the profit or loss of the investee.



#### air Value

The amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

#### Fair Value Through Profit or Loss

A financial asset/liability: Acquired/incurred principally for the purpose of selling or repurchasing it in the near term, part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking, or a derivative (except for a derivative that is a financial guarantee contract).

#### Finance Lease

A lease in which the lessee acquires all the financial benefits and risks attaching to ownership of the asset under leased.

#### **Financial Instrument**

A financial instrument is any contract that gives rise to both a financial asset in one entity and a financial liability or equity instrument in another entity.

#### Forward Exchange Contract

Agreement between two parties to exchange one currency for another at a future date at a rate agreed upon today.



#### Group

A group is a parent and all its subsidiaries.

#### Guarantees

Three party agreement involving a promise by one party (the guarantor) to fulfil the obligations of a person owing a debt if that person fails to perform.



#### Hedging

A strategy under which transactions are effected with the aim of providing cover against the risk of unfavourable price movements (Interest Rate, Prices and Commodities, etc.).

#### **Held-to-Maturity**

Debt assets acquired by the entity with positive intention to be held-to-maturity.

#### High Quality Liquid Assets (HQLA)

Assets that are unencumbered, liquid in markets during a time of stress and, ideally, be central bank eligible. These include, for example, cash and claims on central governments and central banks.



#### **Impaired Loans**

Loans where individual identified impairment provisions have been raised and also include loans which are collateralised or where indebtedness has already been written down to the expected realisable value. The impaired loan category may include loans, which, while impaired, are still performing.

#### Glossary of Financial and Banking Terms

#### Impairment

This occurs when recoverable amount of an asset is less than its carrying amount.

#### Impairment Provisions/Allowances

Impairment provisions are a provision held as a result of the raising of a charge against profit for the incurred loss. An impairment provisions may either be identified or unidentified and individual (specific) or collective (portfolio).

#### **Intangible Asset**

An intangible asset is an identifiable non-monetary asset without physical substance.

#### **Interest Spread**

Represents the difference between the average interest rate earned on interest earning assets and the average interest rate paid on interest bearing liabilities.



#### **Key Management Personnel (KMP)**

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any Director (whether executive or otherwise) of that entity.



#### **Liquid Assets**

Assets that are held in cash or in a form that can be converted to cash readily, such as deposits with other banks, Bills of Exchange and Treasury Bills and Bonds.

#### **Loans and Receivables**

Conventional loan assets that are unquoted (originated or acquired).

#### Loan-to-Value Ratio (LTV)

The LTV ratio is a mathematical calculation which expresses the amount of a first mortgage lien as a percentage of the total appraised value of real property. The LTV ratio is used in determining the appropriate level of risk for the loan and therefore the correct price of the loan to the borrower.

#### Loss Given Default (LGD)

LGD is the percentage of an exposure that a lender expects to lose in the event of obligor default.



#### **Market Capitalisation**

Number of ordinary shares in issue multiplied by the market value of a share as at a date.

## **Market Risk**

This refers to the possibility of loss arising from changes in the value of a financial instrument as a result of changes in market variables such as interest rates, exchange rates, credit spreads and other asset prices.

#### Materiality

The relative significance of a transaction or an event, the omission or misstatement of which could influence the economic decisions of users of Financial Statements.



#### Net Interest Income (NII)

The difference between the amount a bank earns on assets such as loans and securities and the amount it pays on liabilities such as deposits, refinance funds and inter-bank borrowings.

#### Net Interest Margin (NIM)

The margin is expressed as net interest income divided by average interest earning assets.

#### Non Controlling Interest

Equity in a Subsidiary not attributable, directly or indirectly, to a Parent.



#### **Open Credit Exposure Ratio**

Total net non-performing loans and advances expressed as a percentage of regulatory capital base.

#### **Operational Risk**

This refers to the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.



### Parent

A Parent is an entity that has one or more Subsidiaries

#### Price Earnings Ratio (P/E Ratio)

Market price of a share divided by earnings per share.

#### Probability of Default (PD)

PD is an internal estimate for each borrower grade of the likelihood that an obligor will default on an obligation.

#### **Provision Cover**

Total provisions for loan losses expressed as a percentage of net non-performing loans and advances before discounting for provisions on non-performing loans and advances.



#### **Related Parties**

One party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, directly or indirectly.

#### Return on Average Assets (ROA)

Profit after tax expressed as a percentage of the average assets.

#### Risk-Weighted Assets

The sum total of assets as per the Statement of Financial Position and the credit equivalent of assets that are not on the Statement of Financial Position multiplied by the relevant risk-weighting factors.

#### Repurchase Agreement

Contract to sell and subsequently repurchase securities at a specified date and price.

#### Return on Average Equity (ROE)

Net profit attributable to owners expressed as a percentage of average ordinary shareholders' equity.

#### **Reverse Repurchase Agreement**

Transaction involving the purchase of securities by a bank or a dealer and resale back to the seller at a future date at a specified price.



#### **Segment Reporting**

Disclosure of Bank's assets, income and other information, broken down by activity and geographical area.

#### **Specific Impairment Provisions**

Impairment is measured individually for loans that are individually significant to the Bank.

#### **Statutory Reserve Fund**

A capital reserve created as per the provisions of the Banking Act No. 30 of 1988.

#### Subsidiary

An entity, including an unincorporated entity such as a partnership, which is controlled by another entity (known as the Parent).



#### Tier I Capital

Core capital representing permanent shareholders' equity and reserves created or increased by appropriations of retained earnings or other surpluses.

#### Tier II Capital

Supplementary capital representing revaluation reserves, general provisions and other capital instruments, which combine certain characteristics of equity and debt such as hybrid capital instruments and subordinated term debts.



#### Yield to Maturity

Discount rate at which the present value of future cash flows would equal the security's current price.

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#### Notice of Meeting - Annual General Meeting

Notice is hereby given that the Forty-Sixth (46th) Annual General Meeting (AGM) of the Commercial Bank of Ceylon PLC (the 'Company') will be held at the Galadari Hotel, 'Grand Ballroom', No. 64, Lotus Road, Colombo 01, on Tuesday, March 31, 2015 at 2.00 p.m. for the following purposes:

- 1. To receive and consider the Annual Report of the Board of Directors on the affairs of the Company, the Statement of Compliance and the Financial Statements for the year ended December 31, 2014 together with the Report of the Auditors thereon.
- 2. To declare a dividend as recommended by the Board of Directors and to consider and if thought fit, to pass the following resolutions:
  - (i) Declaration of a final dividend and approval of its method of satisfaction [Dividend Resolution No.1]: To consider and if thought fit to pass the following resolution by way of an ordinary resolution. [To be passed only by the ordinary (voting) Shareholders]

THAT a final dividend of Rs. 4/- per issued and fully-paid ordinary (voting) and (non-voting) share constituting a total sum of Rs. 3,464,347,048/- based on the issued ordinary (voting) and (non-voting) shares as at February 20, 2015 [subject however to necessary amendments being made to such amount to include the dividends pertaining to the options that may be exercised by employees under the Commercial Bank of Ceylon PLC (the 'Company') ESOP schemes] be and is hereby declared for the financial year ended December 31, 2014 on the issued and fully paid ordinary (voting) and (non-voting) shares of the Company;

THAT such dividend so declared be paid out of exempt dividends received (if any), dividends received on which Withholding Tax has already been paid by the paying companies (if any), and the balance out of the profits of the Company, which balance would be liable to a Withholding Tax of ten percent (10%);

THAT the Shareholders entitled to such dividend would be those Shareholders [both ordinary (voting) and (non-voting)], whose names have been duly registered in the Shareholders' Register maintained by the Registrars of the Company [i.e. SSP Corporate Services (Pvt) Ltd., No. 101, Inner Flower Road, Colombo 03] and also those Shareholders whose names appear on the Central Depository Systems (Pvt) Ltd. ('CDS') as at end of trading on the date on which the requisite resolution of the Shareholders in regard to the final dividend is passed ('entitled Shareholders');

THAT subject to the Shareholders (a) waiving their pre-emptive rights to new share issues and (b) approving the proposed allotment and issue of new ordinary (voting) and (non-voting) shares by passing the resolutions set out in item 2 (ii) and 2 (iii) below, the declared final dividend of Rs. 4/- per issued and fully-paid ordinary (voting) and (non-voting) share, be distributed and satisfied partly by the payment of cash and partly by the allotment and issue of new ordinary (voting) and (non-voting) shares (the 'distribution scheme') based on the share prices of ordinary (voting) and (non-voting) shares as at February 20, 2015 in the manner following:

- The payment in cash of Rs. 2/- per issued and fully-paid ordinary (voting) and (non-voting) share (less any Withholding Tax); and
- The allotment and issue of new ordinary (voting) and (non-voting) shares in satisfaction of the balance Rs. 2/- dividend entitlement (less any Withholding Tax).

THAT accordingly and subject to the approval of the Shareholders being obtained in the manner aforementioned the implementation of the said distribution scheme shall be as follows:

#### (i) By way of a cash distribution:

A cash distribution of a sum of Rs. 1,621,013,632/-, (subject however to necessary amendments being made to such amount to include the dividend payable on the options that may be exercised by the employees under the Company's ESOP schemes) shall be made to the entitled Shareholders ordinary (voting) shares; and a sum of Rs. 111,159,892/- shall be made to the entitled Shareholders of the ordinary (non-voting) shares, on the basis as aforesaid of Rs. 2/-per ordinary (voting) and (non-voting) share respectively (less any Withholding Tax);

And

# (ii) By way of the allotment and issue of new shares: The balance sum of:

- Rs. 1,621,013,632/-, (subject however to necessary amendments being made to such amount to include the dividend payable on the options that may be exercised by employees under the Company's ESOP schemes) to which the ordinary (voting) Shareholders are entitled (less any Withholding Tax); and
- Rs. 111,159,892/-, to which the ordinary (non-voting)
   Shareholders are entitled (less any Withholding Tax),

shall be satisfied by the allotment and issue of new ordinary (voting) and (non-voting) shares to the entitled Shareholders of the ordinary (voting) and (non-voting) shares respectively, on the basis of the following ratios:

- (a) 01 new fully-paid ordinary (voting) share for every 99.888889 existing issued and fully-paid ordinary (voting) shares calculated on the basis of the market value of the ordinary (voting) shares as at the end of trading on February 20, 2015; and
- (b) 01 new fully-paid ordinary (non-voting) share for every 77.222222 existing issued and fully-paid ordinary (non-voting) shares calculated on the basis of the market value of the ordinary (non-voting) shares as at the end of trading on February 20, 2015.

THAT the ordinary (voting) and (non-voting) residual share fractions, respectively, arising in pursuance of the aforementioned allotment and issue of new ordinary (voting) and (non-voting) shares, be aggregated, and the ordinary (voting) and (non-voting) shares, respectively, arising consequent to such aggregation be allotted to a Trustee to be nominated by the Board of Directors of the Company, and that the Trustee so nominated and appointed be permitted to hold the said shares in trust until such shares are sold by the Trustee on the trading floor of the Colombo Stock Exchange, and that the net sale proceeds thereof be donated to a charity or charities approved by the Board of Directors of the Company;

THAT the new shares to be issued in pursuance of the said distribution scheme constituting a total issue of 8,114,083 new ordinary (voting) shares, based on the issued and fully-paid ordinary (voting) shares as at February 20, 2015, (subject however to the necessary amendments being made to such number to include the dividend on the options that may be exercised by the employees under the Company's ESOP schemes) and 719,740 new ordinary (non-voting) shares based on the issued and fully-paid ordinary (non-voting) shares as at February 20, 2015 shall, immediately consequent to due allotment thereof to the entitled Shareholders rank equal and *pari passu* in all respects with the existing issued and

fully-paid ordinary (voting) shares and the existing issued and fully-paid ordinary (non-voting) shares of the Company respectively including the entitlement to participate in any dividend that may be declared after the date of allotment thereof and shall be listed on the Colombo Stock Exchange; and

THAT the new ordinary (voting) and (non-voting) shares to be so allotted and issued shall not be eligible for the payment of the dividend declared hereby and which dividend shall accordingly be payable only on the 810,506,816 existing issued and fully-paid ordinary (voting) shares as at February 20, 2015 and 55,579,946 existing issued and fully-paid ordinary (non-voting) shares as at February 20, 2015 (subject to amendments thereto to include the shares arising on the options that may be exercised by the employees under the Company's ESOP schemes).

(ii) Waiver of Pre-emption Rights [Dividend Resolution No. 2]: Subject to the passing of the Ordinary Resolution set out in Dividend Resolution No. 1 above, to consider and if thought fit to pass the following Resolution by way of an Ordinary Resolution (To be passed by a separate vote of the ordinary (voting) Shareholders and of the ordinary (non-voting) Shareholders respectively):

THAT the pre-emptive right to a new issue of shares provided for by Article 9 A of the Articles of Association of Commercial Bank of Ceylon PLC (the 'Company'), be and is hereby waived in respect of the following proposed issue of new shares to be effected by the Company for purposes of satisfying in part the final dividend for the year ended December 31, 2014:

"The allotment and issue of 8,114,083 new ordinary (voting) shares (subject however to the necessary amendments being made to such number to include the dividend on the options that may be exercised by the employees under the Company's ESOP schemes), and 719,740 new ordinary (non-voting) shares credited as fully-paid to Shareholders registered in the Company's share register and on the Central Depository Systems (Pvt) Ltd. ('CDS') as at the end of trading on the day when the relevant resolutions to be passed by Shareholders are, in fact, duly passed by Shareholders ('entitled Shareholders') and which new shares shall rank equal and pari passu with the existing issued and fully-paid ordinary (voting) and (non-voting) shares of the Company including the right to participate in any dividend which may be declared after the date of allotment of such shares".

(iii) Approval of an Issue of Ordinary (voting) and (non-voting) shares (Dividend Resolution No. 3) Subject to the passing of the Ordinary Resolution set out in Dividend Resolution No. 1 above, to consider and if thought fit to pass the following resolution by way of a Special Resolution [To be passed by a separate vote of the ordinary (voting) Shareholders and of the ordinary (non-voting) Shareholders respectively]:

THAT the proposed allotment and issue of 8,114,083 new ordinary (voting) shares [subject however to the necessary amendments being made to such number to include the dividend on the options that may be exercised by the employees under the Commercial Bank of Ceylon PLC (the 'Company') ESOP schemes], and 719,740 new ordinary (non-voting) shares credited as fully-paid to Shareholders registered in the share register of the Company and on the Central

Depository Systems (Pvt) Ltd. ('CDS') as at the end of trading on the day when the relevant resolutions to be passed by Shareholders in relation to the final dividend are, in fact, duly passed by Shareholders ('entitled Shareholders') and which new shares shall rank equal and pari passu with the existing issued and fully-paid ordinary (voting) and (non-voting) shares of the Company including the right to participate in any dividend which may be declared after the date of allotment of such shares be and is hereby approved in pursuance of Section 99 of the Companies Act No. 07 of 2007 and Article 10 of the Articles of Association of the Company; and

THAT accordingly the Company's management be and is hereby authorised to take all necessary steps to give effect to the aforesaid proposed issue of new ordinary (voting) and (non-voting) shares of the Company.

- 3. To re-elect the following Directors who, in terms of the Company's Articles of Association, retire by rotation, as given below:
- (a) Prof. Uditha Pilane Liyanage
- (b) Mr. Lakshman Hulugalle
- (c) Mr. Hakan John Wilson
- (d) Mr. Sivakrishnarajah Renganathan
- (a) To re-appoint Messrs KPMG, Chartered Accountants, as recommended by the Board of Directors as the Company's Auditors for the financial year ending December 31, 2015; and
  - (b) To authorise the Board of Directors to determine the remuneration of the Auditors for the financial year ending December 31, 2015.
- To authorise the Board of Directors to determine donations for the year 2015.

By Order of the Board of Commercial Bank of Ceylon PLC,



Ms. Ranjani Gamage Company Secretary

March 09, 2015 Colombo

#### Notes

- A duly registered and entitled holder of the Company's ordinary (voting) shares is entitled to attend, speak and vote at the AGM and is entitled to appoint a Proxyholder to attend, speak and vote in his/her stead.
- ii. duly registered and entitled holder of the Company's ordinary (non-voting) shares is entitled only to attend and speak at the AGM and to vote only on the resolutions set out in item 2 (ii) and 2 (iii) of the Notice of Meeting. Such a Shareholder is entitled to appoint a Proxyholder to attend and speak on his/her behalf and to vote only on the resolutions set out in item 2 (ii) and 2 (iii) of the Notice of Meeting.
- iii. A Proxyholder need not be a Shareholder of the Company.
- iv. A Form of Proxy is sent along with this Report. The completed Form of Proxy should be deposited at the Registered Office of the Company, 'Commercial House', No. 21, Sir Razik Fareed Mawatha (formerly known as Bristol Street), Colombo 01, not less than 48 hours before the time appointed for the holding of the AGM

# Circular to the Shareholders on the Final Dividend for 2014



Dear Shareholder/s,

Final Dividend for the year ended December 31, 2014 to be Satisfied Partly by the Distribution of Cash and Partly by the Allotment and Issue of New Shares

The Board of Directors of Commercial Bank of Ceylon PLC (the 'Company'), is pleased to inform its Shareholders that from and out of the Company's profits for the financial year ended December 31, 2014 a final dividend distribution of Rs. 4/- per each existing issued and fully-paid ordinary (voting) and (non-voting) share is recommended for the financial year ended December 31, 2014 for due declaration by the Shareholders at the Annual General Meeting ('AGM') to be held on March 31, 2015. The Board of Directors is confident that the Company will be able to satisfy the solvency test set out in Section 57 of the Companies Act No. 07 of 2007 ["CA 2007"] immediately post-payment of such dividend. A certificate of solvency has been provided by the Company's Auditors, Messrs KPMG, Chartered Accountants.

Subject to obtaining the approval of the Shareholders, the said dividend will be satisfied in accordance with a distribution scheme whereby:

- (i) a cash distribution totalling Rs. 1,732,173,524/- based on the issued and fully paid ordinary (voting) and (non-voting) shares of the Company as at February 20, 2015 [subject however to necessary amendments being made to such sum to accommodate the dividend payable on the options that may be exercised by employees under the Company's ESOP schemes] will be made in part satisfaction of such dividend.
- (ii) new ordinary (voting) and (non-voting) shares will be allotted and issued, in satisfaction of the remaining dividend entitlement, constituting a total sum of Rs. 1,732,173,524/- based on the issued and fully paid ordinary (voting) and (non-voting) shares of the Company as at February 20, 2015 [subject however to necessary amendments being made to such sum to accommodate the dividend payable on the options that may be exercised by employees under the Company's ESOP schemes].

Accordingly, and in pursuance of the aforesaid distribution scheme, the Company proposes to issue:

- a) 8,114,083 number of new ordinary (voting) shares, calculated based on the issued and fully paid ordinary (voting) shares as at February 20, 2015 [subject however to necessary amendments being made to such number to include the dividend on the options that may be exercised by employees under the Company's ESOP schemes], and on the basis of their market value (closing price) as at the end of trading on February 20, 2015; and
- b) 719,740 number of new ordinary (non-voting) shares calculated based on the issued and fully paid ordinary (non-voting) shares as at February 20, 2015 and on the basis of their market value (closing price) as at the end of trading on February 20, 2015.

The said shares shall be issued in the following ratios to the entitled Shareholders:

- a) One new fully-paid ordinary (voting) share for every 99.888889
   existing issued and fully-paid ordinary (voting) shares calculated on
   the basis of the market value of the ordinary (voting) shares as at the
   end of trading on February 20, 2015; and
- b) One new fully-paid ordinary (non-voting) share for every 77.222222 existing issued and fully-paid ordinary (non-voting) shares calculated on the basis of the market value of the ordinary (non-voting) shares as at the end of trading on February 20, 2015.

The above share ratio is based on a value of Rs. 179.80 per ordinary (voting) share and Rs. 139.00 per ordinary (non-voting) share [subject to ten percent (10%) Withholding Tax, as may be applicable] as at the end of trading on February 20, 2015. The Board of Directors is satisfied that the aforementioned values which constitutes the consideration for which the new shares are to be allotted and issued is fair and reasonable to the Company and to all its existing Shareholders.

#### **Entitled Shareholders**

Shareholders entitled to participate in the said dividend (the 'entitled Shareholders') are those who are duly registered in the Company's share register and also those Shareholders whose names appear on the Central Depository Systems (Pvt) Ltd. ('CDS') as at the end of trading on the date on which the requisite resolution of the Shareholders in this regard is duly passed.

In calculating the number of shares held by a Shareholder as at the relevant date for the proposed allotment and issue of new shares, the shareholding of the Shareholder as appearing in the CDS and the Shareholders' Register maintained by the Registrars of the Company (SSP Corporate Services (Pvt) Ltd., No. 101, Inner Flower Road, Colombo 03) will not be aggregated. However, if a Shareholder holds shares with multiple stock brokers, the shares held with multiple stock brokers will be aggregated for calculation purposes, and the shares arising as a result of the proposed issue and allotment of new shares will be uploaded proportionately to the respective CDS accounts held with each broker. The Company has obtained the approval in principle of the Colombo Stock Exchange ('CSE') for the proposed allotment and issue of new shares.

#### **Residual Fractions of Shares**

The residual fractions arising from the aforementioned allotment and issue of new ordinary (voting) and (non-voting) shares respectively, will be aggregated and the shares arising consequent thereto will, subject to receiving the approval of the Shareholders therefor, be allotted to a Trustee to be nominated by the Board of Directors. The Trustee so nominated, will hold the said shares in trust until such shares are sold by the Trustee on the trading floor of the CSE. The net sale proceeds arising therefrom shall, subject to receiving the approval of the Shareholders therefor, be distributed to a charity/charities approved by the Board of Directors. The sale of such shares will be effected by the Company within a reasonable period of time, following the date on which the approval of the Shareholders has been obtained in this regard.

#### Status of the New Shares

The new ordinary (voting) and (non-voting) shares to be so issued, immediately consequent to due allotment thereof to the entitled Shareholders, shall rank equal and *pari passu* in all respects with the existing issued and fully-paid ordinary (voting) and (non-voting) shares, respectively, of the Company.

## Listing/Exchange Control Approval

An application has been made to the CSE for listing the new ordinary (voting) and (non-voting) shares on the official list of the CSE. This application has been approved 'in principle' by the CSE. The Company will obtain approval of the Controller of Exchange in principle for the allotment and issue of the new ordinary (voting) and (non-voting) shares to the Company's non-resident Shareholders, where applicable.

Circular to the Shareholders on the Final Dividend for 2014

#### **Shareholder Approvals:**

The proposed method of satisfying the abovementioned final dividend is subject to Shareholders granting approval therefor by passing the resolutions set out in the attached Notice of Meeting pertaining to the following matters:

 Authorisation to satisfy the final dividend partly by an allotment and issue of new shares

Article 124 of the Company's Articles of Association provides, in effect, that, subject to the CA 2007 the Board is empowered to pay a dividend or otherwise make a distribution in whole or in part by the distribution of specific assets and in particular of paid up shares. In pursuance of principles of transparency, the Board seeks the authorization of Shareholders for the satisfaction of the final dividend by the issue of new ordinary (voting) and (non-voting) shares in the manner set out above. The relevant ordinary resolution to be passed by the Shareholders in this regard is set out in item 2(i) of the attached Notice of Meeting.

• Waiver of pre-emption rights to new share issues [Article 9 A]:

In terms of Article 9 A of the Company's Articles of Association, any issue of shares beyond 500,000 shares must be first offered to the Shareholders in proportion to their holding at the time of the offer, unless otherwise authorized by an ordinary resolution of the Company.

As mentioned previously, the final dividend is proposed to be satisfied, by the allotment and issue of new ordinary (voting) and (non-voting) shares in the manner set out above and on the application of the abovementioned ratio. The said allotment and issue of new shares would accordingly be in excess of 500,000 shares. As such, the authorisation of Shareholders is sought under and in terms of the abovementioned Article 9 A for the waiver by Shareholders of their pre-emption rights to the new shares to be issued exceeding 500,000 ordinary (voting) and (non-voting) shares. The relevant ordinary resolution to be passed by the Shareholders in this regard is set out in item 2 (ii) of the attached Notice of Meeting.

 Alteration of Shareholder Rights [Section 99 of the CA 2007 and Article 10 of the Articles of Association]:

The Company is required, in compliance with the above provisions, to seek Shareholder approval by a special resolution for the proposed method of satisfaction of the final dividend by an allotment and issue of new ordinary (voting) and (non-voting) shares in the manner set out above. The relevant special resolution to be passed by the Shareholders in this regard is set out in item 2 (iii) of the attached Notice of Meeting.

#### **Confirmation of Compliance**

The Board of Directors hereby confirms that the allotment and issue of new shares is in compliance with the Articles of Association of the Company, the Listing Rules of the CSE and the provisions of the CA 2007.

## **Allotment of the New Shares**

The Board of Directors emphasises that the aforementioned allotment and issue of new shares is in part satisfaction of the final dividend for the year ended December 31, 2014 and shall be dependent on and subject to the Shareholders passing the requisite resolutions.

#### **Uploading of Shares Into CDS Accounts**

In the event that the requisite resolution declaring the dividend [including its manner of satisfaction thereof] by way of the issue and allotment of new shares is passed by the Shareholders, the accounts of the Shareholders whose shares are deposited in the CDS would be directly uploaded with the new shares to the extent that such Shareholder has become entitled thereto. The shares would be uploaded within seven market days from and excluding the date on which the requisite resolutions are passed. If a Shareholder holds multiple CDS accounts the total entitlement will be directly deposited to the respective CDS accounts proportionately.

Pursuant to a Direction issued by the Securities and Exchange Commission of Sri Lanka ('SEC') pertaining to the de-materialisation of listed securities, the Shareholders who hold shares in scrip form (i.e. Share Certificates) as per the Share Register maintained by the Registrars of the Company, will not be issued Share Certificates for the new shares allotted and issued in their favour. Such Shareholders are accordingly requested to open an account with the CDS and to deposit their Share Certificates in the CDS prior to the date of the AGM of the Company. This will enable the Company to deposit the new shares directly into the Shareholder's CDS Account.

If a Shareholder fails to deposit his/her existing ordinary (voting) and/or (non-voting) shares in the CDS prior to the date of the AGM, such Shareholder's entitlement of new ordinary (voting) and/or (non-voting) shares will be deposited by the Company after such Shareholder has opened a CDS Account and has informed the Company's Registrars in writing of his/her CDS account number. Until such CDS account is opened by a Shareholder as aforementioned, the new ordinary (voting) and (non-voting) shares that are allotted in his /her favour will be registered in such Shareholder's account in the Share Register maintained by the Company [subject to compliance with Exchange Control requirements as may be applicable in respect of non-resident Shareholders]. Consequent to the opening of the CDS account by such Shareholder, the new shares will be credited to such CDS account. Direct uploads pertaining to written requests received from Shareholders to deposit such shares will be done on a weekly basis.

#### **AGM**

Attached hereto is the Annual Report comprising the notice convening the AGM for March 31, 2015 and setting out in item 2 thereof, the relevant resolution to be passed by the Shareholders in the above regard.

#### Form of Proxy

Shareholders who are unable to attend the AGM in person are entitled to appoint a proxy to attend and speak and also vote on their behalf, depending on their voting rights. If you wish to appoint such a proxy, kindly complete and return the enclosed Form of Proxy (in accordance with instructions specified therein) to the Registered Office of the Company, not less than 48 hours before the time scheduled for the holding of the AGM.

Yours faithfully,

By Order of the Board of Commercial Bank of Ceylon PLC

(Sgd.)

Ms. Ranjani Gamage

Company Secretary

March 09, 2015

Notice of Meeting - Extraordinary General Meeting

#### **Employee Share Option Plan - 2015**

Notice is hereby given that an Extraordinary General Meeting of Commercial Bank of Ceylon PLC will be held immediately after the conclusion of the Annual General Meeting which has been convened for Tuesday, March 31, 2015 at 2.00 p.m. at the Grand Ballroom of the Galadari Hotel, No. 64, Lotus Road, Colombo 01 for the following purposes:

# 1. Establishment of the Employee Share Option Plan – 2015 - Resolution No. 1

To consider and if thought fit to pass the following resolution by way of a Special Resolution:

"THAT the Employee Share Option Plan - 2015 as detailed out in the 'Circular to the Shareholders - Employee Share Option Plan (ESOP) – 2015' dated March 9, 2015 be established by Commercial Bank of Ceylon PLC subject to and based on the terms and conditions stated therein.

2. Waiver of Pre-Emption Rights to new shares to be issued under the Employee Share Option Plan – 2015 to parties, other than Existing Shareholders - Resolution No. 2

To consider and if thought fit to pass the following resolution by way of an Ordinary Resolution:

"THAT the Board of Directors of Commercial Bank of Ceylon PLC [the "Company"] be and is hereby empowered and authorized to allot and issue from time to time new ordinary voting shares under and in pursuance of the Employee Share Option Plan (ESOP) – 2015, established in terms of the 'Circular to Shareholders – Employee Share Option Plan (ESOP) – 2015' dated March 9, 2015 subject to and based on the terms and conditions stated therein, and accordingly the pre-emptive rights of the Shareholders in relation to new share issues and the consequent necessity to offer such new shares first to the Company's Shareholders pro-rata to their existing shareholding and in a manner which would, if accepted, maintain the relative voting and distribution rights of such Shareholders, be and is hereby waived in pursuance of Article 9 A of the Company's Articles of Association".

3. Approval under Section 99 of the Companies Act No. 7 of 2007 & Article 10 of the Articles of Association of the issue of new shares under the Employee Share Option Plan – 2015

- Resolution No. 3

To consider and if thought fit to pass the following resolution by way of a Special Resolution:

"THAT the allotment and issue as may occur from time to time of new ordinary voting shares by the Board of Directors of Commercial Bank of Ceylon PLC [the "Company"] under and in pursuance of the Employee Share Option Plan (ESOP) – 2015, established in terms of the 'Circular to Shareholders – Employee Share Option Plan (ESOP) – 2015' dated March 9, 2015 subject to and based on the terms and conditions stated therein, be and is hereby approved for purposes of Section 99 of the Companies Act No. 7 of 2007 and Article 10 of the Articles of Association of the Company; and

THAT accordingly the Company's management be and is hereby authorized to take all necessary steps to give effect to the above".

By Order of the Board of Commercial Bank of Ceylon PLC



Ms. Ranjani Gamage Company Secretary

March 9, 2015

#### Notes

- (i) A Shareholder entitled to attend, speak and vote at the meeting is entitled to appoint a Proxyholder to attend, speak and vote in his/her stead and a Shareholder who is entitled only to attend and speak at the meeting is entitled to appoint a Proxyholder to attend and speak on his/her behalf. A Proxyholder need not be a Shareholder of the Company.
- (ii) A form of Proxy is sent along with this Notice. The completed Form of Proxy should be deposited at the Registered Office of the Company, "Commercial House", No. 21, Sir Razik Fareed Mawatha, Colombo 01, not less than 48 hours before the time appointed for the holding of the Meeting.

Circular to Shareholders on Proposed Employee Share Option Plan – 2015 (ESOP-2015)



Dear Shareholder/s.

#### 1. Business Case

#### (a) Background and Proposal

Commercial Bank of Ceylon PLC (the 'Company') has, with the approval of the Shareholders successfully implemented the two Employee Share Option Plans ('ESOPs') which were introduced during the years 2002 ['ESOP-2002'] and 2008 ['ESOP-2008'], respectively. The said ESOPs, which had also received the approval of regulatory bodies were operated in accordance with the Guidelines set out by the Securities and Exchange Commission of Sri Lanka (the 'SEC') and the Colombo Stock Exchange (the 'CSE') and were successfully concluded in 2006 and 2012 respectively.

Given the success of the above two ESOP schemes, which have been of mutual benefit to both employees and Shareholders of the Company, and, in keeping in line with modern international practices, the Company's Board of Directors propose to introduce an ESOP for the year 2015 ['ESOP-2015'], subject to regulatory and Shareholder approval being obtained therefor. It is to be noted that in comparison to the previous ESOP schemes, the eligible employee coverage has been improved significantly, in this scheme.

Furthermore, ESOP-2015 has been structured with the professional assistance of NDB Investment Bank ['NDBIB'] and also Messrs KPMG, Chartered Accountants, who have provided advice regarding the tax and accounting implications pertaining to the scheme. The terms and conditions governing the ESOP-2015 are, as set out herein, subject however to the provisions of applicable Statutes, the Listing Rules of the CSE and other applicable rules and regulations of regulatory bodies and provided that any matter not expressly dealt with herein or which lacks clarity will, for purposes of administrative efficacy and clarity of this scheme, be determined at the discretion of the Company's Board of Directors [subject to such Board being constituted for this purpose only of the Non-Executive Directors] within the framework of the Report provided by NDB Investment Bank to establish ESOP-2015.

ESOP-2015 will come into effect from April 01, 2016 [subject to all necessary approvals being obtained therefor] and will lapse on September 30, 2018.

#### (b) Global Trends

ESOPs are increasingly used in the corporate world as an effective tool to align employee interests with Shareholder expectations by enabling employees to take part in the share ownership of the Company.

#### (c) Benefits to Shareholders and to the Company

As you are aware your Company has been performing remarkably well in the recent past. These recent successes of the Company are largely due to the efforts and contributions made by the staff, in particular the Executive Officers in Grade 1A and above, whose efforts have been highly appreciated by the Shareholders at general meetings of the Company.

The ESOP-2015 is proposed by the Board of Directors in aiming at further motivating the staff, so that they would continue to maintain the growth momentum of the Company and push the Company into new heights in the future with consequential direct and indirect benefits to Shareholders. The Board of Directors are confident that the staff motivation generated through the proposed ESOP-2015 will contribute substantially towards the success of your Company in outperforming the local market, in terms of business growth, profitability and market capitalisation of its shares.

#### 2. Quantum of Share Options to be Issued

Under the proposed ESOP-2015, the Company will allocate up to a maximum of 2% of the total issued and fully-paid ordinary [voting] shares of the Company amounting to 16,210,714 (subject to exercise of existing ESOPs). This equity allocation would be issued to employees in the form of share options in a maximum of three (03) annual tranches spread over a period of three (03) years, commencing from 2015 and after 3 years the ESOP-2015 would lapse.

The first two tranches would amount to a maximum of 0.5% each, whilst the third tranche would amount to a maximum of 1%, of the ordinary [voting] shares in issue as at the grant date [i.e. the date on which the share options are offered/granted to the employee]. The Company's Board of Directors will, however, have the discretion to decide on the exact size of an annual tranche up to the said limits to be granted in a financial year, depending on the extent of achievement of the qualifying criteria by the Company in the previous year, as detailed in Section 3 below (subject however to the 2<sup>nd</sup> paragraph of section 4 below). If the quantum of share options offered in a given year is less than the abovementioned maximum amounts of 0.5% or 1%, the remainder which has not been offered in a given year will remain unissued.

In the event of subsequent Bonus Issues [Capitalisation of Reserves], Stock Dividends, Rights Issues and/or Sub-division/Consolidation of Shares by the Company which occur during the vesting period and the exercise period [in the case of unexercised options], the number and the exercise price of the share options to be offered under the affected tranches will be adjusted as per the applicable rules of the ESOP-2015, which have been drafted in accordance with the accepted market practices.

# 3. Qualifying Criteria that the Company should satisfy to proceed with ESOP-2015

#### (a) Profitability

- (i) The Bank should achieve the annual budgeted profit after tax for the respective financial year commencing from 2015 for eligible employees to be entitled for share options.
- (ii) The Company's percentage growth of Profit After Tax (PAT) in a financial year should exceed the average of percentage growth of PAT disclosed by the competitor banks in their Annual Reports during the same period. However, PAT of the Company and competitor banks will be adjusted on account of the foreign currency transaction gains/losses, if any, arising from their overseas banking operations, and which are currently recognised in the Statement of Changes in Equity, as per the Accounting Standards.

Circular to Shareholders on Proposed Employee Share Option Plan – 2015 (ESOP-2015)

These competitor banks for 2015 will be Hatton National Bank PLC, Sampath Bank PLC, NDB Bank PLC, Seylan Bank PLC and The Hongkong and Shanghai Banking Corporation Ltd - Sri Lanka Branch. The Board of Directors has the authority to amend the list of comparator banks, depending on the market conditions and other relevant issues.

#### (b) Return on Equity (ROE)

There are two sub-criteria to be fulfilled in this connection-

(i) The Company's ROE for a financial year measured as per the following formula should exceed the required ROE of the Company, to be decided by the Board of Directors of the Company.

Required ROE = Simple average of the weekly published weighted average rates of interest (after tax) on one (1) year Treasury bills during the applicable financial year (risk free rate) + an equity risk premium to be determined by the Board of Directors between 5% - 7% which will be communicated to the eligible staff annually in advance.

(ii) ROE of the Company, measured as per the formula in 3(b)(i) above for a financial year should exceed the average (pooled) ROE of comparator Banks during the same period, to be calculated using the same formula referred to in 3(b)(i) above.

#### (c) Compliance

The Company should fulfill all the following compliance requirements:

- i. To obtain an unqualified audit opinion from the external Auditors;
- ii. To fulfill the Regulatory requirements on Capital Adequacy, Liquid Assets and Statutory Reserve Requirements of the Central Bank of Sri Lanka (the 'CBSL'), without any material breach;
- iii. To classify the Non Performing Loans properly;
- iv. To make provisions on Non performing Loans accurately;
- v. To adhere to the rules of the CSE and the Securities and Exchange Commission of Sri Lanka; and
- vi.To adhere to the applicable provisions of the Mandatory Corporate Governance Code of the CBSL.

Fulfillment of the above compliance criteria should be established from the disclosures made in the Directors' and Auditors' Reports contained in the Company's Annual Report.

#### 4. How to be Eligible for ESOP-2015

From 2015 onwards the Company will be required to fulfill any two of the four criteria referred to in 3(a), 3(b)(i) and 3(b)(ii) above in the financial year applicable, in addition to the compulsory fulfillments of the criterion on Compliance, referred to in 3(c)above.

An employee of the Company shall not be entitled to acquire through ESOPs more than one percentum (01%) of the total number of shares issued by the Company at any given time.

Hence, share options under the annual tranches up to a maximum of three (03) will be granted during the period from 2016 to 2018. Any share options not allocated during this period, due to the Company not achieving the above qualifying criteria will be cancelled.

#### 5. Share Option Grant Dates

Share options under the 1st tranche of the ESOP-2015, shall, in respect of the year 2015, be offered on April 01, 2016. Thereafter, options under the remaining tranches will be offered on April 01 each year until the conclusion of the maximum of three (3) tranches of the ESOP-2015, the last being on April 01, 2018.

# 6. Share Option Allocations to Individual Employees – Eligibility Criteria

For an employee to be eligible for share options under a particular tranche of the ESOP- 2015, he/she:

(i) should be an Executive Officer in Grade 1A or above working in Sri Lanka operations and includes Executive Directors of the Company and having a performance grading of 'Very Good' or above in the annual performance assessment system of the Company for the applicable year.

#### 7. Vesting Period

Once the share options are granted for 2015, 2016 and 2017 the eligible employee should remain in the employment from April 01 to September 30, 2016, 2017 and 2018 respectively for them to be able to exercise each option of ESOP-2015. Hence, every tranche will have the following vesting schedule:

Tranche	% of Voting Shares Issued (maximum)	Period of Performance Evaluation	Option Grant Date (Assumed)	Date of Vesting	Exercise Period
1	0.5	FY 2015	01.04.2016	30.09.2016	1.10.2016 to 30.09.2019
2	0.5	FY 2016	01.04.2017	30.09.2017	1.10.2017 to 30.09.2020
3	1.0	FY 2017	01.04.2018	30.09.2018	1.10.2018 to 30.09.2021

### 7.1. Early Vesting

In the event of retirement or death of an eligible employee, there will be an immediate vesting of all the options granted to the respective eligible employee.

### 8. Exercise Period

This is the period which follows the vesting period, during which an eligible employee could exercise the share options to purchase the ordinary [voting] shares of the Company at the pre-determined exercise price, as detailed in Section 9 below.

The exercise period applicable after each of the vesting periods referred to in Section 7 above would be 3 years. Accordingly, the exercise period schedule of the ESOP-2015 would be as follows, assuming that options under each of the annual tranches will be issued upto the full 0.5% in the first two years and the full 1% in the third year, these being the consecutive years 2016, 2017 and 2018.

Circular to Shareholders on Proposed Employee Share Option Plan – 2015 (ESOP-2015)

Tranche	% of Voting Shares Issued (maximum)	Period of Performance Evaluation	Option Grant Date (Assumed)	Date of Vesting	Exercise Period
1	0.5	FY 2015	01.04.2016	30.09.2016	1.10.2016 to 30.09.2019
2	0.5	FY 2016	01.04.2017	30.09.2017	1.10.2017 to 30.09.2020
3	1.0	FY 2017	01.04.2018	30.09.2018	1.10.2018 to 30.09.2021

Any options not exercised during the applicable period will be cancelled, subject to the vesting arrangements applicable for eligible employees on retirement and/or death [such vesting arrangements and applicable Exercise Periods shall be determined at the discretion of the Company's Board of Directors (subject to such Board being constituted for this purpose only of the Non-Executive Directors)]. However, in the event of resignation of an employee prior to vesting (as detailed in Section 7 above), any options offered to him, but not vested will be cancelled, allowing him to exercise only the vested but unexercised options, if any. On the other hand, in the event of dismissal or serious disciplinary action being taken against a particular employee, all vested but unexercised options, if any, as at the date of dismissal/date on which disciplinary action is taken [including where the employee voluntary resigns due to such factors] would be cancelled.

### 9. Share Option Exercise Price

All share options will be offered at a predetermined price. However, in order to ensure that the Company would receive a fair value, the share options will be priced at a volume-weighted average market price of the Company's ordinary (voting) shares, during the period of thirty (30) market days, immediately prior to each option grant date.

However, in the event of a Bonus Issues [Capitalisation of Reserves], Stock Dividends, Rights Issues and/or Sub-division/Consolidation of shares by the Company during the applicable vesting periods of the ESOP-2015, the share option exercise price of the affected tranches will be adjusted as per the applicable rules of the ESOP-2015 which have been drafted in accordance with the accepted market practices.

## 10. Financial Support to Purchase Shares Under the ESOP-2015

Neither the Company nor its subsidiaries will provide any direct or indirect financial support to the Company's employees to purchase shares under the proposed ESOP-2015.

The employees holding shares issued under any previous ESOPs which were funded by the Company or any of its subsidiaries and an employee share trust, shall not participate in voting at the Extraordinary General Meeting to be held on March 31, 2015.

# 11. Accounting and Financial Reporting Implications to the Company Under the ESOP-2015

The Company is mindful of the "Sri Lanka Accounting Standard-SLFRS 2 Share-based Payments" which sets out the financial reporting implications to an entity when it undertakes a share-based payment transaction. In particular, it requires an entity to reflect in its profit and loss and financial position the effects of share-based payment transactions, including expenses associated with transactions in which share options are granted to employees. This has been modelled after IFRS 2 - Share Based Payments.

At the grant date of the options, the Company is required to recognise the value of the share options granted to employees through the ESOP-2015. The value of the share options should be calculated using an option valuation model. SLFRS 2 recommends using either Black-Scholes-Merton Model or Binomial Option Valuation Models for this purpose. NDBIB has estimated the value of the options using the Binomial Model of option valuation.

The value of the options should be amortised over the vesting period. Assuming that the impact to the Statement of Comprehensive Income for the first year as per Auditor's estimates is Rs. 278.7 Mn., which could however be amortised over the vesting period of 3 years. Furthermore there will be no outgoing from the Company in this connection, as the accounting entries to be passed for this purpose will be a debit to the Income Statement, whilst credit is placed in the equity account of the Company.

### 12. Tax Implications

The profit and loss impact mentioned above in each financial year will not be treated as tax deductible expenses for the Corporate Tax purposes and Financial VAT purposes since the expenses mentioned above will not be made in the form of cash/monetary means in the hands of employees. However, for PAYE tax purposes such expenses will be treated as employment benefits at the point of option exercise by the employees, hence, will warrant tax deduction according to each employee's effective tax rate.

### 13. Appointment of Managers to the ESOP - 2015

The Company will arrange to appoint independent Managers with no conflict of interests, to manage and monitor the proposed ESOP-2015.

### 14. Consideration for the Issue of Shares

As required by Section 52 of the Companies Act No. 07 of 2007, the Board has resolved that in its opinion that the consideration, for which the Company's ordinary [voting] shares are proposed to be issued, is fair and reasonable to the Company and to all existing Shareholders.

Such consideration will be equivalent to the volume weighted average market price of the Company's ordinary [voting] shares, during the period of thirty (30) market days, immediately prior to each option grant date.

### 15. Approvals

### (i) Listing Rules of the CSE

The Board of Directors of your Company, having considered the above implications and overall benefits to the Company and its staff arising from the proposed ESOP-2015, are pleased to recommend ESOP-2015, which has been approved by them, to the Shareholders for their formal approval.

Circular to Shareholders on Proposed Employee Share Option Plan – 2015 (ESOP-2015)

As per Listing Rule 5.6 of the Listing Rules of the CSE, the prior approval of the Shareholders, by way of a special resolution at a general meeting must be obtained for the purpose of creating or establishing a scheme such as ESOP-2015. Accordingly, an Extraordinary General Meeting has been convened for March 31, 2015 for this purpose and the proposed resolutions to be passed thereat is set out in the attached Notice of Meeting, for the consideration and due adoption by the Company's Shareholders thereat.

Subject to the above, your Directors have obtained 'in principle' approval of the CSE, for the listing of the ordinary [voting] shares to be allotted and issued under the ESOP-2015.

## (ii) Requirements under the Companies Act No. 07 of 2007 and the Articles of Association of the Company

In terms of Article 9 A of the Company's Articles of Association, the Company's Shareholders have a pre-emptive right to new issues of shares, unless otherwise resolved to by way of an ordinary resolution. Since new ordinary [voting] shares will be issued under ESOP-2015, the requisite resolution to be passed by Shareholders waiving their pre-emptive rights thereto is set out in the attached Notice of Meeting, for due consideration and adoption by the holders of the Company's ordinary (voting) shares.

Approval is also sought of the holders of the Company's ordinary [voting] shares by way of a special resolution, in relation to the allotment and issue of new ordinary [voting] shares under the ESOP-2015, in pursuance of Section 99 of the Companies Act No. 07 of 2007 and Article 10 of the Company's Articles of Association. The requisite resolution to be passed in this regard is set out in the attached Notice of Meeting, for due consideration and adoption by the holders of the Company's ordinary (voting) shares.

By Order of the Board of Commercial Bank of Ceylon PLC

(Sgd.)

Ms. Ranjani Gamage

Company Secretary

March 09, 2015

### SUPPLEMENTARY INFORMATION

Form of Proxy (Voting Shareholders)
Annual General Meeting

I/ VV	e				
	of		be	ing a Shar	eholder/s
Con	nmercial Bank of Ceylon PLC hereby appoint		(NIC No		
of				wł	nom failing
	Kankanam Gamage Don Dharmasena Dheerasinghe	whom failing			
	Mahinda Preethiraj Jayawardena	whom failing			
	Jegatheesan Durairatnam	whom failing			
rof	f. Uditha Pilane Liyanage	whom failing			
∕lr.	Lakshman Hulugalle	whom failing			
	Sembakuttige Swarnajothi	whom failing			
	Hakan John Wilson Sivakrishnarajah Renganathan	whom failing			
oelo	ny/our Proxyholder to represent me/us and to speak at the ow at the Forty Sixth Annual General Meeting (AGM) of Co ournment thereof and at every poll which may be taken in co	ommercial Bank of Ceylon P	LC to be held on Tuesday, March 31	, 2015 and	d at any
				For	Agains
1.	To receive and consider the Annual Report of the Boar of Compliance and the Financial Statements for the year Auditors thereon.				
2.	To declare a dividend as recommended by the Director resolutions set out in the attached Notice of Meeting:	s and to consider and if tho	ught fit, to pass the following		
	(i) Declaration of a final dividend and approval of its m	nethod of satisfaction [Divid	end Resolution No. 1]		
	(ii) Waiver of Pre-emption Rights [Dividend Resolution	ı No. 2]			
	(iii) Approval of an issue of ordinary (voting) and (no	n-voting) shares [Dividend	Resolution No. 3]		
3.	To re-elect the following Directors who, in terms of the as given below:	Company's Articles of Asso	ociation, are retiring by rotation,		
	(a) Prof. Uditha Pilane Liyanage				
	(b) Mr. Lakshman Hulugalle				
	(c) Mr. Hakan John Wilson				
	(d) Mr. Sivakrishnarajah Renganathan				
4.	<ul><li>(a) To re-appoint Messrs KPMG, Chartered Accountar the Company for the Financial year ending Decemble</li><li>(b) To authorise the Board of Directors to determine the</li></ul>	ber 31, 2015.			
	December 31, 2015.		, ,		
5.	To authorise the Board of Directors to determine do	nations for the year 2015.			
Sigr	ned on this day of day of	Two Tho	usand and Fifteen.		
Foli	o Number Signature/s of	Shareholder/s	NIC/PP/Co. Reg. No. of Shar	reholder/s	

- (i) Instructions as to completion of this Form of Proxy are given overleaf.
- (ii) As regards voting on the Resolutions indicated in the Form of Proxy, if no words are struck out or there is in the view of the Proxyholder doubt (by reason of the way in which the instructions in the Form of Proxy have been stated by the Shareholder) as to the way in which the Proxyholder should vote, the Proxyholder will vote as he/she thinks fit.
- (iii) If the Form of Proxy is signed by an Attorney, the relative Power of Attorney (POA) should accompany the completed Form of Proxy for registration in the event such POA has not already been registered with the Company.
- (iv) If the Shareholder is a company or a corporate body, the Form of Proxy should be executed under its common seal or in such other manner as provided for in its Constitutional Documents, if any, or be signed by its Attorney or by an Officer on behalf of the company/corporate body, in accordance with its Articles of Association/Statute.
- (v) Every alteration or addition to the Form of Proxy must be duly authenticated by the full signature of the Shareholder signing the Form of Proxy. Such signature should as far as possible be placed in proximity to the alteration or addition intended to be authenticated.
- (vi) The use of the word "Member/s" herein is a reference to "Shareholder/s".

Form of Proxy (Voting Shareholders) Annual General Meeting

### Instructions as to Completion of Form of Proxy

- (a) Article 68 of the Articles of Association of the Company provides that:
  - "An instrument appointing a proxy shall be in writing, and
  - (i) In the case of an individual shall be signed by the appointor or by his Attorney; or in the case of a corporation shall be either under the common seal or signed by its Attorney or by an officer authorised to do so on behalf of the corporation. The Company may, but shall not be bound to require evidence of the authority of any such Attorney or officer.
  - (ii) A proxy need not be a member of the Company."
- (b) In terms of Article 63 of the Articles of Association of the Company:
  - "In the case of joint-holders of a share, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders, and for this purpose, seniority shall be determined by the order in which the name stands in the Register of Members in respect of the joint holding."
- (c) The full name and address of the Proxyholder and of the Shareholder appointing the Proxyholder should be entered legibly in the Form of Proxy.
- (d) The completed Form of proxy should be deposited at the Registered Office of the Company, 'Commercial House', No. 21, Sir Razik Fareed Mawatha (formerly known as Bristol Street), Colombo 01, not less than 48 hours before the time appointed for the holding of the meeting.
- (e) Articles 57 to 60 of the Articles of Association of the Company, dealing with voting are quoted below, for information of Shareholders.

#### "57. Method of Voting

At any General Meeting, a resolution put to the vote of the meeting shall be decided on a show of hands unless a poll is (before or on the declaration of the result of the show of hands) demanded by:

- (i) The Chairman of the meeting; or
- (ii) Not less than five persons present in person or by Attorney or representative or by proxy and entitled to vote; or
- (iii) A member or members present in person or by Attorney or representative or by proxy and representing not less than one-tenth of the total voting rights of all the Members having the right to vote at the meeting.
  - A demand for a poll may be withdrawn. Unless a poll be demanded (and the demand be not withdrawn), a declaration by the Chairman
  - of the meeting that a resolution has been carried or carried unanimously, or by a particular majority, or lost and an entry to that effect in the minute book, shall be conclusive evidence of the fact without proof of the number or proportion of the votes recorded for or against such resolution.

### 58. How a Poll is to be Taken

If a poll is duly demanded (and the demand be not withdrawn), it shall be taken in such manner (including the use of ballot or voting papers or tickets) as the Chairman of the meeting may direct, and the result of the poll shall be deemed to be the resolution of the meeting at which the poll was demanded. The Chairman may (and if so requested shall), appoint scrutineers and may adjourn the meeting to some place and time fixed by him for the purpose of taking and declaring the result of the poll.

### 59. Chairman's Casting Vote

In the case of an equality of votes, whether on a show of hands or poll, the Chairman of the meeting at which the show of hands takes place or at which the poll is demanded shall be entitled to a second or casting vote.

### 60. Time for Taking a Poll

A poll demanded on the election of a Chairman of the Meeting or on a question of adjournment shall be taken forthwith. A poll demanded on any other question shall be taken either immediately or at such subsequent time (not being more than thirty days from the date of the meeting) and place as the Chairman may direct. No notice need be given of a poll not taken immediately."

### **REQUEST TO SHAREHOLDERS**

SHAREHOLDERS ARE KINDLY REQUESTED TO INDICATE THE 'FOLIO NUMBER' APPEARING IN THE ADDRESS LABEL (PASTED ON THE ENVELOPE CONTAINING THE ANNUAL REPORT) IN THE SPACE PROVIDED FOR 'FOLIO NUMBER' IN THE FORM OF PROXY. THIS IS FOR THE CONVENIENCE OF THE REGISTRARS.

Form of Proxy (Non-Voting Shareholders)
Annual General Meeting

/We			
f		being a Sl	hareholder/s
Commercial Bank of Ceylon PLC hereby appoint		(NIC No	
f			whom failing
r. Kankanam Gamage Don Dharmasena Dheerasinghe	whom failing		
Ir. Mahinda Preethiraj Jayawardena	whom failing		
lr. Jegatheesan Durairatnam	whom failing		
rof. Uditha Pilane Liyanage	whom failing		
lr. Lakshman Hulugalle	whom failing		
lr. Sembakuttige Swarnajothi	whom failing		
1r. Hakan John Wilson	whom failing		
Ir. Sivakrishnarajah Renganathan			
Item in the Notice of Meeting		For	Agains
<ol> <li>To declare a dividend as recommended by following resolutions set out in the attached</li> </ol>		r and if thought fit, to pass the	
(ii) Waiver of Pre-emption Rights (Dividend	Resolution No. 2)		
(iii) Approval of an issue of ordinary (votin	g) and (non-voting) shares	(Dividend Resolution No. 3)	
igned on this day of	Two Thousand and	d Fifteen.	
Folio Number Signature	 e/s of Shareholder/s	NIC/PP/Co. Reg. No. of Shareholder/	s

- (i) Instructions as to completion of this Form of Proxy are given overleaf.
- (ii) Shareholders of non-voting shares are entitled only to attend and speak at the Meeting and to vote only in respect of the resolutions set out in item 2(ii) and 2(iii) of the Notice of Meeting.
- (iii) If the Form of Proxy is signed by an Attorney, the relative Power of Attorney (POA) should accompany the completed Form of Proxy for registration in the event such POA has not already been registered with the Company.
- (iv) If the Shareholder is a company or a corporate body, the Form of Proxy should be executed under its common seal or in such other manner as provided for in its Constitutional Documents, if any, or be, signed by its Attorney or by an Officer on behalf of the company/corporate body in accordance with its Articles of
- (v) Every alteration or addition to the Form of Proxy must be duly authenticated by the full signature of the Shareholder signing the Form of Proxy. Such signature should as far as possible be placed in proximity to the alteration or addition intended to be authenticated.
- (vi) The use of the word "member/s" herein is a reference to "Shareholder/s".

Form of Proxy (Non-Voting Shareholders) Annual General Meeting

### Instructions as to Completion of Form of Proxy

- (a) Article 68 of the Articles of Association of the Company provides that:
  - "An instrument appointing a proxy shall be in writing, and
  - (i) In the case of an individual shall be signed by the appointor or by his attorney; or in the case of a corporation shall be either under the common seal or signed by its attorney or by an officer authorised to do so on behalf of the corporation. The Company may, but shall not be bound to require evidence of the authority of any such attorney or officer.
  - (ii) A proxy need not be a Member of the Company."
- (b) In terms of Article 63 of the Articles of Association of the Company:
  - "In the case of joint-holders of a share, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint-holders, and for this purpose, seniority shall be determined by the order in which the name stands in the Register of Members in respect of the joint holding."
- (c) The full name and address of the Proxyholder and of the Shareholder appointing the Proxyholder should be entered legibly in the Form of Proxy.
- (d) The completed Form of Proxy should be deposited at the Registered Office of the Company, 'Commercial House', No. 21, Sir Razik Fareed Mawatha (formerly known as Bristol Street), Colombo 01, not less than 48 hours before the time appointed for the holding of the Meeting.
- (e) Articles 57 to 60 of the Articles of Association of the Company, dealing with voting are quoted below, for information of Shareholders.

### "57. Method of Voting

At any General Meeting, a resolution put to the vote of the Meeting shall be decided on a show of hands unless a poll is (before or on the declaration of the result of the show of hands) demanded by:

- (i) The Chairman of the Meeting; or
- (ii) Not less than five persons present in person or by attorney or representative or by proxy and entitled to vote; or
- (iii) A member or members present in person or by attorney or representative or by proxy and representing not less than one-tenth of the total voting rights of all the members having the right to vote at the Meeting.

A demand for a poll may be withdrawn. Unless a poll be demanded (and the demand be not withdrawn), a declaration by the Chairman of the Meeting that a resolution has been carried or carried unanimously, or by a particular majority, or lost and an entry to that effect in the minute book, shall be conclusive evidence of the fact without proof of the number of proportion of the votes recorded for or against such resolution.

### 58. How a Poll is to be Taken

If a poll is duly demanded (and the demand be not withdrawn), it shall be taken in such manner (including the use of ballot or voting papers or tickets) as the Chairman of the Meeting may direct, and the result of the poll shall be deemed to be the resolution of the Meeting at which the poll was demanded. The Chairman may (and if so requested shall), appoint scrutineers and may adjourn the Meeting to some place and time fixed by him for the purpose of taking and declaring the result of the poll.

### 59. Chairman's Casting Vote

In the case of an equality of votes, whether on a show of hands or poll, the Chairman of the Meeting at which the show of hands takes place or at which the poll is demanded shall be entitled to a second or casting vote.

### 60. Time for Taking a Poll

A poll demanded on the election of a Chairman of the Meeting or on a question of adjournment shall be taken forthwith. A poll demanded on any other question shall be taken either immediately or at such subsequent time (not being more than thirty days from the date of the Meeting) and place as the Chairman may direct. No notice need be given of a poll not taken immediately."

### **REQUEST TO SHAREHOLDERS**

SHAREHOLDERS ARE KINDLY REQUESTED TO INDICATE THE 'FOLIO NUMBER' APPEARING IN THE ADDRESS LABEL [PASTED ON THE ENVELOPE CONTAINING THE ANNUAL REPORT] IN THE SPACE PROVIDED FOR 'FOLIO NUMBER' IN THE FORM OF PROXY. THIS IS FOR THE CONVENIENCE OF THE REGISTRARS.

### SUPPLEMENTARY INFORMATION

Form of Proxy (Voting Shareholders)
Extraordinary General Meeting

I/ vve					
of					being a
Shareholder/s of Commercial Bank o	f Ceylon PLC hereby appo	int	(NIC No		)
of				w	hom failing:
Mr. Kankanam Gamage Don Dharmas Mr. Mahinda Preethiraj Jayawardena Mr. Jegatheesan Durairatnam Prof. Uditha Pilane Liyanage Mr. Lakshman Hulugalle Mr. Sembakuttige Swarnajothi Mr. Hakan John Wilson Mr. Sivakrishnarajah Renganathan as my/our Proxyholder to represent mindicated below at the Extraordinary Cimmediately after the conclusion of the	sena Dheerasinghe ne/us and to speak on my/o General Meeting ["EGM"] o ne Annual General Meeting	whom failing our behalf and to vot of Commercial Bank convened for 2.00	e on a show of hands or on a poll on m of Ceylon PLC to be held on Tuesday, o.m. on that day, and at any adjournme onvened for the purpose of considering	y/our behal March 31, ' nt thereof a	f as 2015 nd at
passing the following resolutions: (Ple				`	,
				For	Against
<ol> <li>Special Resolution - to establish "THAT the Employee Share Option Share Option Plan (ESOP) - 201 subject to and based on the terms</li> </ol>	on Plan - 2015 as detailed 5' dated March 9, 2015 be	out in the 'Circular te e established by Co			
therein, and accordingly the pre-e necessity to offer such new share	other than existing Share Commercial Bank of Ceylor from time to time new ordi OP) – 2015 established in 5' dated March 9, 2015 sumptive rights of the Sharel is first to the Company's excepted, maintain the relat	holders:  n PLC [the "Compar nary voting shares u terms of the 'Circul ubject to and based nolders in relation to tisting Shareholders ive voting and distril	ny"] be and is hereby empowered nder and in pursuance of the ar to Shareholders – Employee on the terms and conditions stated new share issues and the consequent pro-rata to their existing shareholding oution rights of such Shareholders,		
Commercial Bank of Ceylon PLC   2015, established in terms of the '	may occur from time to time [the "Company"] under and Circular to Shareholders – he terms and conditions sta	e of new ordinary vot in pursuance of the Employee Share Op ated therein, be and	ing shares by the Board of Directors of Employee Share Option Plan (ESOP) – tion Plan (ESOP) – 2015' dated March is hereby approved for purposes of		
THAT accordingly the Company's to the above".	management be and is he	reby authorised to t	ake all necessary steps to give effect		
Signed on this	day of	Two <sup>-</sup>	Thousand and Fifteen.		
Folio Number	Signature/s of SI		NIC/PP/Co. Reg. No. of Share		

- (i) Instructions as to completion of this Form of Proxy are given overleaf.
- (ii) As regards voting on the Resolutions indicated in the Form of Proxy, if no words are struck out or there is in the view of the Proxyholder doubt (by reason of the way in which the instructions in the Form of Proxy have been stated by the Shareholder) as to the way in which the Proxyholder should vote, the Proxyholder will vote as he/she thinks fit.
- (iii) If the Form of Proxy is signed by an Attorney, the relative Power of Attorney (POA) should accompany the completed Form of Proxy for registration in the event such POA has not already been registered with the Company.
- (iv) If the Shareholder is a company or a corporate body, the Form of Proxy should be executed under its common seal or in such other manner as may be provided for in its constitutional documents, if any, or be signed by its Attorney or by an Officer on behalf of the company/corporate body, in accordance with its Articles of Association/Statute.
- (v) Every alteration or addition to the Form of Proxy must be duly authenticated by the full signature of the Shareholder signing the Form of Proxy. Such signature should as far as possible be placed in proximity to the alteration or addition intended to be authenticated.
- (vi) The use of the word "Member/s" herein is a reference to "Shareholder/s".

Form of Proxy (Voting Shareholders) Extraordinary General Meeting

### Instructions as to Completion of Form of Proxy

- (a) Article 68 of the Articles of Association of the Company provides that:
  - "An instrument appointing a proxy shall be in writing, and
  - (i) In the case of an individual shall be signed by the appointor or by his attorney; or in the case of a corporation shall be either under the common seal or signed by its attorney or by an officer authorised to do so on behalf of the corporation. The Company may, but shall not be bound to require evidence of the authority of any such attorney or officer.
  - (ii) A proxy need not be a Member of the Company."
- (b) In terms of Article 63 of the Articles of Association of the Company:
  - "In the case of joint-holders of a share, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint-holders, and for this purpose, seniority shall be determined by the order in which the name stands in the Register of Members in respect of the joint holding."
- (c) The full name and address of the Proxyholder and of the Shareholder appointing the Proxyholder should be entered legibly in the Form of Proxy.
- (d) The completed Form of Proxy should be deposited at the Registered Office of the Company, 'Commercial House', No. 21, Sir Razik Fareed Mawatha (formerly known as Bristol Street), Colombo 01, not less than 48 hours before the time appointed for the holding of the Meeting.
- (e) Articles 57 to 60 of the Articles of Association of the Company, dealing with voting are quoted below, for information of Shareholders.

#### "57. Method of Voting

At any General Meeting, a resolution put to the vote of the Meeting shall be decided on a show of hands unless a poll is (before or on the declaration of the result of the show of hands) demanded by:

- (i) The Chairman of the Meeting; or
- (ii) Not less than five persons present in person or by attorney or representative or by proxy and entitled to vote; or
- (iii) A Member or Members present in person or by attorney or representative or by proxy and representing not less than one-tenth of the total voting rights of all the Members having the right to vote at the Meeting.

A demand for a poll may be withdrawn. Unless a poll be demanded (and the demand be not withdrawn), a declaration by the Chairman of the Meeting that a resolution has been carried or carried unanimously, or by a particular majority, or lost and an entry to that effect in the minute book, shall be conclusive evidence of the fact without proof of the number of proportion of the votes recorded for or against such resolution.

### 58. How a Poll is to be Taken

If a poll is duly demanded (and the demand be not withdrawn), it shall be taken in such manner (including the use of ballot or voting papers or tickets) as the Chairman of the Meeting may direct, and the result of the poll shall be deemed to be the resolution of the Meeting at which the poll was demanded. The Chairman may (and if so requested shall), appoint scrutineers and may adjourn the Meeting to some place and time fixed by him for the purpose of taking and declaring the result of the poll.

### 59. Chairman's Casting Vote

In the case of an equality of votes, whether on a show of hands or poll, the Chairman of the Meeting at which the show of hands takes place or at which the poll is demanded shall be entitled to a second or casting vote.

### 60. Time for Taking a Poll

A poll demanded on the election of a Chairman of the Meeting or on a question of adjournment shall be taken forthwith. A poll demanded on any other question shall be taken either immediately or at such subsequent time (not being more than thirty days from the date of the Meeting) and place as the Chairman may direct. No notice need be given of a poll not taken immediately."

### REQUEST TO SHAREHOLDERS

SHAREHOLDERS ARE KINDLY REQUESTED TO INDICATE THE 'FOLIO NUMBER' APPEARING IN THE ADDRESS LABEL [PASTED ON THE ENVELOPE CONTAINING THE ANNUAL REPORT] IN THE SPACE PROVIDED FOR 'FOLIO NUMBER' IN THE FORM OF PROXY. THIS IS FOR THE CONVENIENCE OF THE REGISTRARS. PLEASE NOTE THAT NON-INDICATION OF THE 'FOLIO NUMBER' WILL NOT INVALIDATE THE FORM OF PROXY, UNDER ANY CIRCUMSTANCES.

### SUPPLEMENTARY INFORMATION

Form of Proxy (Non-Voting Shareholders)
Extraordinary General Meeting

I/We		
of		being a Shareholder/s of
Commercial Bank of Ceylon PLC hereby appoin	t	(NIC No)
of		whom failing:
Mr. Kankanam Gamage Don Dharmasena Dheel	rasinghe whom failing	
Mr. Mahinda Preethiraj Jayawardena	whom failing	
Mr. Jegatheesan Durairatnam	whom failing	
Prof. Uditha Pilane Liyanage	whom failing	
Mr. Lakshman Hulugalle	whom failing	
Mr. Sembakuttige Swarnajothi	whom failing	
Mr. Hakan John Wilson	whom failing	
Mr. Sivakrishnarajah Renganathan		
Signed on this	day of	Two Thousand and Fifteen.
Folio Number S	Signature/s of Shareholder/s	NIC/PP/Co. Reg. No. of Shareholder/s

- (i) Instructions as to completion of this Form of Proxy are given overleaf.
- (ii) Shareholders of non-voting shares are entitled only to attend and speak at the Meeting.
- (iii) If the Form of Proxy is signed by an Attorney, the relative Power of Attorney (POA) should accompany the completed Form of Proxy for registration in the event such POA has not already been registered with the Company.
- (iv) If the Shareholder is a company or a corporate body, the Form of Proxy should be executed under its common seal or in such other manner as may be provided for in its constitutional documents, if any, or signed by its Attorney or by an Officer on behalf of the company/corporate body in accordance with its Articles of Association/Statute.
- (v) Every alteration or addition to the Form of Proxy must be duly authenticated by the full signature of the shareholder signing the Form of Proxy. Such signature should as far as possible be placed in proximity to the alteration or addition intended to be authenticated.
- (vi) The use of the word "Member/s" herein is a reference to "Shareholder/s".

Form of Proxy (Non-Voting Shareholders) Extraordinary General Meeting

### Instructions as to Completion of Form of Proxy

- (a) Article 68 of the Articles of Association of the Company provides that:
  - "An instrument appointing a Proxy shall be in writing, and
  - (i) In the case of an individual, shall be signed by the appointor or by his attorney; or in the case of a corporation shall be either under the common seal or signed by its attorney or by an officer authorised to do so on behalf of the corporation. The Company may, but shall not be bound to require evidence of the authority of any such attorney or officer.
  - (ii) A proxy need not be a Member of the Company."
- (b) The full name and address of the Proxyholder and of the Shareholder appointing the Proxyholder should be entered legibly in the Form of Proxy.
- (c) The completed Form of Proxy should be deposited at the Registered Office of the Company, 'Commercial House', No. 21, Sir Razik Fareed Mawatha (formerly known as Bristol Street), Colombo 01, not less than 48 hours before the time appointed for the holding of the Meeting.

### **REQUEST TO SHAREHOLDERS**

SHAREHOLDERS ARE KINDLY REQUESTED TO INDICATE THE 'FOLIO NUMBER' APPEARING IN THE ADDRESS LABEL [PASTED ON THE ENVELOPE CONTAINING THE ANNUAL REPORT] IN THE SPACE PROVIDED FOR 'FOLIO NUMBER' IN THE FORM OF PROXY. THIS IS FOR THE CONVENIENCE OF THE REGISTRARS.

PLEASE NOTE THAT NON-INDICATION OF THE 'FOLIO NUMBER' WILL NOT INVALIDATE THE FORM OF PROXY, UNDER ANY CIRCUMSTANCES.

Dear	Reac	ler.
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We welcome your valuable ideas/comments on our Annual Report.

To request information or submit a comment/query to the Company, please provide the following details and return this page to -

The Company Secretary Commercial Bank of Ceylon PLC 'Commercial House' 21, Sir Razik Fareed Mawatha P.O. Box 856 Colombo 01 Sri Lanka.

Name	:			
Permanent Mailing Address	:			
Contact Number/s				
- Tel	:			
- Fax	:			
- E-Mail	:			
Name of Company (If Applicable)	:			
Designation (If Applicable)	:			
Company Address (If Applicable)				
(,	•			
Please tick (x) the appropriate bo	ox	Yes	No	
Would you like to receive soft copies of the Commercial Bank's Interim Financial Reports via e-mail?				
Would you like to receive news and press releases of Commercial Bank via e-mail?				
Would you like to receive any news on our products/services?				

#### General

#### Name of Company

Commercial Bank of Ceylon PLC

#### Legal Form

A public limited liability Company incorporated in Sri Lanka on June 25, 1969 under the Companies Ordinance No. 51 of 1938 and quoted in the Colombo Stock Exchange in March 1970. The Company was re-registered under the Companies Act No. 07 of 2007. Commercial Bank of Ceylon PLC is a Licensed Commercial Bank under the Banking Act No. 30 of 1988.

### Company Registration Number PQ 116

Accounting Year-end December 31

#### Stock Exchange Listing

The Ordinary Shares and the Unsecured Subordinated Redeemable Debentures of December 2006/December 2016 series, both fixed and floating interest rates of the Bank are listed on the Colombo Stock Exchange.

### **Registered Office**

'Commercial House', No. 21, Sir Razik Fareed Mawatha, P.O. Box 856, Colombo 01. Sri Lanka. Telephone (General):

2486000-3 (4 lines), 4486000, 7486000, 5486000, 2430420, 2336700, 2445010-15 (6 lines), Tele-Banking: 2336633-5 (3 lines)

Facsimile: 2449889 SWIFT Code -

Sri Lanka: CCEYLKLX

SWIFT Code -

Bangladesh: CCEYBDDH E-mail: email@combank.net Web: http://www.combank.net. www.combank.lk

**Head Office** 

'Commercial House', No. 21, Sir Razik Fareed Mawatha, P.O. Box 856, Colombo 01, Sri Lanka,

Information Centre

Telephone: 2353333, 7353333

Tax Payer Identification Number (TIN) 124006007

#### Credit Ratings

### Sri Lanka Operation

- AA(lka) was re-affirmed by Fitch Ratings Lanka Ltd. in 2014
- Rating upgraded to AAA by Lanka Rating Agency Ltd. (Formerly known as RAM Ratings Lanka Ltd.) in 2014

### Bangladesh Operation

AAA was re-affirmed by Credit Rating Information Services Ltd. in 2014

Compliance Officer

Mr. S.M. Richard Rodrigo

#### Lawyers

Messrs Julius & Creasy, No. 41, Janadhipathi Mawatha, Colombo 01, Sri Lanka.

#### Auditors

KPMG Chartered Accountants, No. 32 A

Sir Mohammed Macan Markar Mawatha, Colombo 03, Sri Lanka.

#### Registrars

S S P Corporate Services (Pvt) Ltd. No. 101, Inner Flower Road, Colombo 03, Sri Lanka. Telephone: 2573894, 2576871 Facsimile: 2573609 E-mail: sspsec@sltnet.lk

(Kindly direct any queries about the administration of the shareholding to the above Company)

### **Board of Directors and Board Sub-Committees**

#### **Board of Directors**

Mr. K.G.D.D. Dheerasinghe -Chairman

Mr. M.P. Jayawardena -Deputy Chairman

Mr. J. Durairatnam - Managing Director/CEO

Prof. U.P Liyanage

Mr. L. Hulugalle

Mr. S. Swarnajothi Mr. H.J. Wilson

Mr. S. Renganathan

Mr. K. M.M. Siriwardana (Ceased to hold office w.e.f. February 23, 2015)

### **Company Secretary**

Mrs. J.R. Gamage

#### **Board Sub Committees**

### Board Human Resources and **Remuneration Committee**

Mr. K.G.D.D. Dheerasinghe Chairman

Mr. M.P. Jayawardena Prof. U.P. Liyanage

Mr. J. Durairatnam (By Invitation)

### **Board Integrated Risk** Management Committee

Mr. M.P. Jayawardena - Chairman Prof. U.P. Liyanage

Mr. L. Hulugalle

Mr. S. Swarnajothi Mr. K.M.M. Siriwardana

Mr. I. Durairatnam

Mr. S.K.K. Hettihamu -Chief Manager (Risk)

### **Board Nomination Committee**

Mr. K.G.D.D. Dheerasinghe -Chairman

Mr. M.P. Jayawardena Prof. U.P. Liyanage

Mr. J. Durairatnam (By Invitation)

### **Board Audit Committee**

Mr. S. Swarnajothi - Chairman

Mr. L. Hulugalle

Mr. K.M.M. Siriwardana

Mr. J. Durairatnam (By Invitation)

Mr. S. Renganathan (By Invitation)

### **Board Credit Committee**

Mr. K.G.D.D. Dheerasinghe -Chairman

Mr. J. Durairatnam Mr. S. Renganathan

#### **Board Technology Committee**

Prof. U.P. Liyanage - Chairman

Mr. J. Durairatnam

Mr. S. Rengananthan

### **Board Investment Committee**

Mr. K.G.D.D. Dheerasinghe Chairman

Mr. H.J. Wilson

Mr. J. Durairatnam Mr. S. Renganathan

**Related Party Transactions** 

**Review Committee** 

Mr. K.G.D.D. Dheerasinghe -Chairman

Mr. S. Swarnajothi

Mr. J. Durairatnam Mr. S. Renganathan

### **Subsidiary and Associate Companies**

## **Subsidiary Companies**

Commercial Development Company PLC ONEzero Company Ltd. Indra Finance Ltd. Commex Sri Lanka S.R.L.

### Associate Companies

Equity Investments Lanka Ltd. Commercial Insurance Brokers (Pvt) Ltd.

### This Annual Report is Carbon Neutral

This Commercial Bank of Ceylon PLC annual report has been produced by Smart Media The Annual Report Company, a certified carbon neutral organisation. Additionally, the greenhouse gas emissions resulting from activities outsourced by Smart Media in the production of this annual report, including the usage of paper and printing, are offset through verified sources.



ANNUAL REPORT



www.smart.lk

www.carbonfund.org

### For any clarifications on this Report please write to:

The Chief Financial Officer Commercial Bank of Ceylon PLC, 'Commercial House'. No. 21, Sir Razik Fareed Mawatha, P.O. 856, Colombo 01, Sri Lanka. Telephone: 2486550

Minimise waste by informing the Bank's Company Secretary to update the mailing list if you are receiving more than one copy of the Annual Report.